**SUBJECT: CISCO SMARTNET SUPPORT AND MAINTENANCE**

**BID #: SC-0303-18** **OPEN DATE: 2017-11-08**

**GENERAL GOVERNMENT AWARDS COMMITTEE**

**KIND AND BASIS OF CONTRACT:**
SUPPLY CONTRACT – ONE (1) YEAR OR THREE (3) YEARS FROM DATE OF AWARD

**AGENCY:** INFORMATION TECHNOLOGIES DIVISION

**BASIS OF AWARD:** LOWEST RESPONSIVE, RESPONSIBLE BIDDER

**NUMBER OF BIDS INVITED:** 7 **NUMBER RECEIVED:** 4 **OTHER:** 0

**SUMMARY OF BIDS AND RECOMMENDED ACTIONS:**
Recommend approval to reject Thomas Gallaway Corporation dba Technologent, for not bidding on all items as stated in the Terms and Conditions.

Recommend approval to reject CDW Government, LLC., for not submitting pricing on the bid proposal form as required in the Supplemental Conditions.

Accordingly, recommend approval of award to the lowest responsive, responsible bidder, Presidio Networked Solutions, LLC, for Cisco SmartNet support and maintenance. Period of service is retroactive from November 1, 2017 through October 30, 2018. Total award expenditure not-to-exceed $242,120.15.

Funding for this award to be encumbered by account AFIT531CSCS-04662, to be executed by purchase order(s).

**Attachments:** Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions, Rejection Letters

**Analyst:** _____
CHELSEY FLEMING

**RESPECTFULLY SUBMITTED:** _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

**CONCURRENCE BY:** Kenneth Lathrop, Chief of Information Technologies Division

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**(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)**
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____

**ACTION OF AWARDING AUTHORITY** DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

11/22/17 14:14:11
Procurement Division

November 20, 2017

**TO:** Greg Pease, Chief of Procurement Division

**THRU:** Kenneth E. Lathrop, Chief of Information Technologies / CIO Kenneth E. Lathrop

**FROM:** Thomas Ossi, Technology Contract and Records Manager Thomas Ossi

JP 11/20/17

**RE:** **SC-0303-18 Cisco Smartnet Support & Maintenance**

Information Technologies Division submitted an RFP to Procurement Division for solicitation of Cisco Smartnet Support and Maintenance Bid # SC-0303-18.

Procurement Division received four (4) vendor responses and zero (0) no bids which opened on November 8, 2017. Procurement Division forwarded the bid tabulation sheet and the bid responses for review.

As indicated and recorded on the bid tabulation sheet ITD Management recommends awarding the bid to Presidio Networked Solutions, LLC as the lowest responsive, responsible bidder in the amount of $242,120.15.

| VENDOR | TOTAL AWARD AMOUNT |
|---|---|
| **PRESIDIO NETWORKED SOLUTIONS, LLC** | **$242,120.15** |
| LUMBEE RESOURCE MANAGEMENT GROUP, LLC. | $282,515.20 |

ITD maintenance and support coverage begins on November 1, 2017 through October 31, 2018.

Funding source will be Index Code: AFIT531CSCS Sub Object: 04662.

Thank you for considering this request.

Cc: Robert Gray, Technology Infrastructure Manager
Michael Rooney, Network and Telecom Infrastructure Manager

Title: CISCO SMARTNET SUPPORT & MAINTENANCE
Bid # SC-0303-18
Bid Date: 11/8/17
Buyer: Chelsey Fleming
No. Invited: 7 No. Received: 4 No Bids: 0
Recorded By: Gail Sampson 11/8/2017
Date

| Item # | Product Number | Description | Serial Number | Qty | Contract | Service level | Begin Date | 12 Month Term END DATE(DD-MON-YYYY)* | 36 Month Term END DATE(DD-MON-YYYY)* | PRESIDIO NETWORKED SOLUTIONS, LLC. | | | | LUMBEE RESOURCE MANAGEMENT GROUP, LLC. | | | | THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT | | | | CDW GOVERNMENT, LLC. | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price |
| 1 | WS-C6504-E | Catalyst 6500 Enhanced 4-slot chassis,5RU,no PS,no Fan Tray | FXS1828Q5VP | 1 | 200290142 | SNTP | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $3,286.98 | $3,286.98 | $9,130.50 | $9,130.50 | $3,643.07 | $3,643.07 | $10,067.99 | $10,067.99 | | | | | | | | |
| 2 | AIR-CAS-3KC-K9 | Context Aware Engine for Clients License For 3K Clients | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $972.00 | $972.00 | $2,700.00 | $2,700.00 | $1,077.30 | $1,077.30 | $2,977.23 | $2,977.23 | | | | | | | | |
| 3 | AIR-WIPS-AP-25 | Wireless IPS License, Supporting 25 Cisco Monitor Mode Aps | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $938.79 | $938.79 | $2,607.75 | $2,607.75 | $1,046.58 | $1,046.58 | $2,730.54 | $2,730.54 | | | | | | | | |
| 4 | AIR-CAS-3KC-K9 | Context Aware Engine for Clients License For 3K Clients | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $972.00 | $972.00 | $2,700.00 | $2,700.00 | $1,077.30 | $1,077.30 | $2,977.23 | $2,977.23 | | | | | | | | |
| 5 | VMW-VS5-EP-1A= | VMware vSphere 6 Enterprise Plus (1 CPU),1yr Support Require | 15024-0J36P-68C63-9C0U6-3D775 | 1 | 200301301 | ISV1 | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $827.82 | $827.82 | $2,299.50 | $2,299.50 | $963.38 | $963.38 | $2,437.93 | $2,437.93 | | | | | | | | |
| 6 | VMW-VS5-EP-1A= | VMware vSphere 6 Enterprise Plus (1 CPU),1yr Support Require | 5502M-4JJA6-28A6C-9U9A2-A1GN1 | 1 | 200301301 | ISV1 | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $827.82 | $827.82 | $2,299.50 | $2,299.50 | $963.38 | $963.38 | $2,437.93 | $2,437.93 | | | | | | | | |
| 7 | R-PI21-SW-K9 | Prime Infrastructure 2.1 Software | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4.05 | $4.05 | $11.25 | $11.25 | $4.49 | $4.49 | $12.41 | $12.41 | | | | | | | | |
| 8 | L-PI2X-LF-100 | Prime Infrastructure 2.x - Lifecycle - 100 Device Lic | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,457.19 | $1,457.19 | $4,047.75 | $4,047.75 | $1,615.06 | $1,615.06 | $4,462.80 | $4,462.80 | | | | | | | | |
| 9 | L-PI2X-AS-100-P | Prime Infrastructure 2.x - Assurance - 100 Device Lic (Prom) | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $729.00 | $729.00 | $2,025.00 | $2,025.00 | $807.98 | $807.98 | $4,462.80 | $4,462.80 | | | | | | | | |
| 10 | L-PI2X-BASE | Prime Infrastructure 2.x Base License | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $15.39 | $15.39 | $42.75 | $42.75 | $17.06 | $17.06 | $47.13 | $47.13 | | | | | | | | |
| 11 | WS-C6509-E | Catalyst 6500 Enhanced 9-slot chassis,14RU,no PS,no Fan Tray | SMC1044003B | 1 | 95713736 | SNT | 1-Jan-18 | 31-Oct-18 | 31-Oct-20 | $7,912.66 | $7,912.66 | $25,057.35 | $25,057.35 | $6,328.58 | $6,328.58 | $16,504.45 | $16,504.45 | | | | | | | | |
| 12 | CISCO2921/K9 | Cisco 2921 w/3 GE,4 EHWIC,3 DSP,1 SM,256MB CF,512MB DRAM,IPB | FTX1535ALW6 | 1 | 95713736 | SNT | 18-Jul-17 | 31-Oct-18 | 31-Oct-20 | $547.54 | $547.54 | $1,483.47 | $1,483.47 | $546.32 | $546.32 | $1,485.48 | $1,485.48 | | | | | | | | |
| 13 | ASA5520-AIP20-K9 | ^^ASA 5520 Appliance w/ AIP-SSM-20, SW, HA, 4GE+1FE, 3DES/AES | JMX1721808Y | 1 | 95713736 | SU1 | 18-Jul-17 | 30-Sep-18 | 30-Sep-18 | $3,069.02 | $3,069.02 | $3,069.03 | $3,069.03 | $3,058.53 | $3,058.53 | $3,029.41 | $3,029.41 | | | | | | | | |
| 14 | WS-C3850-12S-E | Cisco Catalyst 3850 12 Port GE SFP IP Services | FCW1938D1JU | 1 | 95713736 | SNT | 18-Jul-17 | 31-Oct-18 | 31-Oct-20 | $655.72 | $655.72 | $1,776.60 | $1,776.60 | $475.82 | $475.82 | $1,293.81 | $1,293.81 | | | | | | | | |
| 15 | WS-C3850-12S-E | Cisco Catalyst 3850 12 Port GE SFP IP Services | FOC1938X1P4 | 1 | 95713736 | SNT | 18-Jul-17 | 31-Oct-18 | 31-Oct-20 | $655.72 | $655.72 | $1,776.60 | $1,776.60 | $475.82 | $475.82 | $1,293.81 | $1,293.81 | | | | | | | | |
| 16 | LIC-CUCM-10X-ESS-A | UC Manager-10.x Essential User License User | | 122 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4.86 | $592.92 | $13.50 | $1,647.00 | $5.39 | $657.58 | $14.88 | $1,815.36 | | | | | | | | |
| 17 | LIC-UWL-PRO-A | Services Mapping SKU, Under 1K UWL PRO users | | 100 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $64.80 | $6,480.00 | $157.74 | $15,774.00 | $75.41 | $7,541.00 | $170.45 | $17,045.00 | | | | | | | | |
| 18 | LIC-CUCM-10X-ENH-A | UC Manager-10.x Enhanced Single User License | | 13 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $26.73 | $347.49 | $74.25 | $965.25 | $29.63 | $385.19 | $81.87 | $1,064.31 | | | | | | | | |
| 19 | UNITYCN10-STD-USR | One Unity Connection 10.x Voice Messaging User | | 10 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $12.15 | $121.50 | $33.75 | $337.50 | $14.14 | $141.40 | $37.21 | $372.10 | | | | | | | | |
| 20 | ER10-USR-1-UPG | EMRGNCY RSPNDR USR LIC 1 PHN UPGD TO 10X FROM 9X OR EARLIER | | 2 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1.62 | $3.24 | $4.50 | $9.00 | $1.80 | $3.60 | $4.96 | $9.92 | | | | | | | | |
| 21 | ER10-USR-1-UPG | EMRGNCY RSPNDR USR LIC 1 PHN UPGD TO 10X FROM 9X OR EARLIER | | 1848 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1.62 | $2,993.76 | $4.50 | $8,316.00 | $1.80 | $3,326.40 | $4.96 | $9,166.08 | | | | | | | | |
| 22 | UNITYCN10-STD-USR | One Unity Connection 10.x Voice Messaging User | | 545 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $12.15 | $6,621.75 | $33.75 | $18,393.75 | $13.47 | $7,341.15 | $37.21 | $20,279.45 | | | | | | | | |
| 23 | LIC-CUCM-10X-ENH-A | UC Manager-10.x Enhanced Single User License | | 860 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $26.73 | $22,987.80 | $74.25 | $63,855.00 | $29.63 | $25,481.80 | $81.87 | $70,408.20 | | | | | | | | |
| 24 | LIC-UWL-STD-B | Services Mapping SKU, 1K-10K UWL STD users | | 1022 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $40.00 | $40,880.00 | $112.50 | $114,975.00 | $47.13 | $48,166.86 | $124.04 | $126,768.88 | | | | | | | | |
| 25 | LIC-UWL-PRO-A | Services Mapping SKU, Under 1K UWL PRO users | | 200 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $64.00 | $12,800.00 | $153.75 | $30,750.00 | $71.82 | $14,364.00 | $170.45 | $34,090.00 | | | | | | | | |

