SUBJECT: BUNKER GEAR FOR FIRE FIGHTING

BID #: ESC-0051-21 **OPEN DATE: 02/03/2021**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – TWO (2) YEARS FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 13 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second of three renewal options to Municipal Equipment Company, LLC for the purchase of Bunker Gear for Firefighting for the Jacksonville Fire and Rescue Department. Total award amount for this renewal is $1,856,327.80 for a not to exceed award amount of $5,150,097.75. Period of service is from March 8, 2024 through March 7, 2025.

Recommend approval of a price increase as listed below. The awarded supplier has provided documentation showing manufacturer increases over the past year which has required them to request an increase of 6.5% for this renewal period. All other terms and conditions remain unchanged.

Description	Current Price	Proposed Price
Bunker Coat	$1,730.67	$1,843.16
Bunker Pants	$1,145.11	$1,219.54
Suspenders	$ 58.56	$ 62.36

Funding for this award to be encumbered by account: 00111.123004.552070.000000.00000000.00000.0000000 - to be executed by Purchase Order release(s).

Attachments: Recommendation Memo, Vendor Letter, Previous Awards

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** FOR: DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: JACOB BLANTON, CHIEF OF RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FIRE AND RESCUE DEPARTMENT

February 27, 2024

TO: Dustin Freeman, Chief of Procurement

FROM: Jacob Blanton, Chief of Rescue

RE: **BID ESC-0051-21 BUNKER GEAR FOR FIREFIGHTING**

The Jacksonville Fire and Rescue Department is electing to utilize the second of three renewal options for subject bid to Municipal Equipment Company. Municipal Equipment Company is unable to hold current pricing and is requesting a 6.5% increase on all items. Attached are the manufacturer price increase justification letters and vendor request memo. Given the current state of manufacturer increase requests across all products we purchase, we are recommending the approval of this pricing increase request.

Item #1 Bunker Coats
Current Price - $1730.67/Each Proposed Increase Price $1843.16/Each

Item# 2 Bunker Pants
Current Price - $1145.11/Each Proposed Increase Price $1219.54/Each

Item# 3 Suspenders
Current Price - $58.56/Each Proposed Increase Price $62.36/Each

Funding Account: 00111.123004.552070.0.0.0.0

Annual Expenditure: $1,856,327.80 Total Not to Exceed: $5,150,097.75

If you have any questions, please contact Dan Pearson at (904) 255-3265.

JB/dp

MUNICIPAL EQUIPMENT COMPANY·LLC
Serving Professional Firefighters

February 19, 2024,

Captain Scott Miller,

City of Jacksonville Fire and Rescue Department
355 South Ellis Rd.
Jacksonville, FL 32254
Re: Contract ESC-0051-21 Bunker Gear for Firefighting Extension request

Captain Miller,
Due to Continued increases from raw good suppliers on top of a large increase in cost of labor. Lion has extended those increases to Municipal Equipment Company. Municipal Equipment at this time is asking for a price increase of 6.5% on contract #ESC-0051-21, which we will hold until the contract expiration date of March 7th, 2025. Please let me know if you have any questions.
Municipal Equipment and Lion value the relationship with Jacksonville and are doing everything possible to keep price increases to below current market value for contract ESC-0051-21.

New Coat Price:	$1843.16
New Pant Price:	$1219.54
Suspender:	$62.41

Sincerely,

Mathew Fenneman
President

408 Bif Court. • Orlando, FL 32805 • 1-800-228-8448 • 407-843 3071 • FAX 877-775-2448
www.mecofire.comSolutions & Services for the Professional Firefighter

LION
ready for action

December 15, 2023

Dear LION Distribution Partner,

Due to current and ongoing market conditions, LION will be adjusting pricing in some of our product categories, effective February 1, 2024, as outlined in the table below. While you will notice increases in some categories, we are pleased to announce decreases in others, specifically our leather Structural and Station boots. The new published price lists will be available on Webdam as soon as possible, prior to the February 1, 2024 effective date. A notification will be sent once available.

At LION, we are dedicated to developing and delivering products that offer the best value and quality to our first responders. We would like to express our sincere gratitude for your continued support and partnership.

