SUBJECT: Purchase of 23' RIB Patrol Boat (Silverships AM700 Model or Equivalent)

BID #: SC-0383-21 **OPEN DATE:** 5/19/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Silver Ships, Inc. by $2,766.00 for changes to the 23' RIB Patrol Boat (Silver Ships AM700). Total revised estimated expenditure amount not to exceed $178,472.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Quote and Previous Award

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: August 27, 2021

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management

From: David Hylazewski, Equipment Control Administrator DH

Re: Request approval increase award SC-0383-21 Purchase of 23' RIB Patrol Boat

Fleet Management is requesting approval to increase award with Silver Ships Inc by $2,766.00. The funds are necessary for the change in the propulsion of the boat due to long lead time for the Yamaha 300HP. Estimated amount of expenditures including increases will be $178,472.00. Total not to exceed amount of $178,472.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000

Salesperson: David Hunt
Email: dhunt@silverships.com
Phone Office: (251) 459-8320
Phone Cell: (251) 472-7290

SILVER SHIPS
MOBILE, AL

Quote Number A700028-CO1

Quote Date 08/25/21
Quote Expires 11/30/21

Customer: Jacksonville Sheriff Department
email: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>

GSA Contract Number:
47QSWA18D009G

FSS	Part	Description	Government Price	Qty	Extended
	Base Boat				
Open Mkt	OCP	Original Contract Price	$ 175,706.00	1	$ 175,706.00
-	-	-	$ -		$ -
	Propulsion Engines				
GSA Pending	S175-EB25	Suzuki 175 HP Electronic 25in shaft, Suzuki Precision Control	$ 11,235.00	2	$ 22,470.00
Open Mkt	F300XSB	Yamaha F300XSB, Offshore 4.2L Intrgrtd DES, Shaft Length - 25", DEC	$ 23,884.00	-1	$ (23,884.00)
-	-	-	$ -		$ -
	Propulsion Installation				
GSA	PSZK02	Twin Outboard Engine Rigging Kit and Installation, Suzuki	$ 15,105.00	1	$ 15,105.00
Open Mkt	PYAM01	Single Outboard Engine Rigging Kit and Installation, Yamaha	$ 10,925.00	-1	$ (10,925.00)
-	-	-	$ -		$ -
	Painting and Graphics				
	Hull Options				
	Console and Seating Options				
	Head and Galley				
	Electrical Systems DC				
	Electrical Systems AC				
	Communications and Navigation				
	Safety and Outfit Packages				
	Fire Systems and Accessories				
	Additional Options				
	Trailer				
	Delivery				
	Training				
-	-	-	$ -		$ -
-	-	-	$ -		$ -
	Price Summary				$ 173,472.00

Kurtz, Sheryl

From: Hylazewski, David
Sent: Thursday, August 26, 2021 7:52 AM
To: Kurtz, Sheryl
Subject: FW: updated quote and spec MARINE BOAT
Attachments: A70028-ChangeOrder_25Aug2021.pdf

Sheryl,

Could you please submit the paper work to increase the award by $2,766.00 to do a change order for the change in the propulsion of the boat due to long lead time for the Yamaha 300HP.

Thanks,

David Hylazewski
Equipment Control Administrator
City Of Jacksonville
Fleet Management Division
2581 Commonwealth Ave
Jacksonville, FL 32254
(904) 255-7470 Phone
(904) 509-8088 Cell
(904) 381-4607 Fax

From: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Sent: Wednesday, August 25, 2021 3:09 PM
To: Hylazewski, David <DavidHY@coj.net>
Cc: Preacher, Erik <ErikP@coj.net>
Subject: FW: updated quote and spec MARINE BOAT

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Attached is the documentation you requested from SilverShip. If you have any further questions, please let me know.

Thanks,
Dennis

Police Officer Dennis Bartilucci, 7509
Jacksonville Sheriff's Office | Marine Unit
Desk: 904.630.8965 | Cell: 904.334.5542

Just to follow up on our conversation. Please include in your email detailing the change in motors that the boat is designed for a twin-engine setup as well as single. They also wanted that included.

One other note, the police radios that will be installed are the Motorola APX6500's.

From: David Hunt <dhunt@silverships.com>
Sent: Tuesday, August 17, 2021 10:46 AM
To: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Cc: Rich Shelp <rshelp@silverships.com>
Subject: RE: updated quote and spec

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Hey brother, I sent a note to Suzuki to follow up right after I saw your email. Once I get something, I will hit you up.

From: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Sent: Tuesday, August 17, 2021 7:41 AM
To: David Hunt <dhunt@silverships.com>
Subject: RE: updated quote and spec

Any new word on the Suzuki lead time for the 150's or 200's?

From: David Hunt <dhunt@silverships.com>
Sent: Friday, August 13, 2021 1:02 PM
To: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Subject: RE: updated quote and spec

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Solid copy. I need to ping my zuke guy again to confirm the dates. However, they will be way better than Yamaha.

From: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Sent: Friday, August 13, 2021 11:56 AM
To: David Hunt <dhunt@silverships.com>
Subject: RE: updated quote and spec

Zuke 150 or 200

From: David Hunt <dhunt@silverships.com>
Sent: Friday, August 13, 2021 10:39 AM

Twin 150 Suzuki (digital) is $1500 over the current contract price.

Twin 175 Suzuki is $3000 over the current contract price.

In all of these scenarios, the list below is from fastest (at the top) to slowest.

Suzuki 350 – 49.5 MPH ($No charge and adds additional display, upgraded steering and mooring/anchor package)

Twin 175 Suzuki – 48.3 MPH ($3000 upcharge, no other changes)

Yamaha 300 – 46 MPH (18 month lead time, currently priced in the contract)

Twin 150 Suzuki – 44.9 MPH ($1500 upcharge, no other changes)

Twin 150 Yamaha – 44.9 MPH (Already on order, but no specific lead time, just faster than waiting 18 months)

Twin 140 – 43.7 MPH (credit back of approximately $1000, no other changes. Lead time may be an issue.)

From: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Sent: Tuesday, August 10, 2021 1:02 PM
To: David Hunt <dhunt@silverships.com>
Subject: RE: updated quote and spec

Thanks for the update. Can u run the numbers with twin zuke 140's

From: David Hunt <dhunt@silverships.com>
Sent: Tuesday, August 10, 2021 1:31 PM
To: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Cc: Rich Shelp <rshelp@silverships.com>
Subject: RE: updated quote and spec

****EXTERNAL EMAIL SOURCE****

This email was sent from a non-JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

So hey, how about this.

I can flip from Yamaha 300 to a single Suzuki 350 outboard. In addition to that:

Add second Garmin display (10 inch)
Add power assist steering
Add mooring and anchor package

This results in a no cost change. Like $70 cheaper than the current price.

If I bump to twin 200HP Suzuki with no other changes (same outfitting and all that), the price goes up by $4500 total.

Just saw your missed call. I will be calling shortly. Trying to wrap up with the boss right now.

From: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Sent: Tuesday, July 20, 2021 1:16 PM
To: David Hunt <dhunt@silverships.com>
Subject: RE: updated quote and spec

Hey Dave,

Please call me at your earliest convenience.

Thanks,
Dennis

Police Officer Dennis Bartilucci, 7509
Jacksonville Sheriff's Office | Marine Unit
Desk: 904.630.8965 | Cell: 904.334.5542
Dennis.Bartilucci@jaxsheriff.org

Connect with us: jaxsheriff.org or on social media
The Mission of the Jacksonville Sheriff's Office: "To Serve and Protect in Partnership with Our Community"

From: David Hunt <dhunt@silverships.com>
Sent: Wednesday, December 16, 2020 4:22 PM
To: Bartilucci, Dennis E. <Dennis.Bartilucci@jaxsheriff.org>
Subject: updated quote and spec

****EXTERNAL EMAIL SOURCE****

This email was sent from a non JSO account. Do not open any links or any attachments unless you trust the sender and know the content is safe.

Dennis,

Here you go brother.

Thanks!

Dave

David K Hunt
Business Development / Project Manager
Silver Ships Inc.
Direct: 251-459-8320
Mobile: 251-472-7290

SUBJECT: Purchase of 23' RIB Patrol Boat (Silverships AM700 Model or Equivalent)

BID #: SC-0383-21

OPEN DATE: 5/19/2021

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: Supply Contract – Date of award through September 30, 2021 with two (2) one (1) year renewal options

AGENCY: Fleet Management Division

BASIS OF AWARD: All or None to the lowest responsive, responsible bidder

NUMBER OF BIDS INVITED: 6 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to Silver Ships, Inc. for the purchase of a 23' RIB Patrol Boat (Silver Ships AM700). Period of service is from date of award through September 30, 2021 with two (2) one (1) year renewal options. Total expenditure amount not to exceed $175,706.00.

Funding Source: 51103.114001.564010.000000.00000000.00000.0000000 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation and Terms and Conditions

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 6/10/2021

OTHER

ACTION OF AWARDING AUTHORITY

DATE 6/11/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-02