City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

MEMORANDUM

TO: General Government Awards Committee

FROM: Gregory Pease, Chief Procurement

DATE: November 2, 2018

SUBJECT: **PROTEST – Bid No.: SC-0225-19**
Title: Fire Protection Service at Various City Locations

The attached bid protest filed by **Aegis Fire & Integrated Services**, is presented for action by the General Government Awards Committee, on Thursday, November 8, 2018 at 1:00 PM.

The General Government Awards Committee action is as follows:

UPHELD:	**DENIED:**
Dir. Adm. & Finance or Designee	Dir. Adm. & Finance or Designee
General Counsel or Designee	General Counsel or Designee
Director of Public Works or Designee	Director of Public Works or Designee

ACTION OF AWARDING AUTHORITY
Date _____

Approved _____ **Disapproved** _____

Signature of Authentication _____

AEGIS

FIRE & INTEGRATED SERVICES

10/31/18 09:16:25
Procurement Division

Chief of Procurement
City of Jacksonville
Procurement Division
8th Floor
214 N Hogan St
Jacksonville, FL 32202

October 30, 2018

Re: Procurement Protest
Competitive Solicitation # SC-0225-19
Proposed Award to Cox Fire

To all concerned:

AEGIS Fire and Integrated Services, LLC, a duly incorporated, licensed and Florida OSD certified fire sprinkler and alarm contractor and bidder for this project, protests the award of the above referenced solicitation/bid for the reasons indicated following.

(1) The proposed awardee is not a responsive or responsible bidder. To wit: at the formal bid opening October 3, 2018 at 2:00 PM ET Marilyn Laidler, the procurement department representative, noted that proposed awardee's Conflict of Interest Certification was not signed.
(Page 16 of the bid package). The **AEGIS** proposal was complete.

(2) The proposed awardee is not a responsive or responsible bidder. To wit: at the formal bid opening October 13, 2018 at 2:00 PM ET Marilyn Laidler, the procurement department representative, noted that the proposed awardee's Bid Form was not complete in regard to Terms of Payment or Materials FOB point. (Page 9 of the bid package).
The **AEGIS** proposal was complete.

(3) The proposed awardee is not a responsive or responsible bidder in respect to the Terms and Conditions indicated on page 19, Para 4 (b) re: Minimum Requirements. The presumed awardee neither has a locally sited Florida Certified Alarm Contractor, nor does it have a statewide contractor ***employee*** as required by Florida code to meet this provision. **AEGIS** has a full staff of locally sited contractor and NICET II and III staff members to meet the requirement as indicated.

(4) The proposed awardee is not a responsive or responsible bidder. The history of this bid's scope of work dating to SC-0472-17 clearly indicates the awardee in each of these bid results was not responsive, responsible or forthcoming in the performance of this scope of work or his bid completion. Inspections were not performed and moreover the city-wide requirement for site audits were not completed thus leaving the city's properties at risk.

AEGIS

FIRE & INTEGRATED SERVICES

For a non-responsive, not-responsible vendor, how will adding nearly $300,000.00 to the project cure these performance issues?

AEGIS is a proven performer for City of Jacksonville and city-wide opportunities.

AEGIS believes that these are the crux of the problems with the proposed award.
We ask the city's procurement management to review the responsiveness and responsibility of the vendors in this case and favor AEGIS with the award.

We appreciate your dedication in making the correct choice in this matter and look forward to your favorable reply.

Sincerely,

AEGIS Fire and Integrated Services, LLC

Allen Andone, C.E.O.