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SINGLE SOURCE AWARD **BID # SS-11642-22**

Subject: CELLEBRITE PREMIUM UNLIMITED PACKAGE - A STATE-OF-THE-ART UNLOCKING AND EXTRACTION TOOL FOR HIGH END IOS AND ANDROID DEVICES.

Department: JACKSONVILLE SHERIFF'S OFFICE

Description of Purchase:

Recommend approval of a Single Source award to Carahsoft Technology Corporation for Cellebrite Premium Unlimited Package (B-AIS-02-070) for the Jacksonville Sheriff's Office. Period of service is from December 10, 2021 through December 9, 2022. Total award expenditure amount not-to-exceed $98,572.00.

Funding Source: 00111.552104.546620.000000.00000000.00000.0000000 - To be encumbered by Purchase Order.

Single Source Award To: Carahsoft Technology Corporation

Price Justification: See attachment

Total Award: $98,572.00 **Requisition #:** PSSS-503313-22

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: Deloris O'Neal, Director of Police Services

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

MIKE WILLIAMS, SHERIFF

Serve • Protect • Community

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget

From: Deloris O'Neal
Director of Police Services

Subject: Single Source Award – Carahsoft Technology Corporation

Date: November 3, 2021

The Jacksonville Sheriff's Office is requesting a single source award with Carahsoft Technology Corporation, for Cellebrite Premium Unlimited Package Renewal. The total not to exceed expenditure amount is $98,572.00. The funding source is 00111.552104.546620.000000. Attached is the single source request single source document and their proposal. The request will be processed through a purchase order.

Please let me know if you need any additional information.

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Cellebrite Premium is a state of-the-art Unlocking and Extraction tool for high end IOS and Android devices. It's technology provides law enforcement personal in the Digital Forensic labs with an access to the inaccessible newest mobile devices. This allows examiners to collect digital evidence such as chat messages, emails, images and other information that is locked and encrypted.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Cellebrite Premium is the only product that allows forensic investigators to have access to locked and encrypted leading mobile devices, the industry's broadest device and app support, and best in class training for evidence collection data analysis, searching and reporting.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

We have researched and Cellebrite, Inc., is the only supplier for the Cellebrite Premium Unlimited Package. Cellebrite Inc. sole manufacturer and developer of the Cellebrite Premium products that includes Premium Kit, Premium software, Premium license and Cellebrite Premium software renewal options.

Cellebrite

May 2021

TO WHOM IT MAY CONCERN,

This letter is provided to inform you that a **Sole Source justification** exists because the solution identified in this document, required to satisfy the Agency's needs, are only manufactured, developed or made available from Cellebrite Inc. This letter identifies Cellebrite Inc. As the sole Developer, and Manufacturer of respective items listed below in detail:

Cellebrite Premium

Cellebrite Inc. was established in 1999 and is based in Parsippany, NJ and Vienna, VA, and is incorporated in the state of Delaware. Cellebrite Inc. supports customers and users in the US, Latin America, Canada and Mexico. With more than 60,000 extraction licenses deployed in 150 countries, Cellebrite' s forensic extraction products have been deployed throughout the world, and our Cellebrite Analytics Enterprise Product is an extension of these forensic extraction products. Our forensic extraction customers include the Department of Defense, Federal Government, Intelligence Organizations, Military, and Law Enforcement Divisions.

Cellebrite Premium has capabilities that are exclusive to Cellebrite and not available from any other company. No other solution can unlock and extract both Android and iOS devices. As Mobile devices play a major role during investigations, Cellebrite Premium technology provides Law Enforcement personnel access to the newest locked, encrypted, and updated Mobile devices. This capability enables the Law Enforcement to collect digital evidence such as phone logs, chat messages, emails, images and other information that is locked and encrypted.

Our competitive advantages include:

• **Access Locked and Encrypted leading mobile devices.** Cellebrite Premium supports Full File-System and Physical extraction from the widest range of iOS and Android devices while bypassing, After-First-Unlocking or brute forcing the device passcode and other security measures. Cellebrite Premium is the

only tool that provides both a Generic iOS and Generic Android devices in the same product. Premium support all the leading vendors in the market including Apple, Samsung, Huawei, Motorola, LG, OPPO, VIVO, Google, Sony, Xiaomi and many others.

In addition, Cellebrite Premium provide access (extraction and decoding) to leading Android secured containers such as Samsung secured folder, Huawei Private Space and Xiaomi 2nd Space.

• **Large, Established User Community.** Since 2007, Cellebrite has deployed more than 60,000 Cellebrite UFED in 100+ countries to support law enforcement, intelligence services, border patrols, military forces, public safety agencies and commercial organizations.

• **Industry's Broadest Device & App Support.** Cellebrite has the largest device inventory in the industry that holds more than 15K mobile devices from different vendors, OS, Locations and years. Cellebrite is purchasing dozens of devices each month from different countries to support customer's needs.

• **Forensically Sound Evidence Every Time.** Unlike competitors' "black box" third-party boot loaders or other tools, Cellebrite Premium uses custom-designed, read-only methods, which ensure forensically sound File-System and Physical extractions.

• **Technology and Research and Development (R&D) Leadership.** Cellebrite provides the mobile forensic industry's most comprehensive Android, Apple iOS, Blackberry, and Windows Mobile support. Cellebrite has a staff of 250+ engineers—the most of any mobile forensics' solution provider. We are committed to investing in the ongoing R&D to innovate around customer and market needs.

• **Best-in Class Training Ensures a Repeatable, Reproducible Mobile Forensics Process.** Open to all user levels, from beginners to advanced, Cellebrite certification training provides hands-on experience with Cellebrite products and applications, delivering the tools and knowledge required for evidence collection data analysis, searching, and reporting.

Sincerely,

Hagit Reuven

VP, Sales Operations

Lights	Peterson, LED, FMCSA regulations 393.11		
Lights	All wiring connections soldered and heat shrunk		
Light Mounting	Recessed in rubber grommets		
Lights - Additional	Work Station Light (Illuminates controls)		
Lights - Additional	Dual LED Loading Lights - Located In Step, wired and switched (operate off running light circuit)		
Lights - Additional	Amber Strobe Lights Mounted in Tailboard		
Hydraulics			
Hydraulics	Plumbed for Wet Kit with Hyd Couplers, Pressure- 3/4" Pioneer, Male 6602-12-12, Return- 3/4" Pioneer Female 6601-12-12 ** 3,000 PSI Required **		
Main Tail Lift Cylinders	(2) 5" Bore x 12" Stroke		
Flip Tail Cylinder	(1) 4" Bore x 12" Stroke		
Upper Deck Ramp Cylinder	(2) 2.5" Bore x 20" Stroke		
Hydraulic Valve	4 Section, all wireless remote controlled		
Hydraulics, Additional	Dual Side Controls		
Hydraulics, Additional	Flow Control Valve (for use with systems of 25 GPM or greater)		
Accessories			
Winch	30k Hydraulic, Includes Cable & Hook		
Winch Acc	Winch Cable Roller at Rear of Upper Deck		
Winch Acc	Bolt On Fairlead Roller Just Behind Winch On Upper Deck		
Option	(4) Flag Holders For Over Width		
Decals and Conspicuity			
Conspicuity	Continuous Red and White, FMCSA regulations 393.13		
Decals	3.5 mil vinyl, UV resistant ink, 5 year guarantee		
Preparation and Finish			
Steel Preparation	Steel Grit Blasted to SSPC-SP5 spec		
Primer	2 coats of rust inhibitated two-component urethane - Applied w/ electrostatic spraying equipment		
Paint	3 coats of two-component urethane - Applied w/ electrostatic spraying equipment		
Registration Holder	Weather proof		
Warranty and Paperwork			
Warranty	Limited lifetime frame, 3 year paint, 1 year components		
Operator/Parts Manual	Paper Booklet		

GOVERNMENT - PRICE QUOTATION

Cellebrite

CARAHSOFT TECHNOLOGY CORP

carahsoft

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARAHSOFT.COM | SALES@CARAHSOFT.COM

TO:
Jeffery Waddell
Sergeant
Jacksonville Sheriff's Office
501 E Bay ST
Jacksonville, FL 32202 USA

EMAIL: Jeffrey.Waddell@jaxsheriff.org

PHONE: (904) 630-0889

FROM:
Meagen Hansen
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: Meagen.Hansen@carahsoft.com

PHONE: (571) 662-3812 FAX: (703) 871-8505

TERMS:
FTIN: 52-2189693
Shipping Point: FOB Destination
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
Credit Cards: VISA/MasterCard/AMEX
Sales Tax May Apply

QUOTE NO:	24660228
QUOTE DATE:	09/09/2021
QUOTE EXPIRES:	12/11/2021
RFQ NO:	
SHIPPING	ESD
TOTAL PRICE:	$97,092.00
SHIPPING AMOUNT:	$1,480.00
TOTAL QUOTE:	$98,572.00

LINE NO.	PART NO.	DESCRIPTION	QUOTE PRICE		QTY	EXTENDED PRICE
1	B-AIS-02-070	Premium Unlimited Package Cellebrite Inc. - B-AIS-02-070	$0.00	OM	1	$0.00
2	U-AIS-02-063	Premium Unlimited iOS 1107432964 Cellebrite Inc. - U-AIS-02-063 Start Date: 12/10/2021 End Date: 12/09/2022	$20,088.00	OM	1	$20,088.00
3	U-AIS-02-065	Premium Unlimited Android 1107432964 Cellebrite Inc. - U-AIS-02-065 Start Date: 12/10/2021 End Date: 12/09/2022	$64,449.00	OM	1	$64,449.00
4	U-AIS-02-100	CAS Unlock for Premium Package Cellebrite Inc. - U-AIS-02-100 Start Date: 12/10/2021 End Date: 12/09/2022	$1,255.50	OM	10	$12,555.00
		SUBTOTAL:				$97,092.00

TOTAL PRICE:	$97,092.00
SHIPPING AMOUNT:	$1,480.00
TOTAL QUOTE:	$98,572.00

Please note the prices that are given are as of today and are subject to change.

1107432964

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: Computer Forensic Investigations Unit (Work Unit) | Homeland Security (Division) | Investigations / HS (Dept.)

Requestor: Sgt. J.B. Waddell (Name) | 63424 (ID #) | 904-759-5220 (Phone) | 11/2/2021 (Date)

Deliver To Location: Computer Forensic Investigations Unit

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	2022 Renewal-Cellebrite Premium Unlimited Package 12/10/2021 - 12/0/2022		1	########	$ 98,572.00
2	Includes: Premium Unlimited Package B-AIS-02-070				
3	Premium Unlimited IOS - U-AIS-02-063				
4	Premium Unlimited Android U-AIS-02-065				
5	CAS Unlock for Premium Package U-AIS-02-100				
6					
7					
8					
9	Prior PO#: 614312-21				
10	Prior WO#: Not submitted by ISM				
11					
12	WO# 326222				
13					
14					
15	Primary Contact is Sgt. Jeffery Waddell				
				TOTAL REQUEST	$ 98,572.00

Suggested Vendor: Carahsoft Vendor Phone: 703-871-8500

Vendor Address / E-mail: 1Cloud supplier # 25985

☐ Proprietary
☐ Sole Source If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund * * Enter name and # of Grant or Trust Fund

Justification / Repetitive Request Authorization / Notes:

2022 Renewal of Cellebrite Premium. Includes Premium Unlimited Package B-AIS-02-070, Premium Unlimited IOS - U-AIS-02-063, Premium Unlimited Android U-AIS-02-065 and CAS Unlock for Premium Package U-AIS-02-100. Renewal period is 12/10/2021 - 12/0/2022. Sgt. Jeffery Waddell is the primary contact. Quote #24660228 - Carahsoft

Approvals:

1. AC [signature] — Signature | 7107 (ID #) | 11/2/21 (Date)
2. [signature] — Signature | 6571 (ID #) | 11-02-21 (Date)
3. Ann Helen O'Neal — Signature | 7612 (ID #) | 11-2-21 (Date)
4. Signature | ID # | Date

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index ____ Subobject ____
Analyst ____ Date ____

P-1532 Rev 12/2011