

**AGREEMENT**  
**(UTILIZING WESTERN STATES CONTRACTING ALLIANCE (WSCA)/STATE OF FLORIDA**  
**DEPARTMENT OF MANAGEMENT SERVICES CONTRACT NO. 450-000-11-ACS**  
**(WSCA NO. 1862) FACILITIES MRO: MAINTENANCE, REPAIR AND OPERATIONS)**  
**BETWEEN**  
**THE CITY OF JACKSONVILLE**  
**AND**  
**W. W. GRAINGER, INC.**  
**FOR FACILITIES MRO: MAINTENANCE, REPAIR AND OPERATIONS**

**THIS AGREEMENT** is made and entered into in duplicate effective as of this 7th day of August, 20 14 (hereinafter the "Effective Date"), by and between the CITY OF JACKSONVILLE (hereinafter the "CITY"), a municipal corporation existing under the Constitution and the laws of the State of Florida, and W. W. GRAINGER, INC. (hereinafter the "Contractor"), a foreign profit corporation with principal office at 100 Grainger Parkway, Lake Forest, Illinois 60045-5201, for the purchase of Facilities MRO: Maintenance, Repair and Operations.

**RECITALS:**

**WHEREAS**, effective September 2, 2011, the State of Florida, by and through its Department of Management Services, the Western States Contracting Alliance (WSCA), and W. W. Grainger, Inc. entered into State of Florida Contract No. 450-000-11-ACS (hereinafter the "State Contract"), attached hereto as **Exhibit A** and incorporated herein by this reference, for the purchase of Facilities MRO: Maintenance, Repair and Operations; and

**WHEREAS**, said State Contract is in full force and effect until February 28, 2017, and has been competitively procured and awarded by the State of Florida as contracting authority according to law; and

**WHEREAS**, the Jacksonville Procurement Code, more particularly Section 126.211, *Ordinance Code*, authorizes and allows departments and agencies of the CITY to use *inter alia* contracts of other governmental entities, including those of the State of Florida, which have been competitively procured and awarded; and

**WHEREAS**, the State Contract is broad enough to allow CITY to purchase Facilities MRO: Maintenance, Repair and Operations (hereinafter "MRO") for the Public Buildings Division and Contractor has agreed to allow CITY to use the State Contract; and

**WHEREAS**, it is in the best interests of the parties to use the State Contract for procurement of MRO; now therefore

IN CONSIDERATION of the premises and of the mutual covenants and agreements hereinafter contained and for other good and valuable consideration, the parties agree as follows:

**ARTICLE 1: Incorporation of Recitals**

The above-stated recitals are accurate, true, and correct and are made a part hereof and are incorporated herein by this reference.

**ARTICLE 2: Engagement of Contractor**

CITY hereby engages Contractor and Contractor hereby accepts said engagement for the purpose of providing to CITY MRO according to the provisions of the State Contract and its exhibits, amendments, equipment descriptions, and quotations. The payment schedule and prices are more specifically set forth in the \_\_\_\_\_, attached hereto as **Exhibit B** and incorporated herein by this reference.

**ARTICLE 3: Coordination and Services Provided by CITY**

CITY shall designate for the procurement of MRO a Project Coordinator who will, on behalf of the CITY, coordinate with Contractor and administer this Agreement according to the terms and conditions contained herein and in the exhibits attached hereto and made a part hereof. It shall be the responsibility of Contractor to coordinate all purchases of MRO with the designated Project Coordinator. CITY's Project Coordinator shall be Caryn Bellavia (Telephone: 904-630-4070; Fax: 904-630-5415; Email: CBellavia@coj.net).

**ARTICLE 4: Duration of Agreement/Pricing Available to Other Entities**

The term of this Agreement shall commence on the Effective Date and shall continue and remain in full force and effect as to all its terms, conditions, and provisions as set forth herein through February 28, 2017, unless sooner terminated as provided in **Exhibit A**. During said period of time, MRO pricing provided hereunder shall be available to all using agencies and other political subdivisions, boards, agencies, or authorities existing in Duval County that may desire to purchase the same at the contract price provided herein.

**ARTICLE 5: Payments for Services of Contractor**

5.1. CITY will compensate Contractor for MRO purchased hereunder in accordance with purchase orders issued and used by the City of Jacksonville Procurement Division; *provided however*, payment invoices shall be sent to the authorized CITY representative as specified in said purchase order or other subsequent written instrument signed by CITY's Project Coordinator.

5.2. Notwithstanding any contrary provision in **Exhibit A**, the maximum indebtedness of the CITY for all fees, reimbursable items, or other costs for MRO sold by Contractor to CITY pursuant to this Agreement shall not exceed the sum of ONE HUNDRED FIFTY THOUSAND and 00/100 USD (\$150,000.00).

**ARTICLE 6: Notice**

Notice to CITY under this Agreement shall be delivered by certified mail, return receipt requested, or by other delivery with receipt to the following:

Caryn Bellavia, Contract Administrator  
Public Buildings Division  
City of Jacksonville, Florida  
555 West 4<sup>th</sup> Street  
Jacksonville, Florida 32208

Gregory Pease, Chief  
Procurement Division  
Ed Ball Building  
214 North Hogan Street, 8<sup>th</sup> Floor  
Jacksonville, Florida 32202

Notice to Contractor under this Agreement shall be delivered by certified mail, return receipt requested, or by other delivery with receipt to the following:

Kevin Sandt  
Senior Government Sales Manager  
1657 Shermer Road  
Northbrook, Illinois 60062

**ARTICLE 7: Counterparts:**

The parties agree that for the execution of this Agreement, time is of the essence. Therefore, this Agreement and all amendments thereto may be executed in several counterparts, each of which shall be deemed an original, and all of such counterparts together shall constitute one and the same instrument. The parties further agree that facsimile (“fax”) transmission of all signatures with originals to follow shall constitute and be evidence of an executed Agreement.

**[Remainder of page left blank intentionally. Signature page follows immediately.]**

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

ATTEST:

CITY OF JACKSONVILLE:

By James R. McCain, Jr.  
James R. McCain, Jr.  
Corporation Secretary

By Alvin Brown  
Alvin Brown, Mayor



Karen Bowling  
Chief Administrative Officer  
For: Mayor Alvin Brown  
Under Authority of:  
Executive Order No. 2013-04

WITNESS:

W. W. GRAINGER, INC.

By Toni Quadd  
Signature  
Toni Fields  
Type/Print Name  
FieldsOps  
Title

By John Jones  
Signature  
JOHN JONES  
Type/Print Name  
ACCOUNT MANAGER  
Title

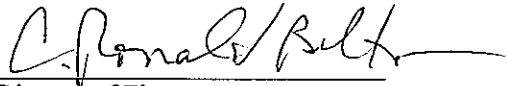

**Encumbrance and funding information for internal City use:**

**Account ..... PWPB5A1MAPR**

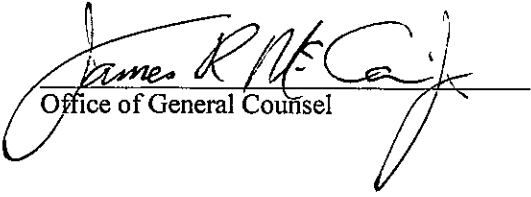
**Total Amount. . . \$150,000.00**

**This above-stated total amount is the maximum fixed monetary amount of the foregoing contract. It shall not be encumbered by the foregoing contract. It shall be encumbered by one (1) or more subsequently issued Purchase Order(s) that must reference the foregoing Contract. All financial examinations and fund control checking will be made at the time such Purchase Order(s) are issued.**

In accordance with Section 24.103(e), of the Ordinance Code of the City of Jacksonville, I do hereby certify that there is an unexpended, unencumbered, and unimpounded balance in the appropriation sufficient to cover the foregoing agreement; provided however, this certification is not nor shall it be interpreted as an encumbrance of funding under this Contract. Actual encumbrance(s) shall be made by subsequent purchase order(s) as specified in said Contract.

  
\_\_\_\_\_  
Director of Finance  
City Contract # 8178 02  


Approved as to form:

  
\_\_\_\_\_  
Office of General Counsel



Policy Number  
GLO 5542908-01

**ENDORSEMENT**

**ZURICH AMERICAN INSURANCE COMPANY**

Named Insured: W.W. Grainger Inc.

Effective Date: 1/1/14  
12:01 A.M., Standard Time

Agent Name:

Agent No.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**ADDITIONAL INSURED ENDORSEMENT**

This endorsement modifies insurance provided under the following:  
COMMERCIAL GENERAL LIABILITY COVERAGE PART

1. **WHO IS AN INSURED** (Section II) is amended to include as an additional insured any person(s) or organization(s) when you and such person(s) or organization(s) have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy. Such person(s) or organization(s) is an additional insured only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part by:
  - a. Your acts or omissions; or
  - b. The acts or omissions of those acting on your behalf which are covered by this insurance.
2. The limits of insurance afforded to such person(s) or organization(s) will be:
  - a. The minimum limits of insurance which you agreed to provide; or
  - b. The limits of insurance of this policy whichever is less.
3. This insurance will be primary to and non-contributing with any other insurance available to such person(s) or organization(s). **Condition 4. Other Insurance** (Section IV) is amended accordingly.

**Exhibit A**  
**State Contract**





4050 Esplanade Way  
Tallahassee, Florida 32399-0950  
Tel: 850.488.2786 | Fax: 850. 922.6149

Rick Scott, Governor

Craig J. Nichols, Agency Secretary

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February 4, 2014

MEMORANDUM NO.: (450-000-11-ACS)-7

TO: User Agency  
FROM: Director, State Purchasing  
RE: Amendment to Contract No. 450-000-11-ACS  
MRO: Maintenance and Repair Operations

The following changes have been made to the subject contract:

The MRO: Maintenance and Repair Operations alternate contract source has been renewed for a period of three years with the vendor holding all existing 2011 pricing.

The new contract expiration date is February 28, 2017.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Ashli Harvey at (850) 922-1214, or [ashli.harvey@dms.myflorida.com](mailto:ashli.harvey@dms.myflorida.com)

Exhibit "A"

**AMENDMENT NO.: 7  
FINAL RENEWAL  
MRO: Maintenance Repair and Operations  
Contract No.: 450-000-11-ACS**

This Amendment, effective February 28, 2014, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way, Tallahassee, Florida 32399-0950, and W.W. Grainger, Inc. (Contractor), and amends **450-000-11-ACS**.

**WHEREAS**, Department of Management Services awarded 450-000-11-ACS to W.W. Grainger, Inc. for the provision of Maintenance Repair and Operations (MRO); and,

**WHEREAS**, the Department made Western States Contracting Alliance (WSCA) Contract Number 1862 an alternate contract source, 450-000-11-ACS (Contract) on September 2, 2011; and, is scheduled to expire on February 28, 2014.

**WHEREAS**, in accordance with Section 287.057(13), F.S. the Department and Contractor, upon mutual agreement, extend the contract, in whole or in part, for an additional period of three (3) years to end on February 28, 2017; and,

**THEREFORE**, in consideration of the mutual promises contained below, and other good and valuable consideration, receipt and sufficiency of which are hereby acknowledged, the Parties agree to the following:

- 1.0 **Contract Extension**. The Department hereby executes its renewal option for a period of three (3) years, effective February 28, 2014. This extension shall be terminated at the end of three (3) years or upon the execution of a new contract, whichever occurs first.
- 2.0 **Best Pricing Offer**. The Contractor agrees to submit to the Customer at least annually an affidavit from an authorized representative attesting that the Contractor is in compliance with the Best Pricing provision in section 4(b) of form PUR 1000. (Attachment A)
- 3.0 **Conflict**. To the extent any of the terms of this Amendment conflict with the terms of the Contract, the terms of this Amendment shall control.
- 4.0 **Warrant of Authority**. Each person signing this Amendment warrants that he or she is duly authorized to do so and to bind the respective party.
- 5.0 **Effect**. Unless otherwise modified by this Amendment, all terms and conditions contained in the Contract shall continue in full force and in effect.

Exhibit "A"

State of Florida,  
Department of Management Services

Contractor

By: Kelley Scott

By: Kevin Sandt

Kelley J. Scott  
Director of State Purchasing and  
Chief Procurement Officer

Name: Kevin Sandt

Title: Sr Government Sales Manager

Date: 2/3/14

Date: 1/28/14

Exhibit "A"

Preferred Pricing Affidavit

REGARDING THE CONTRACT BETWEEN  
W. W. Grainger, Inc. THE "CONTRACTOR"  
AND  
THE FLORIDA DEPARTMENT OF MANAGEMENT SERVICES  
CONTRACT NO.: 450-000-11-ACS (THE "CONTRACT")

Pursuant to section 216.0113, Florida Statutes, The undersigned contractor hereby attests that the Contractor complies with the preferred Pricing Clause contained in section 4(b) PUR 1000.

Print Contractors Name: Kevin Sandt

By: K. Sandt  
Signature of the Authorized Representative:

Date: 1/28/14

Print Representatives Name/Title:

Kevin Sandt / Sr. Government Sales Manager

STATE OF Florida COUNTY OF Leon

Sworn to (or affirmed) and subscribed before me this 28 day of January 2014  
by Kevin Sandt

Quida W. Pudd  
Signature of Notary

(Print, Type, or Stamp to Identify Name of Notary Public)



Georgia License

[Check One]  Personally Known OR  Produced the following I.D. 050741862

Vendor Name: \_\_\_\_\_ FEIN# \_\_\_\_\_  
Vendor's Authorized Representative Name and Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, and Zipcode: \_\_\_\_\_  
Phone Number: ( ) \_\_\_\_\_ E-mail: \_\_\_\_\_  
CORPORATE SEAL (IF APPLICABLE)



4050 Esplanade Way  
Tallahassee, Florida 32399-0950  
Tel: 850.468.2786 | Fax: 850. 922.6149

Rick Scott, Governor

Craig J. Nichols, Agency Secretary

October 29, 2013

**MEMORANDUM NO.:** (450-000-11-ACS)-6

**TO:** User Agency  
**FROM:** Director, State Purchasing  
**RE:** Amendment to Contract No. 450-000-11-ACS  
MRO Facilities Maintenance Supplies

The contract is amended as follows:

- The new pricing lists for the Florida Market Basket and Florida Paint Market Basket items have been approved.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Ashli Harvey at (850) 922-1214, or [ashli.harvey@dms.myflorida.com](mailto:ashli.harvey@dms.myflorida.com)

Exhibit "A"

**AMENDMENT 6**  
**MRO: Facilities Maintenance and Supplies**  
**Contract No.: 450-000-11-ACS**

This Amendment, effective immediately upon the signature of both parties, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way #360, Tallahassee, Florida 32399-0950, and W.W. Grainger, Inc., FEIN # F361150280, amends Contract No. 450-000-11-ACS (Contract).

Whereas, the parties, upon mutual agreement, initially executed the Contract, for a period of (3) years beginning on September 2, 2011 and to end on February 28, 2014; and,

Whereas, the authority to adjust the Florida and WSCA market basket items and pricing is found in paragraph 5 of the WSCA Participating Addendum.

Now therefore, in consideration of the mutual promises contained in the Contract, the parties agree to the following:

**1.0 Pricing**

The new pricing lists for the Florida Market Basket and Florida Paint Market Basket items are effective upon the execution hereof and are located at the Alternate Contract Source (ACS) web site: [http://www.dms.myflorida.com/business\\_operations/state\\_purchasing/vendor\\_information/state\\_contract\\_agreements\\_and\\_price\\_lists/alternate\\_contract\\_source/mro\\_facilities\\_maintenance\\_supplies\\_wsca](http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contract_agreements_and_price_lists/alternate_contract_source/mro_facilities_maintenance_supplies_wsca) and accessed through the W.W. Grainger punch-out catalog for the State of Florida: <http://www.grainger.com/stateofflorida>. The new Florida Market Basket price list is hereby referred to as "Attachment A" and the Florida Paint Market Basket price list is hereby referred to as "Attachment B".

**2.0 Warranty of Authority**

Each person signing this Agreement warrants that he or she is duly authorized to do so and to bind the respective party.

**3.0 Other**

All other terms and conditions remain unchanged.

State of Florida,  
Department of Management Services

W.W. Grainger, Inc.



Kelley J. Scott  
Chief Procurement Officer &  
Director of State Purchasing

By: 

Name: Kevin Sandt

Title: Sr. Government Sales Manager

Date: 10/29/13

Date: 10/25/13

Exhibit "A"



RICK SCOTT  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

CRAIG J. NICHOLS  
Secretary

---

4050 Esplanade Way | Tallahassee, Florida 32399-0950 | Tel: 850.488.2786 | Fax: 850.922.6149

May 31, 2013

MEMORANDUM NO.: (450-000-11-ACS)-5

TO: User Agency  
FROM: Director, State Purchasing  
RE: Amendment to Contract No. 450-000-11-ACS  
MRO Facilities Maintenance Supplies

The contract is amended as follows:

- The new pricing list for the Florida Market Basket items submitted via email on May 28, 2013 have been approved.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Ashli Harvey at (850) 922-1214, or [ashli.harvey@dms.myflorida.com](mailto:ashli.harvey@dms.myflorida.com)

Exhibit "A"

**AMENDMENT 5**  
**MRO: Facilities Maintenance and Supplies**  
**Contract No.: 450-000-11-ACS**

This Amendment, effective immediately upon the signature of both parties, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way #360, Tallahassee, Florida 32399-0950, and W.W. Grainger, Inc., FEIN # F361150250, amends Contract No. 450-000-11-ACS (Contract).

Whereas, the parties, upon mutual agreement, initially executed the Contract, for a period of (3) years beginning on September 2, 2011 and to end on February 28, 2014; and,

Now therefore, in consideration of the mutual promises contained in the Contract, the parties agree to the following:

**1.0 Pricing**

The new pricing list for the Florida Market Basket items are effective upon the execution hereof and are located at the Alternate Contract Source (ACS) web site: [http://www.dms.myflorida.com/business\\_operations/state\\_purchasing/vendor\\_information/state\\_contract\\_agreements\\_and\\_price\\_lists/alternate\\_contract\\_source/mro\\_facilities\\_maintenance\\_supplies\\_waca](http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contract_agreements_and_price_lists/alternate_contract_source/mro_facilities_maintenance_supplies_waca) and accessed through the W.W. Grainger punch-out catalog for the State of Florida: <http://www.grainger.com/stateofflorida>. The new price list is hereby referred to as "Attachment A".

**2.0 Warranty of Authority**


Each person signing this Agreement warrants that he or she is duly authorized to do so and to bind the respective party.

State of Florida,  
Department of Management Services

W.W. Grainger, Inc.

  
\_\_\_\_\_

Kelley J. Spill  
Acting Chief Procurement Officer and  
Director of State Purchasing

By:   
\_\_\_\_\_

Name: Kevin Sandt

Title: So Government Sales Mgr.

Date: 6/12/13

Date: 6/7/13



Exhibit "A"



**RICK SCOTT**  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

**CRAIG J. NICHOLS**  
Secretary

4050 Esplanade Way | Tallahassee, Florida 32399-0950 | Tel: 850.488.2786 | Fax: 850.923.6149

February 28, 2013

**MEMORANDUM NO.:** (450-000-11-ACS)-4

**TO:** User Agency  
**FROM:** Director, State Purchasing  
**RE:** Amendment to Contract No. 450-000-11-ACS  
MRO Facilities Maintenance Supplies

The contract is amended as follows:

- The new pricing list for the WSCA and Florida Market Basket items submitted via email on February 15, 2013 have been approved.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Ashli Harvey at (850) 922-1214, or [ashli.harvey@dms.myflorida.com](mailto:ashli.harvey@dms.myflorida.com)

Exhibit "A"

**AMENDMENT 4**  
**MRO: Facilities Maintenance and Supplies**  
**Contract No.: 450-000-11-ACS**

This Amendment, effective immediately upon the signature of both parties, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4050 Esplanade Way #300, Tallahassee, Florida 32309-0950, and W.W. Grainger, Inc., FEIN # F361150280, amends Contract No. 450-000-11-ACS (Contract).

Whereas, the parties, upon mutual agreement, initially executed the Contract, for a period of (3) years beginning on September 2, 2011 and to end on February 28, 2014; and,

Now therefore, in consideration of the mutual promises contained in the Contract, the parties agree to the following:

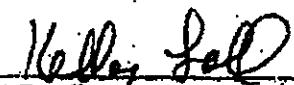
**1.0 Pricing**

The new pricing lists for the WSCA and Florida Market Basket items are effective upon the execution hereof and are located at the Alternate Contract Source (ACS) web site: [http://www.dms.myflorida.com/business\\_operations/state\\_purchasing/vendor\\_information/state\\_contract\\_agreements\\_and\\_price\\_lists/alternate\\_contract\\_source/mro\\_facilities\\_maintenance\\_supplies\\_wscs](http://www.dms.myflorida.com/business_operations/state_purchasing/vendor_information/state_contract_agreements_and_price_lists/alternate_contract_source/mro_facilities_maintenance_supplies_wscs) and accessed through the W.W. Grainger punch-out catalog for the State of Florida: <http://www.grainger.com/stateoflora>.

**2.0 Warranty of Authority**


Each person signing this Agreement warrants that he or she is duly authorized to do so and to bind the respective party.

State of Florida,  
Department of Management Services

  
\_\_\_\_\_  
Kelly Lell, C.P.M.  
Chief Procurement Officer and  
Director of State Purchasing

Date: 3/6/13

W.W. Grainger, Inc.

By:   
\_\_\_\_\_  
Name: Kevin Sandt

Title: Sr. Government Sales Manager  
Date: 3-6-13

Exhibit "A"



**ROCK SCOTT**  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

**GRAND J. NICHOLS**  
Secretary

4050 Highway 917 | Tallahassee, Florida 32399-0950 | Tel: 850.498.2766 | Fax: 850.922.6149

January 1, 2013

**MEMORANDUM NO.:** (450-000-11-ACS)-3

**TO:** User Agency  
**FROM:** Director, State Purchasing  
**RE:** Amendment to Contract No. 450-000-11-ACS  
MRO Facilities Maintenance Supplies

The contract is amended as follows:

- The State Term Contract for MRO: Electrical Equipment (450-000-07-1) expired on November 13, 2012 and now all products are available on the MRO: Facilities Maintenance Supplies State Term Contract referenced above.
- The State Term Contract for Can Liners (450-000-07-1) is scheduled to expire on December 31, 2012 and upon expiration all products will be available on the MRO: Facilities Maintenance Supplies State Term Contract referenced above.
- The new pricing list for the WSCA and Florida Market Basket items submitted via email on November 6, 2012 have been approved.
- Effective immediately the Contract Manager has been changed to Ashli Harvey.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Ashli Harvey at (850) 922-1214, or [ashli.harvey@dms.myflorida.com](mailto:ashli.harvey@dms.myflorida.com)

Exhibit "A"

**AMENDMENT 3**  
**MRO: Facilities Maintenance and Supplies**  
**Contract No. 450-000-11-ACS**

This Amendment, effective immediately upon the signature of both parties, is by and between the State of Florida, Department of Management Services (Department), Division of State Purchasing (Division), an agency of the State of Florida with offices at 4000 Expressway Way, 4000, Tallahassee, Florida 32308-0000, and W.W. Granger, Inc., FENR LP061160280, amends Contract No. 450-000-11-ACS (Contract).

Whereas, the parties, upon mutual agreement, initially executed the Contract, for a period of (3) years beginning on September 2, 2011 and to end on February 28, 2014; and,

Whereas, the parties wish to revise the sections addressed,

Now therefore, in consideration of the mutual promises contained in the Contract, the parties agree to the following:

The Contract is hereby amended and replaced with the following:

**1.0 Commodity Category Changes**

Pursuant to the Participating Addendum, Section B, paragraph 25, the commodity category list has been amended as follows:

- The State Term Contract for MRO: Electrical Equipment (450-000-07-1) expired on November 13, 2012 and now all products are available on the MRO: Facilities Maintenance Supplies Contract referenced above.
- The State Term Contract for Jan Liners (450-000-07-1) is scheduled to expire on December 31, 2012 and upon expiration all products will be available on the MRO: Facilities Maintenance Supplies Contract referenced above.

**2.0 Pricing**

The new pricing lists for the WSCA and Florida Market Basket items submitted via email have been approved and may be viewed on the Alternate Contract Source (ACS) web site: [http://www.dms.mfrcs.com/business/decisionbase/purchasing/vendor/information/state\\_contract\\_wscasheets\\_and\\_pricesheets/state\\_contract\\_alternate\\_source\\_facilities\\_maintenance\\_supplies\\_web](http://www.dms.mfrcs.com/business/decisionbase/purchasing/vendor/information/state_contract_wscasheets_and_pricesheets/state_contract_alternate_source_facilities_maintenance_supplies_web) and accessed through the W.W. Granger punch-out catalog for the State of Florida: <http://www.granger.com/stateofflorida>.

**3.0 Contract Manager**

Effective immediately the Contract Manager has been changed to Ashli Harvey. Contact information is as follows: 650-822-1214 or [ashli.harvey@dms.mfrcs.com](mailto:ashli.harvey@dms.mfrcs.com).

**4.0 Warranty of Authority**

Each person signing this Agreement warrants that he or she is duly authorized to do so and to bind the respective party.

State of Florida,  
Department of Management Services

Kelly Loh  
Kelly Loh, C.P.M.  
Chief Procurement Officer and  
Director of State Purchasing

W.W. Granger, Inc.

By: Kevin Sandt  
Name: Kevin Sandt  
Title: Senior Government Sales Manager

Date: 12/20/12  
Exec Term Contract No. 450-000-11-ACS

Date: 12/19/12  
Page 1 of 1

Exhibit "A"



**RAEC SCOTT**  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

**CLARE J. NICHOLS**  
Secretary

4050 Regencyway | Tallahassee, Florida 32399-0950 | Tel: (904) 498-3796 | Fax: (904) 221-6149

August 20, 2012

MEMORANDUM NO.: (450-000-11-ACS)-2

TO: User Agency

FROM: Director, State Purchasing

SUBJECT: Contract No. 450-000-11-ACS

Title: MRO Supplies

The following changes have been made to the subject contract:

- Effective immediately the Contract Manager has been changed to Claudia Cooper.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Claudia Cooper at (800) 457-9847, email: [Claudia.Cooper@dms.myflorida.com](mailto:Claudia.Cooper@dms.myflorida.com)

DBP/cc

Exhibit "A"



ROCK SCOTT  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

JOHN P. MILLER  
Secretary

4000 Emporium Way | Tallahassee, Florida 32399-0930 | Tel: 904.488.2796 | Fax: 904.922.6149

January 4, 2012

**MEMORANDUM NO.:** (450-000-11-ACS)-1

**TO:** User Agency  
**FROM:** Director, State Purchasing  
**RE:** Amendment to Contract No. 450-000-11-ACS  
MRO Supplies

The contract is amended as follows:

- The State Term Contract Commodities List on page 8 of the contract Participating Addendum is revised to remove MRO: Lamps and A/C Filters from the contract listing. This action has the effect of adding the Lamps and A/C Filters category of products to this contract.
- The addition of Lamps and A/C Filters is effective January 9, 2012.

