SINGLE SOURCE AWARD **BID # SS-10771-21**

Subject: Taser 7 Cartridges and Taser Holsters

Department: Jacksonville Sheriff's Office

Description of Purchase: Recommend approval to increase single source award dated July 26, 2021 to Axon Enterprises, Inc. for the supply of additional Taser 7 Cartridges and Taser Holsters for the Jacksonville Sheriff's Office. Total increase award is $105,418.30. Total revised not-to-exceed expenditure amount is $555,351.20.

Funding Source: 00111.552101.552040.000000.00001608.00000.0000000 – To be encumbered by Purchase Order Releases(s)

Single Source Award To: Axon Enterprises, Inc.

Price Justification: See attachment

Total Award: $555,351.20 **Requisition #:** PSSS-502807-21

Attachments: Agency Memo, Previous Award, Vendor Quote

Certification as to Single Source: Derrick Lewis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-113, Revised 12/2007

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Derrick Lewis
Director of Police Services

Subject: SS-10771-21 – Axon Enterprises, Inc. – Taser 7 Cartridges and Holsters

Date: August 10, 2021

We are requesting to amend SS-10771-21 with Axon Enterprises, Inc., for various Taser 7 Cartridges and Taser Holsters. We are requesting to increase the award in the amount of $105,418.30 from account code 00111.552101.552040.000000.00001608.00000.0000000. The revised total not to exceed expenditure amount is $555,351.20. Purchase will be made by via a release on POA-71191-21.

Please let me know if you need any additional information.

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-329209-44413.644PM

Issued: 08/05/2021
Quote Expiration: 10/29/2021
Account Number: 110498
Payment Terms: N30
Delivery Method: Fedex - Ground

SHIP TO	BILL TO
501 E Bay St 501 E Bay St Jacksonville, FL 32202-2927 USA	Jacksonville County Sheriff - FL 117 West Duval Street Jacksonville, FL 32202 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Pat Murphy Phone: +1 6023266158 Email: pmurphy@taser.com Fax: 480-426-9776	Phone: (904) 630-2246 Email: mark.person@jaxsheriff.org Fax:

Program Length	62.8387 Months
TOTAL COST	$101,829.30
ESTIMATED TOTAL W/ TAX	$101,829.30

Average Savings Per Year	$1,178.39
TOTAL SAVINGS	$6,170.70

PAYMENT PLAN

PLAN NAME	INVOICE DATE	AMOUNT DUE

BILLED ON FULFILLMENT

PLAN NAME	INVOICE DATE	AMOUNT DUE
None	As Fulfilled	$101,829.30

Quote Details

Bundle Summary

Item	Description	QTY	Average Cost Per Year	Cost Per User Per Month

Individual Items USD

Category	Item	Description	Requested Ship Date
Other	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	11/05/2021
Other	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	11/05/2021
Other	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	11/05/2021
Other	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	11/05/2021
Other	20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	11/05/2021
Other	20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	11/05/2021

Item	Description	QTY	Delivery/ Start	End Date	List Price	Discount	Tax	Net Price	Total(USD)
22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	800	11/05/2021	10/30/2026	$38.00	5.55%		$35.89	$28,712.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	800	11/05/2021	10/30/2026	$38.00	5.55%		$35.89	$28,712.00
22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	400	11/05/2021	10/30/2026	$38.00	5.55%		$35.89	$14,356.00
22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	400	11/05/2021	10/30/2026	$38.00	5.55%		$35.89	$14,356.00
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER	200	11/05/2021	10/30/2026	$80.00	6.59%		$74.73	$14,946.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER	10	11/05/2021	10/30/2026	$80.00	6.59%		$74.73	$747.30
								Total	**$101,829.30**

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Blanket Purchase Agreement POA-71191-21

Agreement	POA-71191-21
Agreement Date	27-JUL-2021
Revision	0
Agreement Amount	449,932.90 USD
Solicitation Number	SS-10771-21

Sold To
City of Jacksonville
117 West Duval Street
Suite 375
JACKSONVILLE, FL 32202
US

Supplier
Axon Enterprise, Inc.
17800 North 85th St
SCOTTSDALE, AZ 85255

Notes Cartridges and Taser (52628)

Supplier Number	Payment Terms	Freight Terms	FOB	Shipping Method
20110	Net 30	Freight Prepaid	FOB Destination	Best Way
Start Date	**End Date**		**Confirm To**	
27-Jul-2021	25-Jul-2022		Olive Wallace Cohen owcohen@coj.net	

Line	Item	UOM	Price
1	Taser 7 cartridge, Hook and Loop, HALT, 12 DEGREE, 22178, Training - 8442	Each	35.89
2	Taser 7 cartridge, Hook and Loop, HALT, 3.5 degree, 22177, Training - 8444	Each	35.89
3	Taser 7 cartridge, 3.5 degree, 22175, live - 8376	Each	35.89
4	Taser 7 cartridge, 12 degree, 22176, live - 8378	Each	35.89
5	Holster, TASER, Taser 7, RH, Safariland, STX Gloss, w/cartridge carrier - 8356	Each	74.73
6	Holster, TASER, Taser 7, LH, Safariland, STX Gloss, w/cartridge carrier - 8358	Each	74.73

This Order is subject to the General conditions attached here to. Manufacturer's Federal excise tax exempt no 59-89-0120K Florida State sales and use tax exemption no. 85-8012621607C-8	Approved by Gregory Pease, Chief Procurement Division

SINGLE SOURCE AWARD **BID # SS-10771-21**

Subject: Taser 7 Cartridges and Taser Holsters

Department: Jacksonville Sheriff's Office

Description of Purchase: Recommend approval of single source award to Axon Enterprises Inc for the supply of Taser 7 Cartridges and Taser Holsters for the Jacksonville Sheriff's Office. Total not-to-exceed expenditure in the amount of $449,932.90

Funding Source: 00111 552101 552040 000000 00001608 00000 0000000 – To be encumbered by Purchase Order

Single Source Award To: ~~Unisys Corporation~~

Price Justification: See attachment

Total Award: $449,932.90 **Requisition #:** PSSS-502618-21

Attachments: Agency Memo, Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Derrick Lewis, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

Teresa R Eichner
CHAIRMAN

DATE 7/22/2021

ACTION OF AWARDING AUTHORITY DATE 7-26-21

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief [illegible] Officer
For [illegible]
Un[illegible]
Exec[illegible] 19-02

FORM GB-113, Revised 12/2007

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

#

Request For: OTHER (Work Unit) Supply (Division) Support Services (Dept.) Services

Requestor: Mark Person (Name) 68997 (ID #) 630-2219 (Phone) 8/10/2021 (Date)

Delivery: Default: POLICE SUPPLY Other -

Prepared By: Mark Person

Item No.	Description and Model No.	JSO Stock #	QTY.	Unit Cost	Total
1	Taser 7 cartridge, Hook and Loop, HALT, 12 DEGREE, 22178, Training	8442	400	$35.89	$ 14,356.00
2	Taser 7 cartridge, Hook and Loop, HALT, 3.5 degree, 22177, Training	8444	400	$35.89	$ 14,356.00
3	Taser 7 cartridge, 3.5 degree, 22175, live	8376	850	$35.89	$ 30,506.50
4	Taser 7 cartridge, 12 degree, 22176, live	8378	850	$35.89	$ 30,506.50
5	Holster, TASER, Taser 7, RH, Safariland, STX Gloss, w/cartridge carrier	8356	200	$74.73	$ 14,946.00
6	Holster, TASER, Taser 7, LH, Safariland, STX Gloss, w/cartridge carrier	8358	10	$74.73	$ 747.30
7					
8					
9					
10					
11					
12					
13					
14					
15					

OPTIONAL: *Req. #* *PO #* *PO Date* TOTAL REQUEST $ 105,418.30

Suggested Vendor: Axon Enterprise Vendor Phone:

Vendor Address / E-mail:

☐ Proprietary
☑ Sole Source If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund *
* Enter name and # of Grant or Trust Fund

Notes/Justification / Repetitive Request Authorization:

FY21 Taser 7 cartridges and holsters

Approvals:
1. Mark Person (Signature) 68997 (ID #) 8/10/2021 (Date)
2. Signature ID # Date
3. Signature ID # Date
4. Signature ID # Date

Required approval level (per Order 410):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index Subobject
Analyst Date

P-1532 Rev 2010-09