SUBJECT: CISCO IRONPORT MAINTENANCE AND LICENSING RENEWAL FOR 2017

BID #: XF-0313-17 **OPEN DATE: 2016-11-16**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE- TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 7 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, CDW Government, for the maintenance and licensing renewal of Cisco Ironport for the Jacksonville Sheriff's Office. This is a one-time purchase that includes one-year renewal of the specified licenses from October 21, 2016 through October 20, 2017. Total not-to-exceed amount of $126,619.42.

Funding for this award to be encumbered by account SHPP011ISM-04662 to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
CHELSEY RENFROE

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Bill Clement, Chief of Budget and Management Division, Jacksonville Sheriff's Office

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

November 21, 2016

TO: Greg Pease
Chief of Procurement, City of Jacksonville

THRU: Bill Clement
Chief of Budget and Management Division, Jacksonville Sheriff's Office

FROM: George Chakhtoura
IT, Crime Analysis and Fusion Center Senior Executive, Jacksonville Sheriff's Office

SUBJECT: Recommendation of Award for Bid # XF-0313-17 Cisco Ironport & Licensing Renewal for 2017 REQ199145

We recommend awarding CDW Government, the lowest responsive, responsible bidder, in the not to exceed amount of $126,619.42.

Funding sources are as follows:

Index Code: SHPP011ISM SubObject: 04662 $126,619.42

Please let me know if you require any additional information. Thank you for your assistance.

Title: Cisco Ironport Maintenance & Licensing Renewal for 2017
Bid # XF-0313-17
Bid Date: 11/16/2016
Buyer: Chelsey Renfroe
No. Invited: 10 No. Received: 7 No Bids: 0

Recorded By: Gail Sampson 11/16/2016 Date

ITEM	DESCRIPTION	Est. QTY	UoM	ENTERPRISE NETWORKS BY DESIGN dba DAZZEE INTEGRATIONS UNIT PRICE	EXTENDED TOTAL	SHI INTERNATIONAL CORP. UNIT PRICE	EXTENDED TOTAL	PRESIDIO NETWORKED SOLUTIONS, LLC. UNIT PRICE	EXTENDED TOTAL	SAITECH, INC. UNIT PRICE	EXTENDED TOTAL
1	Cisco Smartnet 8x5xNBD on Ironport Appliances C370, S370, M670 as specified; See detailed technical specifications.	1	EA	$2,448.39	$2,448.39	$2,393.37	$2,393.37	$1,513.05	$1,513.05	$2,200.80	$2,200.80
2	Cisco Ironport Web Essentials SW Bundle (WREP+WUC) Licenses as specified; See detailed technical specifications.	3000	EA	$11.27	$33,810.00	$12.19	$36,570.00	$11.35	$34,050.00	$12.25	$36,750.00
3	Cisco Ironport SMA Centralized Web Management Reporting Licenses as specified; See detailed technical specifications.	3000	EA	$0.98	$2,940.00	$0.95	$2,850.00	$0.89	$2,670.00	$0.95	$2,850.00
4	Cisco Ironport Web Anti-Virus McAfee Licence Key Licenses as specified; See detailed technical specifications.	3000	EA	$3.89	$11,670.00	$2.89	$8,670.00	$2.70	$8,100.00	$2.90	$8,700.00
5	Cisco Ironport ESA Premium SW Bundle (AS, AV, OF, DLP, ENC) Licenses as specified; See detailed technical specifications.	3000	EA	$17.97	$53,910.00	$17.37	$52,110.00	$16.15	$48,450.00	$17.50	$52,500.00
6	Cisco Ironport SMA Centralized Email Management Reporting Licenses as specified; See detailed technical specifications.	3000	EA	$2.00	$6,000.00	$2.27	$6,810.00	$2.12	$6,360.00	$2.30	$6,900.00
7	Cisco Ironport ESA Advanced Malware Protection Promotion Licenses as specified; See detailed technical specifications.	3000	EA	$4.43	$13,290.00	$5.03	$15,090.00	$4.68	$14,040.00	$4.25	$12,750.00
8	Cisco Ironport WSA Advanced Malware Protection Promotion Licenses as specified; See detailed technical specifications.	3000	EA	$8.65	$25,950.00	$9.83	$29,490.00	$9.14	$27,420.00	$8.30	$24,900.00
	TOTAL:			**$150,018.39**		**$153,983.37**		**$142,603.05**		**$147,550.80**	
	TERMS:			Not Stated		N/A		Net 30		Net 30	
	DELIVERY:			Not Stated		14 Business Days		30 Business Days		7 Business Days	
	CONFLICT OF INTEREST:			Yes		Yes		Yes		Yes	
	ADDENDUMS	1		NO		Yes		Yes		Yes	
	NOTES:					VENDOR MADE CHANGES TO OUR TERMS AND CONDITIONS		VENDOR GAVE THREE PRICES FOR ITEM #1.		VENDOR CHANGED THE QUANTITY OF ITEM 1 TO 2751	

Title: Cisco Ironport Maintenance & Licensing Renewal for 2017
Bid # XF-0313-17
Bid Date: 11/16/2016
Buyer: Chelsey Renfroe
No. Invited: 10 No. Received: 7 No Bids: 0
Recorded By: Gail Sampson

11/16/2016
Date

ITEM	DESCRIPTION	Est. QTY	UoM	EN POINTE TECHNOLOGIES SALES, LLC. UNIT PRICE	EN POINTE TECHNOLOGIES SALES, LLC. EXTENDED TOTAL	LUMBEE GROUP UNIT PRICE	LUMBEE GROUP EXTENDED TOTAL	CDW GOVERNMENT UNIT PRICE	CDW GOVERNMENT EXTENDED TOTAL	UNIT PRICE	EXTENDED TOTAL
1	Cisco Smartnet 8x5xNBD on Ironport Appliances C370, S370, M670 as specified; See detailed technical specifications.	1	EA	$2,361.02	$2,361.02	$2,260.22	$2,260.22	$2,449.42	$2,449.42		$0.00
2	Cisco Ironport Web Essentials SW Bundle (WREP+WUC) Licenses as specified; See detailed technical specifications.	3000	EA	$12.08	$36,240.00	$18.09	$54,270.00	$9.94	$29,820.00		$0.00
3	Cisco Ironport SMA Centralized Web Management Reporting Licenses as specified; See detailed technical specifications.	3000	EA	$0.94	$2,820.00	$1.33	$3,990.00	$0.98	$2,940.00		$0.00
4	Cisco Ironport Web Anti-Virus McAfee Licence Key Licenses as specified; See detailed technical specifications.	3000	EA	$2.87	$8,610.00	$3.01	$9,030.00	$2.36	$7,080.00		$0.00
5	Cisco Ironport ESA Premium SW Bundle (AS, AV, OF, DLP, ENC) Licenses as specified; See detailed technical specifications.	3000	EA	$17.20	$51,600.00	$19.02	$57,060.00	$14.15	$42,450.00		$0.00
6	Cisco Ironport SMA Centralized Email Management Reporting Licenses as specified; See detailed technical specifications.	3000	EA	$2.25	$6,750.00	$2.38	$7,140.00	$1.85	$5,550.00		$0.00
7	Cisco Ironport ESA Advanced Malware Protection Promotion Licenses as specified; See detailed technical specifications.	3000	EA	$4.99	$14,970.00	$5.42	$16,260.00	$4.10	$12,300.00		$0.00
8	Cisco Ironport WSA Advanced Malware Protection Promotion Licenses as specified; See detailed technical specifications.	3000	EA	$9.73	$29,190.00	$10.59	$31,770.00	$8.01	$24,030.00		$0.00
	TOTAL:			**$152,541.02**		**$181,780.22**		**$126,619.42**		**$0.00**	
	TERMS:			Not Stated		Not Stated		Net 30			
	DELIVERY:			7-10 Business Days		60 Business Days		7-10 Business Days			
	CONFLICT OF INTEREST:			Yes		Yes		Yes			
	ADDENDUMS	1		Yes		Yes		Yes			
	NOTES:			VENDOR CHANGED THE PART NUMBERS LISTED ON THE SPECIFICATIONS AND ADDED ADDITIONAL LANGUAGE		VENDOR ADDED OWN LANGUAGE TO THE TERMS AND CONDITIONS		Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern."			

TERMS AND CONDITIONS

CISCO IRONPORT MAINTENANCE AND LICENSING RENEWAL FOR 2017

SCOPE

The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Ironport Maintenance and Licensing Renewal.

AWARD

Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. All awards are subject to the availability of funds.

TERM OF AGREEMENT

The terms of this agreement is a one-time purchase.

REQUIREMENTS

Bidders should comply with the following requirement:

- Vendors MUST be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller.

STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

QUANTITIES

Quantities indicated are fixed.

ESCALATION/DE-ESCALATION

Not applicable.

PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. All deliveries must be scheduled a minimum of one business day in advance. Contact Chris Burns - 904-630-5818. A packing slip shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

SPECIFICATIONS

Cisco Ironport Hardware Maintenance and Licensing Renewal for the Period 10/21/2016 – 10/20/2017

Vendor MUST be an authorized dealer/reseller/distributer of equipment/software and specifically must be a Cisco certified reseller.

NO SUBSTITUTIONS

Detailed Technical Specifications

Line Item #1 – Cisco Smartnet 8x5xNBD on Ironport Appliances as follows (1 Year Renewal):

CISCO Email Security Appliance C370 SNET 8X5XNBD Part #: CON-SNT-C370-K9 S/N 7LXR5P1

CISCO Web Security Appliance S370 SNET 8X5XNBD Part #: CON-SNT-S370-K9 S/N GNKX7S1

CISCO Content Security Management Appliance M670 SNET 8X5XNBD Part #: CON-SNT-M670-K9 S/N BZ4WMS1

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94908122; SiteID 404663675; NO SUBSTITUTIONS

Line Item #2 – Cisco Ironport Web Essentials SW Bundle (WREP+WUC) Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: WSA-WSE-1Y-S6

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #3 – Cisco Ironport SMA Centralized Web Management Reporting Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: SMA-WMGT-1Y-S6

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #4 – Cisco Ironport Web Anti-Virus McAfee Licence Key Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: WSA-AMM-1Y-S6

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #5 – Cisco Ironport ESA Premium SW Bundle (AS, AV, OF, DLP, ENC) Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: ESA-ESP-1Y-S6

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #6 – Cisco Ironport SMA Centralized Email Management Reporting Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: SMA-EMGT-1Y-S6

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #7 – Cisco Ironport ESA Advanced Malware Protection Promotion Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: ESA-AMP-1Y-S6-PR

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

Line Item #8 – Cisco Ironport WSA Advanced Malware Protection Promotion Licenses (1 Year Renewal – Qty 3000):

CISCO CSCC IRONPORT Part #: WSA-AMP-1Y-S6-PR

Start Date : 21 Oct 2016 - End Date : 20 Oct 2017

Contract # 94916681; SiteID 404663675; NO SUBSTITUTIONS

QWS3270X 11/22/2016 10:22 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 11/22/2016
LINK TO: ACCOUNT SUMMARY INQUIRY 10:22 AM

FISCAL MO/YEAR : 02 2017 CURRENCY CODE :
INDEX CODE : SHPP011ISM INFORMATION SYSTEMS MANAGEMENT
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	NOV 2016	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	4,035,243.67	4,035,243.67
EXPENDITURES	793,614.00	976,352.58	976,352.58
ENCUMBRANCES	1,211,096.25	1,771,170.99	1,771,170.99
PRE-ENCUMBRANCES	-245,785.30	92,500.00	92,500.00
REMAINING BALANCE	-1,758,924.95	1,195,220.10	1,195,220.10

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND