3

SUBJECT: BODY ARMOR, SYSTEMS AND CARRIERS

BID #: SC-0459-20 **OPEN DATE: 7/15/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – Two (2) years from date of award with two (2) one (1) year renewal options

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: By Group, to the lowest responsive, responsible bidder(s) for Groups 1 -3. By Item, to the lowest responsive, responsible bidder(s) for Group 4.

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to ratify the period of service from August 6, 2022 through date of award.

Recommend approval to utilize the first of two (2) renewals to the following suppliers for the purchase of Body Armor, Systems and Carriers for the Jacksonville Sheriff's Office. Period of service is from date of award through August 5, 2023. Total estimated expenditure for this renewal is $755,000.00. Total revised not to exceed expenditure for this award is $2,305,000.00.

Federal Eastern International – $725,000.00 – Group 1 and Group 4, Items 8352, 6878, 8348, 6412, 6656, 6914
Blue Line Innovations – $30,000.00 – Group 3

Funding for this award to be encumbered by account 00111.552101.552040.000000.00001608.00000.0000000, to be executed by Purchase Orders Release(s)

Attachments: Recommendation Memo, Vendor Emails, Previous Award

Analyst: _____ **RESPECTFULLY SUBMITTED:** _____
OLIVE WALLACE-COHEN GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: DELORIS O'NEAL, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

PAT IVEY, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Deloris O'Neal
Director of Police Services

Subject: SC-0459-20 Body Armor, Systems and Carriers

Date: July 15, 2022

We are recommending approval to utilize the first of two (2) one (1) year renewal options on bid SC-0459-20 for Body Armor, Systems and Carriers, for the period from August 6, 2022 through August 5, 2023. We are renewing with Federal Eastern International for groups 1 and 4 and items 8352, 6878, 8348, 6412, 6656 and 6914, in the not to exceed amount of $ 725,000.00. We are also renewing with Blue Line Innovations for group 3, in the not to exceed amount of $ 30,000.00. We are not renewing with Dana Safety and GT Distributors as they will not agree to a renewal. The not to exceed expenditure amount for the period is $ 755,000.00 from charge account 00111.552101.552040.000000.00001608.00000. The total revised not to exceed expenditure amount on the award is $ 2,305,000.00. Purchases will be made via POA releases. Attached are notifications from the vendors indicating their intent to renew the award.

Please let me know if you require any additional information.

Baines, Deidra B.

From: Person, Mark N.
Sent: Tuesday, July 12, 2022 11:58 AM
To: Baines, Deidra B.
Subject: FW: Bid SC-0459-20

Categories: Action Required

Deidra,

Please see the below renewal on bid SC-0459-20.

Thanks

Mark Person, #68997
Supply Chain Manager
Jacksonville Sheriff's Office | Support Services Division
Office: 904.630.2219 | Desk: 904.630.2246
mark.person@jaxsheriff.org

From: Janina Govea <janina@goblueline.com>
Sent: Tuesday, July 12, 2022 11:48 AM
To: Person, Mark N. <Mark.Person@jaxsheriff.org>
Subject: Re: Bid SC-0459-20

******EXTERNAL EMAIL SOURCE******

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Hi Mark,

Please consider this our agreement.

Sincerely,

Janina Govea
BLUE LINE INNOVATIONS, LLC
1101 Clare Avenue
West Palm Beach, FL 33401
561-444-6660

On Tue, Jul 12, 2022 at 9:39 AM Person, Mark N. <Mark.Person@jaxsheriff.org> wrote:

We would like to renew bid SC-0459-20, Body Armor, Systems and Carriers, for the last remaining one-year renewal option. Please respond to this email with Bluelines's agreement.

Thank you,

Mark Person, #68997

Supply Chain Manager

Jacksonville Sheriff's Office | Support Services Division

Office: 904.630.2219 | Desk: 904.630.2246

mark.person@jaxsheriff.org

Baines, Deidra B.

From: Person, Mark N.
Sent: Friday, April 22, 2022 7:23 AM
To: Baines, Deidra B.
Subject: FW: [External] Bid SC-0459-20

Deidra,

This is a little early but we talked to Point Blank when they were here for a plate shoot at the Range. Point Blank is not going to raise prices on our products to Federal Eastern and therefore Federal Eastern is agreeing to renew under existing terms and conditions. Point Blank did say they will not be able to keep pricing the same for 2024 unless materials prices decrease but w will deal with that situation next year.

Mark Person, #68997
Supply Chain Manager
Jacksonville Sheriff's Office | Support Services Division
Office: 904.630.2219 | Desk: 904.630.2246
mark.person@jaxsheriff.org

From: Dan Hayes <dhayes@fedeastintl.com>
Sent: Thursday, April 21, 2022 5:53 PM
To: Person, Mark N. <Mark.Person@jaxsheriff.org>
Cc: Sally Hayes <shayes@fedeastintl.com>
Subject: Re: [External] Bid SC-0459-20

****EXTERNAL EMAIL SOURCE****
This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Mark,

We are agreeing to proceed with the body armor contract renewal under the existing terms and conditions.

We appreciate you all.

All the best,

—
Dan Hayes
Chief Sales and Product Officer
Federal Eastern International,LLC., Co-Founder
SRT Supply, LLC
813-340-8600

On Apr 21, 2022, at 3:44 PM, Person, Mark N. <Mark.Person@jaxsheriff.org> wrote:

Dan,

I normally wouldn't be contacting you this early in the contract cycle but I'm sure you are aware that Ryan and Robert visited us yesterday and stated "no price increase" for the next renewal. Ryan mentioned with the new NIJ07 and other cost pressures, 2024 will have to be a different story unless there is some relief in material pricing. Hopefully oil prices will drop by then and materials supplies will pick up.

Nevertheless, we can proceed with the current renewal starting 8/5/22 under the existing terms and conditions, if you are in agreement. If so, you can just respond back to this email.

Thanks,

Mark Person, #68997
Supply Chain Manager
Jacksonville Sheriff's Office | Support Services Division
Office: 904.630.2219 | Desk: 904.630.2246
mark.person@jaxsheriff.org

This is an EXTERNAL EMAIL. Exercise Caution!
DO NOT open attachments or click on any links from unknown senders or an unexpected email.

This email is AUTHENTIC from an internal organizational member.

SUBJECT: BODY ARMOR, SYSTEMS AND CARRIERS

BID #: SC-0459-20 **OPEN DATE: 7/15/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – Two (2) years from date of award with two (2) one (1) year renewal options

AGENCY: Jacksonville Sheriff's Office

BASIS OF AWARD: By Group, to the lowest responsive, responsible bidder(s) for Groups 1 -3. By Item, to the lowest responsive, responsible bidder(s) for Group 4.

NUMBER OF BIDS INVITED: 7 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Federal Eastern International, LLC and G T Distributors, Inc. for Group 2 and Blue Line Innovations, LLC for Group 4, Items 6880, 6878 and 6912 for not meeting requirements in the bid Specifications.

Recommend approval of award to the below suppliers as the lowest responsive, responsible bidders for the purchase of Body Armor, Systems and Carriers. Period of service is two (2) years from date of award, with two (2) one (1) year renewal options. Total estimated award for the initial period is not to exceed $1,550,000.00.

Federal Eastern International – $1,450,000.00 – Group 1 and Group 4, Items 8352, 6878, 8348, 6412, 6656, 6914
Blue Line Innovations – $30,000.00 – Group 3
Dana Safety Supply - $52,000.00 – Group 4, Items 8362, 6830, 6832, 7612, 6912
G T Distributors – $18,000.00 – Group 4, Items 8354, 6880, 5810, 5812

Funding for this award to be encumbered by account 00111.552101.552040.000000.00001608.00000.0000000, to be executed by Purchase Orders released from Agreements

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letters, Terms and Conditions

Analyst: TARYN MANSER **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DERRICK LEWIS, DIRECTOR OF POLICE SERVICES

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 8/06/20

OTHER:

ACTION OF AWARDING AUTHORITY DATE 8/6/20

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02