Any questions or problems in delivery or service that may arise regarding this contract should be directed to Greg Hill at (850) 922-1214, or [greg.hill@dms.myflorida.com](mailto:greg.hill@dms.myflorida.com)

**PARTICIPATING ADDENDUM  
WESTERN STATES CONTRACTING ALLIANCE (WSCA)  
State of Nevada Contract No. 1862: Facilities MRO**

**ALTERNATE CONTRACT SOURCE NO. 450-000-11-ACS (WSCA No. 1862 -- Facilities MRO -- W.W. Grabeger, Inc.)**

WHEREAS, The State of Florida (the "State") Department of Management Services (the "Department") is authorized by Section 287.042(16) F.S. to evaluate contracts let by the Federal Government, another state, or a political subdivision and, when determined in writing to be cost-effective and in the best interest of the State, to enter into agreements authorizing agencies (as defined by s. 287.012(1) F.S.) to make purchases under such contracts, and;

WHEREAS, to Section 287.056, F.S. agencies and eligible users (as that phrase is defined in Rule 60A-1.005, F.A.C.) may purchase commodities and contractual services from purchasing agreements established by the Department, and;

WHEREAS, the Department has evaluated the Western States Contracting Alliance Contract No. 1862: Facilities MRO, together with any amendments and exhibits thereto, (hereinafter the "Price Agreement"), and hereby acknowledges in writing that authorizing use of the Price Agreement is cost-effective and in the best interest of the State.

NOW THEREFORE, the Department enters this purchasing agreement for the purpose of authorizing and regulating the use of the Price Agreement by state agencies and other eligible users.

**A. Scope**

1. Through this purchasing agreement (hereinafter the "Participating Addendum") state agencies and other eligible users (as defined by Rule 60A-1.005, F.A.C.) (hereinafter referred to as "Eligible Users" or "OEUs") may make purchases from the Price Agreement. The terms and conditions contained in this Participating Addendum shall apply to all transactions between the Contractor and the Eligible User, and shall control in the event of any conflict with the Price Agreement.
2. The attached State Term Contract Commodities List contains State Contracts procured pursuant to Section 287.056(1), F.S. and other contracts entered into such as RESPECT, pursuant to Section 413.036, F.S., and PRIDE Enterprises, pursuant to Section 946.515, F.S. Agencies shall, and eligible users may, purchase commodities from the attached State Term Contract Commodities List.

**B. Changes**

1. This Participating Addendum shall become effective on the last date signed below and shall have a term that is coterminous with the Price Agreement, unless terminated earlier pursuant to the Price Agreement, this Participating Addendum, or Florida law. In addition to the rights contained in the Price Agreement, the Department reserves the right to terminate this Participating Addendum, effective upon notice, for Contractor failure to comply with the provisions of this Participating Addendum, including but not

limited to the transaction fee provisions of Paragraph B.3, and the provisions of Section 287.058(1)(a) through (f), F.S. as required by Paragraph B.5.

2. In order to procure products or services hereunder, Eligible Users shall issue purchase orders referencing "Alternate Contract Source No. 450-000-11-ACS (WSCA No. 1862 - W.W. Granger)". Eligible Users are responsible for reviewing the terms and conditions of this Participating Addendum and the Price Agreement. Eligible Users must follow their applicable statutes, laws, rules, ordinances, codes, policies, and procedures in the purchase of goods or services under this Participating Addendum. Unless otherwise provided by Florida law, statute, rule, or this Participating Addendum, the Department will not implement any additional restrictions on any Eligible User to purchase off of this Participating Addendum. Neither the Department nor the Western States Contracting Alliance is a party to any purchase order authorized by or issued under this Participating Addendum.
3. In order to complete any transaction between the Eligible User and the Contractor, the Contractor must be registered in MyFloridaMarketPlace. Rule 60A-1.031, F.A.C., is hereby incorporated by reference.

The State of Florida, through the Department of Management Services, has instituted MyFloridaMarketPlace, a statewide eProcurement system. Pursuant to Section 287.057(23), F.S., all payments shall be assessed a Transaction Fee of one percent (1.0%), which the vendor shall pay to the State. For payments within the State accounting system (FLAIR or its successor), the Transaction Fee shall, when possible, be automatically deducted from payments to the vendor. If automatic deduction is not possible, the vendor shall pay the Transaction Fee pursuant to subsection 60A-1.031(2), F.A.C. By submission of these reports and corresponding payments, vendor certifies their correctness. All such reports and payments shall be subject to audit by the State or its designee.

The vendor shall receive a credit for any Transaction Fee paid by the vendor for the purchase of any item(s) if such item(s) are returned to the vendor through no fault, act, or omission of the vendor. Notwithstanding the foregoing, a Transaction Fee is non-refundable when an item is rejected or returned, or declined, due to the vendor's failure to perform or comply with specifications or requirements of the agreement.

Failure to comply with these requirements shall constitute grounds for declaring the vendor in default. **VENDORS DELINQUENT IN PAYING TRANSACTION FEES SHALL BE EXCLUDED FROM CONDUCTING FUTURE BUSINESS WITH THE STATE.**

4. The following data must be reported electronically to the Department on a calendar quarterly basis using a Contract Sales Summary form supplied to the contractor by the Primary Contact shown in Paragraph C below. The electronic report shall include:
  - Contractor's Name
  - Reporting Period



## Exhibit "A"

- Total dollar value of purchases per quarter separated by State Agency and Eligible User totals
- Excel report itemizing each purchase for the period that includes columns for the following information: manufacturer's name, agency name, product number, item description, product group number (if applicable), unit of measure, quantity, manufacturer list price, percentage discount taken and final purchase price.

Failure to provide quarterly reports, including no sales, within thirty (30) calendar days following the end of each quarter, or annual EXCEL™ line item reports within thirty (30) calendar days, may result in the default proceeding and/or termination of this contract.

Initiation and submission of the Contract Sales Summaries are to be the responsibility of the Contractor, and supplied without prompting or notification by the Primary Contact. The Contractor will submit the completed Contract Sales Summary forms by email to the Primary Contact as stipulated. The Primary Contact shall distribute at the time of contract formation, in electronic format, the Contract Sales Summary form to be used by the Contractor.

The Contractor shall report to the Department the amount of spend with certified and other minority business enterprises. Reports must include the period covered, the name, minority code and Federal Employer Identification Number of each minority vendor utilized during the period, commodities and services provided by the minority business enterprise, and the amount paid to each minority vendor on behalf of each purchasing agency ordering under the terms of this contract.

**Transaction Fee Report:** The Contractor is required to submit monthly Transaction Fee Reports in electronic format. For information on how to submit Transaction Fee Reports online, please reference the detailed fee reporting instructions and Vendor training presentations available online at the Transaction Fee Reporting and Vendor Training subactions under Vendors on the MyFloridaMarketPlace website (located at <http://dms.myflorida.com/mfmp>). Assistance is also available with the Transaction Fee Reporting System from the MyFloridaMarketPlace Customer Service Desk at [feeprocs@myfloridamarketplace.com](mailto:feeprocs@myfloridamarketplace.com) or 866-FLA-EPRO (866-352-3776) between the hours of 8:00 AM to 5:30 PM Eastern Time.

5. WSCA Category Discounts and Florida Market Basket (FL MB): In consideration of the State issuing Contractor a single, full catalog, WSCA contract award and allowing the contracts on the State Term Commodities List to expire by their terms, with the exception of the PRIDE and RESPECT contracts, and in lieu of rebates and incentives offered as part of Contractor's WSCA contract, Contractor has agreed to apply an additional 3 percent discount to both the WSCA Categories (18) and all additional categories offered by Contractor. To the extent that the State issues any other companies a WSCA Contract-1862 award over the term of the WSCA contract, the

## Exhibit "A"

State will waive the right to the additional 3% discount set forth in this section and the pricing will revert to the pricing as set forth in Contractor's WSCA Contract 1862. The Contractor shall provide a dedicated website link that provides access to FL MB items. The FL MB will consist of commodities with high volume purchases and high dollar volume spend based on the 80/20 rule (80% of the contract spend comes from 20% of the products) and to include OEU spend. On a quarterly basis, sales reports shall be reviewed to determine high volume purchased items. Items determined by the Department to be high volume purchases shall be added to the FL MB and competitively priced at an amount agreed upon by amendment and signed by both parties. Low volume purchased items may be removed from the FL MB based on approval of the Contract Administrator. To the extent that the State or the Department determines to rebid the commodity contracts listed on the State Term Contract Commodity List after they expire by their terms, the State will waive their right to the customized high usage State of Florida market basket for the items in that specific commodity contract being rebid.

6. Contractor and the Department shall work to develop a joint marketing strategy that shall communicate the benefits of the Price Agreement and this Participating Addendum to all State Agencies and OEUs. Contractor and Department shall conduct Quarterly Business Reviews to discuss contract performance, future goals, mutual objectives, non-compliant agency spend, among other issues or matters.
7. The provisions of Section 287.058(1)(a), (c), and (f), F.S. are hereby incorporated by reference. If the transaction involves contractual services, the provisions of Section 287.058(1)(b), (d), and (e), F.S. are also incorporated by reference.
8. The State of Florida's performance and obligation to pay under this Contract is contingent upon an annual appropriation by the Legislature. The Contractor shall comply with Sections 11.062, F.S. and 216.347, F.S., prohibiting use of funds to lobby the Legislature, Judiciary, or state agencies.
9. The Contractor shall comply with all laws, rules, codes, ordinances, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and authority. By way of non-exhaustive example, the Contractor shall comply with Section 247 of the Immigration and Nationality Act, the Americans with Disabilities Act, and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, disability, marital status, or veteran's status.
10. Payment shall be made in accordance with Section 215.422, F.S. Interest penalties for late payment are available subject to the provisions in Section 215.422, F.S. A Vendor Ombudsman, whose duties include acting as an advocate for vendors who may be experiencing problems in obtaining timely payment(s) from a state agency may be contacted at 850-488-2924 or by calling the State Comptroller's Hotline, 1-800-848-3792.

11. The exclusive venue of any legal or equitable action that arises out of or relates to this Participating Addendum shall be the appropriate State court in Leon County, Florida; in any such action Florida law shall apply and the Contractor waives any right to a jury trial that it may have.
12. The Department, at its sole discretion, may unilaterally amend the Primary Contact name and their contact information in Paragraph C and the Subcontractors information in Paragraph D of this Participating Addendum during the term of this Participating Addendum. Any amendment shall be contained in a separate document affixed to this Participating Addendum.
13. If an additional ordinance, rule, or other local governmental authority requires additional contract language before an Eligible User can make a purchase from this Participating Addendum, in lieu of this Participating Addendum the Eligible User is responsible for signing a separate Participating Addendum with the Contractor.
14. Intellectual Property: The parties do not anticipate that any intellectual property will be developed as a result of this Participating Addendum. However, any intellectual property developed as a result of this Participating Addendum will belong to and be the sole property of the state. This provision will survive the termination or expiration of the contract.
15. Preferred Price: In accordance with Chapter 2010-151, Laws of Florida, Section 48(2), the Contractor is required to submit, at least once during each year of the Contract, an Affidavit from an authorized representative of the Contractor attesting that the Contractor is in compliance with the following preferred pricing provision: **Best Pricing Offer.** During the Contract term, if the Customer becomes aware of better pricing offered by the Contractor for substantially the same or a smaller quantity of a product outside the Contract, but upon the same or similar terms of the Contract, then at the discretion of the Customer the price under the Contract shall be immediately reduced to the lower price.
16. Termination for Convenience: The Customer, by written notice to the Contractor, may terminate the Contract in whole or in part when the Customer determines in its sole discretion that it is in the State's interest to do so. The Contractor shall not furnish any product after it receives the notice of termination, except as necessary to complete the continued portion of the Contract, if any. The Contractor shall not be entitled to recover any cancellation charges or lost profits.
17. Employment Eligibility Verification: Pursuant to the State of Florida, Office of the Governor, Executive Order Number 11-02 entered on January 4, 2011, Contractor will utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of: (a) all persons employed during the term of the Agreement by the Contractor to perform employment duties within Florida; and (b) all persons (including subcontractors) assigned by the Contractor to perform work pursuant to the Agreement.

Contractor must use E-Verify to initiate verification of employment eligibility for all persons employed during the term of the Agreement by the Contractor to perform employment duties within Florida within 3 business days after the date of hire. Contractor must initiate verification of each person (including subcontractors) assigned by the Contractor to perform work pursuant to the Agreement within 90 calendar days after the date of execution of this contract or within 30 days after assignment to perform work pursuant to the Agreement, whichever is later.

18. **Electronic Invoicing:** At the State's option, Contractors may be required to invoice electronically pursuant to guidelines of the Department of Management Services. Current guidelines require that Contractor supply electronic invoices in lieu of paper-based invoices for those transactions processed through the system. Electronic invoices shall be submitted to the Customer through the Ariba Supplier Network (ASN) in one of the following mechanisms - EDI 810, cXML, or web-based invoice entry within the ASN.
19. In executing this agreement, Contractor certifies that it is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to section 215.473, Florida Statutes. Pursuant to section 287.135(5), F.S., Contractor agrees the Department may immediately terminate this contract for cause if the Contractor is found to have submitted a false certification or if Contractor is placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List during the term of the contract.

**C. Primary Contact**

The primary contact for the Department is:

Greg Hill  
Purchasing Analyst  
4050 Esplanade Way  
Tallahassee, FL 32399-0950  
Phone: 850-922-1214, Fax: 850-414-6122  
E-mail: [Greg.Hill@dms.myflorida.com](mailto:Greg.Hill@dms.myflorida.com)

**D. Subcontractors**

The following subcontractor(s) are authorized to perform services: NONE.

This Participating Addendum and the Price Agreement set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Price Agreement shall not be added to or incorporated into this Participating Addendum or the Price Agreement, by any subsequent purchase order or otherwise.

Exhibit "A"

and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Price Agreement shall prevail and govern in the case of any such inconsistent or additional terms. In addition, the terms of this Participating Addendum shall prevail and govern in the case of any terms and conditions that are inconsistent with, or contrary to the terms of the Price Agreement.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by the parties below.

State of Florida  
Department of Management Services  
Timothy Gibney  
Chief Procurement Officer &  
Director of State Purchasing

Approved as to form and Legality  
by the Department General Counsel's Office

By: \_\_\_\_\_ Date

Timothy Gibney      9/02/2011  
Date

Contractor: W.W. Grainger, Inc.

\_\_\_\_\_  
Signature

Rick Lopez  
Print Name

Sr. Government Manager  
Title

9/02/2011  
Date

Exhibit "A"

**STATE TERM CONTRACT COMMODITIES LIST**

All commodities available in Alternate Contract Source No. 450-000-11-ACS (WSCA No. 1862 - Facilities MRO - W.W. Grainger) may be purchased through this agreement. Political Subdivisions may utilize the full contract benefits under WSCA contract 1862. State agencies pursuant to Section 287.056, F.S. and other contracts entered into such as RESPECT pursuant to Section 419.036, F.S. and FRIDE Enterprises pursuant to Section 946.515, F.S. shall utilize state procurement guidelines. Agencies shall purchase commodities from the following State Term Contract Commodities List.

|   |                     |
|---|---------------------|
| <b>Floor Maintenance Machines, Commercial</b>                       | <b>365-001</b>      |
| <b>Furniture: Educational/Institutional</b>                         | <b>420-430</b>      |
| <b>Furniture: Library</b>   | <b>420-590</b>      |
| <b>Furniture: Office and Files</b>                                  | <b>425-001</b>      |
| <b>Tools: Hand Held &amp; Hand Held Power Tools</b>                 | <b>445-001</b>      |
| <b>MRO: Electrical Equipment</b>                                    | <b>490-000</b>      |
| <b>Linens: Can, Plastic, Disposable</b>                             | <b>495-040</b>      |
| <b>Office and Educational Consumables</b>                           | <b>615-000</b>      |
| <b>Paper: Tissues and Towels</b>                                    | <b>640-002</b>      |
| <b>Construction, Industrial, Agricultural, &amp; Lawn Equipment</b> | <b>700-000</b>      |
| <b>FRIDE</b>  | <b>See Contract</b> |
| <b>RESPECT</b>  | <b>See Contract</b> |

# Exhibit "A"



**RICK SCOTT**  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

**JOHN P. MILES**  
Secretary

4050 Esplanade Way | Tallahassee, Florida 32399-0950 | Tel: 850.488.2786 | Fax: 850.922.6149

## ALTERNATE CONTRACT SOURCE NO. 450-000-11-ACS: MRO FACILITIES MAINTENANCE

### Category Program

### Florida Discount Offer

|  |               |
|--|---------------|
| 1. HVAC                                | 18%           |
| 2. Air Filters                         | 43%           |
| 3. Lamps, Ballasts, Fixtures           | 48%           |
| 4. Cleaning                            | 33%           |
| 5. Material Handling                   | 18%           |
| 6. Security                            | 23%           |
| 7. Motors and Accessories              | 31%           |
| 8. Electrical and Equipment            | 18%           |
| 9. Fasteners                           | 28%           |
| 10. Batteries and Flashlights          | 21%           |
| 11. Outdoor Garden Supplies and Equip. | 15%           |
| 12. Paint and Accessories              | 15%           |
| 13. Plumbing                           | 18%           |
| 14. Pneumatic Tools                    | 15%           |
| 15. Power Tools and Accessories        | 23%           |
| 16. Safety                             | 23%           |
| 17. Hand Tools                         | 28%           |
| 18. Welding and Soldering              | 18%           |
| 19. Grainger Catalog/Grainger.com      | 13% (minimum) |

Exhibit "A"

State of Nevada  
Department of Administration  
Purchasing Division  
515 E. Musser Street, Ste. 300  
Carson City, NV 89701



Jim Gibbons  
Governor

Greg Smith  
Administrator

The Nevada Division of Purchasing  
Request for Proposal No. 1862  
on behalf of the Western States Contracting Alliance (WSCA)  
For

**A MULTI-STATE CONTRACT FOR FACILITIES MAINTENANCE,  
LIGHTING PRODUCTS, INDUSTRIAL SUPPLIES AND TOOLS**

Release Date: August 20, 2010  
Deadline for Submission and Opening Date and Time:  
**October 7, 2010 @ 2:00 p.m.**

For additional information, please contact:  
Gail Burchett, Purchasing Officer  
gburchet@purchasing.state.nv.us  
(775) 684-0170  
(TTY for the Deaf and Hard of Hearing: 1-800-326-6868.  
Ask the relay agent to dial 1-775-684-0170/V.)

**Contact Information**

This document must be submitted in the "State Documents"  
section/tab of proposers' technical proposal

**See Page 19, for instructions on submitting proposals.**

Company Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Prices contained in this proposal are subject to acceptance within \_\_\_\_\_ calendar days.

Contact Person \_\_\_\_\_

Print Name & Title \_\_\_\_\_



Exhibit "A"

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A Request for Proposal process is different from an Invitation to Bid. The State expects proposers to submit creative, competitive solutions to the agency's stated problem or need, as specified below. Proposers may take exception to any section of the RFP. Exceptions should be clearly stated in Attachment B (Certification of Indemnification and Compliance with Terms and Conditions of RFP) and will be considered during the evaluation process. The State reserves the right to limit the Scope of Work prior to award, if deemed in the best interest of the State NRS §333.350(1).

### 1. OVERVIEW OF PROJECT

The State of Nevada, Purchasing Division on behalf of the Western States Contracting Alliance (WSCA) has administered a very successful multi-state contracting effort for over (8) eight years for the products which are the subject of this new solicitation. During calendar year 2009, over 35 States have participated in the contract and purchased over \$360,000,000.00 in products. The current contract will soon expire. Accordingly the State of Nevada Purchasing Division on behalf of WSCA is seeking a supplier or suppliers to provide Facilities Maintenance, Lighting Products, Industrial Supplies and Tools. Proposals will be considered from qualified proposers that can provide all products at minimum of one entire category listed below and be able to supply the products to a minimum of one entire State.

- Heating, Ventilation, Air Conditioning/Refrigeration (HVAC)
- Air Filters
- Lamps, Ballasts and Fixtures
- Cleaning
- Material Handling Repairs
- Security
- Motors and Accessories
- Electrical Repairs and Equipment
- Fasteners
- Batteries and Flashlights
- Outdoor Garden Supplies and Equipment
- Paint and Accessories
- Plumbing
- Pneumatic Tools
- Power Tools and Accessories
- Safety
- Hand Tools
- Welding and Soldering

This procurement contemplates a multi-state scope and may result in more than one award. The award(s) will consider, but not be limited to the following factors.

- Experience in performance of comparable engagements/References
- Conformance with the terms of this RFP
- Expertise and availability of key personnel
- Return Policy
- Distribution points
- Delivery
- Shipping

## Exhibit "A"

- Reporting Capabilities
- Contract Management
- Disaster Recovery Plan
- ESB/MBE& WBE Programs
- Retail Store/Will Call Availability
- Growth Incentives
- Reasonableness of pricing
- Range of commodities offered
- Scope of geographical coverage offered
- The States' judgments concerning the proposer's capability to meet demand within the proposed geographical area
- Web based ordering System
- The quality and availability of recycling or environmental conservation programs, including products offered
- The marking of green products in the on-line catalog when applicable
- The favorability of the terms under which the proposer will do business
- Other criteria as may be listed in the "Desirables" Section Four of this proposal
- Other proposer programs, capabilities, and product characteristics judged to provide additional value or administrative pricing savings to the Participating States

While the primary purpose of this solicitation is to select a proposer(s) who can offer the supplies for all Participating States, proposers are permitted to submit a proposal on more limited geographical areas, however, not less than one entire Participating State. Proposers must clearly describe the geographical limits (e.g. by State name) if proposing a geographical area less than that of all Participating States. However, if a Proposer elects to submit a Proposal for a single State then the Proposer must be willing to supply the entire State and will not be allowed to add additional States following award or at any time during the term of the contract or any renewals.

A Participating State may evaluate and select a proposer for award in more limited geographical areas (e.g. A single state) where judged to be in the best interests of the State or States involved. Administration of any such award(s) will be done by the Participating State(s) involved unless the awarded contract includes the Lead State in its geographical area.

WSCA, Participating States, and Purchasing Entities reserve the right to competitively solicit for additional sources for commodities during the contract term, where deemed to be in the best interests of the State(s) or entities involved. Further, Participating States may have existing awards for commodities within the scope of this solicitation.

Any Participating State reserves the right to award partial commodity categories or not participate in the award if deemed to not be in the best interests of that Participating State.

All pricing listed shall be ceiling prices with the option for Participating States to negotiate more favorable discounts for large orders.

The Participating State may elect to designate the resulting contracts as permissive, or mandatory.

### 1.1. VOLUME DISCOUNTS

## Exhibit "A"

### General

Additional volume and other price discount options are encouraged, which can distinguish between individual order minimum quantities, cumulative volume discounts, and other discount terms that may be defined by the proposer. Extensions of additional discounts are not required but may be evaluated if offered.

### Cumulative Ordering Volume Discounts

The proposer is invited to identify additional percentage discounts if total cumulative ordering volumes (by all Purchasing Entities) exceed an amount specified by the proposer. If the volume of total orders exceeds that amount in any quarter, the offered discount will apply to future orders during the term of the award(s), as extended through option exercises.

### Additional Volume Discount for Minimum Order Quantity

The proposer is also invited to identify additional discounts for minimum order quantities. Purchasing Entities may consolidate purchases in order to take advantage of any volume discount extended by proposer for minimum orders, so long as a single delivery location at the discretion of the Purchasing Entity is specified.

### Minimum Orders

No minimum dollar or item count is allowed on orders from Authorized Purchasers. Participating States reserves the right to authorize a minimum via their Participating Addendums.

## **1.2. CATEGORIES**

This proposal has been divided into categories with items that generally represent those most frequently purchased during the previous contract period. These commodities are listed in the pricing section, Attachment H, of this solicitation.

## **1.3. ADMINISTRATIVE FEES**

The successful proposer will remit to the WSCA an Administrative Fee in the amount of one-half of one percent (.5%) of the total sales from this contract.

1.3.1. The pricing listed on the "Pricing Schedule" of this proposal shall include the WSCA Administrative Fee.

**ADMINISTRATIVE FEES MAY NOT BE ADDED AS A LINE ITEM ON ANY INVOICE.**

1.3.2. A statement verifying the total sales amount must accompany the remittance. This remittance will be due not later than 45 days after the last day of each calendar quarter. Please provide a sample statement document for review.

1.3.3. In addition to the WSCA contract administration fee as stated above, some Participating States may also require an administrative fee. Specific State Administrative Fees may be added to the price of each item.

## **1.4. ESTIMATED PURCHASES**

The total purchase of any individual item on the contract is not known. The Purchasing Division has attempted to give an accurate estimate of probable purchases of each item

## Exhibit "A"

for the contract period. The Purchasing Division does not guarantee that the Participating States will buy any or all estimated amounts of any specified item or any total amount.

### 1.5. **CONTRACT LENGTH**

The contract period shall be for an initial three (3) years with the option to extend for one (1) additional (3) three year term provided:

- There are no changes in terms;
- The contractor(s) agree to the extension; and
- The extension is in the best interest of WSCA and the Participating States.

### 1.6. **ALLOWABLE PRICE INCREASES**

- Pricing changes must be held firm for the first year of the contract. Pricing may be amended semi-annually thereafter.
- Price increases may be allowed after the first year of the contract provided that the changes are mutually agreed upon by both WSCA and the contractor(s) and conclusive evidence of a need for the price increase is substantiated by the Producer Price Index, Consumer Price Index or similar pricing guide. Any price decreases shall be immediately passed along to the purchaser.

### 1.7. **CONTRACT PARTICIPANTS**

Apart from the Lead State conducting the solicitation, the States indicated in Attachment F have signified their intent to enter into a contract. This Intent to Participate is not binding. Other States may use awards based on this solicitation at any time during the contract period.

### 1.8. **PARTICIPATING ADDENDUMS**

- A Participating Addendum must be executed by any State that decides to adopt a WSCA contract.
- A Participating Addendum shall be executed for each contractor by the individual State desiring to use their contract.
- Additional States may be added with the consent of the contractor and the Lead State (on behalf of WSCA) through execution of Participating Addendums.
- A Participating Addendum allows for each Participating State to add terms and conditions that may be unique to their State.
- The Participating State and the Contractor shall negotiate and agree upon any addition terms and conditions prior to the signing and execution of the Participating Addendum.
- States are not mandated to sign a Participating Addendum with all awarded vendors.

## 2. **ACRONYMS/DEFINITIONS**

For the purposes of this RFP, the following acronyms/definitions will be used:

*Awarded Proposer*      The organization/individual that is awarded and has an approved contract with the State of Nevada for the services identified in this RFP.

## Exhibit "A"

|  |   |
|--|---|
| <b><i>Authorized Purchaser</i></b>     | A State or other authorized entity participating on this WSCA contract that places orders.  |
| <b><i>Confidential Information</i></b> | Any information relating to the amount or source of any income, profits, losses or expenditures of a person, including data relating to pricing or price submitted in support of a proposal or proposal. The term does not include the amount of a proposal or proposal. See NRS §333.020(5) (b).   |
| <b><i>Division</i></b>                 | Department of Administration, Purchasing Division.  |
| <b><i>E-Commerce</i></b>               | The buying and selling of products or services over the Internet  |
| <b><i>Forced Substitution</i></b>      | The act of replacing any item with an alternate item via the use of software or any other method, resulting in the substitution of any item on any order without the prior consent of the purchasing entity.”   |
| <b><i>Goods</i></b>                    | “Goods” means all things (including specially manufactured goods) which are movable at the time of identification to the contract for sale other than the money in which the price is to be paid, investment securities (Article 8) and things in action. NRS §104.2105.  |
| <b><i>Green Products</i></b>           | “Green products” mean “environmentally preferable products” in this solicitation. Green products are products or services that have a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose. This comparison applies to life cycle of a product extraction of raw materials, manufacturing, packaging, distribution, use, reuse, operation, maintenance, and disposal. |
| <b><i>LOI</i></b>                      | Letter of Intent - notification of the State’s intent to award a contract to a proposer, pending successful negotiations; all information remains confidential until the issuance of the formal notice of award.  |
| <b><i>Level III Reporting</i></b>      | Detailed Procurement Card reporting consistent with Credit Card industry standards.   |
| <b><i>MSA</i></b>                      | Master Service Agreement  |
| <b><i>May</i></b>                      | Indicates something that is not mandatory but permissible.  |
| <b><i>NAC</i></b>                      | Nevada Administrative Code  |
| <b><i>NASPO</i></b>                    | National Association of State Procurement Officials. NASPO is a non-profit association dedicated to strengthening the procurement community through education, research, and communication. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia and the territories of the United States.   |
| <b><i>MSDS</i></b>                     | Material Safety and Data Sheets   |

## Exhibit "A"

|                            |  |
|----------------------------|--|
| <i>NRS</i>                 | Nevada Revised Statutes  |
| <i>NOA</i>                 | Notice of Award- formal notification of the State's decision to award a contract, pending Board of Examiners' approval of said contract, any non-confidential information becomes available upon written request.  |
| <i>Participating State</i> | Before award a Participating State refers to those that has signed Intent to Participate and is listed in this RFP. After award a Participating State is one who has signed a Participating Addendum.  |
| <i>Proposer</i>            | Organization/individual submitting a proposal in response to this RFP.   |
| <i>Public Record</i>       | All books and public records of a governmental entity, the contents of which are not otherwise declared by law to be confidential (see NRS §333.333 and NRS §600A.030 (5) must be open to inspection by any person and may be fully copied or an abstract or memorandum may be prepared from those public books and public records.  |
| <i>RFP</i>                 | Request for Proposal - a written statement which sets forth the requirements and specifications of a contract to be awarded by competitive selection NRS §333.020(7).  |
| <i>Shall/Must/Will</i>     | Indicates a mandatory requirement. Failure to meet a mandatory requirement may result in the rejection of a proposal as non-responsive.  |
| <i>Should</i>              | Indicates something that is recommended but not mandatory. If the proposer fails to provide recommended information, the State may, at its sole option, ask the proposer to provide the information or evaluate the proposal without the information.  |
| <i>Sourcing Team</i>       | An independent committee comprised of a majority of State officers or employees established to evaluate and score proposals submitted in response to the RFP pursuant to NRS §333.335.   |
| <i>State</i>               | The State of Nevada and any agency identified herein.  |
| <i>Subcontractor</i>       | Third party, not directly employed by the proposer, who will provide services identified in this RFP. This does not include third parties who provide support or incidental services to the proposer.  |
| <i>Trade Secret</i>        | Means information, including, without limitation, a formula, pattern, compilation, program, device, method, technique, product, system, process, design, prototype, procedure, computer programming instruction or code that: derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by the public or any other person who can obtain commercial or economic value from its disclosure or use; and is the subject of efforts that are reasonable under the circumstances to maintain its secrecy. |

## Exhibit "A"

### *WSCA*

The Western States Contracting Alliance (WSCA) is a cooperative group-contracting consortium for state government departments, institutions, institutions of higher education, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.,) for the States of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington, and Wyoming. WSCA is a cooperative purchasing arm of the National Association of State Procurement Officials (NASPO).

3. **SCOPE OF WORK- THIS SECTION IS MANDATORY- PROPOSERS MUST MEET THE FOLLOWING CRITERIA FOR THEIR PROPOSAL TO BE ACCEPTED AND SCORED BY THE SOURCING TEAM.**

3.1. **ORDERING CAPABILITIES**

Orders resulting from this contract will be placed directly with the proposer by the individual Purchasing Entity. The proposer must have toll free telephone and fax numbers for use by those entities located outside of the proposer's toll free area. The proposer will ship and bill as requested by the purchasing agency. The purchasing agency will remit payment directly to the proposer. As an example, there are approximately 1,000 possible separate delivery locations within the State of Nevada. The number of locations will vary by Participating States.

3.1.1. Please supply your toll free telephone and facsimile number.

3.1.2. In addition to the items shown on Attachment H, Purchasing Entities will be allowed to order from a successful proposer's catalog(s) and website for delivery anywhere within the Participating States. WSCA requires internet catalogs that are web based or contained on media for use on a personal computer. Any awarded proposer must make catalogs available on CD upon request to any Purchasing Entity.

3.1.3. Catalog(s) must be submitted with the proposal as described in the Submittal instructions, Section 9.

3.2. **F.O.B. DESTINATION**

Prices for all items associated with this contract are to be FOB Destination anywhere within the Participating States or geographic area offered. Any exceptions to this provision must be clearly stated on Attachment B of this document.

3.3. **INTERNET ORDERING**

Successful proposer shall provide Internet Catalogs for all agencies as described below.

3.3.1 Internet Catalogs available? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.3.1. Provide a descriptive narrative for the type of internet catalog offered, and a URL link.

3.3.2. Vendors must designate market basket items in their on-line catalogs for ease of ordering. What symbol or marking will you use to identify market basket items?



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3.3.3. Vendors shall designate all environmental preferable products (EPP) in their on-line catalogs. Describe the designation (symbol) that you will use to identify these EPP products.

### 3.4. E-COMMERCE DESCRIPTION

The successful proposer shall have a proven record of E Commerce capabilities, with the technology and support personnel to provide content deployment or punch out access to their online catalog, for the purpose of supporting the purchasing web sites of the Participating States. Provide a clear narrative addressing the statement above.

### 3.5. E-COMMERCE and WEB CATALOG CAPABILITIES

Proposers must explain their E-Commerce capabilities in detail. Proposers must have, at a minimum, the E-Commerce and web site catalog capabilities listed below. Please provide a brief explanation of how your web site catalog provides these features.

- Multiple search options from narrow options to specific search criteria;
- Display contract pricing;
- Have workflow management controls;
- On-line ordering capability;
- Order status and order tracking capabilities;
- Order history;
- Allow users to develop personal lists and profiles, and a secure means for storing procurement card information;
- Online help to use site should be available at minimum during normal work hours.
- Technical data, illustrations, Material Safety Data Sheets, parts availability, and access to web-based product sourcing is required;
- Allow viewers to view on line Proposer's product availability by location; and
- Ability to block certain items or categories.
- Ability to accept "P-Card" payments.

3.5.1. Web-based Catalog available? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.2. Contract pricing available on line? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.3. Online workflow management? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.4. Order Status/Tracking Online? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.5. Order History? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.6. Personal Lists? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.7. Online Availability? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.5.8. EPP Products identified in Catalog? \_\_\_\_\_ Yes \_\_\_\_\_ No

### 3.6. STORAGE OF ELECTRONIC DATA

Describe in detail how the electronic information for each Participating State shall be stored. Do you have a dual system as a back up in the unlikely event that the main

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information storehouse becomes unusable? Provide a general description of security protocol including storage of data, ordering security and data file security.

### 3.7. CATALOGS

The successful proposer must provide paper and/or computer media catalogs to all agencies upon request for the duration of this contract.

### 3.8. PROCUREMENT CARD POLICY

The successful proposer must offer the capability to accept procurement cards as an acceptable form of payment. Level III reporting is preferred.

3.8.1. Procurement Cards Accepted? \_\_\_\_\_ Yes \_\_\_\_\_ No

3.8.2. Explain in detail your reporting capabilities for procurement card transactions.

### 3.9. FORCED SUBSTITUTIONS

Forced substitutions are not allowed. If an ordered item is out of stock, the vendor must notify the purchasing entity for prior approval before substituting for the out of stock item. Explain your methodology for items that are discontinued or out of stock. This must include your substitution policy.

Explain how you will notify customers about out of stock items and how you will provide information about how the substituted product compares with the product that is out of stock.

### 3.10. CUSTOMER SERVICE REPRESENTATIVES

Proposers shall provide each authorized purchaser with customer service representatives assigned to handle questions and resolve all problems that arise.

3.10.1. Service representatives shall be available, at a minimum, from 8:00 am to 5:00 pm in EACH time zone, Monday through Friday. Service representatives shall be available by phone (via local or toll free number), fax, or email during the required times for each participating state.

3.10.1.1. This solicitation is for all States and all time zones. Describe how you will manage the servicing of the contract for each time zone.

3.10.1.2. Provide an Emergency number and contact for after hours use.

3.10.1.3. All service representatives shall have online access to account information and provide a timely response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, contract pricing, category discounts, product availability, product information, account and billing questions, and contract compliance requirements.

3.10.1.4. Describe in detail the process that shall be used to ensure adequate service representatives will be available.

### 3.11. TRAINING

## Exhibit "A"

Proposer shall provide all training as necessary at no additional pricing to all Participating States on all aspects of ordering, online ordering, product delivery, product returns, and customer service processes.

3.11.1. Describe in detail the Proposer's ability to offer training that may be required to ensure purchasing entities have a thorough understanding of all ordering processes including any online systems. No pricing for product training, safety training, or travel and per Diem.

4. **DESIRABLE SECTION - THIS SECTION SHALL HAVE POINTS AWARDED FOR EACH SECTION.**

1000 points is the total amount of points allowed for this solicitation. The desirable section of this RFP shall represent 50% (500 points) of the total points awarded for this solicitation. 50% (500 points) of the total points awarded shall be for the pricing section of this solicitation, i.e. Attachments H and I.

4.1. **RETURN POLICY**

What is your standard return policy?

4.2. **DISTRIBUTION POINTS**

It is desirable that a successful proposer has inside and outside sales staff and distribution facilities located in all Participating States or geographic area offered. Proposers must provide the locations of their distribution points and information regarding sales staff for each Participating States or geographic area offered.

4.3. **CONTRACT MANAGEMENT**

Describe the Proposer's strategy for contract management and sales support including roles and responsibilities as they relate to each participating state for each of the proposed account teams that will handle contract management issues.

4.3.1. It is desired that proposers have a representative(s) that has the sole responsibility of management of this WSCA contract. Provide a list the name(s) and title(s) of the dedicated WSCA representative(s) per region or State.

4.3.2. Does your contract management include customer training? Please provide a detailed narrative including, at a minimum, the following:

- Energy efficient lighting;
- New products;
- Equipment and operation- Manufacturer/certified set up and training;
- Seminars; and
- Other such as green products.

4.4. **DELIVERY**

Delivery time for in-stock items should not exceed 24-48 hours for all points within in the Participating States. Non-stocked items must be delivered within 10 working days. The Participating States reserve the right to impose restrictions. Explain in detail your delivery policy.

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- 4.4.1. Specify Guaranteed Delivery Time for In-Stock Items.
- 4.4.2. Specify Guaranteed Delivery Time for Non-Stock Items.
- 4.4.3. MSDS must accompany all orders at the time of delivery (where applicable).

The Participating States expect high delivery standards from all contractors. Penalties may be imposed on contractors that have continual late deliveries. These penalties may include but are not limited to cancellation of orders, request for discounted pricing, non-use of an offending contractor or cancellation of the contractor's participating addendum(s).

### 4.5. SHIPPING

All shipments are to be delivered directly to the purchasing department/division address. All shipments shall include a packing label that includes at a minimum the following information on the outside of the package:

- Authorized Purchaser;
- Delivery Address;
- Purchasing entity and floor;
- Contact; and
- Telephone number.

A packing slip shall also be included with each shipment, which shall include at a minimum the following information in no particular order:

- Line item description;
- Date ordered;
- Quantity ordered;
- Quantity included in shipment;
- Any backordered items;
- Unit Price and extension;
- Number of parcels;
- Purchase Order Number;
- Purchasing entity name; and
- F.O.B. Destination.

### 4.6. IMPLEMENTATION

Implementation of this contract is vital to the Participating States. Describe in detail your implementation program including an estimated time line to include at minimum the following points.

- 4.6.1. Describe in detail the Proposer's implementation plan, including all process steps.
- 4.6.2. Detail the specific information, resources, and assistance the proposer will require from each Participating State to implement the contract.
- 4.6.3. Describe how soon from execution of the Participating Addendum the online ordering system will be available to each Participating State. If a phased

## Exhibit "A"

implementation is planned in terms of limited functionality vs. complete functionality, please specify.

4.6.4. Describe in detail the Proposer's experience when implementing customer relationships of equivalent size and complexity.

4.6.5. Describe any customization abilities for different States or political subdivisions within a Participating State.

### 4.7. **REPORTING CAPABILITIES**

The proposer shall provide the State of Nevada Purchasing Division information on all reports that are available without charge, to include a brief description of the report and the frequency. The State of Nevada and Participating States will decide which reports are required and notify the successful proposer(s). If there are other reports available at additional pricing, information on these reports is also required. Please note the reporting requirement in the WSCA terms and conditions.

In addition to the reporting capabilities requested above please thoroughly explain your company auditing policy to ensure that pricing and services are in compliance with the contract. Explain your policy for revenue recovery in the event that any auditing reveals incorrect pricing.

### 4.8. **SUSTAINABILITY/ENVIRONMENTAL PRACTICES**

Sustainability and sound environmental practices are important to many of the Participating States. Thoroughly describe your sustainability and environmental practices that you currently have in place. This description should include the following:

4.8.1. Describe Proposer's environmental practices that are applicable to items that Proposer markets. Provide links to your published statements and policies.

4.8.2. Use of single plastic resins in plastic components weighing more than 100 grams; Clear and visible labeling of plastic types in components weighing more than 25 grams.

4.8.3. Avoidance of paints, including metallic paints on any internal or external plastic housings.

4.8.4. Equipment that is assembled in such a way that components may be dismantled easily so that individual components may be disassembled, separated, identified and reused or recycled easily.

4.8.5. Provide a list of products for which you provide end of life take-back and recycling (e.g. fluorescent lamps, batteries, solvents, metals, etc.). List subcontractors if any you use for these services. List any fees or conditions for these services. Certificates of Disposal must be provided for hazardous waste. This is an EPA requirement.

4.8.6. All proposers are encouraged to offer packaging which minimizes or eliminates the use of disposable containers; is made from recycled content; contains a minimum of 25% by weight of post consumer materials; and/or meets or exceeds

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the minimum post consumer content level for respective packaging in the U.S. Environmental Protection Agency Comprehensive Procurement Guidelines.

Proposers are encouraged to provide packaging that does not contain inks, dyes, pigments, adhesives, stabilizers, or any other additives to which any lead, cadmium, mercury or hexavalent chromium has been included as an element during manufacture or distribution in such a way that the sum of the concentrations levels of such lead, cadmium, mercury or hexavalent chromium exceed the following concentration level: 100 parts per million by weight (0.01%).

Describe in detail how your packaging complies with the above criteria. Describe in detail how your shipping promotes environmentally sound practices as listed above.

- 4.8.7. Explain on-line search capabilities for products that are environmentally safe.
- 4.8.8. Describe on-line and catalog descriptions that explain 3<sup>rd</sup> party certifications and in-house green labeling criteria.
- 4.8.9. All drums shall remain the property of the supplier. Empty drums shall not become the property of the affected state entity under any circumstance or condition. All empty drums, including their respective caps, plugs, or bungs, shall be collected by the supplier within a reasonable time frame specified by the affected state entity for reuse or recycling via the most reasonable transport method.

#### **4.9. DISASTER RECOVERY**

Please describe your emergency management plan to aid States during an emergency or disaster recovery. Be specific as to response time, supplies availability and other goods and services that you offer.

#### **4.10. EMERGING SMALL BUSINESS (ESB), MINORITY BUSINESS ENTERPRISE (MBE), WOMEN BUSINESS ENTERPRISE (WBE), and DISABLED VETERAN OWNED BUSINESS**

Some Participating States, may desire to purchase products and services from ESB/MBE/WBE/DV companies. Some Participating States may or may not have an ESB/MBE/WBE/DV program and therefore each state will integrate this desirable into its Participating Addendum, if applicable. In some Participating States, to qualify as an ESB/MBE/WBE/DV supplier the listed companies must be registered with either the government or a recognized certifying entity and provide a certification type and number. Registered ESB/MBE/WBE/DV companies must be operating from a legitimate commercial site, carry all applicable insurance policies, required business licenses, and have operated continuously for at least two years. Please explain how the Proposer will provide opportunity for, ESB/MBE/WBE/DV companies.

At a minimum, the following policies and practices must be described in detail:

- 4.10.1 Describe in detail how the Proposer will work with the registered companies to determine what products can be a part of the contract.

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- 4.10.2 Describe in detail how the Proposer will track all ESB/MBE/WBE Products and services, including ordering, delivery, and invoicing.
- 4.10.3 Provide a list of Products that may be available to be purchased from ESB/MBE/WBE companies under the proposed Contract.
- 4.10.4 Describe how Proposer will make best efforts to increase the number of Products available to Authorized Purchasers under the Contract acquired from ESB/MBE/WBE businesses.
- 4.10.5 Describe what other products or services the Proposer can offer within a category that supports ESB/MBE/WBE suppliers.

### **4.11 Community Rehabilitation Program (CRP) / Qualified Rehabilitative Facilities (QRF):**

- 4.11.1 Describe how the Proposer supports the use of products and/or services sourced from QRF and the CRP programs.

### **4.12 RETAIL STORE PURCHASES/WILL CALL:**

Describe the availability of contracted items through Proposer's branch locations. Please provide a list of branch locations that provide a will call service in each of the Participating States.

Provide a narrative that explains how authorized purchasers will be able to make purchases at will call branch locations, make payment for those items and have those items included in the reporting described as described in Section 4.7.

### **4.13 GROWTH INCENTIVES:**

- 4.13.1 Describe in detail any contract growth incentives, e.g. larger revenue, different levels of discounts for large orders that may be offered to the Participating States/purchasing agency.
- 4.13.2 Describe in detail any incremental pricing incentives for on-line ordering verses fax or call in ordering.

## **5. COMPANY BACKGROUND AND REFERENCES**

### **5.1. PRIMARY PROPOSER INFORMATION**

Proposers must provide a company profile. Information provided shall include:

- 5.1.1. Company ownership (sole proprietor, partnership, etc).
  - 5.1.1.1. Incorporated companies must identify the state in which the company is incorporated and the date of incorporation. **Please be advised**, pursuant to NRS §80.010, incorporated companies must register with the State of Nevada, Secretary of State's Office as a foreign corporation before a contract can be executed between the State of Nevada and the awarded proposer, unless specifically exempted by NRS §80.015.
  - 5.1.1.2. The selected proposer, prior to doing business in the State of Nevada, must be appropriately licensed by the Department of Taxation, in accordance with NRS §360.780.

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- 5.1.2. Disclosure of any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigation pending which involves the proposer or in which the proposer has been judged guilty or liable. Officers of the corporation involved in any litigation?
- 5.1.3. Location(s) of the company offices and location of the office that will provide the services described in this RFP.
- 5.1.4. Number of employees both locally and nationally.
- 5.1.5. Location(s) from which employees will be assigned.
- 5.1.6. Name, address and telephone number along with their years of industry experience and years of employment with Proposer's organization for the following personnel that will be overseeing the entire WSCA Contract at the Management Level.
- 5.1.7. Company background/history and why proposer is qualified to provide the services described in this RFP.
- 5.1.8. Length of time proposer has been providing services described in this RFP to the **public and/or private sector**. Please provide a brief description.
- 5.1.9. Has the proposer ever been engaged under contract by any Participating State?  
[ ] Yes [ ] No If "Yes," specify when, for what duties, and for which agency.
- 5.1.10. Is the proposer or any of the proposer's employees employed by a Participating States or any of its political subdivisions?  
[ ] Yes [ ] No If "Yes," is that employee planning to render services while on annual leave, compensatory time, sick leave, or on his own time?
- 5.1.11. **Financial information and documentation to be included in Part III of your response in accordance with the Submittal Instructions.**
  - 5.1.11.1. Dun and Bradstreet number
  - 5.1.11.2. Federal Tax Identification Number
  - 5.1.11.3. The last two - (2) years and current year interim:  
Profit and Loss Statement  
Balance Statement
- 5.1.12. Is the proposer currently under litigation in any Participating State? If the answer is yes please briefly describe.
- 5.1.13. Has the proposer been party to any litigation in the past? If the answer is yes please briefly describe.

## 5.2. REFERENCES

Proposers shall provide a minimum of three (3) references from similar projects performed for private, state and/or large local government clients within the last three years. **Proposers are required to submit Attachment D, Reference Form to the business references they list. The business references must submit the Reference Form directly to the Purchasing Division.** It is the proposer's responsibility to ensure that completed forms are received by the Purchasing Division on or before the proposal submission deadline for inclusion in the evaluation process. Business References not received, or not complete, may adversely affect the proposer's score in the evaluation process. The Purchasing Division may contact any or all business references for validation of information submitted.

- 5.2.1. Client name;
- 5.2.2. Project description;
- 5.2.3. Project dates (starting and ending);



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- 5.2.4. Staff assigned to reference engagement that will be designated for work per this RFP;
- 5.2.5. Client project manager name, telephone number, fax number and e-mail address.

### 6. SUBCONTRACTOR INFORMATION

6.1. Does this proposal include the use of subcontractors?

Yes \_\_\_\_\_ No \_\_\_\_\_ Unknown \_\_\_\_\_

If "Yes", proposer must:

- 6.1.1. Identify specific subcontractors and the specific requirements of this RFP for which each proposed subcontractor will perform services.
- 6.1.2. Provide the same information for any proposed subcontractors as requested in the Primary Proposer Information section.
- 6.1.3. References as specified above must be provided for any proposed subcontractors.
- 6.1.4. The State may require that the awarded proposer provide proof of payment to any subcontractors used for this project. Proposals should include a plan by which, at the State's request, the State will be notified of such payments.
- 6.1.5. Primary proposer shall not allow any subcontractor to commence work until all insurance required of the subcontractor is provided to the using agency.
- 6.1.6. Primary proposer must notify the using agency of the intended use of any subcontractors not identified within their response and receive agency approval prior to subcontractor commencing work.

### 7. PRICING

**Note: All Pricing Proposals shall be submitted to the State as a separate, sealed package and clearly marked: "Pricing Proposal in Response to RFP No. 1862", please refer to the Submittal Instructions for further instruction.**

7.1. The discount percentages as listed below must be in the Pricing Proposal and not be submitted with the Technical or Confidential response. These percentages will be scored in the pricing section only.

- 7.1.1. Percentage off items not included in the market basket must be listed in the pricing proposal. This percentage may vary by category.
- 7.1.2. Contract prices represent-ceiling prices for the supplies and services priced in the award(s). The proposer shall report to the Lead State any price reduction or discount, or other more favorable terms, offered to any Purchasing Entity, and the

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awarded proposer agrees to negotiate in good faith to reestablish ceiling prices or other more favorable terms and conditions applicable to future orders.

7.1.3. Proposers must provide detailed fixed prices for all items listed in the market basket categories in the Pricing Proposal section of this RFP.

### 8. PAYMENT

- 8.1. Payment for the contracted service will be within 45 days upon receipt of invoice and the using agency's approval. No interest on overdue payments may be charged.
- 8.2. Invoices are to be submitted per order.
- 8.3. Proposers may propose an alternative payment option; alternative payment options must be listed on Attachment B of the RFP. Alternative payment options will be considered if deemed in the best interest of WSCA. The State does not issue payment prior to receipt of goods or services.

### 9. SUBMITTAL INSTRUCTIONS

- 9.1. A pre-proposal submission conference will be held as listed in the time line below. The location of the conference will be Reno, Nevada. Vendors will be requested to register for the conference (Attachment J) and will be advised of the address and time via an amendment on or before September 1, 2010. In addition to this pre-proposal submission conference, the Nevada Purchasing Division will accept questions and/or comments in writing as described below.

The deadline for submitting questions is September 16, 2010 at 5:00 p.m., Pacific Time. All questions and/or comments will be addressed in writing and responses e-mailed or faxed to prospective proposers on or about September 22, 2010 at 5:00 p.m.

The RFP Question Submittal Form is located on the Services RFP/RFQ Opportunities webpage at <http://purchasing.state.nv.us/services/sdocs.htm>. Select this RFP number and the "Question" link.

