SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17 **OPEN DATE: 2016-11-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to retroactive the period of service from December 22, 2019 to date of award.

Recommend approval to utilize the first of three (3) one (1) year renewal options to the seven (7) pre-qualified vendors for the FULL SERVICE WIRING AND CABLING SERVICES that have successfully met the requirements as specified in the bid documents: AEC Electrical Contractors, Inc., Converged Communications now acquired by A3 Communications, Inc., Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W.W. Gay Fire & Integrated Systems, Inc. Period of service will be from date of award through December 21, 2020.

Funding for this award to be encumbered by various accounts on a project by project basis and to be executed by purchase order(s)

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

Procurement Division

January 23, 2020

TO: **Greg Pease, Chief of Procurement Division**

1/22/20 **THRU:** **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

FROM: **Thomas Ossi, Technology Contract and Records Manager, ITD** Thomas Ossi

SUBJECT: **SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications**

Information Technologies Division (ITD) submitted a bid for Full Service Wiring and Cabling Services – Request for Qualifications bid was awarded on December 22, 2016.

The award recommendation pre-qualified seven (7) vendors that successfully met the requirements as specified in the bid documents based on three years prior experience in installing and repairing telephone/data/electrical systems and equipment and performing related work. The vendors provide engineering and design analysis for proposed projects to determine the cost, design, scope of work, and as-built drawings in AutoCAD.

ITD Management recommends awarding all seven vendors as previously awarded on SC-0310-17 Full Service Wiring and Cabling Services; AEC Electrical Contractors, Inc., Professional Telephone Services, Inc. d/b/a Converged Communications, Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W. W. Gay Fire & Integrated Systems, Inc. On September 30, 2019 A3 Communications acquired Converged Communications. A3 Communications, Inc. has provided a letter indicating their intent to exercise the 1st renewal option on this award.

The service contract was awarded for three (3) years from date of award, with three (3) one (1) year renewal options. The awarded vendors have provided documentation indicating their intent to exercise the first one (1) year renewal option of three. Period of services to be ratified back to December 22, 2019 through December 21, 2020.

Funding for this award to be encumbered by Purchase Order by various funding sources on a project by project basis.

Your favorable consideration of this request is appreciated.

Attachments: Vendor(s) Renewal Option Letters

CC: Robert Gray, AITO, Technology Infrastructure Manager
Michael Rooney, Network and Telecom Infrastructure Manager, ITD

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17 **OPEN DATE: 2016-11-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject Lumbee Group for being non-responsive, specifically for not meeting or providing documentation for the following minimum requirements: Three (3) years prior experience in installing and repairing telephone/data/electrical systems and equipment and performing related work, Copies of all licenses and certifications applicable to winning an award in any of the parts of this solicitation, and Ability to provide engineering and design analysis for proposed projects to determine the cost, design, scope of work, and as-built drawings in AutoCAD.

Recommend approval to pre-qualify the following seven (7) vendors that have successfully met the requirements as specified in the bid documents: AEC Electrical Contractors, Inc., Professional Telephone Services, Inc. d/b/a Converged Communications, Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W.W. Gay Fire & Integrated Systems, Inc.

Funding for this award to be encumbered by various accounts on a project by project basis.

Attachments: Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions, Scope of Services, Rejection Letter

Analyst: _____ CHELSEY RENFROE

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/22/16

_____ _____ OTHER: _____

_____ _____

_____

ACTION OF AWARDING AUTHORITY DATE 12/22/16

APPROVED ✓ DISAPPROVED

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Sam E. Mousa
Chief Administrative Officer
For: Mayor Curry
Under Authority of:
Executive Order No. 2015-05

A.E.C Electrical Contractors, Inc.

7005 Lloyd Road West Jacksonville, Fl 32220 904-766-6848 fax 904-766-7140

January 16, 2020

Attn: Thomas Ossi
Technology Contract and Records Manager
City of Jacksonville
Finance & Administration
Information Technologies Division

Re: 1st renewal option

Mr. Ossi,

This letter shall serve as our letter of intent for AEC Electrical Contractors Inc. We intent to exercise the 1st renewal option on this award SC-0310-17.

Period of services 12/22/2019 through 12/21/2020.

Please feel free to contact with any questions.

Sincerely,

Wayne Alderman

NCS

NETWORK CABLING SERVICES, INC.

365 College Dr. Middleburg FL 32068
Phone: 904-276-2695 Fax: 904-276-0716
Email: cnobles@ncscabling.com

Date: 01/15/2020

To: City of Jacksonville

Re: SC-0310-17 Full Service Wiring and Cabling Services

To Whom it may concern,

Network Cabling Services fully intends to exercise the 1st renewal option for 1 year on this award SC-0310-17

Period of services: 12/22/2019 through 12/21/2020.

Cody Nobles
Project Manager
Network Cabling Services, Inc.

TIETJEN TECHNOLOGIES INC.

HONESTY AND QUALITY

Bicsi CORPORATE MEMBER

51 WEST 7th STREET, ATLANTIC BEACH, FLORIDA 32233 Ph: (904) 270-0070 Fax: (904) 246-7240

Daytona, FL (386) 864-2383
FL: EC 0002234

www.cableTTI.com

Brunswick, GA (912) 248-0265
GA: LVU 406220

Tietjen Technologies intends to exercise our 1st renewal option for 1 year on this award SC-0310-17. Period of services 12/22/2019 through 12/21/2020.

Ian Tietjen
President
Tietjen Technologies, Inc.

