SUBJECT: 2022 40-Foot Bucket Truck (Insulated Telescopic Articulating Aerial Device)

BID #: SC-0343-21 **OPEN DATE:** 3/31/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All of None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of two (2) renewal options with Altec Industries, Inc. Period of service is from October 1, 2021 through September 30, 2022. Total revised estimated annual expenditure amount is $ 137,704.00 (includes an increase of $15,528.00 due to the increase in steel prices, and 3-5% increase on the chassis). Total expenditure amount not to exceed $382,056.00.

Funding Source: 51103.114001.564010.000000.00000500.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter/Quote and Previous Awards

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2021. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: August 30, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management

From: David Hylazewski, Equipment Control Administrator DH

Re: Recommendation of Approval of First (1st) renewal for SC-0343-21 Purchase of 40' Bucket Truck

Fleet Management Division is requesting approval to utilize the First (1st) renewal option of SC-0343-21 to Altec industries, Inc. Renewal includes an increase of $15,528.00 to cover increase in steels market and 3-5% increase on chassis. Period of Service is October 1, 2021 through September 30, 2022, with renewal option remaining. Total estimated expenditure not to exceed $137,704.00. Total not to exceed amount $382,056.00.

Funding Source: 51103.114001.564010.000000.00000500.00000 to be encumbered by purchase order

2501 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7499 Fax: 904.381.4607 www.coj.net

Kurtz, Sheryl

From:	Paul Hinson Jr. <paul.hinson@altec.com>
Sent:	Friday, August 27, 2021 11:48 AM
To:	Kurtz, Sheryl
Cc:	kayla.shoemaker@altec.com
Subject:	City of Jacksonville Quote 969190 for SC-0343-21 40 Ft. Bucket Truck - 1st Renewal Option
Attachments:	City of Jacksonville Quote 969190 - AT40G Renewal.PDF

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Sheryl,

Altec would like to extend our contract with the City of Jacksonville for another year (Ref. SC-0343-21 40 Ft. Bucket Truck - 1st Renewal Option), however, as we discussed on the phone our price will have to increase due to our significant cost increases. Please see the attached quote with our new pricing for the 10/1/21-9/30/22 renewal period. The main reasons for the price increase are described below in the text of Kayla's e-mail. Let me know if you have any questions. Thank you!

Paul Hinson
Senior Account Manager
Altec Industries, Inc.
(205) 837-8293

From: Kayla Shoemaker <Kayla.Shoemaker@Altec.Com>
Sent: Friday, August 27, 2021 11:25 AM
To: Paul Hinson Jr. <Paul.Hinson@altec.com>
Subject: City of Jacksonville Quote 969190

Good morning Paul,
I've attached the most updated quote for City of Jacksonville renewal.
I have gone through and looked at the differences and the largest increase we are seeing is in the steel market. As a result of these increases, Altec has had to implement price increases effective on May 1st (4%) and August 1st (5%). We are seeing 3-5% increases on chassis as well, and we can safely assume those are due to steel increase as well. That is the reasoning in the increases from quote 869868 and 969190. Please let me know if you have any questions or need any other explanation.

Thank you,

Kayla Shoemaker
Altec Industries
200 Altec Drive
Elizabethtown, KY 42701
PHONE: (270) 982-8146
kayla.shoemaker@altec.com

For updates:
Facebook.com/Altec : Like us on Facebook
@AltecInc : Follow us on Twitter

August 24, 2021
Our 92nd Year

Ship To:
CITY OF JACKSONVILLE (FL)
2581 COMMONWEALTH AVE
JACKSONVILLE, FL 32254
US

Attn:
Phone: 904-387-8990
Email:

Bill To:
CITY OF JACKSONVILLE (FL)
ACCOUNTS PAYABLE SECTION
117 W DUVAL ST STE 375
JACKSONVILLE, FL 32202-0000
United States

Altec Quotation Number: 969190 - 1
Account Manager: Paul Hinson
Technical Sales Rep: Kayla Nicole Shoemaker

Item	Description	Qty	Price
	Unit		
1.	AT40G Unit Model	1	
2.	ALTEC Model AT40-G telescopic articulating Aerial device with ISO-Boom. A. ISO Boom: the inner telescopic fiberglass boom maintains full dielectric integrity even with the fiberglass inner boom fully retracted. B. Hydraulic platform leveling system. C. Hydraulic tool circuit at the platform. D. Emergency lowering valve at the platform. E. Single handle control at the platform with a safety interlock system. F. Two (2) operators and maintenance/parts manuals. G. Working height: 45.6 feet H. Side reach: 29.7 feet I. Low-power fiber-optic control system (FOC-L). J. Continuous rotation	1	
3.	Steel Hydraulic Reservoir, Bed Mounted, 15 Gallon Located on Curb Side of Cargo Area near bulkhead	1	
4.	Post style pedestal mounting	1	
5.	Single One-Man End-Mounted Platform With 180 Degree Rotator, 24 X 30 X 42. Platform is rated at 400 pounds. Control panel on platform dashboard provides controls for auxiliary functions. Includes emergency stop (push-pull) switch and rocker switches, which operate platform leveling, platform rotation, tools, and battery selector (for fiber-optic controls system). Composite fiberglass platform mounting bracket. (AT40G)	1	
6.	Platform Leveling At Lower Controls. AT40-G	1	
7.	Two (2) Platform Steps	1	
8.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1	

Item	Description	Qty	Price
9.	Platform liner for a 24 x 30 x 42 inch platform	1	
10.	4-Function Single Handle Fiber-Optic Controller.	1	
11.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1	
12.	Engine Start/Stop at the upper controls actuated through the Fiber-Optic controls system with Secondary Stowage System (AT40G)	1	
13.	Powder coat unit Altec White.	1	
	Unit & Hydraulic Acc.		
14.	HVI-22 Hydraulic Oil (Standard).	17	
15.	Standard Pump For PTO	1	
16.	Hot shift PTO for automatic transmission	1	
17.	Standard Altec PTO/Machine Functionality: PTO won't engage until parking brake is set.-Once parking (holding) brake is set, PTO and machine functions are enabled.-If parking (holding) brake is disengaged, both PTO and machine functions are disabled.	1	
18.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1	
19.	Scuff Pad, 24" x 30"	1	
	Body		
20.	Altec Body	1	
21.	Predesigned Body With Options	1	
22.	Steel Body	1	
23.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications: A. Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel. B. All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Stainless Steel Hinge Rods Extend Full Length Of Door. C. Heavy-Gauge Welded Steel Frame Construction. D. Integrated Door Header Drip Rail At Top For Maximum Weather Protection. E. Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes Mechanically Fastened. F. Steel Treated For Improved Primer Bond And Rust Resistance. G. Automotive Type Non-Porous Door Seals Fastened To The Door Facing. H. B-Line Channel Installed In Compartments	1	
24.	Smooth Galvanneal Steel Floor	1	
25.	Low-Side General Service (LGS)	1	
26.	Finish Paint Body Altec White	1	

Item	Description	Qty	Price
27.	Undercoat Body	1	
28.	108" Overall Body Length	1	
29.	94" Body Width	1	
30.	40" Body Compartment Height	1	
31.	20" Body Compartment Depth	1	
32.	5.5 Inch Drop-In Wood Cargo Retaining Board At Rear Of Body	1	
33.	Curbside Smooth Compartment Tops	1	
34.	Streetside Smooth Compartment Tops	1	
35.	Adhesive Strip Lighting (LED) Around Top And Sides Of Compartment Door Facings	6	
36.	Stainless Steel Rotary Paddle Latches With Keyed Locks	6	
37.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
38.	Standard Master Body Locking System (Standard Placement Is At Rear. Sidepacks With A Throughshelf/Hotstick Door At Rear, Standard Placement Is At The Front)	6	
39.	Gas Prop Rigid Door Holders On All Vertical Doors	1	
40.	Chains On All Horizontal Doors	1	
41.	One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel	1	
42.	Hotstick Shelf Extending Full Length Of Body On Curbside	1	
43.	Two Hotstick Brackets On Curbside	1	
44.	Standard Drop-Down Hotstick Door For One (1) Shelf On Curbside, Stainless Steel Slam Paddle Latch With Keyed Lock	1	
45.	1st Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
46.	1st Horizontal (SS) - Adjustable Shelf With Removable Dividers On 8" Centers	1	
47.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	2	
48.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	4	
49.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	2	
50.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	2	
51.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	4	
52.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	2	
53.	1st Vertical (CS) - Louvered Panel On Rear Wall To Ventilate Compartment	1	

Item	Description	Qty	Price
54.	1st Vertical (CS) - Inverter Storage Inside Of Body Compartment With Guard And Provisions For Remote GFCI Receptacle (Mounted On Top Shelf Unless Otherwise Specified)	1	
55.	1st Horizontal (CS) - Vacant	1	
56.	Rear Vertical (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
57.	38" L Steel Tailshelf, Width of Body. Includes Integrated Curbside Access Steps and One (1) U-Shaped Grab Handle at Curbside Rear.	1	
58.	Smooth Galvanneal Steel Tailshelf	1	
59.	Small Steel Grab Handle Installed At Rear	1	
60.	Steel U-Shaped Grab Handle	1	
	To be used with the access steps on tailshelf		
61.	Battery Storage In Remote Steel Enclosure, Located Outside Of Body Compartments	1	
	Installed in cargo area on CS against bulkhead.		
	Body and Chassis Accessories		
62.	ICC Underride Protection	1	
63.	Combination 2 Inch Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1	
64.	Receiver Hitch, 2 Inch, Class 4, Incorporated Into Frame Extension (Rated At 10,000 LB MGTW With 1,000 LB MVL)	1	
65.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1	
66.	Rear Torsion Bar Installed On Chassis	1	
	Position 2		
67.	Appropriate counterweight added for stability.	1	
68.	Cable Step Installed At Rear, Double Step with Rigid Top Step	1	
69.	Platform Rest, Rigid with Rubber Tube	1	
70.	Platform to be side stowed	1	
71.	Boom Rest for a Telescopic Unit	1	
72.	Mud Flaps With Altec Logo (Pair)	1	
73.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
74.	Slope Indicator Assembly For Machine Without Outriggers	1	

Item	Description	Qty	Price
75.	Fold Over, Post Style Cone Holder For Installation On A Front Bumper (Holds up to four 15"x15" large cones)	1	
76.	Fully Enclosed Ladder Box, Vertically Mounted, Steel, Roller At Rear, Retaining Chain, Typically Mounted At Rear Of Body Along Cargo Wall.	1	
	Installed on SS cargo area wall		
77.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1	
78.	5 LB Fire Extinguisher With Light Duty Bracket And Placard, Shipped Loose	1	
79.	Triangular Reflector Kit, Shipped Loose	1	
80.	Vinyl manual pouch for storage of all operator and parts manuals	1	
81.	Additional Body/Chassis Accessory	1	
	Send Chassis out for window tint. - 28% tint on front side windows and rear window and 15% non-reflective tint along the top of the windshield above the manufacture's AS-1 line.		
	Electrical Accessories		
82.	Compartment Lights Wired To Dash Mounted Master Switch	1	
83.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
84.	Altec Standard Amber LED Strobe Light with Brush Guard	2	
	Post mounted on SS and CS front of body. To be visible from front and rear of truck.		
85.	6-Position Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Oval Lights On Body Sides, Two (2) Round Lights At Rear	1	
86.	Work Light, LED, Undercarriage, Waterproof, 13" L	5	
	One (1) installed under each corner of the body, and the 5th one installed under the ICC bumper. - To be on a separate upfitter switch		
87.	Cargo Light, LED, 4 DIA, Grommet Mounted	3	
	Two (2) installed, evenly spaced in the CS wall to illuminate the cargo area, and One (1) installed in the top of the CS access steps to illuminate the steps. - Wired to an upfitter switch		
88.	Remote Spot Light, LED, Permanent Mount with Wireless Dash Mounted Controls and Programmable Wireless Remote	1	
	Mounted on the CS of the chassis hood		
89.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1	

Item	Description	Qty	Price
90.	7-Way Trailer Receptacle (Blade Type) Installed At Rear	1	
91.	Dodge Upfitter Switches (Supplied with Chassis)	1	
92.	Inverter, 2400 Watt, Pure Sine Wave, 120 VAC (Sensata #12/2400N) Installed in CS 1st Vertical	1	
93.	Inverter Wired Ignition Hot To Switch Mounted In Chassis Cab	1	
94.	Deep Cycle Auxiliary Battery For Vented Applications (Group 31) Installed in battery box located in cargo area on CS near bulkhead	2	
95.	120 Volt GFCI Receptacle Includes Weather-resistant Enclosure One (1) installed in CS 1st vertical with inverter - One (1) installed at the rear of the body on CS	2	
96.	Power Distribution Module (PDM-6) is a compact self-contained electronic system that provides a standardized interface with the chassis electrical system. (Includes Operator's Manual)	1	
97.	Install secondary stowage system.	1	
98.	PTO Indicator Light Installed In Cab	1	
	Finishing Details		
99.	Powder Coat Unit Altec White	1	
100.	Finish Paint Body Accessories Custom Color (Specify Color Code) All Steps and Grab Handles are to be Painted Safety Yellow	1	
101.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
102.	Heavy Duty Cargo Coating, Gator Hyde, Cargo Area Floor and Tailshelf	1	
103.	English Safety And Instructional Decals	1	
104.	Vehicle Height Placard - Installed In Cab	1	
105.	Placard, HVI-22 Hydraulic Oil	1	
106.	Dielectric test unit according to ANSI requirements.	1	
107.	DOT Certification Required Address to be provided upon award.	1	

Item	Description	Qty	Price
108.	Stability test unit according to ANSI requirements.	1	
109.	Regional Build	1	
110.	Delivery Of Completed Unit	1	
111.	Inbound Freight	1	
112.	As Built Electrical and Hydraulic Schematics to be Included In the Manual Pouch (Deps 024)	1	
113.	Completed Test Forms To Be Included In The Manual Pouch: -Stability Test Form -Dielectric Test Form (For Insulated Units)	1	
114.	AT40G FA Installation	1	
	Chassis		
115.	Altec Supplied Chassis	1	
116.	Chassis	1	
117.	2023 Model Year	1	
118.	Dodge Ram 5500	1	
119.	4x2	1	
120.	60 Clear CA (Round To Next Whole Number)	1	
121.	Regular Cab	1	
122.	Chassis Cab	1	
123.	Dual Rear Wheel	1	
124.	Chassis Color - White	1	
125.	Chassis Wheelbase Length - 144.5	1	
126.	Cummins 6.7L Turbo Diesel (Dodge)	1	
127.	Diesel	1	
128.	305 HP Engine Rating	1	
129.	Aisin AS69RC Automatic Transmission (Dodge Chassis)	1	
130.	GVWR 19,500 LBS	1	
131.	7,250 LBS Front GAWR	1	
132.	Spring Suspension	1	
133.	13,500 LBS Rear GAWR	1	

Item	Description	Qty	Price
134.	4.44 Axle Ratio	1	
135.	225/70R19.5 Front Tire	1	
136.	225/70R19.5 Rear Tire	1	
137.	Hydraulic Brakes	1	
138.	Park Brake In Rear Wheels	1	
139.	Dodge 3500-5500 Single Horizontal Right Side Exhaust	1	
140.	AZB - Heavy Duty Front Suspension Group	1	
141.	Dodge PTO Prep Package (Right Hand Side PTO) (LBN)	1	
142.	50-State Emissions	1	
143.	Clean Idle Certification	1	
144.	NFH - RAM 52 Gallon Fuel Tank (Rear)	1	
145.	RAM 9 Gallon DEF Tank (Under Cab Left Hand)	1	
146.	AM/FM Radio	1	
147.	Bluetooth	1	
148.	Air Conditioning	1	
149.	Cruise Control	1	
150.	Keyless Entry	1	
151.	Power Door Locks	1	
152.	Power Windows	1	
153.	Tinted Windshield	1	
154.	Other Interior Cab Options	1	
	Center console		
155.	Single Alternator (220 amp Minimum)	1	
156.	Block Heater	1	
157.	Cold Weather Group (Includes Block Heater)	1	
158.	Limited Slip Rear Axle	1	
159.	Power Mirrors with Heated Glass	1	
160.	Running Boards (Supplied By Chassis OEM)	1	

Item	Description	Qty	Price
161.	Snow Plow Package	1	
162.	Vinyl Split Bench Seat	1	
	Additional Pricing		
163.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	

Unit / Body / Chassis Total	**137,704.00**
FET Total	**0.00**
Total	**137,704.00**

Altec Industries, Inc.

BY

Kayla Nicole Shoemaker

Notes:

1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

2 The final fully loaded weight of the truck and structural ratings of the hitch assembly may reduce the towing capacity and the vertical load capacity of the finished truck. These capacities may not match the ratings of the chassis or hitch.

3 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

4 F.O.B. - Customer Site

5 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

6 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

7 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

8 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and it's subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

9 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

10 Interest charge of 1/2% per month to be added for late payment.

11 Any payment made by a credit card may be subject to a surcharge fee.

12 Delivery: 620-650 days after receipt of order PROVIDING:
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
C. Customer approval drawings are returned by requested date.
D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

13 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

14 This quotation is valid until OCT 01, 2022. After this date, please contact Altec Industries, Inc. for a possible extension.

15 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

16 FINANCING AVAILABLE: Please contact Altec Capital at (888) 408-8148 or email finance@altec.com for more information.

17 Please direct all questions to Paul Hinson at (270) 360-0600

SUBJECT: 2022 40-Foot Bucket Truck (Insulated Telescopic Articulating Aerial Device)

BID #: SC-0343-21

OPEN DATE: 3/31/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All of None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award to Altec Industries, Inc. by $122,176.00 for the period ending September 30, 2021. Total revised expenditure amount not to exceed $244,352.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo and Previous Award

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 5/6/2021

Teresa R Eubrey

OTHER:

ACTION OF AWARDING AUTHORITY DATE 5/6/21

NR APPROVED ✓ BH DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: 2022 40-Foot Bucket Truck (Insulated Telescopic Articulating Aerial Device)

BID #: SC-0343-21

OPEN DATE: 3/31/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All of None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 4 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Ring Power Corporation for failure to meet the requirements of the specifications.
Recommend approval of award to the lowest responsive, responsible bidder, Altec Industries, Inc. Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options Total expenditure amount not to exceed $122,176.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Rejection Letters and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE 4/22/2021

OTHER

ACTION OF AWARDING AUTHORITY

DATE 4/26/2021

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION