SUBJECT: **TIRE AND TIRE SERVICES FOR LIGHT VEHICLES**

BID # ESC-0498-18 OPEN DATE: **7/11/2018**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract - One (1) year from date of award with two (2) one (1) year renewal options

FOR: **FLEET MANAGEMENT DIVISION**

BASIS OF AWARD: **Highest Scoring Responsive, Responsible Bidder Based on Evaluation Criteria**

NUMBER OF BIDS INVITED: **9** NUMBER RECEIVED: **1** OTHER: **1**

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the sole responsive, responsible bidder, Tire Outlet Direct, LLC. Period of service is for one (1) year from date of award with two (2) one (1) year renewal options. Total expenditure amount not to exceed $180,000.00.

Funding Source: AFFM511-04602 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

ANALYST _____ RESPECTFULLY SUBMITTED _____
Annette L. Burney GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: August 2, 2018

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: Erik Preacher, Fleet Financial Services Manager

Re: Recommendation of award for ESC-0498-18 Tires and Tire Services for Light Vehicles

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Fleet Management Division recommends approval of award to the highest scoring responsive, responsible bidder, Tire Outlet Direct LLC. Period of Service is October 1, 2018 through September 30, 2019, with two (2) one (1) year renewal options. Estimated amount of expenditure is $180,000.00.

Funding Source: AFFM511-4602 to be executed by purchase order

Tires and Tire Services for Light Vehicles

ESC-0498-18

	50 Points	30 Points	20 Points	OVERALL	Rank
FIRM	**Price**	**Capacity**	**Selection of Tires**	**Total Points (100 max)**	
Tire Outlet Direct LLC					**1**
Erik Preacher	50.00	10.00	20.00	80.00	
Cris Tongol	50.00	10.00	20.00	80.00	
David Hylaziewski	50.00	10.00	20.00	80.00	
Average	50.00	10.00	20.00	**80.00**	

TITLE: TIRES AND TIRE SERVICES FOR LIGHT VEHICLES BID NO.: ESC-0498-18 OPEN DATE: July 11, 2018 @ 2 P.M. ANALYST: Annette Burney No. Invited: (9) No. Received (1) No Bids: (1) Recorded By: Renata Barnett Announcer: Sharon Williams		Tire Outlet Direct, LLC		
Notes:				
TOTAL COST:		$ 178,152.40	$	$
PRICE	50			
CAPACITY	30			
SELECTION OF TIRES	20			
TOTAL POINTS	100			
MINIMUM REQUIREMENTS		Y		
Facility in Duval County		✔		
Location in 4 Quadrants		✔		
References - Min. 3		✔		
Applicable Business License		✔		
CONFLICT OF INTEREST		Y		
ADDENDUM ( )		N/A		

Price Sheet						
Tires and Tire Services for Light Vehicles						
Item	Size	Sample Model	Bid Model	Estimated Quantity	Unit Price	Extended Total
1	NA	Universal TPMS Sensor	Universal TPMS	50	$ 49.00	$ 2,450.00
2	LT215/85R16	ADVENTURE	Milestar Grantland	4	$ 99.00	$ 396.00
3	LT215/85R16	WRL	Westlake SL369 AT	24	$ 119.00	$ 2,856.00
4	LT235/80R17	WRL	Milestar Patagonia AT	16	$ 139.00	$ 2,224.00
5	LT245/5R16	ADVENTURE	Milestar Grantland	4	$ 137.00	$ 548.00
6	LT245/70R17	ADVENTURE	Milestar Grantland	12	$ 149.00	$ 1,788.00
7	LT245/75R15	TRAILRUNR	Westlake SL369 AT	8	$ 129.00	$ 1,032.00
8	LT245/75R16	ADVENTURE	Milestar Grantland	12	$ 137.00	$ 1,644.00
9	LT245/75R16	TRAILRUNR	Westlake SL369 AT	12	$ 129.00	$ 1,548.00
10	LT245/75R16	WRL	Milestar Patagonia AT	216	$ 135.00	$ 29,160.00
11	LT245/75R16	WRL DURATRAC	Milestar Patagonia AT	16	$ 135.00	$ 2,160.00
12	LT245/75R17	TRAILRUNR	Milestar Patagonia AT	12	$ 139.00	$ 1,668.00
13	LT245/75R17	WRL	Milestar Patagonia AT	4	$ 139.00	$ 556.00
14	LT255/50R17	ASSURANCE	Milestar Patagonia AT	16	$ 129.00	$ 2,064.00
15	LT255/65R17	ASSURANCE	BF Goodrich TAKO2	16	$ 229.00	$ 3,664.00
16	LT255/70R17	ADVENTURE	BF Goodrich TAKO2	40	$ 226.00	$ 9,040.00
17	LT265/70R16	WRL	Westlake SL369 AT	8	$ 149.00	$ 1,192.00

18	LT265/70R17	ADVENTURE	Milestar Grantland	40	$ 155.00	$ 6,200.00
19	LT265/70R17	WRL	Milestar Patagonia AT	16	$ 165.00	$ 2,640.00
20	LT265/75R16	FORTERRA	Westlake SL309	8	$ 141.00	$ 1,128.00
21	LT285/70R17	ADVENTURE	Milestar Patagonia AT	16	$ 169.00	$ 2,704.00
22	P175/65R14	81S S1 DUN	Milestar MS932	16	$ 59.00	$ 944.00
23	P185/65R14	ASSURANCE	Milestar MS932	4	$ 67.00	$ 268.00
24	P195/60R15	ASSURANCE	Milestar MS932	32	$ 59.00	$ 1,888.00
25	P195/65R15	ASSURANCE	Milestar MS932	12	$ 59.00	$ 708.00
26	P205/55R16	ASSURANCE COMTRD TOURING	Milestar MS932	8	$ 61.00	$ 488.00
27	P205/65R16	ASSURANCE	Milestar MS932	4	$ 67.00	$ 268.00
28	P205/65R16	ASSURANCE FUEL MAX	Westlake RP18	4	$ 69.00	$ 276.00
29	P205/70R17	ASSURANCE FUEL MAX	Nexen AH8	4	$ 89.00	$ 356.00
30	P205/75R15	ASSURANCE	Milestar MS775	4	$ 65.00	$ 260.00
31	P215/55R17	ASSUR COMTRD	Milestar MS932	16	$ 82.50	$ 1,320.00
32	P215/55R17	ASSURANCE	Westlake SA07	20	$ 79.50	$ 1,590.00
33	P215/55R17	ASSURANCE COMTRD TOURING	Milestar MS932	8	$ 82.50	$ 660.00
34	P215/55R18	ASSURANCE	Nankang SP9	4	$ 107.00	$ 428.00
35	P215/60R16	ASSURANCE	Milestar MS932	100	$ 69.00	$ 6,900.00
36	P215/60R16	ASSURANCE COMTRD TOURING	Nankang SP9	8	$ 71.00	$ 568.00
37	P215/60R16	ASSURANCE FUEL MAX	Westlake RP18	8	$ 69.00	$ 552.00

38	P215/60R16	ASSUR COMTRD	Nankang SP9	4	$ 71.00	$ 284.00
39	P215/70R15	INTEGRITY	Westlake RP18	8	$ 72.00	$ 576.00
40	P215/70R15	ASSURANCE	Nankang SP9	36	$ 69.00	$ 2,484.00
41	P215/70R16	ASSURANCE	Milestar Grantland	8	$ 79.80	$ 638.40
42	P215/70R16	ASSURANCE FUEL MAX	Westlake SU318	8	$ 84.00	$ 672.00
43	P225/50R17	ASSURANCE COMTRD TOURING	Nankang SP9	8	$ 89.00	$ 712.00
44	P225/50R17	ASSURANCE	Westlake SA07	8	$ 84.00	$ 672.00
45	P225/50R17	ASSUR COMTRD	Nankang SP9	4	$ 89.00	$ 356.00
46	P225/60R15	INTEGRITY	Nankang SP9	4	$ 69.00	$ 276.00
47	P225/60R16	ASSURANCE	Westlake RP18	16	$ 72.00	$ 1,152.00
48	P225/60R16	INTERGRITY	Milestar MS932	192	$ 74.00	$ 14,208.00
49	P235/50R18	EAGLE	Milestar MS932	8	$ 119.00	$ 952.00
50	P235/55R17	EAGLE	Milestar MS932	24	$ 99.00	$ 2,376.00
51	P235/65R17	ASSURANCE	Westlake SU318	4	$ 91.00	$ 364.00
52	P235/70R15	WRL	Westlake SU318	16	$ 88.00	$ 1,408.00
53	P235/75R16	WRL	Westlake SU318	16	$ 111.00	$ 1,776.00
54	P245/55R18	EAGLE	Milestar MS932	8	$ 129.00	$ 1,032.00
55	P245/60R18	ASSURANCE	Nankang SP9	4	$ 115.00	$ 460.00
56	P245/65R17	Fortera	Milestar MS932	28	$ 123.00	$ 3,444.00
57	P245/70R16	SL EDGE	Milestar Grantland	4	$ 109.00	$ 436.00

58	P245/70R16	ADVENTURE	Milestar Grantland AP	4	$ 111.00	$ 444.00
59	P245/70R16	WRL	Westlake SU318	72	$ 103.00	$ 7,416.00
60	P245/70R17	WRL	Westlake SU318	64	$ 112.00	$ 7,168.00
61	P255/50R17	ASSURANCE	Hankook	4	$ 159.00	$ 636.00
62	P255/60R16	INTEGRITY	Hankook	32	$ 149.00	$ 4,768.00
63	P255/70R16	ASSURANCE	Milestar Grantland	8	$ 113.00	$ 904.00
64	P255/70R16	WRL	Westlake SU318	60	$ 105.00	$ 6,300.00
65	P265/65R18	ASSURANCE	Nankang SP9	16	$ 126.00	$ 2,016.00
66	P265/70R16	WRL	Milestar Grantland	20	$ 109.00	$ 2,180.00
67	P265/70R17	WRL	Milestar Patagonia AT	80	$ 115.00	$ 9,200.00
68	P265/70R18	WRL	Milestar Patagonia AT	4	$ 145.00	$ 580.00
69	P275/60R20	WRL	Milestar Grantland	8	$ 145.00	$ 1,160.00
70	ST205/75R15	ENDURANCE	Freestar	8	$ 59.00	$ 472.00
71	ST215/75R14	ENDURANCE	Freestar	16	$ 59.00	$ 944.00
72	ST225/75R15	ENDURANCE	Freestar	4	$ 67.00	$ 268.00
73	PRESSURE MONITOR REPLACEMENT			64	$ 49.00	$ 3,136.00
74	FLAT REPAIR			148	$ 14.50	$ 2,146.00
					Estimated Total Cost:	$ 178,152.40

ATTACHMENT B

EVALUATION MATRIX

The evaluations will be based upon the following criteria, and Contractors are requested to provide, as a minimum, the information listed under each criterion. **Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive.** Contractors are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion.

1. **Price – Maximum 50 points**

   Specify the pricing for each base model offered.

   - 50 Points will be awarded to the lowest total cost on Form 1.
   - 40 Points will be awarded to the 2nd lowest total.
   - 30 Points will be awarded to the 3rd lowest total.
   - 20 Points will be awarded to the 4th lowest total.
   - 10 points will be awarded to the 5th lowest total.
   - All other bidders with totals 6th lowest or more will receive 0 points.

2. **Capacity – Maximum 30 Points**

   Please provide the locations of your service centers in the 4 required quadrants:

   - 1 location in each quadrant will earn 10 points.
   - 2 locations in each quadrant will earn 20 points.
   - 3 locations in each quadrant will earn 30 points.
   - Note: Bidders must have the additional locations in all 4 quadrants to earn the next increase in points.

3. **Selection of Tires – Maximum 20 Points**

   Provide the availability of the tire models based on the sample models on Form 1.

   - Providing an available model for all 72 items earns 20 Points.
   - Providing an available model for half earns 10 Points.
   - Providing an available model for less than half earns 0 Points.
   - Please note the tires on form 1 that are stocked and would typically not require special order.