SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to utilize the first of two (2) renewal options for the below vendors for a total estimated annual expenditure not to exceed $287,190.30. Bound Tree Medical is requesting a 1.10% increase to their current rates. All other rates, terms and conditions remain the same. Period of service is from July 7, 2019 through July 6, 2020. Total revised award amount not to exceed $575,795.50.

Concordance Healthcare Solutions, LLC - Groups 1 & 8	$ 69,269.40
QuadMed, Inc. – Groups 2 & 6	$123,084.40
Bound Tree Medical – Groups 3 & 10	$ 74,084.00
Henry Schein, Inc. – Groups 5 & 7	$ 20,752.50

Recommend not to renew Nashville Medical & EMS Products, Inc. for Group 4 at this time.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Letters, Tabulation Sheets (Groups 3 and 10), Previous Awards

Analyst: _____
TARYN MANSER

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

June 18, 2019

TO: Gregory Pease, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: BID SC-0484-18 Medical Unit Supplies, First Renewal

We are electing to take the second-year renewal option for the contract period of July 7, 2019 through July 6, 2020 for Bid SC-0484-18 Medical Unit Supplies. The agreement letters from the vendors to honor pricing for the contract period are attached. Vendors were approached for cost decreases; no vendor at this time was able to decrease their contract pricing.

Group 1 Nasal/Oral Airway Equipment – Concordance Healthcare Solutions, LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 1 Total: $6,071.00

Group 2 Intubation Equipment – QuadMed Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 2 Total: $18,448.40

Group 3 Miscellaneous Equipment – Bound Tree Medical has agreed to renew this group but have asked for an increase of 1.10%. With the requested increase, Bound Tree Medical remains lower than the next lowest bid. All original terms and conditions apply.

Group 3 Total: $23,526.00

Group 4 Stethoscope and Blood Pressure Equipment – We are electing not to renew this group at this time.

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

Group 4 Total: $0.00

Group 5 Splints and Backboard Straps – Henry Schein, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 5 Total: $14,355.50

Group 6 INT's, Needles and Syringes – QuadMed, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 6 Total: $104,636.00

Group 7 NG Tubes and Suction Equipment - Henry Schein, Inc. has agreed to hold all pricing. All original terms and conditions apply.

Group 7 Total: $6,397.00

Group 8 Miscellaneous Items – Concordance Healthcare Solutions, LLC has agreed to hold all pricing. All original terms and conditions apply.

Group 8 Total: $ 63,198.40

Group 9 CPAP Mask w/ Nebulizer – Not Awarded. This item is on a previous bid package.

Group 10 King Tubes – Bound Tree Medical has agreed to renew this group but have asked for an increase of 1.10%. With the requested increase, Bound Tree Medical remains lower than the next lowest bid. All original terms and conditions apply.

Group 10 Total: $50,558.00

Total Award: $287,190.30

Funding Code: FRRS011-05216

Thank you

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.630.7055 | Fax: 904.630.4660 | davids@coj.net

HENRY SCHEIN®
EMS

May 23, 2019

City of Jacksonville
Jacksonville, FL

Attn; Scott Miller

Henry Schein would like to renew contract SC-0484-18 JFRD Medical Supplies Group 5 for the period of May 24, 2019 through May 24, 2020. All terms and conditions will remain the same. At this time, Henry Schein has reviewed pricing and no lower pricing can be offered.

If I can provide any further assistance please let me know.

Cordially,

Scott Bruner
Mgr Customer Svc/Sales
Ph# 800-845-3550
Fax # 800-533-4793
Email: scott.bruner@henryschein.com

A Medical Supply Company
EMS MEDICAL SERVICES DIVISION

Arizona

Connecticut

Florida

Georgia

Guam

Illinois

Kansas

Louisiana

Missouri

New Jersey

New York

North Carolina

Texas

June 5, 2019

City of Jacksonville, FL

Contract # SC-0484-18

After reviewing pricing with the manufacturers for your bid renewal, we are able to hold your current pricing for the renewal period of 7/10/19 thru 7/9/20.

Thank you for your time, we enjoy working with the department and look forward to continuing to grow this relationship over the year.

Sincerely,

Pamela Boggan

Pam Boggan
Concordance Healthcare Solutions
EMS Specialist
386-252-9960 Ext 9523
386-252-9961 fax

13400 Lakefront Drive
Earth City, MO 63045
t: 888-540-3232
f: 314-291-2998
www.mmsmedical.com

A Regional Distributor with a National Presence

QuadMed, Inc.
Emergency Medical Products

May 20, 2019

Jacksonville Fire Rescue
RE: Renewal

QuadMed would like to renew Bid SC-0484-18 Medical Unit Supplies Groups 2 and 6 for an additional year. All terms and conditions will remain the same. At this time, QuadMed has reviewed pricing and no lower pricing can be offered.

If you need further information, please call me at 880-2323.

Sincerely,

Marley Price
QuadMed, Inc.

Bound Tree
Your Partner In EMS
5000 Tuttle Crossing Blvd Dublin, OH 43016 614.760.5000 www.boundtree.com

June 6, 2019

City of Jacksonville Fire and Rescue Department
355 South Ellis Road
Jacksonville, FL 32254

RE: JFRD Contract Renewal

To Whom It May Concern:

Bound Tree would like to move forward with the renewal of the above contract for renewal period of July 7, 2019 through July 6, 2020. Prior to the renewal going into effect, it is vital to discuss the CPI increases as allowed per the specifications of the contract.

Based on the CPI data, for the most current 12-month period, the increase for supplies is 1.10%. We are asking that, for the items within this contract, they are increased by the CPI percentage. Attached with this letter are the items current price and the new requested price based off of the CPI increase.

Please let me know on or before June 20th if this request is approved or not approved. No changes will occur on the contract without your approval. Please review the additional sheets attached for current pricing and increases associated with this contract.

To the extent the pricing is not acceptable, Bound Tree Medical is willing to remove such product off the contract during the applied renewal period of July 7, 2019 through July 6, 2020.

If you have any questions regarding this renewal, our contact information is below.

Shawn Murphy
Account Manager
478-213-4783
Shawn.Murphy@boundtree.com

Chad Truini
Pricing Analyst, Bids & Contracts
800.533.0523 x 5235
Chad.Truini@boundtree.com

Sincerely,

Rhiannon Greene
Senior Vice President, Pricing

Item List for City of Jacksonville Medical Unit Supplies SC-0484-18, Renewal 1

Vendor ID	Vendor Name	Item ID	Item Description	UoM	[illegible]	[illegible]	[illegible]
10054	ALLIED HEALTHCARE PRODUCTS INC	5380	O2 nebulizer, LSP 64065, adult, mask w/tubing 50ea/cs	EA	$ 1.29	1.10%	$ 1.30
10013	AMBU	477-KLTSD424EA	Supraglottic Airway Tube Only, KING LTS-D, Size 4, Red, Adult 5-6 ft, w/Suction Port 10ea/cs	EA	$ 25.54	1.10%	$ 25.82
10013	AMBU	477-KLTSD425EA	Supraglottic Airway Tube Only, KING LTS-D, Size 5, Purple, Adult over 6 ft, w/Suction Port 10ea/cs	EA	$ 25.54	1.10%	$ 25.82
10054	ALLIED HEALTHCARE PRODUCTS INC	414069	MASK PARTIAL NON-REBREATHER ONE SAFETY VENT OPEN ADULT 50/CS	EA	$ 0.74	1.10%	$ 0.75
10013	AMBU	477-KLTSD423EA	Supraglottic Airway Tube Only, KING LTS-D, Size 3, Yellow, Adult 4-5 ft, w/Suction Port 10ea/cs	EA	$ 25.54	1.10%	$ 25.82
10054	ALLIED HEALTHCARE PRODUCTS INC	A57114	NASAL CANNULA ADULT WITH 7 FT OXYGEN SUPPLY TUBING LF 50/CS	EA	$ 0.25	1.10%	$ 0.25
10013	AMBU	477-KLTSD421EA	Supraglottic Airway Tube Only, KING LTS-D Size 1, White, Pediatric 5-10kg, w/Suction Port 10ea/cs	EA	$ 29.25	1.10%	$ 29.57
10013	AMBU	477-KLTSD422EA	Supraglottic Airway Tube Only, KING LTS-D, Size 2, Green, Pediatric 12-25kg, w/Suction Port 10ea/cs	EA	$ 29.25	1.10%	$ 29.57
10079	TELEFLEX MEDICAL	416218	MASK MEDIUM CONCENTRATION INFANT 0-2 YEARS 50/BX 396218	EA	$ 0.82	1.10%	$ 0.83
10013	AMBU	477-KLTSD420EA	Supraglottic Airway Tube Only, KING LTS-D, Size 0, Clear, Pedi less than 5kg, w/Suction Port 10ea/cs	EA	$ 29.25	1.10%	$ 29.57
10013	AMBU	477-KLTSD4225EA	Supraglottic Airway Tube Only, KING LTS-D, Size 2.5, Orange, Pedi 25-35kg, w/Suction Port 10ea/cs	EA	$ 29.25	1.10%	$ 29.57
10054	ALLIED HEALTHCARE PRODUCTS INC	5381	O2 mask, LSP 64092, medium concen., pediatric, w/tubing 50ea/cs	EA	$ 0.90	1.10%	$ 0.91
10054	ALLIED HEALTHCARE PRODUCTS INC	61399	HANDHELD NEBULIZER/AERO MIST W/FLEX TUBING 50/CS	CS	$ 39.00	1.10%	$ 39.43
10054	ALLIED HEALTHCARE PRODUCTS INC	A03740	NASAL CANNULA WITH 7 FT TUBE PEDIATRIC 50/CS	EA	$ 0.44	1.10%	$ 0.44

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE
BID NO: SC-0484-18
OPEN DATE: JUNE 6, 2018
BUYER: MARLEEN DORAN
NO. INVITED (9) NO RECEIVED (9) NO BIDS (0)
RECORDER BY: R. BARNETT

Item #	Descriptions	Estimated Usage	QUADMED, INC. Unit Cost	QUADMED, INC. Extended Cost	HENRY SCHEIN, INC Unit Cost	HENRY SCHEIN, INC Extended Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Bound Tree Medical Unit Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Extended Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Unit Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Extended Cost
Group 3 Miscellaneous Airway Equipment										
1	Nasal Cannula, Adult	20,000	$0.26	$5,200.00	$0.25	$5,000.00	$0.25	$5,000.00	$0.00	$0.00
2	Nasal Cannula, Pediatric	500	$0.64	$320.00	$0.33	$165.00	$0.44	$220.00	$0.00	$0.00
3	Nebulizer (with Mask), Adult	5000	$1.32	$6,600.00	$1.31	$6,550.00	$1.29	$6,450.00	$0.00	$0.00
4	Nebulizer, T-bar, Adult	1500	$1.17	$1,755.00	$0.84	$1,260.00	$0.78	$1,170.00	$0.00	$0.00
5	Mask, O2, Adult	13000	$1.41	$18,330.00	$1.39	$18,070.00	$0.74	$9,620.00	$0.00	$0.00
6	Mask, O2, Pediatric	700	$0.90	$630.00	$0.89	$623.00	$0.90	$630.00	$0.00	$0.00
7	Mask, O2, Infant	300	$1.25	$375.00	$2.83	$849.00	$0.82	$246.00	$0.00	$0.00
	GROUP 3 TOTAL		$33,210.00		$32,517.00		$23,336.00		No Bid	

1.1% increase
new Group Total:
$ 23,526.00
-still lowest

TITLE: MEDICAL UNIT SUPPLIES FOR FIRE RESCUE
BID NO: SC-0484-18
OPEN DATE: JUNE 6, 2018
BUYER: MARLEEN DORAN
NO. INVITED (9) NO RECEIVED (9) NO BIDS (0)
RECORDER BY: R. BARNETT

Item #	Descriptions	Estimated Usage	QUADMED, INC. Unit Cost	QUADMED, INC. Extended Cost	HENRY SCHEIN, INC Unit Cost	HENRY SCHEIN, INC Extended Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Bound Tree Medical Unit Cost	SOUTHEASTERN EMERGENCY EQUIPMENT Extended Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Unit Cost	NASHVILLE MEDICAL & EMS PRODUCTS, INC. Extended Cost
Group 10 King Tubes										
1	King Tubes LTS-D, Size 0	100	$33.15	$3,315.00	$30.25	$3,025.00	$29.25	$2,925.00	$27.99	$2,799.00
2	King Tubes LTS-D, Size 1	100	$33.15	$3,315.00	$30.25	$3,025.00	$29.25	$2,925.00	$27.99	$2,799.00
3	King Tubes LTS-D, Size 2	100	$33.15	$3,315.00	$30.25	$3,025.00	$29.25	$2,925.00	$27.99	$2,799.00
3	King Tubes LTS-D, Size 2.5	100	$33.15	$3,315.00	$30.25	$3,025.00	$29.25	$2,925.00	$27.99	$2,799.00
3	King Tubes LTS-D, Size 3	300	$26.40	$7,920.00	$28.60	$8,580.00	$25.54	$7,662.00	$27.99	$8,397.00
3	King Tubes LTS-D, Size 4	800	$26.40	$21,120.00	$28.60	$22,880.00	$25.54	$20,432.00	$27.99	$22,392.00
3	King Tubes LTS-D, Size 5	400	$26.40	$10,560.00	$28.60	$11,440.00	$25.54	$10,216.00	$27.99	$11,196.00
	GROUP 10 TOTAL		$52,860.00		$55,000.00		$50,010.00		$53,181.00	
	TERMS:		Net 30		Net 30		Net 30		Net 30	
	DELIVERY:		1-2 days		2 days		3 days		Not Listed	
	CONFLICT OF INTEREST:		Yes		Yes		Yes		Yes	
	ADDENDUM'S (1)		Yes		Yes		Yes		Not Acknowledged	

1.1% increase
New Group Total:
$50,558.00
-still lowest

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18 **OPEN DATE: 06/06/2018**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject HillUSA-Group 7 for failure to provide all unit pricing.

Recommend approval of award to Henry Schein, Inc. – Group 7; Total $ 6,397.00. Revised award amount to Henry Schein, Inc. $20,752.50. Revised total award $288,605.20.

Groups one (1) through six (6) and Groups eight (8) and ten (10) were previously awarded on 7/7/2018.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Rejection Letter; Tabulation Sheet; Terms and Conditions; Previous Award.

Analyst: MARLEEN DORAN **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 7/12/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/12/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18

OPEN DATE: 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 NUMBER OF BIDS RECEIVED: 9 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the following vendors by Group for failure to provide unit pricing as requested on the bid form: NAO Global Health, LLC-Group 5, Taylors Pharmacy-Group 5, HillUSA-Group 6, Nashville Medical & EMS Products, Inc.-Group 8.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual expenditure not-to-exceed $282,208.20.

Concordance Healthcare Solutions, LLC- Groups 1 & 8	Total $ 69,269.40
Quadmed, Inc. – Groups 2 & 6	Total $123,084.40
Southeastern Emergency Equipment – Groups 3 & 10	Total $ 73,346.00
Nashville Medical & EMS Products, Inc. – Group 4	Total $ 2,152.90
Henry Schien, Inc. – Groups 5	Total $ 14,355.50

Group seven (7) will not be awarded at this time.
Group nine (9) will not be awarded. This item is on a previous bid package.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Tabulation Sheet; Terms and Conditions

Analyst: MARLEEN DORAN

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 7/5/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 7/7/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Medical Unit Supplies for Fire Rescue

BID #: SC-0484-18

OPEN DATE: 06/06/2018

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 9 **NUMBER OF BIDS RECEIVED:** 9 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to change the vendor name from Southeastern Emergency Equipment to Bound Tree Medical, LLC for the assumption of the City contract for Groups 3 and 10, with no change to the current pricing or terms and conditions for the period ending July 6, 2019.

Total estimated annual expenditure not-to-exceed amount remains the same at $282,208.20.

Funding for this award to be encumbered by account FRRS011-05216 to be executed by purchase order.

Attachments: Recommendation Memo; Vendor Letter, Previous Award

Analyst: TARYN MANSER

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: David S. Castleman, Division Chief/Rescue

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 3/07/19

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/07/19

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

QWS3270X 6/19/2019 8:52 AM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 06/19/2019
LINK TO: ACCOUNT SUMMARY INQUIRY 8:51 AM

FISCAL MO/YEAR : 09 2019 CURRENCY CODE :
INDEX CODE : FRRS011 RESCUE & FIRST AID
SUBOBJECT : 05216 OTHER OPERATING SUPPLIES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	JUNE 2019	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	.00	1,655,201.18	1,655,201.18
EXPENDITURES	132,630.32	1,111,360.98	1,111,360.98
ENCUMBRANCES	-129,771.72	234,525.83	234,525.83
PRE-ENCUMBRANCES	2,740.86	2,740.86	2,740.86
REMAINING BALANCE	-5,599.46	306,573.51	306,573.51

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND