SUBJECT: Ambulance Billing Services

BID # ESC-0402-19 **OPEN DATE: 6/5/19**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service contract – One (1) year upon execution of contract with four (4) additional one (1) year renewal options

AGENCY: Fire and Rescue (JFRD)

BASIS OF AWARD: Evaluated Criteria

NUMBER OF BIDS INVITED: 9 **NUMBER RECEIVED:** 7 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject all bids due to the difficulty respondents had demonstrating they meet the bid requirements in this RFP. JFRD will revise the specifications and this will be rebid in a future RFP.

Attachments: Recommendation Memo, Tabulation and Rejection Letters

ANALYST_____
TARYN MANSER

RESPECTFULLY SUBMITTED_____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Interim Director/Fire Chief

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING_____ MEMBERS DISAPPROVING_____ DATE:_____

_____ _____ OTHER_____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED_____ DISAPPROVED: _____

OTHER: _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF
DIRECTOR/FIRE CHIEF

August 13, 2019

MEMORANDUM

TO: **Competitive Sealed Proposal Evaluation Committee (CSPEC)**

FROM: **Keith Powers, Interim Director/Fire Chief**
Fire and Rescue

SUBJECT: **Ambulance Billing Services - ESC-0402-19**

It is JFRD's recommendation that all responses be rejected for ESC-0402-19. After careful review we have determined that all respondents had difficulty demonstrating they meet the bid requirements set forth in the RFP.

If you have any additional questions, please let us know.

515 N. Julia Street | Jacksonville, FL 32202 | Phone: 904-630-7868 | kpowers@coj.net

TITLE: Ambulance Billing Services BID NO.: ESC-0402-19 OPEN DATE: 6/5/2019 at 2pm ANALYST: Taryn Manser No. Invited: (9) No. Received: (7) No Bids: (0) Recorded By: John Hernandez Announcer: Sokkhar Muon		Credit Bureau Systems, Inc. dba Ambulance Medical Billing	Change Healthcare Technology Enabled Services, LLC	EMS Management & Consultants, Inc.	Digitech Computer, Inc.	Life Line Billing Systems, LLC dba LifeQuest Services	ImageTrend, Inc.	EMS Consultants
Collection Fee:								
Medicaid Fee (monthly):								
Optional ePCR Hardware/Software Fee:								
NOTES:								
Competence	5							
Cost (See page 35 of RFP for formula)	30							
Requirements Checklist	65							
Total Points	100							
MINIMUM REQUIREMENTS		✓	✓	✓	✓	No client over 50k transports annually	No SSAE16 Report at time of bidding	No client over 50k transports annually
CONFLICT OF INTEREST		✓	✓	✓	✓	✓	✓	✓
INSURANCE AGENT ACKNOWLEDGMENT		✓	✓	✓	✓	✓	✓	✓
ADDENDUM (4)		Not included	✓	✓	✓	✓	✓	✓

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:33 PM
To: mfinn@lifequest-services.com
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- LifeQuest.pdf

Hi Michael,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

August 14, 2019

N2930 State Road 22
Wautoma, WI 54982

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Life Line Billing Systems, LLC dba LifeQuest Services

CONTACT NAME: Michael J. Finn

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:36 PM
To: proposals@imagetrend.com
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- ImageTrend.pdf

Hi Michael,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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Jacksonville
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August 14, 2019

20855 Kensington Blvd.
Lakeville, MN 55044

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: ImageTrend, Inc.

CONTACT NAME: Michael J. McBrady

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

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BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:39 PM
To: jcardin@emscltd.com
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- EMS Consultants.pdf

Hi Joseph,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

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August 14, 2019

P.O. Box 2584
LaGrange, GA 30241

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: EMS Consultants

CONTACT NAME: Joseph Cardin

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

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BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:42 PM
To: Randy Overstreet
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- Ambulance Medical Billing.pdf

Hi Randy,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

August 14, 2019

100 Fulton Court
Paducah, KY 42001

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Ambulance Medical Billing

CONTACT NAME: Randy Overstreet

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____

TARYN MANSER

INTRA-GOVERNMENTAL SERVICES DEPARTMENT
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 Phone: 904.255.8800 Fax: 904.255.8837 www.coj.net

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:44 PM
To: Chavez, Mauricio
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- Change Healthcare.pdf

Hi Mauricio,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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August 14, 2019

100 Bell Tel, Suite 200
Jacksonville, FL 32216

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Change Healthcare

CONTACT NAME: Mauricio Chavez

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

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BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:47 PM
To: Greg Carnes
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- EMS Management.pdf

Hi Greg,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

Jacksonville
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August 14, 2019

2540 Empire Drive, Suite 100
Winston-Salem, NC 27103

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: EMS Management & Consultants

CONTACT NAME: Greg Carnes

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

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BUYER'S SIGNATURE: _____
TARYN MANSER

Manser, Taryn

From: Manser, Taryn
Sent: Wednesday, August 14, 2019 2:49 PM
To: sales@digitechcomputer.com
Cc: Pease, Gregory
Subject: Notification for Ambulance Billing Services RFP
Attachments: Notice- Digitech.pdf

Hi Walt,

Please see attached regarding ESC-0402-19 Ambulance Billing Services and let me know if you have any questions.

We will notify you when the revised RFP is posted.

Thank you,

Taryn Manser
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan St., Suite 800
Jacksonville, FL 32202
904-255-8806
tmanser@coj.net

CITY OF JACKSONVILLE

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August 14, 2019

480 North Bedford Road, Building 600, 2nd Floor
Chappaqua, NY 10514

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Digitech

CONTACT NAME: Walt Pickett

BID NUMBER: ESC-0402-19

NAME OF BID: Ambulance Billing Services

DATE OPENED: June 5, 2019

REASON FOR REJECTION:

Agency has recommended rejecting all bids due to the difficulty respondents had demonstrating they meet the bid requirements set forth in the RFP. The specifications are being revised and this project will be rebid in the near future.

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BUYER'S SIGNATURE: _____
TARYN MANSER