SUBJECT: POLICE VEHICLES AND OUTFITTING

BID #: SC-0353-17 **OPEN DATE:** 12/07/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FLEET MANAGEMENT

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second and final renewal options with Duval Ford for Group 1. Period of service is from October 1, 2018 through September 30, 2019. Total revised estimated annual expenditure amount is $6,220,291.00, to include a price increase for vehicles 5, 6, 7, 8 & 10 as outlined in the attached memo. Total expenditure amount not to exceed $29,730,353.00.

Funding Source: AFFM513-06401 - To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Awards

This award is subject to appropriation by the City in the fiscal year beginning October 1, 2018. No funds have been appropriated to date. The City has no obligation for payment and work hereunder is not authorized unless funds are appropriated for the work herein. A written notification will be provided in the event that funds are appropriated.

Analyst: _____
Annette Burney

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Crisencio Tongol, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FINANCE AND ADMINSTRATION DEPARTMENT

FLEET MANAGEMENT DIVISION

Jacksonville

Where Florida Begins.

Date: August 28, 2018

To: Gregory Pease, Chief of Procurement Division

Thru: Cris Tongol, Chief of Fleet Management Division

From: Erik Preacher, Fleet Financial Services Manager

Re: Recommendation of Approval of Second (2nd) Renewal for SC-0353-17 Police Vehicles and Outfitting for the City of Jacksonville

Fleet Management Division is requesting approval to utilize the Second (2nd) renewal option for the Police Vehicles and Outfitting to Duval Ford. Estimated annual expenditure to include price increase as outlined in the attached memo is $6,220,291.00. Period of Service is October 1, 2018 through September 30, 2019

Total estimated expenditure not to exceed $6,220,291.00. Total expenditure not to exceed $29,730,353.00.

Funding Source: AFFM513-06401 to be encumbered by purchase order.

2581 Commonwealth Ave. Jacksonville, FL 32254 Phone: 904.255-7490 Fax: 904.381.4607 www.coj.net

BID PROPOSAL FORM

PURCHASE OF MOTOR VEHICLES CITYWIDE

GROUP 1: POLICE CARS: VENDOR SUPPLIED ACCESSORIES

Vehicle #1	Unit	YEAR 1 PRICE	INCREASE	YEAR 2 PRICE	INCREASE	YEAR 3 PRICE
FORD INTERCEPTOR SEDAN - FULL PATROL WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	30788	100	30888		
Vehicle #2						
FORD INTERCEPTOR SEDAN - SARGENT AND LIEUTENANT WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	29399	100	29499		
Vehicle #3						
FORD INTERCEPTOR SEDAN - MARKED TRAFFIC WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	31778	100	31878		
Vehicle #4						
FORD INTERCEPTOR SEDAN - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	28127	100	28227		
Vehicle #5						
FORD INTERCEPTOR UTILITY - FULL PATROL WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	35281	$ 871.34	36152.34	550	36702.34
Vehicle #6						
FORD INTERCEPTOR UTILITY- K-9 WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER.	Each	39103	540	39643	1058	40701
Vehicle #7						
FORD INTERCEPTOR UTILITY- SARGENT AND LIEUTENANT WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	33121	540	33661	530	34191
Vehicle #8						
FORD INTERCEPTOR UTILITY - MARKED TRAFFIC WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	36011	540	36551	629	37180
Vehicle #9						
FORD INTERCEPTOR UTILITY - COMMUNITY SERVICE VEHICLE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	32001	540	32541		
Vehicle #10						
FORD FUSION SEDAN - DETECTIVE WITH ALL OPTIONS SUPPLIED AND INSTALLED BY DEALER	Each	19327	0	19327	72	19399

Kurtz, Sheryl

From: Preacher, Erik
Sent: Monday, August 27, 2018 3:04 PM
To: Hylazewski, David; Kurtz, Sheryl
Subject: FW: Year 3 Price Increase Document
Attachments: YEAR 3 PRICE INCREASE FOR POLICE BID.xlsx.pdf

Please prepare for awards. Thank you.

Erik Preacher
Fleet Financial Services Manager
City of Jacksonville
Fleet Management Division
2581 Commonwealth Ave
Jacksonville, FL 32254
Phone: 904-255-7434
Cell: 904-759-1035
Fax: 904-387-8904

From: Raynor, Jeff [mailto:jeff.raynor@duvalford.com]
Sent: Monday, August 27, 2018 12:26 PM
To: Preacher, Erik
Subject: Year 3 Price Increase Document

EXTERNAL EMAIL: This email originated from a non-COJ email address. Do not click any links or open any attachments unless you trust the sender and know the content is safe.

Hey Sir! Happy Monday! Here is the price increase for year three.

Thanks for the opportunity!

Jeff

--
Jeff Raynor
Fleet Director
Duval Ford
904-315-6577

If Serving is Below You, Leadership is Beyond You.
-Anonymous-

DATE	AWARD	AMENDMENTS	NTE
AWARD SC-0353-17	12/15/2016	$12,971,180.00	$12,971,180.00
1ST RENEWAL	11/2/2017	$10,230,840.00	$23,202,020.00
INCREASE	1/4/2018	$35,086.00	$23,237,106.00
INCREASE	2/15/2018	$272,956.00	$23,510,062.00
2ND RENEWAL	PENDING	$6,220,291.00	$29,730,353.00

SUBJECT: POLICE VEHICLES AND OUTFITTING

BID #: SC-0353-17 **OPEN DATE:** 12/07/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FLEET MANAGEMENT

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to amend the award with Duval Ford, LLC to upgrade the options for the purchase of nine (9) vehicles as outlined below in the increase amount of $272,956.00. Total revised estimated annual expenditure amount is $10,538,882.00, for a total expenditure amount not to exceed $23,510,062.00.

Vehicle # 1 - 2018 Ford Interceptor Sedan 1 @ $28,081.00
Vehicle # 1 - 2018 Ford Interceptor Sedan 1 @ $25,369.00
Vehicle # 5 - 2018 Ford Interceptor Utility 7 @ $31,358.00

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

Analyst: Annette Burney

RESPECTFULLY SUBMITTED: for – GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: C.J. Thompson, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 2/15/18

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/15/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: POLICE VEHICLES AND OUTFITTING

BID #: SC-0353-17 **OPEN DATE:** 12/07/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FLEET MANAGEMENT

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award with Duval Ford by $35,086.00 to cover price increases for Setina Seat upgrades on vehicle #5, 2018 Interceptor SUV Full Patrol and vehicle #8, 2018 Interceptor SUV Marked Traffic. The cost per vehicle is $331.00. Total revised estimated annual expenditure amount is $10,265,926.00, for a total expenditure amount not to exceed $23,237,106.00.

Funding Source: AFFM513-06401 – To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Quote and Previous Awards

Analyst: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: C.J. Thompson, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 01/04/18

Teresa R Eichner OTHER:

ACTION OF AWARDING AUTHORITY DATE 1/04/18

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: POLICE VEHICLES AND OUTFITTING

BID #: SC-0353-17 **OPEN DATE:** 12/07/2016

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FLEET MANAGEMENT

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 10 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from October 1, 2017 to date of award. Recommend approval to utilize the first of two (2) renewal options with Duval Ford for Group 1. Period of service is from date of award through September 30, 2018. Total revised estimated annual expenditure amount is $10,230,840.00, to include a price increase for the Ford Interceptor Utility and the Ford Interceptor Sedan models as outlined in the attached memo. Total expenditure amount not to exceed $23,202,020.00.

Funding Source: AFFM513-06401 - To be encumbered by purchase order

Attachments: Recommendation Memo, Vendor Letter and Previous Award(s)

Analyst: Annette Burney **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: C.J. Thompson, Chief, Fleet Management Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 11/02/17

Teresa R Eichner OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/02/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: **POLICE VEHICLES AND OUTFITTING**

BID# SC-0353-17 OPEN DATE: **2016-12-07**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:

SUPPLY CONTRACT - DATE OF AWARD THROUGH SEPTEMBER 30, 2017 WITH TWO (2) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: **FLEET MGMT**

BASIS OF AWARD: **BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER**

NUMBER OF BIDS INVITED 10 NUMBER RECEIVED 3 OTHER 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to the lowest responsive, responsible bidder for Group 1, Duval Ford LLC, for the purchase of police vehicles. Groups 2 - 4 will not be awarded. Period of service is from date of award through September 30, 2017. Total not to exceed expenditure in the amount of $12,971,180.00.

Funding Source: AFFM511-06401 - To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Terms and Conditions

BUYER: ANNETTE BURNEY RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: **C.J. Thompson, Chief, Fleet Management Division**

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)

ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/15/16

Teresa R. Eichar OTHER:

ACTION OF AWARDING AUTHORITY DATE: 12/15/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Sam E. Mousa

Sam E. Mousa
Chief Administrative Officer
For Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

FORM GB-108, Revised 12/2007