SUBJECT: VMware Enterprise Plus License Agreement Services

BID #: XF-0594-19 **OPEN DATE: 2019-08-14**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – AUGUST 1, 2019 THROUGH JULY 31, 2024.

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 17 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from August 1, 2019 to date of award.
Recommend approval of award to the lowest responsive, responsible bidder CDW Government, LLC. in the amount of $314,322.31 for VMware Enterprise Plus License Agreement Services. Period of service will be from date of award through July 31, 2024.

Funding for this award to be encumbered by AFIT531CSCS-04662, to be executed by purchase order(s)

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

08/23/19 09:33:43
Procurement Division

DATE: August 22, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Elizabeth Brown, IT Operations Manager Elizabeth Brown

RE: **XF-0594-19 VMware Enterprise Plus License Agreement Services – BID RECOMMENDATION**

The Information Technologies Division (ITD) submitted to Procurement Division a request to solicit for VMware Enterprise Plus License Agreement Services. The services include support, subscriptions, and upgrades for server virtualization technology. VMware is the City's server virtualization standard.

The bid opened on August 14, 2019, the and Procurement Division received five (5) vendor responses and zero (0) no bids for BID # XF-0594-19. Procurement Division forwarded the bid responses for our review.

The following table details the responses received:

Vendor Name	Amount
CDW Government, LLC.	**$314,322.31**
MVation Worldwide, Inc.	$447,373.28
Hypertec USA, Inc.	$448,550.24
Software Information Resources Corp	$451,359.64
Howard Technologies Solutions	$541,453.00

ITD Management recommends awarding this bid to the lowest, responsive, responsible bidder, CDW Government, LLC for the total amount of $314,322.31 The term of this agreement is for a five (5) year period of coverage, ratified from August 1, 2019 through July 31, 2024.

FUNDING SOURCE: AFIT531CSCS–04662

Your favorable consideration of this request is much appreciated.

Attachments: XF-0594-19 Bid Tabulation Sheet
XF-0594-19 Terms and Conditions

CC: Robert Gray, Enterprise Technology Infrastructure Manager
MA Mark Deas, Server Infrastructure Manager
RA Rose Alford, Systems Engineer
Thomas Ossi, Technology Contract and Records Manager
AC Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE: VMWARE ENTERPRISE PLUS LICENSE AGREEMENT SERVICES

BID NO.: XF-0594-19

OPEN DATE: 8/14/2019

ANALYST: RUBEN OLA

No. Invited: (17) **No. Received** (5) **No Bids:** (0)

Bid Recorder: _J. HERNANDEZ, **Announcer:**_P. MITCHELL

ITEM	DESCRIPTION	QUANTITY	MVATION WORLDWIDE INC. PRICE EACH	MVATION WORLDWIDE INC. EXT. PRICE	HYPERTEC USA INC. PRICE EACH	HYPERTEC USA INC. EXT. PRICE	SOFTWARE INFORMATION RESOURCES CORP PRICE EACH	SOFTWARE INFORMATION RESOURCES CORP EXT. PRICE	CDW-G PRICE EACH	CDW-G EXT. PRICE	HOWARD TECHNOLOGIES SOLUTIONS PRICE EACH	HOWARD TECHNOLOGIES SOLUTIONS EXT. PRICE
1	VMware vSphere 6 Enterprise Plus for 1 processor, Part # VS6-EPL-C	61	$ 3,149.29	$ 192,106.69	$ 3,157.58	$ 192,612.38	$ 3,177.35	$ 193,818.35	$ 314,322.31	$ 314,322.31	$ 3,520.00	$ 214,720.00
2	Production Support/Subscription VMware vSphere 6 with Operations Management Enterprise Plus for 5 years, Part# VS6-EPL-P-SSS-C (61x5=305)	61	$ 3,613.45	$ 220,420.45	$ 724.59	$ 220,999.95	$ 729.13	$ 222,384.65		Included	$ 933.00	$ 284,565.00
3	VMware vCenter Server 6 Standard for vSphere 6 (per instance), Part# VCS6-STD-C	3	$ 5,409.43	$ 16,228.29	$ 5,423.67	$ 16,271.01	$ 5,457.63	$ 16,372.89		Included	$ 6,046.00	$ 18,138.00
4	Production Support/Subscription VMware vCenter Server 6 Standard for vSphere 6 (Per instance) for 5 years, Part# VCS6-STD-P-SSS-C	3	$ 6,205.95	$ 18,617.85	$ 1,244.46	$ 18,666.90	$ 1,252.25	$ 18,783.75		Included	$ 1,602.00	$ 24,030.00
	GRAND TOTAL:			**$447,373.28**		**$448,550.24**		**$451,359.64**		**$314,322.31**		**$541,453.00**
	MINIMUM REQUIREMENTS:											
	TERMS:				0% 30 days						0% 30 days	
	DELIVERY (Business Days):		10		15		5		2-14 days ARO		5-7 days	
	CONFLICT OF INTEREST:				✓		✓		✓		✓	
	ADDENDUM(1):		✓		✓		✓		✓		✓	
	NOTES:										Vendor revised the bid from $252,592.00 to $541,453.00 after quantity miscalculation clarification.	

TERMS AND CONDITIONS

VMWARE ENTERPRISE PLUS LICENSE AGREEMENT SERVICES

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for VMware Enterprise Plus License Agreement (ELA) Services. The required services consist of support, subscriptions and software upgrades for a Five (5) year term. The software is core to run the majority of all Windows servers in the City.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

This is a one-time purchase. The term of this agreement is for a (5) five year term period of coverage from August 1, 2019 through July 31, 2024.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Contractor must be a VMware Authorized Reseller.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Server Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

VMWARE ENTERPRISE PLUS LICENSE AGREEMENT SERVICES

- ***Please see the Bid Proposal Form for specific description and part number Information.***
- ***NO SUBSTITUTIONS on ANY of the listed items for bid.***

QWS3270X 8/23/2019 9:40 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 08/23/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 9:40 AM

FISCAL MO/YEAR : 11 2019 CURRENCY CODE :
INDEX CODE : AFIT531CSCS INFORMATION TECHNOLOGIES
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	AUG 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	2,423,478.03	2,423,478.03
EXPENDITURES	123,007.82	2,020,469.58	2,020,469.58
ENCUMBRANCES	172,547.34	341,076.50	341,076.50
PRE-ENCUMBRANCES	4,861.82	4,861.82	4,861.82
REMAINING BALANCE	-300,416.98	57,070.13	57,070.13

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND