SUBJECT: NITRILE GLOVES FOR JSO AND JFRD

BID #: SC-0270-23 **OPEN DATE:** 1/4/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SIX (6) MONTHS FROM DATE OF AWARD WITH TWO (2) SIX (6) MONTH RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE TWO (2) LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: (109) **NUMBER RECEIVED:** (21) **OTHER:** (2)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first renewal option with all original suppliers listed below, in the amounts below. The revised expenditure amount is $411,000.00. Total not-to-exceed amount is $819,276.90. Period of service is September 1, 2023 through February 28, 2024 with (1) one (6) month renewal option remaining.

- Group 1 Primary Supplier: Henry Schein, Inc., expenditure amount of $177,000.00, total not-to-exceed $354,000.00
- Group 1 Secondary Supplier: Medgluv, Inc., expenditure amount of $187,000.00, total not-to-exceed $374,000.00
- Group 2 Primary Supplier: Herma Holding, LLC, expenditure amount of $18,000.00, total not-to-exceed $36,000.00
- Group 2 Secondary Supplier: Medgluv, Inc., expenditure amount of $21,000.00, total not-to-exceed $42,000.00
- Group 3 Primary Supplier: Herma Holding, LLC, expenditure amount of $4,000.00, total not-to-exceed $8,000.00
- Group 3 Secondary Supplier: Medgluv, Inc., expenditure amount of $4,000.00, total not-to-exceed $8,000.00

Funding for this award will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Supplier Letters, Previous Award

ANALYST: _____ Corey Sidlo

RESPECTFULLY SUBMITTED: _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DUSTIN FREEMAN, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____
APPROVED _____ DISAPPROVED _____
OTHER _____
SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Donna Deegan, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

To: Dustin Freeman, Division Chief, Procurement Division

From: Corey Sidlo, Purchasing Analyst CS

Date: July 11, 2023

Subject: Bid # SC-0270-23 Nitrile Gloves for JSO and JFRD

Recommend approval to utilize the first renewal option with all original suppliers listed below, in the amounts below. The revised expenditure amount is $411,000.00. Total not-to-exceed amount is $819,276.90. Period of service is September 1, 2023 through February 28, 2024 with (1) one (6) month renewal option remaining.

- Group 1 Primary Supplier: Henry Schein, Inc., expenditure amount of $177,000.00, total not-to-exceed $354,000.00
- Group 1 Secondary Supplier: Medgluv, Inc., expenditure amount of $187,000.00, total not-to-exceed $374,000.00
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- Group 3 Primary Supplier: Herma Holding, LLC, expenditure amount of $4,000.00, total not-to-exceed $8,000.00
- Group 3 Secondary Supplier: Medgluv, Inc., expenditure amount of $4,000.00, total not-to-exceed $8,000.00

Funding for this award will be encumbered from various accounts and executed by Purchase Orders.

Funding will be encumbered from various accounts and executed by Purchase Orders.

Funding for this award shall be encumbered by various accounts and executed by Purchase Order(s).

CC: Annette Leslie-Burney, Manager of Purchasing Services, Assistant – Procurement Division

Sidlo, Corey

From: EMS Bids <EMSBids@henryschein.com>
Sent: Monday, July 10, 2023 10:07 AM
To: Sidlo, Corey; EMS Bids; Luczywo, Chris
Cc: Bautista, Katie
Subject: RE: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Good morning Corey –

Yes, we will be renewing this contract and can hold the pricing until 2/28/24.

Thanks,
Katie Bautista
EMS Bids Specialist
Henry Schein
1575 Aviation Center Pkwy #402
Daytona Beach, FL 32114
631-370-6916

HENRY SCHEIN®
U.S. SPECIALTY DISTRIBUTION GROUP | EMS

From: Sidlo, Corey <CSidlo@coj.net>
Sent: Monday, July 10, 2023 9:45 AM
To: EMS Bids <EMSBids@henryschein.com>; Luczywo, Chris <Chris.Luczywo@henryschein.com>
Cc: Bautista, Katie <Katie.Bautista@henryschein.com>
Subject: [EXTERNAL] RE: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

This Message Is From an External Sender
This message came from outside your organization.
Report Suspicious

Good morning All,

With a little over a month left on the subject contract, I'm checking in to see if you would like to renew.

Sincerely,

Corey Sidlo
Purchasing Analyst
Procurement Division
City of Jacksonville
214 N. Hogan Street, Suite 833
Jacksonville, FL 32202
Phone: 904-255-8815
Email: csidlo@coj.net

Sidlo, Corey

From: Jerry Leong <JLeong@Medgluv.com>
Sent: Monday, May 15, 2023 10:47 AM
To: Sidlo, Corey; Rick Grimes
Subject: RE: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

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Good morning Corey,

Yes, Medgluv will exercise renewal option 1 of 2, starting 9/1/23 – 2/29/24.
Let me know if either all or any decides to drop out, as we are only secondary supplier.

Thank you.

Jerry Leong
President

Medgluv, Inc.
4100 Coral Ridge Drive, Suite 100
Coral Springs, FL 33065
Tel: 954-586-5309 Mobile: 561-212-8885
medgluv.com | jleong@medgluv.com

Medgluv

Celebrating 20 Years of Hand Protection to First Responders and Healthcare Professionals.

From: Sidlo, Corey <CSidlo@coj.net>
Sent: Monday, May 15, 2023 10:29 AM
To: Jerry Leong <JLeong@Medgluv.com>; Rick Grimes <RGrimes@Medgluv.com>
Subject: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

Good morning Medgluv, Inc.

The subject/attached contract with the City of Jacksonville ends on August 31, 2023. You have two renewal options available. Would you like to exercise the first of two renewal options? The second renewal will start 9/1/23 and end 2/29/24.

If you would like to renew, simply reply to this email stating that you would like to exercise renewal option 1 of 2, starting 9/1/23 – 2/29/24 (yes, 29 days in February…leap year…it through me for a "loop" too).

If not, please let me know as soon as you can, so I can rebid and award the contract it in time to avoid a gap in service.

Thank you.

Sincerely,

Corey Sidlo
Purchasing Analyst
Procurement Division
City of Jacksonville
214 N. Hogan Street, Suite 833
Jacksonville, FL 32202
Phone: 904-255-8815
Email: csidlo@coj.net

24+ year military veteran, serving the City of Jacksonville

CITY OF JACKSONVILLE

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Sidlo, Corey

From: Nicole Pidanick <nicole@hemeraholding.com>
Sent: Monday, May 15, 2023 2:16 PM
To: Sidlo, Corey
Cc: Angella Difelippo; Babak Shirali
Subject: Re: CONTRACT RENEWAL INQUIRY: SC-0270-23 Nitrile Gloves for JSO & JFRD

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hi Corey,
Yes we would like to exercise renewal option 1 of 2, starting 9/1/23 – 2/29/24.

Best Regards,

On Mon, May 15, 2023 at 10:30 AM Sidlo, Corey <CSidlo@coj.net> wrote:

Good morning Hemera Holding, LLC,

The subject/attached contract with the City of Jacksonville ends on August 31, 2023. You have two renewal options available. Would you like to exercise the first of two renewal options? The second renewal will start 9/1/23 and end 2/29/24.

If you would like to renew, simply reply to this email stating that you would like to exercise renewal option 1 of 2, starting 9/1/23 – 2/29/24 (yes, 29 days in February…leap year…it through me for a "loop" too).

If not, please let me know as soon as you can, so I can rebid and award the contract it in time to avoid a gap in service.

Thank you.

Sincerely,

Corey Sidlo

Purchasing Analyst

Procurement Division

City of Jacksonville

214 N. Hogan Street, Suite 833

Jacksonville, FL 32202

Phone: 904-255-8815

Email: csidlo@coj.net

24+ year military veteran, serving the City of Jacksonville

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SUBJECT: NITRILE GLOVES FOR JSO AND JFRD

BID #: SC-0270-23 **OPEN DATE:** 1/4/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – SIX (6) MONTHS FROM DATE OF AWARD WITH TWO (2) SIX (6) MONTH RENEWAL OPTIONS

AGENCY: PURCHASING DIVISION

BASIS OF AWARD: BY GROUP TO THE TWO (2) LOWEST RESPONSIVE, RESPONSIBLE BIDDERS

NUMBER OF BIDS INVITED: (109) **NUMBER RECEIVED:** (21) **OTHER:** (2)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the lowest bid for Group 1 Primary, Clearwater Distribution (dba) Gulfstar Supply for submitting product samples that did not meet the specifications per the bid document. Recommend approval to reject the lowest bidder for Group 3 Secondary Supplier, Med First Healthcare Supply, Inc. for providing samples that did not meet the specifications.

Recommend approval to reject the following suppliers for not providing samples: Buyer's Point, LLC, Bak Global, LLC, Mini Wing USA, Fischer Scientific Company, Inc., Malor & Company, Inc., and Agni Enterprises, LLC (dba) Head to Heals Safety Supplies. Recommend approval to reject Clean Space Project for not providing a completed Bid Proposal Form, a signed Bid Form, and not providing a signed Conflict of Interest Certificate.

Recommend approval to reject the following suppliers for submitting incomplete bids in Group 2: Premier Safety, Pyramid School Products, Henry Shein, Inc.

Medgluv, Inc. failed to acknowledge Addendum 1. Procurement has since received the acknowledgement of Addendum 1 and recommends waiving the technicality as a minor irregularity.

Recommend approval of award as follows:

- Group 1 Primary Supplier: Henry Schein, Inc. in the initial not-to-exceed amount of $177,000.00
- Group 1 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $187,000.00
- Group 2 Primary Supplier: Herma Holding, LLC in the initial not-to-exceed amount of $18,000.00
- Group 2 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $21,000.00
- Group 3 Primary Supplier: Herma Holding, LLC in the initial not-to-exceed amount of $4,000.00
- Group 3 Secondary Supplier: Medgluv, Inc. in the initial not-to-exceed amount of $4,000.00

Total initial not-to-exceed expenditure amount will be $408,276.90. Period of service will be six (6) months from date of award with two (2) six (6) month renewal options.

Funding will be encumbered from various accounts and executed by Purchase Orders.

ATTACHMENTS: Recommendation Memo, Bid Tabulation, Rejection Letters, Addendum 1, Terms & Conditions, Specifications

ANALYST: _____ Corey Sidlo

RESPECTFULLY SUBMITTED: _____ DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DUSTIN FREEMAN, CHIEF, PROCUREMENT DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 2/2/2023

OTHER: _____

ACTION OF AWARDING AUTHORITY

APPROVED ✓ DISAPPROVED _____ DATE 2/6/23

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02