**SINGLE SOURCE AWARD** **BID # SS-9507-21**

**Subject:** Fire Station Alerting System (FSAS) Annual Maintenance Services

**Department:** Information Technologies Division

**Description of Purchase:**
Recommend approval of Single Source Award to Purvis Systems, Inc. for Fire Station Alerting System (FSAS) Annual Maintenance Services for ITD, in collaboration with the Jacksonville Fire and Rescue Department (JRFD). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. Period of service will be from November 22, 2020 through September 30, 2021. Total requested expenditure not to exceed $71,078.00.

Funding for this award to be encumbered by account 53102.113501.546620, to be executed by purchase order(s).

**Single Source Award To:** Purvis Systems, Inc.

**Price Justification:** See Attached

**Total Award:** $71,078.00. **Requisition #** FAIT-500474-21

**Attachments:** Agency Memo, Single Source Form; Vendor Letter, Vendor Quote

**Certification as to Single Source:** Kenneth Lathrop, Chief of Information Technologies Division/CIO

**THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.**

**ANALYST: Ruben Ola**

**Gregory Pease, Chief**
**Procurement Division**

***APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE***

**"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"**

***CHAIRMAN*** ***DATE***

**ACTION OF AWARDING AUTHORITY**

**DATE:** _____

**APPROVED** _____ **DISAPPROVED** _____

**OTHER** _____

**SIGNATURE OF AUTHENTICATION** _____

**FORM GB-114, Revised 12/2007**

INFORMATION TECHNOLOGIES DIVISION

# CITY OF JACKSONVILLE

**DATE:** November 3,2020

**TO:** Greg Pease, Chief of Procurement Division

**THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2020.11.04 15:52:19 -05'00'

**FROM:** Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2020.11.04 14:39:13 -05'00'

**RE:** **Fire Station Alerting System (FSAS) Annual Maintenance Services – Single Source Award Request**

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The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire and Rescue Department (JRFD), requests approval to purchase Annual Maintenance Services for PURVIS Fire Station Alerting System (FSAS) from PURVIS Systems Incorporated (PURVIS). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. The system integrates seamlessly with the City's computer-aided dispatch system (CAD) and can automatically and instantaneously deliver incident details to JFRD personnel. The period of coverage for this request is from November 22, 2020, through September 30, 2021.

On November 3, 2016, PURVIS was awarded Bid No. ESC-0426-16 Fire Station Alerting System Replacement. The implementation contract, No. 10400, resulted in the installation of PURVIS FSAS in 61 Fire Stations and one mobile kit, which included one-year of maintenance services that expire on November 21, 2020.

PURVIS is the only supplier of the PURVIS FSAS, and no other supplier is authorized to resell its products and services. The design and software for the PURVIS FSAS are proprietary to PURVIS, and some of the PURVIS FSAS hardware is manufactured by PURVIS. PURVIS submitted a sole source letter confirming its status.

The total not-to-exceed amount for this request is $71,078.00.

FUNDING SOURCE: 53102.113501.546620

Tracy Geake — Digitally signed by Tracy Geake Date: 2020.11.04 15:30:09 -05'00'

Your favorable consideration of ITD's request is appreciated.

**Attachments:** Single Source Request
Supplier Quote
Supplier Single Source Letter

**CC:** Paul Freeman, Enterprise Applications Manager, ITD
Elizabeth Brown, IT Operations Manager, ITD
Robert Gray, Enterprise Technology Infrastructure Manager, ITD
James Gunnoe, Emergency Systems Specialist, JFRD
Alexander Ciprian, IT Contract Administrator, ITD

# SINGLE SOURCE REQUEST

**Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a Supplier subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments**

## PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

The Information Technologies Division (ITD), in collaboration with the Jacksonville Fire and Rescue Department (JRFD), requests approval to purchase Annual Maintenance Services for PURVIS Fire Station Alerting System (FSAS) from PURVIS Systems Incorporated (PURVIS). PURVIS FSAS is an alerting solution designed to automate the process of alerting fire and rescue personnel, enhance communications, and decrease response times. The system integrates seamlessly with the City's computer-aided dispatch system (CAD) and can automatically and instantaneously deliver incident details to JFRD personnel. The period of coverage for this request is from November 22, 2020, through September 30, 2021.

## PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

PURVIS is the only supplier of the PURVIS FSAS, and no other supplier is authorized to resell its products and services. The design and software for the PURVIS FSAS are proprietary to PURVIS, and some of the PURVIS FSAS hardware is manufactured by PURVIS.

## ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Internet research conducted has found that there are no other sources available to purchase hardware, software licenses, maintenance, or technical support for PURVIS FSAS. The vendor submitted a single source letter confirming they are the sole source for all PURVIS FSAS software, products, and services.

# PURVIS SYSTEMS

30 October 2020

City of Jacksonville
Attn: Alexander Ciprian
214 N. Hogan St., 9th Floor
Jacksonville, FL 32202

Subject: Letter of Justification as the Sole Source Provider of the PURVIS Fire Station Alerting System

Dear Mr. Ciprian,

PURVIS Systems Incorporated implemented the PURVIS Fire Station Alerting System (PURVIS FSAS) for the City of Jacksonville under Contract No. 10400.

PURVIS is the only supplier of the PURVIS FSAS, and there are no resellers of the PURVIS FSAS. The design and software for the PURVIS FSAS are proprietary to PURVIS, and some of the PURVIS FSAS hardware is manufactured by PURVIS. Additionally, the PURVIS FSAS software licensed to Jacksonville is subject to the terms and conditions of the End-User License Agreement, which is Exhibit C of the contract.

Please contact Michelle Craft or Jeff Mascola if you have any questions or need additional information. Their contact information is as follows: Michelle Craft, Contracts Manager, 401-845-8401 or mcraft@purvis.com; Jeff Mascola, Account Manager, 401-619-2466, or jmascola@purvis.com.

Sincerely,
PURVIS Systems Incorporated

Michelle A. Craft

Digitally signed by Michelle Craft:A01097C00000160A2D40E73000034B5
Date: 2020.10.30 08:34:29 -04'00'

Michelle Craft
Contracts Manager

cc: J. Mascola (PURVIS)

88 SILVA LANE, MIDDLETOWN, RHODE ISLAND 02842, 401.849.4750 FAX 401.849.0121

**PURVIS PRICE QUOTATION - Jacksonville Fire and Rescue Department**

# PURVIS SYSTEMS

Tax ID #: 11-2299301

Date: October 29, 2020
Quote #: PC2021-046R4
Agency: Jacksonville Fire and Rescue Department
Address: 515 N. Julia St
Jacksonville, FL 32202
Agency POC: James Gunnoe
E-Mail: Jgunnoe@coj.net

88 Silva Ln
Middletown, RI 02842
Sales: J. Mascola 401-619-2466
Contracts: M Craft 401-845-8401

**Overview:**

PURVIS Systems currently maintains the PURVIS FSAS in the City if Jacksonville. Software and on-site maintenance services are currently provided under an active maintenance contract with the City and PURVIS FSAS hardware is currently supported under a remote warranty agreement.

The existing Remote Software and On-site Hardware Services are set to expire on November 21, 2020.

The existing Remote Hardware Warranty will expire on November 21, 2022.

**Task:**

The City of Jacksonville, FL has requested a quote for the Annual Post Warranty and Maintenance costs for the Jacksonville Fire Rescue Department's existing PURVIS Fire Station Alerting System.

The Annual Post Warranty and Maintenance is based on the existing PURVIS Fire Station Alerting System components at one (1) Jacksonville Fire Rescue Dispatch facility, sixty-one (61) fire stations and one (1) mobile kit. Currently, sixty-one (61) fire stations and one (1) mobile kit are receiving automated FSAS alerts via the City's IP network and seven (7) fire stations are receiving alerts via radio. The seven (7) fire stations receiving radio alerts are not included in the annual on-site preventative maintenance or hardware maintenance quote identified herein.

Annual On-Site Hardware Preventative Maintenance will be scheduled with the JFRD. One (1) preventive maintenance visit per station per year is scheduled during normal business hours of Monday – Friday between the hours of 8 AM and 5 PM Customer Local Time. Preventive maintenance is performed with the objectives of prolonging the life of equipment and preventing the need for corrective and emergency repairs. All major components of the system are cleaned and tested, and any unreported equipment failure is identified and repaired.

On-site hardware maintenance services are not included and will be the responsibility of the Jacksonville Fire Rescue

Time & Material (T&M) rates are available for Emergency Service Requests only. Emergency Service is defined in the existing PURVIS FSAS Maintenance contract with the City. T&M rates for on-site hardware maintenance services are $200 per hour (2 hour minimum required), plus materials. T&M rates are only available as an add-on to the Annual Remote Software Maintenance Services support contract quoted herein.

**Fixed Price Services:**

| Description | Price |
|---|---|
| Annual Remote Software Maintenance (11/22/20-9/30/21) | $41,500.00 |
| Annual Text-to-Speech (TTS) Voice Module Software Maintenance (11/22/20 - 9/30/21) | $10,078.00 |
| Annual Remote Hardware Maintenance (11/22/20-11/21/22) | Included |
| Annual On-site Hardware Preventative Maintenance (11/22/20 - 9/30/21) | $19,500.00 |
| **TOTAL COST** | **$71,078.00** |

| | |
|---|---|
| **GRAND TOTAL** | **$71,078.00** |

**PAYMENT TERMS:** Net 30

EXPORT CONTROL: Products purchased or received under any resulting Sale may be subject to export control laws, restrictions, regulations, and orders of the United States. Customer agrees to comply with all applicable export laws, restrictions and regulations of the United States or foreign agencies or authorities, and shall not export, or transfer for the purpose of re-export any product to any prohibited or embargoed country or to any denied, blocked or designated person or entity as mentioned in any United States or foreign law or regulation.