SUBJECT: CISCO SWITCHES AND SECURITY APPLIANCES INCLUDING IMPLEMENTATION AND CONFIGURATION

BID #: SC-0415-17 **OPEN DATE:** 03/01/2017

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD.

AGENCY: SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 2 **NO BID:** 2

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject CDW Government LCC for not submitting pricing in accordance with the bid specifications and general conditions.

Accordingly, recommend approval of award to the lowest responsive, responsible bidder, Presidio Networked Solutions, LLC for the purchase in the not-to-exceed estimated amount of $1,600,000.00. Period of service is one (1) year from date of award.

Funding for this award is being allocated through municipal ordinance number 2017-56 to be executed by purchase order(s).

Attachments: Recommendation Memo; Bid Tabulation Sheet; Terms and Conditions; Specifications, Rejection Letter

Analyst: _____
STEVEN BURAKOWSKI

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **George Chakhtoura, IT Crime Analysis and Fusion Center Senior Executive**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget & Administration

From: George Chakhtoura
IT, Crime Analysis and Fusion Center Senior Executive

Subject: SC-0415-17 Cisco Switches and Security Appliances Including Implementation and Configuration.

Date: March 2, 2017

There were two (2) responses received for Bid #SC-0415-17 Cisco Switches and Security Appliances Including Implementation and Configuration. After reviewing the responses we recommend rejecting CDW Government as they did not meet the bid specifications. We recommend awarding Presidio Networked Solutions, LLC, the lowest responsive, responsible bidder, in the not-to-exceed estimated expenditure amount of $1,600,000.00. The funds were approved through municipal ordinance number 2017-56. The term of the agreement is for one (1) year from date of award. The purchase will be made via purchase orders.

Please let me know if you require any additional information. Thank you for your assistance.

SC-0415-17 Cisco Switches and Security Appliances

TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES
BID NO.:	SC-0415-17
OPEN DATE:	MARCH 1, 2017 @ 2:00 P.M.
BUYER:	STEVEN BURAKOWSKI, ANALYST
No. Invited: (4)	No. Received (2) No Bids: (2)
Recorded By:	GAIL SAMPSON

ITEM	DESCRIPTION	EST. QTY	UNIT	PRESIDIO NETWORKED SOLUTIONS, LLC UNIT PRICE	PRESIDIO NETWORKED SOLUTIONS, LLC EXTENDED TOTAL	CDW GOVERNMENT, LLC UNIT PRICE	CDW GOVERNMENT, LLC EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
	GROUP 1: Cisco Equipment – Catalyst 3850 Switch Bundles										
1	Catalyst 3850 12 Port NonPOE Switch Bundles	4	EACH	$ 5,665.00	$ 22,660.00	$ 5,365.78	$ 21,463.12		$ -		$ -
2	Catalyst 3850 24 Port NonPOE Switch Bundles	2	EACH	$ 4,194.90	$ 8,389.80	$ 4,069.93	$ 8,139.86		$ -		$ -
3	Catalyst 3850 24 Port UPOE Switch Bundles	53	EACH	$ 5,920.44	$ 313,783.32	$ 5,767.28	$ 305,665.84		$ -		$ -
4	Catalyst 3850 48 Port UPOE Switch Bundles	13	EACH	$ 9,596.88	$ 124,759.44	$ 9,355.03	$ 121,615.39		$ -		$ -
OPTIONAL	Optional: Installation, Configuration and Documentation of a Cisco 3850 Switch detailed in Group 1 (This optional offering WILL NOT be considered in the Bid Tabulation for purposes of award)	1	EACH	$ 1,188.96		NO BID			$ -		$ -
	TOTAL GROUP 1 EXCLUDING OPTIONAL			$	469,592.56	$	456,884.21	$	-	$	-
	GROUP 2: Cisco Equipment – Cisco Catalyst 4507R+E Switches										
1	Cisco Catalyst 4507R+E 144 Port UPOE	6	EACH	$ 30,062.24	$ 180,373.44	$ 27,498.44	$ 164,990.64		$ -		$ -
2	Cisco Catalyst 4507R+E 192 Port UPOE #LPG928BK	1	EACH	$ 33,649.14	$ 33,649.14	$ 32,257.68	$ 32,257.68		$ -		$ -
3	Cisco Catalyst 4507R+E 240 Port UPOE #LPG928BK	1	EACH	$ 38,399.14	$ 38,399.14	$ 37,016.93	$ 37,016.93		$ -		$ -
OPTIONAL	Optional: Installation, Configuration and Documentation of a Cisco 4507R+E Switch detailed in Group 2 (This optional offering WILL NOT be considered in the Bid Tabulation for purposes of award)	1	EACH	$ 12,100.00		NO BID			$ -		$ -
	TOTAL GROUP 2 EXCLUDING OPTIONAL			$	252,421.72	$	234,265.25	$	-	$	-

