

-----Original Message-----

From: Mousa, Sam

Sent: Wednesday, February 21, 2018 7:59 PM

To: Weinstein, Michael; Billy, Kyle

Cc: CM; Taylor, Kim; Peterson, Phillip; Parks, Brian; Pease, Gregory; Greive, Patrick; Hughes, Brian - Mayor's Office Chief of Staff; Korman Shelton, Allison

Subject: RE: COJ - Strat Init Fin Advisory RFP\_FINAL.12.20.17.pdf

Kyle,

I too, must express my disappointment in your approach and assumed conclusions concerning this matter.

For the last 2 years, the Administration has been approached by private equity providers and affiliated operating companies interested in either monetizing our City public infrastructure or entering into public/private partnerships for new City infrastructures. Infrastructure such as parking garages, airport, seaport, bridges, roadways and various other City public infrastructure have been presented for consideration. We have been listening to and considering many of these proposals, and as such, we decided to seek the assistance of financial experts in the respective area to assist in potential evaluation of presented proposals. We have been working on this matter well before any discussion of the JEA had ever surfaced. And if I am not mistaken, the JEA is not even referenced in the RFP.

I would have expected you reaching out to me or Mr. Weinstein if you had any questions or concerns before you coming to such an erroneous conclusion that thins RFP was solicited to "request Financial Advisory Services that would be needed to solicit bids to purchase JEA, evaluate those bids, assist City staff in negotiations, and assist in bringing the transaction to financial and commercial close." That is just no so!

-----Original Message-----

From: Weinstein, Michael [<mailto:MWeinstein@coj.net>]

Sent: Wednesday, February 21, 2018 6:46 PM

To: Billy, Kyle

Cc: CM; Taylor, Kim; Peterson, Phillip; Parks, Brian; Pease, Gregory; Greive, Patrick; Mousa, Sam

Subject: Re: COJ - Strat Init Fin Advisory RFP\_FINAL.12.20.17.pdf

Your premise and opinions are totally incorrect and I am extremely disappointed in you

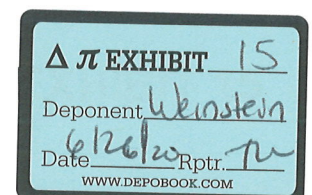
Sent from my iPhone

> On Feb 21, 2018, at 6:31 PM, Billy, Kyle <[KBilly@coj.net](mailto:KBilly@coj.net)> wrote:

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> Good Evening,

> I am emailing you at the request of the Council President. Attached is an RFP prepared by PFM in Orlando at the request of the City Finance Department. The RFP appears to request Financial Advisory Services that would be needed to solicit bids to purchase JEA, evaluate those bids, assist City staff in negotiations, and assist in bringing the transaction to financial and commercial close. I received this



document from a retired JEA employee, who received it from another retired JEA employee. I thought it was unusual because it appears to be a City of Jacksonville RFP, but the responses were not coming to the City. The responses were to be returned to PFM. I did not remember seeing it on any of the City awards committee agendas so I tried to find it on the Procurement website in order to verify that it was legitimate. I was unable to find it on the Procurement website, so this afternoon, I called Procurement Chief Greg Pease and asked him about it. Mr. Pease was not familiar with it and asked if I could email it to him. When he saw it, he said that it did not come out of his shop. I stated that I was going to call PFM and ask about it and Mr. Pease asked if I would let him know what I found out. I then contacted Jeremy Niedfeldt of PFM in Orlando, who is listed as the contact for the RFP. I asked Mr. Niedfeldt several questions. The answers are that the City of Jacksonville Finance Department asked him to prepare the RFP and that he had received seven responses. I asked if the Finance Department already had the responses and he acknowledged that they did. He emailed the responses to me. I will forward them to you in a separate email following this one. After speaking to Mr. Niedfeldt, I called Mr. Pease who had been in touch with Joey Greive. Mr. Pease stated that Municipal Code Section 126.313 allows the Finance Department to make such procurements without going through City Procurement.

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> Kyle Billy, C.P.A.

> Council Auditor

> City of Jacksonville

> (904) 630-1625

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> <COJ - Strat Init Fin Advisory RFP\_FINAL.12.20.17.pdf>

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> Sent from my iPhone