PROPRIETARY AWARD **BID # SP-0377-17**

Subject: Support for Dell Compellent Back-up Hardware

Department: Clerk of Courts

Description of Purchase: Recommend approval of proprietary award to Dell Marketing, LP to provide support for Dell Compellent Back-up Hardware for a three (3) year period from February 1, 2017 through January 31, 2020. Total expenditure in the amount of$100,968.65.

Proprietary Award To: Dell Marketing, LP

Price Justification: See Attached

Total Award: $100,968.65 **Requisition #:** 202971

Attachments: Proprietary Request Form and Vendor Letter & Quote

Certification as to Proprietary Source: Ronnie Fussell, Clerk of the Circuit and County Courts

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Annette L. Burney

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

SP-0377-17

SOLE SOURCE/PROPRIETARY REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Clerk of the Circuit and County Courts

PROPRIETARY ☒

SOLE SOURCE ☐

FUNDING SOURCE: PRMTF - Clerk funding F100 / 271125 In accordance to FS 28.37(5)

BRIEF DESCRIPTION OF GOODS/SERVICES:
3 Year renewal for the Clerk of Court's Dell Compellent back-up hardware located at the Ed Ball Building. Coverage Date runs from 2/1/2017 through 1/31/2020

AMOUNT OF PROJECT (attach quote): $100,968.65

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Attached quotes QUO-887121-YKDK and QUO-887130-Y7BC provide a complete breakdown of the Dell Compellent Series hardware, enclosures, core bundles, data progression log, and optimization of Dell Services that are provided under the scope of the contract.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED PROPRIETARY/SOLE SOURCE PROVIDER:
Dell's services are being procured as Dell is the sole retailer for new enterprise level Dell equipment. Purchasing hardware directly from Dell ensures a valid support contract. The Clerk of Court currently has gold level support with Dell for all current Dell hardware previously purchased under BID SP-0429-15.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
Having all back-up hardware from Dell provides a consistent environment, and improved support. We believe Dell is the best possible solution for our office and should be sourced exclusively from Dell. This is consistent with recent purchased equipment. (BID SP-0429-15)

Submitted by: Angel Brown Special Assistant to the Clerk
(Name) (Title)

Date: November 23, 2016

Requesting Agency's Director's Signature:

Duval County Clerk of Courts (3 Year Quote)

PO Address:
Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Date: November 07, 2016
Quotation #: QUO-887121-YKDK
Valid Until: January 31, 2017
Prepared By: Rochelle Renna

Customer: Duval County Clerk of Courts
501 West Adams Street
Jacksonville, FL 32202
US

Quote For:
Dell Marketing, LP
P.O. Box 149257
Austin, TEXAS 78714
UNITED STATES

Quote Term: 3 Year
System 29527 / 29528 - Jacksonville, Florida - code WN08AGW Proposed Contract Dates: Feb 01, 2017 - Jan 31, 2020

Service Tag	Part	Description	Qty	Coverage Dates	Duration: Copilot-Parts	EU Price
	Hardware & Drives					
H5K0DZ1	CT-SC8000-MTCH	Support, 24x7, Dell/Compellent Series	1	02/01/2017 - 01/31/2020	36 - 36	2,664.00
H5J0DZ1	CT-SC8000-MTCH	Support, 24x7, Dell/Compellent Series	1	02/01/2017 - 01/31/2020	36 - 36	2,664.00
4YZ0C42	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 24	3,282.00
4V9ZB42	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 24	3,282.00
H671DZ1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 36	3,573.00
H663DZ1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 36	3,573.00
22DX942	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 24	3,282.00
4VB1C42	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 24	3,282.00
H682DZ1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 36	3,573.00
H661DZ1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 36	3,573.00
H681DZ1	EN-SC200-1235-MTCH	Support, 24x7, Enclosure, SC200, 3.5"	1	02/01/2017 - 01/31/2020	36 - 36	3,573.00
	Software					
	SW-CORE-BASE-MTCS	Support, 24x7, SW, Core Bundle Base	1	02/01/2017 - 01/31/2020	36 - 0	9,355.50
	SW-CORE-EXP-MTCS	Support, 24x7, SW, Core Bundle	10	02/01/2017 - 01/31/2020	36 - 0	11,998.10
	SW-DAPR-BASE-MTCS	Support, 24x7, Data Progression Base	1	02/01/2017 - 01/31/2020	36 - 0	2,806.65
	SW-DAPR-EXP-MTCS	Support, 24x7, Data Progression Exp	10	02/01/2017 - 01/31/2020	36 - 0	9,618.80
	SW-FAST-BASE-MTCS	Support, 24x7, FastTrack Base	1	02/01/2017 - 01/31/2020	36 - 0	1,169.37

SW-FAST-EXP-MTCS	Support, 24x7, FastTrack Exp License	10	02/01/2017 - 01/31/2020	36 - 0	4,799.30

Coverage Type is: Zone 1, 24x7 Support Center w/ Priority On-Site (4 hour)

A 25% discount has been applied for purchasing a mulit-year support renewal

Current Agreement Expiration Date: 01/31/2017

	EU Price
Onsite Support	$36,321.00
3rd Party Onsite Support	$
Support Center	$39,747.72
Discount Amount	**$8,580.03**
Support Renewal Total	$67,488.69

All pricing in US Dollars

Terms and Conditions

This quote is valid for 30 days unless otherwise stated. If this purchase is for your internal use and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Commercial Terms of Sale, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please note in particular that Dell EqualLogic-branded products, Dell Compellent-branded products, Dell|EMC- and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. If this purchase is intended for resale and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Terms and Conditions of Sale for Persons or Entities Purchasing to Resell (or Reseller Terms of Sale), which can be found at www.dell.com/terms/#reseller. If your order includes services, then such services are subject to and governed by the applicable service descriptions and terms located at www.dell.com/servicecontracts. The foregoing applicable online terms are hereby incorporated by reference and available in hardcopy from Dell. You acknowledge having read and agree to be bound by such online terms.

Pricing, Taxes, and Additional Information
All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.
For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly. For information on Dell's Asset Recovery and Recycling Services please visit our website at www.dell.com/assetrecovery.

The 'Anticipated Needs' for Software Expansion Licenses on the Quote are recommendations only and are based upon your active Storage Center's last Phone Home communication and does not guarantee that the number of recommended or purchased Software Expansion Licenses is accurate or adequate to fulfill your actual requirements or needs.

Duval County Clerk of Courts (3 Year Quote)

PO Address:
Dell Marketing, L.P.
P.O. Box 149257
Austin, TX 78714

Date: November 07, 2016
Quote #'s: QUO-887130-Y7BC

Valid Until: January 31, 2017
Prepared By: Rochelle Renna
Customer: Duval County Clerk of Courts
501 West Adams Street
Jacksonville, FL 32202

Quote For:
Dell Marketing, LP
P.O. Box 149257
Austin, TEXAS 78714
UNITED STATES

Quote Term: 3 Year
Linked Systems: 29527 / 29528 - Jacksonville, Florida **Expires:** **Jan 31, 2017**

Proposed Contract Expiration: Jan 31, 2020

Service Tag	System/Quote Number	Product/Description	Qty	Coverage Dates	Months	EU Price
	29527 / 29528 - Jacksonville, Florida					
	QUO-887130-Y7BC Discount 0%	CAA-OPT-SC : Optimize Service for Dell SC	1	02/01/2017 - 01/31/2020	36	43,217.28 **$9,737.32**

Coverage Type is: Zone 1, 24x7 Support Center w/ Priority On-Site (4 hour)

	EU Price
Support Renewal Total	$33,479.96

All pricing in US Dollars

Terms and Conditions

This quote is valid for 30 days unless otherwise stated. If this purchase is for your internal use and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Commercial Terms of Sale, which can be found at www.dell.com/terms, and which incorporate Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. Please note in particular that Dell EqualLogic-branded products, Dell Compellent-branded products, Dell|EMC- and EMC-branded products, PowerVault ML6000 tape libraries, non-Dell-branded enterprise products, enterprise software, and customized hardware or software products may not be returned at any time. If this purchase is intended for resale and you do not have a separate agreement between you and Dell that specifically applies to this order, your order will be subject to and governed by Dell's Terms and Conditions of Sale for Persons or Entities Purchasing to Resell (or Reseller Terms of Sale), which can be found at www.dell.com/terms/#reseller. If your order includes services, then such services are subject to and governed by the applicable service descriptions and terms located at www.dell.com/servicecontracts. The foregoing applicable online terms are hereby incorporated by reference and available in hardcopy from Dell. You acknowledge having read and agree to be bound by such online terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Sales tax on products shipped is based on your "Ship To" address, and for software downloads is based on your "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P. Note: All tax quoted above is an estimate; final taxes will be listed on the invoice. If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly. For information on Dell's Asset Recovery and Recycling Services please visit our website at www.dell.com/assetrecovery.

The 'Anticipated Needs' for Software Expansion Licenses on the Quote are recommendations only and are based upon your active Storage

Open Market Requisition REQ202971

Status: 1RRP - Ready for Purchasing

General | Items | Vendors | Address | Accounting | Routing | Attachments(2) | Notes(1) | Reminders | Summary

Header Information

Requisition Number:	REQ202971	**Short Description:**	Dell Compellent Series	**Status:**	1RRP - Ready for Purchasing
Organization:	City of Jacksonville				
Department:	CL - Clerk of Courts	**Location:**	CLCL - Clerk of Courts - Purchasing Department	**Required By Date:**	
Entered Date:	11/28/2016	**Requisition Type:**	Open Market	**Type Code:**	Proprietary Purchase Order
Requestor:	Austin Eler	**Purchaser:**	Bonnie Geddis	**Fiscal Year:**	2017
Contact:	Austin Eler	**Contact Phone:**	(904)255-2086	**Alternate ID:**	
Estimated Cost:	$0.00	**Print Format:**	Agency Format		
Solicitation Enabled:	No				
Invoice Method:	Three Way Match				
P-Card Desired:	No				