038 Kinley Ro
uilding B
mo, SC 290
03.744.5000
03.731.6046

02 Sangaree Park Court
uite 9
ummerville, SC 29486
43.767.7771
43.767.7775 f

4 Pelham Ridge Drive
uite C
reenville, SC 29615
54.672.0273
03.731.6046 f

911 Associates Lane
uite G1
harlotte, NC 28217
04.253.4020
03.731.6046 f

249 ACC Boulevard
uite 105
aleigh, NC 27617
19.948.4600
03.731.6046 f

0700 Abbotts Bridge Road
uite 140
uluth, GA 30097
04.382.9490
04.382.9491 f

316 Greenland Road
cksonville, FL 32258
04.886.0080
03.731.6046 f

Inc.
5000

ast

COMMUNICATIONS, INC.
he Source. One Solution.
88.809.1473 toll free
ww.a3connect.com

A3

January 23, 2020

City of Jacksonville

RE: SC-0310-17 Full Service Wiring and Cabling Services

Please accept this letter as our intent to exercise the 1st renewal option on this award SC-0310-17 for the period of services 12/22/2019 through 12/21/2020.

Sincerely,

Steve Stephens

Steve Stephens
Branch Manager - Jacksonville
sstephens@a3communications.com

1038 Kinley Road
Building B
Irmo, SC 29063
803.744.5000
803.731.6046 f

102 Sangaree Park Court
Suite 9
Summerville, SC 29486
843.767.7773
843.767.7775 f

14 Pelham Ridge Drive
Suite C
Greenville, SC 29615
864.672.0273
803.731.6046 f

1911 Associates Lane
Suite G1
Charlotte, NC 28217
704.253.4020
803.731.6046 f

7249 ACC Boulevard
Suite 105
Raleigh, NC 27617
919.948.4600
803.731.6046 f

10700 Abbotts Bridge Road
Suite 140
Duluth, GA 30097
404.382.9490
404.382.9491 f

6316 Greenland Road
Jacksonville, FL 32258
803.744.5000
803.731.6046 f

Inc. 500

fast 50

A3 COMMUNICATIONS, INC.
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888.809.1473 toll free
www.a3connect.com

A3 communications

One of America's Fastest Growing Systems Integrators.

December 20, 2019

To whom it may concern,

A3 Communications acquired Converged Communications in Jacksonville, FL, on September 30, 2019. All invoices will now have A3 Communications in place of Converged Communications. All payments should be made out to A3 Communications via Check or ACH. Please find our banking information below.

Lockbox:

A3 Communications
Division 700
PO Box 117343
Atlanta, GA 30368-7343

For ACH Payments:

Beneficiary Bank:	SunTrust Bank
Bank Address:	303 Peachtree Street Atlanta, GA 30303
ABA Number:	Upon Request
Beneficiary Acct #:	Upon Request
SWIFT Code:	Upon Request

Our W-9 is attached for use as well. If you have any further questions please contact our Accounts Receivable department at ar@a3communications.com.

Sincerely,

Michael Spires, *Senior Financial Analyst*
Direct: (803) 744-5000 x 5072
Email: mspires@a3communications.com

Robin L. Exum

EXUM COMMUNICATIONS

EXUM ELECTRIC, INC. (EC #13007553)

TO: City of Jacksonville DATE: January 15, 2020

ATTN: Mr. Thomas Ossi

SUBJECT: Full-Service Wiring and Cabling Services – Renewal SC-0310-17

Dear: Mr. Ossi,

It is the intent of Exum Communications / Exum Electric, Inc. to exercise the first one-year renewal option of award #SC-0310-17 Full-Service Wiring and Cabling Services.

Thank you for the opportunity to provide services to the City of Jacksonville.

Sincerely,

Mary S Exum

Mary S. Exum
Sales / Marketing
procoj2007.doc

3599 Lenox Avenue, Unit 2 *Jacksonville, Florida 32254* *(904) 646-9917* *www.exum.net*

W.W. GAY FIRE & INTEGRATED SYSTEMS, INC.
522 STOCKTON STREET • JACKSONVILLE, FLORIDA 32204 • PHONE: 904-387-7973• www.wwgfp.com

January 17, 2020

Attn: Tom Ossi
Technology Contract and Records Manager
City of Jacksonville
214 N. Hogan Street, 9th floor
Jacksonville, Fl 32202
Tossi@coj.net

W.W. Gay Fire & Integrated Systems, Inc. will renew and exercise our 1st of the 3 one-year renewal options (12/22/2019 through 12/21/2020). We will also honor the same pricing, terms and conditions which are originally outline in bid on the SC-0310-17 Full Wiring and Cabling Services Contract.

Please call me if you have any questions or concerns.

Sincerely,

Davelin Young

Davelin Young, RCDD
Phone No. 904-394-7375
Cell No. 904-233-1535
Email address dyoung@sciensbuildingsolutions.com
W. W. Gay Fire & Integrated Systems, Inc.

VT Group

January 23, 2020

City of Jacksonville
Finance and Administration
Information Technologies Division
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202

Subject: Intent to Exercise 1st Renewal Option
Reference: SC-0310-17- Full Service Wiring and Cabling Services

Dear Mr. Ossi,

VT Milcom intends to support the exercise of the 1st renewal option of the above referenced contract for a service period of 12/22/19 through 12/21/20. Please feel free to contact me at (757) 217-0795, therisa.korom@vt-group.com or Nicole Graves at (757) 217-0724, Nicole.graves@vt-group.com if you need anything further.

Sincerely,

Therisa Walker
Contracts
Administrator

Digitally signed by Therisa Walker Contracts Administrator
Date: 2020.01.23 15:42:39 -05'00'

Therisa Walker
VT Milcom Inc.