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SUBJECT: Modular Anti-Vehicle Barrier System

BID #: XF-0252-23 **OPEN DATE: 10/19/2022**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE-TIME PURCHASE

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 21 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject one bidder, Rologard Global Company, LLC for failure to meet the requirements of the specifications as outlined in the attached memo. Recommend approval of award to Meridian Rapid Defense Group in the not to exceed amount of $1,249,508.01.

Funding for this award to be encumbered by account 11415.194094.564290.001317.00000000.00000.0000000 and encumbered by purchase orders

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letter, Terms and Conditions, Specifications

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Todd Smith, Director of Emergency Preparedness, JFRD

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

November 3, 2022

TO: Dustin Freeman, Chief of Procurement

FROM: Chief Todd Smith, Director of Emergency Preparedness

RE: Bid # XF-0252-23 – Modular Anti-Vehicle Barrier System

The Jacksonville Fire and Rescue Department (JFRD) has reviewed the bid responses for subject bid and respectfully requests to reject the bid submitted by Rologard Global Company for the following reasons:

a) Bidder did not specify brand or product or submit any data to make intelligible comparison as required in Sections 5 & 6 of the bid's General Conditions
b) In reviewing bidder's specifications, products offered do not meet the requirement for being Homeland Security (DHS) SAFETY Act Certified
c) As per bidder specifications (reference page 5), vehicle used in test demo at 37 KPH (22.9 MPH) moved their barrier unanchored a total of 6.1 meters (20 feet); our bid requirements specified barriers must stop a traveling vehicle at 30 MPH no more than 14 feet from impact. In addition, a vehicle moving at 41 KPH (25.5 MPH) moved the bidder's anchored barrier a total of 1.9 meters (6.2 feet); our bid requirements for an anchored barrier were 30 MPH impact with no more than 7 feet of movement from impact
d) Bidder specifications reference their barriers are deployed with two people while bid specifications required purchased barriers be capable of deployment by a single person
e) Bidder product does not offer any protection/shielding from armor piercing rounds or explosive devices as stipulated in the bid document requirements
f) Bidder does not meet the requirement for 60-day delivery

Request approval in awarding PO to the next low bidder Meridian Rapid Defense Group in the amount of $1,249,508.01.

Funding for this award to be encumbered by accounts as follows:

11415.194094.564290.001317.00000000.00000.0000000

If you have any questions, please contact Dan Pearson at (904) 255-3265.

TS/dp

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: November 08, 2022

Via Email: INFO@ROLOGARD.COM

Bidder's Name: ROLOGARD GLOBAL COMPANY, LLC

Address: 10341 18TH Avenue, NE Bottineau, ND 58318

Contact Name: James Page

Bid No: XF-0252-23

Title: MODULAR ABTI-VEHICLE BARRIER SYSTEM

Date Opened: October 19, 2022

REASON FOR RECOMMENDED BID REJECTION: ROLOGARD GLOBAL COMPANY, LLC did not meet the requirements of the specifications as outlined below.

a) Bidder did not specify brand or product or submit any data to make intelligible comparison as required in Sections 5 & 6 of the bid's General Conditions.

b) In reviewing bidder's specifications, products offered do not meet the requirement for being Homeland Security (DHS) SAFETY Act Certified.

c) As per bidder specifications (reference page 5), vehicle used in test demo at 37 KPH (22.9 MPH) moved their barrier unanchored a total of 6.1 meters (20 feet); our bid requirements specified barriers must stop a traveling vehicle at 30 MPH no more than 14 feet from impact. In addition, a vehicle moving at 41 KPH (25.5 MPH) moved the bidder's anchored barrier a total of 1.9 meters (6.2 feet); our bid requirements for an anchored barrier were 30 MPH impact with no more than 7 feet of movement from impact.

d) Bidder specifications reference their barriers are deployed with two people while bid specifications required purchased barriers be capable of deployment by a single person.

e) Bidder product does not offer any protection/shielding from armor piercing rounds or explosive devices as stipulated in the bid document requirements.

f) Bidder does not meet the requirement for 60-day delivery.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

NOTE: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, November 10, 2022 at 1:00 p.m.

Purchasing Analyst's Signature: _____
Olive Wallace-Cohen, Purchasing Analyst

BID TABULATION SHEET

TITLE: MODULAR ANTI-VEHICLE BARRIER SYSTEM
BID NO: XF-0252-23
ANALYST: OLIVE WALLACE-COHEN
OPEN DATE: 10/19/22
NO. INVITED: (21) No. Received: (2) No Bids: (0)
RECORDED BY: M. PIERCE
ANNOUNCER: R. BARNETTE

ITEM #	DESCRIPTION	Qty	ROLOGARD GLOBAL COMPANY, LLC Unit Price	ROLOGARD GLOBAL COMPANY, LLC Extended Price	MERIDIAN RAPID DEFENSE GROUP LLC Unit Price	MERIDIAN RAPID DEFENSE GROUP LLC Extended Price	Unit Price	Extended Price
1	Individual Anti-Vehicle Barriers (meeting product requirements) Brand:	145	$ 3,800 00	$ 551,000.00	$ 6,513.75	$ 944,493.75		
2	Non-electric wheeled pivot tool Brand:	10		N/C	$ 1,700.76	$ 17,007.60		
3	Gate with heavy-duty cable nets to protect openings at minimum of 19 feet between barriers Brand:	4		N/C	$ 48,245.18	$ 192,980.72		
4	Arrestor Cable - 10 foot heavy-duty cables with high capacity Swivel Self-Locking Hook Brand:	38		N/C	$ 670.68	$ 25,485.84		
5	Arrestor Cable - 4 foot heavy-duty cables with high capacity Swivel Self-Locking Hook Brand:	40		N/C	$ 574.18	$ 22,967.20		
6	ADA Compliant Cable Protectors Brand:	34		Included	$ 569.35	$ 19,357.90		
7	Freight	1		$ -	$ 27,215.00	$ 27,215.00		
	GRAND TOTAL			$ 551,000.00		$ 1,249,508.01		
	Delivery			120 DAYS		60 DAYS		
	Terms:			1% DISC 30 DAYS				
	Federal Forms B through H			✓		✓		
	BUY AMERICAN PREFERENCE			✓		✓		
	Conflict of Interest:			✓		✓		
	Addendums (1):			✓		✓		

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a) Bidder did not specify brand or product or submit any data to make intelligible comparison as required in Sections 5 & 6 of the bid's General Conditions
b) In reviewing bidder's website, products offered do not meet the requirement for being Homeland Security (DHS) SAFETY Act Certified
c) As per bidder website specs (reference page 5), vehicle used in test demo at 37 KPH (22.9 MPH) moved their barrier unanchored a total of 6.1 meters (20 feet); our bid requirements specified barriers must stop a traveling vehicle at 30 MPH no more than 14 feet from impact. In addition, a vehicle moving at 41 KPH (25.5 MPH) moved the bidder's anchored barrier a total of 1.9 meters (6.2 feet); our bid requirements for an anchored barrier were 30 MPH impact with no more than 7 feet of movement from impact
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Purchasing Analyst's Signature: _____
Olive Wallace-Cohen, Purchasing Analyst

TERMS AND CONDITIONS
MODULAR ANTI-VEHICLE BARRIER SYSTEM

1. SCOPE
The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Modular Anti-Vehicle Barrier System** as listed in the bid documents.

This Project may be funded partly or in whole by the Federal Government. Therefore, Bidders must comply with the attached Federal Provisions set forth pursuant to C.F.R. §200.317-327 to be eligible for award.

2. AWARD
Award will be by **ALL or NONE** whichever is in the best interest of the City of Jacksonville, to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for all or none award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
    - Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT
One-Time Purchase

4. PRE-BID CONFERENCE
N/A

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or

increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Jacksonville Fire and Rescue Department, 909 Haines Street, Jacksonville, Florida 32206. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following: purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted through the City of Jacksonville 1Cloud Supplier Portal or can be e-mailed directly to **jfrdprocurement@coj.net**. Payments will be made as outlined in the bid specifications.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid

documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

(REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK)

SPECIFICATION
MODULAR ANTI-VEHICLE BARRIER SYSTEM

Scope of Goods/Services

This request is for a modular anti-vehicle barrier system designed to protect public gatherings and enhance public safety and security by mitigating threats posed by terrorist use of vehicles to conduct attacks, including Vehicle Borne Improvised Explosive Devices (VBIED).

- **Product Requirements:**
  - Must be received within 60 days from receipt of purchase order
  - Must be made in the United States
  - Must be Department of Homeland Security (DHS) SAFETY Act Certification as a
  - Must be fabricated of high strength steel conforming to the ASTM specifications for A325 or A490 high strength components and AWS-certified welding
  - Must be ballistic rated for armor piercing NATO rounds up to .50 calliber ball rounds with multi-hit defeat capability
  - Must provide unanchored stopping power certified to U.S. Department of Defence (DOD) and Publicly Available Specification (PAS) 68 standards
  - Must be able to stop a vehicle traveling at 30 MPH within 14 feet of impact when in an un-bolted single unit configuration
  - Must be able to stop a vehicle traveling at 40 MPH within 7 feet of impact when in bolted row formation of 4 barriers
  - Must be non-lethal vehicle control solution
  - Must be portable, rapidly deployable rapidly deployable by a single person within minutes
  - Must be easily transported in sets
  - Barriers will be non-electronic, non-hydraulic, without maintenance
  - Must be capable of flexible configuration for lane closures, lane mergers, and long perimeter protection with certified cables
  - Must be suitable for aggregate roadways and hard surfaces
  - Barriers will have movable wheels for a stationary position or able to lock in up position once barrier is set in place
  - Must not require any heavy equipment to deploy
  - Easily transported in sets
  - Must be 100% redeployable after impact
  - Preferred barrier dimensions 4 foot long, 2 foot wide, 3 foot high
  - Color – White (Manufacture OEM)

BID PROPOSAL FORM

MODULAR ANTI-VEHICLE BARRIER SYSTEM

Item	Description	QTY	Unit Cost	Extended Total
1	Individual Anti-Vehicle Barriers (meeting product requirements) Brand:	145	$	$
2	Non-electric wheeled pivot tool Brand:	10	$	$
3	Gate with heavy-duty cable nets to protect openings at minimum of 19 feet between barriers Brand:	4	$	$
4	Arrestor Cable - 10 foot heavy-duty cables with high capacity Swivel Self-Locking Hook Brand:	38	$	$
5	Arrestor Cable - 4 foot heavy-duty cables with high capacity Swivel Self-Locking Hook Brand:	40	$	$
6	ADA Compliant Cable Protectors Brand:	34	$	$
7	Freight	1	$	$
			Grand Total:	**$**