SINGLE SOURCE AWARD **BID # SS-0324-18**

Subject: Cybernational Self-Contained Portable Shooting Lab Bullet Recovery System

Department: Jacksonville Sheriff's Office

Description of Purchase:
Recommend approval of Single Source award to CyberNational, Inc. for the purchase of a self-contained portable shooting lab bullet recovery system for the Jacksonville Sheriff's Office. This is a one-time purchase. Total estimated expenditure not-to-exceed $98,420.00.

Funding for this award will be encumbered by the following account and executed by purchase order(s): SHIN011HSNV–06429

Single Source Award To: CyberNational, Inc.

Price Justification: See Attached

Total Award: $98,420.00 **Requisition #** 222342

Attachments: Single Source Form; Vendor W-9; Vendor Letter, Vendor Quote

Certification as to Single Source: Ronald Lendvay, Director of Investigations & Homeland Security, Jacksonville Sheriff's Office

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Chelsey Fleming

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

Req# 222342

Pam
Please advise
Thanks
Pam

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Sheriff's Office

FUNDING SOURCE: SHIN011HSNV 06429

BRIEF DESCRIPTION OF GOODS/SERVICES:
CyberNational, Inc., Self-Contained Portable Shooting Lab Bullet Recovery System

AMOUNT OF PROJECT (attach quote): $98,420.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
CyberNational, Inc., Self-Contained Portable Shooting Lab Bullet Recovery System which includes containment vessel, LED Interior Lighting, Automated Lid Opening System, HEPA w/High Pressure Blower, Vacuum Retrieval, Surface Skimmer, and a Remote Firing Platform with a Brass Catcher.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
The CyberNational, Inc., is a specialized Self-Contained Portable Shooting Laboratory for Bullet Recovery for the examination of forensically critical evidence in firearms related investigations. CyberNational, Inc., unit has 1/4" plate Stainless Steel on all sides and bottom and is welded four times MIG inside and outside and TIG inside and outside to assure long term leak proof performance. The system provides an integrated blower system to insure the examiner is not exposed to lead and particulates.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Other vendors can provide self-contained portable shooting ranges; however, no other vendor can provide a portable shooting lab with a water tank projectile recovery system. The comprehensive capabilities of the CyberNational lab provide unique safety and durability features that are not matched by any other vendors.

Submitted by: Deidra Baines — Procurement Manager
(Name) (Title)

Date:

Requesting Agency's Director's Signature: R. L. Lenderay 5904

Procurement Division ____ **March, 2017**

OFFICE OF THE SHERIFF
ORDER REQUEST FORM

Request For: Firarms Laboratory (Work Unit) | Investigations (Division) | Investigations / HS (Dept.)

Requestor: Scott Dingee (Name) | 7427 (ID #) | 630-2252 (Phone) | 10/3/2017 (Date)

Deliver To Location: 829 Haines St.

Item No.	Description and Model No.	JSO Stock No.	QTY.	Unit Cost	Total
1	Self-contained portable shooting lab		1	########	$ 98,420.00
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
				TOTAL REQUEST	$ 98,420.00

Suggested Vendor: CyberNational, Inc. Vendor Phone: 615-895-2133

Vendor Address / E-mail: 1512 Sarah Court, Murfreesboro, TN 37133 / karen@cyber-national.com (Karen Montgomery)

☐ Proprietary
☑ Sole Source

If Proprietary / Sole Source, attach appropriate form and letter from vendor.

Special funding to be used for this purchase?
☐ Loan Pool / Banking Fund
☐ Grant *
☐ Trust Fund *

* Enter name and # of Grant or Trust Fund

Justification / Repetitive Request Authorization / Notes:

This portable shooting lab is crucial to the ability of JSO's Firearms Laboratory to process firearms evidence for entry into the National Intergrated Ballistics Information Network (NIBIN) system. This lab will be utilized to safely test fire recovered firearms to capture physical evidence for rapid investigative leads necessary to disrupt crime gun related violence and for court purposes. No other companies make a portable shooting lab with these specifications and capabilites.

RECEIVED 2017 OCT -3 P 3:13 FINANCE OFFICE BUDGET MGMT.

Approvals:

1. A/C SB Lee — Signature — 7427 (ID #) — 10/03/2017 (Date)
2. CHIEF [illegible] — Signature — 6955 (ID #) — 10-03-17 (Date)
3. R. L. Lenderey — Signature — 5904 (ID #) — 10.03.17 (Date)
4. Signature — ID # — Date

Required approval level (per General Order 54):
$0 to $2,500 - Assistant Chief or higher
$2,501 to $5,000 - Chief or higher
$5,001 or more - Director or higher

Budget Office Use Only
Index ____ Subobject ____
Analyst ____ Date ____

P-1532 Rev 12/2011

Form **W-9**
(Rev. December 2014)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

2 Business name/disregarded entity name, if different from above
CyberNational, Inc.

3 Check appropriate box for federal tax classification; check only one of the following seven boxes:
☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☑ S Corporation ☐ Partnership ☐ Trust/estate
☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.
☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any)
Exemption from FATCA reporting code (if any)
(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.)
1512 Sarah Court

Requester's name and address (optional)
Jacksonville Sheriff's Office
Police Memorial Bldg.
501 E. Bay St., Jacksonville, FL 32202

6 City, state, and ZIP code
Murfreesboro, TN 37129

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number
☐☐☐ – ☐☐ – ☐☐☐☐

or

Employer identification number
6 2 – 1 3 1 2 7 6 9

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person ▶ Date ▶ 10/26/17

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at *www.irs.gov/fw9*.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

CyberNational, Inc.

Scott Dingee
Assistant Chief
Jacksonville Sheriff's Office
Crimes Against Persons
501 E. Bay St.
Jacksonville, FL 32202

October 3, 2017

RE: Sole Source Vendor Status-Self-Contained Portable Laboratory For a Bullet Recovery Systems

CyberNational, Inc. has been selected as a sole source supplier of a SELF-CONTAINED PORTABLE LAB and/or a BULLET RECOVERY SYSTEMS for several municipalities and government agencies. Selection of our company was based on our provision of several unique safety, construction and convenience features not available on other equipment. Upon examination, the purchasing departments of the respective agencies determined that the price of our systems was still less than the only other competitor providing comparable equipment, even after those features were added. The following are some of the agencies that chose to waive the bidding process:

Richland County Sheriff, Columbia, SC	***New Mexico State Crime Lab***
BATF Walnut Creek, CA	***BATF Beltsville, MD***
Metropolitan Nashville PD	***Arkansas State Crime Lab-Little Rock***
New York City Police Department	***TBI-Memphis***
California Dept. of Justice-Riverside	***City of Huntington Beach, CA***
City of Long Beach, CA	***Stockton PD, CA***
New Orleans Police Department	***CO Bureau of Investigation***
State of Minnesota-BCAS Bemidji	***State of Minnesota – BCAS St Paul***
Montgomery County Sheriff-Conroe, TX	***Hennepin County Sheriff, Minneapolis***
Wilmington, DE PD	***Georgia Bureau of Investigation, 3 Labs***
Oregon State Police, 2 Labs	***Delaware State Police***

Our federal ID # is 62-1312769.

The page following summarizes the features that to date have been unavailable on other equipment. Many thanks for your interest in our products and services.

Construction/Performance Comparisons

1. The CyberNational unit has ¼ " plate Stainless Steel on all sides and bottom compared to the 3/16" stainless steel - back, front and firing end with ¼ " used only on bottom and opposite port end. This is 25% less steel, less strength, less resistance to bowing under shock, less penetration resistance over those systems providing only 3/16" plate thickness. Additionally, each abutment on our system is welded four times-MIG inside and outside, and TIG inside and outside. This significantly enhances the strength of the vessel and assures long-term leak-proof performance. **No other manufacturer incorporates this detail into their construction process.**

2. CyberNational provides a 167 lb., 11 ga. Stainless Steel, automated lid. Enhancing safety and reducing operator workload. The full-size lid is actuated by two industrial-grade pneumatic cylinders that place 700 pounds of down force on the lid verses a motor-driven device. This insures the lid stays down and **no test fired projectiles will leave the tank**. The core benefit of this configuration is its ability to repeatedly absorb very high-energy impulse events without damage to the lifting mechanism. This contrasts sharply with the motor-driven devices. Those devices are geared mechanisms whereby lifting, lowering and shock absorption rely upon the engagement of two plastic teeth in each motor.

3. The CyberNational system provides an integrated blower system, insuring the examiner is not exposed to lead and particulates.

4. CyberNational provides a brass catcher for use when firing semi-automatic weapons. This time-proven device attaches to the shooting port and captures ejected brass, insuring against the loss of valuable evidence. Also included is an integrated, remote firing stand, enabling an examiner to discharge suspected faulty handguns or long guns from a remote location, diminishing the potential for injury.

5. The CyberNational system will fully contain water under all firing conditions. CyberNational's system is **proof-tested to 13,000 ft-lbs. (50 BMG)** before leaving our facility. We isolate the utility components of the system on its own platform so there is no damage to the electrical or plumbing. **No other manufacturer incorporates this detail into their construction process.**

6. CyberNational's underwater lighting is comprised of 120 high-intensity Light Emitting Diodes (LED's) that are significantly more shock-resistant and longer-lived. No other tank manufacturer offers this Solid-State LED interior lighting.

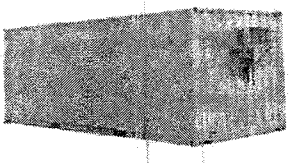
7. CyberNational is the **only company** that offers a 5-year vessel warranty and a 2-year parts/labor warranty on the Bullet Recovery System. Others only offer a 1-year all over warranty.

8. CyberNational is the only company currently providing a Self-Contained Portable Lab specifically designed for a Bullet Recovery System. This Portable Lab is insulated and equipped with electrical, lighting, ventilation, personal door, air conditioning/heating, ammunition cabinet & telephone connection. Shipped complete and operational, you simply provide 208/240 VAC @ 60 amps and water.

Note: System may be customized to specific requirements.

CyberNational, Inc.

SELF-CONTAINED PORTABLE SHOOTING LAB
QUOTATION

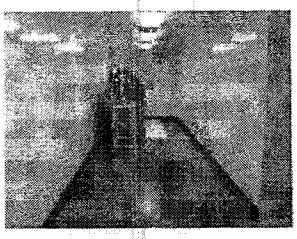


Jacksonville Sheriff's Office
Crimes Against Persons
501 E. Bay Street
Jacksonville, FL 32202

September 7, 2017

Bullet Recovery System – 48" High
This model has a footprint of 11'8" long by 3'8" wide. The containment vessel is 96" long, 28" wide and 48" high. Tank bottom and target end shall be 3/8" Stainless Steel, with all remaining sides a minimum of 1/4" Stainless Steel. A self-contained, modular unit with every abutment welded 4 times – TIG inside & outside and MIG inside & outside.
Includes a 6" diameter shooting-port, gleaming white HDPE mat, ½ HP stainless commercial grade water pump and high performance cartridge filter, detailed operating guide, warranty, utility hookups, start-up and personnel training.

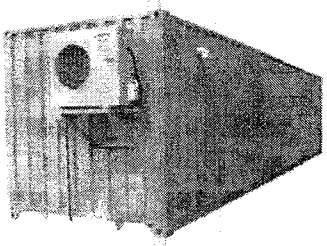
INCLUDED OPTIONS:
LED interior lighting
Automated Lid Opening System
HEPA w/High Pressure Blower
Vacuum Retrieval
Surface Skimmer



ACCESSORIES INCLUDED:
Remote Firing Platform w/Cart
Brass Catcher

Portable Lab
One ea. 8' x 8' x 40' commercial shipboard cargo container, all-steel construction with wood flooring, provisioned to accommodate CyberNational's Bullet Recovery System, as follows:

1. Samung Air Conditioner - mini-split with single outdoor and dual-zone indoor units.
2. 8 ea. 4ft-4 element fluorescent, surface mount lighting fixtures.
3. Personal door.
4. 1 ea. 36" x 78" x 18", 2-door locking ammunition cabinet.
5. Insulated and paneled sides, overhead and doors.
6. 1 ea. 220/115 vac, 60 amp fused switch panel, outdoor.
7. 1 ea. 220/115 vac, 60 amp fused switch panel, indoor.



Shipping/Handling to Jacksonville, FL $2,590.00

Entire systems plumbed, wired and operational.....$98,420.00
Excluding any applicable taxes. Terms: 20% advance, & balance on delivery.
Delivery: 120 days after receipt of order and advance. Bid valid for 45 days.

Your Responsibility

Jacksonville Sheriff's Office will have to offload the equipment and place it. Equipment weight is approx. 16,000 lbs., 40' x 8'. To offload equipment from flatbed truck, overhead crane with slings. You will furnish and provide hookup for drain, water supply and electrical, all within 10 feet of Portable Lab location. Electrical is 60 Amp, 240 VAC with neutral and ground, water is ½ inch minimum at city pressure. Drain connection is 1 ½ inch.

Acceptance

Unit will be available for inspection and live firing at CyberNational's facility prior to shipment. If customer waives pre-ship inspection, any subsequent request for modifications will be subject to additional charges.

Performance Warranty

CyberNational *warrants the performance of the system to meet the specifications as provided in our description.* ***CyberNational*** *will make any such changes or modifications required to meet those specifications at no charge to your company. However, if your requirements change after the hardware or software design has been finalized, there will be a charge to make those changes.*

Equipment Warranty

CyberNational warrants all equipment it manufactures to be free of manufacturing defects for a period of two years from the date the equipment is placed into service. Bullet Recovery Vessel is warranted against leaks due to manufacturing defects for a period of five years. Major defects, e.g. tank leaks or control or system operational failures, will be repaired on-site. Minor defects, e.g. contactor, pump or compressor will be repaired or replaced at no charge to the customer when returned pre-paid to our facility. CyberNational will repair/replace and return the equipment at our expense.

This warranty excludes any equipment damaged through lightning or improper incoming power, floods or other acts of God, physical abuse or improper maintenance. CyberNational cannot control the path of a test fired bullet in the water. CyberNational will not be liable for any items being shot inside the tank.

CyberNational's sole responsibility is to repair or, at its option, replace any such failed equipment.

Indemnity

CyberNational has no control over the use of its product, or the training or expertise of personnel using the system. CyberNational will not be liable for any personal injury, losses or damages as a consequence of the use of its products, and the customer agrees to indemnify and hold CyberNational harmless in such an event.