SINGLE SOURCE AWARD **BID # SS-0371-20**

Subject: 7 HEATED POOLS WATER MANAGEMENT

Department: Recreation and Community Programming Division

Description of Purchase:
Recommend approval of Single Source Award to Aquasol Commercial Chemical, Inc. DBA Poolsure for all inclusive chemical supply and water management for the seven (7) pools with heaters. Period of service will be one (1) year from date of award. Total requested expenditure not to exceed $186,240.60.

Funding for this award to be encumbered by account RPCM011AQ-05203, to be executed by purchase order(s).

Single Source Award To: Aquasol Commercial Chemical, Inc. DBA Poolsure

Price Justification: See Attached

Total Award: $186,240.60 **Requisition #** 267404

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Keith Meyerl, Chief, Recreation and Community Programming Division

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

for **Gregory Pease, Chief**
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): PRCS/Recreation & Community Services Division

FUNDING SOURCE: RPCM011AQ - 05203

BRIEF DESCRIPTION OF GOODS/SERVICES:

Provide all inclusive water management for seven [7] pools with heaters. This management is essential in protecting the investment of the heaters long term. Pools are Pine Forest, Charles Clark, CT Brown, Woodland Acres, Thomas Jefferson, Mandarin and Fletcher.

AMOUNT OF PROJECT (attach quote): $186,240.60 - for a 12 month period

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Vendor maintains already installed controllers, feed pumps and tanks at each pool, performs all preventative maintenance, provides all chemicals required by Florida Department of Health and delivers chemicals on a pre-scheduled basis and as needed.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Vendor holds current and valid State of Florida Commercial Swimming pool contractor certificate, is registered with HazMat through PHMSA to transport and handle chemicals needed, is USDOT motor carrier registered.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

To date this is the only vendor that we have found in the state of Florida that can provide this service. Their equipment is already in place at the locations.

Submitted by: Keith Meyerl — Chief

(Name) — **(Title)**

Date: 12/12/19

Requesting Agency's Director's Signature:

Procurement Division

City of Jacksonville, Florida

Daryl Joseph, Director

Parks, Recreation and Community Services Department
214 N Hogan Street, 4th Floor
Jacksonville, FL 32202
(904) 255-7919
www.coj.net

ONE CITY. ONE JACKSONVILLE.

December 12, 2019

MEMORANDUM

TO: Greg Pease, Chief
Procurement Division

FROM: Daryl T. Joseph, Director
Parks, Recreation & Community Services

RE: **REQ 267404 – AQUASOL COMMERCIAL CHEMICAL, INC – 7 HEATED POOLS MANAGEMENT**

Parks, Recreation and Community Services Department respectfully recommend a single source purchase order to Aquasol Commercial Chemical, Inc. [DBA poolsure], for the all-inclusive water management for seven heated pools.

The single source request form is attached for this request.

If you have any questions or if further information is required, please contact Keith Meyerl at [904] 255-7936.

DJ/wlj

Attachment: Single Source Request

cc: Renee Harriman, Parks, Recreation and Community Services Finance Manager

1707 Townhurst Drive
Houston, Texas 77043
Phone: 1-800-858-POOL (7665)
Fax: 1-800-909-3962
poolsure.com

Sep 25, 2019

City of Jacksonville
214 North Hogan Street
Jacksonville, FL 32202
Attn: Keith Meyrel, Darryl Joseph

City of Jacksonville 2nd year Chemical Supply and Water Management Proposal for Fiscal Year 2020

Darryl and Keith,

Well its been a year since we started the program with controller alert notification and internet communication enabled for a few months I believe there was a noticeable positive difference once the alerts were enabled. Since your operators are not on the pool site all day the alerts are extremely important as they prompt when a reaction is needed asap. This swoudl help to explain why there have been no safety incidents on any of the Poolsure operated pools. We again are proposing our comprehensive Water Management Program but know with the added customer portal access. This will allow your management teams to access all site, delivery and tech call data at any loction. It also offers chat with an expert and online requests for delivery and technicians for controller and feeder service, which of course is all inclusive of the Water Management Program. Our program with its advancements in customer portal access and controller web interface has greatly increased efficiency and reduced long term labor costs associated with your bodies of water. In addition, it is provided the safest and most sanitary swimming environment for City of Jacksonville patrons and a safe work environment for your employees. Below is an outline of what is included in our program.

The Poolsure Comprehensive Water Management Program Includes:

- All XPC chemical controllers, feed equipment, preventative maintenance, repair / replacement of controllers and feeders as needed and/or requested. Feeder tubing for chemical lines will also be left on site for quick changes. PM's (preventative maintenance) completed annually in the spring of each year.

- During the years the feed pumps are not replaced new feed tubes will be installed in pumps, rollers inspected and replaced as needed. Chemical injection lines inspected for clogs and cleaned as required. Flow cells cleaned out, probes checked and replaced as needed.

- Any other components or parts are repaired or replaced on an as needed basis.

- All tech calls and parts needed to maintain controllers and feed systems are included at no additional charge. Additional parts and items will be left on property at your request for quick on site repairs by your team: feeder tubing, feed tubes, additional probes for stock emergency replacement, fittings etc…

- Deliveries of all chemicals are included in your monthly price regardless of consumption;
  - Sodium Hypochlorite Solution
  - Non-Fuming Pool Acid
  - Sodium Bicarbonate
  - Cyanuric Acid
  - Calcium Chloride
  - Filter Powder (include but not necessary with your sand filtration)

- Poolsure's Special Additional Items included for Daytona Lagoon;
  - (1) Water Link SpinTouch Photometer for precise and efficient water chemistry testing
  - Web Portal Access to all XPC Controllers via (Monitor.Aquasol.net)
  - Special Customer Portal Access to all data; Deliveries, Tech Calls, Chemical Tank Levels and All Water Chemistry Testing Results

1707 Townhurst Drive
Houston, Texas 77043
Phone: 1-800-858-POOL (7665)
Fax: 1-800-909-3962
poolsure.com

- Sodium Hypochlorite Solution and Non-Fuming Pool Acid will be delivered on a pre-scheduled routed basis that utilizes tank level sensors or a predictive model.
- "Hot Shot" deliveries will also be included at no extra charge to accommodate unusual chemical demand events
- Remote web based monitoring of the chemical controllers is also included in the fixed price. Monitoring is Ethernet or Wi-Fi based. The Ethernet or Wi-Fi internet connection would be provided by Daytona Lagoon per the attached Internet Communication Specifications sheet.
- All replacement chemical tanks are included. Sodium Hypochlorite Tanks will be replaced and repositioned amongst the pool equipment area to logically achieve the maximum storage capacity and simplified remote tank level monitoring. All tanks and containment will be within the state of Florida's guidelines and regulations and follow Hazardous Materials handling best practices.
    - 2nd year Annualized Water Management Flat Rate for 1st Phase of COJ Pools: $186,240.60
        - 1st Phase: CT Brown, Pine Forest, Woodland Acres, Thomas Jefferson, Fletcher and Mandarin

Guidance in regards to minimum vendor qualifications needed to offer this type of Water Management program.

1. HazMat - Must be HazMat registered through PHMSA
2. USDOT - Must be USDOT motor carrier registered
3. Florida Pool Contractors License
4. Sodium Hypochlorite Solution must be NSF certified and EPA registered.
5. Safersys - Must have Satisfactory rating
6. CSA -No Basics at Intervention levels
7. Minimum Tanker Trucks - FRP, Pneumatic Offload, must have at least four operating in Jacksonville Metro area.
8. NTTC – National Tank Truck Carriers (Grand Safety Award Rating)
9. Minimum Techs - Must have at least four operating in Jacksonville Metro area. Manufacturer certified in Aquasol controllers and Stenner Pumps. CPO certified.
10. CPO Instruction - Vendor must have CPO Instructors on staff

Poolsure greatly appreciates the opportunity to do business with Daytona Lagoon Water Park. We are very experienced in servicing high demand facilities like yours. These types of facilities require many different components from a supplier and servicer and this program will allow you to take full advantage of what is needed to achieve greater safety and efficiency while at the same time reduce liability and labor spent on the swimming pool. If you are interested in moving forward I will have a DocuSign Agreement put together and sent over to you upon your request. Our agreements are 12 months and they include a no penalty 30-day written notice clause which can be initiated by either party at any time. We do this as a show of confidence in our services. We are open to discuss special amicable provisions for billing during the seasonal months. If you have any questions, please do not hesitate to give me a call.

Kindest Regards,

Christopher C Secue

Christopher C Secue
Poolsure, Regional Director of Sales

EXHIBITA - POOL RATES AND INFORMATION

Pool Name	# of Controllers	Water Management Base Rate	Summer 125% of Base (April - September)	Winter 75% of Base (October - March)	Wireless Rate	Tap Rate
Charles Clark Pool	1	2,217.15	2,771.44	1,662.86		
Clanzel Brown Pool	1	2,217.15	2,771.44	1,662.86		
Fletcher Pool	1	2,217.15	2,771.44	1,662.86		
Mandarin Pool	1	2,217.15	2,771.44	1,662.86		
Pine Forest Pool	1	2,217.15	2,771.44	1,662.86		
Thomas Jefferson Pool	1	2,217.15	2,771.44	1,662.86		
Woodland Acres Pool	1	2,217.15	2,771.44	1,662.86		
Total Monthly	7	15,520.05	19,400.08	11,640.02		

NOTES:

Shipping Address:

HEATED POOL NAME	Volume	Flow	GPM	Monthly WM
Charles Clark (Sherwood)	230000	650	640	$2,217.15
Clanzel T. Brown (Golfair)	230000	650	640	$2,217.15
Fletcher	230000	640	640	$2,217.15
Mandarin	230000	650	640	$2,217.15
Pine Forest	230000	639	614	$2,217.15
Thomas Jefferson	230000	650	640	$2,217.15
Woodland Acres	230000	650	640	$2,217.15
			Total	$15,520.05