SC-0415-17 Cisco Switches and Security Appliances

TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES			PRESIDIO NETWORKED SOLUTIONS, LLC		CDW GOVERNMENT, LLC					
BID NO.:	SC-0415-17										
OPEN DATE:	MARCH 1, 2017 @ 2:00 P.M.										
BUYER:	STEVEN BURAKOWSKI, ANALYST										
No. Invited: (4)	No. Received (2)	No Bids: (2)									
Recorded By:	GAIL SAMPSON										
ITEM	DESCRIPTION	EST. QTY	UNIT	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES										
BID NO.:	SC-0415-17										
	GROUP 3: Small Form-Factor Pluggable Compact, Hot-Pluggable Transceiver (SFP)										
1	Installation, Configuration, Documentation, and Training of Owner Furnished Equipment	48	EACH	$ 213.30	$ 10,238.40	$ 210.54	$ 10,105.92		$ -		$ -
2	Installation, Configuration, Documentation, and Training of Owner Furnished Equipment	100	EACH	$ 537.30	$ 53,730.00	$ 530.40	$ 53,040.00		$ -		$ -
	TOTAL GROUP 3			$	63,963.40	$	63,145.92	#REF!		#REF!	
TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES										
BID NO.:	SC-0415-17										
ITEM	DESCRIPTION	EST. QTY	UNIT	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
	GROUP 4: Cables										
1	Belkin 2M Duplex Singlemode Fiber 8.3/125 OS1 Patch Cable LC/ST 6Ft	25	EACH	$ 20.40	$ 510.00	$ 13.77	$ 344.25		$ -		$ -
2	Belkin 2M Duplex Singlemode Fiber 8.3/125 OS1 Patch Cable LC/LC 6Ft	25	EACH	$ 19.36	$ 484.00	$ 13.27	$ 331.75		$ -		$ -
3	Belkin 5Ft Red Cat6 Snagless Patch Cable UTP 550Mhz	600	EACH	$ 2.90	$ 1,740.00	$ 2.48	$ 1,488.00		$ -		$ -
4	Belkin 5Ft Orange Cat6 Snagless Patch Cable UTP 550Mhz	100	EACH	$ 2.90	$ 290.00	$ 2.53	$ 253.00		$ -		$ -
	TOTAL GROUP 4			$	3,024.00	$	2,417.00	$	-	$	-