Product Category	**Increase**
Turnouts	6.5% for Custom & Express Turnouts
RescueWear	6.5%
Boots	0% for Rubber -5.5% for Leather Structural -9.5% for Leather Station
Hoods	2.5%
Gloves	0%
Helmets	0% on Legend 9% on Classic, Legacy & Heritage
Chem Bio	0%
Uniforms	New Price Structure on Certified Uniforms* 0-3% on Non-Certified Uniforms
TotalCare	3-6% (6% on Repairs)
Training Products	Avg. of 7%

**Details to follow*

Respectfully,

Mark T. Smith
President, LION Americas

7200 Poe Ave. | Suite 400 | Dayton, OH 45414
tf: 800.421.2926 | info@lionprotects.com | www.lionprotects.com

SUBJECT: BUNKER GEAR FOR FIRE FIGHTING

BID #: ESC-0051-21 **OPEN DATE: 02/03/2021**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – TWO (2) YEARS FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 13 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first of three renewal options to Municipal Equipment Company, LLC for the purchase of Bunker Gear for Firefighting for the Jacksonville Fire and Rescue Department. Total award amount for this renewal is $1,743,030.80 for a not to exceed award amount of $3,293,769.95. Period of service is from March 8, 2023 through March 7, 2024.

The awarded supplier has provided documentation showing significant manufacturer increases over the past year which has required them to request an increase of 12.4% for this renewal period. All other terms and conditions remain unchanged.

Description	Current Price	Proposed Price
Bunker Coat	$1,539.74	$1,730.67
Bunker Pants	$1,018.78	$1,145.11
Suspenders	$ 52.10	$ 58.56

Funding for this award to be encumbered by account: 00111.123004.552070.000000.00000000.00000.0000000 - to be executed by Purchase Order release(s).

Attachments: Recommendation Memo, Vendor Letter, Previous Awards

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: DAVID S. CASTLEMAN, DIVISION CHIEF/RESCUE

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/9/2023

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/9/23

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02

SUBJECT: BUNKER GEAR FOR FIRE FIGHTING

BID #: ESC-0051-21 **OPEN DATE: 02/03/2021**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – TWO (2) YEARS FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 13 **NUMBER RECEIVED:** 3 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval to increase award to Municipal Equipment Company, LLC for the purchase of Bunker Gear for Firefighting for the Jacksonville Fire and Rescue Department. The awarded supplier has provided documentation showing significant manufacturer increases over the past year which has required them to request an increase of 15.77% All other terms and conditions remain unchanged. The total not-to-exceed expenditure for this increase is $211,239 15 Total revised not to exceed expenditure is $1,550,739.15.

The next lowest bidder North America Fire Equipment Company (NAFECO) has indicated that they are not able to hold their prices and would require an increase of 33.362% to 41.75% which would exceed the increase being requested by Municipal Equipment Company, LLC.

Funding for this award to be encumbered by account: 00111.123004.552070.000000.00000000 00000 0000000 - to be executed by Purchase Order release(s).

Attachments: Recommendation Memo, Tabulation Sheet, Specifications, Terms and Conditions

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/31/2022

Teresa R Eicher

OTHER

ACTION OF AWARDING AUTHORITY DATE 3/31/2022

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
for Mayor Lenny Curry
Under Authority of
Executive Order No. 2019-02

SUBJECT: BUNKER GEAR FOR FIREFIGHTING

BID #: ESC-0051-21 **OPEN DATE: 02/03/2021**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – TWO (2) YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: FIRE/RESCUE

BASIS OF AWARD: ALL OR NONE, TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 13 **NUMBER RECEIVED:** 3 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:

Recommend approval of award to Municipal Equipment Company, LLC as the lowest responsive, responsible bidder for the purchase of Bunker Gear for Firefighting for the Jacksonville Fire and Rescue Department. Period of service is two (2) years from date of award with three (3) one (1) year renewal options. Total estimated annual expenditure not to exceed $1,339,500.00.

Funding for this award to be encumbered by account: 00111.123004.552070 000000 00000000 00000.0000000 - to be executed by Purchase Order release(s).

Attachments: Recommendation Memo, Tabulation Sheet, Specifications, Terms and Conditions

Analyst: OLIVE WALLACE-COHEN **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: KEITH POWERS, DIRECTOR/FIRE CHIEF

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 3/4/2021

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/8/21

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No 2019-02