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SUBJECT: FIREHOSE AND COUPLINGS

BID #: SC-0031-20 **OPEN DATE: 12/02/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM OR ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 23 **NUMBER RECEIVED:** 2 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to utilize the first of two renewals with Ten-8 Fire Equipment for the supply of Firehose and Couplings for a total annual expenditure not to exceed $344,772.23. Period of service is December 18, 2021 through December 17, 2022. Total revised award not to exceed $658,201.53.

Recommend approval for a 10% price increase to Ten-8 Fire Equipment for all items due to increase in prices for raw materials and labor.

Funding for this award to be encumbered by account 00111.123004.552070.000000.00000000.00000.0000000 to be executed by purchase order.

Attachments: Agency Memo, Vendor Letter, Proposed increase tab sheet, Previous Award

Analyst: O. Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

November 9, 2021

TO: Gregory Pease, Chief of Procurement

FROM: Keith Powers, Director/Fire Chief

RE: Bid # SC-0031-21 FIREHOSE AND COUPLINGS

The Jacksonville Fire and Rescue Department is electing to take the first-year, of two, renewal option with Ten-8 Fire Equipment for the contract period from December 18, 2021 through December 17, 2022 for bid SC-0031-21. The agreement letter from the supplier is attached.

Ten-8 Fire Equipment has also requested a 10% price increase on all items due to current pricing for raw materials and labor.

Total Award: $344,772.23

Funding Source: 00111.123004.552070.000000.000000.00000.0000000

If you have any questions, please contact Dan Pearson at (904) 255-3265.

KP/dp

To whom it may concern,

Ten-8 Fire and Safety would like to extend Bid SC-0031-21 Renewal for Fire Hose and Couplings with a 10% price adjustment across all items. Raw Material prices have skyrocketed so far this year and with no end in sight. Please contact Derick Bouwer, 800-228-8368 or debouwer@ten8fire.com for any further questions concerning this extension. Valid Dec 18, 2021 through Dec 17, 2022, under the current terms and conditions.

x *Derick Bouwer* 10/14/21

Date

Derick Bouwer

Inside Sales Supervisor | Ten-8 Fire & Safety, LLC

o: (800) 228-8368| ext: 1000

e: debouwer@ten8fire.com | w: ten8fire.com

TEN-8

IN SERVICE TO SERVE YOU

KEY HOSE

"The Hose Company"

July 19, 2021

KFH Industries is committed to remaining the world's largest fire hose manufacturer, with quality, performance, and customer satisfaction at the forefront of everything we do. The challenge of bringing these thought-leading products to the field in a timely fashion and reasonable price point has driven us as a company to constantly improve.

Key Hose has made significant investments in our facilities, production process, inventory, and staffing allowing us to create a healthy and safe work environment for our employees that supports quality customer service at a fair and competitive price. Key Fire Hose has not had a general price increase since 2019, we are experiencing a significant rise in costs of raw materials, labor, and improvements. With several cost factors expanding beyond our expectations. We understand the current economic climate has and is impacting everyone. Our increased costs in materials, labor, healthcare, and energy are requiring a price increase effective August 1, 2021. We know this is short notice and we appreciate you understanding as we work through this period of economic challenges.

Standard orders received by July 31, 2021, will be entered at current pricing. All current bids provided prior to the July 31st date will be honored until the end of the bid/contract termination dates. Along with the 2021 price list you will also be receive an updated Terms and Conditions document effective August 1, 2021, as well.

All of us at KFH Industries would like to thank you for your confidence in, and continued support of, Key Hose Products. Our mutually beneficial goal is to exceed your customer service expectations and offer products with true value to your business. We appreciate your partnering with us and look forward to years of continued success on every front.