Ship-to Address:
Ronnie Fussell, Clerk of Courts
501 W Adams Street
Room 2338
Jacksonville, FL 32202
USA
Email: none@coj.net
Phone: (904)255-2084
FAX: (904)255-2160

Bill-to Address:
City of Jacksonville Finance Department
117 W. Duval Street, Suite 375
Kale Newsome, Accounts Payable Supervisor
Jacksonville, FL 32202
USA
Email: kalen@coj.net
Phone: (904)630-1212 Ext. 5213
FAX: (904)630-1890

Notes: Requisition will be cancelled upon collection of bids. Clerk's office will issue a purchase order internally in accordance to FS 28.37(5). RAE

Vendors:

Vendor ID	Alternative ID	Vendor Name	Preferred Delivery Method	Recommended
00001325		Dell Marketing L.P.	Email	Yes

Attachments

Agency Files: Dell 3 Year Quotes.pdf, Dell Compellent Proprietary.pdf

Agency Forms:

Vendor Files:

Vendor Forms:

Item Information

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1 2

Item # 1 : Support, 24x7, Dell/Compellent Series CT-SC8000-MTCH — 1RRP - Ready for Purchasing

NIGP Class: 204-64
Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

Fixed Asset	Qty	Unit Cost	Net Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
No	2.0	$0.00	$0.00	EA - Each	0.00%	$0.00		$0.00	$0.00	$0.00

Manufacturer: Brand: Model:
Make: Packaging:

Account Code	Extended Account Code	Loan Pool Account Code	Loan Pool Extended Account Code	Amount

There is no item accounting available for this item.

Item # 2 : Support, 24x7, Enclosure, SC200, 3.5" EN-SC200-1235-MTCH — 1RRP - Ready for Purchasing

NIGP Class: 204-64
Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

Fixed Asset	Qty	Unit Cost	Net Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
No	9.0	$0.00	$0.00	EA - Each	0.00%	$0.00		$0.00	$0.00	$0.00

Manufacturer: Brand: Model:
Make: Packaging:

Account Code	Extended Account Code	Loan Pool Account Code	Loan Pool Extended Account Code	Amount

There is no item accounting available for this item.

Item # 3 : Support, 24x7, SW, Core Bundle Base SW-CORE-BASE-MTCS 1RRP - Ready for Purchasing

NIGP Class: 204-64
Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

Fixed Asset	Qty	Unit Cost	Net Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
No	1.0	$0.00	$0.00	EA - Each	0.00%	$0.00		$0.00	$0.00	$0.00

Manufacturer: Brand: Model:
Make: Packaging:

Account Code	Extended Account Code	Loan Pool Account Code	Loan Pool Extended Account Code	Amount
There is no item accounting available for this item.				

Item # 4 : Support, 24x7, SW, Core Bundle SW-CORE-EXP-MTCS 1RRP - Ready for Purchasing

NIGP Class: 204-64
Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

Fixed Asset	Qty	Unit Cost	Net Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
No	10.0	$0.00	$0.00	EA - Each	0.00%	$0.00		$0.00	$0.00	$0.00

Manufacturer: Brand: Model:
Make: Packaging:

Account Code	Extended Account Code	Loan Pool Account Code	Loan Pool Extended Account Code	Amount
There is no item accounting available for this item.				

Item # 5 : Support, 24x7, Data Progression Base SW-DAPR-BASE-MTCS 1RRP - Ready for Purchasing

NIGP Class: 204-64
Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.

Fixed Asset	Qty	Unit Cost	Net Unit Cost	UOM	Discount %	Total Discount Amt.	Tax Rate	Tax Amount	Freight	Total Cost
No	1.0	$0.00	$0.00	EA - Each	0.00%	$0.00		$0.00	$0.00	$0.00

Manufacturer: Brand: Model:
Make: Packaging:

Account Code	Extended Account Code	Loan Pool Account Code	Loan Pool Extended Account Code	Amount
There is no item accounting available for this item.				

1-5 of 10
1 2

Approval Path:

Delete	Approver	Order Sequence	Approval Path ID	Level	Approver Type	Date Requested	Date Approved/Disapproved/Canceled	Approved/Disapproved/Canceled by	Comment View
	Angel Brown	1	CL	10	Primary	11/28/2016 02:54:38 PM	11/30/2016 04:09:00 PM	Angel Brown	
	Krystal Watson	1	CL	10	Alternative	11/28/2016 02:54:38 PM			
	Allison Luker	2	CL	20	Primary	11/28/2016 02:54:38 PM	11/30/2016 05:04:30 PM	Allison Luker	
	Krystal Watson	2	CL	20	Alternative	11/28/2016 02:54:38 PM			
	Marolyn Curtis	3	ITD_NSG	10	Primary	11/28/2016 02:54:38 PM			
	Gary Steffens	3	ITD_NSG	10	Alternative	11/28/2016 02:54:38 PM	11/30/2016 06:53:42 PM	Gary Steffens	

Approval Actions

Options	○ Disapprove
Comment	

Save & Exit