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SUBJECT: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

BID #: PSC-0503-20 **OPEN DATE: 01/16/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – ONE (1) YEAR WITH RENEWAL OPTION UNTIL JAN. 15, 2023.

AGENCY: CLERK OF CIRCUIT & COUNTY COURTS

BASIS OF AWARD: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from October 1, 2022 through date of award.

Recommend approval to utilize the final renewal option until January 15, 2023 to PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES with DSM Technology Consultants LLC for DSM Protect Hardware Implementation-Immutability, and Management. Period of service will be from date of award through January 15, 2023. The requested increase total expenditure not-to-exceed $52,787.36. The revised total award expenditure not to exceed $195,462.68.

Funding for this award to be encumbered using state funding per FS 28.37(5), and to be executed by purchase order(s).

ATTACHMENTS: Recommendation Memo; Vendor Quote, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Jennifer Spinelli, Chief Financial Officer, Clerk of the Circuit and County Courts

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

JODY PHILLIPS
CLERK OF THE CIRCUIT COURT
DUVAL COUNTY, FLORIDA

October 12, 2022

To: Dustin Freemen, Acting Chief of Procurement

Thru: Jennifer Spinelli, Chief Financial Officer

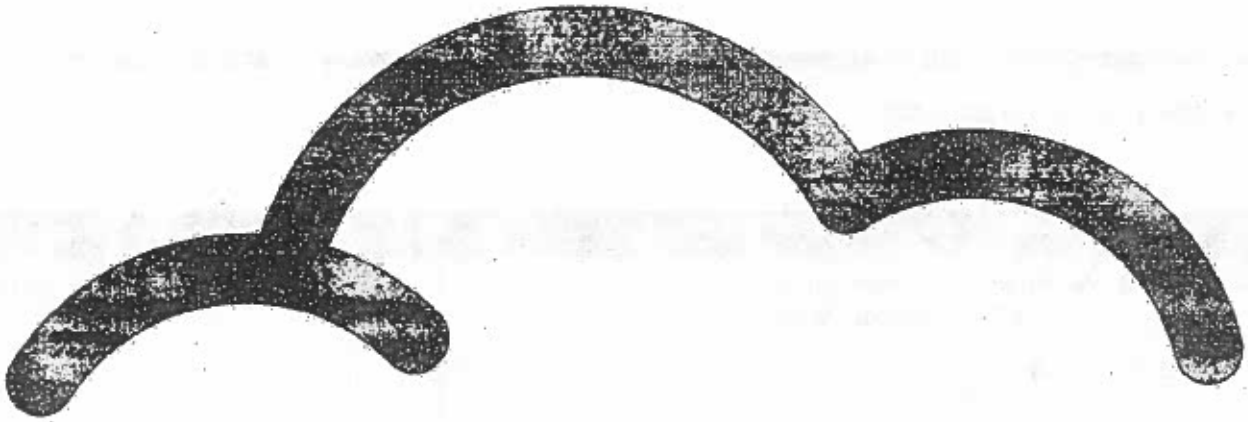
From: Angel Van Sickle, Senior Manager

Re: Addendum to Increase – DSM Technology Consultants, LLC

The Clerk of the Circuit and County Courts previously requested (REQ500008-23) the partial renewal of disaster recovery management services for the period of 10/1/2022-01/15/2023. The clerk is requesting to increase the request to $52,787.36. This request is necessary to include a one-time DSM Protect Hardware Implementation – Immutability, and Management. Details are provided on page 5 of the quote attached. The GSA contract has a 5-year term, with (3) – 5-year extension periods; final termination date 1/15/2038.

The clerk intends to request an addendum to the current contract for the extension period on a separate request for coverage to begin on 1/16/2023.

Attached: DSM Technology Consultants, LLC Quote#005395 V1



Proposal - Statement of Work

Duval Clerk - DPaaS/DRaaS Renewal

PREPARED FOR
Duval County Clerk of Courts

PREPARED BY
Mike McMillan

(863) 904-6943
mmcmillan@dsm.net

DSM Technology Consultants, LLC
QUOTE # 005395 V1
DELIVERY DATE: 10/12/2022
EXPIRATION DATE: 10/31/2022

(863) 904-6943
mmcmillan@dsm.net

DSM Protect On-Premises Hardware

Description		Qty	Recurring	Ext. Recurring
DS-210-BBRU	**HWaaS: Veaam VBR Management Server** • Windows Management Server GSA Item#: DSM-275	1	$370.78	$370.78
DSM-DP-HWAAS-OP-XL	**Veeam VBR X-Large Appliance (160TB)** • Includes Warranty Extension GSA Item#: DSM-155	1	$1,306.22	$1,306.22
DSM-DP-HWAAS-OP-20TB	**Veeam VBR Appliance 20TB storage pack** • Adding (2) 10TB Hard Drives to Raid 60 Array GSA Item#: DSM-271	1	$101.91	$101.91
			Recurring Subtotal:	$1,778.91

