11

**SUBJECT: CISCO SWITCH INFRASTRUCTURE REPLACEMENT**

**BID #: XF-0410-22**

**OPEN DATE: 07/13/2022**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT:** One-Time Purchase

**AGENCY:** Jacksonville Sheriff's Office

**BASIS OF AWARD:** All or None, to the lowest responsive, responsible bidder

**NUMBER OF BIDS INVITED:** 44 **NUMBER RECEIVED:** 3 **OTHER:** 1

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**

Recommend approval of award to CDW Government, LLC as the lowest responsive, responsible bidder for the purchase of Cisco Switch Infrastructure Replacement for the Jacksonville Sheriff's Office. Total estimated award not to exceed $218,430.88.

Funding for this award to be encumbered by account 11415.194094.564270.010349.00000000.00000.0000000, to be executed by purchase order.

**Attachments:** Recommendation Memo, Tabulation Sheet, Terms and Conditions, Specifications

**Analyst:** OLIVE WALLACE-COHEN

**RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

**CONCURRENCE BY:** DELORES O'NEAL, DIRECTOR OF POLICE SERVICES

---

**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

# Jacksonville Sheriff's Office

PAT IVEY, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Delores O'Neal
Director of Police Services

Subject: XF-0410-22 Cisco Switch Infrastructure Replacement

Date: July 15, 2022

---

There were three (3) responses received for Bid # XF-0410-22 Cisco Switch Infrastructure Replacement. We recommend awarding CDW Government, LLC, the lowest responsive, responsible bidder. The not to exceed expenditure amount is $218,430.88, from account number 11415.194094.564270.010349.00000000. The purchase to be processed via purchase order. Please let me know if you require any additional information. Thank you for your assistance.

TITLE: Cisco Switch Infrastructure Replacement
BID NO: XF-0410-22
OPEN DATE: 07/13/22
NO. INVITED: (44) No. Received: (3) No Bids: (1)
RECORDED BY:
ANNOUNCER:

| | | | | ZONES, LLC | | SUNFLOWER LAB, LLC | | CDW GOVERNMENT LLC | |
|---|---|---|---|---|---|---|---|---|---|
| ITEM # | DESCRIPTION | UOM | QTY | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE | UNIT PRICE | EXTENDED PRICE |
| 1 | WS-C3560CX-8PC-S Cisco Catalyst 3560CX-8PC-S Switch – 8 Ports – Managed | each | 5 | $ 964.42 | $ 4,822.10 | $ 1,090.25 | $ 5,451.25 | $ 895.06 | $ 4,475.30 |
| 2 | C3560CX-DNA-E-8-3 Cisco Digital Network Architecture Essentials – Term License (3 years) – 8 | each | 5 | $ 106.67 | $ 533.35 | $ 119.88 | $ 599.40 | $ 95.46 | $ 477.30 |
| 3 | WS-C3560CX-12PC-S Cisco Catalyst 3560CX-12PC-S Switch – 12 Ports – Managed – Rack Mountable | each | 35 | $ 1,237.85 | $ 43,324.75 | $ 1,391.31 | $ 48,695.85 | $ 1,107.68 | $ 38,768.80 |
| 4 | C3560CX-DNA-E-12-3 Cisco Digital Network Architecture Essentials – Term License (3 years) – 12 | each | 35 | $ 106.67 | $ 3,733.45 | $ 119.88 | $ 4,195.80 | $ 95.46 | $ 3,341.10 |
| 5 | RCKMNT-19-CMPCT= Cisco Rack Mounting Kit – 19" | each | 35 | $ 36.36 | $ 1,272.60 | $ 42.44 | $ 1,485.40 | $ 35.00 | $ 1,225.00 |
| 6 | C9300-48U-E Cisco Catalyst 9300 Network Essentials Managed Switch – 48 Ports – Rack | each | 26 | $ 5,407.48 | $ 140,594.48 | $ 6,077.84 | $ 158,023.84 | $ 4,687.62 | $ 121,878.12 |
| 7 | PWR-C1-1100WAC-P/2 Cisco Config 1 Secondary Power Supply – Power Supply – Hot Plug – Redundant | each | 26 | $ 921.25 | $ 23,952.50 | $ 1,035.46 | $ 26,921.96 | $ 798.61 | $ 20,763.86 |
| 8 | CON-SSTCM-C93E48 CIS DIR SN CON-SSTCM-C93E48 | each | 6 | $ 51.12 | $ 306.72 | $ 154.84 | $ 929.04 | $ 151.44 | $ 908.64 |
| 9 | C9300-DNA-E-48-3Y Cisco Digital Network Architecture Essentials – Term License (3 Years) – 48 | each | 26 | $ 543.06 | $ 14,119.56 | $ 610.38 | $ 15,869.88 | $ 470.76 | $ 12,239.76 |
| 10 | C9300- NM-8X Cisco Catalyst 9300 Series Network Module – Expansion Module | each | 6 | $ 1,236.42 | $ 7,418.52 | $ 1,441.21 | $ 8,647.26 | $ 1,106.40 | $ 6,638.40 |
| 11 | CON-SSTCM-C93E48 CIS DIR SN CON-SSTCM-C93E48 | each | 20 | $ 51.12 | $ 1,022.40 | $ 154.84 | $ 3,096.80 | $ 151.44 | $ 3,028.80 |
| 12 | C9300-NM-4G Cisco Catalyst 9300 Series Network Module – Expansion Module – Gigabit SFP | each | 20 | $ 261.83 | $ 5,236.60 | $ 305.77 | $ 6,115.40 | $ 234.29 | $ 4,685.80 |
| | | | | | | | | | |
| | TOTAL | | | | $ 246,337.03 | | $ 280,031.88 | | $ 218,430.88 |
| | Insurance Acknowledgement | | | | ✓ | | | | ✓ |
| | Forms B through H | | | | ✓ | | ✓ | | ✓ |
| | Delivery | | | | 200 days | | 209 days | | N/S |
| | BUY AMERICAN PREFERENCE | | | | No | | No | | No |
| | Conflict of Interest: | | | | ✓ | | ✓ | | ✓ |
| | Addendums ( ): | | | | N/A | | N/A | | N/A |

# TERMS AND CONDITIONS

## Cisco Switch Infrastructure Replacement

### 1. SCOPE

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items for upgrading infrastructure switches.

This Project may be funded partly or in whole by the Federal Government. Therefore, Bidders must comply with the below Federal provisions in the forms attached, set forth pursuant to C.F.R. §200.317-327 to be considered for award. **Vendor must be registered with the Systems of Award Management (www.sam.gov) before PO is awarded.**

### 2. AWARD

- Award will be **ALL OR NONE** to the lowest responsive, responsible bidder(s). Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

- Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
- Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

### 3. TERM OF AGREEMENT

One Time Purchase

### 4. PRE-BID CONFERENCE

Not applicable

### 5. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

### 6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

## 7. QUANTITIES

Quantities indicated are fixed.

## 8. DELIVERY

Jacksonville Sheriff's Office, 501 E. Bay Street, Jacksonville, Florida 32202. As needed: A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside delivery ONLY and if on pallets, must be broken down for delivery.

## 9. ESCALATION/DE-ESCALATION

**N/A**

## 10. PRICES

All unit prices shall include freight, delivery, set-up, tear-down, and all labor charges to the delivery location when needed.

## 11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

## 12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

## 13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

## 14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

## 15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

# Specifications

## Cisco Switch Infrastructure Replacement

**All Cisco products should be certified new and sourced via an authorized and certified Cisco channel partner where Jacksonville Sheriff's Office is the original and entitled licensed party for all hardware, software, and support contracts.**

**Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.**

**No Substitutions.**

| Part # | Description | Qty |
|---|---|---|
| WS-C3560CX-8PC-S | Cisco Catalyst 3560CX-8PC-S Switch – 8 Ports – Managed | 5 |
| C3560CX-DNA-E-8-3 | Cisco Digital Network Architecture Essentials – Term License (3 years) – 8 | 5 |
| WS-C3560CX-12PC-S | Cisco Catalyst 3560CX-12PC-S Switch – 12 Ports – Managed – Rack Mountable | 35 |
| C3560CX-DNA-E-12-3 | Cisco Digital Network Architecture Essentials – Term License (3 years) – 12 | 35 |
| RCKMNT-19-CMPCT= | Cisco Rack Mounting Kit – 19" | 35 |
| C9300-48U-E | Cisco Catalyst 9300 Network Essentials Managed Switch – 48 Ports – Rack | 26 |
| PWR-C1-1100WAC-P/2 | Cisco Config 1 Secondary Power Supply – Power Supply – Hot Plug – Redundant | 26 |
| CON-SSTCM-C93E48 | CIS DIR SN CON-SSTCM-C93E48 | 6 |
| C9300-DNA-E-48-3Y | Cisco Digital Network Architecture Essentials – Term License (3 Years) – 48 | 26 |
| C9300- NM-8X | Cisco Catalyst 9300 Series Network Module – Expansion Module | 6 |
| CON-SSTCM-C93E48 | CIS DIR SN CON-SSTCM-C93E48 | 20 |
| C9300-NM-4G | Cisco Catalyst 9300 Series Network Module – Expansion Module – Gigabit SFP | 20 |

(This space intentionally left blank.)