SINGLE SOURCE AWARD **BID # SS-0250-20**

Subject: Frequentis PROTECT 911 Software Support

Department: Sheriff's Office

Description of Purchase:

Recommend approval of single source award to Frequentis USA, Inc. for software support for the Frequentis PROTECT 911 system. Period of service is from October 1, 2019 through January 31, 2020. Total not to exceed expenditure in the amount of $100,919.20.

Funding Source: SHPS171SS91-04662– To be encumbered by Purchase Order

Single Source Award To: Frequentis USA, Inc.

Price Justification: See attachment

Total Award: $100,919.20 **Requisition #:** N/A

Attachments: Single Source Form, Vendor Letter and Quote

Certification as to Single Source: Tony Davis, Director of Police Services, JSO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

TO: Gregory Pease
Chief of Procurement

THRU: Bill Clement, CPA
Chief, Budget

FROM: Tony Davis
Director, Police Services

SUBJECT: Award Request – Frequentis USA

DATE: Tuesday, September 10, 2019

The Jacksonville Sheriff's Office is requesting a Single Source award with Frequentis USA for the period October 1, 2019 through January 31, 2019. The not to exceed expenditure amount for the period is $100,919.20, the funding for this purchase will be SHPS171SS91 – 04662. Attached is the Single Source request, the letter from Frequentis USA, and the quote from the vendor for your review.

Please let me know if you require any additional information, thank you for your assistance.

Director J. R. Davis FOM

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Sheriff/Services/911

FUNDING SOURCE: SHPS171SS91 - 04662

BRIEF DESCRIPTION OF GOODS/SERVICES:

Software positions licenses, support and upgrades for 911 calltaker - Frequentis Protect 911 System at JSO for the period October 1, 2019 - January 31, 2020

Original equipment purchased on PXF-0397-13

AMOUNT OF PROJECT (attach quote): $100,919.20

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

Coverage Dates - October 1, 2019 through January 31, 2020

Tier II / III 24 x 7 x 365 on call support for upgrades, updates, and performance monitoring

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

Frequentis is the only manufacturer currently deploying this 911 call processing technology.

Proprietary software, programming and coding - specific to this vendor.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

This is the continuation of maintenance services provided under the original purchase agreement and services are only available from the OEM.

Submitted by: Gregory J. Feazell — Budget & Management Analyst Sr.

(Name) **(Title)**

Date: September 10, 2019

Requesting Agency's Director's Signature: Director J. R. Rus 6017

FREQUENTIS

FREQUENTIS USA, Inc.

July 29th, 2015

City of Jacksonville
911 Administration
501 East Bay Street
Jacksonville, Florida 32202

Subject: Sole Source for Frequentis PROTECT™ software

To whom it may concern,

This letter hereby attests that the software for the PROTECT™ 911 phone system is manufactured by Frequentis USA and is proprietary in nature. No unauthorized entity, without the consent of Frequentis USA, can service and support the PROTECT 911 phone system software without voiding manufacturer support.

Please do not hesitate to contact me if you have any questions.

Sincerely,

Matthew S. Hinckle
Director of Sales, Public Safety
Frequentis USA
matthew.hinckle@frequentis.com

FREQUENTIS USA, Inc.
www.frequentis.com/usa
8661 Robert Fulton Dr. Suite 100
Columbia, Maryland 21046
Voice: 301-657-8001
Fax: 301-657-8002
Incorporated in the State of Maryland
EIN: 52-2178926 CAGE Code: 1XKR9

FREQUENTIS
FOR A SAFER WORLD

September 4, 2019

City of Jacksonville
Attn: Mrs. Phyllis "Lori" Leonard
501 East Bay St
Jacksonville, FL 32202

Subject: Offer for Maintenance Extension, Offer No: 14384_2019_01311 JSO and JFR

Dear Mrs. Leonard,

Frequentis is pleased to offer a prorated 4 month extension of the maintenance agreement for our 911 system, PROTECT at JSO and JFR.

Duration and price:

Prorated Maintenance Year 7 JSO: 10/01/2019 – 01/31/2020 (4 Months): $60,551.88 based on monthly unit price of $15,137.88 as set forth for 2019 in previous purchase order PO9A04558.

Prorated Maintenance Year 7 JFRD: 10/31/2019 – 01/31/2020 (4 Months): $40,367.68 based on monthly unit price of $10,091.92 as set forth for 2019 in previous purchase order PO9A04559.

The total price is: $100,919.20

Specification of services:

- Tier II / III 24 x 7 x 365 On Call Support
- Supporting AK associates (Tier I support) as an escalation for any issues with PROTECT
- Remote monitoring and maintenance including weekly system checks

Dieter Eier
VP Products and Solutions
phone: (301) 634 0203
mobile: (301) 379 7227
fax: (301) 657 8002
email: dieter.eier@frequentis.com, dieter.eier@frq-usa.com

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: 911 Administration (Work Unit) | Communications (Division) | Services (Dept.)

Requestor: Phyllis C. Leonard, 9-1-1 Coordinator (Name) | 70174 (ID #) | 630-2317 (Phone) | 9/10/2019 (Date)

Deliver To Location: 501 E. Bay Street Room 216, Catherine Street Loading Dock, Jacksonville, FL 32202

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	4 Months Maintenance - software coverage				
2	911 Phone System Equipment - software maintenance				
3	calltaker workjstation and servers - system software support				
4					
5	JFRD PSAP - 24 positions - October 1, 2019 through January 01, 2020		4	10,091.92	40,367.68
6	Replaces PO9A04559				
7					
8	JSO PSAP - 36 positions -- October 1, 2019 through January 31, 2020		4	15,137.88	60,551.52
9	Replaces PO9A04558				
10					
11					
12				-	
13	Shipping & Handling				
14					
15	Purchase order number must appear on all invoices				
				TOTAL REQUEST	$ 100,919.20

Suggested Vendor: FREQUENTIS USA Vendor Phone: 301-657-8001 x 7911

Vendor Address / E-mail: JaxPro Vendor # 00012772

☐ Proprietary
☐ Sole Source If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund * * Enter name and # of Grant or Trust Fund

Justification / Repetitive Request Authorization / Notes:

Approvals:
1. Signature | 7017 (ID #) | 9/10/19 (Date)
2. Signature | 5581 (ID #) | 9/11/19 (Date)
3. Signature | 7453 (ID #) | 9/11/19 (Date)
4. Signature | 6817 (ID #) | 9/11/19 (Date)

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index ____ Subobject ____
Analyst ____ Date ____