DSM Protect

Description		Qty	Recurring	Ext. Recurring
DSM-DP-VCC-B-VM-199	**VCC - VM Backup Copy Replication per VM** • 90 Servers in scope based on existing Backup Copy Jobs GSA Item#: DSM-60	90	$7.64	$687.60

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DSM Protect

Description		Qty	Recurring	Ext. Recurring

DSM-DP-VCC-B-STOR-199	**VCC - Backup Storage per GB**
	• 64TB Source Data
	• 14/30 Daily Retention Points
	  o Helpdesk Backup Copy Job 30 days
	  o All Other Backup Copy Jobs 14 Days
	• Weekly Synthetic\Maintenance Job
	• ReFS\XFS Repository
	• 10% Estimated Change Rate
	• 50% Estimated Compression
	• 90 VMs in scope for this Estimate
	• Estimate 100,000 GB
	GSA Item#: DSM-134
		100000	$0.04	$4,000.00

			Recurring Subtotal	$4,687.60

DSM Protect On-Premises Licensing

Description		Qty	Recurring	Ext. Recurring
DSM-DP-VCC-B-VASEP-VM-PREM	**Veeam Availability Suite Enterprise Plus per VM License** GSA Item#: DSM-277	90	$19.99	$1,799.10
			Recurring Subtotal	$1,799.10

DSM Protect DRaaS

Description		Qty	Recurring	Ext. Recurring
DSM-DR-VCC-R-VM-199	**VCC - VM Replication per VM** GSA Item#: DSM-60	59	$15.29	$902.11

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DSM Protect DRaaS

Description	Qty	Recurring	Ext. Recurring
DSM-DR-VCC-R-STOR-199 **VCC - VM Replication Storage per GB** • 45TB Source Data • 7 Daily Retention Points • 10% Estimated Change Rate • 50% Estimated Compression • Estimated 65,000 with Retention • Estimated 73,000 GB with Veeam workspace GSA Item#: DSM-134	73000	$0.05	$3,650.00
		Recurring Subtotal	$4,552.11

DSM Protect DRaaS Declared

Summary

If Duval County Clerk of Courts only needs to declare a subset of VMs the price will be determined at the time of declaration. DSM declared pricing for resources (vCPU and RAM) would replace the at rest pricing for the same services upon declaration. This will then be pro-rated by the number of days the customer is failed over to DSM.

If Microsoft Software Assurance is not in place for the customer and a declaration is called the above licensing costs would be added to the declared pricing. Quantities could be changed to match users and servers required if different. Microsoft Service Provider Licensing Agreement (SPLA) would be a complete month fees as Microsoft does not pro-rate SPLA fees.

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DSM Services

Description		Qty	Price	Ext. Price
DIR-SETUP-VCC-HW	**DSM Protect Hardware Implementation - Immutability (Fixed Fee)** DSM Protect - Hardware Implementation • Install Veeam VBR Management appliance • Setup Temporary NAS to migrate backups off existing Storage Repository • Migrate Existing Veeam Repository off to NAS • Add (2) 10TB Drives to Existing Array and Expand • Confirm all (24) 10TB drives are part of RAID 60 Array, if not add • Verify Write Caching is enabled • Confirm data block size conforms to reference architecture • Format OS/Boot drives and Deploy Veeam's Linux Hardened OS • Configure XFS Linux repository on RAID 60 array • Installation and Configuration of Veeam Backup on Veeam Windows Management Appliance • Setup local Immutable backup jobs policy for 14 Days • Setup Backup Jobs for 14/30 days retention • Setup Off-Site Backup Copy Jobs • Alert configuration to client • Testing of backup performance and restore capability • Verify backup job(s) successful • Documentation • Client knowledge transfer GSA Item#: DSM-94-DIR-Labor-SrEng	40	$172.29	$6,891.60
DIR-SETUP-PM	**DSM Project Management (Fixed Fee)** • Project Scheduling • Client Communication • Documentation GSA Item#: DSM-94-DIR-Labor-SrEng	6	$172.29	$1,033.74
			Subtotal	$7,925.34

Invoicing

Terms

(863) 904-6943
mmcmillan@dsm.net

DSM will provide the following services listed in pricing section above. This scope of work shall begin and become effective on the Effective Services Start Date and shall continue for 36 Months unless terminated in accordance with the terms of the currently active Master Services Agreement (MSA). Duval County Clerk of Courts will be invoiced based upon the number of units of each type listed in pricing section above. The above listed pricing represents the committed and reserved subscription level of services. Client will be invoiced at this level during the term of this agreement unless the monthly usage exceeds the subscription level, in which case invoicing will be adjusted to reflect this additional consumption at the unit rates published above. Should the actual consumption be reduced below the committed and reserved subscription level Client will be invoiced at the committed and reserved subscription level.