- 9.2. RFP Timeline

| <b><i>TASK</i></b>   | <b><i>DATE/TIME</i></b>                   |
|--|---|
| Pre-proposal submission conference in Reno, NV                 | September 8, 2010 @ 1:00 p.m.             |
| Deadline for submitting questions                              | September 16, 2010 @ 5:00 p.m.            |
| Answers to all questions submitted available on/about          | September 22, 2010 @ 5:00 p.m.            |
| Deadline for submittal of Reference Questionnaires             | October 1, 2010 @ 5:00 p.m.               |
| <b><u>Deadline for submission and opening of proposals</u></b> | <b><u>October 7, 2010 @ 2:00 p.m.</u></b> |
| Evaluation period  | October 10, 2010 thru November 4, 2010    |

## Exhibit "A"

|                            |                   |
|----------------------------|-------------------|
| Letter(s) of Intent issued | November 17, 2010 |
| Award(s) issued            | November 29, 2010 |
| Contract(s) Start Date     | January 1, 2011   |

**NOTE:** *These dates represent a tentative schedule of events. The State reserves the right to modify these dates at any time.*

### 9.3. Proposal submission requirements:

9.3.1. Proposers shall submit their response in three (3) parts as designated below:

#### **Part I: Technical Proposal**

One (1) original marked "MASTER" - sent to Nevada State Purchasing.  
Six (6) identical copies. One (1) each of these copies to be sent to the sourcing team listed in Section 9.3.3 .  
Six (6) copies sent to Nevada State Purchasing  
One (1) identical copy on CD (Note: CD must be labeled accordingly and in a case.) sent to Nevada State Purchasing.

THE TECHNICAL PROPOSAL MUST INCLUDE A SEPARATE TAB/SECTION LABELED "**STATE DOCUMENTS**" WHICH SHALL INCLUDE:

- Page 1 of RFP
- All Amendments to the RFP
- All Attachments requiring signature
- Certificate of Insurance

Technical Proposal must not include pricing or confidential information.

Technical Proposal shall be submitted to the State in a sealed package and be clearly marked:

**"Technical Proposal in Response to RFP No.1862"**

#### **Part II: Pricing Proposal:**

One (1) original marked "MASTER" send to Nevada State Purchasing.  
Twelve (12) identical copies all sent to Nevada State Purchasing.  
One (1) identical copy on CD (Note: CD must be labeled accordingly and in a case.) sent to Nevada State Purchasing.  
One (1) copy of your catalog. Please provide a link to your web based catalog (preferable) or catalog on CD.

Pricing Proposal shall be submitted to the State in a sealed package and be clearly marked:

**"Pricing Proposal in Response to RFP No. 1862"**

## Exhibit "A"

### **Part III: Confidential Information:**

One (1) original marked "MASTER" sent to Nevada State Purchasing.  
One (1) identical copy sent to Nevada State Purchasing.  
One (1) identical copy on CD (Note: CD must be labeled accordingly and in a case.) sent to Nevada State Purchasing.

Confidential Information shall be submitted to the State in a sealed package and be clearly marked:

### **"Confidential Information in Response to RFP No. 1862"**

If the separately sealed proposal, marked as required above, is enclosed in another container for mailing purposes, the outermost container must fully describe the contents of the package and be clearly marked:

REQUEST FOR PROPOSAL NO.: 1862

**PROPOSAL OPENING DATE: October 7, 2010**

FOR: A Multi-state Contract for Facilities Maintenance, Lighting Products, Industrial Supplies and Tools

9.3.2. **Proposal must be received at the address referenced below no later than 2:00 p.m. Pacific Time, October 7, 2010.** Proposals that do not arrive by proposal opening time and date WILL NOT BE ACCEPTED. Proposers may submit their proposal any time prior to the above stated deadline.

9.3.3. **One copy of each Technical Proposal (Part I) shall be submitted to:**

Attention: Larry Thacker  
State of Utah, Division of Purchasing and General Services  
3150 State Office Building  
Salt Lake City, UT 84114

PMB 01231  
Attn. Andy Mobley  
South Dakota Office of Procurement Management  
523 E. Capitol Ave  
Pierre, SD 57501-3182

Attn: Ted Fosket  
State of Alaska, Department of Administration  
Division of General Services  
333 Willoughby Avenue  
7<sup>th</sup> Floor State Office Building  
Juneau, AK 99811

Attn: Lee Costley  
State of Arkansas, Office of State Procurement  
1509 w 7<sup>th</sup> street, 3<sup>rd</sup> floor  
Little Rock, Ar. 72201

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Attn: Bill Bolliger  
State of Oregon Procurement Office  
1225 Ferry Street SE, U140  
Salem, OR 97301-4285

Tony DeLuca  
State of Connecticut, Procurement Programs and Services  
165 Capitol Avenue  
Hartford, Conn. 06106

The remaining copies documents as listed in Section 9.3.1 shall be sent to the  
State of Nevada, Purchasing Division.

Attn: Gail Burchett, Purchasing Officer  
515 E. Musser Street, Ste. 300  
Carson City, NV 89701

- 9.4. The State will not be held responsible for proposal envelopes mishandled as a result of the envelope not being properly prepared. Facsimile, e-mail or telephone proposals will **NOT** be considered; however, at the State's discretion, the proposal may be submitted all or in part on electronic media, as requested within the RFP document. Proposal may be modified by facsimile; e-mail or written notice provided such notice is received prior to the opening of the proposals.
- 9.5. Although it is a public opening, only the names of the proposers submitting proposals will be announced NRS §333.335(6). Technical and pricing details about proposals submitted will not be disclosed. Assistance for handicapped, blind or hearing-impaired persons who wish to attend the RFP opening is available. If special arrangements are necessary, please notify the Purchasing Division designee as soon as possible and at least two days in advance of the opening.
- 9.6. If discrepancies are found between two or more copies of the proposal, the master copy will provide the basis for resolving such discrepancies. If one copy of the proposal is not clearly marked "MASTER," the State may reject the proposal. However, the State may at its sole option, select one copy to be used as the master.
- 9.7. For ease of evaluation, the proposal should be presented in a format that corresponds to and references sections outlined within this RFP and should be presented in the same order. Responses to each section and subsection should be labeled so as to indicate which item is being addressed. Exceptions to this will be considered during the evaluation process.
- 9.8. If complete responses cannot be provided without referencing confidential information, such confidential information must be provided in accordance with submittal instructions and specific references made to the tab, page, section and/or paragraph where the confidential information can be located.
- 9.9. Proposals are to be prepared in such a way as to provide a straightforward, concise delineation of capabilities to satisfy the requirements of this RFP. Expensive bindings, colored displays, promotional materials, etc., are not necessary or desired. Emphasis

## Exhibit "A"

should be concentrated on conformance to the RFP instructions, responsiveness to the RFP requirements, and on completeness and clarity of content.

- 9.10. Descriptions on how any and all equipment and/or services will be used to meet the requirements of this RFP shall be given, in detail, along with any additional information documents that are appropriately marked.
- 9.11. The proposal must be signed by the individual(s) legally authorized to bind the proposer, see NRS §333.337.
- 9.12. For ease of responding to the RFP, proposers are encouraged, but not required, to request an electronic copy of the RFP. Electronic copies are available in the following formats: Word 2003 via e-mail, CD, or on the State Purchasing Division's website in PDF or Word format at <http://purchasing.state.nv.us>. When requesting an RFP via e-mail or diskette, proposers should contact the Purchasing Division for assistance. In the event proposers choose to receive the RFP on CD, the proposer will be responsible for providing a blank CD; unless proposers provide a Federal Express, DHL, etc. account number and appropriate return materials, the CD will be returned by first class U.S. mail.
- 9.13. Proposers utilizing an electronic copy of the RFP in order to prepare their proposal should place their written response in *an easily distinguishable font* immediately following the applicable question.
- 9.14. *For purposes of addressing questions concerning this RFP, the sole contact will be the Purchasing Division. Upon issuance of this RFP, other employees and representatives of the agencies identified in the RFP will not answer questions or otherwise discuss the contents of this RFP with any prospective proposers or their representatives. Failure to observe this restriction may result in disqualification of any subsequent proposal NAC §333.155(3).* This restriction does not preclude discussions between affected parties for the purpose of conducting business unrelated to this procurement.
- 9.15. Proposer who believes proposal requirements or specifications are unnecessarily restrictive or limit competition may submit a request for administrative review, in writing, to the Purchasing Division. To be considered, a request for review must be **received** no later than the deadline for submission of questions.

The Purchasing Division shall promptly respond in writing to each written review request, and where appropriate, issue all revisions, substitutions or clarifications through a written amendment to the RFP.

Administrative review of technical or contractual requirements shall include the reason for the request, supported by factual information, and any proposed changes to the requirements.

- 9.16. If a proposer changes any material RFP language, proposer's response may be deemed non-responsive. NRS §333.311.
- 9.17. Proposers are cautioned that some services may contain licensing requirement(s). Proposers shall be proactive in verification of these requirements prior to proposal submittal. Proposals, which do not contain the requisite licensure, may be deemed non-

## Exhibit "A"

responsive. However, this does not negate any applicable Nevada Revised Statute (NRS) requirements.

### 10. PROPOSAL EVALUATION AND AWARD PROCESS

10.1. Proposals that are determined to meet the mandatory section of this RFP shall be evaluated and scored in accordance with NRS §333.335(3) based upon the following criteria listed below in no particular order.

- Experience in performance of comparable engagements/References;
- Conformance with the terms of this RFP;
- Expertise and availability of key personnel;
- Return Policy;
- Distribution points;
- Delivery;
- Shipping;
- Reporting Capabilities;
- Contract Management;
- Disaster Recovery Plan;
- ESB/MBE& WBE Programs;
- Retail Store/Will Call Availability;
- Growth Incentives;
- Reasonableness of pricing;
- Range of commodities offered;
- Scope of geographical coverage offered;
- The States' judgments concerning the proposer's capability to meet demand within the proposed geographical area;
- Web based ordering System;
- The quality and availability of recycling or environmental conservation programs;
- The marking/identification of green products in the on-line catalog when applicable;
- The favorability of the terms under which the proposer will do business;
- Other criteria as may be listed in the "Desirables" Section Four of this proposal; and
- Other proposer programs, capabilities, and product characteristics judged to provide additional value or administrative pricing savings to the Participating States.

**Note: Financial stability will be scored on a pass/fail basis**

**Proposals shall be kept confidential until a contract is awarded.**

The evaluation committee may also contact the references provided in response to the Section identified as Company Background and References; contact any proposer to clarify any response; contact any current users of a proposer's services; solicit information from any available source concerning any aspect of a proposal; and seek and review any other information deemed pertinent to the evaluation process.

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- 10.2. Each proposer must include in its proposal a complete disclosure of any alleged significant prior or ongoing contract failures, contract breaches, any civil or criminal litigation or investigations pending which involves the proposer or in which the proposer has been judged guilty or liable. Failure to comply with the terms of this provision may disqualify any proposal. The State reserves the right to reject any proposal based upon the proposer's prior history with the State or with any other party, which documents, without limitation, unsatisfactory performance, adversarial or contentious demeanor, significant failure(s) to meet contract milestones or other contractual failures. See generally, NRS §333.335.
- 10.3. Clarification discussions may, at the State's sole option, be conducted with proposers who submit proposals determined to be acceptable and competitive NAC §333.165. Proposers shall be accorded fair and equal treatment with respect to any opportunity for discussion and/or written revisions of proposals. Such revisions may be permitted after submissions and prior to award for the purpose of obtaining best and final offers. In conducting discussions, there shall be no disclosure of any information derived from proposals submitted by competing proposers.
- 10.4. A Notification of Intent to Award shall be issued in accordance with NAC §333.170. Any award is contingent upon the successful negotiation of final contract terms and upon approval of the Board of Examiners, when required. Negotiations shall be confidential and not subject to disclosure to competing proposers unless and until an agreement is reached. If contract negotiations cannot be concluded successfully, the State upon written notice to all proposers may negotiate a contract with the next highest scoring proposer or withdraw the RFP.
- 10.5. Any contract resulting from this RFP shall not be effective unless and until approved by the Nevada State Board of Examiners (NRS 284.173).

### 11. **TERMS, CONDITIONS AND EXCEPTIONS**

- 11.1. Performance of proposers will be rated semi-annually following contract award and then annually for the term of the contract by the using State agency in six categories: customer service; timeliness; quality; technology; flexibility; and pricing. Proposers will be notified in writing of their rating.
- 11.2. This procurement is being conducted in accordance with NRS chapter 333 and NAC chapter 333.
- 11.3. The State reserves the right to alter, amend, or modify any provisions of this RFP, or to withdraw this RFP, at any time prior to the award of a contract pursuant hereto, if it is in the best interest of the State to do so.
- 11.4. The State reserves the right to waive informalities and minor irregularities in proposals received.
- 11.5. The State reserves the right to reject any or all proposals received prior to contract award (NRS §333.350).



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- 11.6. The State shall not be obligated to accept the lowest priced proposal, but will make an award in the best interests of the State of Nevada after all factors have been evaluated (NRS §333.335).
- 11.7. Any irregularities or lack of clarity in the RFP should be brought to the Purchasing Division designee's attention as soon as possible so that corrective addenda may be furnished to prospective proposers.
- 11.8. Proposals must include any and all proposed terms and conditions, including, without limitation, written warranties, maintenance/service agreements, license agreements, lease purchase agreements and the proposer's standard contract language. The omission of these documents renders a proposal non-responsive.
- 11.9. Alterations, modifications or variations to a proposal may not be considered unless authorized by the RFP or by addendum or amendment.
- 11.10. Proposals, which appear unrealistic in the terms of technical commitments, lack of technical competence, or are indicative of failure to comprehend the complexity and risk of this contract, may be rejected.
- 11.11. Proposals from employees of the State of Nevada will be considered in as much as they do not conflict with the State Administrative Manual, NRS Chapter §281 and NRS Chapter §284.
- 11.12. Proposals may be withdrawn by written or facsimile notice received prior to the proposal opening time. Withdrawals received after the proposal opening time will not be considered except as authorized by NRS §333.350(3).
- 11.13. The price and amount of this proposal must have been arrived at independently and without consultation, communication, agreement or disclosure with or to any other contractor, proposer or prospective proposer. Collaboration among competing proposers about potential proposals submitted pursuant to this RFP is prohibited and may disqualify the proposer.
- 11.14. No attempt may be made at any time to induce any firm or person to refrain from submitting a proposal or to submit any intentionally high or noncompetitive proposal. All proposals must be made in good faith and without collusion.
- 11.15. Prices offered by proposers in their proposals are an irrevocable offer for the term of the contract and any contract extensions. The awarded proposer agrees to provide the purchased services at the pricings, rates and fees as set forth in their proposal in response to this RFP. No other pricings, rates or fees shall be payable to the awarded proposer for implementation of their proposal.
- 11.16. The State is not liable for any pricings incurred by proposers prior to entering into a formal contract. Pricings of developing the proposal or any other such expenses incurred by the proposer in responding to the RFP, are entirely the responsibility of the proposer, and shall not be reimbursed in any manner by the State.

## Exhibit "A"

- 11.17. All proposals submitted become the property of the State, selection or rejection does not affect this right; proposals will be returned only at the State's option and at the proposer's request and expense. The master Technical Proposal, the master Pricing Proposal and Confidential Information of each response shall be retained for official files. Only the master technical and master pricing will become public record after the award of a contract. The failure to separately package and clearly mark Part III – which contains Confidential Information, Trade Secrets and/or Proprietary Information, shall constitute a complete waiver of any and all claims for damages caused by release of the information by the State.
- 11.18. A proposal submitted in response to this RFP must identify any subcontractors, and outline the contractual relationship between the awarded proposer and each subcontractor. An official of each proposed subcontractor must sign, and include as part of the proposal submitted in response to this RFP, a statement to the effect that the subcontractor has read and will agree to a proposal by the awarded proposer's obligations.
- 11.19. The awarded proposer will be the sole point of contract responsibility. The State will look solely to the awarded proposer for the performance of all contractual obligations which may result from an award based on this RFP, and the awarded proposer shall not be relieved for the non-performance of any or all subcontractors.
- 11.20. The awarded proposer must maintain, for the duration of its contract, insurance coverages as set forth in the Insurance Schedule of the contract form appended to this RFP. Work on the contract shall not begin until after the awarded proposer has submitted acceptable evidence of the required insurance coverages. Failure to maintain any required insurance coverage or acceptable alternative method of insurance will be deemed a breach of contract.

Notwithstanding any other requirement of this section, the State reserves the right to consider reasonable alternative methods of insuring the contract in lieu of the insurance policies required by the below-stated Insurance Schedule. It will be the awarded proposer's responsibility to recommend to the State alternative methods of insuring the contract. Any alternatives proposed by a proposer should be accompanied by a detailed explanation regarding the proposer's inability to obtain insurance coverage as described below. The State shall be the sole and final judge as to the adequacy of any substitute form of insurance coverage.

- 11.21. Each proposer must disclose any existing or potential conflict of interest relative to the performance of the contractual services resulting from this RFP. Any such relationship that might be perceived or represented as a conflict should be disclosed. By submitting a proposal in response to this RFP, proposers affirm that they have not given, nor intend to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant or any employee or representative of same, in connection with this procurement. Any attempt to intentionally or unintentionally conceal or obfuscate a conflict of interest will automatically result in the disqualification of a proposer's proposal. An award will not be made where a conflict of interest exists. The State will determine whether a conflict of interest exists and whether it may reflect negatively on the State's selection of a proposer. The State

## Exhibit "A"

reserves the right to disqualify any proposer on the grounds of actual or apparent conflict of interest.

- 11.22. The State will not be liable for Federal, State, or Local excise taxes NRS §372.325.
- 11.23. Attachment B of this RFP shall constitute an agreement to all terms and conditions specified in the RFP, including, without limitation, the Attachment C contract form and all terms and conditions therein, except such terms and conditions that the proposer expressly excludes. Exceptions will be taken into consideration as part of the evaluation process.
- 11.24. The State reserves the right to negotiate final contract terms with any proposer selected NAC §333.170. The contract between the parties will consist of the RFP together with any modifications thereto, and the awarded proposer's proposal, together with any modifications and clarifications thereto that are submitted at the request of the State during the evaluation and negotiation process. In the event of any conflict or contradiction between or among these documents, the documents shall control in the following order of precedence: the final executed contract, the RFP, any modifications and clarifications to the awarded proposer's proposal, and the awarded proposer's proposal. Specific exceptions to this general rule may be noted in the final executed contract.
- 11.25. Proposer understands and acknowledges that the representations above are material and important, and will be relied on by the State in evaluation of the proposal. Any proposer misrepresentation shall be treated as fraudulent concealment from the State of the true facts relating to the proposal.
- 11.26. No announcement concerning the award of a contract as a result of this RFP can be made without the prior written approval of the State.
- 11.27. The Nevada Attorney General will not render any type of legal opinion regarding this transaction.
- 11.28. Any unsuccessful proposer may file an appeal in strict compliance with NRS 333.370 and chapter 333 of the Nevada Administrative Code.
- 11.29. Local governments (as defined in NRS §332.015) are intended third party beneficiaries of any contract resulting from this RFP and any local government may join or use any contract resulting from this RFP subject to all terms and conditions thereof pursuant to NRS §332.195. The State is not liable for the obligations of any local government which joins or uses any contract resulting from this RFP.
- 11.30. Any person who requests or receives a Federal contract, grant, loan or cooperative agreement shall file with the using agency a certification that the person making the declaration has not made, and will not make, any payment prohibited by subsection (a) of 31 U.S.C. §1352.
- 11.31. In accordance with SB395, the State of Nevada, Purchasing Division shall require the purchase of new appliances, equipment, lighting and other devices that use electricity, natural gas, propane or oil, have received the Energy Star label pursuant to the program

## Exhibit "A"

established pursuant to 42 U.S.C. 6294a or its successor, or meet the requirements established pursuant to 48 C.F.R. 23.203. These standards do not apply insofar as: (a) No items in a given class have been evaluated to determine whether they are eligible to receive the Energy Star label or have been designated by the Federal Government to meet the requirements established pursuant to 48 C.F.R. 23.302 or (b) The purchase of these items that have received the Energy Star label would not be pricing-effective in an individual instance, comparing the pricing of the items to the pricing of the amount of energy that will be saved over the useful life of the item.

*(The remainder of this page is intentionally left blank)*

Exhibit "A"

12. **SUBMISSION CHECKLIST**

This checklist is provided for proposer’s convenience only and identifies documents that must be submitted with each package in order to be considered responsive. Any proposals received without these requisite documents may be deemed non-responsive and not considered for contract award.

**Part I:** **Completed**

- 1. Required number of Technical proposals (per Submittal Instructions) \_\_\_\_\_
- 2. **Required Forms to be submitted with technical proposal under section/tab labeled “State Documents”;** \_\_\_\_\_
  - a. Page 1 of the RFP completed \_\_\_\_\_
  - b. All Amendments completed and signed \_\_\_\_\_
  - c. Primary Proposer Attachments A & B signed \_\_\_\_\_
  - d. Subcontractor Attachment A & B signed (if applicable) \_\_\_\_\_
  - e. Primary Proposer Information provided \_\_\_\_\_
  - f. Subcontractor Information provided (if applicable) \_\_\_\_\_
  - g. Certificate of Insurance \_\_\_\_\_
  - h. (other) \_\_\_\_\_

**Part II:**

- 1. Required number of Pricing proposals (per Submittal Instructions) \_\_\_\_\_
- 2. (other) \_\_\_\_\_

**Part III:**

- 1. Required number of Confidential Information (per Submittal Instructions and defined in Acronyms/Definitions) \_\_\_\_\_
- 2. Financial Information \_\_\_\_\_

**REMINDERS:**

- 1. Send out Reference forms for Primary Proposer (with Part A completed) \_\_\_\_\_
- 2. Send out Reference forms for Subcontractors (with Part A completed) (if applicable) \_\_\_\_\_

Exhibit "A"

**Attachment A**  
**CONFIDENTIALITY OF PROPOSALS AND**  
**CERTIFICATION OF INDEMNIFICATION**  
**PRIMARY PROPOSER**

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" **will not** be accepted by the State of Nevada. Pursuant to NRS §333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS §600A.030 (5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful proposers' technical and pricing proposals become public information. In accordance with the Submittal Instructions of this document, proposers are requested to submit confidential information in a separate envelope or binder marked "confidential."

The State will not be responsible for any information contained within the proposal should proposers not comply with the labeling and packing requirements, proposals will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposals that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the proposer to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains either Confidential Information, Trade Secrets and/or Proprietary information as defined in Section 2 "ACRONYMS/DEFINITIONS."

YES \_\_\_\_\_

NO \_\_\_\_\_

SIGNATURE \_\_\_\_\_  
Primary Proposer Date

PRINT NAME \_\_\_\_\_  
Primary Proposer

This document must be submitted in the "State Documents" section/tab of proposers' technical proposal

Exhibit "A"

**Attachment A**  
**CONFIDENTIALITY OF PROPOSALS AND**  
**CERTIFICATION OF INDEMNIFICATION**  
**SUBCONTRACTOR**

Submitted proposals, which are marked "confidential" in their entirety, or those in which a significant portion of the submitted proposal is marked "confidential" will not be accepted by the State of Nevada. Pursuant to NRS §333.333, only specific parts of the proposal may be labeled a "trade secret" as defined in NRS §600A.030 (5). All proposals are confidential until the contract is awarded; at which time, both successful and unsuccessful proposers' technical and pricing proposals become public information. In accordance with the Submittal Instructions of this document, proposers are requested to submit confidential information in a separate envelope or binder marked "confidential."

The State will not be responsible for any information contained within the proposal should proposers not comply with the labeling and packaging submission requirements, proposal will be released as submitted. In the event a governing board acts as the final authority, there may be public discussion regarding the submitted proposal that will be in an open meeting format, the proposals will remain confidential.

By signing below, I understand it is my responsibility as the proposer to act in protection of the labeled information and agree to defend and indemnify the State of Nevada for honoring such designation. I duly realize failure to so act will constitute a complete waiver and all submitted information will become public information; additionally, failure to label any information that is released by the State shall constitute a complete waiver of any and all claims for damages caused by the release of the information.

This proposal contains either Confidential Information, Trade Secrets and/or Proprietary information as defined in Section 2 "ACRONYMS/DEFINITIONS."

YES \_\_\_\_\_

NO \_\_\_\_\_

SIGNATURE \_\_\_\_\_  
Subcontractor

\_\_\_\_\_ Date

PRINT NAME \_\_\_\_\_  
Subcontractor

This document must be submitted in the "State Documents" section/tab of proposers' technical proposal







**Attachment C**

**CONTRACT FORM**

The following State Contract Form is provided as a courtesy to proposers interested in responding to this RFP. Please review the terms and conditions in this form, as this is the standard contract used by the State for all services of independent contractors. It is not necessary for proposers to complete the Contract Form with their proposal responses.

**All proposers are required to submit a Certificate of Insurance in the "State Documents" tab/section of their technical proposal identifying the coverages and minimum limits currently in effect.**

**Please pay particular attention to the insurance requirements, as specified in paragraph 16 and Attachment BB of the attached contract.**

As with all other requirements of this RFP, proposers may take exception to any of the terms in the Contract Form, including the required insurance limits. Exceptions will be considered during the evaluation process.

Unless specified as above, the insurance minimum limits will be negotiated at the time the State issues a Letter of Intent to Award.

**MASTER SERVICE AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR**

A Contract between the Western States Contracting Alliance  
Acting by and through the State of Nevada

(NAME, ADDRESS, PHONE AND FACSIMILE NUMBER OF CONTRACTING AGENCY)

And

(NAME, CONTACT PERSON, ADDRESS, PHONE, FACSIMILE NUMBER OF INDEPENDENT CONTRACTOR)

Pursuant to Nevada Revised Statute (NRS) 277.100, NRS 277.110, NRS 333.162(1) (d), and NRS 333.480 the Chief of the Purchasing Division of Nevada is authorized to enter into cooperative group-contracting consortium.

The Western States Contracting Alliance is a cooperative group-contracting consortium for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawai'i, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming.