Title: CISCO SMARTNET SUPPORT & MAINTENANCE
Bid # SC-0303-18
Bid Date: 11/8/17
Buyer: Chelsey Fleming
No. Invited: No. Received: No Bids: 0
Recorded By: Gail Sampson 11/8/2017
Date

| Item # | Product Number | Description | Serial Number | Qty | Contract | Service level | Begin Date | 12 Month Term END DATE(DD-MON-YYYY)* | 36 Month Term END DATE(DD-MON-YYYY)* | PRESIDIO NETWORKED SOLUTIONS, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | LUMBEE RESOURCE MANAGEMENT GROUP, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | CDW GOVERNMENT, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 26 | LIC-CUCM-10X-ESS-A | UC Manager-10.x Essential User License User | | 44 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4.80 | $211.20 | $13.86 | $609.84 | $69.75 | $3,069.00 | $37.21 | $1,637.24 | | | | | | | | |
| 27 | LIC-TP-10X-ROOM | Telepresence Room Based Endpoint, Single or Multi-Screen | | 2 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $62.40 | $124.80 | $175.50 | $351.00 | $70.43 | $140.86 | $189.19 | $378.38 | | | | | | | | |
| 28 | AIR-WIPS-AP-25 | LMS to Prime Infrastructure 2.x Upgrade 1.5K Device | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $15,520.00 | $15,520.00 | $43,650.00 | $43,650.00 | $17,416.35 | $17,416.35 | $46,274.82 | $46,274.82 | | | | | | | | |
| 29 | L-PI2X-BASE | Prime Infrastructure 2.x Base License | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $15.20 | $15.20 | $42.75 | $42.75 | $17.06 | $17.06 | $47.13 | $47.13 | | | | | | | | |
| 30 | R-PI21-SW-K9 | Prime Infrastructure 2.1 Software | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4.00 | $4.00 | $11.25 | $11.25 | $4.49 | $4.49 | $12.41 | $12.41 | | | | | | | | |
| 31 | CCX-10-N-P-LIC | CCX 10.0 PRE Seat Qty 1 LICENSE ONLY | | 32 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $236.80 | $7,577.60 | $683.76 | $21,880.32 | $265.73 | $8,503.36 | $734.33 | $23,498.56 | | | | | | | | |
| 32 | AIR-CT5520-50-K9 | Cisco 5520 Wireless Controller supporting 50 APs w/rack kit | FCH1948V1JD | 1 | 95713736 | SNT | 1-Mar-18 | 31-Oct-18 | 31-Oct-20 | $1,745.21 | $1,745.21 | $6,684.75 | $6,684.75 | $1,958.45 | $1,958.45 | $7,410.81 | $7,410.81 | | | | | | | | |
| 33 | CCX-10-QM-LIC | CCX 10.0 Quality Manager Seat Qty 1 LICENSE ONLY | | 25 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $63.20 | $1,580.00 | $145.98 | $3,649.50 | $70.33 | $1,758.25 | $146.14 | $3,653.50 | | | | | | | | |
| 34 | AIR-CT5520-50-K9 | Cisco 5520 Wireless Controller supporting 50 APs w/rack kit | FCH1948V038 | 1 | 95713736 | SNT | 1-Mar-18 | 31-Oct-18 | 31-Oct-20 | $1,745.21 | $1,745.21 | $6,511.14 | $6,511.14 | $1,958.45 | $1,958.45 | $7,410.81 | $7,410.81 | | | | | | | | |
| 35 | WS-C3750G-24TS-S1U | ^Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1RU | FOC1038Y13U | 1 | 95713736 | SNT | 1-Nov-17 | 31-Jan-18 | 31-Oct-20 | $93.16 | $93.16 | $94.32 | $94.32 | $104.54 | $104.54 | $103.54 | $103.54 | | | | | | | | |
| 36 | WS-C6509-E | Catalyst 6500 Enhanced 9-slot chassis,14RU,no PS,no Fan Tray | SMC11430056 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $5,460.00 | $5,460.00 | $15,356.25 | $15,356.25 | $6,127.15 | $6,127.15 | $16,931.93 | $16,931.93 | | | | | | | | |
| 37 | CCX-10-AQM-LIC | CCX 10.0 Adv Quality Manager Seat Qty 1 LICENSE ONLY | | 7 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $88.80 | $621.60 | $249.75 | $1,748.25 | $99.66 | $697.62 | $275.37 | $1,927.59 | | | | | | | | |