The final bill will be invoiced on or about the Project Completion date. If the project timeline exceeds 45 days, DSM has the right to progress bill the remaining time until the project is fully billed.

Purchasing Vehicle GSA GS-35F-185HA/47QTCA18D005E – This GSA contract has a 5 year base term and three 5 year extension periods, with the final termination date of 1/15/2038. The first period expiration date is 1/15/2023. Should DSM not renew its GSA contract after this first period the Customer has the right to terminate all contracts with DSM exceeding this first period expiration date at this same date.

Acceptance

This Statement of Work (SOW) is part of, and incorporated into, the Master Services Agreement (MSA) between Duval County Clerk of Courts and DSM Technology Consultants, LLC. (DSM) and is subject to the terms and conditions of the MSA and any definitions contained therein. If any provision of this Statement of Work conflicts with the MSA, the provisions in this Statement of Work shall prevail.

Master Services Agreement (MSA), Service Level Agreement (SLA) and Acceptable Use Policy (AUP) available at www.dsm.net/agreements.

By signature, this Statement of Work, MSA, SLA and AUP are accepted and DSM is authorized to proceed at the direction of the Duval County Clerk of Courts representative in accordance with the Statement of Work.

(863) 904-6943
mmcmillan@dsm.net

Duval Clerk - DPaaS/DRaaS Renewal

Prepared by:

DSM Technology Consultants, LLC
Mike McMillan
(863) 904-6943
mmcmillan@dsm.net
PO Box 93160
Lakeland, FL 33804

Prepared for:

Duval County Clerk of Courts
Sheri Pristupa
(904) 255-1852
Sheri.Pristupa@DuvalClerk.com
501 W. Adams Street Suite 5162
Jacksonville, FL 32202

Quote Information:

Quote #: 005395
Version: 1
Delivery Date: 10/12/2022
Expiration Date: 10/31/2022

Quote Summary

Description	Amount
DSM Services	$7,925.34
Non-recurring Total:	$7,925.34

Recurring Expenses Summary

Description	Amount
DSM Protect On-Premises Hardware	$1,778.91
DSM Protect	$4,687.60
DSM Protect On-Premises Licensing	$1,799.10
DSM Protect DRaaS	$4,552.11
Recurring Total:	$12,817.72

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

This proposal is only effective upon acceptance by DSM's Contract Administrator.

DSM Technology Consultants, LLC

Signature: _____

Name: _____

Title: _____

Date: _____

Duval County Clerk of Courts

Signature: _____

Name: Sheri Pristupa

Date: _____

SUBJECT: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

BID #: PSC-0503-20 **OPEN DATE: 01/16/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – ONE (1) YEAR WITH RENEWAL OPTION UNTIL JAN. 15, 2023.

AGENCY: CLERK OF CIRCUIT & COUNTY COURTS

BASIS OF AWARD: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the one (1) year renewal option to PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES with DSM Technology Consultants LLC for Disaster Recovery Management Services. The requested total expenditure not-to-exceed $142,675.32. Period of service will be from October 1, 2021 through September 30, 2022, with renewal option until January 15, 2023.

Funding for this award to be encumbered using state funding per FS 28.37(5), and to be executed by purchase order(s).

ATTACHMENTS: Recommendation Memo; Vendor Quote, Previous Award

ANALYST: _____ RUBEN OLA **RESPECTFULLY SUBMITTED** _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Jennifer Spinelli, Chief Financial Officer, Clerk of the Circuit and County Courts

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE
MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 9/30/2021

Teresa R. Eckman _____ OTHER: _____
Mitchell R Reed _____
Tony M Ulo II _____

ACTION OF AWARDING AUTHORITY DATE 10-1-21

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____ Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

BID #: PSC-0503-20

OPEN DATE: 01/16/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: PIGGYBACK CONTRACT – ONE (1) YEAR WITH RENEWAL OPTION UNTIL JAN. 15, 2023.

AGENCY: CLERK OF CIRCUIT & COUNTY COURTS

BASIS OF AWARD: PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES

NUMBER OF BIDS INVITED: ( ) NUMBER RECEIVED: ( ) OTHER ( )

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to PIGGYBACK GSA MULTIPLE AWARD SCHEDULE CONTRACT NO. 47QTCA18D0005E CLOUD & CLOUD RELATED IT PROFESSIONAL SERVICES with DSM Technology Consultants LLC for Disaster Recovery Management Services. The requested total amount expenditure not-to-exceed $142,675.32. Period of service will be from October 1, 2020 through September 30, 2021, with renewal option until January 15, 2023.

Funding for this award to be encumbered by state funding and to be executed by individual purchase order(s).

ATTACHMENTS: Recommendation Memo; Risk Approval; GSA Contract; Vendor Quote

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Jennifer Spinelli, Deputy Chief Financial Officer, Clerk of Circuit and County Courts

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 8/27/20

Teresa R. Eichner _____ OTHER: _____

Chuck Reed _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE 8/28/20

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02