In consideration of the above premises, the parties mutually agree as follows:

1. **REQUIRED APPROVAL.** This contract shall not become effective until and unless approved by the Western States Contracting Alliance Board of Directors.
2. **DEFINITIONS.** "WSCA" means the Western States Contracting Alliance. "State" and/or "Lead State" means the State of Nevada and its state agencies, officers, employees and immune contractors as defined in NRS 41.0307. "Participating State(s)" means state(s) that have executed a Participating Addendum. "Buyer" means any state agency or political subdivision participating under this contract. "Contractor" and/or "Contracting Agency" means a person or entity that performs services and/or provides goods under the terms and conditions set forth in this contract. "Solicitation" means RFP #1862 incorporated herein as Attachment AA. "Fiscal Year" is defined as the period beginning July 1 and ending June 30 of the following year.
3. **CONTRACT TERM.** This contract shall be effective from \_\_\_\_\_ subject to the WSCA Directors' approval to \_\_\_\_\_, unless sooner terminated by either party as specified in paragraph (21).
4. **NOTICE.** Unless otherwise stated in the special terms and conditions, any contract entered into as a result of the Solicitation may be canceled by either party upon written notice sixty (60) days prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon thirty (30) days written notice, unless otherwise limited or stated in the special terms and conditions of the Solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of any Participating State to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.
5. **INCORPORATED DOCUMENTS.** The parties agree that the scope of work shall be specifically described; this contract incorporates the following attachments in descending order of constructive precedence:

## Exhibit "A"

ATTACHMENT AA: SOLICITATION # \_\_\_\_\_ (Scope of Work) and ATTACHMENTS (list attachments);

ATTACHMENT BB: INSURANCE REQUIREMENTS

ATTACHMENT CC: CONTRACTOR'S RESPONSE

A Contractor's attachment shall not contradict or supersede any WSCA specifications, terms or conditions without written evidence of mutual assent to such change appearing in this contract.

6. ASSENT. The parties agree that the terms and conditions listed on incorporated attachments of this contract are also specifically a part of this contract and are limited only by their respective order of precedence and any limitations specified.

7. PROPOSAL SPECIFICATIONS. Contractor certifies that any deviation from the specifications in the scope of work, incorporated herein as part of Attachment AA, have been clearly indicated by Contractor in its response, incorporated herein as Attachment BB; otherwise, it will be considered that the proposal is in strict compliance. Any BRAND NAMES or manufacturers' numbers are stated in the specifications are intended to establish a standard only and are not restrictive unless the Solicitation states "no substitute," and unless so stated, proposals have been considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance have not been considered.

8. ACCEPTANCE OR REJECTION OF PROPOSALS, AND AWARD. WSCA has the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein. This contract is based the lowest responsive and responsible proposal and meets the specifications of the Solicitation and terms and conditions thereof. Unless stated otherwise in the Solicitation, WSCA has the right to award items separately or by grouping items in a total lot.

9. PROPOSAL SAMPLES. Any required samples have been specifically requested in the Solicitation. Samples, when required, have been furnished free of charge. Except for those samples destroyed or mutilated in testing, samples will be returned at a proposer's request, transportation collect.

10. CONSIDERATION. The parties agree that Contractor will provide the services specified in paragraph (5) at the offered pricing. Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with the Solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Contracted prices represent ceiling prices for the supplies and services offered. The Contractor shall report to the Lead State any price reduction or discount, or other more favorable terms offered to any Purchasing Entity and the Contractor agrees to negotiate in good faith to re-establish ceiling prices or other more favorable terms and conditions applicable to future orders. In the case of error in the extension of prices in the proposal, the unit prices will govern. WSCA does not guarantee to purchase any amount under this contract. Estimated quantities in the Solicitation are for proposal purposes only and are not to be construed as a guarantee to purchase any amount. Unless otherwise stated in the special terms and conditions offers made in accordance with the Solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Proposal prices must remain firm for the full term of the contract. In the case of error in the extension of prices in the proposal, the unit prices will govern. If Contractor has quoted a cash discount based upon early payment; discounts offered for less than thirty (30) days have not been considered in making the award. The date from which discount time is calculated shall be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise. WSCA is not liable for any costs incurred by the proposer in proposal preparation.

## Exhibit "A"

11. PAYMENT. Payment for completion of a contract is normally made within forty five (45) days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. Payments will be remitted by mail. Payments may be made via a Participating State's "Purchasing Card."

12. TAXES. Prices shall be exclusive of state sales and federal excise taxes. Where a Participating State is not exempt from sales taxes on sales within its state, the Contractor shall add the sales taxes on the billing invoice as a separate entry. Contractor will be responsible to pay all taxes, assessments, fees, premiums, permits, and licenses required by law. The Lead State's real property and personal property taxes are the responsibility of Contractor in accordance with NRS 361.157 and NRS 361.159. Contractor agrees to be responsible for payment of any such government obligations not paid by its subcontractors during performance of this contract. Nevada may set-off against consideration due any delinquent government obligation in accordance with NRS 353C.190.

13. FINANCIAL OBLIGATIONS OF PARTICIPATING STATES. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the Solicitation, the resulting award(s) will be permissive.

14. ORDER NUMBERS. Contract order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

15. REPORTS. The Contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each Participating State.

16. DELIVERY. The prices proposed shall be the delivered price to any Participating State, agency or political subdivision. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the Contractor. Responsibility and liability for loss or damage shall remain with the Contractor until final inspection and acceptance, when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. Any portion of an order to be shipped without transportation charges that is back-ordered shall be shipped without charge.

17. HAZARDOUS CHEMICAL INFORMATION. The Contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to any Buyer. All safety data sheets and labels will be in accordance with each Participating State's requirements.

18. INSPECTIONS. Goods furnished under this contract shall be subject to inspection and test by the Buyer at times and places determined by the Buyer. If the Buyer finds goods furnished to be incomplete or in non-compliance with proposal specifications, the Buyer may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Buyer, the Buyer may cancel the order in whole or in part. Nothing in this paragraph shall adversely affect the Buyer's rights including the rights and remedies associated with revocation of acceptance under the Uniform Commercial Code.

19. INSPECTION & AUDIT.

a. Books and Records. The Contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the Contractor for pricings authorized by this contract. Contractor agrees to keep and maintain under generally accepted accounting principles (GAAP) full, true and complete records, contracts, books, and documents as are necessary to fully disclose to WSCA, the State or United States Government, or their authorized representatives, upon audits or reviews, sufficient information to determine compliance with all state and federal regulations and statutes.

b. Inspection & Audit. Contractor agrees that the relevant books, records (written, electronic, computer related or otherwise), including, without limitation, relevant accounting procedures and

## Exhibit "A"

practices of Contractor or its subcontractors, financial statements and supporting documentation, and documentation related to the work product shall be subject, at any reasonable time, to inspection, examination, review, audit, and copying at any office or location of Contractor where such records may be found, with or without notice by WSCA; the United States Government; the State Auditor or its contracted examiners, the Department of Administration, Budget Division, the Nevada State Attorney General's Office or its Fraud Control Units, the State Legislative Auditor, and with regard to any federal funding, the relevant federal agency, the Comptroller General, the General Accounting Office, the Office of the Inspector General, or any of their authorized representatives. All subcontracts shall reflect requirements of this paragraph.

c. Period of Retention. All books, records, reports, and statements relevant to this contract must be retained a minimum four (4) years after the contract terminates or until all audits initiated within the four (4) years have been completed, whichever is later, and for five (5) years if any federal funds are used in the contract. The retention period runs from the date of payment for the relevant goods or services by the State, or from the date of termination of the Contract, whichever is later. Retention time shall be extended when an audit is scheduled or in progress for a period reasonably necessary to complete an audit and/or to complete any administrative and judicial litigation which may ensue.

20. CONTRACT TERMINATION. Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: (1) nonperformance of contractual requirements; and/or (2) a material breach of any term or condition of this contract. WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: (1) exercise any remedy provided by law; (2) terminate this contract and any related contracts or portions thereof; (3) impose liquidated damages; and/or (4) suspend Contractor from receiving future proposal solicitations.

Winding Up Affairs upon Termination. In the event of termination of this contract for any reason, the parties agree that the provisions of this paragraph survive termination:

i. The parties shall account for and properly present to each other all claims for fees and expenses and pay those which are undisputed and otherwise not subject to offset under this contract. Neither party may withhold performance of winding up provisions solely based on nonpayment of fees or expenses accrued up to the time of termination;

ii. Contractor shall satisfactorily complete work in progress at the agreed rate (or a pro rata basis if necessary) if so requested by WSCA;

iii. Contractor shall execute any documents and take any actions necessary to effectuate an assignment of this contract if so requested by WSCA;

iv. Contractor shall preserve, protect and promptly deliver into WSCA's possession all proprietary information in accordance with paragraph (31).

21. REMEDIES. Except as otherwise provided for by law or this contract, the rights and remedies of the parties shall not be exclusive and are in addition to any other rights and remedies provided by law or equity, including, without limitation, actual damages, and to a prevailing party reasonable attorneys' fees and pricings. It is specifically agreed that reasonable attorneys' fees shall include without limitation \$125 per hour for attorneys employed by the Lead State. Nevada may offset consideration against any unpaid obligation of Contractor to any State agency in accordance with NRS 353C.190.

22. LIMITED LIABILITY. Nevada will not waive and intends to assert available NRS chapter 41 liability limitations in all cases. Contract liability of both parties shall not be subject to punitive damages. Liquidated damages shall not apply unless otherwise specified in the incorporated attachments. Damages for any breach by the Lead State shall never exceed the amount of funds appropriated for payment under this contract, but not yet paid to Contractor, for the fiscal year budget in existence at the time of the breach.

## Exhibit "A"

Damages for any Contractor breach shall not exceed 150% of the contract maximum "not to exceed" value. Contractor's tort liability shall not be limited.

23. FORCE MAJEURE. Neither party to this contract shall be deemed to be in violation of this contract if it is prevented from performing any of its obligations hereunder due to strikes, failure of public transportation, civil or military authority, act of public enemy, accidents, fires, explosions, or acts of God, including, without limitation, earthquakes, floods, winds, or storms. In such an event the intervening cause must not be through the fault of the party asserting such an excuse, and the excused party is obligated to promptly perform in accordance with the terms of the contract after the intervening cause ceases. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

24. INDEMNIFICATION. To the fullest extent permitted by law, Contractor shall indemnify, hold harmless and defend, not excluding the State's right to participate, Nevada from and against all liability, claims, actions, damages, losses, and expenses, including, without limitation, reasonable attorneys' fees and pricings, arising out of any alleged negligent or willful acts or omissions of Contractor, its officers, employees and agents. The Contractor shall release, protect, indemnify and hold WSCA and the Participating States and their officers, agencies, employees, harmless from and against any damage, pricing or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

25. INSURANCE SCHEDULE. Unless expressly waived in writing by the Lead State or Participating States, Contractor, as an independent contractor and not an employee of the Lead State or Participating States, must carry policies of insurance in amounts specified in this Insurance Schedule and/or any Insurance Schedule agreed by Contractor and a Participating State via a participating addendum, and pay all taxes and fees incident hereunto. The Lead State and Participating States shall have no liability except as specifically provided in the contract. The Contractor shall not commence work before:

1) Contractor has provided the required evidence of insurance to the Lead State.

The Lead State's approval of any changes to insurance coverage during the course of performance shall constitute an ongoing condition subsequent to this contract. Any failure of the Lead State to timely approve shall not constitute a waiver of the condition.

26. COMPLIANCE WITH LEGAL OBLIGATIONS. Any and all supplies, services and equipment proposal and furnished shall comply fully with all applicable Federal and State laws and regulations. Contractor shall procure and maintain for the duration of this contract any state, county, city or federal license, authorization, waiver, permit, qualification or certification required by statute, ordinance, law, or regulation to be held by Contractor to provide the goods or services required by this contract. The Lead State may offset against consideration due any delinquent government obligation in accordance with NRS 353C.190.

27. WAIVER OF BREACH. Failure to declare a breach or the actual waiver of any particular breach of the contract or its material or nonmaterial terms by either party shall not operate as a waiver by such party of any of its rights or remedies as to any other breach.

28. SEVERABILITY. If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

29. PUBLIC RECORDS. Pursuant to NRS 239.010, information or documents received from Contractor may be open to public inspection and copying. The State will have the duty to disclose unless a particular record is made confidential by law or a common law balancing of interests. Contractor may label specific parts of an individual document as a "trade secret" or "confidential" in accordance with NRS 333.333, provided that Contractor thereby agrees to indemnify and defend the State for honoring such a designation.

## Exhibit "A"

The failure to so label any document that is released by the State shall constitute a complete waiver of any and all claims for damages caused by any release of the records.

30. CONFIDENTIALITY. Contractor shall keep confidential all information, in whatever form, produced, prepared, observed or received by Contractor to the extent that such information is confidential by law or otherwise required by this contract.

31. NONDISCRIMINATION. Contractor agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to aproposal by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. Contractor further agrees to furnish information and reports to requesting Participating Entities, upon request, for the purpose of determining compliance with these statutes. Contractor agrees to comply with each individual Participating State's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the Contractor fails to comply with the provisions of these laws and regulations. Contractor must include this provision in every subcontract relating to purchases by the States to insure that subcontractors and proposers are bound by this provision.

32. FEDERAL FUNDING. In the event federal funds are used for payment of all or part of this contract:

a. Contractor certifies, by signing this contract, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency. This certification is made pursuant to the regulations implementing Executive Order 12549, Debarment and Suspension, 28 C.F.R. pt. 67, § 67.510, as published as pt. VII of the May 26, 1988, Federal Register (pp. 19160-19211), and any relevant program-specific regulations. This provision shall be required of every subcontractor receiving any payment in whole or in part from federal funds.

b. Contractor and its subcontractors shall comply with all terms, conditions, and requirements of the Americans with Disabilities Act of 1990 (P.L. 101-136), 42 U.S.C. 12101, as amended, and regulations adopted thereunder contained in 28 C.F.R. 26.101-36.999, inclusive, and any relevant program-specific regulations.

c. Contractor and its subcontractors shall comply with the requirements of the Civil Rights Act of 1964, as amended, the Rehabilitation Act of 1973, P.L. 93-112, as amended, and any relevant program-specific regulations, and shall not discriminate against any employee or offeror for employment because of race, national origin, creed, color, sex, religion, age, disability or handicap condition (including AIDS and AIDS-related conditions.)

33. LOBBYING. The parties agree, whether expressly prohibited by federal law, or otherwise, that no funding associated with this contract will be used for any purpose associated with or related to lobbying or influencing or attempting to lobby or influence for any purpose the following:

a. Any federal, state, county or local agency, legislature, commission, counsel or board;

b. Any federal, state, county or local legislator, commission member, council member, board member, or other elected official; or

c. Any officer or employee of any federal, state, county or local agency; legislature, commission, counsel or board.

34. NON-COLLUSION. Contractor certifies that this contract and the underlying proposal, have been arrived at independently and have been without collusion with, and without any agreement, understanding or planned common course of action with, any other proposer of materials, supplies, equipment or services described in the invitation to proposal, designed to limit independent proposaling or competition.

35. WARRANTIES.



## Exhibit "A"

- a. Uniform Commercial Code. The Contractor acknowledges that the Uniform Commercial Code applies to this contract. In general, the contractor warrants that: (a) the product will do what the salesperson said it would do, (b) the product will live up to all specific claims that the manufacturer makes in their advertisements, (c) the product will be suitable for the ordinary purposes for which such product is used, (d) the product will be suitable for any special purposes that the Buyer has relied on the Contractor's skill or judgment to consider.
- b. General Warranty. Contractor warrants that all services, deliverables, and/or work product under this contract shall be completed in a workmanlike manner consistent with standards in the trade, profession, or industry; shall conform to or exceed the specifications set forth in the incorporated attachments; and shall be fit for ordinary use, of good quality, with no material defects.
- c. System Compliance. Contractor warrants that any information system application(s) shall not experience abnormally ending and/or invalid and/or incorrect results from the application(s) in the operating and testing of the business of the State. This warranty includes, without limitation, century recognition, calculations that accommodate same century and multicity formulas and data values and date data interface values that reflect the century.
36. CONFLICT OF INTEREST. Contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any Participating State to any officer or employee of WSCA or Participating States to secure favorable treatment with respect to being awarded this contract.
37. INDEPENDENT CONTRACTOR. Contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the Participating States to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.
38. POLITICAL SUBDIVISION PARTICIPATION. Participation under this contract by political subdivisions (e.g., colleges, school districts, counties, cities, etc.,) of the Participating States shall be voluntarily determined by the political subdivision. The Contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.
39. PROPER AUTHORITY. The parties hereto represent and warrant that the person executing this contract on behalf of each party has full power and authority to enter into this contract. Contractor acknowledges that as required by statute or regulation this contract is effective only after approval by the WSCA Directors and only for the period of time specified in the contract. Any services performed by Contractor before this contract is effective or after it ceases to be effective are performed at the sole risk of Contractor. The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency.
40. GOVERNING LAW; JURISDICTION. This contract and the rights and obligations of the parties hereto shall be governed and construed in accordance with the laws of the state of Nevada, without giving effect to any principle of conflict-of-law that would require the application of the law of any other jurisdiction. The parties consent to the exclusive jurisdiction of the First Judicial District Court, Carson City, Nevada for enforcement of this contract. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of a Participating Addendum or shall be in the Purchasing State.
41. SIGNATURES IN COUNTERPART. Contract may be signed in any number of counterparts, each of which shall be an original, but all of which together shall constitute one in the same instrument.
42. ENTIRE CONTRACT AND MODIFICATION. This contract and its integrated attachment(s) constitute the entire agreement of the parties and such are intended as a complete and exclusive statement of the promises, representations, negotiations, discussions, and other agreements that may have been made in connection with the subject matter hereof. Unless an integrated attachment to this contract specifically displays a mutual intent to amend a particular part of this contract, general conflicts in language between

Exhibit "A"

any such attachment and this contract shall be construed consistent with the terms of this contract. The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed and intend to be legally bound thereby.

\_\_\_\_\_  
Independent Contractor's Signature

\_\_\_\_\_  
Date      Independent's Contractor's Title

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date      Title

\_\_\_\_\_  
Greg Smith, Administrator, State of Nevada

On \_\_\_\_\_  
(Date)

Approved as to form by:

\_\_\_\_\_  
Deputy Attorney General for Attorney General

On \_\_\_\_\_  
(Date)

## Exhibit "A"

### ATTACHMENT BB INSURANCE SCHEDULE

**Insurance Coverage:** The Contractor shall, at the Contractor's sole expense, procure, maintain and keep in force for the duration of the contract the following insurance conforming to the minimum requirements specified below. Unless specifically stated herein or otherwise agreed to by the Lead State, the required insurance shall be in effect prior to the commencement of work by the Contractor and shall continue in force as appropriate until the latter of:

1. Final acceptance by the Lead State of the completion of this contract; or
2. Such time as the insurance is no longer required by the Lead State under the terms of this contract.

Any insurance or self-insurance available to the State shall be excess of and non-contributing with any insurance required from Contractor. Contractor's insurance policies shall apply on a primary basis. Until such time as the insurance is no longer required by the Lead State, Contractor shall provide the Lead State with renewal or replacement evidence of insurance no less than thirty (30) days before the expiration or replacement of the required insurance. If at any time during the period when insurance is required by the contract, an insurer or surety shall fail to comply with the requirements of this contract, as soon as Contractor has knowledge of any such failure, Contractor shall immediately notify the State and immediately replace such insurance or bond with an insurer meeting the requirements.

#### **Workers' Compensation and Employer's Liability Insurance**

- 1) Contractor shall provide proof of worker's compensation insurance.
- 2) Employer's Liability insurance with minimum limits of \$500,000 each employee per accident for bodily injury by accident or disease.

#### **Commercial General Liability Insurance**

- 1) Minimum Limits required:

**\$2,000,000.00** General Aggregate

**\$1,000,000.00** Products & Completed Operations Aggregate

**\$ 0.00** Personal and Advertising Injury

**\$1,000,000.00** Each Occurrence

- 2) Coverage shall be on an occurrence basis and shall be at least as broad as ISO 1996 form CG 00 01 (or a substitute form providing equivalent coverage); and shall cover liability arising from premises, operations, independent contractors, completed operations, personal injury, products, civil lawsuits, Title VII actions and liability assumed under an insured contract (including the tort liability of another assumed in a business contract).

#### **Business Automobile Liability Insurance**

- 1) Minimum Limit required: **\$500,000.00** Each Occurrence for bodily injury and property damage.
- 2) Coverage shall be for "any auto" (including owned, non-owned and hired vehicles).  
The policy shall be written on ISO form CA 00 01 or a substitute providing equivalent liability coverage. If necessary, the policy shall be endorsed to provide contractual liability coverage.

## Exhibit "A"

### **Professional Liability Insurance – (may be required by some participating States)**

- 1) Minimum Limit required: \$ \_\_\_\_\_ Each Claim
- 2) Retroactive date: Prior to commencement of the performance of the contract
- 3) Discovery period: Three (3) years after termination date of contract.
- 4) A certified copy of this policy may be required.

### **Umbrella or Excess Liability Insurance**

- 1) May be used to achieve the above minimum liability limits.
- 2) Shall be endorsed to state it is "As Broad as Primary Policy"

### **General Requirements:**

- b. **Waiver of Subrogation:** Each liability insurance policy shall provide for a waiver of subrogation as to additional insureds.
- c. **Cross-Liability:** All required liability policies shall provide cross-liability coverage as would be achieved under the standard ISO separation of insureds clause.
- d. **Deductibles and Self-Insured Retentions:** Insurance maintained by Contractor shall apply on a first dollar basis without application of a deductible or self-insured retention unless otherwise specifically agreed to by the Lead State or Participating States. Such approval shall not relieve Contractor from the obligation to pay any deductible or self-insured retention. Any deductible or self-insured retention shall not exceed five thousand dollars (\$5,000.00) per occurrence, unless otherwise approved.
- e. **Policy Cancellation:** Except for ten (10) days notice for non-payment of premium, each insurance policy shall be endorsed to state that; without thirty (30) days prior written notice to the Lead State, the policy shall not be canceled, non-renewed or coverage and /or limits reduced or materially altered, and shall provide that notices required by this paragraph shall be sent by certified mail to the address identified on page 1 of the contract.
- f. **Approved Insurer:** Each insurance policy shall be:
  - 1) Issued by insurance companies authorized to do business in the Lead State and Participating States or eligible surplus lines insurers acceptable to the Lead State and Participating States and having agents upon whom service of process may be made, and
  - 2) Currently rated by A.M. Best as "A- VII" or better.

### **Evidence of Insurance**

Prior to the start of any Work, Contractor must provide the following documents to the Lead State:

- 1) **Certificate of Insurance:** The Acor 25 Certificate of Insurance form or a form substantially similar must be submitted to the State to evidence the insurance policies and coverages required of Contractor.
- 2) **Schedule of Underlying Insurance Policies:** If Umbrella or Excess policy is evidenced to comply with minimum limits, a copy of the Underlyer Schedule from the Umbrella or Excess insurance policy may be required.

## Exhibit "A"

**Review and Approval:** Documents specified above must be submitted for review and approval by the Lead State prior to the commencement of work by Contractor. Neither approval by the Lead State nor failure to disapprove the insurance furnished by Contractor shall relieve Contractor of Contractor's full responsibility to provide the insurance required by this contract. Compliance with the insurance requirements of this contract shall not limit the liability of Contractor or its sub-contractors, employees or agents to the Lead State or others, and shall be in addition to and not in lieu of any other remedy available to the Lead State or Participating States under this contract or otherwise. The Lead State reserves the right to request and review a copy of any required insurance policy or endorsement to assure compliance with these requirements.

**Mail all required insurance documents to the Lead State (Nevada).**

IN WITNESS WHEREOF, the parties hereto have caused this Contract to be signed and intend to be legally bound thereby.

\_\_\_\_\_  
Independent Contractor's Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Independent's Contractor's Title

\_\_\_\_\_  
Signature- State of Nevada

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

**Attachment D**

**REFERENCE QUESTIONNAIRE**

The State of Nevada, as a part of the RFP process, requires proposing proposers to submit business references as required within this document. The purpose of these references is to document the experience relevant to the scope of work and provide assistance in the evaluation process.

The proposing proposer or subcontractor is required to complete Part A and send the following reference form to each business reference listed for completion of Part B. The business reference, in turn, is requested to submit the Reference Form directly to the State of Nevada, Purchasing Division by the requested deadline for inclusion in the evaluation process. The business reference may be contacted for validation of the response.

Questions regarding the reference form or process, contact the designee listed on the cover page.

Exhibit "A"

State of Nevada  
Department of Administration  
Purchasing Division  
515 E. Musser Street, Ste. 300  
Carson City, NV 89701



Jim Gibbons  
Governor

Greg Smith  
Administrator

**RFP #1862 REFERENCE QUESTIONNAIRE**

FOR:

**A Multi-state Contract for Facilities Maintenance, Lighting Products,  
Industrial Supplies and Tools**

**Part A:**

\_\_\_\_\_

(Name of company requesting reference)

As Primary Proposer

As Subcontractor of \_\_\_\_\_  
Name of Primary Proposer

**Part B:**

This form is being submitted to your company for completion as a business reference for the company listed above. This form is to be returned to the State of Nevada, Purchasing Division, via e-mail at [srvpurch@purchasing.state.nv.us](mailto:srvpurch@purchasing.state.nv.us) at (775) 684-0188, Attn: Keli Hardcastle no later than October 1, 2010 @ 5:00 p.m. PT and **must not** be returned to the company requesting the reference. When contacting us, please be sure to include the Request for Proposal number listed at the top of this page.

