10

SINGLE SOURCE AWARD **BID # SS-13694-23**

Subject: EZ-IO INTEROSSEOUS VASCULAR ACCESS SYSTEM

Department: JACKSONVILLE FIRE AND RESCUE

Description of Purchase:

Recommend approval of a Single Source award to Teleflex LLC for EZ-IO Interosseous Vascular Access System for the Jacksonville Fire and Rescue Department. Period of service is for One (1) Year from date of award. Total award expenditure amount not-to-exceed $250,000.00.

Funding Source: 00111.125004.552170.000000.00000000.00000.0000000 - To be encumbered by Purchase Order Release (s).

Single Source Award To: Teleflex LLC

Price Justification: See attachment

Total Award: $250,000.00 **Requisition #:** FRRRS-500040-23

Attachments: Agency Memo, Single Source Form, Supplier Letter/Quote

Certification as to Single Source: David S. Castleman, Division Chief/Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Olive Wallace-Cohen

Dustin Freeman, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

OFFICE OF THE CHIEF OF RESCUE

December 06, 2022

TO: Dustin L. Freeman, Director of Procurement

FROM: David S. Castleman, Division Chief/Rescue

RE: **Sole source Recommendation**

The Jacksonville Fire and Rescue Department uses the ARROW EZ-IO Intraosseous Vascular Access System exclusively. The EZ-IO System requires proprietary patented needles and power driver technology. No other IO needle will work with these drivers, which are carried on all JFRD Rescue Units. Teleflex LLC. is a wholly owned subsidiary of Teleflex Incorporated.

Therefore, we are recommending the Procurement Department proceed with the single source one year blanket contract in the amount of $250,000.00 awarded to Teleflex LLC.

Thank you

515 N. Julia Street | Jacksonville, FL 32202-4128 | Phone: 904.255.3302 | Fax: 904.255.7787 | davids@coj.net

JUSTIFICATION FOR SINGLE SOURCE (JSS)

Pursuant to the City of Jacksonville Procurement Code§ 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

1. Requesting Agency:	Jacksonville Fire & Rescue
2. Nature and/or description of the requirement being requested. ***Identify each item, component or service being procured. (Attach quote/proposal):*** ***Why does the City need these particular goods or services?***	EZ-IO 25MM NEEDLE (BOX OF 5) EZ-IO 15MM NEEDLE (BOX OF 5) EZ-IO POWER DRIVER EZ-STABILIZER(BOX OF 5) EZ-IO POWER DRIVER VASCULAR ACCESS PACK The Jacksonville Fire and Rescue Department uses the ARROW EZ-IO Intraosseous Vascular Access System exclusively. The EZ-IO System requires proprietary patented needles and power driver technology. No other IO needle will work with these drivers, which are carried on all JFRD Rescue Units.
3. Provide a detailed justification as to why the requested goods/services can only be efficiently and effectively procured through the recommended Single Source vendor:	Teleflex LLC. is a wholly owned subsidiary of Teleflex Incorporated. No other IO needle will work with these drivers, which are carried on all JFRD Rescue Units.
4. Date of Request	12/15/2022

5. Summary of Market Research

[Provide a description of the market research performed, how it was performed, by whom, and market research results. Please spell out acronyms.]

[Thorough Internet and web based research conducted by JFRD Rescue Division Chief, David Castleman. Teleflex LLC was found to be the single provider for the required IO needles for the power driver technology currently carried on all JFRD Rescue Units.]

6. Other Documentation (Check and attach all that apply)

√ Supplier Quote

√ Single Source Memo signed by Director

☐ **Other** [Click here to list other documentation.]

Teleflex

Special Price Agreement

Contract No. 50211678
Account No. 1073902
City of Jacksonville Fire

City of Jacksonville Fire
And Rescue
Attn: Logistics
355 Ellis Road South
JACKSONVILLE FL 32254
USA

Contract Type	Notification Type	Replacement for	Printed on	Contract Dates
Direct	Renewed	50172383	12/02/2022	01/01/2023-12/31/2023

Teleflex LLC is pleased to offer this pricing for purchases made directly through Teleflex LLC. This pricing is offered only for the account(s) listed herein. Teleflex LLC reserves the right to adjust this pricing at any time. Typographical errors are subject to correction. All purchases are subject to Teleflex LLC's Standard Terms and Conditions of Sale - Products (https://www.teleflex.com/usa/en/legal/terms-and-conditions-of-sale/index.html), which are incorporated herein by reference and shall take precedence over any different, additional or conflicting terms set forth in any customer purchase order or other document presented in connection with the purchase of products hereunder.

Additional Comments

Material	Brand	Material Description	Units	SUoM	Qty/SUoM	Price USD	Valid From	Valid To
9001-VC-005	Arrow	EZ-IO 25MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2023	12/31/2023
9018-VC-005	Arrow	EZ-IO 15MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2023	12/31/2023
9058	Arrow	EZ-IO POWER DRIVER	1	EA		299.00	01/01/2023	12/31/2023
9065	Arrow	EZ-IO POWER DRIVER VASCULAR ACCESS PACK	1	EA		39.95	01/01/2023	12/31/2023
9066-VC-005	Arrow	EZ-STABILIZER(BOX OF 5)	1	BX	5EA/BX	50.00	01/01/2023	12/31/2023
9079-VC-005	Arrow	EZ-IO 45MM NEEDLE (BOX OF 5)	1	BX	5EA/BX	550.00	01/01/2023	12/31/2023

Teleflex LLC
3015 Carrington Mill Blvd Morrisville, NC 27560
Tel: (919) 544-8000 Fax: (919) 433-4995 Email:contractservices@teleflex.com www.teleflex.com

Teleflex

Special Price Agreement

Contract No. 50211678 **Account No.** 1073902 City of Jacksonville Fire	**Page** 2 of 2

City of Jacksonville Fire
And Rescue
Attn: Logistics
355 Ellis Road South
JACKSONVILLE FL 32254
USA

Contract Type	Notification Type	Replacement for	Printed on	Contract Dates
Direct	Renewed	50172383	12/02/2022	01/01/2023-12/31/2023

Teleflex LLC is pleased to offer this pricing for purchases made directly through Teleflex LLC. This pricing is offered only for the account(s) listed herein. Teleflex LLC reserves the right to adjust this pricing at any time. Typographical errors are subject to correction. All purchases are subject to Teleflex LLC's Standard Terms and Conditions of Sale - Products (https://www.teleflex.com/usa/en/legal/terms-and-conditions-of-sale/index.html), which are incorporated herein by reference and shall take precedence over any different, additional or conflicting terms set forth in any customer purchase order or other document presented in connection with the purchase of products hereunder.

Additional Comments

Customer No.	Customer Name	Customer Address	Valid From	Valid To
1073902	City of Jacksonville Fire	355 Ellis Road South / Jacksonville FL 32254	01/01/2023	12/31/2023

Teleflex®

Teleflex

3015 Carrington Mill Blvd.
Morrisville, NC 27560
USA
Phone: 866-246-6990
Fax: 866-804-9881

teleflex.com

January 5, 2023

RE: **Teleflex LLC—Sole Source for the Arrow® EZ-IO® Intraosseous Vascular Access System**

Dear Valued Customer:

Thank you for your interest in the Arrow® EZ-IO® System, which uses a proprietary patented needle and power driver technology. Teleflex is the sole manufacturer of these components. The EZ-IO® System is currently the only battery-operated intraosseous vascular access device that may be extended for up to 48-hour dwell time.*

Through our direct sales team, Teleflex LLC, a wholly owned subsidiary of Teleflex Incorporated, markets, sells and/or services all non-federal Arrow® EZ-IO® Device customers within the continental United States.

Please call our customer service to assist you with any questions or concerns: 1-866-246-6990.

Sincerely,

Morgan Rankin
Vice President, Sales
Emergency Medicine

*The Arrow EZ-IO® System is indicated anytime in which vascular access is difficult to obtain in emergent, urgent or medically necessary cases for up to 24 hours. For patients ≥12 years old, the device may be extended for up to 48 hours when alternate intravenous access is not available or reliably established.

Teleflex, the Teleflex logo, Arrow and EZ-IO are trademarks or registered trademarks of Teleflex Incorporated or its affiliates. All other trademarks are trademarks of their respective owners. © 2021 Teleflex Incorporated. All rights reserved. MC-000964rev10