SINGLE SOURCE AWARD **BID # SS-9924-21**

Subject: Purchase of MedStat Off-Road Emergency Vehicle

Department: Fleet Management Division

Description of Purchase:
Recommend approval of single source award to Alternate Support Apparatus LLC for the purchase of a MedStat MS500 Mobile Rescue UTV. Total estimated expenditure amount not to exceed $67,230.00.

Funding Source: 51102.114001.341200.000000.00000499.00000.00000000 - To be encumbered by purchase order

Single Source Award To: Alternate Support Apparatus LLC

Price Justification: See attachment

Total Award: $67,230.00 **Requisition #:** N/A

Attachments: Recommendation Memo, Single Source Form and Vendor Letter & Quote

Certification as to Single Source: Crisencio Tongol, Chief, Fleet Management Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Annette Burney

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINISTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: February 8, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Fleet Management Administrator

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval of Single Source for Medstat MS 500

Fleet Management Division is requesting approval of Single Source Award to Alternative Support Apparatus (ASAP) for the purchase of Medstat MS 500. Estimated amount of expenditure is $67230.00.

Funding Source: 51102.114001.341200.000000.~~0000499~~ 00000499.00000.0000000 to be encumbered by purchase order

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

MEDSTAT MS 500 - MODIFIED INTIMIDATOR UTV

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

ALTERNATIVE SUPPORT APPARATUS LLC IS THE ONLY COMPANY IN THE WORLD THAT BUILDS THE ASAP MEDSTAT OFF-ROAD AMBULANCE VEHICLES THAT FEATURES A FULLY ENCLOSED PATIENT COMPARTMENT. Alternative Support Vehicle for EMS workers to provide effective patient car during outdoor events prior to the arrival of a rescue unit for transport to a nearby hosital.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

REASEARCH COMPLETE. PER ATTACHED MEMO FROM ALTERNATIVE SUPPORT APPARATUS LLC (ASAP) IS THE ONLY UTV BASED OFF-ROAD AMBULANCE VEHICLE THAT HOLDS A US PATENT.

December 18, 2020

To Whom It May Concern,

Alternative Support Apparatus LLC (ASAP) of 5609 Gundy Drive, Midvale, Ohio is the only company in the world that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. This vehicle is built on a modified UTV chassis.

The ASAP MedStat is the only UTV based off-road ambulance vehicle that holds a US Patent (Patent No. 11/185,486). This vehicle works hand-in-hand with your full-size ambulance and EMS fleet by providing a climate controlled enclosed environment for the patient, securely housing a full-size cot, and seating for up to two attendants and a driver. It also features a dedicated battery system to ensure the power you need for scene, search and emergency lights. The ASAP MedStat can meet your needs with its numerous standard features and an extensive list of options.

ASAP and Intimidator UTV products are all made in the United States of America.

Scott Carlisle

General Manger
Alternative Support Apparatus LLC

Toll Free: 877.929.2727 Fax: 740.922.9337
5609 Gundy Drive • P.O. Box 556 • Midvale, Ohio 44653 • www.ASAP911.COM

FLORIDA DEPARTMENT OF HEALTH
Emergency Medical Services Section
EMS County Grant Application

ID Code (The State EMS Program will assign the ID Code – leave this blank) _____

1. County Name: **Duval County**
Business Address: **515 North Julia Street, #314**
Jacksonville, Florida 32202-4128

Telephone: **904-630-7055**
Federal Tax ID Number (Nine Digit Number): VF **596000344**

2. Certification: (The applicant signatory who has authority to sign contracts, grants, and other legal documents for the county) I certify that all information and data in this EMS county grant application and its attachments are true and correct. My signature acknowledges and assures that the county shall comply fully with the conditions outlined in the Florida EMS County Grant Application.

Signature: **Date:**
Printed Name: **Brian Hughes**
Position Title: **Chief Administrative Officer**

3. Contact Person: (The individual with direct knowledge of the project on a day-to-day basis and has responsibility for the implementation of the grant activities. This person is authorized to sign project reports and may request project changes. The signer and the contact person may be the same.)

Name: **David S. Castleman**
Position Title: **Division Chief of Rescue**
Address: **515 North Julia Street, #314**
Jacksonville, Florida 32202-4128

Telephone: **904-255-3302** | Fax Number: **904-255-7787**
Email Address: **DavidS@coj.net**

4. Resolution: Attach a resolution from the Board of County Commissioners certifying the grant funds will improve and expand the county pre-hospital EMS system and will not be used to supplant current levels of county expenditures. We cannot process for funds without this resolution.

5. Organization List: Complete a budget page(s) for each organization, which at your option you will provide funds. List the organization(s) below. (Use additional pages if necessary)

City Department/ Division	Grantor	Grant Name	Grant Description	2020 Estimated Grant Award
Jacksonville Sheriff's Office	Florida Department of Transportation	High Visibility Enforcement Bicycle & Pedestrian Safety Campaign	Fund overtime for officers to conduct bicycle and pedestrian safety deployments in targeted hot-spots to educate and enforce safe pedestrian, bicyclist and driver behaviors.	$50,000
Jacksonville Sheriff's Office	Florida Office of Attorney General	Victims of Crime Act (VOCA)	Fund victim advocate positions, supplies, training, travel, and equipment to provide services to victims following an act of crime.	$215,000
Jacksonville Sheriff's Office	Florida Department of Education	Coach Aaron Feis Guardian Program	Program will provide funding to background screen and train School Guardians (School Safety Assistants) for Duval County Public Schools and Duval County Charter Schools.	$350,000
Jacksonville Sheriff's Office	Department of Justice	Justice and Mental Health Collaboration Program	Funds will provide resources to expand the Co-Responder Pilot Program that was initiated during the existing grant. The project will cover the costs of training and, consistent with the existing grant, will provide a subaward to LSF to fund clinicians who will respond to incidents with officers.	$750,000
Jacksonville Sheriff's Office	Florida Department of Law Enforcement	Prison Rape Elimination Act	Program provides funding for training, supplies, and equipment necessary to comply with the Prison Rape Elimination Act.	$60,000
Jacksonville Sheriff's Office	Florida Department of Law Enforcement	SMART Motorcycle Program	Provides funds for overtime, supplies, and equipment to reduce motorcycle-related crashes and fatalities by providing training on safe motorcycle operation.	$31,000
Jacksonville Sheriff's Office	SAO - Fourth Judicial Circuit of Florida	Sexual Assault Kit Initiative	Program will continue to fund a full-time site coordinator and add a detective position. The expanded project will begin testing secondary items of evidence in sexual assault cold cases.	$1,556,000
JFRD - Emergency Preparedness	Department of Health & Human Services	EMS County Award	Funding to enhance and improve pre-hospital emergency medical services to the citizens of Duval County.	$125,000
JFRD - Emergency Preparedness	Department of Homeland Security	Emergency Management Performance Grant (EMPG)	Federal funds awarded through the State's Emergency Management Division to local jurisdictions to prepare for catastrophic events.	$300,000
JFRD - Emergency Preparedness	Department of Health & Human Services	Safe and Healthy Neighborhoods Project	The scope includes education on the use of naloxone to first responders and community partners, provides greater access to naloxone to first responders and identified community partners, connects and refers persons with Opioid Use Disorder (OUD) to treatment and recovery services and provides reports on naloxone use, overdose events and develop surveillance and predictive analytics tools.	$395,718
JFRD - Emergency Preparedness	Department of Homeland Security	State Homeland Security Grant Program (SHSGP): USAR	Funds to improve the ability of Duval County first responders/receivers to prevent and respond to chemical, biological, radiological, or nuclear incidents.	$260,000
JFRD - Emergency Preparedness	Department of Homeland Security	State Homeland Security Grant Program (SHSGP): HazMat	Funds to improve the ability of Duval County first responders/receivers to prevent and respond to chemical, biological, radiological, or nuclear incidents.	$150,000

Budget Transfer Line Item Detail

TRANSFER FROM: (Revenue line items in this area are being appropriated and expense line items are being de-appropriated.)

Total: $146,721.00

Rev Exp	Subfund Title	Activity / Grant Title	Line Item / Account Title	Amount	Fund	Cen
Rev	Emergency Medical Services	HRS - EMS County Grant Award - FRR00111	Department of Health and Human Services	$79,491.00	10601	1250
Rev	Motor Pool - Vehicle Replacement	Motor Pool - Vehicle Replacement	Interfund-Internal Service Funds	$67,230.00	51102	1140

TRANSFER TO: (Revenue line items in this area are being de-appropriated and expense line items are being appropriated.)

Total: $146,721.00

Rev Exp	Subfund Title	Activity / Grant Title	Line Item / Account Title	Amount	Fund	Cent
Exp	Emergency Medical Services	HRS - EMS County Grant Award - FRR00111	Travel Expense	$694.74	10601	1250(
Exp	Emergency Medical Services	HRS - EMS County Grant Award - FRR00111	ISA-Fleet Vehicle Replacement	$67,230.00	10601	1250(
Exp	Emergency Medical Services	HRS - EMS County Grant Award - FRR00111	Specialized Equipment	$11,566.26	10601	1250(
Exp	Motor Pool - Vehicle Replacement	Motor Pool - Vehicle Replacement	Mobile Equipment	$67,230.00	51102	1140(

FLORIDA DEPARTMENT OF HEALTH
EMERGENCY MEDICAL SERVICES (EMS) GRANT UNIT

REQUEST FOR GRANT FUND DISTRIBUTION

In accordance with the provisions of section 401.113(2) (a), *Florida Statutes*, the undersigned hereby requests an EMS grant fund distribution for the improvement and expansion of pre-hospital EMS.

DOH Remit Payment To:
The county name, address, and corresponding federal ID number must be in the state MyFloridaMarketPlace (MFMP) system. A finance person in your organization who does business with the state must provide these.

Name of County: **Duval (City of Jacksonville)**

Mailing Address: **515 North Julia Street**

Jacksonville, Florida 32202-4128

Federal 9-digit Identification number: **596000344** 3-digit seq. code

Authorized County Official: _____ _____
Signature **Date**

Brian Hughes, Chief Administrative Officer
Type or Print Name and Title

Sign and return this page with your application to:

Florida Department of Health
Emergency Medical Services Unit, Grants
4052 Bald Cypress Way, Bin A-22
Tallahassee, Florida 32399-1722

Do not write below this line. For use by State Emergency Medical Services Section

Grant Amount for State to Pay: $_____ Grant ID: Code: _____

Approved By: _____ _____
Signature of State EMS Unit Supervisor Date

Approved By: _____ _____
Signature of Contract Manager Date

State Fiscal Year: 2020-2021

Organization Code	E.O.	OCA	Object Code	Category
64-61-70-30-000	05	SF005	751000	059998

Federal Tax ID: VF _ _ _ _ _ _ _ _ _ Sequence Code: _ _ _

Grant Beginning Date: _____ Grant Ending Date: _____

DH 1767P, December 2008 (rev. June 8, 2018), incorporated by reference in Rule 64J-1.015, Florida Administrative Code

A. Salaries and Benefits:

For each position title, provide the amount of salary per hour, FICA per hour, other fringe benefits, and the total number of hours.	Amount
TOTAL Salaries =	$ 0.00
TOTAL FICA & Other Benefits =	
Total Salaries & Benefits =	**$ 0.00**

B. Expenses: These are travel costs and the usual, ordinary, and incidental expenditures by an agency, such as, commodities and supplies of a consumable nature excluding expenditures classified as operating capital outlay (see next category).

List the item and, if applicable, the quantity	Amount
Travel	694.74
Total Expenses =	**$694.74**

C. Vehicles, equipment, and other operating capital outlay means equipment, fixtures, and other tangible personal property of a non-consumable and non-expendable nature with a normal expected life of one (1) year or more.

List the item and, if applicable, the quantity	Amount
MedStat MS500 Mobile Rescue UTV (Qty. 1)	67,230.00
Masimo RAD-57 Meter with SpCO (Qty. 3), $3,855.42/ea	11,566.26
Total Vehicles & Equipment =	$78,796.26
Grand Total =	$ 79,491.00

DH 1684, December 2008

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com
Pricing effective 12-31-2018

2019 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/O Chief David Castleman

DATE 12/4/2020
QUOTED BY KW

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
MS 500 BASE UNIT	$61,073	1	$61,073
CHASSIS AND CAB STANDARD FEATURES			
Modified Intimidator UTV Chassis			
Standard White Paint Color - Hood & Dash			
997cc gas liquid-cooled Electronic Fuel-Injected Power Plant			
On Demand Four Wheel Drive			
Fully Independent, Heavy Duty Suspension			
Power Steering			
Cab - Steel Mounted to ROPS Roll Bar w/ Windshield and Doors			
Windshield Wiper			
Mirrors - Lt & Rt & Rear View			
Deep Cycle Battery, On Board Charger, Manual Shoreline			
Skirting - Alum Tread Plate w/ Rear Step Bumper			
Auxiliary Switches - Four (4)			
Air Conditioning with 4000 Watt Generator 110/120v			
Insulation Package - Cab/Engine			
Siren and Speaker			
Tailpipe			
PATIENT COMPARTMENT STANDARD FEATURES			
All Aluminum Construction			
Heavy Duty Extruded Frame			
Painted Interior - Non-insulated surfaces			
Painted Exterior - White Standard			
Bench Seat – 60" w/ Seat Belts, Seat Pads, Built In Storage			
Cot Mounting System			
Door - Side Access Door to Bench Storage			
Door - Rear Hinged Wrap Around Style Double Doors			
Grab Handles – Interior (1) Entry Door and (1) Ceiling			
Windows - Tinted Auto Safety Glass w/ Slide Screen			
Insulation - Headliner Panel			
Insulation - Interior Wall Panels			
IV Holder - Rubber Style			
Outlet - 12 Volt Auxiliary			
ALS Cabinets Package – Upper & Lower			
LIGHTING STANDARD FEATURES			
Headlights			
LED Dome Lights - (1) in Cab, (1) in Patient Compartment			
Tail Lights			
LED Rear Scene/Load Light			
Turn Signals			
LED Emergency Lights – (1) Each Side, (2) Rear			
LED Light Bar w/ AC Shield			
TIRES AND WHEELS STANDARD FEATURES			
Aluminum Wheels – 4 Wheels			
Off-Road Tires			
CHASSIS AND CAB OPTIONS			
Backup Alarm	$183	1	$183
Custom Lettering - Rear Bumper	$156	1	$156
Brush Guard	$286	1	$286
PATIENT COMPARTMENT OPTIONS			
Bench Seat – Back Pads - 80" (Wall Mounted)	$297	1	$297
Fire Extinguisher – 2 lb ABC (Max 2)	$85	1	$85
PAINT OPTIONS			
Custom Paint Color (Other Than Standard White) Paint Code RED	$800	1	$800
LIGHTING OPTIONS			
LED Front Scene/Work Lights (Qty 2)	$261	1	$261
LED Side Scene Lights	$678	1	$678
TIRE UPGRADE OPTIONS			
TOTAL MEDSTAT CUSTOMER PRICE			$63,819
CUSTOMER REQUESTED ITEMS			
Decals to match previous unit	$738	1	$738
Shipping (estimate only) to Jacksonville, FL 32202	$2,067	1	$2,067
Clarification: Windshield wiper to be mounted in the center and will be a 172 degree sweep	$0	1	$0
Street Tires	$606	1	$606
TOTAL PRICE TO CUSTOMER			$67,230

2020-2021 Payments to County Governments Required by 401.113 (2) (a), Florida Statutes			
County	Total Award	New Funds	Previously Not Paid
Alachua	$31,811.00	$31,811.00	
Baker	$3,802.00	$3,802.00	
Bay	$17,595.00	$17,595.00	
Bradford	$17,459.00	$17,459.00	
Brevard	$38,463.00	$38,463.00	
Broward	$94,010.00	$94,010.00	
Calhoun (b)	$10,048.00	$8,581.00	$1,467.00
Charlotte	$18,146.00	$18,146.00	
Citrus	$12,399.00	$12,399.00	
Clay	$25,393.00	$25,393.00	
Collier	$63,731.00	$63,731.00	
Columbia	$9,755.00	$9,755.00	
Desoto (a)	$10,352.00	$5,380.00	$4,972.00
Dixie (c)	$5,153.00	$1,354.00	$3,799.00
Duval	$79,491.00	$79,491.00	
Escambia	$29,561.00	$29,561.00	
Flagler	$8,738.00	$8,738.00	
Franklin	$813.00	$813.00	
Gadsden	$4,921.00	$4,921.00	
Gilchrist	$1,975.00	$1,975.00	
Glades	$9,208.00	$9,208.00	
Gulf	$3,429.00	$3,429.00	
Hamilton (a)	$7,022.00	$2,986.00	$4,036.00
Hardee	$7,856.00	$7,856.00	
Hendry	$9,484.00	$9,484.00	
Hernando	$16,831.00	$16,831.00	
Highlands	$16,968.00	$16,968.00	
Hillsborough	$91,833.00	$91,833.00	
Holmes	$2,546.00	$2,546.00	
Indian River	$18,951.00	$18,951.00	
Jackson	$6,855.00	$6,855.00	
Jefferson	$5,432.00	$5,432.00	
Lafayette (d)	$7,741.00	$5,290.00	$2,451.00
Lake	$38,376.00	$38,376.00	
Lee	$84,207.00	$84,207.00	
Leon	$26,821.00	$26,821.00	
Levy	$5,970.00	$5,970.00	
Liberty (a)	$2,850.00	$1,515.00	$1,335.00
Madison	$7,504.00	$7,504.00	

(a) County did not apply for previous award.
(b) County did not apply for previous two awards.
(c) County did not apply for previous three awards
(d) County did not apply for previous four awards.

Note that these payments return to each county 45 percent of the county's annual deposits into the state EMS Trust Fund for traffic surcharges specified by 401.113 (1), Florida Statutes.

Regueiro, Jose

From: Basilio, Bella
Sent: Thursday, January 7, 2021 9:17 AM
To: Regueiro, Jose
Subject: FW: TD21-069
Attachments: EQD.pdf

Hello Joe,

I have reviewed and approve.

Thank you,

Bella M. Basilio
Manager of Accounting Services-Grants
Finance – General Accounting
117 W. Duval St, Suite 375
Jacksonville, FL 32202
bbasilio@coj.net
(904)255-5244
Fax (904)255-5282

-----Original Message-----
From: Regueiro, Jose <JRegueiro@coj.net>
Sent: Monday, December 28, 2020 11:36 AM
To: Basilio, Bella <BBASILIO@coj.net>
Subject: TD21-069

Hi Bella,
This is a grant. Let me know if you don't get this.

Thanks,

Jose "Joe" M. Regueiro, CPA
Manager of Accounting Services – Budgetary Accounting Accounting Division City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
(904)255-5241

-----Original Message-----
From: P0000@coj.net <P0000@coj.net>
Sent: Monday, December 28, 2020 11:30 AM
To: Regueiro, Jose <JRegueiro@coj.net>
Subject: EQD

Saulo, Marcia

From: Basilio, Bella
Sent: Thursday, January 7, 2021 3:52 PM
To: Saulo, Marcia
Cc: Curtis, Teresa; Kemp, Jamica; Regueiro, Jose
Subject: RE: TD21-079

Sorry all. I was looking at it this morning and moved on to other things. 😊

I have reviewed and approve.

Thank you,

Bella M. Basilio
Manager of Accounting Services-Grants
Finance – General Accounting
117 W. Duval St, Suite 375
Jacksonville, FL 32202
bbasilio@coj.net
(904)255-5244
Fax (904)255-5282

From: Saulo, Marcia <MSaulo@coj.net>
Sent: Thursday, January 7, 2021 3:30 PM
To: Basilio, Bella <BBASILIO@coj.net>
Cc: Curtis, Teresa <TCurtis@coj.net>; Kemp, Jamica <JamicaK@coj.net>
Subject: RE: TD21-079

Bella, we are awaiting your review/approval of this TD.

Marcia

From: Jordan, Jasmine <JordanJ@coj.net>
Sent: Thursday, January 7, 2021 3:09 PM
To: Curtis, Teresa <TCurtis@coj.net>; Kemp, Jamica <JamicaK@coj.net>; Saulo, Marcia <MSaulo@coj.net>
Cc: Moyer, Angela <Amoyer@coj.net>
Subject: TD21-079

Good afternoon all,

I wanted to check on the status of the above referenced TD as we are wanting to get it on next Monday's agenda.