PROPRIETARY AWARD **BID # SP-0346-17**

Subject: Software Maintenance for MAXIMO Enterprise Management Software

Department: Information Technologies Division

Description of Purchase:
Recommend approval to ratify award from October 1, 2016 through date of award.

Recommend approval of Proprietary award to International Business Machines Corp. (IBM) for the maintenance of MAXIMO Enterprise Software licenses. Period of service is from date of award through September 30, 2017, with an estimated annual expenditure not to exceed $167,469.14.

Funding for this award will be encumbered by account AFIT531CSCS-04662 to be executed by Purchase Order.

Sole Source Award To: International Business Machines Corp. (IBM)

Price Justification: See Attached

Total Award: $167,469.14 **Requisition #** 202439

Attachments: Proprietary Form; Vendor's Letter; Vendor's Quote

Certification as to Sole Source: Kenneth Lathrop, Chief of Information Technologies Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Renfroe

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

REQ202439

SOLE SOURCE/PROPRIETARY REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Information Technologies Division

PROPRIETARY ☒

SOLE SOURCE ☐

FUNDING SOURCE: AFIT531CSCS - 04662

BRIEF DESCRIPTION OF GOODS/SERVICES:
Software maintenance renewal for MAXIMO Enterprise Management software

AMOUNT OF PROJECT (attach quote): $167,469.14

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Software maintenance for 369 Licenses for Public Works, Fleet, Parks and Recreation, JFRD and for ITD.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED PROPRIETARY/SOLE SOURCE PROVIDER:
MAXIMO is licensed soley by IBM and IBM is the sole source of product updates and new versions and releases. While there are IBM re-sellers that could provide this service, they typically charge 3-5% more. IBM has provided the support directly since the original installation.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
Internet searches have revealed no alternative sources to MAXIMO annual software maintenance with the same terms and cost

Submitted by: Paul Freeman (Name) Enterprise Applications Manager (Title)

Date: 11-4-2016

JSP 11/4/16

Requesting Agency's Director's Signature:

KEL 11-4-2016

Procurement Division **September, 2008**

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

IBM Software Quotation

Attn: Ethan Anderson
CITY OF JACKSONVILLE
214 N HOGAN Street
JACKSONVILLE FL 32202-4240
UNITED STATES

03-Nov-2016

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Dear Customer:

Thank you for your inquiry regarding IBM Software.

Any and all prices herein are suggested prices only and are subject to change at IBM's sole discretion. Products listed herein are subject to withdrawal or modification by IBM at any time at IBM's sole discretion. Final coverage dates for new license, Software Subscription and Support reinstatement, and Software Subscription and Support renewal part numbers will be based upon IBM's acceptance of the order, and as specified in the applicable agreements, irrespective of the dates which may appear in this quote.

This quotation is valid from 03-Nov-2016 and will expire on 25-Nov-2016.

Your order will be governed by and is subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

If you need assistance with placing your order or wish to discuss your quotation, please contact the IBM Representative noted below.

Yours sincerely,

GABRIEL SANDIA
Phone Number: 1-770-863-1513
Fax Number:
E-mail Address: gabriel@us.ibm.com

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Quotation Number: 17405854
IBM Contact: GABRIEL SANDIA
Phone Number: 1-770-863-1513

Quote Effective Date: 03-Nov-2016
Quote Expiration Date: 25-Nov-2016

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Customer:
Attn: Ethan Anderson
CITY OF JACKSONVILLE
214 N HOGAN Street
JACKSONVILLE FL 32202-4240
UNITED STATES

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Control Desk Authorized User Annual SW Subscription & Support Renewal						
001	E0CVILL	50	116.00	443.70	430.74	21,537.00
01-Oct-2016 - 30-Sep-2017						
IBM Control Desk Concurrent User Annual SW Subscription & Support Renewal						
002	E0CVLLL	20	138.60	1,326.00	407.96	8,159.20
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Anywhere per Authorized User Annual SW Subscription & Support Renewal						
003	E013NLL	3	5.46	348.50	348.50	1,045.50
01-Oct-2016 - 30-Sep-2017						
IBM Tivoli Maximo Asset Management Internal Service Providers Authorized User Annual SW Subscription & Support Renewal						
004	E05B5LL	4	3.36	161.50	149.79	599.16
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Asset Management Internal Service Providers Install SW Subscription & Support Renewal						
005	E05B6LL	1	17.00	3,247.00	3,013.05	3,013.05
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Asset Management Authorized User Annual SW Subscription & Support Renewal						
006	E0AUULL	175	878.50	960.50	422.42	73,923.50
01-Oct-2016 - 30-Sep-2017						

