SUBJECT: DELL XC NUTANIX SYSTEM INCLUDING PRO DEPLOYMENT SERVICES, CONFIGURATION AND TRAINING

BID #: SC-0586-17 **OPEN DATE:** 8/30/17

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE (1) YEAR FROM DATE OF AWARD

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 24 **NUMBER RECEIVED:** 1 **NO BID:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, CDW Government LLC. Period of service is one (1) year from date of award. Total expenditure amount is $595,693.50.

Funding Source: SHPP011ISM-06429 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Terms and Conditions and Scope of Work

Analyst: _____ Annette Burney

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Bill Clement, Chief, Budget and Management Division, Jacksonville Sheriff's Office

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

August 31, 2017

TO: Greg Pease
Chief of Procurement, City of Jacksonville

THRU: Bill Clement
Chief of Budget and Management Division, Jacksonville Sheriff's Office

FROM: George Chakhtoura
IT, Crime Analysis and Fusion Center Senior Executive, Jacksonville Sheriff's Office

SUBJECT: Recommendation of Award for Bid # SC-0586-17 Nutanix System

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There was one response received for BID # SC-0586-17.

After reviewing all written responses received for BID # SC-0586-17 we recommend the following:

We recommend awarding to CDW Government LLC, the lowest responsive, responsible bidder with a bid price of $595,693.50.

The funding source is as follows:

$595,693.50 Index Code: SHPP011ISM SubObject: 06429 FY: 2017

TITLE: DELL XC NUTANIX SYSTEM INCLUDING PRO DEVELOPMENT SERVICES
BID NO.: SC-0586-17
OPEN DATE: AUGUST 30, 2017 @ 2:00 P.M.
ANALYST: Annette Burney
No. Invited: (24) No. Received (1) No Bids: (0)
Recorded By: Gail Sampson Announcer: Pearl Mitchell

Groups	DESCRIPTION	QTY	CDW GOVERNMENT LLC UNIT PRICE	CDW GOVERNMENT LLC TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Nutanix/Dell XC430 F/Hyper-V 2XE5 - 2630 Bundles (Dell # 3000015252071 1)	3	$ 26,912.87	$ 80,738.61		$ -		$ -
2	Nutanix/Dell XC730XD For KVM 2XE5-2620 Bundle (Dell # 3000015252070 1)	3	$ 29,253.13	$ 87,759.39		$ -		$ -
3	Nutanix/Dell XC730XD F/Hyper-V E5-2650 Bundle (Dell # 3000015252069 1)	8	$ 49,145.25	$ 393,162.00		$ -		$ -
4	Nutanix Training	2	Free of Charge			$ -		$ -
5.1	Cisco Nexus 93180YC-EX Switch	2	$ 10,000.00	$ 20,000.00	$	$		$ -
5.2	Cisco SMARTnet	2	$ 1,500.00	$ 3,000.00	$	$		$ -
5.3	Cisco 40GBASE-CR4 Passive Copper Cable	2	$ 150.00	$ 300.00	$	$		$ -
5.4	Cisco SFP+ Copper Twinax Cable 3.3 Ft	16	$ 55.00	$ 880.00	$	$		$ -
5.5	Cisco SFP+ Copper Twinax Cable 6.6 Ft	16	$ 55.00	$ 880.00	$	$		$ -
5.6	Cisco - X2 transceiver module - 10 Gigabit Ethernet	2	$ 2,136.75	$ 4,273.50	$	$		$ -
5.7	Cisco - SFP+ transceiver module - 10 Gigabit Ethernet	2	$ 2,350.00	$ 4,700.00	$	$		$ -
	GRAND TOTAL:		$ 595,693.50		$ -			
	TERMS:		NET 30 DAYS					
	DELIVERY (Business Days):		14 TO 21					
	CONFLICT OF INTEREST:		Y					
	ACKNOWLEDGEMENT OF ADDENDUMS(1):		N					

TERMS AND CONDITIONS

DELL XC NUTANIX SYSTEM INCLUDING
PRO DEPLOYMENT SERVICES, CONFIGURATION AND TRAINING

1. SCOPE

   The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Dell XC Nutanix System, including Pro Deployment, Configuration Services and Training.

2. AWARD

   Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

   Term of agreement is for one (1) year from date of award.

4. PRE-BID CONFERENCE

   Not Applicable

5. REQUIREMENTS

   Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Dell/Nutanix & Cisco certified reseller. **Submit proof with bid submittal.**

6. STATE CONTRACTS

   Not applicable

7. QUANTITIES

   Quantities indicated reflect the estimated quantities to be purchased and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary.

8. PRICES

   All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

   Not Applicable

10. DELIVERY

Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** Contact Chris Burns - 904-630-7426. A packing slip shall accompany all

shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.