| 38 | WS-C3750G-24TS-S1U | ^Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1RU | FOC1341W4N3 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Jan-18 | 31-Oct-20 | $93.16 | $93.16 | $94.32 | $94.32 | $104.54 | $104.54 | $103.54 | $103.54 | | | | | | | | |
| 39 | WS-C4503-E | Cat4500 E-Series 3-Slot Chassis, fan, no ps | SPE132800PN | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,481.60 | $1,481.60 | $4,167.00 | $4,167.00 | $1,663.68 | $1,663.68 | $4,594.58 | $4,594.58 | | | | | | | | |
| 40 | WS-C4503-E | Cat4500 E-Series 3-Slot Chassis, fan, no ps | SPE132701LW | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 30-Nov-17 | $1,481.60 | $1,481.60 | $4,222.56 | $4,222.56 | $1,663.68 | $1,663.68 | $4,594.58 | $4,594.58 | | | | | | | | |
| 41 | MCS-7845-I3-IPC1 | ^Bare Metal MCS 7845 IBM server 1x5540 CPU, 6GB RAM,4x146HDD | KQ0502Y | 1 | 95713736 | SNT | 1-Nov-17 | 31-Jan-18 | 31-Jan-18 | $556.54 | $556.54 | $563.49 | $563.49 | $507.55 | $507.55 | $502.72 | $502.72 | | | | | | | | |
| 42 | WS-C3750G-24TS-S1U | ^Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1RU | FOC1428Y0FY | 1 | 95713736 | SNT | 1-Nov-17 | 31-Jan-18 | 31-Jan-18 | $93.16 | $93.16 | $94.32 | $94.32 | $104.54 | $104.54 | $103.54 | $103.54 | | | | | | | | |
| 43 | WS-C3750G-24TS-S1U | ^Catalyst 3750 24 10/100/1000 + 4 SFP + IPB Image; 1RU | FOC1428Y0DX | 1 | 95713736 | SNT | 1-Nov-17 | 31-Jan-18 | 31-Jan-18 | $93.16 | $93.16 | $94.32 | $94.32 | $104.54 | $104.54 | $103.54 | $103.54 | | | | | | | | |
| 44 | VS-C6506E-S720-10G | ^Catalyst Chassis+Fan Tray+Sup720-10G; IP Base ONLY incl. VSS | SAL1424KCKZ | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Jan-18 | $5,072.00 | $5,072.00 | $13,066.47 | $13,066.47 | $5,691.74 | $5,691.74 | $14,871.95 | $14,871.95 | | | | | | | | |
| 45 | VG224 | ^24 Port Voice over IP analog phone gateway | FTX1521AKAQ | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Jan-18 | $396.80 | $396.80 | $928.47 | $928.47 | $467.54 | $467.54 | $1,056.76 | $1,056.76 | | | | | | | | |
| 46 | R210-2121605W= | UCS C210 M2 Srvr w/o CPU, mem, HDD, DVD, PSU or PCIe card | QCI1520AAFC | 1 | 95713736 | SNT | 1-Nov-17 | 30-Nov-17 | 30-Nov-17 | $32.94 | $32.94 | $33.36 | $33.36 | $472.26 | $472.26 | $36.62 | $36.62 | | | | | | | | |
| 47 | WS-C3750X-48PF-S | Catalyst 3750X 48 Port Full PoE IP Base | FDO1536K0GK | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 30-Nov-17 | $705.60 | $705.60 | $1,984.50 | $1,984.50 | $831.41 | $831.41 | $2,188.26 | $2,188.26 | | | | | | | | |
| 48 | CPS-MSP-1RU-K9 | MSP 1-RU Cisco Physical Security MultiService Platform Assy. | FTX1542M013 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 30-Nov-17 | $308.00 | $308.00 | $518.61 | $518.61 | $362.91 | $362.91 | $569.32 | $569.32 | | | | | | | | |
| 49 | CPS-MSP-1RU-K9 | ^MSP 1-RU Cisco Physical Security MultiService Platform Assy. | FTX1542M01D | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 30-Nov-17 | $308.00 | $308.00 | $518.61 | $518.61 | $362.91 | $362.91 | $569.32 | $569.32 | | | | | | | | |
| 50 | AIR-CT5508-500-K9Z | 5508 Series Controller for up to 500 Aps | FCW1542L00B | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 30-Nov-17 | $12,011.20 | $12,011.20 | $33,781.50 | $33,781.50 | $14,152.76 | $14,152.76 | $37,250.10 | $37,250.10 | | | | | | | | |

Title: CISCO SMARTNET SUPPORT & MAINTENANCE
Bid # SC-0303-18
Bid Date: 11/8/17
Buyer: Chelsey Fleming
No. Invited: No. Received: No Bids: 0
Recorded By: Gail Sampson 11/8/2017 Date

| Item # | Item Name | Description | Serial Number | Qty | Contract | Service level | Begin Date | 12 Month Term END DATE(DD-MON-YYYY)* | 36 Month Term END DATE(DD-MON-YYYY)* | PRESIDIO NETWORKED SOLUTIONS, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | LUMBEE RESOURCE MANAGEMENT GROUP, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | CDW GOVERNMENT, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 51 | AIR-CT5508-500-K9Z | 5508 Series Controller for up to 500 Aps | FCW1541L06G | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $12,011.20 | $12,011.20 | $33,781.50 | $33,781.50 | $14,152.76 | $14,152.76 | $37,250.10 | $37,250.10 | | | | | | | | |
| 52 | WS-C6506-E | Catalyst 6500 Enhanced 6-slot chassis,12RU,no PS,no Fan Tray | SAL1540RQEX | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4,410.40 | $4,410.40 | $12,404.25 | $12,404.25 | $5,196.77 | $5,196.77 | $13,151.81 | $13,151.81 | | | | | | | | |
| 53 | WS-C6506-E | Catalyst 6500 Enhanced 6-slot chassis,12RU,no PS,no Fan Tray | SAL1540RQF2 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $4,410.40 | $4,410.40 | $12,404.25 | $12,404.25 | $5,196.77 | $5,196.77 | $13,151.81 | $13,151.81 | | | | | | | | |
| 54 | UCS-SP3-S6100 | ^UCS 20-Port FI w/ FC Expn Card, Cables Bundle, UCSM | SSI15380RMW | 1 | 95713736 | SNT | 1-Nov-17 | 31-Aug-18 | 31-Aug-18 | $613.66 | $613.66 | $621.33 | $621.33 | $868.17 | $868.17 | $682.08 | $682.08 | | | | | | | | |
| 55 | N10-E0060 | ^6-port 8Gb FC/Expansion module/UCS 6100 Series | FOC15443HKH | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $42.89 | $42.89 | $42.90 | $42.90 | $120.66 | $120.66 | $47.08 | $47.08 | | | | | | | | |
| 56 | UCS-SP3-S6100 | ^UCS 20-Port FI w/ FC Expn Card, Cables Bundle, UCSM | SSI15310KL1 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Aug-18 | 31-Aug-18 | $621.33 | $621.33 | $621.33 | $621.33 | $868.17 | $868.17 | $682.08 | $682.08 | | | | | | | | |
| 57 | N10-E0060 | ^6-port 8Gb FC/Expansion module/UCS 6100 Series | FOC15443HKK | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $42.89 | $42.89 | $42.90 | $42.90 | $120.66 | $120.66 | $45.27 | $45.27 | | | | | | | | |
| 58 | UCS-SP3-B200VP-14 | ^UCS SP3 BNDL w/Chassis-4xB200, 2x5649, 192GB RAM/ 48GB ea, | FOX1534GGZ9 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $41.55 | $41.55 | $41.55 | $41.55 | $116.89 | $116.89 | $46.05 | $46.05 | | | | | | | | |
| 59 | N20-B6625-1 | ^UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine | QCI1544A6NW | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $110.58 | $110.58 | $110.58 | $110.58 | $311.07 | $311.07 | $116.72 | $116.72 | | | | | | | | |
| 60 | N20-B6625-1 | ^UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine | FCH154378SS | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $110.58 | $110.58 | $110.58 | $110.58 | $311.07 | $311.07 | $116.72 | $116.72 | | | | | | | | |
| 61 | N20-B6625-1 | ^UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine | QCI1544A6ZS | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $110.58 | $110.58 | $110.58 | $110.58 | $311.07 | $311.07 | $116.72 | $116.72 | | | | | | | | |
| 62 | N20-B6625-1 | ^UCS B200 M2 Blade Server w/o CPU, memory, HDD, mezzanine | QCI1544A71N | 1 | 95713736 | SNT | 1-Nov-17 | 31-Mar-18 | 31-Mar-18 | $110.58 | $110.58 | $110.58 | $110.58 | $311.07 | $311.07 | $116.72 | $116.72 | | | | | | | | |
| 63 | CISCO2921/K9 | Cisco 2921 w/3 GE,4 EHWIC,3 DSP,1 SM,256MB CF,512MB DRAM,IPB | FGL16171294 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $527.31 | $527.31 | $1,464.75 | $1,464.75 | $963.38 | $963.38 | $1,630.68 | $1,630.68 | | | | | | | | |
| 64 | C2901-VSEC/K9 | Cisco 2901 UC Sec.Bundle, PVDM3-16, UC&SEC License,FL-CUBE10 | FTX174183M6 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $292.41 | $292.41 | $812.25 | $812.25 | $324.09 | $324.09 | $895.65 | $895.65 | | | | | | | | |
| 65 | AIR-CT5508-50-K9 | 5508 Series Controller for up to 50 Aps | FCW1845L031 | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $2,605.77 | $2,605.77 | $7,238.25 | $7,238.25 | $3,032.46 | $3,032.46 | $7,981.46 | $7,981.46 | | | | | | | | |
| 66 | CP-9971-C-CAM-K9= | Cisco UC Phone 9971, Charcoal, Std Hndst with Camera | FCH1901811G | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $27.54 | $27.54 | $76.50 | $76.50 | $30.52 | $30.52 | $84.35 | $84.35 | | | | | | | | |
| 67 | R210-2121605W= | UCS C210 M2 Srvr w/o CPU, mem, HDD, DVD, PSU or PCIe card | QCI1423A3AG | 1 | 95713736 | SNT | 1-Nov-17 | 30-Nov-17 | 30-Nov-17 | $33.36 | $33.36 | $33.36 | $33.36 | $36.97 | $36.97 | $36.62 | $36.62 | | | | | | | | |
| 68 | WS-C3850-24S-E | Cisco Catalyst 3850 24 Port GE SFP IP Services | FOC1943X0RJ | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $918.54 | $918.54 | $2,551.50 | $2,551.50 | $1,018.05 | $1,018.05 | $2,813.13 | $2,813.13 | | | | | | | | |
| 69 | WS-C3850-24S-E | Cisco Catalyst 3850 24 Port GE SFP IP Services | FCW1943D0QL | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $918.54 | $918.54 | $2,551.50 | $2,551.50 | $1,018.05 | $1,018.05 | $2,813.13 | $2,813.13 | | | | | | | | |
| 70 | WS-C3850-24S-S | Cisco Catalyst 3850 24 Port GE SFP IP Services | FCW2002C0MN | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $765.45 | $765.45 | $2,126.25 | $2,126.25 | $848.38 | $848.38 | $2,344.27 | $2,344.27 | | | | | | | | |
| 71 | WS-C3850-24S-S | Cisco Catalyst 3850 24 Port GE SFP IP Services | FOC2002X0KD | 1 | 95713736 | SNT | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $765.45 | $765.45 | $2,126.25 | $2,126.25 | $848.38 | $848.38 | $2,270.27 | $2,270.27 | | | | | | | | |
| 72 | L-PI2X-LF-N-50 | Prime Infrastructure 2.x - Lifecycle - 50 Device Lic-NNL | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $857.79 | $857.79 | $2,382.75 | $2,382.75 | $950.25 | $950.25 | $2,627.07 | $2,627.07 | | | | | | | | |
| 73 | L-PI2X-LF-N-100 | Prime Infrastructure 2.x - Lifecycle - 100 Device Lic-NNL | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,457.19 | $1,457.19 | $4,047.75 | $4,047.75 | $1,615.06 | $1,615.06 | $4,462.80 | $4,462.80 | | | | | | | | |
| 74 | L-PI2X-AS-N-100 | Prime Infrastructure 2.x - Assurance - 100 Device Lic-NNL | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,457.19 | $1,457.19 | $4,047.75 | $4,047.75 | $1,538.15 | $1,538.15 | $2,232.64 | $2,232.64 | | | | | | | | |
| 75 | L-PI2X-AS-N-50 | Prime Infrastructure 2.x - Assurance - 50 Device Lic-NNL | | 1 | 200289969 | ECMU | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $857.79 | $857.79 | $2,382.75 | $2,382.75 | $950.45 | $950.45 | $2,627.07 | $2,627.07 | | | | | | | | |

Title: CISCO SMARTNET SUPPORT & MAINTENANCE - RE-BID
Bid # SC-0303-18
Bid Date: 11/30/16
Buyer: Chelsey Renfroe
No. Invited: 10 No. Received: 4 No Bids: 0
Recorded By: Gail Sampson 11/30/2016
Date