Useful/Important Web resources:
Passport Advantage information, customer secure site access, training, etc. **ibm.com/software/passportadvantage**
IBM's International Program License Agreement and product License Information documents **ibm.com/software/sla**
IBM Software Support web site **ibm.com/software/support**

IBM Customer Number 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Maximo Asset Management Limited Use Authorized User Annual SW Subscription & Support Renewal						
007	E0AUTLL	5	12.60	482.80	417.61	2,088.05
01-Oct-2016 - 30-Sep-2017						
IBM Maximo for Transportation Authorized User Annual SW Subscription & Support Renewal						
008	E0AVDLL	100	604.00	1,156.00	509.80	50,980.00
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Linear Asset Manager Authorized User Annual SW Subscription & Support Renewal						
009	E04STLL	3	1.68	107.10	96.69	290.07
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Spatial Asset Management Install Annual SW Subscription & Support Renewal						
010	E0AVYLL	1	28.20	5,389.00	4,993.07	4,993.07
01-Oct-2016 - 30-Sep-2017						
IBM Maximo Spatial Asset Management Authorized User Annual SW Subscription & Support Renewal						
011	E0AVZLL	5	0.85	32.51	30.13	150.65
01-Oct-2016 - 30-Sep-2017						
IBM SPSS Statistics Base Authorized User Annual SW Subscription & Support Renewal						
012	E09NNLL	1	2.39	457.30	443.00	443.00
01-Oct-2016 - 30-Sep-2017						
IBM SPSS Custom Tables Authorized User Annual SW Subscription & Support Renewal						
013	E09PXLL	1	1.32	253.30	246.89	246.89
01-Oct-2016 - 30-Sep-2017						

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **ibm.com/software/support**

IBM Customer Number: 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount

Applicable tax will be recalculated at the time of order processing.

Total Points: 1,809.96

Subtotal in USD: 167,469.14

Total in USD: 167,469.14

Your order is governed by and subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

Useful/Important Web resources

Passport Advantage information, customer secure site access, training, etc: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **ibm.com/software/support**

IBM Customer Number: 1221950

International Business Machines Corp.
1650 Summit Lake Dr.
Tallahassee, FL 32317

September 23, 2016

Mr. Tom Ossi
City of Jacksonville
214 N. Hogan Street
Jacksonville, FL 32202

Dear Tom,

The purpose of this letter is to confirm that the Maximo software product is licensed solely by IBM. In addition, IBM is the sole source of product updates for Maximo and for new versions or releases of Maximo. Licenses and related maintenance, subscription or support can be acquired directly from IBM or through an authorized IBM reseller. IBM resellers can independently establish their own prices for Maximo software licenses and related maintenance, subscription or support but the terms of support are set and maintained solely by IBM.

If you have any further questions or comments regarding this matter, please feel free to discuss it with me at fcasill@us.ibm.com or at 850-687-6299.

Thank you,

Frank Casillo
IBM Client Manager

PROPRIETARY AWARD **BID # SP-0312-16**

Subject: Software Maintenance for MAXIMO Enterprise Management Software

Department: Information Technologies Division

Description of Purchase:
Recommend approval of Proprietary award to International Business Machines Corp. (IBM) for the maintenance of MAXIMO Enterprise Software licenses. Period of service is October 1, 2015 through September 30, 2016, with an estimated annual expenditure not to exceed $159,949.34.

Funding for this award will be encumbered by account OPIT531CS-04662 to be executed by Purchase Order.

Sole Source Award To: International Business Machines Corp. (IBM)

Price Justification: See Attached

Total Award: $159,949.34 **Requisition #** N/A

Attachments: Proprietary Form; Vendor's Letter; Vendor's Quote

Certification as to Sole Source: Kenneth Lathrop, Chief of Information Technologies Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Renfroe

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE*** 10-15-15

ACTION OF AWARDING AUTHORITY

DATE: 10/15/15

APPROVED ✓ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

FORM GB-114, Revised 12/2007

QWS3270X 11/15/2016 2:10 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 11/15/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 2:10 PM

FISCAL MO/YEAR : 02 2017 CURRENCY CODE :
INDEX CODE : AFIT531CSCS INFORMATION TECHNOLOGIES
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	NOV 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	3,663,572.49	3,663,572.49
EXPENDITURES	425,790.56	711,640.26	711,640.26
ENCUMBRANCES	64,866.78	1,094,119.81	1,094,119.81
PRE-ENCUMBRANCES	-269,480.57	200,933.77	200,933.77
REMAINING BALANCE	-221,176.77	1,656,878.65	1,656,878.65

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND