SUBJECT: Tactical Uniforms, Apparel, Footwear and Duty Gear

BID NO.: SC-0517-16 **OPEN DATE:** 08/03/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Groups 1-8 awarded by group to the lowest responsive, responsible bidder and Group 9 awarded by item to the lowest responsive, responsible bidder for a one (1) year period from date of award with three (3) one (1) year renewal options.

FOR: Jacksonville Sheriff's Office

NUMBER OF BIDS INVITED: 17 **NUMBER OF BIDS RECEIVED:** 10 **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Group 9 and line items 59, 63 and 79 were awarded September 8, 2016 to Azar's Uniform, Inc. Recommend approval to award Group 9 and line items 59, 63 and 79 to Galls, LLC ratifying the assignment date back to August 30, 2016 due to Galls LLC acquiring the current contracted vendor for those items. Galls, LLC has agreed to the same pricing, terms and conditions set forth in the bid package. No additional funding being requested for the service period ending September 7, 2017.

Attachments: Recommendation Memo, Vendors Letter, Previous Award

Purchasing Analyst _____ Respectfully Submitted _____
Steven Burakowski Gregory Pease, Chief
Procurement Division

CONCURRENCE BY: Tony Davis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE _____

_____ _____ OTHER _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED: _____ **DISAPPROVED:** _____

OTHER: _____

SIGNATURE OF AUTHENTICATION: _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

To: Gregory Pease
Chief of Procurement

Thru: Bill Clement, CPA
Chief of Budget and Administration

From: Tony Davis
Director of Police Services

Subject: SC-0517-16 Tactical Uniforms Apparel Footwear and Duty Gear

Date: January 12, 2017

We are recommending approval to amend the award for Group 9, lines 59, 63 and 79. We are requesting to rescind the award with Azar's Uniforms, Inc., and award Galls, LLC,. Galls, LLC, has acquired the assets of Azar's Uniforms, Inc. effective August 30, 2016. Galls, LLC, has agreed to the same pricing, terms and conditions set forth in the bid package. We are not requesting any additional funds for the period ending September 7, 2017.

Please let me know if you need any additional information.

AZAR'S *Uniforms, Inc.* ESTABLISHED 1914

5767 CARMICHAEL ROAD
MONTGOMERY, ALABAMA 36117
PHONE 334-244-1133

September 12, 2016

Gregory Pease
Chief of Procurement
City of Jacksonville Sheriff's Department
501 East Bay Street
Jacksonville, FL 32202-2975

Re: Request for Consent of Assignment of Contract

Dear Gregory Pease:

It is with great excitement I share with you that effective August 30, 2016, Azar's Uniforms ("Azar's") has become a part of Galls, LLC ("Galls"), the leading distributor of uniforms and equipment to the public safety market.

Azar's is the holder of Contracts SC-0581-14 and SC-0604-14, with the City of Jacksonville Sheriff's Department (the "Contract"). The terms of the Contract require Azar's to obtain your consent to any assignment of the Contract.

Therefore, Azar's and Galls respectfully request that the City of Jacksonville Sheriff's Department consent to the assignment of the Contract and any purchase order by and between Azar's and City of Jacksonville Sheriff's Department to Galls. Galls has agreed to be bound by all terms and conditions set forth in the Contract and will honor and perform all obligations under the Contract.

For your records and as confirmation of the above, please find enclosed Bill of Sale and Assignment, executed by Azar's and Galls.

To provide consent to the assignment, we respectfully request that an authorized representative sign and return one copy of this letter to: Mark Azar. If you have any questions, please do not hesitate to contact Mark Azar at markazar0723@gmail.com.

We appreciate your attention in this important matter.

Sincerely,

Azar's Uniforms
By: Misty Clark
Name: Misty Clark
Title: Store Manager
Date: 9/13/16

Galls, LLC
By: R. M. A.
Name: R. Michael Andrews, Jr.
Title: CFO
Date: 9-12-16

City of Jacksonville Sheriff's Department hereby consents to the assignment by Azar's to Galls, of all contracts and purchase orders by and between Azar's and the City of Jacksonville Sheriff's Department.

City of Jacksonville Sheriff's Department

By: _____
Name: _____
Title: _____
Date: _____

EXECUTION COPY

BILL OF SALE AND ASSIGNMENT

August 30, 2016

Azar's Uniforms, Inc., an Alabama corporation (the "Seller"), for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, does hereby sell, assign, transfer and convey to Galls, LLC, a Delaware limited liability company (the "Buyer"), and the Buyer hereby assumes and accepts from the Seller, all of the Seller's right, title and interest in and to all of the Acquired Assets, as defined in that certain Asset Purchase Agreement, dated as of August 30, 2016, by and among the Seller, the Buyer, C. Mark Azar and Zack N. Azar, III (the "Agreement"). Capitalized terms used herein that are not otherwise defined shall have the meanings ascribed thereto in the Agreement.

TO HAVE AND TO HOLD all and singular the Acquired Assets to the Buyer, its successors and assigns, to their own use and to have and to hold forever.

The Seller, for itself and its successors and assigns, does hereby authorize the Buyer, its successors and assigns, in the name of the Seller and as the Seller's attorney, to do any and all things necessary or advisable to reduce the Acquired Assets to the Buyer's possession. The Seller, for itself and its respective successors and assigns, does hereby covenant with the Buyer to execute, acknowledge, deliver and perform, or to authorize the Buyer, as the agent and attorney of the Seller, to execute, acknowledge, deliver or perform, any and all further instruments and acts which may be reasonably required to transfer and assign to the Buyer the Acquired Assets transferred or intended to be transferred hereby or to accomplish the intent and purpose hereof.

Notwithstanding any other provisions herein to the contrary, nothing contained herein shall in any way supersede, modify, replace, amend, change, rescind, waive, exceed, expand, enlarge or in any way affect the provisions of the Agreement. This Bill of Sale and Assignment is intended only to effect the sale and transfer of the Acquired Assets pursuant to the Agreement and shall be governed entirely in accordance with the terms and conditions of the Agreement. The agreements, obligations, assumptions and covenants of the Buyer under the Agreement are not merged hereunto and shall, to the extent provided in the Agreement, survive the execution and delivery herewith, and the performance of the consummation of all transactions provided for in the Agreement. This instrument is binding upon, and shall inure to the benefit of the Seller and the Buyer and their respective successors and assigns.

This Bill of Sale and Assignment may be executed by the parties hereto in separate counterparts, each of which when so executed and delivered shall be an original, but all such counterparts shall together constitute one and the same instrument. Each counterpart may consist of a number of copies hereof each signed by less than all, but together signed by all of the parties hereto.

[*Signature Pages Follow*]

SUBJECT: Tactical Uniforms, Apparel, Footwear and Duty Gear

BID NO.: SC-0517-16 **OPEN DATE:** 08/03/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Groups 1-8 awarded by group to the lowest responsive, responsible bidder and Group 9 awarded by item to the lowest responsive, responsible bidder for a one (1) year period from date of award with three (3) one (1) year renewal options.

FOR: Jacksonville Sheriff's Office

NUMBER OF BIDS INVITED: 17 **NUMBER OF BIDS RECEIVED:** 10 **OTHER:** N/A

SUMMARY OF BIDS AND RECOMMENDED ACTIONS: Recommend approval to reject the following bidders for being non-responsive in not meeting the bid requirements as detailed in the attached Bid Rejection Letters.

Botach Tactical – Group 6, Group 9 (67, 72 & 77)
Galls, LLC – Group 6, Group 9 (67)
Monarch Product Group – Group 3
GT Distributor – Group 7

Recommend approval of award to the lowest responsive, responsible bidders as listed below in the not to exceed amount of $293,000.00 for a one (1) year period from date of award with three (3) one (1) year renewal options to be executed by Master Blanket Releases.

Azar's Uniforms - $5,000.00 – Group 9, Lines 59, 63 and 79
Botach Tactical - $24,000.00 - Group 1 and Group 9, Lines 69 and 81
Dana Safety Supply - $10,000.00 – Group 4 and Group 9 Lines 60 and 76
Galls, LLC - $23,000 – Group 2 and Group 9, Lines 62, 65, 66, 68 and 75
GT Distributors - $88,000.00 – Group 5 and Group 9, Lines 61, 64, 70, 71, 73, 74, 77, 80 and 82
Lawmen's and Shooter's Supply - $105,000.00 – Group 3, Group 7, Group 9 Lines 72 and 83
NAFCO - $34,000.00 – Group 9, line 78
Patrick's Uniforms of Florida - $4,000.00 – Group 8

NAFCO did not submit Addendum 1 with their proposal. This will be waived as a minor irregularity.

Funding for this award from account code SHPS011SSAD-05204 and SHCO011JLPT-05204 to be executed by Purchase Order(s).

Attachments: Recommendation Memo, Tabulation Sheet, Terms and Conditions, Bid Rejection Letters

Purchasing Analyst Kathy Nasworthy

Respectfully Submitted Gregory Pease, Chief Procurement Division

CONCURRENCE BY: Tony Davis, Director of Police Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE 9/8/16

Teresa R. Eichner

OTHER

ACTION OF AWARDING AUTHORITY DATE: 9/08/16

APPROVED: ✓ **DISAPPROVED:**

OTHER:

SIGNATURE OF AUTHENTICATION:

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05