SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16 **OPEN DATE: 12/14/2016**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Applications Software Technology, LLC (AST) in the amount of $1,491,478.00 for P1.CR.09 Phase 1 Go Live Extension and $28,800.00 for P3.CR.02 – COA Synch between GL and EPM, bringing the total contract award increase for the Master Services Contract (Implementation Services) by $1,520,278.00. The revised total contract expenditure not-to-exceed $28,019,708.72.

Funding to be encumbered by account AFIT53A-ITEF01-02-069509 to be executed by formal contract amendment(Contract#10420) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Ordering Document, Previous Awards

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
RUBEN OLA GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

November 12, 2019

11/19/19 14:09:25
Procurement Division

TO: Gregory W. Pease
Chief of Procurement

VIA: Kenneth Lathrop
Chief of Information Technologies/CIO Kenneth E. Lathrop

JP 11/18/19

FROM: Michael Turner Michael Turner
PMO Manager, Information Technologies Division

SUBJECT: ESC-0549-16–Enterprise Resource Planning (ERP)-Master Services Contract - Implementation Services-Amendment #3

On March 15, 2018, the City awarded Applications Software Technology, LLC (AST)/Oracle for the use of the Oracle SaaS ERP solution and for the services required to implement the Oracle SaaS ERP solution. The following contracts / agreements with Oracle and AST executed on March 28, 2018:

- **Master Services Contract with AST (Exhibit 1), City Contract 10420:** The Master Services Contract specifies the professional services required to implement the Oracle SaaS ERP solution (e.g. the service applications listed in the Ordering Document). The term of these agreements is for five (5) years with an option to renew for up to three (3) additional years. This contract has two (2) attachments:
    - Statement of Work (Exhibit 1A): Defines all services AST will provide to deliver fully functional Financial, Purchasing, Budget Development, Human Resources, and Payroll system to the City.
    - Payment Schedule (Exhibit 1B): Lists all payment amounts for deliverables by estimated completion date for all project phases.

- **Cloud Services Agreement with Oracle (Exhibit 2), City Contract 10180-01:** This document, and the negotiated Amendment (Exhibit 2A), governs the City's use of the Oracle SaaS ERP products described in the Ordering Document. The term of this agreement is for eight (8) years with the option to renew for up to three (3) additional years. This agreement also references the following Oracle policy documents:
    - Oracle Cloud Hosting and Delivery Policies (Exhibit 2B)
    - Data Processing Agreement (Exhibit 2C)
    - Oracle Services Privacy Policy (Exhibit 2D)
    - Service Specifications (Exhibit 2E)

- **Ordering Document with AST (Exhibit 3), City Contract 10421:** This document lists the ERP service applications (e.g. software modules) that the City is purchasing through this subscription agreement (with AST being a certified re-seller of Oracle cloud services). The term of this agreement is for one (1) year with the option to renew for up to seven (7) additional years. The maximum indebtedness for this contract will increase each year the City exercise the option to continue using the Oracle SaaS ERP solution by the amount specified for the Option Years within the agreement.

On March 28, 2018, the City established the contracts with the not-to-exceed amount of $23,063,150.00 for the Master Services Contract (implementation services) and $1,234,201.20 for the Ordering Document (SaaS subscription services), for a total maximum indebtedness for all contracts of $24,297,351.20.

On December 13, 2018, the City awarded the Project Change Order Request - P1.CR-01 - Credit Card Vendor Payments for $28,800. The amended contract with the not-to-exceed amount of $23,091,950.00 for Master Services Contract (implementation services) and $1,234,201.20 for the Ordering Document (SaaS subscription services), for a total maximum indebtedness for all contracts of $24,326,151.20.

On April 4, 2019, Project Change Order Request - SOA.CR-01 - Technical Training Classes was awarded for $45,000 and the 1st Renewal Option of the Ordering Document was awarded in the amount of $1,708,320.99. The change order increased the Master Services Contract (implementation services) not-to-exceed amount to $23,136,950.00. The 1st Renewal Option increased the Ordering Document (SaaS subscription services) not-to-exceed amount to $3,353,922.59, for a total maximum indebtedness for all contracts of $26,490.872.59.

On May 2, 2019, the City awarded the 1st Renewal Option of the Ordering Document-Amendment #1 to decrease the award for the Ordering Document (SaaS subscription services) due to the removal of specific products of the Data Integration Platform Cloud (DIPC) services. The amendment decreased the Ordering Document (SaaS subscription services) by $97,620.32 to adjust the annual not-to-exceed amount to $1,610,700.67 and the total not-to-exceed amount to for SaaS Subscription Services to $3,256,302.27. The amendment revised the total maximum indebtedness for all contracts to $26,393,252.27.

On May 23, 2019, the City awarded the 1st Renewal Option-Amendment #2 to increase the award for the Ordering Document (SaaS subscription services) due to the replacement of the new products and part numbers of the Data Integration Platform Cloud (DIPC) services. The amendment increased the Ordering Document (SaaS subscription services) by $97,450.32 to adjust the annual not-to-exceed amount to $1,708,150.99 and the total not-to-exceed amount to for SaaS Subscription Services to $3,353,752.59. The amendment revised the total maximum indebtedness for all contracts to $26,490,702.59.

On October 24, 2019, the City awarded the 1st renewal Option-Amendment #3 to increase the award for the Ordering Document (SaaS subscription services) due to the need for three (3) additional test instances. The amendment increased the Ordering Document (SaaS subscription services) by $8,728.13 to adjust the annual not-to-exceed amount to $1,716,879.12 and the total not-to-exceed amount to for SaaS Subscription Services to $3,362,480.72. The amendment revised the total maximum indebtedness for all contracts to $26,499,430.72.

Master Services Contract with AST (Exhibit 1):

The Information Technologies Division, (ITD) requests to amend and increase the award ESC-0549-16 for the Master Services Contract (Implementation Services) in the amounts of $1,520,278.00. This request includes two (2) project change orders, P1.CR.09 Phase 1 Go Live Extension for $1,491,478.00 and

P3.CR.02 Chart of Accounts (COA) Synch between General Ledger (GL) and the Enterprise Performance Management (EPM) for $28,800.00.

- P1.CR.09 Phase 1 Go Live Extension is to allow sufficient time for a complete configuration of the product suite, accurate conversion of data, fully vetting of the cutover plan, and testing of the product from end-to-end. The extension is to ensure the best user experience for all who will be using the new 1Cloud system.
- P3.CR.02 COA Synch between GL and EPM is to provide a synchronization between new values of the Oracle GL, the Oracle Budgeting and Financial Consolidation and Close Cloud Services applications. Oracle currently does not provide an out-of-the-box synchronization for this service. This approach will reduce risk and effort of manual updates between the systems.

This change order request, once approved will require an amendment to the Master Services Contract with AST (Exhibit 1). Payment Schedules are included and documented in each Change Order. The change orders will increase the Master Services Contract (implementation services) not-to-exceed amount to $24,657,228.00 for a total maximum indebtedness for all contracts to $28,019.708.72.

