SUBJECT: Dell XC Nutanix Nodes Add-On

BID #: XF-0534-18 **OPEN DATE:** 08/29/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 5 **OTHER** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the lowest bidder, Thomas Gallaway Corporation d/b/a Technologent for not bidding on the correct item as specified in the bid package.

Recommend award to CDW Government, LLC the lowest responsive, responsible bidder, in the amount of $192,223.32.

Funding for this award to be encumbered by Account SHPP011ISM-06427 in the amount of $192,223.32. This one-time purchase to be executed by Purchase Order.

Attachments: Recommendation Memo, Rejection Letter, Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Tony Davis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

09/06/18 13:33:26
Procurement Division

Thru: Bill Clement, CPA
Chief of Budget

From: Tony Davis
Director of Police Services

Subject: XF-0534-18 Dell Nutanix Nodes Add-on

Date: August 29, 2018

There were five (5) responses received for Bid # XF-0534-18 Dell Nutanix Nodes Add-on. We recommend rejecting Thomas Gallaway Corporation, the apparent low bidder, for not bidding on the items as specified in the bid package. They submitted a price for 210-ANLT - Dell EMC XC740xdENT XC Core not the 210-ANLO, Dell EMC XC740xdENT for AHV we requested in the technical specifications. They bid on 619-AMNB - Nutanix OS for ESXI 6.0 (VMware), which we do not use we requested 619-AMMZ - Nutanix OS for AHV 1.0 (Acropolis Hyper-V), which is the same as our current system. They also submitted a price for 407-BBEE – Dell Networking, Transceiver, SFP+, 10GbE, LR, 1310nm, Wavelength, 10km Reach (Long Range SFP) and the specifications list 407-BBVK – SFP+, SR, Optical Transceiver, Intel 10gb-1gb (9) (Short range SFP). They also did not include the Nutanix OS Ultimate Edition License, which we requested in the bid package. We recommend awarding CDW Government, LLC, the lowest responsive, responsible bidder, in the amount of $192,223.32, from account number SHPP011ISM - 06427. This is a one-time purchase to be processed via a purchase order.

Please let me know if you require any additional information. Thank you for your assistance.

Title: Dell XC Nutanix Nodes Add-On
Bid # XF-0534-18
Bid Date: 8/29/18
Buyer: Marleen Doran
No. Invited: 7 **No. Received:** 5 **No Bids:** 0
Recorded By: Pearl Mitchell

				Thomas Gallaway Corporation		Netsync Network Solutions		MVAtion Worldwide, Inc.		CDW-G		JP-TECH	
ITEM	DESCRIPTION	QTY.	UoM	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	Dell XC Nutanix Nodes Add-On	4	EA	$32,772.17	$131,088.68	$48,802.78	$195,211.12	$1,133,691.48	$4,534,765.92	$48,055.83	$192,223.32	$164,208.70	$656,834.80
			TERMS:		Net 30		Net 30		Net 30		Net 30		Net 30
			DELIVERY:		30 days		28 days		?		?		5 days
			CONFLICT OF INTEREST:		X		X		X		X		X
			NOTES:										

TERMS AND CONDITIONS

DELL XC NUTANIX NODES ADD-ON

1. SCOPE

   The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Dell XC Nutanix System, including Pro Deployment and Configuration Services.

2. AWARD

   Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

   One time purchase

4. PRE-BID CONFERENCE

   Not Applicable

5. REQUIREMENTS

   Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Dell/Nutanix certified reseller. **Submit proof with bid submittal.**

6. STATE CONTRACTS

   n/a

7. QUANTITIES

   Quantities are exact.

8. PRICES

   All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

   Not Applicable

10. DELIVERY

    Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** Contact Chris Burns - 904-630-7426. A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

September 10, 2018

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: Thomas Gallaway Corporation d/b/a Technologent

CONTACT NAME: Tammy Cooper

BID NUMBER: XF-0534-18

NAME OF BID: Dell XC Nutanix Nodes Add-On

DATE OPENED: 8/29/18

REASON FOR REJECTION:

Recommend approval to reject vendor due to the vendor not bidding on the correct items as specified in the bid package.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: *Marleen M. Doran*
MARLEEN M. DORAN

Doran, Marleen

From: Doran, Marleen
Sent: Monday, September 10, 2018 10:10 AM
To: 'tammy.cooper@technologent.com'
Subject: XF-0534-18 Dell XC Nutanix Nodes Add-On
Attachments: REJECTION LETTER FORM PTF.pdf

Tammy,

Please see attached Rejection Letter. Please let me know if you have any further questions.

Regards,

Marleen Doran
Procurement Analyst
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202
(904) 255-8835
www.coj.net

CITY OF JACKSONVILLE

"Please note that under Florida's very broad public records law, email communications to and from City officials are subject to public disclosure."