SINGLE SOURCE AWARD **BID # SS-0385-20**

Subject: COURTROOM REFRESH AND UPGRADE TO EXISTING EQUIPMENT

Department: Court Administration/Court House

Description of Purchase:
Recommend approval of Single Source Award to Visionworx DBA CCS for audio visual and refresh to C1, C2 and C3 Courtrooms, Grand Jury Room, Jury Assembly Room and Clerk Administration Meeting Room. Period of service will be three (3) fiscal years in the amount of $1,300,000.00 to be spent in the budgeted amount of $433,333.00 for all three (3) fiscal years. Total requested annual expenditure for this fiscal year is $433,333.00. Total expenditure amount not to exceed $1,300,000.00.

Funding for this award to be encumbered by account COC1011JS-069403, to be executed by purchase order(s).

Single Source Award To: Visionworx DBA CCS

Price Justification: See Attached

Total Award: $1,300,000.00 **Requisition #** 267948

Attachments: Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Joseph Stelma Jr., Trial Court Administrator

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE
"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Court Administration/ Court House

FUNDING SOURCE: COCI011JS/ 069403 DM-Office Equipment

BRIEF DESCRIPTION OF GOODS/SERVICES:

This is a refresh and installation of new equipment to replace existing components and new components in the C1, C2, and C3 court rooms, Grand Jury room, Jury Assembly room, and Clerk Admin Mtg room. The vendor will provide and install new components that will not only replace old & end of life products currently installed in the courtrooms but also must ensure that these communicate with existing equipment

AMOUNT OF PROJECT (attach quote): $433,333

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

See Attached AV Upgrades

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

The Vendor Visionworx dba CCS is the company that installed the original AV components in the court house and continues to provide maintenance and repairs as needed to parts and services under warranty. They are a local company that can provide same day service for repairs and maintenance to the existing equipment as well as provide new equipment that will need to communicate with the existing equipment. All new parts and services will be under warranty. The vendor wrote the program that allows the integration of the hardware

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Any outside company that provides maintenance or repairs will void the warranties for those parts. The vendor is the only company that can integrate to the existing equipment and make sure that the new equipment communicates with the existing equipment. The vendor wrote the program that allows for the integration of the hardware for the components.

Submitted by: Joseph Stelma Jr. (Name) Trial Court Administrator (Title)

Date: 1/14/20

Requesting Agency's Director's Signature:

Procurement Division ____

March, 2017

FOURTH JUDICIAL CIRCUIT OF FLORIDA
FINANCE & ACCOUTING DEPARTMENT
501 WEST ADAMS STREET
JACKSONVILLE, FL 32202

MEMORANDUM

DATE: January 13, 2020

TO: Greg Pease, Chief of Procurement Division

FROM: Joseph G. Stelma Jr., Trial Court Administrator

THRU: Charles Patterson, Administrative Services Manager

RE: Visionworx DBA CCS – Courtroom refresh and upgrade to existing equipment

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Court Administration is requesting the approval to purchase Audio Visual upgrades and refresh to C1, C2 and C3 Courtrooms, Grand Jury Room, Jury Assembly Room and the Clerk administration meeting room from Visionworx DBA CCS. The services and equipment provided are a part of the needed refresh and installation of new equipment to replace existing components and new components that will not only replace old and end of life products currently installed in the courtrooms, but also must ensure that these communicate with existing equipment. The current equipment in place in these rooms were installed by the vendor and have warranties attached to them that could be voided if the equipment and upgrades are provided by a different vendor. The vendor is the author of the program that allows the hardware to be integrated with the new and existing components.

The vendor is the company that initially installed the original AV components and continues to provide repairs and maintenance as needed. The company can ensure that any new equipment installed would communicate with the existing equipment so that all AV equipment communicates with each other to continue to provide service to the courtrooms for trials.

The overall refresh and upgrades will span 3 fiscal years and has been approved by the Mayor's office in the amount of $1,300,000.00 to be spent in the budgeted amount of $433,333 for all 3 fiscal years. The total not-to-exceed amount for this request for this Fiscal year is $433,333.00. The funding source is COCI011JS – 069403.

Your favorable consideration of our request is greatly appreciated.

Presenting Better Solutions

Sole Source Justification memo

The source code embedded in all the current Duval County Courthouse AV systems is a proprietary code and the intellectual property of CCS Presentations. In order to make changes and modifications to these systems, it's imperative that the uncompiled source code be present and available. If it isn't, the code will need to be written from scratch.

1. CCS owns and maintains the intellectual property (source code) required for the large-scale upgrade to the current systems. The upgrade does not replace all components just specific parts. The costs of re-writing the code from scratch by another vendor would be exorbitant.
2. CCS is the only company with the intimate knowledge of the detailed infrastructure of the existing AV Systems at the courthouse. Having been involved while the building was being built and the only company to service, maintain, and upgrade the AV systems since the building was built. We're aware of the thousands of strands of cables, the hundreds of cable paths, and the intricate AV wiring in all equipment racks, evidence carts, jury walls, and floor chase throughout the building.
3. CCS is the only local AV company that has the internal staff capacity to meet the needs and demands of the courthouse on a weekly or even daily basis for service.
4. CCS has a Certified Symetrix programmer on staff, full time, in the Jacksonville office. This is a requirement to provide, install, and program the Symetrix equipment.

10393 Fortune Parkway, Jacksonville, FL 32256
Phone: 904-998-7227 Fax: 904-998-7225

CCS

Presenting Better Solutions

Duval County Courthouse Upgrade Phases

YEAR 1

Project/Room	Cost/room	# of Rooms	Total
Clerk IT Conference Room	$ 16,775.10	1	$ 16,775.10
Jury Assembly	$ 61,889.03	1	$ 61,889.03
Grand Jury	$ 46,356.22	1	$ 46,356.22
Courtrooms (avg cost/room)	$ 23,367.75	13	$ 303,780.75
Partial Equip	$ 4,531.90	1	$ 4,531.90
			$ 433,333.00

YEAR 2

Project/Room	Cost/room	# of Rooms	Total
Courtrooms (avg cost/room)	$ 23,367.75	18	$ 420,619.50
Partial Equip	$ 12,713.50	1	$ 12,713.50
			$ 433,333.00

YEAR 3

Project/Room	Cost/room	# of Rooms	Total
Courtrooms (avg cost/room)	$ 23,367.75	18	$ 420,619.50
Partial Equip	$ 12,713.50	1	$ 12,713.50
			$ 433,333.00

Project Total			**$ 1,299,999.00**

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