SUBJECT: PIGGYBACK ST. JOHNS SCHOOL DISTRICT CONTRACT # ITB2023-11 WITH ANUVISION TECHNOLOGIES, INC.

BID #: POA-70922-24 **OPEN DATE:** N/A

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: DATE OF EXECUTED CONTRACT THROUGH JUNE 30, 2026

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PIGGYBACK CONTRACT

NUMBER OF BIDS INVITED: N/A **NUMBER RECEIVED:** N/A **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Anuvision Technologies, Inc. in the amount of $35,095.19 for audio-visual equipment and installation services for the Office of Economic Development. Total expenditure not to exceed $100,095.19.

FUNDING SOURCE: 53101.113001.564270.000000.00000000.00000.00000000 – To be executed by formal contact agreement (AMD #1) through the Office of General Counsel and processed via Purchase Order(s)

ATTACHMENTS: Agency Memo, Supplier Quote, Previous Award

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
COREY SIDLO DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: **Wanyonyi Kendrick, Chief Information Technologies / COI**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

A NEW DAY

MEMORANDUM

TO: Dustin L. Freeman, Chief of Procurement

THROUGH: Wanyonyi Kendrick, Chief of Information Technologies / CIO

Wanyonyi Kendrick — Digitally signed by Wanyonyi Kendrick Date: 2024.03.04 18:42:17 -05'00'

FROM: Elizabeth Brown, Technology Infrastructure Manager

Elizabeth Brown — Digitally signed by Elizabeth Brown Date: 2024.03.04 09:16:36 -05'00'

SUBJECT: **1st Amendment – POA-70922-24 / Piggyback St. Johns County School District Contract for Catalog Percentage Discount Equipment and Supplies**

DATE: **March 1, 2024**

The Information Technologies Division (ITD) requests approval to increase the award for BID No. POA-70922-24 / Piggyback St. Johns County School District Catalog Percentage Discount Equipment and Supplies. Anuvision Technologies, Inc. was awarded the contract on May 9, 2023. The period of service of the piggyback contract is from December 7, 2023, through June 30, 2026. The increase is to procure audio-visual equipment and installation services for a conference room in the Office of Economic Development.

The total not-to-exceed amount for this agreement is $65,000.00 and will increase by $35,095.19. The new not-to-exceed amount will be $100,095.19.

Upon award approval, a request for a formal contract amendment #1 will be made through the Office of General Counsel.

Funding Source: 53101.113001.564270.000000.00000000.00000.0000000

Tracy Geake — Digitally signed by Tracy Geake Date: 2024.03.04 10:10:45 -05'00'

Your favorable consideration of this request is greatly appreciated.

Attachments: POA-70922-24
GC-#1605504-v1-#70922-24
Quote# TP-100151

Cc: Jeremy McDaniel, Network & Telecom Infrastructure Manager
Tom Ossi, Technology Contract and Records Manager
Ruben Ola, IT Contract Compliance Analyst

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor Jacksonville, FL 32202
Phone: 904-255-8000 Fax: 904-232-6932

ANUVISION TECHNOLOGIES

3738 Southside Blvd, Suite 105
Jacksonville, FL 32216
904-610-3145
tpolk@anuvisiontech.com

Quote Name: Economic Development Conference Room

Quote Date: 2/29/2024
Quote Number: TP-100151
Prepared by: Tom Polk

Company Name: COJ
Attn: Wendy Kahn
Shipping Address:
City, State Zip:

