SUBJECT: CISCO CATALYST SWITCH

BID #: XF-0534-17 **OPEN DATE:** N/A

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: ONE-TIME PURCHASE

AGENCY: JACKSONVILLE SHERIFF'S OFFICE

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 31 **NUMBER RECEIVED:** 7 **NO BID:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the lowest bidder, D.D. Office Products, Inc. dba Liberty Paper & Printing for failure to meet the requirements of the specifications for parts.

Recommend approval of award to the second lowest responsive, responsible bidder, Presidio Networked Solutions LLC, for the purchase of a Cisco Catalyst 6509-E Switch bundle in the amount of $190,195.80.

Funding Source: SHPP011ISM-06429 – To be encumbered by purchase order

Attachments: Recommendation Memo, Tabulation, Rejection Letter, Terms and Conditions and Scope of Work

Analyst: _____ Annette Burney

RESPECTFULLY SUBMITTED: _____ for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Bill Clement, Chief, Budget and Management Division, Jacksonville Sheriff's Office

---

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Jacksonville Sheriff's Office

Duval County, Florida

Mike Williams, Sheriff

501 E. Bay Street
Jacksonville, FL 32202

August 17, 2017

TO: Greg Pease
Chief of Procurement, City of Jacksonville

THRU: Bill Clement
Chief of Budget and Management Division, Jacksonville Sheriff's Office

FROM: George Chakhtoura
IT, Crime Analysis and Fusion Center Senior Executive, Jacksonville Sheriff's Office

SUBJECT: Recommendation of Award for Bid # XF-0534-17 Cisco Catalyst Switch

---

There were seven responses received for BID # XF-0534-17.

After reviewing all written responses received for BID # XF-0534-17 we recommend the following:

DD Office Products, Inc. dba Liberty Paper & Printing was the lowest bidder with a bid of $136,363.70, however we recommend their bid be rejected due to not meeting the bid specifications for the following reasons.

The bidder quoted alternate part numbers as follows (See attached for confirmation):

Part Number Requested	Part Number Quoted
VS-C6509E-SUP2T	WS-C6509E-SUP21
VS-S2T-10G	VS-S2T-106
FERRITE-BEAD	Not quoted
CON-SNTP-93108TCX	CON-SNTP-93108TC

The bid stated "no-substitutions" so we ask that their offering be rejected.

We recommend awarding to Presidio Networked Solutions LLC, the next lowest responsive, responsible bidder with a bid price of $190,195.80.

The funding source is as follows:

$190,195.80 Index Code: SHPP011ISM SubObject: 06429 FY: 2017

TITLE: CISCO CATALYST SWITCH - PAGE 1
BID NO.: XF-0534-17
OPEN DATE: AUGUST 16, 2017 @ 2:00 P.M.
BUYER: Steve Burakowski
No. Invited: (5) **No. Received ( )** **No Bids: (0)**
Recorded By: GAIL SAMPSON

ITEM	DESCRIPTION	QTY	UNIT	JPT-TECH (7) UNIT PRICE	JPT-TECH EXTENDED TOTAL	PRESIDIO NETWORKED SOLUTIONS LLC (2) UNIT PRICE	PRESIDIO EXTENDED TOTAL	LUMBEE GROUP (4) UNIT PRICE	LUMBEE EXTENDED TOTAL	HOWARD TECHNOLOGY SOLUTIONS (6) UNIT PRICE	HOWARD EXTENDED TOTAL
1	CISCO CATALYST SWITCH	1	EACH	$368,000.00	$368,000.00	$166,622.40	$166,622.40	$178,200.37	$178,200.37	$326,304.00	$326,304.00
1	CISCO NEXUS 9300	2	EACH	$63,255.00	$126,510.00	$11,786.70	$23,573.40	$12,336.54	$24,673.08	$54,486.00	$108,972.00
	GRAND TOTAL				$494,510.00		$190,195.80		$202,873.45		$435,276.00
	TERMS:			2% 30 DAYS		NOT LISTED		NOT LISTED		NOT LISTED	
	DELIVERY:			15 DAYS		NOT LISTED		60 DAYS		49	
	CONFLICT OF INTEREST:			YES		YES		YES		YES	
	ACKNOWLEDGEMENT OF ADDENDUMS(0):			N/A		N/A		N/A		N/A	

TITLE: CISCO CATALYST SWITCH - PAGE 2
BID NO.: XF-0534-17
OPEN DATE: AUGUST 16, 2017 @ 2:00 P.M.
BUYER: Steve Burakowski
No. Invited: (5) **No. Received ( )** **No Bids: (0)**
Recorded By: GAIL SAMPSON

ITEM	DESCRIPTION	QTY	UNIT	DD OFFICE PRODUCTS, INC. dba LIBERTY PAPER & PRINTING (1) UNIT PRICE	EXTENDED TOTAL	CDW GOVERNMENT LLC (3) UNIT PRICE	EXTENDED TOTAL	APRISA TECHNOLOGY LLC (5) UNIT PRICE	EXTENDED TOTAL
1	CISCO CATALYST SWITCH	1	EACH	$116,293.52	$116,293.52	$162,642.75	$162,642.75	$195,796.75	$195,796.75
1	CISCO NEXUS 9300	2	EACH	$10,035.09	$20,070.18	$13,876.00	$27,752.00	$12,244.62	$24,489.24
	GRAND TOTAL				$136,363.70		$190,394.75		$220,285.99
			TERMS:	NOT LISTED		30 DAYS		NOT LISTED	
			DELIVERY:	25 DAYS		2-10 DAYS		30DAYS	
			CONFLICT OF INTEREST:	YES		YES		YES	
			ACKNOWLEDGEMENT OF ADDENDUMS(0):	N/A		N/A		N/A	

PROCUREMENT DIVISION

Jacksonville
Where Florida Begins.

August 28, 2017

5025 Hampton Street
Los Angeles, CA 90058

NOTIFICATION OF FORMAL BID REJECTION

BIDDERS' NAME: DD Office Products, Inc., dba Liberty Paper

CONTACT NAME: Taheri Rangwala, Business Dev. Manager

BID NUMBER: XF-0534-17

NAME OF BID: Cisco Catalyst Switch

DATE OPENED: August 16, 2017

REASON FOR REJECTION:

Agency is recommending rejecting the lowest bidder for failure to meet the bid requirements for the submission of alternate parts pricing. The bid specified no substitutes.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, FACSIMILE NUMBER (904) 255-8837.

ANALYST SIGNATURE: _____
ANNETTE L. BURNEY

Leslie-Burney, Annette

From: Leslie-Burney, Annette
Sent: Monday, August 28, 2017 9:41 AM
To: 'taheri@libertypp.com'
Cc: Freeman, Dustin
Subject: REJECTION NOTICE: XF-0534-17 CISCO CATALYST SWITCH
Attachments: COJ Procurement.pdf

Taheri, please find the attached notice of award rejection for the above bid. Please email me with any questions or concerns regarding the notice.

Thank you,

Annette L. Burney
Purchasing Analyst
Procurement Division
Finance and Administration Department
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Ph.: 904-255-8810
Fax: 904-360-8527
Email: aburney@coj.net

*** Privacy Act: This communication may contain privileged or other official city information. If you are not the intended recipient or believe that you have received this communication in error, please reply to the sender indicating that fact and delete the copy you received. It is a violation of Federal Law to print, copy, retransmit, disseminate, or otherwise use this information.

-----Original Message-----
From: P0697@coj.net [mailto:P0697@coj.net]
Sent: Monday, August 28, 2017 9:36 AM
To: Leslie-Burney, Annette
Subject: COJ Procurement

Please open the attached document. It was scanned and sent to you using a Xerox Multifunction Printer.

