6

SINGLE SOURCE AWARD **BID # SS-13835-23**

Subject: SCBA UPDATED FITTINGS

Department: Fire and Rescue

Description of Purchase: Recommend approval of single source award to Ten-8 Fire & Safety, LLC for the appropriate fitting and adjustments on Self-Contained Breathing Apparatus (SCBA) to comply with National Fire Protection Association (NFPA) 2018 regulation. These apparatus equipment were purchased for Jacksonville Fire and Rescue in 2013. Total not-to-exceed expenditure is $327,364.48.

Funding Source: 00111.123004.552160.000000.00000000.00000.0000000 and processed by Purchase Order

Single Source Award To: Ten-8 Fire & Safety, LLC

Price Justification: See attachment

Total Award: $327,364.48 **Requisition #:** FRFO-500373-23

Attachments: Agency Memo, Single Source Form, Vendor Letter and Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

FIRE AND RESCUE DEPARTMENT

February 3, 2023

TO: Dustin Freeman, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

SUBJ: SINGLE SOURCE RECOMMENDATION

The Jacksonville Fire and Rescue Department (JFRD) requires Self-Contained Breathing Apparatus (SCBA) to be worn by all firefighting personnel. The equipment purchased in 2013 is manufactured by MSA Safety Company and presently requires appropriate fitting and adjustments made to comply with National Fire Protection Association (NFPA) 2018 regulations.
Ten-8 Fire & Safety LLC is the only certified MSA SCBA repair center for the Municipal Fire Service Market for Duval County, Florida.

Therefore, we are requesting the approval of a single source purchase for labor and repairs with Ten-8 Fire & Safety LLC for $327,364.48.

Funding Source: 00111.123004.552160.0.0.0.0

KP/knb

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	Ten-8 Fire & Safety, LLC to provide labor and materials required to maintain and update all Self-Contained Breathing Apparatus (SCBA) used by Jacksonville Fire Rescue firefighting personnel. This includes Manifold with Fittings, Extended Air dust covers and heavy duty coiled pins necessairy for the adjustments. This is to ensure the SCBA equipment (2013) is compatible with the National Fire Protection Association (NFPA) regulations (2018).
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	Ten-8 Fire & Safety, LLC is the only CARE certified MSA SCBA repair center for the Municipal Fire Service Market for Duval County, Florida.
4. Date of Request	2/3/2023

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[A Google Search of MSA certified SCBA's in compliance with NFPA regulations of equipment and repairs was conducted on 2/3/2023. No other vendor services were identified which held all the necessary requirements for providing the mandated adjustments for the specified apparatus. Search performed by Kayla Borne, JFRD Procurement Supervisor.]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

The Safety Company

MSA Corporate Center
1000 Cranberry Woods Drive
Cranberry Township, PA 16066
800.MSA.2222
www.MSAnet.com

February 2, 2023

Chief Keith Powers
City of Jacksonville Fire and Rescue
515 N. Julia St
Jacksonville, FL 32202

Dear Chief Powers:

Thank you, City of Jacksonville Fire and Rescue for your interest in the MSA product line.

This letter confirms that Ten 8 Fire & Safety LLC is the sole authorized distributor of MSA SCBA and SCBA accessories for the Municipal Fire Service Market for Duval County, Florida. In addition, Ten 8 Fire & Safety LLC is the only CARE certified MSA SCBA repair center for the Municipal Fire Service Market for Duval County, Florida.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly, MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

Scott McGuire

Scott McGuire
North American Sales Channels Specialist
Phone: 724-742-8028
Email: scott.mcguire@MSAsafety.com

123004-552160

IN SERVICE TO SERVE YOU!

TEN-8 FIRE & SAFETY, LLC
2904 59TH AVENUE DRIVE EAST
BRADENTON, FL 34203
USA
Phone: 800-228-8368
Fax: 941-756-2598

Original

QUOTATION

Quote Number	Document Date	Page
231004032	**01/02/23**	**1/1**

Customer No.: **C00S20**

Federal Tax ID - Business Partner

PO Number: **1**

Sales Employee	Email
Wilkerson, Mitchell B	**mwilkerson@ten8fire.com**
Document Owner	Email
Huynh, Khanh P	**khuynh@ten8fire.com**

Sell To:

CITY OF JACKSONVILLE

117 W. DUVAL STREET, STE 375
JACKSONVILLE FL 32202
USA

Delivery Address

CITY OF JACKSONVILLE

355 ELLIS ROAD SOUTH
JACKSONVILLE FL 32254
USA

	Description		Quantity	UoM	Vendor	Price	Total
	THIS QUOTE IS FOR THE FITTINGS TO MAKE THE NFPA 2013 SCBA'S COMPATIBLE WITH THE 2018						
	10205769	**MANIFOLD W/FITTINGS, EXTENDAIRE,UEBSS,SP**	**868**	**EA**	**MSA SAFETY SALES, LLC**	**341.16**	**296,126.88**
	10187090	**DUST COVER, EXTENDAIRE II, UNVSRL**	**868**	**EA**	**MSA SAFETY SALES, LLC**	**5.74**	**4,982.32**
	10171750-SP	**Pin, Coiled, M2x20, SS, Heavy Duty**	**1,736**	**EA**	**MSA SAFETY SALES, LLC**	**2.13**	**3,697.68**
$	LABOR	**LABOR REMOVAL & INSTALLATION OF TGHE UEBSS MANIFOLD'D**	[redacted]			**78.00**	**11,278.80**
	REMOVAL & INSTALLATION OF THE UEBSS MANIFOLD'S						
$	LABOR	**SCBA LEAK TESTS**	[redacted]			**78.00**	**11,278.80**

Subtotal:	**$ 327,364.48**
Total Before Tax:	**$ 327,364.48**
Total Tax Amount:	**$ 0.00**
Total Amount:	**$ 327,364.48**

Valid Until: **02/02/2023**

All returns must be initiated within 30 days of receipt of product and will be charged a restocking fee. Contact your sales representative to receive a Return Materials Authorization (RMA). Special order parts are not returnable. Full terms and conditions for returns can be found on our website at https://ten8fire.com/return-policy/