SUBJECT: Mechanical Broom Sweeper

BID #: SC-0466-19 **OPEN DATE:** 5/22/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2019 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2) renewal options with SSES, Inc. dba Southern Sewer Equipment Sales. Period of service is from October 1, 2019 through September 30, 2020. Total revised estimated annual expenditure amount is $204,052.00, to include a $10,830.00 increase as outlined in the attached supplier memo. Total expenditure amount not to exceed $403,923.00.

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Award

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2019. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: September 6, 2019

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval of First (1st) Renewal for SC-0466-19 Mechanical Broom Sweeper

---

Fleet Management Division is requesting approval to utilize the First (1st) renewal option for the Mechanical Broom Sweeper to Environmental Products Group, Inc. Estimated annual expenditure to include price increase as outlined in the attached memo is $204,052.00. Period of Service is October 1, 2019 through September 30, 2020.

Total estimated expenditure not to exceed $204,052.00. Total expenditure not to exceed 403,923.00.

Funding Source: AFFM513-06401

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2019. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255.7499 Fax: 904.381.4607 www.coj.net

Southern Sewer Equipment Sales

800-782-4134 • 772-595-6940 • FAX 772-595-9171

www.southernsewer.com "A Certified MBE Woman Owned Business"

Ms. Sheryl Kurtz
City of Jacksonville
Procurement Division
214 N. Hogan Street, Suite 105
Jacksonville, FL 32202
Via email: skurtz@coj.net

September 5, 2019

RE: Bid #SC-0466-19

Dear Ms. Kurtz:

Southern Sewer Equipment Sales will accept the 1 year renewal (October 1, 2019 through September 30, 2020) of bid #SC-0466-19 for the Purchase of Global Mechanical Street Sweepers.

We accept the terms and conditions of the original bid with a price increase of $10,830.00 for the Tier 4 emissions upgrade. Attached is a letter from Global Environmental Products supporting the price increase for the Tier 4 emission upgrade.

Please contact us if you need any additional information.

Sincerely,

Felix Denmon

Felix Denmon
Vice President

Fort Pierce Office:
3409 Industrial 27th Street
Fort Pierce, FL 34946

Orlando Office:
10575 General Drive
Orlando, FL 32824

Miami Office:
8200 N.W. 58th Street
Doral, FL 33166

GLOBAL ENVIRONMENTAL PRODUCTS
www.globalsweeper.com

August 29, 2019

Attention: City of Jacksonville, FL

Regarding: Global Street Sweeper Pricing

To Whom It May Concern,

This letter is to inform you that effective August 1, 2019 Global Environmental Products has issued a price increase to our model M3 Street Sweeper.

This price increase is the direct result of recent Federal emissions standards that require Global Environmental Products to switch from a FLEX Tier 4 John Deere 4045T 115HP engine to a Tier 4 Final Cummins QSF 3.8L 130 HP engine.

In addition to this engine, Global has had to do considerable research and development in order to ensure this new engine fits into our machines with the additional Diesel Exhaust Fluid treatment system that these engines now require.

Currently the cost for this Cummins Tier 4 upgrade would be $11,830.00. Because the City of Jacksonville has been a loyal Global customer we would like to reduce that cost by $1,000.00. This would bring the net increase for the Tier 4 engine upgrade for the City of Jacksonville to $10,830.00. Global will hold all other pricing associated with the City of Jacksonville's current sweeper bid until September 30, 2020.

Respectfully,

Jason Condon

Jason Condon
Director of Product Development
Global Environmental Products, Inc.
585-944-1969
jcondon@globalsweeper.com

TITLE: Mechanical Broom Sweeper

BID NO.: SC-0466-19

OPEN DATE: May 22, 2019 @ 2 p.m.

ANALYST: Annette Burney

No. Invited: (4) No. Received (3) No Bids: (0)

Recorded By: John Hernandez Announcer: Olive Wallace-Cohen

ITEM	DESCRIPTION	EST. QTY	UNIT	Environmental Products Group, Inc. UNIT PRICE	Environmental Products Group, Inc. EXTENDED TOTAL	SSES, Inc. dba Southern Sewer Equipment Sales UNIT PRICE	SSES, Inc. dba Southern Sewer Equipment Sales EXTENDED TOTAL	Technology International, Inc. UNIT PRICE	Technology International, Inc. EXTENDED TOTAL
1	Mechanical Broom Sweeper per specifications, including Additional Options, Delivery and Training	2	EA	$ 193,222.00	$ 386,444.00	$ 199,871.00	$ 399,742.00		$ -
	Equivalent Brand			Elgin Broom Badger		2019 Global M3 Mechanical Broom Sweeper		Reject due to multiple offerings	
	Total Price :			$ 386,444.00		$ 399,742.00		$ -	
	TERMS:			0		10 Days		10/25% disc.	
	DELIVERY (Business Days):			N/S		90		168	
	CONFLICT OF INTEREST:			Yes		Yes		Yes	
	ADDENDUM( ):			N/A		N/A		N/A	

TERMS AND CONDITIONS

1. SCOPE

The Fleet Management Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the goods outlined in the bid documents. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items and to obtain pricing commitments for a **Mechanical Broom Sweeper equal to or greater than the attached specifications.**

2. AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

The term of this agreement is from **date of award through September 30, 2019 with two (2) one (1) year renewal options.** Renewal Options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and conditions set forth in the bid documents.

4. PRE-BID CONFERENCE

Not Applicable.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

The City of Jacksonville reserves the right to add or delete items and options as necessary during the contract period.

7. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry-wide increase. The City reserves the right to decline any price increase request.

9. DELIVERY

Delivery must be made within ninety (90) days after receipt of the purchase order. Delivery will be made to 2581 Commonwealth Avenue, Jacksonville, Florida 32254.

A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped,

SUBJECT: Mechanical Broom Sweeper

BID #: SC-0466-19 **OPEN DATE:** 5/22/19

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Date of award through September 30, 2019 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None, to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject two (2) bidders: Environmental Products Group, Inc. due to equivalent product not meeting the required specifications, and Technology International, Inc. for submitting multiple offers.

Recommend approval of award to the lowest responsive, responsible bidder, SSES, Inc. dba Southern Sewer Equipment Sales, for the purchase of one (1) 2019 Global M3 Mechanical Broom Sweeper. Period of service is from date of award through September 30, 2019 with two (2) one (1) year renewal options. Total estimated expenditure amount is $199,871.00.

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Equivalent Specifications and Terms and Conditions

Analyst: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 6/13/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 6/12/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam L. Monsa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05