SUBJECT: **EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL**

BID #: SC-0262-19 OPEN DATE: **2018-11-07**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – FROM DATE OF AWARD THROUGH DECEMBER 1, 2019, WITH OPTION TO PURCHASE ADDITIONAL EQUIPMENT AND LICENSES UNDER THE SAME PRICING FOR A 12 MONTH TERM.

AGENCY: **INFORMATION TECHNOLOGIES DIVISION**

BASIS OF AWARD: **ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER**

NUMBER OF BIDS INVITED: 5 NUMBER RECEIVED: 6 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval for Inteleca, LLC to withdraw their bid due to missing crucial part of the requirements, reference faxed request dated November 30, 2018.

Recommend approval to award to the next lowest responsive, responsible bidder Kambrian Corporation in the amount of $82,390.76 for the EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL for Information Technologies Division. Period of service will be from date of award through December 1, 2019.

Funding for this award to be encumbered by account AFIT531CSCS-04662, to be executed by purchase order(s).

Attachments: Recommendation Memo, Tabulation Results, Terms and Conditions, Specifications

Analyst: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: **Kenneth Lathrop, Chief of Information Technologies Division/CIO**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

November 29, 2018

11/29/18 16:10:07
Procurement Division

TO: **Greg Pease, Chief of Procurement Division**

THRU: **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

11/29/18

FROM: **Thomas Ossi, Technology Contract and Records Manager** Thomas Ossi

SUBJECT: **SC-0262-19 EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL**

Information Technologies Division submitted an RFP to Procurement Division for solicitation of EMC VNX SAN Hardware and Software Maintenance Renewal Bid # SC-0262-19.

Procurement Division received six (6) vendor responses and zero (0) no bids open date November 7, 2018.

Procurement Division forwarded the bid tabulation sheet and the bid responses for the Information Technologies Division to review.

ITD Management recommends awarding the bid to Kambrian Corporation as the second lowest responsive, responsible bidder for the one (1) year total price per bid award amount of $82,390.76.

Inteleca, LLC was not selected based on lowest price. Inteleca, LLC is not an EMC hardware reseller and will not be supported by EMC.

The term of this agreement will be for one year. Funding Source: AFIT531CSCS - 04662

The following table details the responses received:

VENDOR	TOTAL AWARD AMOUNT
Inteleca, LLC	$17,920.00
Kambrian Corporation	**$82,390.76**
JPT-Tech	$86,654.53
CDW-Government	$87,548.45
DSM Technology Consultants, LLC	$95,104.33
RoundTower Technologies, LLC	$115,509.94

Your favorable consideration of our request is greatly appreciated.
Attachment: Bid Tab Sheet

CC: **Robert Gray, Enterprise Technology Infrastructure Manager, ITD**
Rose Alford, Server Infrastructure Manager, ITD

CCA

INTELECA
IT BUSINESS SOLUTIONS

Page 2-2
Bid# SC 0262-19

Ruban,

Inteleca It Business Solutions would like to withdraw from BID# SC 0262-19. We submitted the bid with only the maintenance portion and did not include the hardware portion. We would like to be considered on future bids that the city of Jacksonville will be participating in. Thank you for your consideration.

Sincerely,

Ryan Cawood
Sr. Account Manager
404.961.1155
Ryan.cawood@inteleca.com

TO: RUBAN OLA	FROM: RYAN CAWOOD
FAX: 904-255-8837	FAX: 404-961-1154
PHONE: 904-255-8823	PHONE: 404-961-1155
SUBJECT: BID #SC 0262-19	DATE: November 30, 2018

COMMENTS: WITHDRAWL FROM BID #SC 0262-19

BID TABULATION SHEET

TITLE:	EMC VNX SAN MAINTENANCE RENEWAL				
BID NO.:	SC-0262-19				
OPEN DATE:	NOVEMBER 7, 2018 @ 2:00 P.M.				
BUYER:	MARLEEN DORAN, ANALYST				
No. Invited: (5)	No. Received (6)	No Bids: (0)			
Recorded By:	R. Barnett	RoundTower	JPT-Tech	DSM Technology Consultants, LLC	Inteleca, LLC
	GRAND TOTAL:	$115,509.94	$86,654.53	$95,104.33	$17,920.00
	TERMS:	Net 30	Net 30	Net 30	5%-Net 45
	DELIVERY	30 days	5 days	Not stated	1 day
	CONFLICT OF INTEREST:	X	X	X	X
	ADDENDUMS (1,2)		X	X	

TITLE: EMC VNX SAN MAINTENANCE RENEWAL **BID NO.:** SC-0262-19 **OPEN DATE:** NOVEMBER 7, 2018 @ 2:00 P.M. **BUYER:** MARLEEN DORAN, ANALYST **No. Invited: (5) No. Received (6) No Bids: (0)** **Recorded By:** R. Barnett	**CDW-Government**	**Karbrian Corporation**
GRAND TOTAL:	$115,509.94	$86,654.53
TERMS:	Net 30	Net 30
DELIVERY	30 days	5 days
	X	X
		X

TERMS AND CONDITIONS
EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide annual software and hardware maintenance for our storage area networks (SAN). The renewal is for the hardware and software maintenance for COJ's EMC VNX SAN. The support will allow ITD access to premium support for all the hardware and software components within the data center. These systems house the data for all the City's critical systems.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. Award is subject to the availability of funds.

3. TERM OF AGREEMENT

This is a supply contract terms from date of approved award – December 1, 2019. The City also reserves the option of purchasing additional equipment and licenses under the same pricing, terms and conditions for a 12 month term.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. Vendor shall provide proof of applicable local business license.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. Contact: Network Infrastructure Manager. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside DELIVERY ONLY to the 9th floor storage area and if on pallets must be broken down for delivery.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.