CSPEC Award Date	Award	Master Services Contract with AST (Exhibit 1): Implementation Services	Ordering Document with AST (Exhibit 3): SaaS Software Subscription	Total Not-To Exceed
03/15/18	Initial Award - Master Services Contract with AST (Implementation Services), Cloud Services Agreement with Oracle, Ordering Document (SaaS Software Subscription)	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
12/13/18	Implementation Services - Amendment #1_P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
04/04/19	Implementation Services - Amendment #2_SOA.CR-01	$ 45,000.00		
	Original Award Ordering Document True-Up		$ 411,400.40	
	1st Renewal Ordering Document		$ 1,708,320.99	$ 26,490,872.59
05/02/19	1st Renewal Ordering Document - Amendment #1_(Decrease-DIPC Services)		$ (97,620.32)	$ 26,393,252.27
05/23/19	1st Renewal Ordering Document - Amendment #2_(Increase-New DIPC Services)		$ 97,450.32	$ 26,490,702.59
10/24/19	1st Renewal Ordering Document - Amendment #3_(Increase-Additional Instances)		$ 8,728.13	$ 26,499,430.72
Pending	Implementation Services - Amendment #3_P1.CR.09 Phase 1 Go Live Extension and P3.CR.02 COA Synch between GL and EPM	$ 1,520,278.00		$ 28,019,708.72
		$ 24,657,228.00	**$ 3,362,480.72**	**$ 28,019,708.72**

Not-to-exceed Amount:

AST – Implementation Services	AFIT53A – ITEF01 – 02 – 069509	$ 24,657,228.00
AST – Software Subscription	AFIT53A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFIT531FERP – 03118	$ 2,128,279.52
Total Maximum Indebtedness		$ 28,019,708.72

Attachments:
P1.CR.09 Phase 1 Go Live Extension
P3.CR.02 COA Synch between GL and EPM
1Cloud ERP Project Implementation and SaaS Subscription Finance Tracking

CC:
Marlene Russell, Director of Organizational Effectiveness
Kenneth Lathrop, Chief of Information Technologies/CIO

City of Jacksonville Cloud ERP Project Change Request

Requestor: COJ PMO	**Request Date:** 8/26/2019
Change #: P1.CR.09 Phase 1 Go Live Extension	**Target Release:** ASAP
Priority: Urgent	
Functional Area: All – Phase 1, 1a, Data Warehouse, IDCS, SOA	

Description of Change:
The City requested a delay in the phase 1 go-live via letter on August 19, 2019, to mitigate some of the project . Since that time the COJ and AST PMO teams have been working to re-plan the remaining tasks to define a revised go-live date. The PMO team has recommended February 29, 2020 for the go-live. The expected benefits of this approach include:

- Additional time to complete the analysis of Projects and Activities
- Additional time to complete the data conversion mapping (Crosswalk) from FAMIS to Oracle GL values
- Additional time to prepare data for import to data warehouse applications
- Additional time for the COJ technical staff to complete integration testing to/from external applications
- Additional time to complete a full round of conversions after mapping are completed
- Increased likelihood of COJ end user acceptance
- Expanding the timeline available for the rollout of training and documentation
- Mitigating any risk of resource issues with respect to a Fiscal year end/start cutover

Certain other changes in scope which were subject to Change Request will be accommodated within the revised timeline as additional scope. Those items are detailed in the listing of additional scope changes pasted below in this change order.

Reason for Change: See description above and revised scope and deliverables provide below.

Impact if not implemented: None available – COJ Sponsors communicated the message on 8/19/2019. Attainment of the 10/1 go-live date is no longer possible.

Alternative Solutions:
The outstanding tasks and activities were evaluated one by one to determine an appropriate timeline.

Recommendation Solution:
AST concurs that a February 29, 2020 go live for Phase1 will mitigate project risk providing better data in the system, better tested integrations and better user adoption.

Schedule Impact:

City of Jacksonville Cloud ERP Project Change Request

The project schedule will be shifted from an October 1, 2019 Go live to a February 29, 2020 Go Live. A revised project plan to support this new timeline is pasted at the end of this Change Request document. NOTE: The support period durations for each phase will not change.

Cost Impact	Total fees of $1,491,478 to be paid via the payment schedule below.

Approvals:

Name	Title	Signature	Date Approved
Michael Turner	City Project Manager		
Jeff Kost	AST Project Executive	Jeff Kost	29-Oct-2019

Payment Schedule for this Change Order:

Task #	Description	Due Date	Total Amount	Acceptance Criteria
P1.CR.09.01	Pre-Prod Data Conversion Testing	1/21/2020	$522,017	Testing Complete and issues documented
P1.CR.09.02	Phase 1 – Go-Live	2/29/2020	$969,461	Use of Software Applications in the PROD environment

Listing of additional scope changes to be included within this Change Request

Area/Module	Description with previous CR reference if any
Unapproved Change Orders	• P1.CR.07 - Automate Supplier Notifications – Provides single sign-on for Supplier Contacts.
	• P1.CR.08 – Tivoli Inbound & Outbound Interfaces.
Additional Non-Change Order Estimates for Enhancements	• No CR# Assigned – COA Synch between GL and EPM
	• No CR# Assigned – Phase 1 Scope adjustment for Conversions
	• No CR# Assigned – Phase 1 Scope adjustment for Integrations
	• No CR# Assigned – Automatic budget reduction interface for cancelled POs.
	• No CR# Assigned – Update and standardize up to 6 Email notifications beyond basic notification requirements.
	• No CR# Assigned - Additional CAFR reporting in FCCS by AST with additional EPRCS functionality.
	• JFRD Ambulance Billing Interface - Inbound interface from Intermedix to Accounts Receivables to create Invoices, Adjustments and Cash Receipts
	• Miscellaneous Costing Interface from various COJ sources to P&G - Add Funding Source column to allow the interface to pick that funding source from Award data in 1Cloud
	• SOA Additional Notification Email Modifications for all interfaces to COJ 1Cloud support team
Remapping of	• COJ is currently performing several categories of SubFund cleanup.

City of Jacksonville Cloud ERP Project Change Request

Area/Module	Description with previous CR reference if any
FCCS reporting after FAMIS Sub-Fund Cleanup	• The extension of the project allows this effort to be completed prior to the revised Go Live date. • This directly positively impacts the accuracy of the Oracle General Ledger values, the Chart of Accounts Crosswalk between FAMIS and Oracle, and the accuracy of the Projects & Grants data conversion. • AST will remap FCCS reports once completed, and periodically through Go Live for ongoing FAMIS index code changes.

Assumptions:

1. All other payment deliverable and project milestones will remain unchanged with the exception of date modification to reflect the new timeline.
2. The revised project plan as created on 9/26/2019, shall be considered the baseline for the execution of tasks. Substantial delays in completing these tasks will be escalated to the appropriate management level for rapid resolution
3. Substantial delays in completing tasks will be considered as high priority issues as they may risk the viability of attaining the February 29. 2020 go-live date. The MS project plan is saved to the City Share Point site at the link below.
   Phase 1 Baseline Extended Timeline to 29 February 2020

City of Jacksonville Cloud ERP Project Change Request

Requestor : Michael Turner	**Request Date** : *6 Jun 2019*
Change # :*P3.CR.02 – COA Synch between GL and EPM*	
Priority : *Medium*	

Functional Area: FCCS and Budgeting

Description of Change:

Oracle does not provide an out of the box synchronization between the new values of the Oracle GL and the Oracle Budgeting and Financial Consolidation and Close Cloud Services applications. This change is to create a custom approach to complete that synchronizations

Reason for Change:

Lack of Oracle automation and a desire to not have to complete the work manually

Recommended Solution:

Complete the custom solution as defined in the assumptions to complete the synchronization

Schedule Impact:

None. Custom development will be completed within the phase 3 timeline.

Cost Impact	The total effort for design, build, unit test, support client testing, document and deploy is a fixed bid of 160 hours. While some hours will be completed on-site the offered total fixed amount is based on remote effort. The total fee would be $28,800

Approvals:

Name	Title	Signature	Date Approved
Jeff Kost	AST Project Sponsor	Jeff Kost	10/29/19
Michael Turner	COJ Project Manager		

City of Jacksonville Cloud ERP Project Change Request

Payment Schedule:

Task #	Description	Est. Due Date	Total Amount	Retention Amount	Net Amount	Acceptance Criteria
P3.CR.02.1	Acceptance Complete	2/14/20	$28,800	$2,880	$ 25,920	Solution completed and accepted for Phase 3
P3.CR.02.2	Phase 3 Retention Release	4/10/20	0	0	$2,880	Release of retention for Phase 3

Assumptions:

1. Substantially all work will be performed remotely so a lower rate was used for the estimate.
2. Design assumptions:
    a. Create OTBI reports using custom sql to link to metadata tables
    b. Report will include hierarchies for each COA segment in layout needed for EPM
    c. Flat file (report) will be uploaded to both FCCS and EPM
3. Pricing effort includes:
    a. Solution Design
    b. Solution Documentation
    c. Testing
    d. Quick reference training guide
    e. Overview of use and operation of the custom solution
4. This is a fixed fee and scope estimate, any substantial changes to the assumptions may require an increase in fees and be subject to additional change order.

