SUBJECT: Automatic Multi-Chemistry Discrete Analyzer Package – Rebid

BID #: XF-0378-21 **OPEN DATE: 5/19/21**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: One-Time Purchase

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 4 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Thermo Electron North America LLC due to submission of incorrect bid documents. Recommend approval of award to the lowest responsive, responsible bidder, Seal Analytical, Inc., for the purchase of an automatic multi-chemistry discrete analyzer package. Total estimated expenditure amount is $71,725.00 (total amount after $10,625.00 discount).

Funding Source: 11401.173101.564290.001807.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Rejection Letter and Terms and Conditions

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Melissa M. Long, Chief, Environmental Quality Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Environmental Quality Division
Ed Ball Building
214 N. Hogan Street, 5th Floor
Jacksonville, Florida 32202

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May 25, 2021

MEMORANDUM

TO: Procurement Division

FROM: Melissa M. Long, Chief *Melissa M. Long*
Environmental Quality Division

RE: Automatic Multi-Chemistry Discrete Analyzer Package

I recommend Seal Analytical Inc for the purchase of the Automatic Multi-Chemical discrete analyzer package in the amount of $71,725.00 (Bid Number XF-0378-21). This purchase should be charged to our FDOT account at 11401-173101-564290-001807-00000000-00000-0000000.

Title: Automatic Multi-Chemistry Discrete Analyzer Package - Rebid Bid #: XF-0378-21 Bid Date: 5/19/21 Analyst: Annette Burney No. Invited (4) No. Received (2) No Bid ( ) Recorded By: John Hernandez Announcer: Pearl Mitchell			Seal Analytical, Inc.	Thermo Electron North America LLC	
NOTES:				Reject/Submitted incorrect bid documents	
ITEM	DESCRIPTION	EST. QTY	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
1	AQ400 Automated Multi-Chemistry Discrete Analyzer Package - 120V/60Hz. Includes operating software, 2 sample trays, start-up accessories, manuals and SOPs, Cadmium Reduction Hardware for Nitrate Analysis, 18 month warranty parts and labor.	1	$ 51,250.00	$	$
2	AA 100 One-Channel Segmented Flow Analyzer, Inc	1	$ 25,000.00	$	$
3	AQ400/AA100 Training and Installation Package	1	$ 4,500.00	$	$
4	Freight and Handling: EQUIPMENT MUST BE DELIVERED BY JULY 15, 2021.	0	$ 1,600.00	$	$
		Grand Total:	$ 82,350.00	$ -	$ -
		TERMS:	N/S	Net 30 Days	
		DELIVERY (Business Days):	120	6-8	
		CONFLICT OF INTEREST:	Y	Y	
		ADDENDUM ( ):	N/A	N/A	

Commercial in confidence

Quote No: SM-210505-AB
Price Quotation for

Issue Date: May 5, 2021
Valid Until: July 12, 2021

City of Jacksonville | Neighborhoods Department
515 W. 6th Street, 3rd Floor
Jacksonville, FL 32206

For the attention of Annette Burney

AQ400 Automated Multi-Chemistry Discrete Analyzer Package

- AQ400 Chemistry Unit, 120V/60Hz (for up to 9 filter wavelengths)
- AQ series Operating Software
- Start-up accessories kit to include -
  1 Spare Lamp assembly, 1 Spare Probe flusher
  1 Pack Reaction segments, 1 Pack Sample cups,
  1 Pack Reagent containers
- 2 Sample Trays, 80 position
- Operation and Software Manuals & Method SOP's
- AQ400 Customer Support manual
- Integrated Cadmium Reduction Hardware for Nitrate Analysis
- Warranty, 18 month parts & labor

Package Price		**$ 51,250**
Less AQ400 Government Discount	*- $ 6,125*	
Freight and Handling		**$ 800**

1 Channel AA100 System

1 Sampler
1 AA100 Unit Including:
1 Chemistry manifold for ammonia
(including gas diffusion and heating unit)
1 LED detectors 660nm
1 Flowcell
1 Complete Method Documentation as detailed above
1 AACE Software
1 Consumable Kit, including one change of pump tubes
1 Set of User Manuals for Hardware and Software
1 Warranty, 18 month parts & labor

Package Price **$ 25,000**

Less AA100 Government Discount	*- $ 2,500*	
Less Multi System Discount	*- $ 2,000*	
Freight and Handling		**$ 800**
AQ400/AA100 Training and Installation Package, 4 Days		**$ 4,500**
Offer Package Price		**$ 71,725**

Terms: NET 30
Delivery: Prior to July15, 2021
Freight: FOB Destination $1600 (Included in above prices)

OPTIONS:

1. **High Spec Computer: Includes 21" flat panel monitor and laser printer** **$ 1,600**

Technical Support Services

Technical Support:

We provide a telephone/email/fax service desk at our Milwaukee facility from 8:00 AM to 5:30 PM as part of our standard service to our customers. All service calls are logged and an in-house Engineer or Chemist will trouble-shoot the problem by telephone. Our statistics show that over 90% of user questions are diagnosed and corrected by telephone and/or email intervention, without a site visit being necessary.

If this does not resolve the problem, a field-based Technical Specialist is assigned to visit the site.

Response Time / Repair Time:

Our typical response time for a Specialist to reach a site would be less than 24 working hours. We use state of the art messaging equipment to communicate with field staff before, during, and after each service episode. All support staff are our own employees, and not contract labor, and therefore would be dispatched from the Milwaukee site.

AQ400 Automated Multi-Chemistry Discrete Analyzer

The **AQ400 Analyzer** is a **bench top Analyzer** that has been developed by SEAL Analytical to meet the specific need for a modern, automated discrete analyzer in the environmental laboratory. It is designed and manufactured in the US by our SEAL engineers and customer support team.

This analyzer has been developed to address the needs of laboratories that require high levels of **automation**, a wide range of chemistries, limits of detection that ensure **compliance with regulatory requirements** and the advantages of integration with **LIMS** systems. The AQ400 is a flexible system that meets these requirements and can be configured via the industry specific software to meet the operational needs of laboratories with a wide range of analytical and throughput levels.

ONE CITY. ONE JACKSONVILLE

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

June 3, 2021

1400 Northpoint Pkwy, Ste. 10
West Palm Beach, FL 33407

NOTIFICATION OF FORMAL BID REJECTION

BIDDER'S NAME: Thermo Electron North America LLC

CONTACT NAME: Vilma Negron

BID NUMBER: XF-0378-21

NAME OF BID: Automated Multi-Chemistry Discrete Analyzer Package - Rebid

DATE OPENED: 5/19/21

REASON FOR REJECTION:
Vendor is being recommended for rejection for failure to submit proposal using the correct bid documents. No bids were received for XF-0362-21 and was rebid as XF-0378-21.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: _____
Annette L. Burney

Leslie-Burney, Annette

From: Leslie-Burney, Annette
Sent: Friday, June 4, 2021 8:26 AM
To: 'cmdamericasbids@thermofisher.com'
Cc: Freeman, Dustin
Subject: XF-0378-21 - Automated Multi-Chemistry Discrete Analyzer Package
Attachments: REJECTION - THERMO ELECTRON.pdf

Please find the attached rejection notice for the above bid.

Thank you,

Annette L. Burney
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Ph.: 904-255-8810
Fax: 904-360-8527
Email: aburney@coj.net

CITY OF JACKSONVILLE

*** **Privacy Act:** This communication may contain privileged or other official city information. If you are not the intended recipient or believe that you have received this communication in error, please reply to the sender indicating that fact and delete the copy you received. It is a violation of Federal Law to print, copy, retransmit, disseminate, or otherwise use this information.

TERMS AND CONDITIONS

1. SCOPE

The City of Jacksonville's Environmental Quality Division is currently accepting bids to obtain a source of supply for the item(s) / service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s) / service(s) and to obtain pricing commitments for an **Automated Multi-Chemistry Discrete Analyzer Package greater than or equal to the attached specifications.**

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder(s) subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.

- As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
    - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
    - Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

One-time purchase with installation to include at least an 18-month warranty from date of installation.

4. PRE-BID CONFERENCE

N/A

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated are fixed.

7. DELIVERY

A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description. date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

9. PRICES

All unit prices shall include **freight, delivery, and handling charges** to the delivery location as outlined in the bid documents.

10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

12. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices. unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.