**CONFIDENTIAL INFORMATION WHEN COMPLETED**

|  |  |
|--|--|
| <b>Company providing reference:</b>    |  |
| <b>Contact name and title/position</b> |  |
| <b>Contact telephone number</b>        |  |
| <b>Contact e-mail address</b>          |  |

**QUESTIONS:**

1. In what capacity have you worked with this proposer in the past?  
COMMENTS:

2. How would you rate this firm's knowledge and expertise?  
\_\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)  
COMMENTS:

3. How would you rate the proposer's flexibility relative to changes in the project scope and timelines?  
\_\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)  
COMMENTS:

## Exhibit "A"

4. What is your level of satisfaction with hard-copy materials produced by the proposer?  
\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)  
COMMENTS:
5. How would you rate the dynamics/interaction between the proposer and your staff?  
\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)  
COMMENTS:
6. Who were the proposer's principal representatives involved in your project and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating?  
\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
- Name: \_\_\_\_\_ Rating: \_\_\_\_\_
- Name: \_\_\_\_\_ Rating: \_\_\_\_\_
- Name: \_\_\_\_\_ Rating: \_\_\_\_\_
- Name: \_\_\_\_\_ Rating: \_\_\_\_\_
- COMMENTS:
7. How satisfied are you with the products developed by the proposer?  
\_\_\_ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)  
COMMENTS:
8. With which aspect(s) of this proposer's services are you most satisfied?  
COMMENTS:
9. With which aspect(s) of this proposer's services are you least satisfied?  
COMMENTS:
10. Would you recommend this proposer's services to your organization again?  
COMMENTS:



Exhibit "A"

**Attachment E**

**WSCA TERMS AND CONDITIONS**

## Exhibit "A"

### Standard Contract Terms and Conditions Western States Contracting Alliance Request for Proposal

**PARTICIPANTS:** The Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (e.g., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming. Other states and their political subdivisions are also eligible to participate in WSCA contracts. Obligations under this contract are limited to those Participating States who have signed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award(s) will be permissive.

**QUALITY ESTIMATES:** WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for the purposes of submitting proposals only and are not to be construed as a guarantee to purchase any amount.

**SPECIFICATIONS:** Any deviation from specifications must be clearly indicated by offeror, otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the RFP states "No substitute". Proposals will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

**ACCEPTANCE OR REJECTION OF PROPOSALS:** WSCA reserves the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein.

**SAMPLES:** Generally, when required, samples will be specifically requested in the Request for Proposals. Samples, when required, are to be furnished free of charge. Except for those samples destroyed or mutilated in testing, samples will be returned at a offeror's request, transportation collect.

**CASH DISCOUNT TERMS:** Offeror may quote a cash discount based upon early payment; however, discounts offered for less than 30 days will not be considered in making the award. The date from which discount time is calculated shall be the date a correct invoice is received or receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise.

**TAXES:** Proposal prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

**MODIFICATION OR WITHDRAWAL OF PROPOSALS:** Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals no proposal may be modified or withdrawn, unless done in response to a request for a "Best and Final Offer" from WSCA.

## Exhibit "A"

**PATENTS, COPYRIGHTS, ETC.:** The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopied composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

**AWARD:** WSCA may award multiple contracts as the result of this solicitation. Awards shall be made to the responsible offeror(s) whose proposal is determined to be the most advantageous to WSCA, taking into consideration price and the other evaluation factors set forth in the RFP.

**NON-COLLUSION:** By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

**CANCELLATION:** Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not affect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

**DEFAULT AND REMEDIES:** Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future proposal solicitations.

**LAWS AND REGULATIONS:** Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

**CONFLICT OF TERMS:** In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

**REPORTS:** The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

**HOLD HARMLESS:** The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

## Exhibit "A"

**ORDER NUMBERS:** Contract order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

**GOVERNING LAW:** This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of an Participating Addendum shall be in the Purchasing Entity's State.

**DELIVERY:** The prices offered shall be the delivered price to any Participating State agency or political subdivision. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

**WARRANTY:** As used herein "Buyer" refers to any Participating State agency or political subdivision. The contractor acknowledges that the Uniform Commercial Code applies to this contract. In general, the contractor warrants that: (a) the product will do what the salesperson said it would do, (b) the product will live up to all specific claims that the manufacturer makes in their advertisements, (c) the product will be suitable for the ordinary purposes for which such product is used, (d) the product will be suitable for any *special purposes* that the Buyer has relied on the contractor's skill or judgment to consider.

**AMENDMENTS:** The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

**ASSIGNMENT/SUBCONTRACT:** Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

**NONDISCRIMINATION:** The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in very subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

## Exhibit "A"

**SEVERABILITY:** If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

**INSPECTIONS:** Goods furnished under this contract shall be subject to inspection and test by the Buyer at times and places determined by the Buyer. If the Buyer finds goods furnished to be incomplete or in compliance with proposal specifications, the Buyer may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price, which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Buyer, the Buyer may cancel the order in whole or in part. Nothing in this paragraph shall adversely affect the Buyer's rights including the rights and remedies associated with revocation of acceptance under the Uniform Commercial Code.

**PAYMENT:** Payment for completion of an contract is normally made within 30 days following the date the entire order is delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card".

**FORCE MAJEURE:** Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

**HAZARDOUS CHEMICAL INFORMATION:** The contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

**FIRM PRICE:** Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Prices must remain firm for the full term of the contract.

**EXTENSION OF PRICES:** In the case of error in the extension of prices in the proposal, the unit prices will govern.

**PROPOSAL PREPARATION COSTS:** WSCA is not liable for any costs incurred by the offeror in proposal preparation.

**CONFLICT OF INTEREST:** The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating states to secure favorable treatment with respect to being awarded this contract.

**INDEPENDENT CONTRACTOR:** The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

## Exhibit "A"

**POLITICAL SUBDIVISION PARTICIPATION:** Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cities, etc.,) of the Participating States shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

**DEBARMENT:** The contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the contractor cannot certify this statement, attach a written explanation for review by WSCA.

**RECORDS ADMINISTRATION:** The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

**AUDIT OF RECORDS:** The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.

**ENTITY PARTICIPATION:** Use of specific WSCA cooperative contracts by state agencies, political subdivisions and other entities (including cooperatives) authorized by individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the respective State Chief Procurement Official.

Revision date: June 2010

Exhibit "A"

**Attachment F**

**SAMPLE INTENT TO PARTICIPATE**

## Exhibit "A"

### SAMPLE PARTICIPATING ADDENDUM

1. **Scope:** This addendum covers the WSCA Industrial Supplies Contract lead by the State of Nevada for use by state agencies and other entities located in the Participating State authorized by that state's statutes to utilize state contracts.

2. **Participation:** Use of specific WSCA cooperative contracts by state agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use state contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. **Participating State Modifications or Additions to Master Price Agreement:**  
(These modifications or additions apply only to actions and relationships within the executing Participating State.)

(Replace this with specific changes or a statement that No Changes Are Required)

4. **Lease Agreements:**

Lease Agreements Are NOT Authorized By This Contract

5. **Primary Contacts:** The primary government contact individuals for this participating addendum are as follows (or their named successors):

Lead State

Name: Gail Burchett  
Address: Nevada Department of Administration, Purchasing Division,  
515 E. Musser Street Suite 300, Carson City, NV 89701  
Telephone: (775) 684-0172  
Fax: (775) 684-0188  
E-mail: [gburchet@purchasing.state.nv.us](mailto:gburchet@purchasing.state.nv.us)

Contractor

Name:  
Address:  
Telephone:  
Fax;  
E-mail:

Participating State (Entity)

Name:  
Address:  
Telephone:  
Fax:  
E-mail:

6. **Subcontractors:**

NO servicing subcontractors are permitted under this contract.

7. **Price Agreement Number:** All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: [insert appropriate number] and the Lead State price agreement number: XXXX.



Exhibit "A"

This Participating Addendum and the Master Price Agreement number XXXX (administered by the State of Nevada) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

8. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"): If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

|                             |             |
|-----------------------------|-------------|
| Participating State/Entity: | Contractor: |
| By:                         | By:         |
| Name:                       | Name:       |
| Title:                      | Title:      |
| Date:                       | Date:       |

[Additional signatures as required by Participating State]

Exhibit "A"

**Attachment G**

**STATES INTENDING TO PARTICIPATE**

## Exhibit "A"

### **STATES WITH NO ADDITIONAL TERMS AND CONDITIONS:**

(please note that all States reserve the right to negotiate additional terms or conditions into their Participating Addendums)

- Alaska
- Arkansas
- Colorado
- Connecticut
- Florida
- Georgia
- Hawaii
- Idaho
- Iowa
- Louisiana
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Mexico
- North Carolina
- North Dakota
- Ohio
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Utah
- West Virginia

### **STATES INTENDING TO PARTICIPATE THAT HAVE PROVIDED UNIQUE TERMS AND CONDITIONS**

- Arizona
- Delaware
- Maine
- Vermont
- Washington

## Exhibit "A"

### ADDITIONAL OR UNIQUE TERMS AND CONDITIONS PER STATE

#### Arizona

##### 1. DEFINITIONS:

"Attachment" means any item the Solicitation requires the Offeror to submit as part of the Offer.

"Contract" means the combination of the Solicitation, including the Uniform and Special Instructions to Offerors, the Uniform and Special Terms and Conditions, and the Specifications and Statement or Scope of Work; the Offer and any Best and Final Offers; and any Solicitation Amendments or Contract Amendments.

"Contract Amendment" means a written document signed by the Procurement Officer that is issued for the purpose of making changes in the Contract.

"Contractor" means any person who has a Contract with the State.

"Days" means calendar days unless otherwise specified.

"Exhibit" means any item labeled as an Exhibit in the Solicitation or placed in the Exhibits section of the Solicitation.

"Gratuity" means a payment, loan, subscription, advance, deposit of money, services, or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is received.

"Materials" means all property, including equipment, supplies, printing, insurance and leases of property but does not include land, a permanent interest in land or real property or leasing space.

"Procurement Officer" means the person, or his or her designee, duly authorized by the State to enter into and administer Contracts and make written determinations with respect to the Contract.

"Services" means the furnishing of labor, time or effort by a contractor or subcontractor which does not involve the delivery of a specific end product other than required reports and performance, but does not include employment agreements or collective bargaining agreements.

"Subcontract" means any Contract, express or implied, between the Contractor and another party or between a subcontractor and another party delegating or assigning, in whole or in part, the making or furnishing of any material or any service required for the performance of the Contract.

"State" means the State of Arizona and Department or Agency of the State that executes the Contract.

## Exhibit "A"

“State Fiscal Year” means the period beginning with July 1 and ending June 30.

### 2. CONTRACT INTERPRETATION

- 2.1 Arizona Law. The Arizona law applies to this Contract including, where applicable, the Uniform Commercial Code as adopted by the State of Arizona and the Arizona Procurement Code, Arizona Revised Statutes(A.R.S.) Title 41, Chapter 23, and its implementing rules, Arizona Administrative Code (A.A.C.) Title 2, Chapter 7.
- 2.2 Implied Contract Terms. Each provision of law and any terms required by law to be in this Contract are a part of this Contract as if fully stated in it.
- 2.3 Contract Order of Precedence. In the event of a conflict in the provisions of the Contract, as accepted by the State and as they may be amended, the following shall prevail in the order (i) Special Terms and Conditions; (ii) Uniform Terms and Conditions; (iii) Statement or Scope of Work; (iv) Specifications; (v) Attachments; (vi) Exhibits; (vii) Documents referenced or included in the Solicitation.
- 2.4 Relationship of Parties. The Contractor under this Contract is an independent Contractor. Neither party to this Contract shall be deemed to be the employee or agent of the other party to the Contract.
- 2.5 Severability. The provisions of this Contract are severable. Any term or condition deemed illegal or invalid shall not affect any other term or condition of the Contract.
- 2.6 No Parole Evidence. This Contract is intended by the parties as a final and complete expression of their agreement. No course of prior dealings between the parties and no usage of the trade shall supplement or explain any terms used in this document and no other understanding either oral or in writing shall be binding.
- 2.7 No Waiver. Either party's failure to insist on strict performance of any term or condition of the Contract shall not be deemed a waiver of that term or condition even if the party accepting or acquiescing in the nonconforming performance knows of the nature of the performance and fails to object to it.

### 3. CONTRACT ADMINISTRATION AND OPERATION

- 3.1 Records. Under A.R.S. § 35-214 and § 35-215, the Contractor shall retain and shall contractually require each subcontractor to retain all data and other “records” relating to the acquisition and performance of the Contract for a period of five years after the completion of the Contract. All records shall be subject to inspection and audit by the State at reasonable times. Upon request, the Contractor shall produce a legible copy of any or all such records.
- 3.2 Non-Discrimination. The Contractor shall comply with State Executive Order No. 2009-9 and all other applicable Federal and State laws, rules and regulations, including the Americans with Disabilities Act.
- 3.3 Audit. Pursuant to ARS § 35-214, at any time during the term of this Contract and five (5) years thereafter, the Contractor's or any subcontractor's books and records shall be subject to audit by the State and, where applicable, the Federal Government, to the extent that the books and records relate to the performance of the Contract or Subcontract.
- 3.4 Facilities Inspection and Materials Testing. The Contractor agrees to permit access to its facilities, subcontractor facilities and the Contractor's processes or services, at reasonable times for inspection of the facilities or materials covered under this Contract. The State shall also have the right to test, at its own cost the materials to be supplied under this Contract. Neither inspection of the Contractor's facilities nor materials testing shall constitute final acceptance of the materials or services. If the State determines

## Exhibit "A"

noncompliance of the materials, the Contractor shall be responsible for the payment of all costs incurred by the State for testing and inspection.

- 3.5 Notices. Notices to the Contractor required by this Contract shall be made by the State to the person indicated on the Offer and Acceptance form submitted by the Contractor unless otherwise stated in the Contract. Notices to the State required by the Contract shall be made by the Contractor to the Solicitation Contact Person indicated on the Solicitation cover sheet, unless otherwise stated in the Contract. An authorized Procurement Officer and an authorized Contractor representative may change their respective person to whom notice shall be given by written notice to the other and an amendment to the Contract shall not be necessary.
- 3.6 Advertising, Publishing and Promotion of Contract. The Contractor shall not use, advertise or promote information for commercial benefit concerning this Contract without the prior written approval of the Procurement Officer.
- 3.7 Property of the State. Any materials, including reports, computer programs and other deliverables, created under this Contract are the sole property of the State. The Contractor is not entitled to a patent or copyright on those materials and may not transfer the patent or copyright to anyone else. The Contractor shall not use or release these materials without the prior written consent of the State.
- 3.8 Offshore Performance of Work Prohibited. Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or 'overhead' services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers.
- 3.9 Ownership of Intellectual Property. Any and all intellectual property, including but not limited to copyright, invention, trademark, trade name, service mark, and/or trade secrets created or conceived pursuant to or as a result of this contract and any related subcontract ("Intellectual Property"), shall be work made for hire and the State shall be considered the creator of such Intellectual Property. The agency, department, division, board or commission of the State of Arizona requesting the issuance of this contract shall own (for and on behalf of the State) the entire right, title and interest to the Intellectual Property throughout the world.
- Contractor shall notify the State, within thirty (30) days, of the creation of any Intellectual Property by it or its subcontractor(s). Contractor, on behalf of itself and any subcontractor (s), agrees to execute any and all document(s) necessary to assure ownership of the Intellectual Property vests in the State and shall take no affirmative actions that might have the effect of vesting all or part of the Intellectual Property in any entity other than the State. The Intellectual Property shall not be disclosed by contractor or its subcontractor(s) to any entity not the State without the express written authorization of the agency, department, division, board or commission of the State of Arizona requesting the issuance of this contract.

#### 4. COST AND PAYMENTS

- 4.1 Payments. Payments shall comply with the requirements of A.R.S. Titles 35 and 41, Net 30 days. Upon receipt and acceptance of goods or services, the Contractor shall submit a complete and accurate invoice for payment from the State within thirty (30) days.

## Exhibit "A"

- 4.2 Delivery. Unless stated otherwise in the Contract, all prices shall be F.O.B. Destination and shall include all freight delivery and unloading at the destination.
- 4.3 Applicable Taxes. The Contractor shall be responsible for paying all applicable taxes. The State of Arizona is subject to all applicable state and local transaction privilege taxes. Transaction privilege taxes apply to the sale and are the responsibility of the seller to remit. Failure to collect such taxes from the buyer does not relieve the seller from its obligation to remit taxes. Contractor and all subcontractors shall pay all Federal, state and local taxes applicable to its operation and any persons employed by the Contractor. Contractor shall, and require all subcontractors to hold the State harmless from any responsibility for taxes, damages and interest, if applicable, contributions required under Federal, and/or state and local laws and regulations and any other costs including transaction privilege taxes, unemployment compensation insurance, Social Security and Worker's Compensation. In order to receive payment the Contractor shall have a current I.R.S. W9 Form on file with the State of Arizona, unless not required by law.
- 4.4 Availability of Funds for the Next State fiscal year. Funds may not presently be available for performance under this Contract beyond the current state fiscal year. No legal liability on the part of the State for any payment may arise under this Contract beyond the current state fiscal year until funds are made available for performance of this Contract.
- 4.5 Availability of Funds for the current State fiscal year. Should the State Legislature enter back into session and reduce the appropriations or for any reason and these goods or services are not funded, the State may take any of the following actions: Accept a decrease in price offered by the contractor; Cancel the Contract; or Cancel the contract and re-solicit the requirements.

### 5. **CONTRACT CHANGES**

- 5.1 Amendments. This Contract is issued under the authority of the Procurement Officer who signed this Contract. The Contract may be modified only through a Contract Amendment within the scope of the Contract. Changes to the Contract, including the addition of work or materials, the revision of payment terms, or the substitution of work or materials, directed by a person who is not specifically authorized by the procurement officer in writing or made unilaterally by the Contractor are violations of the Contract and of applicable law. Such changes, including unauthorized written Contract Amendments shall be void and without effect, and the Contractor shall not be entitled to any claim under this Contract based on those changes.
- 5.2 Subcontracts. The Contractor shall not enter into any Subcontract under this Contract for the performance of this contract without the advance written approval of the Procurement Officer. The Contractor shall clearly list any proposed subcontractors and the subcontractor's proposed responsibilities. The Subcontractor shall incorporate by reference the terms and conditions of this Contract.
- 5.3 Assignment and Delegation. The Contractor shall not assign any right nor delegate any duty under this Contract without the prior written approval of the Procurement Officer. The State shall not unreasonably withhold approval.

### 6. **RISK AND LIABILITY**

- 6.1 Risk of Loss. The Contractor shall bear all loss of conforming material covered under this Contract until received by authorized personnel at the location designated in the purchase order or Contract. Mere receipt does not constitute final acceptance. The risk of loss for nonconforming materials shall remain with the Contractor regardless of receipt.
- 6.2 Indemnification – Contractor/Vendor Indemnification (Not Public Agency). The parties to this contract agree that the State of Arizona, its' departments, agencies, boards and

## Exhibit "A"

commissions shall be indemnified and held harmless by the contractor for the vicarious liability of the State as a result of entering into this contract. However, the parties further agree that the State of Arizona, its' departments, agencies, boards and commissions shall be responsible for its' own negligence. Each party to this contract is responsible for its' own negligence.

- 6.2 Indemnification – Public Agency Language Only. Each party (as 'indemnitor') agrees to indemnify, defend, and hold harmless the other party (as 'Indemnitee') from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (hereinafter collectively referred to as 'claims') arising out of bodily injury of any person (including death) or property damage but only to the extent that such claims which result in vicarious/derivative liability to the Indemnitee, are caused by the act, omission, negligence, misconduct, or other fault of the indemnitor, its' officers, officials, agents, employees, or volunteers."
- 6.3 Indemnification - Patent and Copyright. The Contractor shall indemnify and hold harmless the State against any liability, including costs and expenses, for infringement of any patent, trademark or copyright arising out of Contract performance or use by the State of materials furnished or work performed under this Contract. The State shall reasonably notify the Contractor of any claim for which it may be liable under this paragraph. If the contractor is insured pursuant to A.R.S. § 41-621 and § 35-154, this section shall not apply.
- 6.4 Force Majeure. Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of force majeure. The term "force majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Without limiting the foregoing, force majeure includes acts of God; acts of the public enemy; war; riots; strikes; mobilization; labor disputes; civil disorders; fire; flood; lockouts; injunctions-intervention-acts; or failures or refusals to act by government authority; and other similar occurrences beyond the control of the party declaring force majeure which such party is unable to prevent by exercising reasonable diligence. Force Majeure shall not include the following occurrences: Late delivery of equipment or materials caused by congestion at a manufacturer's plant or elsewhere, or an oversold condition of the market; Late performance by a subcontractor unless the delay arises out of a force majeure occurrence in accordance with this force majeure term and condition; or inability of either the Contractor or any subcontractor to acquire or maintain any required insurance, bonds, licenses or permits. If either party is delayed at any time in the progress of the work by force majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practicable and no later than the following working day, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by Contract Amendment for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract. Any delay or failure in performance by either party hereto shall not constitute default hereunder or give rise to any claim for damages or loss of anticipated profits if, and to the extent that such delay or failure is caused by force majeure.
- 6.5 Third Party Antitrust Violations. The Contractor assigns to the State any claim for overcharges resulting from antitrust violations to the extent that those violations concern



## Exhibit "A"

materials or services supplied by third parties to the Contractor, toward fulfillment of this Contract.

### 7. WARRANTIES

- 7.1 Liens. The Contractor warrants that the materials supplied under this Contract are free of liens and shall remain free of liens.
- 7.2 Quality. Unless otherwise modified elsewhere in these terms and conditions, the Contractor warrants that, for one year after acceptance by the State of the materials, they shall be: Of a quality to pass without objection in the trade under the Contract description; Fit for the intended purposes for which the materials are used; Within the variations permitted by the Contract and are of even kind, quantity, and quality within each unit and among all units; Adequately contained, packaged and marked as the Contract may require; and Conform to the written promises or affirmations of fact made by the Contractor.
- 7.3 Fitness. The Contractor warrants that any material supplied to the State shall fully conform to all requirements of the Contract and all representations of the Contractor, and shall be fit for all purposes and uses required by the Contract.
- 7.4 Inspection/Testing. The warranties set forth in subparagraphs 7.1 through 7.3 of this paragraph are not affected by inspection or testing of or payment for the materials by the State.
- 7.5 Compliance With Applicable Laws. The materials and services supplied under this Contract shall comply with all applicable Federal, state and local laws, and the Contractor shall maintain all applicable license and permit requirements.
- 7.6 IT 508 Compliance. Unless specifically authorized in the Contract, any electronic or information technology offered to the State of Arizona under this solicitation shall comply with A.R.S. 41-2531 and 2532 and Section 508 of the Rehabilitation Act of 1973, which requires that employees and members of the public shall have access to and use of information technology that is comparable to the access and use by employees and members of the public who are not individuals with disabilities.
- 7.7 Survival of Rights and Obligations after Contract Expiration or Termination. All representations and warranties made by the Contractor under this Contract shall survive the expiration or termination hereof. In addition, the parties hereto acknowledge that pursuant to A.R.S. § 12-510, except as provided in A.R.S. § 12-529, the State is not subject to or barred by any limitations of actions prescribed in A.R.S., Title 12, Chapter 5. The Contractor shall, in accordance with all terms and conditions of the Contract, fully perform and shall be obligated to comply with all purchase orders received by the Contractor prior to the expiration or termination hereof, unless otherwise directed in writing by the Procurement Officer, including, without limitation, all purchase orders received prior to but not fully performed and satisfied at the expiration or termination of this Contract.
- 7.8 Federal Immigration and Nationality Act. By entering into the Contract, the Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA) and all other Federal immigration laws and regulations related to the immigration status of its employees. The Contractor shall obtain statements from its subcontractors certifying compliance and shall furnish the statements to the Procurement Officer upon request. These warranties shall remain in effect through the term of the Contract. The Contractor and its subcontractors shall also maintain Employment Eligibility Verification forms (I-9) as required by the U.S. Department of Labor's Immigration and Control Act, for all employees performing work under the Contract. The State may request verification of compliance for any Contractor or subcontractor performing work under the Contract.

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Should the State suspect or find that the Contractor or any of its subcontractors are not in compliance, the State may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

- 7.9 Offshore Performance of Work. Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or 'overhead' services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the proposal.
- 7.10 Scrutinized Business Operations. Pursuant to A.R.S. § 35-391.06 and § 35-393.06, the Contractor certifies that it does not have a scrutinized business operation in Sudan or Iran. For the purpose of this Section the term "scrutinized business operations" shall have the meanings set forth in A.R.S. § 35-391 or and § 35-393, as applicable.

### 8. STATE'S CONTRACTUAL REMEDIES

- 8.1 Right to Assurance. If the State in good faith has reason to believe that the Contractor does not intend to, or is unable to perform or continue performing under this Contract, the Procurement Officer may demand in writing that the Contractor give a written assurance of intent to perform. Failure by the Contractor to provide written assurance within the number of Days specified in the demand may, at the State's option, be the basis for terminating the Contract under the Uniform Terms and Conditions or other rights and remedies available by law or provided by the contract.
- 8.2 Stop Work Order. The State may, at any time, by written order to the Contractor, require the Contractor to stop all or any part, of the work called for by this Contract for period(s) of days indicated by the State after the order is delivered to the Contractor. The order shall be specifically identified as a stop work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. If a stop work order issued under this clause is canceled or the period of the order or any extension expires, the Contractor shall resume work. The Procurement Officer shall make an equitable adjustment in the delivery schedule or Contract price, or both, and the Contract shall be amended in writing accordingly.
- 8.3 Non-exclusive Remedies. The rights and the remedies of the State under this Contract are not exclusive.
- 8.4 Nonconforming Tender. Materials or services supplied under this Contract shall fully comply with the Contract. The delivery of materials or services or a portion of the materials or services that do not fully comply constitutes a breach of contract. On delivery of nonconforming materials or services, the State may terminate the Contract for default under applicable termination clauses in the Contract, exercise any of its rights and remedies under the Uniform Commercial Code, or pursue any other right or remedy available to it.
- 8.5 Right of Offset. The State shall be entitled to offset against any sums due the Contractor, any expenses or costs incurred by the State, or damages assessed by the State concerning

## Exhibit "A"

the Contractor's non-conforming performance or failure to perform the Contract, including expenses, costs and damages described in the Uniform Terms and Conditions.

### 9 CONTRACT TERMINATION

- 9.1 Cancellation for Conflict of Interest. Pursuant to A.R.S. § 38-511, the State may cancel this Contract within three (3) years after Contract execution without penalty or further obligation if any person significantly involved in initiating, negotiating, securing, drafting or creating the Contract on behalf of the State is or becomes at any time while the Contract or an extension of the Contract is in effect an employee of or a consultant to any other party to this Contract with respect to the subject matter of the Contract. The cancellation shall be effective when the Contractor receives written notice of the cancellation unless the notice specifies a later time. If the Contractor is a political subdivision of the State, it may also cancel this Contract as provided in A.R.S. § 38-511.
- 9.2 Gratuities. The State may, by written notice, terminate this Contract, in whole or in part, if the State determines that employment or a Gratuity was offered or made by the Contractor or a representative of the Contractor to any officer or employee of the State for the purpose of influencing the outcome of the procurement or securing the Contract, an amendment to the Contract, or favorable treatment concerning the Contract, including the making of any determination or decision about contract performance. The State, in addition to any other rights or remedies, shall be entitled to recover exemplary damages in the amount of three times the value of the Gratuity offered by the Contractor.
- 9.3 Suspension or Debarment. The State may, by written notice to the Contractor, immediately terminate this Contract if the State determines that the Contractor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but not limited to, being disapproved as a subcontractor of any public procurement unit or other governmental body. Submittal of an offer or execution of a contract shall attest that the contractor is not currently suspended or debarred. If the contractor becomes suspended or debarred, the contractor shall immediately notify the State.
- 9.4 Termination for Convenience. The State reserves the right to terminate the Contract, in whole or in part at any time, when in the best interests of the State without penalty or recourse. Upon receipt of the written notice, the Contractor shall stop all work, as directed in the notice, notify all subcontractors of the effective date of the termination and minimize all further costs to the State. In the event of termination under this paragraph, all documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the State upon demand. The Contractor shall be entitled to receive just and equitable compensation for work in progress, work completed and materials accepted before the effective date of the termination. The cost principles and procedures provided in A.A.C. R2-7-701 shall apply.
- 9.5 Termination for Default. In addition to the rights reserved in the contract, the State may terminate the Contract in whole or in part due to the failure of the Contractor to comply with any term or condition of the Contract, to acquire and maintain all required insurance policies, bonds, licenses and permits, or to make satisfactory progress in performing the Contract. The Procurement Officer shall provide written notice of the termination and the reasons for it to the Contractor. Upon termination under this paragraph, all goods, materials, documents, data and reports prepared by the Contractor under the Contract shall become the property of and be delivered to the State on demand. The State may, upon termination of this Contract, procure, on terms and in the manner that it deems appropriate, materials or services to replace those under this Contract. The Contractor

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shall be liable to the State for any excess costs incurred by the State in procuring materials or services in substitution for those due from the Contractor.

- 9.6 Continuation of Performance through Termination. The Contractor shall continue to perform, in accordance with the requirements of the Contract, up to the date of termination, as directed in the termination notice.

### **10 CONTRACT DISPUTES**

- 10.1 Claims. All contract claims or controversies under this Contract shall be resolved according to A.R.S. Title 41, Chapter 23, Article 9, and rules adopted thereunder.
- 10.2 Arbitration. The parties to this Contract agree to resolve all disputes arising out of or relating to this contract through arbitration, after exhausting applicable administrative review, to the extent required by A.R.S. § 12- 1518, except as may be required by other applicable statutes (Title 41).

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### DELAWARE

#### CONTRACTOR EMERGENCY RESPONSE POINT OF CONTACT:

The Contractor shall provide a manned emergency group with established emergency processes and procedures available at an 800 number that can be contacted twenty-four (24) hours a day, seven (7) days a week for response in the event of a critical need for commodities or services when the Governor of the State of Delaware declares a state of emergency under the State of Delaware Emergency Operations Plan.

#### DOCUMENT(S) EXECUTION:

The awarded vendor(s) is required to complete the new W-9 Form by visiting the Division of Accounting's Website: <http://accounting.delaware.gov>

# Exhibit "A"

## MAINE

2. **GOVERNING LAW** This Agreement shall be governed in all respects by the laws, statutes, and regulations of the United States of America and of the State of Maine. Any legal proceeding against the State regarding this Agreement shall be brought in State of Maine administrative or judicial forums. The Contractor consents to personal jurisdiction in the State of Maine.
  
3. **STATE HELD HARMLESS** The Contractor agrees to indemnify, defend and save harmless the State, its officers, agents and employees from any and all claims, costs, expenses, injuries, liabilities, losses and damages of every kind and description (hereinafter in this paragraph referred to as "claims") resulting from or arising out of the performance of this Agreement by the Contractor, its employees, agents, or subcontractors. Claims to which this indemnification applies include, but without limitation, the following: (i) claims suffered or incurred by any contractor, subcontractor, materialman, laborer and any other person, firm, corporation or other legal entity (hereinafter in this paragraph referred to as "person") providing work, services, materials, equipment or supplies in connection with the performance of this Agreement; (ii) claims arising out of a violation or infringement of any proprietary right, copyright, trademark, right of privacy or other right arising out of publication, translation, development, reproduction, delivery, use, or disposition of any data, information or other matter furnished or used in connection with this Agreement; (iii) Claims arising out of a libelous or other unlawful matter used or developed in connection with this Agreement; (iv) claims suffered or incurred by any person who may be otherwise injured or damaged in the performance of this Agreement; and (v) all legal costs and other expenses of defense against any asserted claims to which this indemnification applies. This indemnification does not extend to a claim that results solely and directly from (i) the Department's negligence or unlawful act, or (ii) action by the Contractor taken in reasonable reliance upon an instruction or direction given by an authorized person acting on behalf of the Department in accordance with this Agreement.
  
4. **NON-APPROPRIATION** Notwithstanding any other provision of this Agreement, if the State does not receive sufficient funds to fund this Agreement and other obligations of the State, if funds are de-appropriated, or if the State does not receive legal authority to expend funds from the Maine State Legislature or Maine courts, then the State is not obligated to make payment under this Agreement.

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## VERMONT

### Additional Terms and Conditions to the NASPO Terms and Conditions and Required Forms Cooperative Procurements

1. **Confidentiality:** The successful response will become part of the contract file and will become a matter of public record as will all other responses received. If the response includes material that is considered by the bidder to be proprietary and confidential under 1 VSA, Chapter 5, the bidder shall clearly designate the material as such, explaining why such material should be considered confidential. The bidder must identify each page or section of the response that it believes is proprietary and confidential with sufficient grounds to justify each exemption from release, including the prospective harm to the competitive position of the bidder if the identified material were to be released. Under no circumstances can the entire response or price information be marked confidential. Responses so marked may not be considered.

2. **Appropriations:** If this contract extends into more than one fiscal year of the State (July 1 to June 30), and if appropriations are insufficient to support this contract, the State may cancel at the end of the fiscal year, or otherwise upon the expiration of exiting appropriation authority.

3. **Independence, Liability:** The Contractor will act in an independent capacity and not as officers or employees of the State. The Contractor shall defend the State and its officers and employees against all claims or suits arising in whole or in part from any act or omission of the Contractor or of any agent of the Contractor. The State shall notify the Contractor in the event of any such claim or suit, and the Contractor shall immediately retain counsel and otherwise provide a complete defense against the entire claim or suit. After a final judgment or settlement the Contractor may request recoupment of specific defense costs and may file suit in Washington Superior Court requesting recoupment. The Contractor shall be entitled to recoup costs only upon a showing that such costs were entirely unrelated to the defense of any claim arising from an act or omission of the Contractor. The Contractor shall indemnify the State and its officers and employees in the event that the State, its officers or employees become legally obligated to pay any damages or losses arising from any act or omission of the Contractor.

4. **Insurance:** Before commencing work on this contract the contractor must provide certificates of insurance to show that the following minimum coverages are in effect. It is the responsibility of the contractor to maintain current certificates of insurance on file with the state through the term of the contract. *Workers Compensation:* With respect to all operations performed, the contractor shall carry workers' compensation insurance in accordance with the laws of the State of Vermont. *General Liability and Property Damage:* With respect to all operations performed under the contract, the contractor shall carry general liability insurance having all major divisions of coverage including, but not limited to:

Premises - Operations

Products and Completed Operations

Personal Injury Liability

Contractual Liability

The policy shall be on an occurrence form and limits shall not be less than:

\$1,000,000 Per Occurrence

\$1,000,000 General Aggregate

\$1,000,000 Products/Completed Operations Aggregate

\$ 50,000 Fire/ Legal/Liability

Contractor shall name the State of Vermont and its officers and employees as additional insureds for liability arising out of this contract.

*Automotive Liability:* The contractor shall carry automotive liability insurance covering all motor vehicles, including hired and non owned coverage, used in connection with the contract. Limits of coverage shall not be less than: \$1,000,000 combined single limit. Contractor shall name the State of Vermont and its officers and employees as additional insureds for liability arising out of this contract. No warranty is made that the coverages and limits listed herein are adequate to cover and protect the

## Exhibit "A"

interests of the contractor for the contractor's operations. These are solely minimums that have been established to protect the interests of the State.

5. **Set Off:** The State may set off any sums which the Contractor owes the State against any sums due the Contractor under this contract; provided, however, that any set off of amounts due the State of Vermont as taxes shall be in accordance with the procedures more specifically provided hereinafter.

6. **No Gifts or Gratuities:** Contractor shall not give title, or possession of anything of substantial value (including property, currency, travel and/or education programs) to any officer or employee of the State during the term of this contract.

7. **Certification for apparel, footwear, and textiles (sweatshop prohibition):** Before commencing work on this contract, the contractor must provide certification from each supplier that meets the requirements of 29 V.S.A. §922(a) as well as a list of the names and addresses of each supplier, as required by 29 V.S.A. §922(b). Contractor certifies that if, at any time during the contract period, there are changes to the information in the certification or to the list of suppliers the contractor will promptly inform the Commissioner of Buildings and General Services of such changes.

### **RFP: INDUSTRIAL SUPPLIES**

**DATE:** August 20, 2010

### **CERTIFICATE OF COMPLIANCE**

**This form must be completed in its entirety and submitted as part of the response for the proposal to be considered valid.**

**TAXES:** Pursuant to 32 V.S.A. § 3113, bidder hereby certifies, under the pains and penalties of perjury, that the company/individual is in good standing with respect to, or in full compliance with a plan to pay, any and all taxes due to the State of Vermont as of the date this statement is made. A person is in good standing if no taxes are due, if the liability for any tax that may be due is on appeal, or if the person is in compliance with a payment plan approved by the Commissioner of Taxes.

**INSURANCE:** Bidder certifies that the company/individual is in compliance with, or is prepared to comply with, the insurance requirements as detailed in Section 4 of the State of Vermont Additional Terms and Conditions to the NASPO Terms and Conditions and Required Forms Cooperative Procurements. Certificates of insurance must be provided prior to issuance of a contract and/or purchase order. If the certificate(s) of insurance is/are not received by the Office of Purchasing & Contracting within five (5) days of notification of award, the State of Vermont reserves the right to select another vendor. Please reference the RFP and/or RFQ # when submitting the certificate of insurance.

**CERTIFICATION FOR APPAREL, FOOTWEAR, AND TEXTILES (SWEATSHOP PROHIBITION):** Bidder certifies that the company/individual is in compliance with the requirements as detailed in Section 7 of the State of Vermont Additional Terms and Conditions to the NASPO Terms and Conditions and Required Forms Cooperative Procurements. The contractor must provide certification from each supplier that meets the requirements of 29 V.S.A. §922(a) as well as a list of the names and addresses of each supplier, as required by 29 V.S.A. §922(b). Contractor certifies that if, at any time during the contract period, there are changes to the information in the certification or to the list of supplier the contractor will promptly inform the Commissioner of Buildings and General Services of such changes. The state reserves the right to ask for additional information and / or certifications any time during the contract period. Failure of the vendor to comply with any provision of this certification will be considered a default of the vendor's contract obligations.

**CONTRACT TERMS:** The undersigned hereby acknowledges and agrees to the State of Vermont Additional Terms and Conditions to the NASPO Terms and Conditions and Required Forms Cooperative Procurements.

**TERMS OF SALE:** The undersigned agrees to furnish the products or services listed at the prices quoted. The Terms of Sales are Net 30 days from receipt of service or invoice, whichever is later. Percentage discounts may be offered for prompt payments of invoices, however such discounts must be in effect for a period of 30 days or more in order to be considered in making awards.



Exhibit "A"

**FORM OF PAYMENT:** Would you accept the Visa Purchasing Card as a form of payment? \_\_\_\_ Yes  
\_\_\_\_ No

Insurance Certificate(s): Attached \_\_\_\_\_

Will provide upon notification of award \_\_\_\_\_

Delivery Offered: \_\_\_\_\_ days after notice of award

Terms of Sale: \_\_\_\_\_

(If Discount)

Quotation Valid for: \_\_\_\_\_ days Date: \_\_\_\_\_

Name of Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

Fax Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Signature (Bid Not Valid Unless Signed) (Type or Print)

All returned quotes and related documents must be identified with our request for quote number.

**Offshore Outsourcing Questionnaire**

Vendors must indicate whether or not any services are or will be performed in a country other than the United States. Indicate N/A if not applicable.

**Services:**

Proposed Service to be Outsourced Bid Total Offshore Dollars Represents what % of total Contract Dollars. Outsourced Work Location (Country) Subcontractor If any or all of the services are or will be outsourced offshore, Vendors are required to provide a cost estimate of what the cost would be to provide the same services onshore and/or in Vermont. Proposed Service to be Outsourced Bid Total if provided Onshore Bid Total if provided in Vermont Cost Impact Onshore Work Location Subcontractor

Name of Bidder: Signature of Bidder: Date

**ENVIRONMENTAL INFORMATION FORM**

June 1, 2008

**RECYCLED MATERIALS OR PRODUCTS:**

All bidders are to complete the following information in reference to each item being quoted. Additional pages may be used if necessary.

ITEM # BRAND/MANUFACTURER % OF RECYCLED CONTENT % POST CONSUMER CONTENT

**MERCURY CONTENT CERTIFICATION:**

The undersigned hereby certifies that none of the items quoted in this RFQ/RFP and any contract issued as a result contain mercury except as identified below. Bidders shall also specify the amount of mercury contained in any of the products listed below. Additional pages may be used if necessary.

ITEM PART # MERCURY CONTENT

Name of Bidder: Signature of Bidder: Date:

**TOWNS AND SCHOOLS QUESTIONNAIRE**

**PROVISIONS FOR THE PURCHASE OF SUPPLIES, MATERIALS, AND EQUIPMENT FOR TOWNS, SCHOOLS, POLITICAL SUBDIVISIONS, AND INDEPENDENT COLLEGES' OF THE STATE OF VERMONT**

The Office of Purchasing & Contracting keeps a current file of the contracts that are available to the political subdivisions and colleges. We are continually interested in expanding this file and would appreciate a positive response to the following questions:

- 1. Will you furnish these products and services to the political subdivisions of the State of Vermont at the same prices, terms and conditions as you quoted in this response? Yes \_\_\_\_\_ No \_\_\_\_\_

## Exhibit "A"

\_\_\_\_\_ If no, kindly outline below the prices, terms, and conditions under which you will agree to supply these needs.

2. Will you furnish these products and services to the independent colleges of the State of Vermont at the same prices, terms and conditions as you quoted in this response? Yes \_\_\_\_\_ No \_\_\_\_\_

\_\_\_\_\_ If no, kindly outline below the prices, terms, and conditions under which you will agree to supply these needs. It should be noted that if you agree to extend these contract terms and prices to the political subdivisions or to independent colleges, all such items furnished will be billed directly to and paid for by the political subdivision or college and neither the State of Vermont, nor its Commissioner of Buildings and General Services, personally or officially, assumes any responsibility.

RESPONSE TITLE: FIRM NAME:

DATE: BY:

'Independent Colleges are "any institution of higher education chartered in VT and accredited or holding a certificate of approval from the State Board of Education."

# Exhibit "A"

## Washington

### WASHINGTON STATE SPECIAL TERMS AND CONDITIONS

In Conjunction With:

**WESTERN STATES CONTRACTING ALLIANCE**  
Cooperative Contract(s) for Facilities Maintenance,  
Lighting Products, Industrial Supplies and Tools

#### 1.1 SALES & SUBCONTRACTOR REPORTS

The Contractor shall provide a Contract Usage Report to the Office of State Procurement on a quarterly basis in the electronic format provided by the Office of State Procurement at: <https://fortress.wa.gov/ga/apps/CSR/Login.aspx>.

Reports must be submitted electronically within 30 days after the end of the calendar quarter, i.e., no later than April 30th, July 31st, October 31st and January 31st.

#### 1.2 OTHER REQUIRED REPORT(S)

Contractor may be required to provide a detailed annual Contract Sales History Report that may include, but is not limited to: product(s) description, part number(s), per unit quantities sold, contract price, etc. in an electronic format that can be read by MS Excel. Other required reports will be designed and approved by the parties by mutual agreement. Any reports required under this Contract must be delivered to the Contract Administrator.

#### 1.3 CONTRACT ADMINISTRATION FEE

The Contract(s) will be subject to an Administration Fee. Contractor(s) will include this fee in its Bid pricing and not as a separate line item to Purchasers. The Contractor(s) will pay the Administrative Fee directly to the Department of General Administration on a quarterly basis and shall be due no later than 30 days after the end of each calendar quarter as specified in Item 1.1.

The Administration Fee will be 1% on all purchases made under the authority of the Contract, to customers in the State of Washington. Purchases are defined as total invoice price less sales tax. No taxes will be assessed against this Administration Fee.

#### 1.4 RETENTION OF RECORDS

The Contractor shall maintain all books, records, documents, data and other evidence relating to this Contract and the provision of materials, supplies, services and/or equipment described herein, including, but not limited to, accounting procedures and practices which sufficiently and properly reflect all direct and indirect costs of any nature expended in the performance of this Contract. Contractor shall retain such records for a period of six years following the date of final payment. At no additional cost, these records, including materials generated under the Contract, shall be subject at all reasonable times to inspection, review, or audit by the Purchasing Activity, personnel duly authorized by the Purchasing Activity, the Washington State Auditor's Office, and Federal and State officials so authorized by law, regulation or agreement.

If any litigation, claim or audit is started before the expiration of the six year period, the records shall be retained until final resolution of all litigation, claims, or audit findings involving the records.

**Attachment H**

**MARKET BASKET PRICING SCHEDULE**

**(See the Microsoft Excel spreadsheet labeled Pricing Schedule)**



WSCA RFP 1862  
Pricing Sheet.xls

*If you are unable to access the above inserted file,  
please contact Nevada State Purchasing at  
[srvpurch@purchasing.state.nv.us](mailto:srvpurch@purchasing.state.nv.us)  
for an emailed copy.*

Exhibit "A"

**Attachment I**

**PERCENTAGE OFF LIST PRICING SCHEDULE FOR ALL  
CATEGORIES**

Exhibit "A"

**Percentage off list per category**

Company Name \_\_\_\_\_

Please provide the percentage off of list pricing for any of the categories you want to propose in the table below. The proposed discount percentage must not exceed 4 digits to the right of the decimal point (i.e.10.3729% is acceptable while 10.37292% is not).

| <b>Category</b>                           | <b>Discount</b> |
|---|-----------------|
| 1. HVAC                                   | _____           |
| 2. Air Filters                            | _____           |
| 3. Lamps, Ballasts, Fixtures              | _____           |
| 4. Cleaning                               | _____           |
| 5. Material Handling Repairs              | _____           |
| 6. Security                               | _____           |
| 7. Motors and Accessories                 | _____           |
| 8. Electrical Repairs and Equipment       | _____           |
| 9. Fasteners                              | _____           |
| 10. Batteries and Flashlights             | _____           |
| 11. Outdoor Garden Supplies and Equipment | _____           |
| 12. Paint and Accessories                 | _____           |
| 13. Plumbing                              | _____           |
| 14. Pneumatic Tools                       | _____           |
| 15. Power Tools and Accessories           | _____           |
| 16. Safety                                | _____           |
| 17. Hand Tools                            | _____           |
| 18. Welding and Soldering                 | _____           |

**Note: This Price Schedule must be submitted together with Attachment H (Market Basket Pricing Schedule) to the State as a separate, sealed package and clearly marked: "Pricing Proposal in Response to RFP No. 1862" per the Submittal Instructions in Section 9.**

Exhibit "A"

**Attachment J**

**PRE PROPOSAL SUBMISSION CONFERENCE  
REGISTRATION FORM**

Exhibit "A"

**PRE PROPOSAL CONFERENCE ATTENDANCE FORM**

**RFP 1862**

**A Multi-State Contract for Facilities Maintenance,  
Lighting Products, Industrial Supplies and Tools**

**The State of Nevada Purchasing Division on behalf of WSCA  
is conducting a pre-proposal conference for all interested vendors.  
This meeting is not mandatory.**

**The meeting date and time is: September 8, 2010 @ 1:00 p.m.**

**The meeting location is: Reno, Nevada.  
The address of the meeting shall be announced via an  
Amendment on or before September 1, 2010**

**Vendors must submit this form to attend the conference.**

**We request that no more than three (3) persons attend per company.**

**Forms must be completed and returned  
no later than September 6, 2010 @ 5:00 P.M.**

Return completed form to:  
Gail Burchett  
Nevada State Purchasing Division  
Email [gburchet@purchasing.state.nv.us](mailto:gburchet@purchasing.state.nv.us)  
Fax (775) 684-0188

Name of Company represented: \_\_\_\_\_

Name of person(s) attending site visit: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone number: \_\_\_\_\_

Fax number: \_\_\_\_\_

Email: \_\_\_\_\_



PARTICIPATING ADDENDUM  
WESTERN STATES CONTRACTING ALLIANCE (WSCA)  
State of Nevada Contract No. 1862: Facilities MRO

ALTERNATE CONTRACT SOURCE NO. 450-000-11-ACS (WSCA No. 1862 - Facilities  
MRO - W.W. Grainger, Inc.)

WHEREAS, The State of Florida (the "State") Department of Management Services (the "Department") is authorized by Section 287.042(16) F.S. to evaluate contracts let by the Federal Government, another state, or a political subdivision and, when determined in writing to be cost effective and in the best interest of the State, to enter into agreements authorizing agencies (as defined by s. 287.012(1) F.S.) to make purchases under such contracts, and;

WHEREAS, to Section 287.056, F.S. agencies and eligible users (as that phrase is defined in Rule 60A-1.005, F.A.C.) may purchase commodities and contractual services from purchasing agreements established by the Department, and;

WHEREAS, the Department has evaluated the Western States Contracting Alliance Contract No. 1862, Facilities MRO, awarded to W. W. Grainger, Inc. ("Contractor"), together with any amendments and exhibits thereto, (hereinafter the "Price Agreement"), and hereby acknowledges in writing that authorizing use of the Price Agreement is cost-effective and in the best interest of the State.

NOW THEREFORE, the Department enters this purchasing agreement for the purpose of authorizing and regulating the use of the Price Agreement by state agencies and other eligible users.

A. Scope

1. Through this purchasing agreement (hereinafter the "Participating Addendum") state agencies and other eligible users (as defined by Rule 60A-1.005, F.A.C.) (hereinafter referred to as "Eligible Users" or "OEBUs") may make purchases from the Price Agreement. The terms and conditions contained in this Participating Addendum shall apply to all transactions between the Contractor and the Eligible User, and shall control in the event of any conflict with the Price Agreement.

2. The attached State Term Contract Commodities List contains State Contracts procured pursuant to Section 287.056(1), F.S. and other contracts entered into such as RESPECT, pursuant to Section 413.036, F.S., and PRIDE Enterprises, pursuant to Section 946.515, F.S. Agencies shall, and eligible users may, purchase commodities from the attached State Term Contract Commodities List.

B. Changes

1. This Participating Addendum shall become effective on the last date signed below and shall have a term that is coterminous with the Price Agreement, unless terminated earlier pursuant to the Price Agreement, this Participating Addendum, or Florida law. In addition to the rights contained in the Price Agreement, the Department reserves the

right to terminate this Participating Addendum, effective upon notice, for Contractor failure to comply with the provisions of this Participating Addendum, including but not limited to the transaction fee provisions of Paragraph B.3., and the provisions of Section 287.058(1)(a) through (f), F.S. as required by Paragraph B.5.

2. In order to procure products or services hereunder, Eligible Users shall issue purchase orders referencing "Alternate Contract Source No. 450-000-11-ACS (WSCA No. 1862 - W.W. Grainger)". Eligible Users are responsible for reviewing the terms and conditions of this Participating Addendum and the Price Agreement. Eligible Users must follow their applicable statutes, laws, rules, ordinances, codes, policies, and procedures in the purchase of goods or services under this Participating Addendum. Unless otherwise provided by Florida law, statute, rule, or this Participating Addendum, the Department will not implement any additional restrictions on any Eligible User to purchase off of this Participating Addendum. Neither the Department nor the Western States Contracting Alliance is a party to any purchase order authorized by or issued under this Participating Addendum.

3. In order to complete any transaction between the Eligible User and the Contractor, the Contractor must be registered in MyFloridaMarketPlace. Rule 60A-1.031, F.A.C. is hereby incorporated by reference.

The State of Florida, through the Department of Management Services, has instituted MyFloridaMarketPlace, a statewide eProcurement system. Pursuant to Section 287.057(23), F.S., all payments shall be assessed a Transaction Fee of one percent (1.0%), which the vendor shall pay to the State. For payments within the State accounting system (FLAIR or its successor), the Transaction Fee shall, when possible, be automatically deducted from payments to the vendor. If automatic deduction is not possible, the vendor shall pay the Transaction Fee pursuant to subsection 60A-1.031(2), F.A.C. By submission of these reports and corresponding payments, vendor certifies their correctness. All such reports and payments shall be subject to audit by the State or its designee.

The vendor shall receive a credit for any Transaction Fee paid by the vendor for the purchase of any item(s) if such item(s) are returned to the vendor through no fault, act, or omission of the vendor. Notwithstanding the foregoing, a Transaction Fee is nonrefundable when an item is rejected or returned, or declined, due to the vendor's failure to perform or comply with specifications or requirements of the agreement.

Failure to comply with these requirements shall constitute grounds for declaring the vendor in default. VENDORS DELINQUENT IN PAYING TRANSACTION FEES SHALL BE EXCLUDED FROM CONDUCTING FUTURE BUSINESS WITH THE STATE.

4. The following data must be reported electronically to the Department on a calendar quarterly basis using a Contract Sales Summary form supplied to the contractor by the Primary Contact shown in Paragraph C below. The electronic report shall include:

- Contractor's Name
- Reporting Period
- Total dollar value of purchases per quarter separated by State Agency and Eligible User totals
- Excel report itemizing each purchase for the period that includes columns for the following information: manufacturer's name, agency name, product number, item description, product group number (if applicable), unit of measure, quantity, manufacturer list price, percentage discount taken and final purchase price.

Failure to provide quarterly reports, including no sales, within thirty (30) calendar days following the end of each quarter, or annual EXCEL™ line item reports within thirty (30) calendar days, may result in the default proceeding and/or termination of this contract.

Initiation and submission of the Contract Sales Summaries are to be the responsibility of the Contractor, and supplied without prompting or notification by the Primary Contact. The Contractor will submit the completed Contract Sales Summary forms by email to the Primary Contact as stipulated. The Primary Contact shall distribute at the time of contract formation, in electronic format, the Contract Sales Summary form to be used by the Contractor.

The Contractor shall report to the Department the amount of spend with certified and other minority business enterprises. Reports must include the period covered, the name, minority code and Federal Employer Identification Number of each minority vendor utilized during the period, commodities and services provided by the minority business enterprise, and the amount paid to each minority vendor on behalf of each purchasing agency ordering under the terms of this contract.

Transaction Fee Report: The Contractor is required to submit monthly Transaction Fee Reports in electronic format. For information on how to submit Transaction Fee Reports online, please reference the detailed fee reporting instructions and Vendor training presentations available online at the Transaction Fee Reporting and Vendor Training subsections under Vendors on the MyFloridaMarketPlace website (located at <http://dms.myflorida.com/mfhip>). Assistance is also available with the Transaction Fee Reporting System from the MyFloridaMarketPlace Customer Service Desk at [feeprocessing@mvlfloridamarketplace.com](mailto:feeprocessing@mvlfloridamarketplace.com) or 866-FLA-EPRO (866-352-3776) between the hours of 8:00 AM to 5:30 PM Eastern Time.

## Exhibit "A"

5. WSCA Category Discounts and Florida Market Basket (FLMB): In consideration of the State issuing Contractor a single, full catalog, WSCA contract award and allowing the contracts on the State Term Commodities List to expire by their terms, with the exception of the PRIDE and RESPECT contracts, and in lieu of rebates and incentives offered as part of Contractor's WSCA contract, Contractor has agreed to apply an additional 3 percent discount to both the WSCA Categories (18) and all additional categories offered by Contractor. To the extent that the State issues any other companies a WSCA Contract 1862 award over the term of the WSCA contract, the State will waive the right to the additional 3% discount set forth in this section and the pricing will revert to the pricing as set forth in Contractor's WSCA Contract 1862. The Contractor shall provide a dedicated website link that provides access to FL MB items. The FL MB will consist of commodities with high volume purchases and high dollar volume spend based on the 80/20 rule (80% of the contract spend comes from 20% of the products) and to include OEU spend. On a quarterly basis, sales reports shall be reviewed to determine high volume purchased items. Items determined by the Department to be high volume purchases shall be added to the FL MB and competitively priced at an amount agreed upon by amendment and signed by both parties. Low volume purchased items may be removed from the FL MB based on approval of the Contract Administrator. To the extent that the State or the Department determines to rebid the commodity contracts listed on the State Term Contract Commodity List after they expire by their terms, the State will waive their right to the customized high usage State of Florida market basket for the items in that specific commodity contract being rebid.

6. Contractor and the Department shall work to develop a joint marketing strategy that shall communicate the benefits of the Price Agreement and this Participating Addendum to all State Agencies and OEUs. Contractor and Department shall conduct Quarterly Business Reviews to discuss contract performance, future goals, mutual objectives, non-compliant agency spend, among other issues or matters.

7. The provisions of Section 287.058(1)(a), (c), and (f), F.S. are hereby incorporated by reference. If the transaction involves contractual services, the provisions of Section 287.058(1)(b), (d), and (e), F.S. are also incorporated by reference.

8. The State of Florida's performance and obligation to pay under this Contract is contingent upon an annual appropriation by the Legislature. The Contractor shall comply with Sections 11.062, F.S. and 216.347, F.S., prohibiting use of funds to lobby the Legislature, Judiciary, or state agencies.

9. The Contractor shall comply with all laws, rules, codes, ordinances, and licensing requirements that are applicable to the conduct of its business, including those of federal, state, and local agencies having jurisdiction and authority. By way of non-exhaustive example, the Contractor shall comply with Section 247 of the Immigration and Nationality Act, the Americans with Disabilities Act, and all prohibitions against discrimination on the basis of race, religion, sex, creed, national origin, disability, marital status, or veteran's status.

10. Payment shall be made in accordance with Section 215.422, F.S. Interest penalties for late payment are available subject to the provisions in Section 215.422, F.S. A Vendor Ombudsman, whose duties include acting as an advocate for vendors who may be experiencing problems in obtaining timely payment(s) from a state agency may be contacted at 850-488-2924 or by calling the State Comptroller's Hotline, 1-800-848-3792.
11. The exclusive venue of any legal or equitable action that arises out of or relates to this Participating Addendum shall be the appropriate State court in Leon County, Florida; in any such action Florida law shall apply and the Contractor waives any right to a jury trial that it may have.
12. The Department, at its sole discretion, may unilaterally amend the Primary Contact name and their contact information in Paragraph C and the Subcontractors information in Paragraph D of this Participating Addendum during the term of this Participating Addendum. Any amendment shall be contained in a separate document affixed to this Participating Addendum.
13. If an additional ordinance, rule, or other local governmental authority requires additional contract language before an Eligible User can make a purchase from this Participating Addendum, in lieu of this Participating Addendum the Eligible User is responsible for signing a separate Participating Addendum with the Contractor.
14. Intellectual Property: The parties do not anticipate that any intellectual property will be developed as a result of this Participating Addendum. However, any intellectual property developed, at the request of the Department, as a result of this Participating Addendum will belong to and be the sole property of the state. This provision will survive the termination or expiration of the contract.
15. Preferred Price: In accordance with Chapter 2010-151, Laws of Florida, Section 48(2), the Contractor is required to submit, at least once during each year of the Contract, an Affidavit from an authorized representative of the Contractor attesting that the Contractor is in compliance with the following preferred pricing provision: Best Pricing Offer. During the Contract term, if the Customer becomes aware of better pricing offered by the Contractor for substantially the same or a smaller quantity of a product outside the Contract, but upon the same or similar terms of the Contract, then at the discretion of the Customer the price under the Contract shall be immediately reduced to the lower price.
16. Termination for Convenience: The Department, by written notice to the Contractor, may terminate the Contract in whole or in part when the Department determines in its sole discretion that it is in the State's interest to do so. The Contractor shall not furnish any product after it receives the notice of termination, except as necessary to complete the continued portion of the Contract, if any. The Contractor shall not be entitled to recover any cancellation charges or lost profits.

17. Employment Eligibility Verification: Pursuant to the State of Florida, Office of the Governor, Executive Order Number 11-02 entered on January 4, 2011, Contractor will utilize the U.S. Department of Homeland Security's E-Verify system by December 31, 2011 to verify the employment eligibility of: (a) all persons employed during the term of the Agreement by the Contractor to perform employment duties within Florida; and (b) all persons (including subcontractors) assigned by the Contractor to perform work pursuant to the Agreement. Contractor must use E-Verify to initiate verification of employment eligibility for all persons employed during the term of the Agreement by the Contractor to perform employment duties within Florida within 3 business days after the date of hire. Contractor must initiate verification of each person (including subcontractors) assigned by the Contractor to perform work pursuant to the Agreement within 90 calendar days after the date of execution of this contract or within 30 days after assignment to perform work pursuant to the Agreement, whichever is later.

18. Electronic Invoicing: At the State's option, Contractors may be required to invoice electronically pursuant to guidelines of the Department of Management Services. Current guidelines require that Contractor supply electronic invoices in lieu of paper-based invoices for those transactions processed through the system. Electronic invoices shall be submitted to the Customer through the Ariba Supplier Network (ASN) in one of the following mechanisms - EDI 810, oXML, or web-based invoice entry within the ASN.

19. In executing this agreement, Contractor certifies that it is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, created pursuant to section 215.473, Florida Statutes. Pursuant to section 287.135(5), F.S., Contractor agrees the Department may immediately terminate this contract for cause if the Contractor is found to have submitted a false certification or if Contractor is placed on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List during the term of the contract.

C. Primary Contact

The primary contact for the Department is:

Greg Hill  
Purchasing Analyst  
4050 Esplanade Way  
Tallahassee, FL 32399-0950  
Phone: 850-922-1214, Fax: 850-414-6122  
E-mail: [Greg.Hill@dms.mvflorida.com](mailto:Greg.Hill@dms.mvflorida.com)


D. Subcontractors

The following subcontractor(s) are authorized to perform services: NONE.

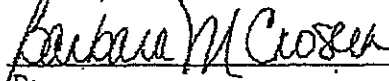
This Participating Addendum and the Price Agreement set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Price Agreement shall not be added to or incorporated into this Participating Addendum or the Price Agreement, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Price Agreement shall prevail and govern in the case of any such inconsistent or additional terms. In addition, the terms of this Participating Addendum shall prevail and govern in the case of any terms and conditions that are inconsistent with, or contrary to the terms of the Price Agreement.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by the parties below.

State of Florida  
Department of Management Services  
Timothy Gibney  
Chief Procurement Officer &  
Director of State Purchasing

  
Date 9/2/11

Approved as to form and Legality  
by the Department General Counsel's Office

  
By Date 9/2/11

Contractor: WW. Grainger, Inc.

  
Signature

Rick Lopez  
Print Name

Sr. Government Manager  
Title

September 2nd 2011  
Date

STATE TERM CONTRACT COMMODITIES LIST

All commodities available in Alternate Contract Source No. 450-000-11-ACS (WSCA No. 1862 - Facilities MRO - W.W. Grainger) may be purchased through this agreement. Political Subdivisions may utilize the full contract benefits under WSCA contract 1862. State agencies pursuant to Section 287.056, F.S. and other contracts entered into such as RESPECT pursuant to Section 413.036, F.S. and PRIDE Enterprises pursuant to Section 946.515, F.S shall utilize state procurement guidelines. Agencies shall purchase commodities from the following State Term Contract Commodities List.

| STATE TERM CONTRACT                                      | CONTRACT class/group # |
|--|------------------------|
| Floor Maintenance Machines, Commercial                   | 365-001                |
| Furniture: Educational/Institutional                     | 420-420                |
| Furniture: Library                                       | 420-590                |
| Furniture: Office and Files                              | 425-001                |
| Tools: Hand Held & Hand Held Power Tools                 | 445-001                |
| MRO: Lamps and A/C Filters                               | 450-000                |
| MRO: Electrical Equipment                                | 450-000                |
| Liners: Can, Plastic, Disposable                         | 485-060                |
| Office and Educational Consumables                       | 618-000                |
| Paper: Tissues and Towels                                | 640-002                |
| Construction, Industrial, Agricultural, & Lawn Equipment | 760-000                |
| PRIDE  | See Contract           |
| RESPECT  | See Contract           |





1657 Shermer Road  
 Northbrook, IL 60062  
 Phone: 877.875.6929  
 Fax: 877.994.1969

05/21/2014

City of Jacksonville  
 Public Buildings Dept  
 Attention: Robbie Tiedeman

Dear Mr. Tiedeman,

Grainger would like to thank you for your interest in the WSCA/State of Florida MRO Contract # 450-000-11-ACS, which include Industrial Supplies and Equipment, Fasteners, Hardware Products and Custodial Supplies along with Electrical items and Lamps and Light Fixtures. The City of Jacksonville has the ability to affiliate or "piggyback" to this contract and receive the unconditional discounts listed below, as well as free shipping with no minimum order requirements. This contract is valid through February 28, 2017. WSCA Percentage discounts in Florida off of Grainger.com pricing per category are as follows:

## Percentage Off List Per Category

### Category Discount

1. HVAC 18%
2. Air Filters 43%
3. Lamps, Ballasts, Fixtures 48%
4. Cleaning 33%
5. Material Handling Repairs 18%
6. Security 23%
7. Motors and Accessories 31%
8. Electrical Repairs and Equipment 18%
9. Fasteners 28%
10. Batteries and Flashlights 21%
11. Outdoor Garden Supplies and Equipment 15%
12. Paint and Accessories 15%
13. Plumbing 18%
14. Pneumatic Tools 15%
15. Power Tools and Accessories 23%
16. Safety 23%
17. Hand Tools 28%
18. Welding and Soldering 18%
19. Catalog Wide Discount 13%

\*Grainger's Catalog Wide Discount covers any item not included in the listed categories

## Exhibit "A"



1657 Shemer Road  
Northbrook, IL 60062  
Phone: 877.875.6929  
Fax: 877.994.1969

In addition to the category discounts offered through the Florida WSCA agreement, WSCA customers in the State of Florida may also take advantage of special pricing through four (4) commodity market baskets specific to high use items in the State of Florida for Lighting, Air Filters, Electrical and Can Liners. These market baskets were developed specifically for the State of Florida as the State continues to consolidate their contracting needs into their WSCA agreement.

The City of Jacksonville is in a position that allows them to analyze all responses and the State of Florida WSCA contract to determine if an "Alternate Proposal" will offer overall "best value". Items to consider when awarding this bid include item pricing, service locations, inventory, service level history, e-commerce capabilities, supplier support, and customer preference.

### **Control and Organize Your MRO Inventory**

Grainger offers a wide variety of MRO inventory management services to help you identify and improve your procurement processes. Many of these solutions can be fully integrated with your purchasing systems or Grainger.com®.

The day-to-day management of building operations is challenging enough—even without the responsibilities of purchasing, managing, and controlling your MRO product and inventory needs to support your maintenance activities. Grainger's KeepStock® solutions are designed to help you:

- Reduce procurement process costs for consumable MRO supply purchases
- Improve optimization of inventory levels – reduce overstocking or "out-of-stocks"
- Improve control and organization of your inventory
- Enhance productivity of your MRO procurement team

### **Inventory**

Grainger prides itself on having the right items at the right time. Another advantage to having so many locations is Grainger's ability to custom stock items that the customer needs. Should the City of Jacksonville's end users need specific items stocked at the nearest branch for immediate needs, Grainger will gladly house those items at the desired branch location(s).

Each location inventories items that are specifically required for their geography. Grainger will work with the School District to identify location specific needs and stock at the local branch, if desired.

### **Service Locations**

Aside from pricing, many customers are looking for other value added type solutions. One of the most important is the service location platform of the supplier. Grainger offers the City of Jacksonville different servicing locations (branches) throughout the State of Florida. These locations allow the end user more options to pick up supplies immediately. The advantage of many service locations also includes localized inventory.

### **E-Commerce Capabilities**

Grainger Industrial Supply  
<http://www.grainger.com>

## Exhibit "A"



1657 Sherner Road  
Northbrook, IL 60062  
Phone: 877.875.6929  
Fax: 877.994.1969

Another very important solution to many of our customers is e-commerce. Grainger's award winning site offers the end user a 24/7 platform for ordering products. The end user does not have to wait for store hours to place an order. In addition, the site allows the end user to do product searches.

The site also allows the end user to create a master list of products they order. When the end user is ready to purchase, they simply go to their list and check the items they want. This saves on ordering time and ensures consistent purchasing.

Thank you for your consideration relative to this agreement. We feel that affiliating to the State's WSCA agreement is the best overall value for the City of Jacksonville and look forward to our continued relationship in the future.

Should you have any questions, please contact your Account Manager, John Jones at (904) 445-7803.

Sincerely,

John Jones  
Government Account Manager

**Bellavia, Caryn**

---

**From:** Willis, Ann on behalf of RiskReview  
**Sent:** Tuesday, July 29, 2014 8:11 AM  
**To:** Ford, Cecilia  
**Cc:** Bellavia, Caryn; RiskReview  
**Subject:** FW: Piggyback  
**Attachments:** FW: City of Jacksonville Risk Requirements; ATT00001.htm

Ceci,

I have reviewed the COI and it meets the requirements you listed in the below email.

Ann Willis

Property and Casualty Customer Service Representative City of Jacksonville  
Risk Management Division  
Department of Finance  
City of Jacksonville  
117 W Duval Street, Suite 335  
Jacksonville, FL 32202  
(904) 630-7891 (o)  
(904)630-2100 (f)

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---

**From:** Ford, Cecilia  
**Sent:** Monday, July 28, 2014 5:02 PM  
**To:** Willis, Ann  
**Cc:** Bellavia, Caryn; RiskReview  
**Subject:** Fwd: Piggyback

Ann, please review the attached COI.

Thx

Sent from my iPhone

Begin forwarded message:

**From:** "Bellavia, Caryn" <[CBellavia@coj.net](mailto:CBellavia@coj.net)>  
**Date:** July 28, 2014 at 4:13:35 PM EDT  
**To:** "Ford, Cecilia" <[CFord@coj.net](mailto:CFord@coj.net)>  
**Subject:** RE: Piggyback

Ceci,

Attached is the response that I received from the potential contractor in regards to Risk's request for revisions to their COI.

## Exhibit "A"

Thank you,  
Caryn

**From:** Ford, Cecilia  
**Sent:** Friday, July 25, 2014 11:21 AM  
**To:** Bellavia, Caryn  
**Cc:** Ford, Cecilia; RiskReview; Ford, Cecilia  
**Subject:** FW: Piggyback

Hi Caryn,

Here is what we need:

Please ask them to provide an updated COI showing the following:

1. COI to include General Liability, Auto and Worker's Compensation - per contract
2. City of Jacksonville and its members, officials, officers, employees and agents as an additional insured.
3. Waiver of Subrogation in favor of the City of Jacksonville, and its members, officials, officers, employees and agents.
4. 30 day notice of cancellation
5. Please have the COI show the Piggyback Bid No.

In the future, please do not forward to risk review only and do not include the [cford@coj.net](mailto:cford@coj.net),

Cecilia L. Ford, CSRM  
Property and Casualty Compliance  
Administrator  
Finance Department  
Insurance and Risk Management Division  
City of Jacksonville  
117 West Duval Street, Suite 335 (New Address) Jacksonville, FL 32202-3381  
(904)630-7290 (o)  
(904)630-2100 (f)

***RIMS DEFINITION OF RISK:***

***"RISK = An uncertain future outcome that can either improve outcome or worsen our outcome position."***

**IMPORTANT:**

This e-mail transmission and/or attachment(s) is confidential and the contents are intended only for the recipient(s) named. It may contain information that is privileged, confidential and exempt from disclosure under applicable law. Any review, discussion, dissemination, distribution, or copying of this transmission (including any attachments) is strictly prohibited. If you have received this communication in error, please notify us immediately by return e-mail and delete the original message and any copies of it from

## Exhibit "A"

your computer system. Improper disclosure of the information in this communication can result in fines and penalties under Federal, State and Local Law.

---

**From:** Bellavia, Caryn  
**Sent:** Friday, July 25, 2014 7:11 AM  
**To:** Ford, Cecilia  
**Subject:** RE: Piggyback

Ceci,

I attached both Grainger piggy back requests, one of the contracts covers the general Grainger supplies and services, and the other contract has an additional discount offered to states on the tools that Grainger provides. I attached the COI as the second page as it was rather difficult to find in the documents as prepared.

Thank you!

Caryn

---

**From:** Ford, Cecilia  
**Sent:** Thursday, July 24, 2014 11:29 PM  
**To:** Bellavia, Caryn  
**Subject:** Piggyback

I'm unable to locate the Piggyback. Please resend.

Thanks.



Exhibit "A"

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 07/28/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER I-312-704-0100
Arthur J. Gallagher Risk Management Services, Inc.
300 South Riverside Plaza
Suite 1900
Chicago, IL 60606

Table with contact information and insurer details. Includes fields for CONTACT NAME, PHONE, FAX, E-MAIL ADDRESS, and a list of INSURER(S) AFFORDING COVERAGE with NAIC #.

INSURED
W.W. Grainger, Inc. and its subsidiaries, affiliates and divisions, including GHC Specialty Brands, LLC (formerly known as Lab Safety Supply, Inc.)
100 Grainger Parkway
Lake Forest, IL 60045

COVERAGES CERTIFICATE NUMBER: 40839062 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Main table listing insurance policies with columns for INSR LTR, TYPE OF INSURANCE, ADDL(SUBR) INSR WVD, POLICY NUMBER, POLICY EFF, POLICY EXP, and LIMITS. Includes sections for GENERAL LIABILITY, AUTOMOBILE LIABILITY, UMBRELLA LIAB, and WORKERS COMPENSATION AND EMPLOYERS' LIABILITY.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Retro policy applies to the following states: WI & MA
City of Jacksonville and its members, officials, officers, employees and agents are additional insured and waiver of subrogation in favor of per terms of Piggyback affiliation Agreement # 450-000-11-ACS to the state WSCA once affiliation form is finalized and signed.
Insured per form #U-GL-1114-A CW (10/02).

Table with two main sections: CERTIFICATE HOLDER (City of Jacksonville, 555 West 44th St, Jacksonville, FL 32208, USA) and CANCELLATION (Should any of the above described policies be cancelled before the expiration date thereof, notice will be delivered in accordance with the policy provisions. Authorized Representative: Thomas O. Gallagher).

Exhibit "A"

Policy Number  
GLO 5542908-01

**ENDORSEMENT**

**ZURICH AMERICAN INSURANCE COMPANY**

Named Insured: W.W. Grainger Inc.

Effective Date: 1/1/14  
12:01 A.M., Standard Time

Agent Name:

Agent No.

**THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.**

**ADDITIONAL INSURED ENDORSEMENT**

This endorsement modifies insurance provided under the following:  
**COMMERCIAL GENERAL LIABILITY COVERAGE PART**

1. **WHO IS AN INSURED** (Section II) is amended to include as an additional insured any person(s) or organization(s) when you and such person(s) or organization(s) have agreed in writing in a contract or agreement that such person(s) or organization(s) be added as an additional insured on your policy. Such person(s) or organization(s) is an additional insured only with respect to liability for "bodily injury" or "property damage" caused, in whole or in part by:
  - a. Your acts or omissions; or
  - b. The acts or omissions of those acting on your behalf which are covered by this insurance.
2. The limits of insurance afforded to such person(s) or organization(s) will be:
  - a. The minimum limits of insurance which you agreed to provide; or
  - b. The limits of insurance of this policy whichever is less.
3. This insurance will be primary to and non-contributing with any other insurance available to such person(s) or organization(s). **Condition 4. Other Insurance** (Section IV) is amended accordingly.



**Exhibit B**  
**Pricing**

# EXHIBIT "B"



**RICK SCOTT**  
Governor

DEPARTMENT OF MANAGEMENT  
**SERVICES**

**JOHN P. MILES**  
Secretary

4050 Esplanade Way | Tallahassee, Florida 32399-0950 | Tel: 850.488.2786 | Fax: 850.922.6149

## ALTERNATE CONTRACT SOURCE NO. 450-000-11-ACS: MRO FACILITIES MAINTENANCE

| <u>Category Program</u>                | <u>Florida Discount Offer</u> |
|--|-------------------------------|
| 1. HVAC                                | 18%                           |
| 2. Air Filters                         | 43%                           |
| 3. Lamps, Ballasts, Fixtures           | 48%                           |
| 4. Cleaning                            | 33%                           |
| 5. Material Handling                   | 18%                           |
| 6. Security                            | 23%                           |
| 7. Motors and Accessories              | 31%                           |
| 8. Electrical and Equipment            | 18%                           |
| 9. Fasteners                           | 28%                           |
| 10. Batteries and Flashlights          | 21%                           |
| 11. Outdoor Garden Supplies and Equip. | 15%                           |
| 12. Paint and Accessories              | 15%                           |
| 13. Plumbing                           | 18%                           |
| 14. Pneumatic Tools                    | 15%                           |
| 15. Power Tools and Accessories        | 23%                           |
| 16. Safety                             | 23%                           |
| 17. Hand Tools                         | 28%                           |
| 18. Welding and Soldering              | 18%                           |
| 19. Grainger Catalog/Grainger.com      | 13% (minimum)                 |

# More than a primary supplier.



## State of Florida Hand Held & Power Tools Contract

Use your purchasing contract with Grainger to get the job done faster and easier! As your facility's primary source of industrial supplies, we offer you an extensive selection of products – plus services and technical expertise you can rely on. Take full advantage of all your Grainger contract offers, including:

### Contract Pricing.

Save on the brand-name facilities maintenance products you need to keep your facility running smoothly. Plus, it's easy to view your contract pricing, compare items, and more when you log on to [www.grainger.com/stateofflorida](http://www.grainger.com/stateofflorida)

### Top-Notch Service.

Our unique combination of products, information and services helps you find, order, and receive the right product quickly so you can get what you need and get back to work. In fact, we specialize in helping you solve unexpected problems. So call us for those hard-to-find, infrequently used products and your everyday facility maintenance needs.

Be sure to take advantage of these services:

- Your state contract agreement eliminates any need for bids. Access your contract pricing 24/7 at: [www.grainger.com/stateofflorida](http://www.grainger.com/stateofflorida)
- Prepaid ground freight using the carrier of Grainger's choice.
- Pre-Approved state contract items.

### Quick Reference to Contract Benefits

Hand Held & Hand Held Power Tools  
Contract: 445-001-11-1  
Effective: Nov. 15, 2010- Nov.14, 2015  
[www.grainger.com/stateofflorida](http://www.grainger.com/stateofflorida)

#### Contact Information

- Call your local branch 24/7
- Go online to [www.grainger.com/stateofflorida](http://www.grainger.com/stateofflorida)
- Visit your local branch
- After hours emergency services: 1-800-CALL-WWG  
(A nominal fee may apply.)

To Access the Florida Grainger Contract go to:  
[www.myfloridamarketplace.com](http://www.myfloridamarketplace.com)

- > DMS Home
- > Business Operations
- > State Purchasing
- > State Term Contracts

#### Tool Discount Suppliers

Blackhawk – 56% off Mfg's list  
Bosch – 52% off Mfg's list  
Bosch Accessories – 35% off Mfg's list  
Dayton – 10% off Grainger each  
Dewalt Tools – 52% off Mfg's list  
Dewalt Accessories – 38% Mfg List  
Makita – 48.5% off Mfg's list  
Makita Accessories – 35% off Mfg's list  
Milwaukee – 52.5% off Mfg's list  
Milwaukee Accessories – 35% off Mfg list  
Speedaire – 10% off Grainger each  
Stanley – 62% off Mfg's list  
Proto – 62% off Mfg's list  
Westward – 60% off Mfg's list

#### Payment Options

Payment is as easy as ordering. Just use your P-card or purchase order.

**GRAINGER**  
FOR THE ONES WHO GET IT DONE