SUBJECT: Cisco Email Security Appliance C690

BID #: XF-0541-18 **OPEN DATE:** 08/29/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 5 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder, CDW Government, LLC for the Cisco Email Security Appliance C690. Total not to exceed amount is $100,333.34.

Funding for this award to be encumbered by:
Account SHPP011ISM-06427 in the amount of $11,869.42, Account SHPP011ISM-04662 in the amount of $88,463.92 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Tony Davis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Tony Davis
Director of Police Services

Subject: XF-0541-18 CISCO Email Security Appliance C690

Date: August 29, 2018

There were five (5) responses received for Bid # XF-0541-18 CISCO Email Security Appliance C690. We recommend awarding CDW Government, LLC, the lowest responsive, responsible bidder, in the amount of $100,333.34, with $11,869.42 from account number SHPP011ISM – 06427 and $88,463.92 from account number SHPP011ISM - 04662. This is a one-time purchase to be processed via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

Title: CISCO EMAIL SECURITY APPLIANCE C690

Bid No. XF-0541-18

Open Date: 8/29/18

Analyst: Marleen Doran

No. Invited (7) No. Received (5) No Bids (0)

Recorded By: Pearl Mitchell

ITEM	PRODUCT DESCRIPTION	QTY	UNIT	CDW-G UNIT PRICE	CDW-G EXTENDED TOTAL	Howard Technology Solutions UNIT PRICE	Howard Technology Solutions EXTENDED TOTAL
1	Cisco Email Security Premium Bundle - Subscription License (1 year) + 1 Year - Mfg. Part#: ESA-ESP-1Y-S8 UNSPSC: 43233415 Electronic Distribution - No Media	EA	5000	$12.64	$63,200.00	$19.00	$95,000.00
2	Cisco Email Security Appliance Advanced Malware Protection - Subscription Mfg. Part #ESA-AMP-1Y-S8 UNSPSC: 43233205 Electronic Distribution - No Media	EA	5000	$3.99	$19,950.00	$6.00	$30,000.00
3	Cisco Email Security Appliance Graymail Detection and Safe Unsubscribe - su Mfg. Part #L-ESA-GSU-1Y-S8 UNSPSC: 43233205 Electronic Distribution - No Media	EA	5000	$0.82	$4,100.00	$2.00	$10,000.00
4	Cisco Email Security Appliance C690 with Software - Security Appliance Mfg. Part#ESA-C690-K9 UNSPSC: 43222501	EA	1	$11,869.42	$11,869.42	$17,274.00	$17,274.00
5	Cisco SMARTnet Extended Service Agreement Mfg. Part# CON-SNT-C690 UNSPSC: 81111812 UNSPSC: 81111812 Electronic Distribution - No Media	EA	1	$1,213.92	$1,213.92	$1,405.00	$1,405.00
			TOTAL:	**$100,333.34**		**$153,679.00**	
			TERMS:	Net 30		Net 30	
			DELIVERY:	28-35		56	
			CONFLICT OF INTEREST:	X		X	

Title: CISCO EMAIL SECURITY APPLIANCE C690

Bid No. XF-0541-18

Open Date: 8/29/18

Analyst: Marleen Doran

No. Invited (7) No. Received (5) No Bids (0)

Recorded By: Pearl Mitchell

ITEM	PRODUCT DESCRIPTION	QTY	UNIT	Presidio Networked Solutions, LLC		Netsync Network Solutions		Zones, Inc.	
				UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	Cisco Email Security Premium Bundle - Subscription License (1 year) + 1 Year - Mfg. Part#: ESA-ESP-1Y-S8 UNSPSC: 43233415 Electronic Distribution - No Media	EA	5000	$13.30	$66,500.00	$15.42	$77,100.00	$15.50	$77,500.00
2	Cisco Email Security Appliance Advanced Malware Protection - Subscription Mfg. Part #ESA-AMP-1Y-S8 UNSPSC: 43233205 Electronic Distribution - No Media	EA	5000	$4.20	$21,000.00	$4.87	$24,350.00	$4.89	$24,450.00
3	Cisco Email Security Appliance Graymail Detection and Safe Unsubscribe - su Mfg. Part #L-ESA-GSU-1Y-S8 UNSPSC: 43233205 Electronic Distribution - No Media	EA	5000	$0.86	$4,300.00	$0.99	$4,950.00	$1.02	$5,100.00
4	Cisco Email Security Appliance C690 with Software - Security Appliance Mfg. Part#ESA-C690-K9 UNSPSC: 43222501	EA	1	$12,475.00	$12,475.00	$14,720.50	$14,720.50	$14,579.53	$14,579.53
5	Cisco SMARTnet Extended Service Agreement Mfg. Part# CON-SNT-C690 UNSPSC: 81111812 UNSPSC: 81111812 Electronic Distribution - No Media	EA	1	$748.50	$748.50	$1,167.66	$1,167.66	$1,159.03	$1,159.03
			TOTAL:	**$105,023.50**		**$122,288.16**		**$122,788.56**	
			TERMS:	Net 30		Net 30		Net 30	
			DELIVERY:	10 days		21 days		7-ten	
			CONFLICT OF INTEREST:	X		X		X	

TERMS AND CONDITIONS

CISCO EMAIL SECURITY APPLIANCE C690

1. SCOPE

   The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Email Security Appliance C690.

2. AWARD

   Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

   One Time Purchase.

4. PRE-BID CONFERENCE

   Not Applicable

5. REQUIREMENTS

   Vendor **MUST** be authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco authorized/certified reseller. **Submit proof with bid submittal.**

6. STATE CONTRACTS

   Not applicable.

7. QUANTITIES

   Quantities are exact.

8. PRICES

   All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

   Not Applicable

10. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** Contact Chris Burns - 904-630-7426. A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.