ESC-0569-16

1Cloud ERP

Project Implementation and SaaS Subscription Finance Tracking

CSPEC Award Date	Award	Master Services Contract with AST (Exhibit 1): Implementation Services	Ordering Document with AST (Exhibit 3): SaaS Software Subscription	Total Not-To Exceed
03/15/18	Initial Award - Master Services Contract with AST (Implementation Services), Cloud Services Agreement with Oracle, Ordering Document (SaaS Software Subscription)	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
12/13/18	Implementation Services - Amendment #1_P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
04/04/19	Implementation Services - Amendment #2_SOA.CR-01	$ 45,000.00		
	Original Award Ordering Document True-Up		$ 411,400.40	
	1st Renewal Ordering Document		$ 1,708,320.99	$ 26,490,872.59
05/02/19	1st Renewal Ordering Document - Amendment #1_(Decrease-DIPC Services)		$ (97,620.32)	$ 26,393,252.27
05/23/19	1st Renewal Ordering Document - Amendment #2_(Increase-New DIPC Services)		$ 97,450.32	$ 26,490,702.59
10/24/19	1st Renewal Ordering Document - Amendment #3_(Increase-Additional Instances)		$ 8,728.13	$ 26,499,430.72
Pending	Implementation Services - Amendment #3_P1.CR.09 Phase 1 Go Live Extension and P3.CR.02 COA Synch between GL and EPM	$ 1,520,278.00		$ 28,019,708.72
		$ 24,657,228.00	**$ 3,362,480.72**	**$ 28,019,708.72**

1Cloud ERP

Project Implementation and SaaS Subscription Finance Tracking

CSPEC Award	Contract Date	Terms	City Contract	Award	Award Amount	Total Not-To Exceed	Comments
03/15/18	03/28/18 03/28/18 - 03/27/26	Eight (8) Years with Three (3) Optional Yearly Renewals	#10180-01	**Cloud Services Agreement with Oracle**			No dollar amount associate with this contract. This is the Public Sector Cloud Services Agreement. It documents some specific parts from the Ordering Document as associated with quantity limitation.

CSPEC Award	Contract Date	Terms	City Contract	Award	Award Amount	Total Not-To Exceed	Comments
03/15/18	03/28/18 03/28/18 - 03/27/23	Five (5) Years with Three (3) Optional Yearly Renewals	#10420	**Master Services Contract with AST (Implementation Services) -** Initial Award and Contract	$23,063,150.00	$ 23,063,150.00	Initial Award and Contract executed. Software Subscription only awarded for 3/4 of the annual expense due to budgtary limitations. During budget cycle additional funding allocated to cover the approved project costs.
12/13/18	1/14/2019 03/28/18 - 03/27/23	N/A	#10420 AMD 1	Implementation Services - Amendment #1_P1.CR.1-01	$ 28,800.00	$ 23,091,950.00	Only increased the not-to-exceed amount for Implementation services to $23,091,950
04/04/19	05/23/19 03/28/18 - 03/27/23	N/A	#10420 AMD 2	Implementation Services - Amendment #2_SOA.CR-01	$ 45,000.00	$ 23,136,950.00	Award was approved for the additional implementation services, true up of the award amount for the SaaS Software Subscription and the 1st Year Renewal of the SaaS Software Subscription Ordering Document. Contract was at final stage for signatures when Oracle declined to accept the Ordering Document due to the approval not being recevied prior to 3/30/19 when the document expired. *Note-Accounting created a separate contract 10420-01 for this amendment.
Pending			#10420 AMD 3	Implementation Services - Amendment #3_P1.CR.09 Phase 1 Go Live Extension	$ 1,491,478.00	$ 24,628,428.00	Change Order to account for the phase 1 go-live scheduel extension to 02/29/2020. Two payments: P1.CR.09.01 Pre-Prod Data Conversion Testing $522,017 and P1.CR.09.02 Phase 1 Go-Live $969,461.
Pending			#10420 AMD 3	Implementation Services - Amendment #3_P3.CR.02 COA Synch between GL and EPM	$ 28,800.00	$ 24,657,228.00	Change Order o crate the internediate solution for the EDM synching between the GL and EPM modules.

CSPEC Award Date	Contract Date	Terms	City Contract	Award	Award Amount	Total Not-To Exceed	Comments
03/15/18	03/28/2018 03/28/18 - 03/27/19	One (1) Year with Seven (7) Optional Yearly Renewals - Ordering Document *Renews Annually including the Attachment 1 Exhibit A Oracle Business Associcate Agreement*	#10421	**Ordering Document (SaaS Software Subscription) -** Initial Award and Contract	$ 1,234,201.20	$ 1,234,201.20	Initial Award and Contract executed. Software Subscription only awarded for 3/4 of the annual expense due to budgtary limitations. During budget cycle additional funding allocated to cover the approved project costs.
04/04/19	03/28/18 03/28/18 - 03/27/19		#10420-01	Original Award Ordering Document True-Up	$ 411,400.40	$ 1,645,601.60	Award was approved for the additional implementation services, true up of the award amount for the SaaS Software Subscription and the 1st Year Renewal of the SaaS Software Subscription Ordering Document. Contract was at final stage for signatures when Oracle declined to accept the Ordering Document due to the approval not being recevied prior to 3/30/19 when the document expired. Oracle was retiring several products for their Data Integration Platform Cloud Services (DIPC) and these products were no longer valid on the Ordering Document.
04/04/19	03/28/19 - 03/27/20	Seven (7) Years with Three (3) Optional Yearly Renewals - Ordering Document Renews Annually	#10420-01	1st Renewal Ordering Document	$ 1,708,320.99	$ 3,353,922.59	
05/02/19	05/21/19 03/28/19 - 03/27/20		#10420-01	1st Renewal Ordering Document - Amendment #1_(Decrease-DIPC Services)	$ (97,620.32)	$ 3,256,302.27	After many review and validation sessions with AST confirming the expired products and pricing to be removed, COJ went back to Awards on 5/2/19 to remove the DIPC services products, decrease the annual renewal, quarterly payments and decrease the not-to-exceed amount. Oracle required AST to sign a crosswalk document acknowledging to COJ regarding the product discrepanices between the
05/23/19	05/31/19 03/28/19 - 03/27/20		#10420-02	1st Renewal Ordering Document - Amendment #2_(Increase-New DIPC Services)	$ 97,450.32	$ 3,353,752.59	Oracle's replacement product numbers for the DIPC were provided and another amendment to the 1st Year renewal Ordering document was created. Oracle treated this as a separate Ordering Document, co-terming with the 1st year renewal. On 5/23/19 CSPEC approved the increase in SaaS Subscription Services, additional quarterly payment schedule and increased the not-to-exceed amount. Contract was was amended and executed. *Note-Accounting created a separate contract 10420-02 for this amendment.
10/24/19	11/05/19 03/28/19 - 03/27/20		#10421-01	1st Renewal Ordering Document - Amendment #3_(Increase-Additional Instances)	$ 8,728.13	$ 3,362,480.72	Requested 3 additional Oracle instances in order to accommodate the layering of the 3 phases implementations being performed concurrently. Instances are pro-rated to tem at the end of the 1st Renewal of the Ordering Document and will be elligible to renew for a full year. Payment for the instances for the initial perioed will be paid in the 4th quarter payment.

1Cloud ERP

Project Implementation and SaaS Subscription Finance Tracking

	Initial Award	Implementation Services - Amendment #1_P1.CR.1-01	Implementation Services - Amendment #2_SOA.CR-01 + Original Award Ordering Document True-Up + 1st Renewal Ordering Document	Amendment #1 1st Renewal Ordering Document (Decrease-DIPC Services)	Amendment #2 1st Renewal Ordering Document (Increase-New DIPC Services)	Amendment #3 1st Renewal Ordering Document (Increase-Additional Instances)	Implementation Services - Amendment #3_P1.CR.09 + P3.CR.02
Master Services Contract with AST (Implementation Services)	$ 23,063,150.00	$ 23,091,950.00	$ 23,136,950.00	$ 23,136,950.00	$ 23,136,950.00	$ 23,136,950.00	$ 24,657,228.00
Ordering Document (SaaS Software Subscription)	$ 1,234,201.20	$ 1,234,201.20	$ 3,353,922.59	$ 3,256,302.27	$ 3,353,752.59	$ 3,362,480.72	$ 3,362,480.72
Total All Contracts Not-to-Exceed Amount	**$ 24,297,351.20**	**$ 24,326,151.20**	**$ 26,490,872.59**	**$ 26,393,252.27**	**$ 26,490,702.59**	**$ 26,499,430.72**	**$ 28,019,708.72**
Ordering Document (SaaS Software Subscription) Quarterly Payments	$ 411,400.40	$ 411,400.40	$ 427,080.25	$ 402,675.17	$ 427,037.75		N/A
Ordering Document (SaaS Software Subscription) Annual Not-to-Exceed Amount	$ 1,234,201.20	$ 1,234,201.20	$ 1,708,320.99	$ 1,610,700.67	$ 1,708,150.99	$ 1,716,879.12	N/A

Not-to-exceed Amount:		
AST – Implementation Services	AFIT53A – ITEF01 – 02 – 069509	$ 24,657,228.00
AST – Software Subscription	AFIT53A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFIT531FERP – 03118	$ 2,128,279.52
Total Maximum Indebtedness		**$ 28,019,708.72**

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16 **OPEN DATE: 12/14/2016**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Applications Software Technology, LLC (AST) in the amount of $8,728.13 for Oracle Additional Test Environment - Oracle Fusion Cloud Service. The revised total contract expenditure not-to-exceed $26,499,430.72.

Funding to be encumbered by account AFIT531FERP–03118 to be executed by formal contract amendment(Contract#10421) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Ordering Document, Previous Awards

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING 0 DATE: 10/24/19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 10/24/19

APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

City of Jacksonville, Florida

Lenny Curry, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

October 16, 2019

10/17/19 11:40:42
Procurement Division

TO: Gregory W. Pease
Chief of Procurement

JP 10/17/19

VIA: Kenneth Lathrop
Chief of Information Technologies/CIO Kenneth E. Lathrop

FROM: Michael Turner
PMO Manager, Information Technologies Division Michael Turner

SUBJECT: ESC-0549-16–Enterprise Resource Planning (ERP)-Additional Instances-Amendment #3

On March 15, 2018, the City awarded Applications Software Technology, LLC (AST)/Oracle for the use of the Oracle SaaS ERP solution and for the services required to implement the Oracle SaaS ERP solution. The following contracts / agreements with Oracle and AST executed on March 28, 2018:

- **Master Services Contract with AST (Exhibit 1), City Contract 10420:** The Master Services Contract specifies the professional services required to implement the Oracle SaaS ERP solution (e.g. the service applications listed in the Ordering Document). The term of these agreements is for five (5) years with an option to renew for up to three (3) additional years. This contract has two (2) attachments:
    - Statement of Work (Exhibit 1A): Defines all services AST will provide to deliver fully functional Financial, Purchasing, Budget Development, Human Resources, and Payroll system to the City.
    - Payment Schedule (Exhibit 1B): Lists all payment amounts for deliverables by estimated completion date for all project phases.
- **Cloud Services Agreement with Oracle (Exhibit 2), City Contract 10180-01:** This document, and the negotiated Amendment (Exhibit 2A), governs the City's use of the Oracle SaaS ERP products described in the Ordering Document. The term of this agreement is for eight (8) years with the option to renew for up to three (3) additional years. This agreement also references the following Oracle policy documents:
    - Oracle Cloud Hosting and Delivery Policies (Exhibit 2B)
    - Data Processing Agreement (Exhibit 2C)
    - Oracle Services Privacy Policy (Exhibit 2D)
    - Service Specifications (Exhibit 2E)

- **Ordering Document with AST (Exhibit 3), City Contract 10421:** This document lists the ERP service applications (e.g. software modules) that the City is purchasing through this subscription agreement (with AST being a certified re-seller of Oracle cloud services). The term of this agreement is for one (1) year with the option to renew for up to seven (7) additional years. The maximum indebtedness for this contract will increase each year the City exercise the option to continue using the Oracle SaaS ERP solution by the amount specified for the Option Years within the agreement.

On March 28, 2018, the contracts were established with the not-to-exceed amount of $23,063,150.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,297,351.20.

On December 13, 2018, Project Change Order Request - P1.CR-01 - Credit Card Vendor Payments was awarded for $28,800. The contract was amended with the not-to-exceed amount of $23,091,950.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,326,151.20.

On April 4, 2019, Project Change Order Request - SOA.CR-01 - Technical Training Classes was awarded for $45,000 and the 1st Renewal Option was awarded in the amount of $1,708,320.99. The change order increased the implementation services not-to-exceed amount to $23,136,950.00. The renewal option increased the SaaS Software Subscription not-to-exceed amount to $3,353,922.59.

On May 2, 2019 1st Renewal Option- Amendment #1 was approved to decrease the award for the SaaS Software Subscription due to the removal of specific products of the Data Integration Platform Cloud (DIPC) services. The amendment decreased the SaaS Software Subscription by $97,620.32 to adjust the not-to-exceed amount to $1,610,700.67 and the revised total contract expenditure not-to-exceed amount to $26,393,252.27.

On May 23, 2019 1st Renewal Option-Amendment #2 was approved to increase the award for the SaaS Software Subscription due to the replacement of the new products and part numbers of the Data Integration Platform Cloud (DIPC) services. The amendment increased the SaaS Software Subscription by $97,450.32 to adjust the not-to-exceed amount to $1,708,150.99 and the revised total contract expenditure not-to-exceed amount to $26,490,702.59.

Ordering Document with AST (Exhibit 3):
The Information Technologies Division, (ITD) requests to amend the SaaS Software Subscription Ordering Document with AST (Exhibit 3). This amendment request #3 increases the SaaS Software Subscription amount by $8,728.13 to adjust the not-to-exceed amount to $1,716,879.12 for the period of the approved contract amendment thru March 27, 2020. The final quarterly payment for the 1strenewal will be $435,765.83. This amendment revises the total contract expenditure not-to-exceed amount to $26,499,430.72.

This amendment is required due to the complexity of running 3 phases of the project simultaneously. Each phase requires multiple test instances and with the schedule change of Phase 1, the management of the environments/instances has become a risk to the project. These additional instances will provide a strategic approach to maintaining integrity and continuity of the deployment architecture.

Date	Award	Master Services Contract with AST (Exhibit 1): AST – Implementation Services City Contract #10420	Ordering Document with AST (Exhibit 3): AST – Software Subscription City Contract #10421	Total Not-To Exceed
03/15/18	Initial Award	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
12/13/18	P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
04/04/19	1st Renewal - SOA.CR-01	$ 45,000.00		
	True-Up		$ 411,400.40	
	Ordering Document Changes		$ 1,708,320.99	$ 26,490,872.59
05/02/19	Amendment #1 (Decrease-DIPC Services)		$ (97,620.32)	$ 26,393,252.27
05/23/19	Amendment #2 (Increase-New DIPC Services)		$ 97,450.32	$ 26,490,702.59
In Process	Amendment #3 (Increase-Additional Instances)		$ 8,728.13	$ 26,499,430.72
		$ 23,136,950.00	$ 3,362,480.72	$ 26,499,430.72

Not-to-exceed Amount:

AST – Implementation Services	AFIT53A – ITEF01 – 02 – 069509	$ 23,136,950.00
AST – Software Subscription	AFIT53A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFIT531FERP – 03118	$ 2,128,279.52
Total Maximum Indebtedness		$ 26,499,430.72

Attachments:
Oracle SaaS Ordering Document – Additional Test Instances
Attachment C – Revised Software Payment Schedule Additional Test Instances - Amendment 3

CC:
Marlene Russell, Director of Organizational Effectiveness
Kenneth Lathrop, Chief of Information Technologies/CIO

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16 **OPEN DATE: 12/14/2016**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Applications Software Technology, LLC (AST) in the amount of $97,450.32 due to Oracle revised the Data Warehouse Integration Platform to include new additional products, part numbers and costs that were not available during the 1st renewal. The revised total contract expenditure not-to-exceed $26,490,702.59.

Funding to be encumbered by account AFIT53A–ITEF01–02–069509 for implementation services, account AFIT531FERP–03118 for software subscription services and to be executed by formal contract amendment (#10420-Master Services Contract with AST, #10421-Ordering Document with AST) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Ordering Document, Previous Awards

BUYER: _____
RUBEN OLA

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 5/23/19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 5/23/19

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

City of Jacksonville, Florida

Lenny Curry, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

May 17, 2019

TO: Gregory W. Pease
Chief of Procurement

VIA: Kenneth Lathrop
Chief of Information Technologies/CIO Kenneth E. Lathrop 05/17/19 09:23:29 Procurement Division

FROM: Michael Turner
PMO Manager, Information Technologies Division

SUBJECT: ESC-0549-16 – Enterprise Resource Planning (ERP) – 1st Renewal Option-Amendment #2

On March 15, 2018, the City awarded Applications Software Technology, LLC (AST)/Oracle for the use of the Oracle SaaS ERP solution and for the services required to implement the Oracle SaaS ERP solution. The following contracts / agreements with Oracle and AST executed on March 28, 2018:

- **Master Services Contract with AST (Exhibit 1), City Contract 10420:** The Master Services Contract specifies the professional services required to implement the Oracle SaaS ERP solution (e.g. the service applications listed in the Ordering Document). The term of these agreements is for five (5) years with an option to renew for up to three (3) additional years. This contract has two (2) attachments:
  - Statement of Work (Exhibit 1A): Defines all services AST will provide to deliver fully functional Financial, Purchasing, Budget Development, Human Resources, and Payroll system to the City.
  - Payment Schedule (Exhibit 1B): Lists all payment amounts for deliverables by estimated completion date for all project phases.

- **Cloud Services Agreement with Oracle (Exhibit 2), City Contract 10180-01:** This document, and the negotiated Amendment (Exhibit 2A), governs the City's use of the Oracle SaaS ERP products described in the Ordering Document. The term of this agreement is for eight (8) years with the option to renew for up to three (3) additional years. This agreement also references the following Oracle policy documents:
  - Oracle Cloud Hosting and Delivery Policies (Exhibit 2B)
  - Data Processing Agreement (Exhibit 2C)
  - Oracle Services Privacy Policy (Exhibit 2D)

- Service Specifications (Exhibit 2E)

- **Ordering Document with AST (Exhibit 3), City Contract 10421:** This document lists the ERP service applications (e.g. software modules) that the City is purchasing through this subscription agreement (with AST being a certified re-seller of Oracle cloud services). The term of this agreement is for one (1) year with the option to renew for up to seven (7) additional years. The maximum indebtedness for this contract will increase each year the City exercise the option to continue using the Oracle SaaS ERP solution by the amount specified for the Option Years within the agreement.

On March 28, 2018, the contracts were established with the not-to-exceed amount of $23,063,150.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,297,351.20.

On December 13, 2018, Project Change Order Request - P1.CR-01 - Credit Card Vendor Payments was awarded for $28,800. The contract was amended with the not-to-exceed amount of $23,091,950.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,326,151.20.

On April 4, 2019, Project Change Order Request - SOA.CR-01 - Technical Training Classes was awarded for $45,000 and the 1st Renewal Option was awarded in the amount of $1,708,320.99. The change order increased the implementation services not-to-exceed amount to $23,136,950.00. The renewal option increased the SaaS Software Subscription not-to-exceed amount to $3,353,922.59.

On May 2, 2019 1st Renewal Option- Amendment #1 was approved to decrease the award for the SaaS Software Subscription due to the removal of specific products of the Data Integration Platform Cloud (DIPC) services. The amendment decreased the not-to-exceed amount of the SaaS Software Subscription by $97,620.32 to adjust the revised total contract expenditure not-to-exceed amount to $26,393,252.27.

Ordering Document with AST (Exhibit 3):
The Information Technologies Division, (ITD) requests to amend the year one (1) of seven (7) renewal options of the Ordering Document with AST (Exhibit 3). This amendment request #2 increases the SaaS Software Subscription amount by $97,450.32 to adjust the not-to-exceed amount to $1,708,150.99 for the period of March 28, 2019 thru March 27, 2020. The 1st renewal quarterly payment will be $402,675.17, this 2nd amendment quarterly payment will be $24,362.53 for a total quarterly payment of $427,037.70 for the 1st year renewal period. This amendment revises the total contract expenditure not-to-exceed amount to $26,490,702.59.

This amendment is required due to Oracle revised the Data Warehouse Integration Platform. This transition necessitates the addition of new products, part numbers and costs that were not available during the 1st renewal. A separate Ordering Document and Software Payment Schedule were created by Oracle to handle these additions to the 1st renewal. The documents will be merged during the 2nd renewal option.

	Master Services Contract with AST (Exhibit 1): AST – Implementation Services	Cloud Services Agreement with Oracle (Exhibit 2): AST – Software Subscription	Total Not-To Exceed
Initial Award	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
1st Renewal - SOA.CR-01	$ 45,000.00		
True-Up		$ 411,400.40	
Ordering Document Changes		$ 1,708,320.99	$ 26,490,872.59
Amendment #1		$ (97,620.32)	$ 26,393,252.27
Amendment #2		$ 97,450.32	$ 26,490,702.59
	$ 23,136,950.00	$ 3,353,752.59	$ 26,490,702.59

Not-to-exceed Amount:

AST – Implementation Services	AFIT53A – ITEF01 – 02 – 069509	$ 23,136,950.00
AST – Software Subscription	AFIT53A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFIT531FERP – 03118	$ 2,119,551.39
Total Maximum Indebtedness		$ 26,490,702.59

Attachments:
Oracle SaaS Ordering Document First Renewal – Integration Replacement
Attachment C – Software Payment Schedule First Renewal - Amendment 2

CC:
Marlene Russell, Director of Organizational Effectiveness
Kenneth Lathrop, Chief of Information Technologies/CIO

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16 **OPEN DATE: 12/14/2016**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to decrease the award with Applications Software Technology, LLC (AST) in the amount of $97,620.32 due to removal of some specific products of the Data Integration Platform Cloud (DIPC) services.
The revised total contract expenditure not-to-exceed $26,393,252.27.

Funding to be encumbered by account AFIT53A–ITEF01–02–069509 for implementation services, account AFIT531FERP–03118 for software subscription services and to be executed by formal contract amendment (#10420-Master Services Contract with AST, #10421-Ordering Document with AST) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Vendor Ordering Document, Previous Awards

BUYER: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 5/02/19

_____ OTHER: _____

_____

_____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 5/2/19

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For. Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

City of Jacksonville, Florida

Lenny Curry, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE

April 26, 2019

TO: Gregory W. Pease
Chief of Procurement

04/26/19 15:09:07
Procurement Division

VIA: Kenneth Lathrop
Chief of Information Technologies/CIO Kenneth E Lathrop

FROM: Michael Turner
PMO Manager, Information Technologies Division

SUBJECT: ESC-0549-16 – Enterprise Resource Planning (ERP) – 1st Renewal Option and Change Order for Technical Training-Amendment

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On March 15, 2018, the City awarded Applications Software Technology, LLC (AST)/Oracle for the use of the Oracle SaaS ERP solution and for the services required to implement the Oracle SaaS ERP solution. The following contracts / agreements with Oracle and AST executed on March 28, 2018:

- **Master Services Contract with AST (Exhibit 1), City Contract 10420:** The Master Services Contract specifies the professional services required to implement the Oracle SaaS ERP solution (e.g. the service applications listed in the Ordering Document). The term of these agreements is for five (5) years with an option to renew for up to three (3) additional years. This contract has two (2) attachments:
    - Statement of Work (Exhibit 1A). Defines all services AST will provide to deliver fully functional Financial, Purchasing, Budget Development, Human Resources, and Payroll system to the City.
    - Payment Schedule (Exhibit 1B): Lists all payment amounts for deliverables by estimated completion date for all project phases.

- **Cloud Services Agreement with Oracle (Exhibit 2), City Contract 10180-01:** This document, and the negotiated Amendment (Exhibit 2A), governs the City's use of the Oracle SaaS ERP products described in the Ordering Document. The term of this agreement is for eight (8) years with the option to renew for up to three (3) additional years. This agreement also references the following Oracle policy documents:
    - Oracle Cloud Hosting and Delivery Policies (Exhibit 2B)
    - Data Processing Agreement (Exhibit 2C)

- Oracle Services Privacy Policy (Exhibit 2D)
- Service Specifications (Exhibit 2E)

- **Ordering Document with AST (Exhibit 3), City Contract 10421:** This document lists the ERP service applications (e.g. software modules) that the City is purchasing through this subscription agreement (with AST being a certified re-seller of Oracle cloud services). The term of this agreement is for one (1) year with the option to renew for up to seven (7) additional years. The maximum indebtedness for this contract will increase each year the City exercise the option to continue using the Oracle SaaS ERP solution by the amount specified for the Option Years within the agreement.

On March 28, 2018 the contracts were established with the not to exceed amount of $23,063,150.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,297,351.20.

On December 13, 2018 Project Change Order Request - P1.CR-01 - Credit Card Vendor Payments was awarded in the amount of $28,800. The contract was amended with the not to exceed amount of $23,091,950.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,326,151.20.

On April 4, 2019 Project Change Order Request - SOA.CR-01 - Technical Training Classes was awarded in the amount of $45,000 and the 1st Renewal Option was awarded in the amount of $1,708,320.99. The change order increased the implementation services not to exceed amount to $23,136,950.00. The renewal option increased the SaaS Software Subscription not to exceed amount to $3,353,922.59.

Ordering Document with AST (Exhibit 3):
The Information Technologies Division, (ITD) requests to amend the year one (1) of seven (7) renewal options of the Ordering Document with AST (Exhibit 3). The amendment request reduces the renewal amount by $97,620.32 to adjust the not to exceed amount to $1,610,700.67 for the period of March 28, 2019 thru March 27, 2020. The quarterly payments will reduce from $427,080.25 to $402,675.17 for the 1st year renewal period.

This amendment is required due to Oracle's in-progress transition to an improved Data Warehouse Integration Platform. This transition necessitates the removal of specific products, part numbers and costs. In addition, modifications to Oracle's Identity Management products, part numbers and costs were necessary to facilitate this transition.

Changes to the Ordering Document:

IDCS –
The removal of the Data Integration Platform Cloud (DIPC) services resulted in the following products and costs removed or quantities reduced:

- Six (6) part #s were removed
- Three (3) part # quantities were reduced

PaaS/IaaS Licenses –
Based upon the migration of the Identity Cloud Service from Classis to new Oracle Cloud Integration (OCI) products and costs removed or quantities reduced:

- Six (6) part #s were removed
- Two (2) part # quantities were reduced

	Master Services Contract with AST (Exhibit 1): AST – Implementation Services	Cloud Services Agreement with Oracle (Exhibit 2) AST – Software Subscription	Total Not-To Exceed
Initial Award	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
1st Renewal - SOA.CR-01	$ 45,000.00		
True-Up		$ 411,400.40	
Ordering Document Changes		$ 1,610,700.67	
	$ 23,136,950.00	$ 3,256,302.27	$ 26,393,252.27

Not to Exceed Amount:

AST – Implementation Services	AFIT53A – ITEF01 – 02 – 069509	$ 23,136,950.00
AST – Software Subscription	AFIT53A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFIT531FERP – 03118	$ 2,022,101.07
Total Maximum Indebtedness		$ 26,393,252.27

Attachments:
Oracle SaaS Ordering Document – First Renewal
First Renewal Crosswalk Cover Letter
Attachment C – Software Payment Schedule - First Renewal

CC:
Marlene Russell, Director of Organizational Effectiveness
Kenneth Lathrop, Chief of Information Technologies/CIO

Applications Software Technology LLC

April 22, 2019

Mr. Michael Turner
Manager - Project Management Office
City of Jacksonville, Florida
Information Technology Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

RE: Letter Received April 17, 2019

Dear Mr. Turner:

As per our conversation and as requested in the letter sent by the City on April 17, 2019, please find attached the revise ordering document for the City's Oracle Cloud Subscription services. Additionally, you will find the revised Payment Schedule that reflects the product modifications detailed below.

The following table(s) contain a detailed listing of the modifications to the Ordering Document compared to the Ordering Document executed by the City in March, 2018 and the subsequent Ordering Document approved by the Competitive Sealed Proposal Evaluation Committee (CSPEC) on April 4, 2019.

The removal of the Data Integration Platform Cloud (DIPC) service results in the following products and costs being removed:

SKU	Component	Quantity	Cost
B88833	Oracle Data Integration Platform Cloud - Enterprise - Government - Gigabyte of Data Processed Per Hour	1488	$72,720.76
B88788	Oracle Cloud Infrastructure - Block Storage Classic - Government - Gigabyte Storage Capacity per Month	1488	$263.73
B88786	Oracle Cloud Infrastructure - Load Balancer Classic - Data Processed - Government	4464	$306.59
B88785	Oracle Cloud Infrastructure – Load Balancer Classic - Government	1024	$96.03
B88796	Oracle Cloud Infrastructure – Object Storage Classic – Government – Greater than 1TB per month	7440	$186.16
B88807	Oracle Database Backup Service – Storage Capacity - Government	1024	$0.00

The following SKUs have duplicate entries on the Ordering Document, due to the removal of the Data Integration Platform Cloud (DIPC) service the following products have been reduced by the following quantities and cost.

SKU	Component	Reduction in Quantity	Cost
B88809	Oracle Database Cloud Service - Enterprise Edition Extreme Performance - Government - OCPU Per Hour	1,488	$15,149.93
B88801		1,488	$8,726.92

[redacted]

Applications Software Technology LLC

	Oracle Java Cloud Service High Performance Government OCPU Per Hour		

Based upon the migration of the Identity Cloud Service from Classic to the new OCI SKUs, the following products and quantities will be removed.

Original SKU	Component	Quantity	Cost
B89418	Oracle Identity Cloud Service - Basic - Government	391,344	$5,736.53
B88832	Oracle Identity Cloud Service - Standard - Government	977,616	$70,153.72
B89418	Oracle Identity Cloud Service - Basic - Government (Required for B88832)	34,968	$522.42
B88832	Oracle Identity Cloud Service - Standard - Government	34,968	$2,517.70
B89328	Oracle Identity Cloud Service - Standard - Consumer User - Government	1,488	$13.39
B89328	Oracle Identity Cloud Service - Standard - Consumer User - Government	114,576	$1,031.18

Based upon the migration of the Identity Cloud Service from Classic to the new OCI SKUs, the below products and quantities will replace the products and quantities in the above table.

New SKU	Component	Quantity	Cost
B90565	Oracle Identity Cloud Service - Enterprise User - Government - User Per Month (Priced in Advance of Availability)	8,600	$77,544.94
B90566	Oracle Identity Cloud Service - Consumer User - Government - User Per Month (Priced in Advance of Availability)	3,500	$2,430.00
B90937	Oracle Identity Foundation Cloud Service - Government - Each	1	$0.00

Attachments:

1. Jacksonville SaaS Ordering Document First Renewal 4222019
2. Revised Attachment C – Software Payment Schedule First Renewal 4222019

Please review the above information and the attached documents. If you have any questions, concerns or require further information, please contact David Dawson at (813) 777-9457.

Sincerely,

Shaji Zechariah

Shaji Zechariah
President – AST LLC

[redacted]

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16

OPEN DATE: 12/14/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from March 28, 2019 to date of award.

Recommend approval to increase the award for implementation services with Applications Software Technology, LLC (AST) in the amount of $45,000.00 for ITD staff training class Service Oriented Architecture (SOA) as described in the attached contract change request.

Recommend approval to increase the award with Applications Software Technology, LLC (AST) in the amount of $411,400.40 to cover the 4th quarter period for the Oracle SaaS Software Subscription Services.

Recommend approval to utilize the first of seven (7) one (1) year renewal options with Applications Software Technology, LLC (AST) in the amount of $1,708,320.99 for Oracle SaaS Software Ordering Document. Period of service will be from date of award through March 27, 2020.The revised total contract expenditure not-to-exceed $26,490,872.59.

Funding to be encumbered by account AFIT53A–ITEF01–02–069509 for implementation services, account AFIT531FERP–03118 for software subscription services and to be executed by formal contract amendment (#10420-Master Services Contract with AST, #10421-Ordering Document with AST) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Change Order SOA.CR-01 Request, Previous Awards

BUYER: _____ RUBEN OLA

RESPECTFULLY SUBMITTED _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 4/04/19

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 4/4/19

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

Attachment C - Software Pay Schedule

888581	Oracle Additional Environment for Profitability and Cost Management Cloud Service – Test Environment	1	12	275 00	$3,300 00
888490	Oracle RightNow Enterprise Contact Center Dynamic Agent Desktop Cloud Service. Hosted Named Seat	1,200	12	2.03	$29,250 00
872237	Oracle RightNow Universal Core Service Tier 1 Sessions Service Period Pool - 100 session – Pooled Capacity	6,000	12	0 04	$2,688 00
872234	Oracle RightNow Universal Policy Automation Tier 3 Sessions Service Period Pool – 100 Sessions – Pooled Capacity	1,800	12	0 19	$4,158 00
868251	Oracle RightNow Emails Sent Monthly – 100 emails sent – Pooled Capacity	1,200	12	0 08	$100 80
882256	Oracle RightNow Non Contact Center User Cloud Service - Hosted Non Contact Center Named Seat Month	6,012	12	0.17	$12,000.00
878444	Oracle Policy Automation Collaboration Cloud Service - Hosted Named Seat Month	1,200	12	8.00	$9,600 00
886967	Oracle Policy Automation Agent Cloud Service Cloud Service - Hosted Named Seat Month	1 200	12	6.40	$7,680 00
879885	Oracle Field Service Core Managed Cloud Services Hosted Named User	50	12	2.40	$1,440 00
879887	Oracle Field Service Mobility Cloud Service Hosted Named User	50	12	2.00	$1,200.00
879889	Oracle Field Service Routing Cloud Service Hosted Named User	50	12	2.00	$1,200.00
879893	Oracle Field Service Customer Communication Cloud Service - Hosted Named User	50	12	1.60	$960 00
870790	Oracle Additional Test Environment for Oracle RightNow Cloud Service - Test Environment	1	12	250.00	$3,000 00
888386	Oracle Social Cloud, Standard – Production Environment	1	12	52 00	$624 00
888389	Oracle Social Cloud, Standard – Message Data – 1,000 Messages	500	12	0 17	$1,000 00
887365	Oracle HIPAA Advanced Security for Fusion SaaS in the Oracle Public Cloud	1	12	583.33	$7,000 00
888801	Oracle Java Cloud Service - High Performance - Government - OCPU Per HouR	4,464	12	0.00	$0 00
890285	Oracle Analytics Cloud - Enterprise - Government - OCPU Per Hour	7,440	12	2 3952	$213,842 22
890560	Oracle Cloud Infrastructure - Database Cloud Service - Enterprise Edition Extreme Performance - Government - OCPU Per Hour	9,672	12	0.998	$115,829 48
888809	Oracle Database Cloud Service - Enterprise Edition Extreme Performance - Government - OCPU Per Hour	744	12	0.9682	$8,643 73
890022	Oracle SOA Suite Cloud Service	5,952	12	0.5749	$41,059 74
889428	Oracle Cloud Infrastructure - Load Balancer - 400 Mbs - Government	1,488	12	0 0505	$901 55
889435	Oracle Cloud Infrastructure - Block Volume - Government - Gigabyte Storage Capacity per Month	10,240	12	0 0252	$3,102 11
889436	Oracle Cloud Infrastructure - Object Storage - Requests - Government - 10,000 Requests per Month	12,288	12	0.002	$297 80
889437	Oracle Cloud Infrastructure - Object Storage - Storage - Government - Gigabyte Storage Capacity per Month	34,816	12	0 0151	$6,328 30
889432	Oracle Cloud Infrastructure - Outbound Data Transfer - Government - Gigabyte Outbound Data Transfer per month	3,072	12	0 0000	$0 00
890937	Oracle Identity Foundation Cloud Service - Government - Each	1	12	0 0000	$0 00
890565	Oracle Identity Cloud Service - Enterprise User Government - User per Month	8,600	12	0.7514	$77,544 94
890566	Oracle Identity Cloud Service - Consumer User Government - User per Month	3,500	12	0 0579	$2,430 00
				Total	$1,610,700.67

City of Jacksonville, Florida

Lenny Curry, Mayor

Information Technologies Division
Ed Ball Building
214 N. Hogan Street, Suite 900
Jacksonville, Florida 32202

ONE CITY ONE JACKSONVILLE

March 27, 2019

04/01/19 11:15:25
Procurement Division

TO: Gregory W. Pease
Chief of Procurement

JP 4/1/19

VIA: Kenneth Lathrop *Kenneth E. Lathrop*
Chief of Information Technologies/CIO

FROM: Michael Turner *Michael Turner*
PMO Manager, Information Technologies Division

SUBJECT: ESC-0549-16 – Enterprise Resource Planning (ERP) – 1st Renewal Option and Change Order for Technical Training

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On March 15, 2018, the City awarded Applications Software Technology, LLC (AST)/Oracle for the use of the Oracle SaaS ERP solution and for the services required to implement the Oracle SaaS ERP solution. The following contracts / agreements with Oracle and AST were executed on March 28, 2018:

- **Master Services Contract with AST (Exhibit 1), City Contract 10420:** The Master Services Contract specifies the professional services required to implement the Oracle SaaS ERP solution (e.g. the service applications listed in the Ordering Document). The term of this agreements is for five (5) years with an option to renew for up to three (3) additional years. This contract has two (2) attachments:
  - Statement of Work (Exhibit 1A): Defines all services AST will provide to deliver fully functional Financial, Purchasing, Budget Development, Human Resources, and Payroll system to the City.
  - Payment Schedule (Exhibit 1B): Lists all payment amounts for deliverables by estimated completion date for all project phases.
- **Cloud Services Agreement with Oracle (Exhibit 2), City Contract 10180-01:** This document, and the negotiated Amendment (Exhibit 2A), governs the City's use of the Oracle SaaS ERP products described in the Ordering Document. The term of this agreement is for eight (8) years with the option to renew for up to three (3) additional years. This agreement also references the following Oracle policy documents:
  - Oracle Cloud Hosting and Delivery Policies (Exhibit 2B)
  - Data Processing Agreement (Exhibit 2C)
  - Oracle Services Privacy Policy (Exhibit 2D)

- Service Specifications (Exhibit 2E)
- **Ordering Document with AST (Exhibit 3), City Contract 10421:** This document lists the ERP service applications (e.g. software modules) that the City is purchasing through this subscription agreement (with AST being a certified re-seller of Oracle cloud services). The term of this agreements is for one (1) year with the option to renew for up to seven (7) additional years. The maximum indebtedness for this contract will increase each year the City exercise the option to continue using the Oracle SaaS ERP solution by the amount specified for the Option Years within the agreement.

The contracts were established with the not to exceed amount of $23,063,150.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,297,351.20.

On December 13, 2018 Project Change Order Request - P1.CR-01 - Credit Card Vendor Payments was awarded in the amount of $28,800. The contract was amended with the not to exceed amount of $23,091,950.00 for implementation services and $1,234,201.20 for SaaS subscription services, for a total maximum indebtedness of $24,326,151.20.

Master Services Contract with AST (Exhibit 1):
The Information Technologies Division, (ITD) requests a change order to increase the award ESC-0549-16 in the amount of $45,000. This project change order, SOA.CR-01 Technical Training Classes, will provide the necessary training for ITD staff to manage and maintain the Service Oriented Architecture (SOA) platform. Oracle SOA Suite enables system developers to set up and manage services and to orchestrate them into composite applications and business processes between the 1Cloud ERP system and other applications. With Oracle SOA Suite's hot-pluggable components, the City can extend and evolve the system architectures instead of replacing them.

This change order request, once approved will require an amendment to the Master Services Contract with AST (Exhibit 1). A revised Payment Schedule (Exhibit 1B) is provided to capture the additions to the payment schedule for P1.CR-01 - Credit Card Vendor Payments and SOA.CR-01 Technical Training Classes. The change order would increase the not to exceed amount to $23,136,950.00 for implementation services.

Ordering Document with AST (Exhibit 3):
The Information Technologies Division, (ITD) requests to exercise year one (1) of seven (7) renewal options of the Ordering Document with AST (Exhibit 3). The renewal request is for the amount of $1,708,320.99 for the period of March 28, 2019 thru March 27, 2020.

In addition, a request is to true-up the software subscription not-to-exceed amount to cover the 4th period of the initial award in the amount of $411,400.40 bringing the maximum indebtedness for the SaaS subscription services to $3,353,922.59. The quarterly payments will change from the current schedule of $411,400.40 to $427,080.25 for the 1st year renewal changes.

Note: The original SaaS Subscription Services funding source was AFIT53A – ITEF01 – 02 - 069427, an ERP Capital account. The 1st three (3) Subscription Service payments were completed from that funding

source. A new Operating Index Code was created for ITD for the Subscription Services (AFITS31FERP – 03118). All future payments will be applied to this funding source.

Changes to the Ordering Document:

1Cloud ERP Licenses-

- Three (3) additional test environments are requested to provide flexibility and reduce risk during the implementation of the 1Cloud system.
- One (1) part # was corrected.
- Financial impact of an increase of $15,750.00.

IDCS and PaaS/IaaS Licenses-

- Oracle re-engineered their license structure from a Non-Metered to Metered methodology. AST worked with Oracle to adjust quantities to insure there would be no impact to the implementation and operation of the system once live.
- All but two (2) of the eighteen (18) part #s were impacted by this change
  - Twelve (12) part #s were replaced with new part #s
  - Three (3) part #s remained the same however, quantities were modified to support the overall change in structure
  - Two (2) part's remained the same
  - Seven (7) new part #s were added to support the change in structure
- Overall there is a *$0.00 financial impact* to the total licenses for this area.
- Definition of these services.
  - Identity Cloud Services (IDCS) is used for security and identity management platform is cloud native and designed to be an integral part of the enterprise security structure.
  - Platform as a Service (PaaS) is a category of cloud computing services that provides a platform allowing customers to develop, run, and manage applications without the complexity of building and maintaining the infrastructure typically associated with developing and launching an app.
  - Infrastructure as a Service (IaaS) are online services that provide high-level infrastructure components traditionally present in an on-premises data center, including servers, storage and networking hardware.

CX-CRM Licenses-

- Six (6) part #s were replaced with new part #s. These new part #s also were changed to a pooled license method to provide flexibility in increases in service while maintaining the most cost effective approach for the City.
- Four (4) part #'s quantities were increased to prepare for go-live of the new system.
- Financial impact of an increase of $46,969.39.

Section B. Terms for Ordered Cloud Services, Item 8. Price Hold for Cloud Services-

- There were eight (8) part #s on hold.
- The City requested to extend the price hold for six (6) part #s for an additional 12 months.
- Five (5) of those part #s were granted the extension, including one (1) part # that changed due to the Non-Metered vs. Metered structure change.
- One (1) part # was discontinued and no longer offered.

Exhibit B Additional End User Terms

- I. End User Terms – Oracle Field Cloud Services
  - This is related to the CX-CRM licenses and technical criteria.
- II. End User terms – Additional Fees for any Increased Usage/Capacity
  - This is related to the IDCS and PaaS/IaaS License change of structure from a Non-Metered to Metered methodology.
- III. End User Terms – Oracle Social Cloud Services, Third Party Content and Social Media Providers: Twitter-Approved Use Case
  - This is related to the CX-CRM and associate with the ability to utilize Social Media/Twitter services with the CX-CRM.

	Master Services Contract with AST (Exhibit 1): AST – Implementation Services	Cloud Services Agreement with Oracle (Exhibit 2) AST – Software Subscription	Total Not-To Exceed
Initial Award	$ 23,063,150.00	$ 1,234,201.20	$ 24,297,351.20
P1.CR.1-01	$ 28,800.00		$ 24,326,151.20
1st Renewal - SOA.CR-01	$ 45,000.00		
True-Up		$ 411,400.40	
Ordering Document Changes		$ 1,708,320.99	
	$ 23,136,950.00	$ 3,353,922.59	$ 26,490,872.59

Not to Exceed Amount:

AST – Implementation Services	AFITS3A – ITEF01 – 02 – 069509	$ 23,136,950.00
AST – Software Subscription	AFITS3A – ITEF01 – 02 – 069509	$ 1,234,201.20
AST – Software Subscription	AFITS31FERP – 03118	$ 2,119,721.39
Total Maximum Indebtedness		$ 26,490,872.59

Attachments:
Oracle SaaS Ordering Document – First Renewal
Oracle SaaS Ordering Document – 1st Year Renewal Analysis
Attachment C – Software Payment Schedule - First Renewal
Project Change Order - SOA.CR-01 - Technical Training Classes
Exhibit G – Implementation Services Deliverable Payment Schedule

CC:
Marlene Russell, Director of Organizational Effectiveness

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16

OPEN DATE: 12/14/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Applications Software Technology, LLC (AST) in the amount of $28,800.00 for project change order P1.CR-01 – Credit Card Vendor Payments as described in the attached contract change request. The revised total contract expenditure not-to-exceed $24,326,151.20.

Funding to be encumbered from account AFIT53A-069509-ITEF01-02 and executed by formal contract amendment (#10420) through the Office of General Counsel.

ATTACHMENTS: Recommendation Memo, Change Order P1.CR-01 Request, Previous Awards

BUYER: CHELSEY FLEMING

RESPECTFULLY SUBMITTED GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 12/13/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/13/18

APPROVED MR DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No 2015-05

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16 OPEN DATE: 12/14/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On December 14, 2016, the City of Jacksonville, Procurement Division received eight (8) responses for subject bid. The Evaluation Committee has completed their review and has recommend approval to move forward with Software Demonstrations/ Oral Interviews with the top four (4) scoring vendors, which are as follows. The ranking of first, second, third and fourth designates the order of qualification of these firms.

1. Applications Software Technology Corporation (AST)
2. IBM Corporation
3. Infor Public Sector, Inc.
4. CGI Technologies and Solutions, Inc.

ATTACHMENTS: Recommendation Memo; Scoring Sheet; Evaluation Matrix

BUYER CHELSEY RENFROE

RESPECTFULLY SUBMITTED GREGORY REASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Marlene Russell, Director of Organizational Effectiveness

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE: 5/04/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/04/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: ENTERPRISE RESOURCE PLANNING (ERP) SOFTWARE AS A SERVICE SOLUTION

BID #: ESC-0549-16

OPEN DATE: 12/14/2016

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based On Evaluation Criteria

NUMBER OF BIDS INVITED: (23) NUMBER RECEIVED: (8) OTHER: (1)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
On October 26, 2017 approval was granted to enter into negotiations with the highest ranked firm, Applications Software Technology, LLC (AST)/Oracle.

As a result of the negotiations, recommend approval of award to Applications Software Technology, LLC (AST) in the amount of $23,063,150.00, for a period of service five (5) years from contract execution with renewal options up to three (3) additional years. Also, recommend approval of one (1) year subscription services, with the option to renew for up to seven (7) additional years in the amount of $1,234,201.20. The total contract maximum indebtedness not-to-exceed $24,297,351.20.

To be encumbered as follows for current fiscal year:
AFIT53A-069509-ITEF01-02 - $3,151,800.00
AFIT53A-069427-ITEF01-02 - $1,234,201.20

ATTACHMENTS: Recommendation Memo, Exhibits 1 – 38, Previous Awards

BUYER: CHELSEY FLEMING

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Marlene Russell, Director of Organizational Effectiveness

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 5 MEMBERS DISAPPROVING Ø DATE 3/15/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/15/18

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

ESC-0549-16	Applications Software Technology, LLC (AST)	
3/15/2018	$24,297,351.20	AWARD
12/13/2018	$28,800.00	INCREASE
4/4/1949	$2,164,721.39	1ST RENEWAL AND INCREASE
5/2/2019	-$97,620.32	DECREASE
5/23/2019	$97,450.32	INCREASE
10/24/2019	$8,728.13	INCREASE
Pending	$1,520,278.00	INCREASE

$28,019,708.72 Total Award