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SUBJECT: DELL EMC VXRAIL HARDWARE

BID #: XF-0313-21

OPEN DATE: 2021-01-27

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE TIME PURCHASE

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 16 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder CDW Government, LLC in the amount of $183,653.24 for DELL EMC VXRAIL HARDWARE. This is a one-time purchase.

Funding for this award to be encumbered by account 53104.113401.564270.000000.00000000.00000.0000000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: February 9, 2021

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO — Kenneth E. Lathrop, Digitally signed by Kenneth E. Lathrop, Date: 2021.02.12 08:42:46 -05'00'

FROM: Thomas Ossi, Technology Contract and Records Manager — THOMAS OSSI, Digitally signed by THOMAS OSSI, Date: 2021.02.09 14:57:25 -05'00'

SUBJECT: **XF-0313-21 Dell EMC VXRail Hardware – Recommendation Memo**

The Information Technologies Division (ITD) submitted an Invitation to Bid (ITB) to the Procurement Division for solicitation of Dell EMC VXRail Hardware Bid # XF-0313-21.

Procurement Division received four (4) vendor responses and zero (0) no bids with an open date of January 27, 2021. The Procurement Division forwarded the bid tabulation sheet and the bid responses for ITD to review on February 4, 2021.

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder CDWG for $183,653.24. This purchase will be made by purchase order upon award approval.

VENDOR	BID AMOUNT
CDW Government, LLC	**$183,653.24**
Presidio Networked Solutions, LLC	$186,223.60
Saitech, Inc	$201,850.00
Kambrian Corporation	$212,160.20

FUNDING SOURCE: 53104.113401.564270

Your favorable consideration of ITD's request is appreciated.

Attachment: Bid Tab Sheet
ITB #: XF-0313-21

CC: Mark Deas, Server Infrastructure Manager
Robert Gray, Enterprise Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE: DELL EMC VXRAIL HARDWARE

BID NO.: XF-0313-21

OPEN DATE: January 27, 2021

PURCHASING ANALYST: RUBEN OLA

BID ANNOUNCER: P. MITCHELL, BID RECORDER: D. KLAGES

No. Invited: (16) No. Received (4) No Bids: (0)

ITEM	DESCRIPTION	QUANTITY	KAMBRIAN CORPORATION		SAITECH INC		CDW-G		PRESIDIO NETWORKED SOLUTIONS			
			PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE	PRICE EACH	EXT. PRICE
1	DELL EMC VXRAIL HARDWARE/ VxRail P570d / V570d H/F - [amer_p_v570_13061_vi]	4	$ 53,040.05	$ 212,160.20	$ 50,462.50	$ 201,850.00	$ 45,913.31	$ 183,653.24	$ 46,532.41	$ 186,223.60		
GRAND TOTAL:			$ 212,160.20		$ 201,850.00		$ 183,653.24		$ 186,223.60			
MINIMUM REQUIREMENTS:												
TERMS:			NET 30		NET 30		NET 30		NET 30			
DELIVERY (Business Days):			30 DAYS		2 DAYS		30 DAYS		20-60 DAYS			
CONFLICT OF INTEREST:			✓		✓		✓		✓			
ADDENDUM(S)( )												
NOTES:												

TERMS AND CONDITIONS

DELL EMC VXRAIL HARDWARE

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for DELL EMC VXRAIL HARDWARE.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States..

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

This is a one-time purchase. This purchase includes maintenance and support services as defined in the specifications section.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Warranty must be provided by Dell EMC for all items listed on the Bid Form

c. Contractor shall hold, at a minimum, Gold or Silver Partner status with Dell EMC. Bid response must state ALL HARDWARE and SOFTWARE SUPPORT WILL be provided only by Dell EMC.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or

delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Technology Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted through the City of Jacksonville 1Cloud procurement system or to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

DELL EMC VXRAIL HARDWARE

See: **BID PROPOSAL FORM – DELL EMC VXRAIL HARDWARE**

1. DETAILED TECHNICAL SPECIFICATIONS AND PARTS LIST

Line Item #1 in the **BID PROPOSAL FORM** must meet the detailed Technical Specifications and Parts List as follows.

Description	Quantity
VxRail P570F, All Flash	1
P570F Branding	1
PSNT Info	1
VxRail E/P/V/S Hardware Component Firmware Lock	1
VxRail Software 4.7.300 Factory Install	1
HCI System Software as part of VxRail	1
Chassis with Up to 24 x 2.5 Hard Drives for 1CPU Configuration VxRail	1
P/V/S 570 Bezel	1
Intel Xeon Gold 6248R 3.0G, 24C/48T, 10.4GT/s, 35.75M Cache, Turbo, HT (205W) DDR4-2933	1
No Additional Processor	1
3200MT/s RDIMMs	1
Intel X710 Quad Port 10GbE SFP+, rNDC	1
No Trusted Platform Module	1
ReadyRails Sliding Rails With Cable Management Arm	1
Dual, Hot-plug, Redundant Power Supply (1+1), 1600W, 250 Volt Power Cord Required for Use	1
Parts Only Warranty 12 Months	1
Prosupport Plus and 4Hr Mission Critical VSAN Enterprise Initial, 12 Month(s)	1
Prosupport Plus and 4Hr Mission Critical VSAN Enterprise Extension, 48 Month(s)	1
5 Years, ProSupport Plus With Mission Critical, Software Support	1
ProDeploy Plus Training Credits 200 Redeem at education.dellemc.com Expires 1 Year from Order Date	1
ProDeploy Plus Dell EMC VxRail Deployment	1
ProDeploy Plus Dell EMC VxRail Deployment Verification	1
PowerEdge R740 CE and BIS Marking, No CCC Marking	1
HCIA RecoverPoint for VMWare for 1 node VT	1
VxRail P/V/S 570 Shipping	1
PowerEdge R740 Shipping Material	1
Riser Config 1, 4 x8 slots	1
PowerEdge R740/R740XD Motherboard	1
Blank for 1CPU Configuration	1
Standard 2U Heatsink	1
Performance Optimized	1

Description	Quantity
No RAID for P/V570	1
HBA330 Controller, 12Gbps Mini card	1
BOSS controller card + with 2 M.2 Sticks 240G (RAID 1), LP	1
iDRAC9,Enterprise	1
iDRAC Group Manager, Disabled	1
iDRAC,Legacy Password	1
DHCP with Zero Touch Configuration	1
IDSDM and Combo Card Reader	1
Redundant SD Cards Enabled	1
64GB microSDHC/SDXC Card	1
64GB microSDHC/SDXC Card	1
4 Standard Fans for R740/740XD	1
No Quick Sync	1
Performance BIOS Settings	1
UEFI BIOS Boot Mode with GPT Partition	1
No Energy Star	1
No Systems Documentation, No OpenManage DVD Kit	1
VxRail P570F Luggage Tag	1
US Order	1
VxRail Small Form Factor Pluggable Cable Kit	1
64GB RDIMM, 3200MT/s, Dual Rank	6
800GB SSD SAS Write Intensive 12Gbps 512e 2.5in Hot Plug Drive, PM5-M, 10 DWPD, 14600 TBW	2
1.92TB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 3504 TBW	6
Intel X710 Dual Port 10GbE Direct Attach SFP+ Adapter, PCIe Full Height	1
US/Thailand/Philippines/Guam Power Cord 250V	2
SFP+, SR, Optical Transceiver, Intel, 10Gb-1Gb	6
VxRail VMware, vSAN Enterprise, 5 Years	1
VxRail HCI System Software, All-Flash, E	1
VxRail HCI System Software, Capacity Drive 1.92TB SATA, SSD	6

2. **REQUIREMENTS**

- **All Products must be NEW.**
- **Substitutions, Refurbished, Remanufactured, Rebuilt, or Used parts are NOT acceptable. All items must MEET the specifications listed in this solicitation.**