| Item # | Item Name | Description | Serial Number | Qty | Contract | Service level | Begin Date | 12 Month Term END DATE(DD-MON-YYYY)* | 36 Month Term END DATE(DD-MON-YYYY)* | PRESIDIO NETWORKED SOLUTIONS, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | LUMBEE RESOURCE MANAGEMENT GROUP, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | THOMAS GALLAWAY CORPORATION DBA TECHNOLOGENT Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price | CDW GOVERNMENT, LLC. Unit Price | 12 Month Total Price | Unit Price | 36 Month Total Price |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 76 | C3945-VSEC/K9 | Cisco 3945 Voice Sec. Bundle, PVDM3-64, UC&SEC Lic,FL-CUBE10 | FTX1541AHEH | 1 | 200301271 | SNTE | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $2,189.43 | $2,189.43 | $6,081.75 | $6,081.75 | $2,547.93 | $2,547.93 | $6,820.61 | $6,820.61 | | | | | | | | |
| 77 | VG224 | ^24 Port Voice over IP analog phone gateway | FTX1619AKVN | 1 | 200301271 | SNTE | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $582.39 | $582.39 | $1,345.92 | $1,345.92 | $677.75 | $677.75 | $1,546.62 | $1,546.62 | | | | | | | | |
| 78 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J133FAB | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 79 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J3B80A4 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 80 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J28199A | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 81 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J344E7E | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 82 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J157B3C | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 83 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J245D70 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 84 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J5E9202 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 85 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J5D4F6E | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 86 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J2E0E99 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 87 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J196F75 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 88 | CIS-PHN= | ^Cisco IPICS Phone Client License for IPICS 2.0+ | 1102J358982 | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $59.94 | $59.94 | $166.50 | $166.50 | $69.75 | $69.75 | $185.35 | $185.35 | | | | | | | | |
| 89 | CSACS-5-LRG-LIC | ACS 5 Large Deployment Add-on License | | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,620.00 | $1,620.00 | $4,362.63 | $4,362.63 | $1,795.50 | $1,795.50 | $4,836.47 | $4,836.47 | | | | | | | | |
| 90 | CSACS-5-LRG-LIC | ACS 5 Large Deployment Add-on License | | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $1,620.00 | $1,620.00 | $4,362.63 | $4,362.63 | $1,795.50 | $1,795.50 | $4,836.47 | $4,836.47 | | | | | | | | |
| 91 | IPICS4.0-BDL2-K9= | ^IPICS 4.0 Medium Bundle | | 1 | 200301271 | SAS | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $6,075.00 | $6,075.00 | $17,325.00 | $17,325.00 | $6,412.50 | $6,412.50 | $18,607.68 | $18,607.68 | | | | | | | | |
| 92 | CTI-2220-VCR-K9 | ^IP VCR 2220 - 5 Port IP VCR | MRV8201SM00076C | 1 | 95928937 | ECDN | 1-Nov-17 | 30-Nov-17 | 30-Nov-17 | $283.88 | $283.88 | $283.89 | $283.89 | $4,019.41 | $4,019.41 | $311.64 | $311.64 | | | | | | | | |
| 93 | CTI-MCU-194210-K9 | 194210 Tandberg MCU 4210 | MRV1001SM000706 | 1 | 95928937 | ECDN | 1-Nov-17 | 30-Sep-18 | 30-Sep-18 | $5,830.32 | $5,830.32 | $5,830.32 | $5,830.32 | $7,414.79 | $7,414.79 | $6,400.40 | $6,400.40 | | | | | | | | |
| 94 | CTS-EX90-K9 | EX90 - NPP, Touch UI | A1AR47D00291 | 1 | 95928937 | ECDN | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $937.98 | $937.98 | $2,605.50 | $2,605.50 | $1,091.57 | $1,091.57 | $2,900.29 | $2,900.29 | | | | | | | | |
| 95 | CTS-EX90-K9 | EX90 - NPP, Touch UI | A1AR46D00060 | 1 | 95928937 | ECDN | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $937.98 | $937.98 | $2,605.50 | $2,605.50 | $1,091.57 | $1,091.57 | $2,900.29 | $2,900.29 | | | | | | | | |
| 96 | CTS-EX90-K9 | EX90 - NPP, Touch UI | A1AR47D00438 | 1 | 95928937 | ECDN | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $937.98 | $937.98 | $2,605.50 | $2,605.50 | $1,091.57 | $1,091.57 | $2,900.29 | $2,900.29 | | | | | | | | |
| 97 | CTS-EX90-K9 | EX90 - NPP, Touch UI | A1AR47D00204 | 1 | 95928937 | ECDN | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $937.98 | $937.98 | $2,605.50 | $2,605.50 | $1,091.57 | $1,091.57 | $2,900.29 | $2,900.29 | | | | | | | | |
| 98 | CTI-4210-MCU-K9 | ^MCU-4210 20 Port Enterprise MCU | SM0041B6 | 1 | 95928937 | ECDN | 1-Nov-17 | 30-Sep-18 | 31-Oct-20 | $8,068.02 | $8,068.02 | $8,068.02 | $8,068.02 | $10,260.61 | $10,260.61 | $8,516.24 | $8,516.24 | | | | | | | | |
| 99 | WS-C6504-E | Catalyst 6500 Enhanced 4-slot chassis,5RU,no PS,no Fan Tray | FXS1828Q5V1 | 1 | 200290142 | SNTP | 1-Nov-17 | 31-Oct-18 | 31-Oct-20 | $3,286.98 | $3,286.98 | $9,130.50 | $9,130.50 | $3,643.07 | $3,643.07 | $10,067.99 | $10,067.99 | | | | | | | | |
| | | | | | | | | | **Total** | **$242,120.15** | | **$637,994.55** | | **$282,515.20** | | **$686,998.23** | | | | | | | | |
| | | | | | | | | | TERMS: | Not Stated | | | | Not Stated | | | | NET 30 | | | | NET 30 | | | |
| | | | | | | | | | DELIVERY: | 10 Business Days | | | | 60 Business Days | | | | 2 Business Days | | | | 2-10 Business Days | | | |
| | | | | | | | | | CONFLICT OF INTEREST: | Yes | | | | Yes | | | | Yes | | | | Yes | | | |
| | | | | | | | | | AUTHORIZED CISCO PARTNER: | Yes | | | | Yes | | | | Yes | | | | Yes | | | |
| | | | | | | | | | ADDENDUMS | N/A | | | | N/A | | | | N/A | | | | N/A | | | |
| | | | | | | | | | NOTES: | Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern." | | | | Difference in total pricing due to adjustment by Unit Pricing, "In case of error in extension of prices in the bid, the unit price will govern." | | | | VENDOR IS REJECTED FOR NOT BIDDING ON ALL ITEMS AS STATED IN THE TERMS AND CONDITIONS | | | | VENDOR REJECTED FOR NOT SUBMITTING PRICING ON THE BID PROPOSAL FORM, AS REQUIRED IN THE SUPPLEMENTAL CONDITIONS | | | |

# TERMS AND CONDITIONS
## CISCO SMARTNET SUPPORT AND MAINTENANCE

### 1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items for CISCO SMARTNET support and maintenance.

### 2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items in a group to be considered for award. ALL awards are subject to the availability of funds.

### 3. TERM OF AGREEMENT

The term of this agreement will either be for one (1) year or three (3) years from date of award. The term awarded will be based on the best needs of the City of Jacksonville.

### 4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

**a.** Vendor must be an authorized Cisco Partner

### 5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

### 6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to purchase more than the estimated quantities listed or not to make any purchase against this bid if it so deems necessary anytime during the contract period.

### 7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202. ITD Contact Network Infrastructure Manager. As needed: A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. Inside delivery ONLY and if on pallets, must be broken down for delivery.

### 8. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

## 9. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

## 10. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

## 11. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

## 12. INVOICING

Invoices will be issued once services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include: purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida, 32202.

## 13. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. The awarded vendor will be required to submit the copy of insurance certificate within ten (10) days from date of receipt of award notice. Bid number should be listed on certificate.

## 14. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

## 15. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

ONE CITY. ONE JACKSONVILLE.

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

November 27, 2017

100 Spectrum Center Drive Ste 700
Irvine, CA 92618

## NOTIFICATION OF FORMAL BID REJECTION

**BIDDERS' NAME:** Thomas Gallaway Corp. dba Technologent

**CONTACT NAME:** Tammy Cooper

**BID NUMBER:** SC-0303-18

**NAME OF BID:** Cisco SmartNet Support and Maintenance

**DATE OPENED:** November 8, 2017

**REASON FOR REJECTION:**

Vendor is being rejected for not bidding on all items as required in the Terms and Conditions:

**"Bidders must bid on all items in a group to be considered for award."**

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, AT CFLEMING@COJ.NET.

**ANALYST'S SIGNATURE:** _____

CHELSEY FLEMING

## Fleming, Chelsey

**From:** Fleming, Chelsey
**Sent:** Monday, November 27, 2017 10:47 AM
**To:** 'tammy.cooper@technologent.com'
**Subject:** SC-0303-18 Cisco SmartNet Support and Maintenance - Notification
**Attachments:** SC-0303-18 Technologent Notification.pdf

Please see the attached rejection notification for subject bid.

Chelsey Fleming
Purchasing Analyst
Procurement Division
City of Jacksonville
cfleming@coj.net
Direct 904.255.8826

CITY OF JACKSONVILLE

ONE CITY. ONE JACKSONVILLE.

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

November 27, 2017

230 N. Milwaukee Ave.
Vernon Hills, IL 60061

## NOTIFICATION OF FORMAL BID REJECTION

**BIDDERS' NAME:** CDW Government, LLC.

**CONTACT NAME:** Matthew Flood

**BID NUMBER:** SC-0303-18

**NAME OF BID:** Cisco SmartNet Support and Maintenance

**DATE OPENED:** November 8, 2017

**REASON FOR REJECTION:**

Vendor is being rejected for not submitting pricing on the Bid Proposal Form provided, as required in the Terms and Conditions:

**"Bid only on forms provided herein unless otherwise stated."**

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE ANALYST/BUYER, AT CFLEMING@COJ.NET.

**ANALYST'S SIGNATURE:** _____

CHELSEY FLEMING

## Fleming, Chelsey

**From:** Fleming, Chelsey
**Sent:** Monday, November 27, 2017 10:48 AM
**To:** 'John Vrablik'
**Subject:** SC-0303-18 Cisco SmartNet Support and Maintenance - Notification
**Attachments:** SC-0303-18 CDW Notification.pdf

Please see the attached rejection notification for subject bid.

Chelsey Fleming
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CITY OF JACKSONVILLE