SC-0415-17 Cisco Switches and Security Appliances

TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES			PRESIDIO NETWORKED SOLUTIONS, LLC		CDW GOVERNMENT, LLC					
BID NO.:	SC-0415-17										
OPEN DATE:	MARCH 1, 2017 @ 2:00 P.M.										
BUYER:	STEVEN BURAKOWSKI, ANALYST										
No. Invited: (4)	No. Received (2)	No Bids: (2)									
Recorded By:	GAIL SAMPSON										
ITEM	DESCRIPTION	EST. QTY	UNIT	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES										
BID NO.:	SC-0415-17										
	GROUP 5: Cisco Equipment – Cisco Security Appliances including Installation, Implementation, Configuration, Documentation and Training										
1	ASA 5508-X Firepower Threat Defense Chassis & Subscription Bundle	6	EACH	$ 2,091.23	$ 12,547.38	NO BID			$ -		$ -
2	Cisco Advanced Malware Protection Service License & Subscription	4162	EACH	$ 20.58	$ 85,653.96	NO BID			$ -		$ -
3	Cisco Firepower Management Center 2000 Chassis and Software Bundle	1	EACH	$ 32,485.75	$ 32,485.75	NO BID			$ -		$ -
4	Cisco Firepower 4110 Master Bundle	2	EACH	$ 97,313.82	$ 194,627.64	NO BID			$ -		$ -
5	1000BASE-T SFP Transceiver Module	16	EACH	$ 213.30	$ 3,412.80	NO BID			$ -		$ -
6	1000BASE-LX/LH SFP Transceiver	16	EACH	$ 537.30	$ 8,596.80	NO BID			$ -		$ -
7	Installation and Configuration of FirePower Appliances, Documentation and Training	1	EACH	$ 42,000.00	$ 42,000.00	NO BID			$ -		$ -
	TOTAL GROUP 5			$	379,324.33	$	-	$	-	$	-
	GROUP 6: Install and Configure Owner Furnished Equipment (OFE) HA Paired Cisco 5520 Wireless Controllers and a Cisco 5508 Wireless Controller										
1	Installation, Configuration, Documentation, and Training of Owner Furnished Equipment	1	EACH	$ 12,100.00	$ 12,100.00	NO BID			$ -		$ -
	TOTAL GROUP 6			$	12,100.00	$	-	$	-	$	-
	GRAND TOTAL			$	1,180,426.01	$	756,712.38				

SC-0415-17 Cisco Switches and Security Appliances

TITLE:	CISCO SWITCHES AND SECURITY APPLIANCES				PRESIDIO NETWORKED SOLUTIONS, LLC		CDW GOVERNMENT, LLC					
BID NO.:	SC-0415-17											
OPEN DATE:	MARCH 1, 2017 @ 2:00 P.M.											
BUYER:	STEVEN BURAKOWSKI, ANALYST											
No. Invited: (4)	No. Received (2)	No Bids: (2)										
Recorded By:	GAIL SAMPSON											
ITEM	DESCRIPTION		EST. QTY	UNIT	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
				TERMS:	N/A		30 DAYS					
				DELIVERY	N/A		2-10 BUSINESS DAYS					
				CONFLICT OF INTEREST	YES		YES					
				VENDOR CERTIFICATIONS	YES		YES					
				ACKNOWLEDGEMENT OF ADDENDUMS (2)	YES		YES					
				NOTE: FILLED IN AREAS DENOTE A NO-BID FOR THIS GROUP	THEIR TOTAL IS INCORRECT AS INDICATED AT $1,180,431.01		VENDOR DID NOT BID ALL ITEMS AND SHOULD BE REJECTED					

TERMS AND CONDITIONS
Cisco Switches and Security Appliances including Implementation and Configuration

1. SCOPE

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Switches and Security Appliances including Implementation and Configuration.

2. AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

Term of agreement is for one (1) year from date of award.

4. PRE-BID CONFERENCE

Not Applicable

5. REQUIREMENTS

Bidders must meet or exceed the following requirements:

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller.

Vendor **MUST** have the following certifications. Verification to be submitted with bid submission.

- PIX Certified (CSPFA)
- Cisco Certified Internetwork Expert Security (CCIE Security)
- CCNP Wireless Certification
- Cisco Gold Partner (Minimum)
- Cisco Master Security Specialized Partner

Criminal Justice Information Services (CJIS) - Vendor Technicians **MUST** be eligible to be CJIS certified.

- Must be 18 or older
- Must be fingerprinted
- Must be United States citizens
- Must not have a felony conviction of any kind
- Must sign a CJIS Security Addendum
- Detailed information can be found at the following link: https://www.fbi.gov/services/cjis/cjis-security-policy-resource-center which will take you to the Official CJIS Security Policy Resource Center. See sections 5.12.1.1 & 5.12.1.2 of the CJIS Security Policy.

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

8. PRICES

All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

Not Applicable

10. DELIVERY

Delivery will be made to the locations specified in the bid documents. All locations will be within Duval County, Florida. **All deliveries must be scheduled a minimum of one business day in advance.** A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure. Please see the bid documents for more detail on specific requirements for Delivery and Documentation.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its

agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

(This space intentionally left blank.)

Specifications

CISCO SWITCHES AND SECURITY APPLIANCES INCLUDING IMPLEMENTATION AND CONFIGURATION

Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

No Substitutions. *All Firmware, IOS, software, etc. shall be the most current released version available that has attained the Cisco designation of GD "General Deployment" as of the date of installation regardless of any specific version requested in this bid.

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller.

Vendor **MUST** have the following certifications. Verification to be submitted with bid submission.

- PIX Certified (CSPFA)
- Cisco Certified Internetwork Expert Security (CCIE Security)
- CCNP Wireless Certification
- Cisco Gold Partner (Minimum)
- Cisco Master Security Specialized Partner

Vendors must be familiar with and follow Cisco Best Practices on configuration and installation of Cisco hardware.

Criminal Justice Information Services (CJIS) - Vendor Technicians **MUST** be eligible to be CJIS certified.

- Must be 18 or older
- Must be fingerprinted
- Must be United States citizens
- Must not have a felony conviction of any kind
- Must sign a CJIS Security Addendum
- Detailed information can be found at the following link: https://www.fbi.gov/services/cjis/cjis-security-policy-resource-center which will take you to the Official CJIS Security Policy Resource Center. See sections 5.12.1.1 & 5.12.1.2 of the CJIS Security Policy.

Vendor agrees that during the first 90 days after receipt of equipment:

- On all equipment that has an installation component, vendor will identify, process, RMA, ship (at vendor's cost both ways) and be the liaison between Cisco and Customer for all DOA or defective equipment.
- On all equipment that does not have an installation component, vendor will process, RMA, ship (at vendor's cost both ways) and be the liaison between Cisco and Customer for all DOA or defective equipment after customer identifies equipment as DOA or defective.
- In both situations, the vendor will provide documentation (form will be provided) to the JSO Inventory Clerk so proper inventory and city accounting standards can be met.

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

March 2, 2017

CDW Government, LLC
Vernon Hills, IL 60061

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: CDW Government, LLC

CONTACT NAME: Victoria Bozzuto

BID NUMBER: SC-0415-17

NAME OF BID: Cisco Switches and Security Appliances

DATE OPENED: March 1, 2017

REASON FOR REJECTION:

Vendor is being rejected for not bidding on all items, as required in the Terms and Conditions.

"Bidders must bid on all items in all groups to be considered for award."

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER AT sburakowski@coj.net.

ANALYST'S SIGNATURE: _____
Steven Burakowski

Transmission Report

Date/Time	03-02-2017	10:53:03 a.m.	Transmit Header Text	
Local ID 1	9042558837		Local Name 1	Procurement

This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

March 2, 2017

CDW Government, LLC
Vernon Hills, IL 60061

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: CDW Government, LLC

CONTACT NAME: Victoria Bozzuto

BID NUMBER: SC-0415-17

NAME OF BID: Cisco Switches and Security Appliances

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ANALYST'S SIGNATURE: _____
Steven Burakowski

FINANCE AND ADMINISTRATION SERVICES DEPARTMENT
214 N. Hogan Street, 8th Floor | Jacksonville, FL 32202 | Phone: 904.255.8800 | Fax: 904.255.8837 www.coj.net

Total Pages Scanned : 1 Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	462	913127059184	10:51:49 a.m. 03-02-2017	00:00:40	1/1	1	EC	HS	CP14400

Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct