
From: Michael Mace <MACEM@pfm.com>
Sent: Tuesday, February 6, 2018 6:10 PM
To: Brooks, Jody L. - Chief Legal Officer
Subject: Fw: Counsel

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Jody - see attached list of counsel options from GS.

MM

From: Toporek, Jill
Sent: Tuesday, February 6, 2018 1:25 PM
To: Michael Mace
Cc: Liu, Alan
Subject: Counsel

Mike

Please see attached comprehensive list that alan's team compiled.
Please let us know if you would like to discuss further.

From: Ahmed, Ansur [IBD]
Sent: Tuesday, February 06, 2018 01:13 PM
To: Toporek, Jill [IBD]; Liu, Alan [IBD]
Subject:

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Legal Counsel for Select Corporate Utility Mergers

Acquirer / Target	Buy-Side		Sell-Side	
	Legal Advisor	Principal Lawyer(s)	Legal Advisor	Principal Lawyer(s)
South Jersey Industries / Elizabethtown Gas	Baker Botts LLP	William Lamb	Gibson, Dunn, & Crutcher LLP	Barbara Becker Saeed Muzumdar
Sempra / Oncor	White & Case LLP	Thomas Lauria Gregory Pryor	Kirkland & Ellis LLP Richards, Layton & Finger, P.A	Edward Sassower John Pitts Mark Collins Daniel DeFranceschi
Westar / Great Plains	Baker Botts LLP	William Lamb James Mayor	Bracewell LLP	John Klauberg Frederick Lark
Hydro One / Avista	Bracewell LLP	John Klauberg Frederick Lark	Kirkland & Ellis LLP	George Stamas Alexander Fine
AltaGas / WGL	Vinson & Elkins LLP Stikeman Elliott LLP	Keith Fullenweider Benji Barron Keith Chatwin Leland Corbett	Kirkland & Ellis LLP Covington & Burling LLP	George Stamas Andrew Calder Mark Plotkin David Fagan
Algonquin / Empire	Husch Blackwell LLP Choate, Hall & Stewart LLP	James Goettsch Michael Eason John Ventola Sean Monahan	Cahill Gordon & Reindel LLP	Michael Sherman Kimberly Pettilo-Dacossard
Fortis / ITC	Davies Ward Phillips & Vineberg LLP White & Case LLP	Raj Juneja Carol Pennycook John Reiss Jason Webber	Sidley Austin LLP	Asi Kirmayer
Dominion / Questar	McGuireWoods LLP	Joanne Katsantonis John Hughes	Kirkland & Ellis LLP Stoel Rives LLP	George Stamas Alexander Fine NA
Duke / Piedmont	Sidley Austin LLP	Thomas Cole Imad Qasim	Kirkland & Ellis LLP Moore & Van Allen PLLC	George Stamas Alexander Fine NA
Southern / AGL	Gibson, Dunn & Crutcher LLP Jones Day Troutman Sanders	William Scherman Joshua Soven William Rowland Bryan Davis Frank Schiller Kevin Greene	Cravath, Swaine & Moore LLP	Richard Hall

■ The most commonly used law firm is Kirkland & Ellis (5)

— Transactions commonly lead by George Stamas and Alexander Fine

■ Other law firms appearing in multiple transactions:

- Baker Botts (2)
- Bracewell (2)
- White & Case (2)
- Sidley Austin (2)
- Gibson, Dunn, & Crutcher (2)

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Selected Law Firms with P3 Experience

Strong Lawyers in P3 / Limited Sell-Side Experience

Good Sell-Side P3 / With Muni Practice

Good Sell-Side P3 / Limited Muni Practice

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