Sincerely,

Mark Lighthill
V.P. National Sales
800.447.5666
mlighthill@keyhose.com

TITLE: SUPPLY OF FIRE HOSE AND COUPLING

BID NO: SC-0031-21

OPEN DATE: 12/02/20

ANALYST: Olive Wallace-Cohen

TEN-9 FIRE EQUIPMENT

ITEM #	DESCRIPTION	UOM	Unit Price	10% Increase	Proposed Price
1	1 3/4" WHITE 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 119.10	$ 11.91	$ 131.01
2	1 3/4" YELLOW 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 119.10	$ 11.91	$ 131.01
3	1 3/4" RED 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 119.10	$ 11.91	$ 131.01
4	1 3/4" ORANGE 50' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 119.10	$ 11.91	$ 131.01
5	1 3/4" WHITE 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 50.79	$ 5.08	$ 55.87
6	1 3/4" YELLOW 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 50.79	$ 5.08	$ 55.87
7	1 3/4" RED 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 50.79	$ 5.08	$ 55.87
8	1 3/4" ORANGE 10' DOUBLEJACKET HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 50.79	$ 5.08	$ 55.87
9	2 1/2" WHITE 50' LENGTH DOUBLE JACKETED HOSE WITH LIGHTWEIGHT COUPLINGS	EACH	$ 160.67	$ 16.07	$ 176.74
10	2 1/2" YELLOW 25' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 93.82	$ 9.38	$ 103.20
11	2 1/2" YELLOW 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 160.67	$ 16.07	$ 176.74
12	2 1/2" GREEN 65' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 182.81	$ 18.28	$ 201.09
13	3" WHITE 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 202.25	$ 20.23	$ 222.48
14	3" YELLOW 50' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 202.25	$ 20.23	$ 222.48
15	3" YELLOW 25' LENGTH DOUBLE JACKETED HOSE WITH N.H. LIGHTWEIGHT COUPLINGS	EACH	$ 132.02	$ 13.20	$ 145.22
16	5" YELLOW 100' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 522.22	$ 52.22	$ 574.44
17	5" YELLOW 50' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 340.00	$ 34.00	$ 374.00
18	5" YELLOW 25' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING STANDARD WEIGHT HOSE	EACH	$ 248.89	$ 24.89	$ 273.78
19	5" YELLOW 50' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING LIGHT WEIGHT HOSE	EACH	$ 355.00	$ 35.50	$ 390.50
20	5" YELLOW 25' SECTION RUBBER SUPPLY HOSE WITH STORZ LOCKING COUPLING LIGHT WEIGHT HOSE	EACH	$ 257.00	$ 25.70	$ 282.70
21	1" RED 50' CHEMICAL BOOSTER HOSE WITH BRASS BARWAY COUPLINGS	EACH	$ 380.00	$ 38.00	$ 418.00
22	1" YELLOW 50' FORESTRY REEL HOSE WITH LIGHT WEIGHT FIELD SERVICEABLE COUPLINGS	EACH	$ 170.00	$ 17.00	$ 187.00
23	6" HARD SUCTION WITH LONG HANDLE FEMALE AND ROCKER LUG MALE HANDLES	EACH	$ 719.41	$ 71.94	$ 791.35
24	6" FLEXIBLE SUCTION WITH LONG HANDLE FEMALE AND ROCKER LUG MALE HANDLES	EACH	$ 407.89	$ 40.79	$ 448.68

SUBJECT: FIREHOSE AND COUPLINGS

BID #: SC-0031-21 **OPEN DATE: 12/02/2020**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT - ONE (1) YEAR FROM DATE OF AWARD WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: BY ITEM OR ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 23 **NUMBER RECEIVED:** 2 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to reject the bid from Municipal Emergency Services as the fire hose presented did not meet the specification for quality and reliability.

Recommend approval of award to Ten-8 Fire Equipment as the lowest responsive, responsible bidders for the supply of Firehose and Couplings for the Jacksonville Fire and Rescue Department. Period of service is one (1) year from date of award with two (2) one (1) year renewal options. Total estimated annual award not to exceed $313,429.30.

Funding for this award to be encumbered by account 00111.123004.552070.000000.00000000.00000.0000000 to be executed by purchase order.

Attachments: Recommendation Memo, Tabulation Sheet, Rejection Letter, Terms and Conditions

Analyst: Wallace-Cohen
OLIVE WALLACE-COHEN

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIVISION CHIEF OF OPERATIONS

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 12/17/2020

Jessica R. Eichen _____ OTHER: _____
Lily Odom Reed _____
_____ _____

ACTION OF AWARDING AUTHORITY DATE 12/18/20

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02