Attachment File Type: pdf, Multi-Page

Multifunction Printer Location: Ed Ball 8th Floor
Device Name: P0697

For more information on Xerox products and solutions, please visit http://www.xerox.com

CISCO CATALYST SWITCH For CITY OF JACKSONVILLE SHERIFF's OFFICE
Cisco Catalyst 6509-E Switch (VS-6509E-SUP2T)

Line #	Mfg Part #	DESCRIPTION	Qty	Customer Price per unit	Extd. Price
1	WS-C6509E-SUP21	Catalyst 6509-E Switch Chassis 9 Slot - 9 x Expansion Slot Slot.	1	$ 11,799.00	$ 11,799.00
2	CON-SNTP-VSO9E2T ✓	SNTC 24X7X7 Catalyst Chasis+Fan Tray + Sup2T (12months)	1	$ 7,123.48	$ 7,123.48
3	WS-C6509-E-FAN ✓	INCLUDED	1	$ -	$ -
4	WS-X6K-SLOT-CVR-E ✓	INCLUDED	4	$ -	$ -
5	VS-S2T-106	INCLUDED	1	$ -	$ -
6	VS-F6K-PFC4 ✓	INCLUDED	1	$ -	$ -
7	MEM-C6K-INTFL1GB ✓	Internal 1G Compact Flash	1	$ 378.43	$ 378.43
8	MEM-SUP2T-2GB ✓	INCLUDED	1	$ -	$ -
9	VS-SUP2T-10G ✓	INCLUDED	1	$ -	$ -
10	S2TISK9NZ-15201SY ✓	INCLUDED	1	$ -	$ -
11	WS-X6824-SFP-2T ✓	Catalyst 6500 24-port GigE Mod: fabric-enabled with DFC4	1	$ 5,407.88	$ 5,407.88
12	WS-SVC-NAM3KS2T-K9 ✓	NAM-3 FOR KEYSTONE SUP2T BNDL	1	$ 32,815.00	$ 32,815.00
13	CON-SNTP-WSSVNAM3 ✓	CCW US ONLY SMARTNET 24X7 4HR CATALYST 6500 SERIES NAM-3 600GB	1	$ 4,978.61	$ 4,978.61
14	MEM-C6K-APP-24GB ✓	INCLUDED	1	$ -	$ -
15	NAM3-HDD-600G ✓	INCLUDED	1	$ -	$ -
16	WS-SVC-NAM-3-K9 ✓	INCLUDED	1	$ -	$ -
17	SC-SVC-NAM3-6.1-K9 ✓	INCLDUED	1	$ -	$ -
18	WS-CAC-8700W-E ✓	Catalyst 6500 8700W Enhanced AC Power Supply	2	$ 4,704.00	$ 9,408.00
19	CAB-AC-C6K-TWLK ✓	INCLUDED	6		$ -
20	VS-S2T-10G ✓	Cat 6500 Sup 2T with 2 x 10GbE and 3 x	1	$ 8,820.00	$ 8,820.00
21	VS-F6K-PFC4 ✓	INCLUDED	1	$ -	$ -
22	VS-SUP2T-10G ✓	INCLUDED	1	$ -	$ -
23	MEM-SUP2T-2GB ✓	INCLDUED	1	$ -	$ -
24	MEM-C6K-INTFL1GB ✓	Internal 1G Compact Flash	1	$ 367.92	$ 367.92
25	C6800-16P10G ✓	Catalyst 6800 16 port 10GE with integrated DFC4	1	$ 7,730.00	$ 7,730.00
26	C6800-16P10G= ✓	Catalyst 6800 16 port 10GE with integrated DFC4	1	$ 7,730.00	$ 7,730.00
27	SFP-10G-LR= ✓	10GBASE-LR SFP Module	20	$ 986.76	$ 19,735.20
				TOTAL	$ 116,293.52

Pablo Raposo
8/11/17

Submitted by: DD Office Products Inc. dba Liberty Paper

Detailed Technical Specifications

Line Item # 1 – Cisco Catalyst 6509-E Switch (VS-C6509E-SUP2T) configured as follows:

Quantity 1 Bundle:

Qty	Description	Part #
	Bundle Must Contain the Following:	
1	SNTC-24X7X4 Catalyst Chassis+Fan Tray + Sup2T (12 Months)	CON-SNTP-VS09E2T
1	Catalyst 6509-E Chassis Fan Tray	WS-C6509-E-FAN
2	FERRITE-BEAD	FERRITE-BEAD
4	Catalyst 6500 Enhanced chassis line card slot cover	WS-X6K-SLOT-CVR-E
1	Cat 6500 Sup 2T with 2 x 10GbE and 3 x 1GbE with MSFC5 PFC4	VS-S2T-10G
1	Cat 6k 80G Sys Daughter Board Sup2T PFC4	VS-F6K-PFC4
1	Internal 1G Compact Flash	MEM-C6K-INTFL1GB
1	Catalyst 6500 2GB memory for Sup2T and Sup2TXL	MEM-SUP2T-2GB
1	Catalyst 6500 Supervisor Engine 2T Baseboard	VS-SUP2T-10G
1	Cisco CAT6000-VS-S2T IOS IP SERV NPE	S2TISK9NZ-15201SY
1	Catalyst 6500 24-port GigE Mod: fabric-enabled with DFC4	WS-X6824-SFP-2T
1	NAM-3 for Keystone Sup2T bundles	WS-SVC-NAM3KS2T-K9
1	SNTC-24X7X4 Cisco Catalyst 6500 Series NAM-3 600GB (12 Months)	CON-SNTP-WSSVNAM3
1	Cat6500 24GB Service Module Memory	MEM-C6K-APP-24GB
1	Hard Drives - 600G - for NAM-3	NAM3-HDD-600G
1	Cisco Catalyst 6500 Series NAM-3	WS-SVC-NAM-3-K9
1	Cisco Prime NAM Software Version 6.1 for NAM3	SC-SVC-NAM3-6.1-K9
2	Catalyst 6500 8700W Enhanced AC Power Supply	WS-CAC-8700W-E
6	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	CAB-AC-C6K-TWLK
1	Cat 6500 Sup 2T with 2 x 10GbE and 3 x 1GbE with MSFC5 PFC4	VS-S2T-10G
1	Cat 6k 80G Sys Daughter Board Sup2T PFC4	VS-F6K-PFC4
1	Catalyst 6500 Supervisor Engine 2T Baseboard	VS-SUP2T-10G
1	Catalyst 6500 2GB memory for Sup2T and Sup2TXL	MEM-SUP2T-2GB
1	Internal 1G Compact Flash	MEM-C6K-INTFL1GB
1	Catalyst 6800 16 port 10GE with integrated DFC4	C6800-16P10G
1	Catalyst 6800 16 port 10GE with integrated DFC4	C6800-16P10G=
20	10GBASE-LR SFP Module	SFP-10G-LR=

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

Bid # X[illegible]84-17

Cisco Catalyst Switch City [illegible]cksonville Sherriff's Office

Line Item # 2 CISCO Nexus 9300 with 48P 10G BASE-T 6P 100G QSFP28 (N9K-993108TC-EX)

Line #	Mfg Part #	DESCRIPTION	Qty	Customer Price per unit	Extd. Price
1	N9K-C93108TC-EX	Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28	1	$ 8,111.25	$ 8,111.25
2	CON-SNTP-93108TC	SNTC 24X7x 4HR SNTC NEXUS 9300 WITH 48P 10G BASE-T AND 6P 10 (12MONTHS)	1	$ 1,581.84	$ 1,581.84
3	NXOS-70314.3	Nexus 9K/3K NX-OS Maintenance Software Re. 7.0 (3) 4.3	1	0	$ -
4	N3K-C3064-ACC-KIT	Nexus 3K/9K Fixed accessory Kit	1	0	-
5	NXA-FAN-30CFM-F	Nexus 2K/3K/9K Single Fan, Port Side Exhaust	4	0	$ -
6	NXA-PAC-650W-PE	Nexu NEBs AC 650W PSU- Port Side Ethernet	2	0	$ -
7	CAB-9K12A-NA	Power Cord , 125VAC 13A NEMA 5-15 plug, North America	2	0	$ -
8	CVR-QSFP-SFP10G=	QSFP to SFP10G adapter	2	$ 129.00	$ 258.00
9	SFP-H10GB-CU1M=	10GBASE-CU SFP+ Cable 1 Meter	2	$ 42.00	$ 84.00
			SUBTOTAL each		$ 10,035.09
			TOTAL 2 units		$ 20,070.18

Salvi Rapoil

submiied by: DD Office Products, Inc. dba Liberty Paper

Line Item # 2 – Cisco Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28 (N9K-C93108TC-EX) configured as follows:

Quantity 2:

Qty	Description	Part #
1	Cisco Nexus 9300 with 48p 10G BASE-T and 6p 100G QSFP28	N9K-C93108TC-EX
1	SNTC-24X7X4 Nexus 9300 with 48p 10G BASE-T and 6p 10 (12 Months)	CON-SNTP-93108TCX
1	Nexus 9k/3K NX-OS Maintenance Software Rel 7.0(3)I4.3	NXOS-703I4.3
1	Nexus 3K/9K Fixed Accessory Kit	N3K-C3064-ACC-KIT
4	Nexus 2K/3K/9K Single Fan, port side exhaust airflow	NXA-FAN-30CFM-F
2	Nexus NEBs AC 650W PSU - Port Side Exhaust	NXA-PAC-650W-PE
2	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	CAB-9K12A-NA
2	QSFP to SFP10G adapter	CVR-QSFP-SFP10G=
2	10GBASE-CU SFP+ Cable 1 Meter	SFP-H10GB-CU1M=

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

TERMS AND CONDITIONS

CISCO CATALYST SWITCH

1. SCOPE

   The Jacksonville Sheriff's Office of the City of Jacksonville, Florida, is currently accepting bids to obtain source(s) of supply for the item(s) as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide the item(s) and to obtain pricing commitments for Cisco Catalyst Switch.

2. AWARD

   Award will be ALL OR NONE to the lowest responsive, responsible bidder. Bidders must bid on all items in all groups to be considered for award. All awards are subject to the availability of funds.

3. TERM OF AGREEMENT

   One Time Purchase.

4. PRE-BID CONFERENCE

   Not Applicable

5. REQUIREMENTS

   Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller. **SUBMIT PROOF WITH BID.**

6. STATE CONTRACTS

   The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The City reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

7. QUANTITIES

   Quantities indicated are fixed.

8. PRICES

   All unit prices shall include freight, delivery and handling charges to the delivery locations as outlined in the bid documents.

9. ESCALATION/DE-ESCALATION

   Not Applicable

10. DELIVERY

    Delivery will be made to the Police Memorial Building, Police Supply, 501 East Bay Street, Catherine Street Loading Dock, Jacksonville, FL 32202. **All deliveries must be scheduled a minimum of one business day in advance.** A packing slip shall accompany all shipments, which shall indicate, at a

minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide items(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlines in the specifications supersede this section.

14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

15. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include the purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

16. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. A copy of the insurance certificate must be submitted within ten (10) days of award notice. Bid number should be listed on the insurance certificate.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK

Specifications and Requirements

CISCO CATALYST SWITCH

Products must be new. Refurbished, Remanufactured, Rebuilt or Used parts are not acceptable.

No Substitutions.

Vendor **MUST** be an authorized dealer/reseller/distributor of equipment/software and specifically must be a Cisco certified reseller. **Submit proof with bid submittal.**

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK