SUBJECT: Ballistic Armor

BID #: XF-0411-18 **OPEN DATE:** 03/14/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE YEAR FROM DATE OF PURCHASE

AGENCY: JACKSONVILLE FIRE AND RESCUE

BASIS OF AWARD: BY ITEM - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 8 **OTHER** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to increase award to North American Rescue, LLC in the amount of $327,485.00 for Ballistic Vests. This is a one-time purchase. Total not to exceed amount is $405,032.18.

Funding for this award to be encumbered by account FRFO011FO-5207 to be executed by Purchase Order(s) after October 1, 2018.

Attachments: Recommendation Memo, Vendor Quote, Terms & Conditions, Tab Sheet, Addendum, Previous Award.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kurtis Wilson, Director/Fire Chief

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

September 5, 2018

09/07/18 13:36:20
Procurement Division

TO: Marleen Doran, Procurement Buyer

FROM: Kurtis Wilson, Director/ Fire Chief

RE: Bid XF-0411-18 Ballistic Armor for JFRD

With the recent incidents in our community and the need to protect our fire personnel we will be carrying Ballistic Vest in our fire apparatus. The current bid has a one-year award timeframe. We are requesting an increase to purchase an additional 500 Ballistic Vest (item#2) at the cost of $327,485. Attached is an email from North American Rescue, LLC, confirming they will honor the original pricing. The vest will not be purchased until funding is available October 1, 2018.

Total Additional Expenditure: $327,485
Funding Source: FRFO011FO–5207

If you have any questions, please contact Cindy Davis at (904) 630-0205.

Davis, Cindy

From: Devon Bugner <dmbugner@narescue.com>
Sent: Tuesday, August 28, 2018 12:30 PM
To: Davis, Cindy
Subject: Ballistic Vests- City of Jacksonville

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi Cindy,

Confirming that your price is still valid for item number 70-0020 (Kit, Armor Tactical Responder Vest MKII w/ Side Armor-Coy) and ZZ-90001 (Custom Patch 2" x 11") at a price of $654.97/each, as referenced on Bid number XF-0411-18.

Should you need anything further or have any questions please do not hesitate to contact me.

Thank you,

Ms. Devon Bugner
North American Rescue, LLC
Main: 864.675.9800 ext. 211
Fax: 864.675.9880
Cell: 864.704.0510
35 Tedwall Ct.
Greer, SC 29650

NORTH AMERICAN RESCUE
www.NARescue.com 888.689.6277

Title: Ballistic Armor, JFRD
Bid # XF-0411-18
Bid Date: March 14, 2018 @ 2 p.m.
Buyer: Marleen Doran
No. Invited: 7 No. Received: 6 No Bids: 1

				North American Rescue, LLC		Municipal Equipment Company, LLC		ASPETTO, Inc.		Protect the Force Manufacturing		Kenoval, LLC		Municipal Emergency Services		GT Distributors, Inc.		BMEL Business Solutions, LLC		Lawmen's & Shooters' Supply, Inc.	
ITEM	MODEL #	Est. QTY	UoM	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	Ballistic Plates not to exceed 1.125" in thickness (Must meet specifications)	188	EA	$123.28	$23,176.64	$329.42	$61,930.96	$85.00	$15,980.00	$300.00	$56,400.00	REJECTED	REJECTED	$387.00	$72,756.00	$279.94	$52,628.72	$240.00	$45,120.00	NO BID	NO BID
2	Ballistic Vest: Model Tactical Responder MKII or Equivalent (See detailed specifications)	94	EA	$654.97	$61,567.18	$725.00	$68,150.00	$750.00	$70,500.00	REJECTED	REJECTED	REJECTED	REJECTED	$787.00	$73,978.00	REJECTED	REJECTED	N/A	N/A	NO BID	NO BID
TERMS:				Net 30		Net 30		Net 30		5%-10 days				Net 30		Net 30		Net 30			
DELIVERY:				45 days		60 days		45 days		N				N		90 days		N			
SIGNED BID FORM:				Y		Y		Y		Y				Y		Y		Y			
CONFLICT OF INTEREST:				Y		Y		Y		Y				Y		Y		Y			
ADDENDUMS			1	Y		Y		Y		Y				Y		Y		Y			
NOTES:											#2 Does not meet spec.	#1 No Plate Sample Provided	#2 Does not meet spec.				#2 Does not meet spec.			NO BID	

TERMS AND CONDITIONS
Ballistic Armor for Jacksonville Fire and Rescue Department

1. SCOPE
The City of Jacksonville's Fire and Rescue Department is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for **Ballistic Armor** as listed in the bid documents.

2. AWARD
Award will be by item or all or none whichever is in the best interest of the City of Jacksonville, to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT
This is a one- time purchase.

4. PRE-BID CONFERENCE
Not Applicable

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES
All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

9. ESCALATION / DE-ESCALATION
All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Jacksonville Fire and Rescue Department, 355 Ellis Road, Jacksonville, Florida 32254 Attn: Logistical Support. A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure. **Delivery will be within 21 days of date of purchase order.**

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Engineering & Construction Management Division
214 N. Hogan Street, 10th Floor
Jacksonville, FL 32202
(904) 255-8762
www.coj.net

ONE CITY. ONE JACKSONVILLE.

ADDENDUM NO.	**1**
BID NUMBER	**XF-0411-18**
TITLE OF BID	**Ballistic Armor**
OPENING TIME AND DATE	**2:00 P.M.; March 14, 2018**

THIS ADDENDUM IS ISSUED FOR THE INFORMATION OF SUBMITTERS ON THE ABOVE TITLED PROJECT AND WILL BE PART OF THE CONTRACT.

PURPOSE OF THIS ADDENDUM IS TO MAKE CLARIFICATION ON THE FOLLOWING ITEMS:

1) To extend bid opening date previous date of March 7, 2018 at 2:00 p.m. to March 14, 2018 2:00 p.m.

2) Under Terms & Conditions Award Section – Previously stated "One Time Purchase' will now change to "The term of this agreement is for one (1) year from date of award."

3) Quantities on the bid proposal form:
   Item # 1 - Change quantity from 128 to 188
   Item # 2 – Change quantity from 64 to 94

4) Samples are required at time of bid submission. Vendors will need to send a return paid postage label to Jacksonville Fire & Rescue Department – Tactical Support Facility 355 S. Ellis Road, Jacksonville, FL 32254 – Attn: Scott Miller. Items will be returned at that point.

DATE: 3/5/2018 ANALYST: *Marleen Doran*

RECEIPT ACKNOWLEDGED BY RETURN OF SIGNED COPY WITH SUBMITTAL.

Submitter's Signature

Title

Company

Date

SUBJECT: Ballistic Armor

BID #: XF-0411-18

OPEN DATE: 03/14/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE TIME PURCHASE

AGENCY: JACKSONVILLE FIRE AND RESCUE

BASIS OF AWARD: BY ITEM - LOWEST, RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 7 **NUMBERS RECEIVED:** 8 **OTHER** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject Konoval Services, Inc. for item 1 Ballistic Plates no proof of sample received. Item 2 Ballistic Vests also rejected due to items not meeting specifications. No cummerbund or side protection.

Recommend approval to reject Protect the Force for item 2 due to items not meeting specifications. Cummerbund was only 6 inches wide and ties were in place of snaps.

Recommend approval to reject GT Distributors, Inc. for item 2 due to items not meeting specifcations. Cummerbund was only 5.5 inches wide and not one size fits all.

Recommend approval of award to the lowest responsive, responsible bidder, Item 1: Aspetto, Inc. $15,980.00 for Ballistic Plates. Item 2: North American Rescue, LLC $61,567.18 for Ballistic Vests. This is a one-time purchase. Total not to exceed amount is $77,547.18.

Funding for this award to be encumbered by account FRFO011FO-5207 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Rejection Letter(s), Tabulation, Terms and Conditions.

ANALYST: Marleen Doran
MARLEEN DORAN

RESPECTFULLY SUBMITTED Greg Pease
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Keith Powers, Chief of Operations

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 3/22/18

Teresa R Eichner

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/22/18

MK

APPROVED

DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Sam E. Mousa

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05