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**From:** Pedersen, William [William.Pedersen@morganstanley.com]  
**Sent:** 1/25/2018 2:28:09 PM  
**To:** 'Wannemacher, Ryan F. - Dir Financial Planning & Analysis' [wannrf@jea.com]  
**Subject:** Meeting Yesterday

Ryan,

Great to meet you in person. Hopefully your team found the meeting helpful, from our side it looked like a constructive conversation. Will be interesting to see how the whole situation shakes out.

On another note, I realized that Paul asked if we had comped historical allowed equity to capitalization and allowed ROE on water comps. We did not have precedent rate cases for water so the 10.25% was an assumption on our end. As he alluded to it is possible that if JEA Water were to go in front of the PSC for a rate case they could get a lower return but we do feel that it would be in the ballpark.

Have a great day and feel free to reach out with any follow-up.

Best,  
Bill

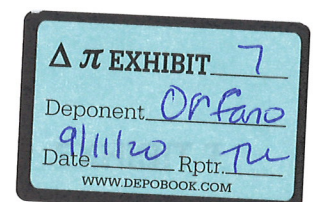
**William Pedersen**

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