SINGLE SOURCE AWARD **BID # SS-0408-19**

Subject: Integrated Solacom Mapping Solution for 911 Phone System

Department: Sheriff's Office

Description of Purchase: Recommend approval of single source award to AK Associates for the purchase and installation of integrated mapping solution by Solacom to provide map with ANI/ALI information from the 911 calls and other data sources. Total not to exceed expenditure in the amount of $458,430.44.

Funding Source: For FY19: SHPS173SS91-06429 - $257,234.90 and SHPS171SS91-04938 - $7,280.00
For FY20: SHPS173SS91-06429 - $193,915.54 – To be encumbered by Purchase Order

Single Source Award To: AK Associates

Price Justification: See attachment

Total Award: $458,430.44 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Tony Davis, Director of Police Services, JSO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

DATE: Thursday, February 28, 2019

TO: Gregory Pease
Chief of Procurement

THRU: Bill Clement, CPA
Chief of Budget

FROM: Tony Davis
Director of Police Services

SUBJECT: Award Request – Solacom Mapping Solution

The Jacksonville Sheriff's Office is requesting a Single Source award with A.K. Associates for the purchase and installation of integrated mapping solution by Solacom. This software will be installed on the Solacom Telephone equipment and will provide an integrated map with the ANI/ALI information from the 911 calls and other data sources. The total not-to exceed expenditure amount is $458,430.44 with $264,514.90 in FY19 and $193,915.54 in FY20. The funding source is SHPS173SS91-06429 in the amount of $257,234.90 and SHPS171SS91-04938 in the amount of $7,280.00 in FY19. The funding source will be SHPS173SS91-06429 in FY20. Attached is the Single Source request, the letter from Solacom, and the quote from the vendor for your review.

Please let me know if you require any additional information, thank you for your assistance.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Office of the Sheriff - 9-1-1 communications

FUNDING SOURCE: FY19 ($257,234.90 SHPS173SS91-06429 $7,280.00 SHPS171SS91-04938) FY20 ($193,915.54 SHPS173SS91-06429)

BRIEF DESCRIPTION OF GOODS/SERVICES:

Purchase of integrated Solacom mapping solution for 911 phone system upgrade from AK Associates to be installed in FY19 at the new 9-1-1 Cecil back-up communications center, 515 Julia St. 5th floor EOC, and all three beach PSAP's and at the JSO and JFRD primary communications centers in FY20

AMOUNT OF PROJECT (attach quote): $458,430.44

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Purchase and installation of integrated mapping solution for the Solacom telephone system currently deployed at the new 9-1-1 Cecil back-up communications center, 515 Julia St. 5th floor EOC, and all three beach PSAP's and the at JSO and JFRD primary communications centers in FY20 during the Solacom upgrade.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

9-1-1 currently utilizes Solacom Guardian telephone equipment at 515 Julia St. 5th floor EOC and all three beach PSAP's and is in the process of installing equipment at the new new 9-1-1 Cecil back-up communications center and JSO and JFRD primary communications centers in FY20. The integrated mapping solution will allow calltakers to graphically view ANI/ALI caller information to provide improved responses to emergencies.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

We have reviewed other mapping solutions provided by other vendors but none are able to be directly integrated into the Solacom Guardian phone system and as an integrated system will provide a more reliable and faster access to data. AK Associates is an authorized Solacom distributor and currently handles several aspects of maintenance services for the Duval County 9-1-1 system

Submitted by: Gregory J. Feazell — Budget & Management Analyst Sr.

(Name) **(Title)**

Date: February 28, 2019

Requesting Agency's Director's Signature: Dir. Gary Dunn (acting)

SOLACOM

Duval County Sheriff's Office
501 E. Bay St. #310
Jacksonville, FL 32202

Attn: Patricia Welte

Dear Mrs. Leonard,

This letter is about the Solacom equipment utilized in the processing of 9-1-1 calls that is currently in use by Duval County Florida. This equipment is referred to typically as the Guardian 9-1-1 system.

The system is maintained by AK Associates, an authorized Solacom distributor and service organization. AK Associates is the only such organization with factory trained/certified personnel located in Florida with the requisite experience to perform full installation and maintenance on your Solacom equipment. Any additions to the system such as additional positions would need to be procured through AK as the current service provider.

If you have any questions please call me at 937-609-1911.

Regards,

Anthony A. Parrott
Vice President of Sales

80 Jean Proulx - Gatineau QC J8Z 1W1 - Canada
Tel 613 693 0641 - Fax 613 693 0642 - www.solacom.com

ISO 9001 2000 Certified

AK ASSOCIATES

Quote Number: AK022019-300

Site (name/#): Duval County, FL

Reference: 181108-01-TM_V03

Date Issued: February 20, 2019

Scope of Work: Guardian Map

Guardian Map

Qty.	Part No.	Description	Unit Price	Total
	S-UpgradePos-v4	**Upgrade/Add-on for PSAP**		
114	SL-MAPSTDPOS	Guardian Map Software License - Per Pos	$3,220.00	$367,080.00
		Subtotal		**$367,080.00**

Professional Services

Qty.	Part No.	Description	Unit Price	Total
	S-Installation-v4	**Installation Services Offering**		
1	SV-SGIS-DA	GIS Data Assessment	$5,600.00	$5,600.00
		Subtotal		**$5,600.00**

Warranty Maintenance

Qty.	Part No.	Description	Unit Price	Total
	S-MAINTENANCE-V3	**Maintenance and Support Offering**		
114	MT-MAPSTDPOS	Map Software Support / Position - 1 Year	$502.00	$57,228.00
		For Guardian Mapping Standard Solution		
		Subtotal		**$57,228.00**

Options

Qty.	Part No.	Description	Unit Price	Total
		Guardian Mapping Standard		
114	P-MONITOR 24in	Standard Monitor 23.5"	$235.46	$26,842.44
		Guardian Mapping Sync Solution		
114	SL-MAPSYNCPOS	Guardian Map Sync Software Lic - Per Pos	$198.09	$22,582.26
7	P-GISSYNCSRV	GIS Sync server	$3,242.97	$22,700.79
		Includes 5 years Support		
114	MT-MAPSYNCPOS	Map Sync Software Support Per Pos 1 Year	$24.00	$2,736.00
		For Guardian Mapping Sync Solution Software		
114	MT-MAPSYNCPOS-05	Map Sync Software Support Per Pos 5 Year	$102.00	$11,628.00

		Professional Services		
1	SV-GIS-QU-1Y	Quarter Packaging of Uptd GIS Data - 1YR	$1,680.00	$1,680.00
		Warranty/Maintenance- 5 Years Upfront Payment		
114	MT-MAPSTDPOS-05	Map Software Support / Position - 5 Year	$2,133.50	$243,219.00
		Subtotal		**Optional**

Summary	Amount
Guardian Map	$367,080.00
Professional Services	$5,600.00
Warranty Maintenance	$57,228.00
Options	Optional
TOTAL	**$429,908.00**

28,522.44

458,430.4

Disclaimers: This quote is provided for the listed contact and is not to be shared or disseminated without written consent by AK Associates. This quote null and voids any previous version. Quote is valid for 120 days.

QWS3270X 3/6/2019 10:52 AM

FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 03/06/2019

LINK TO: ACCOUNT SUMMARY INQUIRY 10:52 AM

FISCAL MO/YEAR : 06 2019 CURRENCY CODE :

INDEX CODE : SHPS173SS91 E911 WIRELESS

SUBOBJECT : 06429 SPECIALIZED EQUIPMENT

PROJECT :

PROJECT DETAIL :

GRANT :

GRANT DETAIL :

USER CODE :

S	MAR 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,185,000.00	1,685,000.00
EXPENDITURES	.00	.00	94,450.99
ENCUMBRANCES	.00	.00	.00
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	1,185,000.00	1,590,549.01

F1-HELP F2-SELECT F4-PRIOR F5-NEXT

F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND

QWS3270X 3/6/2019 11:00 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 03/06/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 11:00 AM

FISCAL MO/YEAR : 06 2019 CURRENCY CODE :
INDEX CODE : SHPS171SS91 E911 OPERATIONS
SUBOBJECT : 04938 MISCELLANEOUS SERVICES & CHARGES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	MAR 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	473,415.55	473,415.55
EXPENDITURES	.00	85,160.52	85,160.52
ENCUMBRANCES	.00	363,604.59	363,604.59
PRE-ENCUMBRANCES	.00	.00	.00
REMAINING BALANCE	.00	24,650.44	24,650.44

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND