SUBJECT: TS2-1 TRAFFIC SIGNAL CABINETS

BID #: XF-0370-23 **OPEN DATE:** 5/31/2023

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE-TIME PURCHASE

AGENCY: TRAFFIC ENGINEERING DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 5 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Cubic ITS, Inc. for submitting a bid with a lead time of 240 business days which is too long for the City's best interests; and to reject Technology International, Inc. for offering a product that does not meet the minimum FDOT requirements for supplying a generator plug as well as for submitting a bid with a lead time of 365 business days.

Recommend approval of award to Econolite Control Products, Inc. as the lowest responsive, responsible bidder. Period of service will be a one-time purchase. Estimated expenditure amount not-to-exceed $89,640.00.

Funding for this award will be encumbered from account 10403.153101.565050.001022.00000000.00000.0000000 and executed by Purchase Order.

ATTACHMENTS: Recommendation Memo, Bid Tabulation, Rejection Letters, Terms & Conditions, Specifications

ANALYST: _____
DAVID KLAGES

RESPECTFULLY SUBMITTED: _____
DUSTIN FREEMAN, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: CHRISTOPHER W. LEDEW, P.E., CHIEF, TRAFFIC ENGINEERING DIVISION

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Department of Public Works
Traffic Engineering Division
1007 Superior Street
Jacksonville, FL 32254
(904) 255-7533
www.coj.net

ONE CITY ONE JACKSONVILLE

DATE: **June 5, 2023**

TO: **Dustin L. Freeman, Chief**
Procurement Division

THROUGH: **Steven D. Long, Jr., P.E., Director**
Department of Public Works

FROM: **Christopher LeDew, P.E., Chief**
Traffic Engineering

RE: **Recommendation to Award**
Traffic Signal Cabinets for Five (5) TS2-01

Bid No.:	**XF-0370-23**
Bid Date:	**May 31, 2023**
Award Amount:	**$89,640.00**
Supplier:	**Econolite Control Products, Inc.**
Locations:	**Monument Road & Cobblestone Pkwy**
	Monument Road & Derringer Road
	Monument Road & Lee Road
	Monument Road & Regency Square Blvd N
	Monument Road & St Johns Bluff Rd N

Traffic Engineering has reviewed the four (4) bids received for the above-referenced project. Technology International, Inc.'s product does not meet the minimum FDOT requirement for supplying a generator plug. Cubic ITS, Inc.'s lead time of 240 business days is too long for the City's best interest. The lowest responsible bidder is Econolite Control Products, Inc., with a total cost of $89,640.00 and lead time of only 120 business days.

We therefore recommend the subject bid be awarded to Econolite Control Products, Inc., in the total amount of $89,640.00.

Total funding for this project will be encumbered by contract as follows:

ACCOUNT	TOTAL
10403-153101-565050-001022-00000000-00000-0000000	$89,640.00

Attachments

BID TABULATION

Title:	TS2-1 Traffic Signal Cabinets
Bid No.:	XF-0370-23
Close Date:	May 31, 2023
Analyst:	David Klages
No. Invited:	(5) **No. Received:** (4) **Other:** (0)
Announcer:	Ben Kemp
Recorded By:	Melissa Pierce

Item #	Description	Unit of Measure	Qty.	Cubic ITS, Inc. Unit Price	Cubic ITS, Inc. Total	Econolite Control Products, Inc. Unit Price	Econolite Control Products, Inc. Total	Graybar Electric Unit Price	Graybar Electric Total	Technology International, Inc. Unit Price	Technology International, Inc. Total
1	TS2-1 Traffic Signal Cabinet in accordance with the Specifications.	Each	5	Rejected		$17,928.00	$89,640.00	$25,940.71	$129,703.55	Rejected	

	Cubic ITS, Inc.	Econolite Control Products, Inc.	Graybar Electric	Technology International, Inc.
Terms:	No Discount	Not Stated	No Discount	1/4% Disc. - 10 Days
Delivery:	240 Business Days	120 Business Days	95 Business Days	365 Business Days
Signed Bid Form:	Yes	Yes	Yes	Yes
Bid Proposal Form:	Yes	Yes	Yes	Yes
Conflict of Interest Certificate:	Yes	Yes	Yes	Yes
Warranty Information:	Yes	Yes	Yes	Yes
Addenda:	N/A	N/A	N/A	N/A

Klages, David

From: Klages, David
Sent: Tuesday, June 6, 2023 4:52 PM
To: contract-bids@cubic.com
Subject: Bid Rejection for XF-0370-23 TS2-1 Traffic Signal Cabinets
Attachments: Bid Rejection - Cubic ITS.pdf

Mr. Price:
Please see the attached bid rejection notification letter for **XF-0370-23 TS2-1 Traffic Signal Cabinets**.

Please feel free call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: June 6, 2023

Via Email: contract-bids@cubic.com

Company Name: Cubic ITS, Inc.

Address: 522 Gillingham, Sugar Land, TX 77478

Contact Name: Jeffery Price

Bid No: XF-0370-23

Title: TS2-1 Traffic Signal Cabinets

Date Opened: May 31, 2023

Reason for Recommended Bid Rejection: The lead time of two hundred and forty (240) business days is too long for the best interests of the City of Jacksonville.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

Note: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, June 15, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Klages, David

From: Klages, David
Sent: Tuesday, June 6, 2023 4:53 PM
To: tii@tii-usa.com
Subject: Bid Rejection for XF-0370-23 TS2-1 Traffic Signal Cabinets
Attachments: Bid Rejection - Technology International.pdf

Mr. Habib:
Please see the attached bid rejection notification letter for **XF-0370-23 TS2-1 Traffic Signal Cabinets**.

Please feel free call if you have any questions.

Thank you,

David R. Klages
Purchasing Analyst
City of Jacksonville, Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: (904) 255 – 8813
Email: dklages@coj.net

CITY OF JACKSONVILLE

PROCUREMENT DIVISION

NOTIFICATION OF RECOMMENDED BID REJECTION

Date: June 6, 2023

Via Email: tii@tii-usa.com

Company Name: Technology International, Inc.

Address: 1331 South International Parkway, Suite 2251, Lake Mary, FL 32746

Contact Name: Rifat Habib

Bid No: XF-0370-23

Title: TS2-1 Traffic Signal Cabinets

Date Opened: May 31, 2023

Reason for Recommended Bid Rejection: For being non-responsive; specifically, for offering a product that does not meet the minimum FDOT requirements for supplying a generator plug. In addition, the lead time of three hundred and sixty-five (365) business days is too long for the best interests of the City of Jacksonville.

If you wish to protest the recommended rejection of this bid, please respond in accordance with the City of Jacksonville's bid protest procedures and email a copy to the City Purchasing Analyst associated with the protested bid.

Note: This intended action is only a recommendation to the appropriate Awarding Authority. The authority recommending award for this bid is the General Government Awards Committee scheduled for Thursday, June 15, 2023 at 1:00 p.m.

Purchasing Analyst's Signature: _____
David R. Klages, Purchasing Analyst

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255.8815 | Fax: 904.255-8837

TERMS AND CONDITIONS

TS2-1 TRAFFIC SIGNAL CABINETS

1. **SCOPE**
The City of Jacksonville's Procurement Division is currently accepting bids to obtain a source of supply for the item(s)/service(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/service(s) and to obtain pricing commitments for **TS2-1 Traffic Signal Cabinets** as listed in the bid documents.

2. **AWARD**
Award will be **ALL OR NONE** to the lowest responsive, responsible bidder subject to the Buy American Preference clause described below. Bidders must bid on all items to be considered for award. The City reserves the right to reject any or all bids. ALL awards are subject to the availability of funds.
As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.
   - Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.
   - Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. **TERM OF AGREEMENT**
The term of this agreement will be a one-time purchase.

4. **MINIMUM REQUIREMENTS**
Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection:
   a. Supplier shall provide proof of applicable local business tax receipt if located within Duval County.

5. **PRE-BID CONFERENCE**
N/A.

6. **STATE CONTRACTS**
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. **QUANTITIES**
Quantities are fixed.

8. **DELIVERY**
A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

9. **ESCALATION/DE-ESCALATION**
N/A.

10. **PRICES**
All unit prices shall include **freight, delivery, and handling charges** to the delivery location as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded supplier will be required to submit a copy of their Certificate of Commercial Liability Insurance within ten (10) days from the date of receipt of the award notice. Bid number shall be listed on certificate.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

TS2-1 TRAFFIC SIGNAL CABINETS

All questions or discrepancies regarding the bidding process or the bid documents must be submitted in writing to David Klages, Purchasing Analyst, at dklages@coj.net by the date and time specified on the Bid Form.

When submitting a bid, please be sure to write the bid name and number and your company's name, address, and phone number on the **outermost** sealed envelope or package.

All items furnished shall be completely new and free from defects.

Pricing must be based on the Product Description, the Unit of Measure, and the Estimated Quantity on the Bid Proposal Form. Pricing shall include **all** shipping costs. No additional fees will be accepted by the City. Please note that the City of Jacksonville (COJ) is tax exempt. A copy of the City's tax exemption certificate can be obtained by contacting David Klages, Purchasing Analyst, at dklages@coj.net.

Bidders shall include product warranty information with their bid submittal.

All orders must be received within one hundred and twenty (120) calendar days after receipt of a Purchase Order. In the event the awarded bidder fails to deliver within these guidelines, the City reserves the right to make necessary purchases outside of the contract.

Deliveries shall be made F.O.B. Destination to the Traffic Engineering Division, 1007 Superior Street, Jacksonville, FL 32254.

The product must meet the following minimum specifications:

- TS2-1 PNG P44/38 BM 16 Horiz Gen In-White/Out-Bare
- Includes the following plug ins:
  - 6 FTR, 1 Power Supply, 1 MMU2-LEip-E, 16 Load Switches, 1 Flasher
  - Does not include the controller, switch, or detector cards (COJ will supply)