SUBJECT: Jacksonville Public Library WAN Fiber and Internet Connectivity

BID #: ESC-0217-19 **OPEN DATE: 10/31/18**

COMPETITIVE SEALED PROPOSAL EVALUATION COMMITTEE

KIND AND BASIS OF CONTRACT: Service Contract – Three (3) years from date of contract execution with two (2) two (2) year renewal options

AGENCY: Information Technologies Division

BASIS OF AWARD: Highest Scoring Bidder Based on Evaluation Criteria

NUMBER OF BIDS INVITED: 7 NUMBERS **RECEIVED:** 6 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the highest scoring bidder, AT&T. Period of service is for three (3) years from date of contract execution with two (2) two (2) year renewal options. Total expenditure amount not to exceed $325,267.20.

1	AT&T Business	148.20
2	CenturyLink	130.47
3	Comcast Business	129.73

Funding Source: AFIT531CSCS-04102 - To be executed by formal contract through the Office of General Counsel

Attachments: Recommendation Memo, Tabulation and Scoring Sheets and Evaluation Criteria

ANALYST: _____ **RESPECTFULLY SUBMITTED** _____
Annette Burney GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief, Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF CSPEC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

Procurement Division

February 27, 2019

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

FROM: Thomas Ossi, Technology Contract and Records Manager, ITD Thomas Ossi

SUBJECT: ESC-0217-19 Jacksonville Public Library WAN Fiber and Internet Connectivity

Information Technologies Division submitted an RFP to Procurement on behalf of Jacksonville Public Library for Wide Area Network WAN Fiber and Internet Connectivity for library branches within the library system.

Jacksonville Public Library currently provides public and administrative network and Internet access to 20 library locations. The evaluated bid process provides the City the opportunity to purchase wide area network fiber services and Internet access, which is now required due to the current contract expiration June 30, 2019. The current renewal contract and FCC's Universal Services Administrative Company/E-Rate funding expires June 30, 2019. All services are to be implemented by July 1, 2019.

The evaluation description criteria and maximum points for each category are provided in the evaluation matrix. The total maximum points a vendor can score is 100 per category. Vendors bid on two categories; Internet Access and Leased Lit Fiber (Wide Area Network WAN Fiber). These services will be awarded based on the evaluation criteria and will require a formal contract through the Office of General Counsel.

We received six (6) bids and zero (0) no bids. We reviewed all bids and selected the top three highest evaluated scores. The services will be awarded for three (3) years with two additional two-year renewal terms. Funding Source AFIT531CSCS Sub Object: 04102

VENDOR	Internet Access 100 Points Max	Leased Lit Fiber 100 Points Max	Overall	3yr - 1Gig Internet Connectivity Costs	3yr - 100Meg Leased Lit Fiber Costs
AT&T Business	**94.33**	**87.20**	**148.20**	**$50,400.00**	**$274,867.20**
Century Link	90.94	68.67	130.47	$41,544.00	$1,640,448.00
Comcast Business	80.13	79.60	129.73	$59,400.00	$346,320.00

ITD recommends awarding to AT&T Business, the highest ranked, responsible and responsive bidder, based on points received on criteria and price. Total expenditure for both the requested services for a three-year initial term is in the amount of $325,267.20.

Your favorable consideration of this request is appreciated.

CC: Michael Rooney, Telecom Infrastructure Manager
Robert Gray, AITO, Technology Infrastructure Manager

Attachments: Evaluators Scoring Sheet Summary
Bid Tab Sheet
Three Vendor Pricing Form 1

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

Jacksonville Public Library WAN Fiber & Internet Connectivity				
ESC-0217-19				
Total Points	100 Points	100 Points	OVERALL	Rank
Vendors	Internet Access	Leased Lit Fiber		
Vendor Name / AT&T Business				
Reviewer 1 / L.Jacobson	100.00	100.00	100.00	
Reviewer 2 / M.Young	90.00	65.61	155.61	
Reviewer 3 / J.McDaniel	93.00	96.00	189.00	
Average	94.33	87.20	**148.20**	
Vendor Name / Century Link				
Reviewer 1 / L.Jacobson	95.00	80.00	87.50	
Reviewer 2 / M.Young	80.82	68.00	148.92	
Reviewer 3 / J.McDaniel	97.00	58.00	155.00	
Average	90.94	68.67	**130.47**	
Vendor Name / Comcast Business				
Reviewer 1 / L.Jacobson	85.00	95.00	90.00	
Reviewer 2 / M.Young	73.40	58.80	132.20	
Reviewer 3 / J.McDaniel	82.00	85.00	167.00	
Average	80.13	79.60	**129.73**	
Vendor Name/ Granite Government Solutions				
Reviewer 1 / L.Jacobson	80.00	90.00	85.00	
Reviewer 2 / M.Young	57.24	40.16	97.40	
Reviewer 3 / J.McDaniel	76.00	64.00	140.00	
Average	71.08	64.72	**107.47**	
Vendor Name / HotWire Communications				
Reviewer 1 / L.Jacobson	90.00	85.00	87.50	
Reviewer 2 / M.Young	57.79	41.42	99.20	
Reviewer 3 / J.McDaniel	49.00	51.00	100.00	
Average	65.60	59.14	**95.57**	
Vendor Name / Information Transport Solutions				
Reviewer 1 / L.Jacobson	50.00	50.00	50.00	
Reviewer 2 / M.Young	60.84	37.59	98.43	
Reviewer 3 / J.McDaniel	76.00	49.00	125.00	
Average	62.28	45.53	**91.14**	

Attachment B– Evaluation Matrix

The evaluations will be based upon the following criteria, and Contractors are requested to provide, as a minimum, the information listed under each criterion. Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the proposal as non-responsive. The response to each of the criterion will be evaluated relative to the other responses received and the contract will be awarded to the highest scoring, responsive, responsible Contractor for the Evaluation Criteria. Contractors are encouraged to arrange their responses in a format that will offer ready review and evaluation of each criterion. Please note that 100 points is the maximum total for each category. The categories will be added together for each Contractor for a possible maximum total of 200 points.

Internet Access

Points	Criteria
50	**E-rate eligible recurring and one-time Special Construction circuit costs***
10	Ability to support requirements as laid out in the RFP
10	Proposed contract terms and conditions
10	Service Reliability
5	E-rate ineligible recurring or one-time costs
5	Demonstrated scalability of technology through pricing for higher tiered bandwidths
5	Provider references
5	Complete bid submission

Leased Lit Fiber

Points	Criteria
50	**E-rate eligible recurring and one-time Special Construction circuit costs***
10	Ability to support requirements as laid out in the RFP
10	Proposed contract terms and conditions
10	Service Reliability
5	E-rate ineligible recurring or one-time costs
5	Demonstrated scalability of technology through pricing for higher tiered bandwidths
5	Provider references
5	Complete bid submission

*This element must always be the highest weighted in each rubric.

TITLE: Jacksonville Public Library WAN Fiber & Internet Connectivity BID NO.: ESC-0217-19 OPEN DATE: 10/31/18 @ 2 P.M. ANALYST: Annette Burney No. Invited: (7) No. Received (6) No Bids: (1) Recorded By: Renata Barnett Announcer: Pearl Mitchell		AT &T Business	CenturyLink	Comcast Business	Granite Government Solutions	Hotwire Communications	Information Transport Solutions, Inc.
NOTES:		Exceptions	Exceptions approved via addendum	Exceptions	Exceptions		
Internet Access	100						
Leased Lit Fiber	100						
TOTAL POINTS	200						
MINIMUM REQUIREMENTS		✓	✓	✓	✓	✓	✓
CONFLICT OF INTEREST		✓	✓	✓	✓	✓	✓
INSURANCE AGENT ACKNOWLEDGEMENT		✓	✓	✓	✓	✓	✓
ADDENDUM (1)		✓	✓	✓	1-4	✓	✓

FORM 1 PRICE SHEET (MRC/NRC COST TABLES) - Internet Access Vendors	Bandwith	3-Year Contract	1st-2nd Year Renewal	2nd - 3rd Year Renewal	Ineligible Monthly Recurring Cost	Eligible Install/Non-recurring Cost	Ineligible Non-recurring Cost
AT &T							
	1G	$1,400.00	$1,260.00	$1,190.00	$0.00	$0.00	$0.00
	4G	$2,886.88	$2,598.19	$2,453.85	$0.00	$0.00	$0.00
	8G	$4,440.46	$3,996.41	$3,774.39	$0.00	$0.00	$0.00
	10G	$5,000.00	$4,500.00	$4,250.00	$0.00	$0.00	$0.00
Information Transport Solution							
	1G	$61,200.00	$55,080.00	$50,184.00	$312.50	$0.00	$0.00
	4G	$162,000.00	$145,800.00	$132,840.00	$312.50	$0.00	$0.00
	8G	$247,500.00	$222,750.00	$202,950.00	$312.50	$0.00	$0.00
	10G	$281,700.00	$253,530.00	$230,994.00	$312.50	$0.00	$0.00
Century Link							
	1G	$1,154.00	$1,154.00	$1,154.00	$0.00	$0.00	$0.00
	4G	$3,040.00	$3,040.00	$3,040.00	$0.00	$0.00	$0.00
	8G	$4,576.00	$4,576.00	$4,576.00	$0.00	$0.00	$0.00
	10G	$5,260.00	$5,260.00	$5,260.00	$0.00	$0.00	$0.00
Hotwire Communications							
altered bid form	1G	$1,500.00	$1,545.00	$1,591.00	$0.00	$31,709.00	$2,432.00
	4G	$4,000.00	$4,120.00	$4,244.00	$0.00	$31,709.00	$2,432.00
	8G	$9,000.00	$9,270.00	$9,548.00	$0.00	$31,709.00	$2,432.00
	10G	10,000.00	$10,202.00	$10,284.00	$0.00	$31,709.00	$2,432.00
Comcast							
	1G	$1,650.00	$1,650.00	$1,650.00	N/S	$0.00	N/S
	4G	$4,400.00	$4,400.00	$4,400.00	N/S	$0.00	N/S
	8G	$6,500.00	$6,500.00	$6,500.00	N/S	$0.00	N/S
	10G	$8,000.00	$8,000.00	$8,000.00	N/S	$0.00	N/S
Granite Government Solutions							
alterned bid form	1G				$0.00		
	4G				$0.00		
	8G				$0.00		
	10G				$0.00		

FORM 1 PRICE SHEET (MRC/NRC COST TABLES) - Leased Lit Fiber Vendors	Bandwith	3-Year Contract	1st-2nd Year Renewal	2nd - 3rd Year Renewal	Ineligible Monthly Recurring Cost	Eligible Install/Non-recurring Cost	Ineligible Non-recurring Cost
AT &T							
	100MB	$381.76	$343.58	$324.50	$0.00	$0.00	$0.00
	500MB	$568.58	$511.72	$483.29	$0.00	$0.00	$0.00
	1G	$645.00	$580.50	$548.25	$0.00	$0.00	$0.00
	5G	$1,344.49	$1,210.04	$1,142.82	$0.00	$0.00	$0.00
	10G	$1,944.06	$1,749.65	$1,652.45	$0.00	$0.00	$0.00
Information Transport Solutions							
	100MB	No bid	No bid	No bid	No bid	No bid	No bid
	500MB	No bid	No bid	No bid	No bid	No bid	No bid
	1G	$712,800.00	$427,680.00	$389,664.00	$0.00	$0.00	$0.00
	5G	$2,237,400.00	$1,342,440.00	$1,223,112.00	$0.00	$0.00	$0.00
	10G	$2,415,600.00	$1,449,360.00	$1,320,528.00	$0.00	$0.00	$0.00
Century Link							
Per addendum #3 (See vendor's price sheet)	100MB	$45,568.00	$45,568.00	$45,568.00	$0.00	$0.00	$0.00
	500MB						
	1G						
	5G						
	10G						
Hotwire Communications							
	100MB	$9,504.00	$9,789.00	$10,083.00	$0.00	$1,423,509.00	$107,088.00
	500MB	$22,744.00	$23,426.00	$24,129.00	$0.00	$1,423,509.00	$107,088.00
	1G	$31,800.00	$32,754.00	$33,737.00	$0.00	$1,423,509.00	$107,088.00
	5G	$114,184.00	$117,610.00	$121,138.00	$0.00	$2,563,509.00	$107,088.00
	10G	$148,984.00	$153,454.00	$158,057.00	$0.00	$2,563,509.00	$107,088.00
Comcast							
	100MB	$481.00	$481.00	$481.00	N/S	$0.00	N/S
	500MB	N/S	N/S	N/S	N/S	N/S	N/S
	1G	$665.00	$665.00	$665.00	N/S	$0.00	N/S
	5G	N/S	N/S	N/S	N/S	N/S	N/S
	10G	$3,975.00	$3,975.00	$3,975.00	N/S	$0.00	N/S
Granite Government Solutions							
altered price sheet	100MB						
	500MB						
	1G						
	5G						
	10G						