Payment Terms: Net 30

Manufacturer	Part Number	Description	Qty	MSRP	% Discount	$ Discount	Unit Price	Extended Total	Price	Line Total	Notes
	Projector/Display and Accessories:					Aligned with St Johns County Schools ITB2023-11					
Sony	FW-98BZ30L	98" 4K HDR Professional Display	1	$ 9,245.00	15%	$ 1,386.75	$ 7,858.25	$ 7,858.25	$ 6,983.53	$ 6,983.53	
Chief	XTM1U	Extra-Large Fusion Micro-Adjustable Tilt Wall Mount	1	$ 455.00	20%	$ 91.00	$ 364.00	$ 364.00	$ 297.72	$ 297.72	
	Video:										
	OFE	Desktop PC	1								
Barco	R9861612USB1	CX-20 Gen 2 ClickShare, Base + 1 Button	1	$ 2,050.00	15%	$ 307.50	$ 1,742.50	$ 1,742.50	$ 1,742.50	$ 1,742.50	
Crestron	HD-PS401	4x1 4K60 4:4:4 HDR Presentation System	1	$ 3,520.00	20%	$ 704.00	$ 2,816.00	$ 2,816.00	$ 2,070.59	$ 2,070.59	
Crestron	HD-RX-4KZ-101	DM Lite 4K60 Receiver for HDMI	1	$ 400.00	20%	$ 80.00	$ 320.00	$ 320.00	$ 235.29	$ 235.29	
Aver	PTZ310UNV2	12X 4K AI NDI PTZ Camera	1	$ 2,499.00	15%	$ 374.85	$ 2,124.15	$ 2,124.15	$ 2,124.15	$ 2,124.15	
Chief	FCA800	Fusion 8" Above/Below Shelf for Large Displays	1	$ 134.00	20%	$ 26.80	$ 107.20	$ 107.20	$ 87.68	$ 87.68	
Magewell	64100	Pro Convert for NDI to HDMI	1	$ 425.00	15%	$ 63.75	$ 361.25	$ 361.25	$ 354.44	$ 354.44	
Inogeni	4K2USB3	HDMI 4K to USB 3.0 Capture Card	1	$ 465.00	15%	$ 69.75	$ 395.25	$ 395.25	$ 395.25	$ 395.25	
Inogeni	TOGGLE	USB 3.0 Devices to 2 PCs Switcher	1	$ 445.00	15%	$ 66.75	$ 378.25	$ 378.25	$ 378.25	$ 378.25	
	Audio:										
Shure	MXA920W-S	Ceiling Array Microphone	1	$ 4,500.00	15%	$ 675.00	$ 3,825.00	$ 3,825.00	$ 3,707.06	$ 3,707.06	
Biamp	TesiraFORTE X400	Meeting Room DSP	1	$ 4,950.00	15%	$ 742.50	$ 4,207.50	$ 4,207.50	$ 2,911.76	$ 2,911.76	
Crestron	AMP-X75	X-Series Amplifier, 75 W	1	$ 578.00	20%	$ 115.60	$ 462.40	$ 462.40	$ 340.00	$ 340.00	
Crestron	SAROS ICE6T-W-T-EACH	Saros Express 6.5" 2-Way In-Ceiling Speaker	4	$ 202.00	20%	$ 40.40	$ 161.60	$ 646.40	$ 118.82	$ 475.28	
	Control:										
Crestron	TS-770-B-S	7 in. Tabletop Touch Screen, Black Smooth	1	$ 2,530.00	20%	$ 506.00	$ 2,024.00	$ 2,024.00	$ 1,488.24	$ 1,488.24	
Crestron	RMC4	4-Series Control System	1	$ 1,100.00	20%	$ 220.00	$ 880.00	$ 880.00	$ 582.35	$ 582.35	
Netgear	GSM4230P	M4250-26G4F-PoE+ 24x1G PoE+ 300W 2x1G and 4xSFP Managed Switch	1	$ 1,871.91	15%	$ 280.79	$ 1,591.12	$ 1,591.12	$ 1,112.00	$ 1,112.00	
	Equipment Rack and Hardware:										
Middle Atlantic	MFR-2027GE	MFR Series 20RU Mobile Furniture Rack, Black	1	$ 1,442.00	15%	$ 216.30	$ 1,225.70	$ 1,225.70	$ 763.41	$ 763.41	
	Rack-Hardware	Custom Equipment Rack Hardware	1						$ 1,035.76	$ 1,035.76	
	Installation & Associated Hardware:					Aligned with St Johns County Schools ITB2023-11					
AVT	Cable Kit	Custom Plenum Cable Set & Connectors	1						$ 543.18	$ 543.18	
AVT	Installation Hardware	Custom Installation Hardware	1						$ 173.75	$ 173.75	
AVT	Installation	Hardware Installtion	1			$80/Hour			$ 2,560.00	$ 2,560.00	
AVT	Programming-CAD	Custom Programming & Drawings	1			$100/Hour			$ 3,700.00	$ 3,700.00	
AVT	Project Management	Project Management	1			$85/Hour			$ 255.00	$ 255.00	
AVT	Ground Shipping	Shipping & Freight Charges	1						$ 778.00	$ 778.00	

Hardware MSRP Total $ 35,975.91
Savings Amount $ 9,926.41
% Savings 27.59%

Subtotal: $ 35,095.19
Tax (%):

TOTAL: $ 35,095.19

Notes:
Due to the current economic state of logics and supply chain dynamics, manufacturers are no longer offer guaranteed pricing for any set amount of time. Pricing is subject to change at any time.

ADMINISTRATIVE AWARD
BID No.: POA-70922-24

DESCRIPTION OF GOODS/SERVICES: Recommend approval to Piggyback award approved on May 9, 2023 under the St. Johns County School District contract pursuant to ITB2023-11 with Anuvision Technologies, Inc. for design, configuration, installation, and ongoing maintenance services for the audio-visual equipment for the Jacksonville City Council. The period of service will be from date of executed contract through June 30, 2026. The estimated annual expenditure amount not-to-exceed $65,000.00.

Upon award approval, a request for a formal contract will be made through the Office of General Counsel.

Funding Source: Funding for this award shall be encumbered by 53106.113002.564270.003002.00000000.00000.0000000 and executed by Purchase Order(s).

FOR AGENCY/DEPARTMENT: Information Technologies Division

REQUISITION NUMBER: N/A

NUMBER FIRMS SOLICITED: N/A **NUMBER FIRMS BIDDING:** N/A

REASON FOR LESS THAN REQUIRED MINIMUM SOLICITATION/QUOTATION:
In accordance with Piggyback, Sec.126.211.

RECOMMEND AWARD TO: Anuvision Technologies Inc.

CONCURRENCE BY: Wanyonyi Kendrick, Chief of Information Technologies / CIO

PRICE: $65,000.00 **TERMS:** Net 30

REASON FOR NOT ACCEPTING LOW BID: N/A

John Hernandez /Buyer

Manager of Purchasing Services

11/20/2023
Date

11/20/23
Date

APPROVAL:

Dustin Freeman, Chief, Procurement Division

Date 11/21/2023