SUBJECT: CISCO EQUIPMENT NETWORK REFRESH

BID #: XF-0368-21 **OPEN DATE: 2021-04-21**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE (1) YEAR FROM DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Presidio Networked Solutions, LLC in the amount of $23,071.28 for the purchase of additional network equipment required to complete the CISCO EQUIPMENT NETWORK REFRESH. Period of service will remain the same until May 12, 2022. The revised total award expenditure not to exceed $250,911.29.

Funding for this award to be encumbered by account number 53104.113401.564270.000000.00000000.00000.0000000, to be executed by purchase order.

Attachments: Recommendation Memo, Vendor Quote, Previous Award,

ANALYST: _____ RUBEN OLA

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: December 2, 2021

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

FROM: Thomas Ossi, Technology Contract and Records Manager

THOMAS OSSI Digitally signed by THOMAS OSSI Date: 2021.12.02 16:20:54 -05'00'

RE: **XF-0368-21 CISCO EQUIPMENT NETWORK REFRESH – AWARD INCREASE**

The Information Technologies Division (ITD) requests approval to increase Bid # XF-0368-21 Cisco Equipment Network Refresh with Presidio Networked Solutions, LLC. The purpose of the increase is to purchase additional network equipment required to complete the refresh project. This purchase will be for unsupported and end of life equipment in the COJ Data Center. The bid allows COJ to increase quantities at the same pricing provided in the award within one year from date of award. The award was approved on May 13, 2021.

ITD Management is requesting a total increase of $23,071.28 for this request, the total award expenditure not-to-exceed amount will increase from $227,840.01 to $250,911.29.

FUNDING SOURCE: 53104.113401.564270.00000000.00000

Your favorable consideration of ITD's request is appreciated.

Attachments: Procurement Award XF-0368-21
Vendor Quote # 2001721025980-03

CC: Jeremy McDaniel, Network & Telecom Infrastructure Manager
William J. Costa, Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

PRESIDIO™

QUOTE: 2001721025980-03
DATE: 09/13/2021
PAGE: 1 of 1

TO:
City of Jacksonville
Jeremy McDaniel
Finance Department 117 W. Duval St., Suite 375
Jacksonville, FL 32202

jeremymc@coj.net
(p) 904-255-8445

FROM:
Presidio Networked Solutions
Gabe Stix
8647 Baypine Road
Building 1
Suite 100
Jacksonville, FL 32256

gstix@presidio.com
(p) +1.301.313.2087

Customer#: CITYO222

Contract Vehicle: Florida NASPO ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS

Account Manager: Ray Watkins
Inside Sales Rep: Gabe Stix
Title: COJ - 9400 Spares

#	Part #	Description	Unit Price	Qty	Ext Price
C9400-SUP-1XL=					
1	C9400-SUP-1XL=	Cisco Catalyst 9400 Series Supervisor 1XL Module Spare	$9,529.44	2	$19,058.88
2	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License	$0.00	2	$0.00
3	S9400UK9-1610	Cisco Catalyst 9400 XE 16.10 UNIVERSAL	$0.00	2	$0.00
				Total:	**$19,058.88**
C9400-PWR-3200AC=					
4	C9400-PWR-3200AC=	Cisco Catalyst 9400 Series 3200W AC Power Supply	$1,003.10	4	$4,012.40
5	CAB-US520-C19-US	NEMA 5-20 to IEC-C19 14ft US	$0.00	4	$0.00
				Total:	**$4,012.40**

Sub Total: $23,071.28
Grand Total: $23,071.28

TERMS AND CONDITIONS OF THE REFERENCED CONTRACT SHALL GOVERN THIS QUOTE

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature _____ Date _____

SUBJECT: CISCO EQUIPMENT NETWORK REFRESH

BID #: XF-0368-21 **OPEN DATE: 2021-04-21**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE (1) YEAR FROM DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 37 **NUMBER RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder Presidio Networked Solutions, LLC in the amount of $227,840.01 for the CISCO EQUIPMENT NETWORK REFRESH. Period of service will be one (1) year from date of award.

Funding for this award to be encumbered by account number 53104.113401.564270, to be executed by purchase order.

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications,

ANALYST: RUBEN OLA

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 5/13/2021

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/13/21

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: May 3, 2021

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO — Kenneth E. Lathrop, Digitally signed by Kenneth E. Lathrop, Date: 2021.05.05 09:09:36 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager — THOMAS OSSI, Digitally signed by THOMAS OSSI, Date: 2021.05.03 17:25:03 -04'00'

SUBJECT: **XF-0368-21 CISCO EQUIPMENT NETWORK REFRESH**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Cisco Equipment Network Refresh Bid # XF-0368-21.

Procurement Division received six (6) vendor response and one (1) no bid open date April 21, 2021. Procurement Division forwarded the bid tabulation sheet and the bid response for the Information Technologies Division to review.

The following table details the responses received:

SUPPLIER	TOTAL AWARD AMOUNT
Presidio Networked Solutions LLC	$227,840.01
Netsync Network Solutions, Inc	$234,495.30
Zones, LLC	$265,704.48
Kambrian Corporation	$270,293.58
Kynetic Technologies LLC	$285,927.16
DV Tech Inc.	$323,937.14

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder Presidio Network Solutions LLC in the amount of $227,840.01 for the one (1) year term.

FUNDING SOURCE: 53104.113401.564270 — Tracy Geake, Digitally signed by Tracy Geake, Date: 2021.05.05 07:28:29 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachment: Bid Tab Sheet

CC: Jeremy McDaniel, Network and Telecom Infrastructure Manager
Robert Gray, Enterprise Technology Infrastructure Manager
Elizabeth Brown, IT Operations Manager
Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE: CISCO EQUIPMENT NETWORK REFRESH

BID NO.: XF-0368-21

OPEN DATE: April 21, 2021

PURCHASING ANALYST: RUBEN OLA

BID ANNOUNCER: R. BARNETT, BID RECORDER: J. HERNANDEZ

No. Invited: (37) No. Received (6) No Bids: (1)

ITEM	DESCRIPTION	QUANTITY	KYNETIC TECHNOLOGIES LLC	NETSYNC NETWORK SOLUTIONS	DV TECH INC.	KAMBRIAN CORPORATION	ZONES, LLC	PRESIDIO NETWORKED
1	CISCO EQUIPMENT NETWORK REFRESH (ITEM NOS. 1-18)	1 LOT	$ 285,927.16	$ 234,495.30	$ 323,937.14	$ 270,293.58	$ 265,704.48	$ 227,840.01
	GRAND TOTAL:		$ 285,927.16	$ 234,495.30	$ 323,937.14	$ 270,293.58	$ 265,704.48	$ 227,840.01
	TERMS:		0% NET 30 DAYS	0% NET 30 DAYS		0% NET 30 DAYS	0% NET 30 DAYS	0% NET 30 DAYS
	DELIVERY (Business Days):			30 DAYS		30 DAYS	2-5 WEEKS	30 DAYS
	CONFLICT OF INTEREST:		✓	✓	✓	✓	✓	✓
	ADDENDUM(S)(1,2)		✓	✓		✓	✓	✓
	NOTES:							

TERMS AND CONDITIONS

CISCO EQUIPMENT NETWORK REFRESH

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for annual software maintenance for our current **Cisco Equipment Network Refresh** as listed in the bid documents to include warranty as specified.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of this agreement is for one (1) year from the date of award.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. **Vendor must be an authorized Cisco Certified Reseller with one of the following Cisco Certifications: Select, Premier, Silver, or Gold. Vendor must provide proof of valid and in good standing certification.**

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or

BID PROPOSAL FORM

CISCO EQUIPMENT NETWORK REFRESH

CISCO EQUIPMENT NETWORK REFRESH

ITEM NO.	DESCRIPTION/MODEL NUMBER	QUANTITY	UNIT PRICE	EXTENDED TOTAL
1	WS-C2960XR-24PS-I	1	$3,306.60	$3,306.60
2	WS-C2960X-48FPS-L	5	$3,493.26	$17,466.30
3	C2960X-STACK	6	$676.11	$4,056.66
4	WS-C2960X-24PS-L	4	$1,629.72	$6,518.88
5	WS-C2960XR-48FPS-I	3	$6,222.17	$18,666.51
6	PWR-C2-1025WAC	3	$970.84	$2,912.52
7	ISR4431SEC/K9	1	$7,727.48	$7,727.48
8	WS-C2960L-8TS-LL	5	$441.33	$2,206.65
9	RCKMNT-19-CMPCT	5	$36.88	$184.40
10	SFP-H10GB-ACU7M	2	$193.19	$386.38
11	C9400-SSD-240GB	2	$0.00	$0.00
12	C9400-LC-24XS	6	$36,111.54	$72,223.08
13	C9400-SUP-1XL 16.6.2	2	$9,529.44	$19,058.88
14	C9407R	2	$2,507.75	$5,015.50
15	C9400-PWR-3200AC	4	$1,003.10	$4,012.40
16	C9400-DNA-A-3Y	2	$6,318.54	$12,637.08
17	VG310	1	$3,033.49	$3,033.49
18	GLC-LH-SMD	96	$504.45	$48,427.20
			GRAND TOTAL	$227,840.01

SPECIFICATIONS

CISCO EQUIPMENT NETWORK REFRESH

1. **NO SUBSTITUTIONS on ANY of the listed items for bid**
2. **ALL Equipment items must be NEW and NOT Refurbished**
3. **Cisco Certified "NEW" Equipment NO OPEN BOX**