SINGLE SOURCE AWARD **BID # SS-8566-20**

Subject: RescueONE Connector Boats, Trailers and Accessories

Department: Fire and Rescue Department

Description of Purchase: Recommend approval of a single source award to MarineONE Corporation for the purchase of two (2) RescueONE 1673-X3 GEN3 Connector Boats, two (2) ProX 500 Series inflatable boats, two (2) TWINTransport trailers and accessories. Total not to exceed expenditure in the amount of $116,496.25.

Funding Source: 11409.122003.564010.008921.00000000.00000.0000000– To be processed by Purchase Order

Single Source Award To: MarineONE Corporation

Price Justification: See attachment

Total Award: $116,496.25 **Requisition #:** FREP-500102-20

Attachments: Recommendation Memo, Single Source Form, Vendor Quote and Letter

Certification as to Single Source: Steven Riska, Division Chief of Operations

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

Analyst: Taryn Manser

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY DATE: _____

APPROVED_____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

SS-8566-20

OFFICE OF THE CHIEF OF OPERATIONS

July 7, 2020

TO: Gregory Pease, Director of Procurement

From: Steven Riska, Division Chief of Operations

RE: Sole Source Purchase of RescueONE Connector Boats, Trailers and Accessories

The JFRD requests the ability to purchase two (2) RescueONE 1673-X3 GEN3 Connector Boats with StiffBACK Double Hull design, two (2) ProX 500 Series Inflatable boats, two (2) Gen2 TWINTransport trailers and accessories. These resources will be purchased with funds awarded to the City of Jacksonville and JFRD through FEMA's Port Security Grant Program.

MarineONE Corporation is the sole manufacturer and distributor of RescueONE Connector Boats, trailers, and accessories. The Connector Boat models are the product of choice Fire Rescue and Law Enforcement water operations. RescueONE Boats have a patented design that allows them to be connected to other RescueONE Boats for expanded and safe operations. RescueONE Boats are utilized by surrounding agencies allowing them to be utilized in mutual aid operations.

There are no other manufacturers of this type of boat and trailer.

Thank you

Steven Riska

Division Chief of Operations

Jacksonville Fire Rescue Department

904-630-7871

sriska@coj.net

609 Submitted 6/24/2020

Port Security Grant Program/CBRNE Personal Radiation Detector

SCOPE OF WORK

MINIMUM SPECIFICATIONS OF SERVICE	The vendor shall provide all the items listed within this scope of work. All items must be new and not used or refurbished and must carry a manufacturer's warranty.
DELIVERABLES	**(QTY of 1)** RadEye SPRD-ER-KIT, Contains 1 ea. RadEye SPRD-ER, Lutetium Test Adapter, Desktop Holder + USB Connection cable, Software Package RadEye.exe + RadEyeSpectra, Holster and Spare AAA Batteries. ITEM# 425082541 All items must be new and not used or refurbished and must carry a manufacturer's warranty. Item must be delivered to JFRD no later than ~~July 31, 2020~~ 7/31/2021 P 008921 D Port Security Grant E 56429 T 1 A ~~[illegible]~~ 11409-331236-FRE04320 Center 122003

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): JFRD/EPD

FUNDING SOURCE: FEMA Port Security Grant FRE043-20 Oracle Project# 008921

BRIEF DESCRIPTION OF GOODS/SERVICES:

The City of Jacksonville and JFRD were awarded $200,000.00 through the 2019 FEMA Port Security Grant to build and sustain a CBRNE Port and Maritime Vessel Support System. The funds are for the purchase of (2) 1673-X3 GEN3 Aluminum Connector Boats, (2) ProX 500 Series Inflatable Rib Boats, (2) Gen2 TWINTransport Trailers, and all USCG, NMMA, and ABYC safety accessories.

AMOUNT OF PROJECT (attach quote): $117,524.00

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):

(2) 1673-X3 GEN3 Connector Boats, GEN3 Control Console, GEN3 DIVERSupport/VictimLIFT, NightVISION Light Package, Interior Lights, WeatherGUARD Custom Console Cover, Humminbird Helix 10 (10" screen), (2) 60hp Mercury Outboard Motors, (2) ProX 500 Series Inflatable Rib Boats, (2) 30hp Mercury Outboard Motors, (2) Gen2 TWINTransport Trailers, Motor SwingRACK, and accessories. See attached quote.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:

MarineONE Corporation is the sole manufacturer and distributor of RescueONE Connector Boats and Trailers. The Connector Boat models are the product of choice for Fire Rescue and Law Enforcement water operations. RescueONE boats have a patented design that allows them to be connected to other RescueONE boats for expanded and safe operations. RescueONE Boats are utilized by surrounding agencies allowing them to be utilized in mutual aid operations.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

There are no other manufacturers of this type and style of boat and trailer.

Submitted by: James Schaudel — Grants Administrator

(Name) (Title)

Date: 06/25/2020

Requesting Agency's Director's Signature:

RESCUEONE®
CONNECTOR BOATS®
Sold exclusively by *MarineONE* Corporation

4500 Highway 77 • Southside, AL 35907• 844-471-2628• www.rescueoneboats.us

June 20, 2020

Pricing for:
Jacksonville Fire and Rescue
Battalion Chief Barrow
fyrfyghtr@comcast.net
515 N. Julia St.
Jacksonville, FL 32202

WE WILL PROVIDE

2	***New design 1673-X3™ GEN3 Connector Boat® with StiffBACK DOUBLE HULL™ design, full length SecureTRAC™*** system for securing any gear, anywhere inside, built-in foam for redundant buoyancy, USCG navigation lights and ABYC and NMMA safety certified wiring harness breakers and switches, twin 1100 gph bilge pumps, non-skid tough interior coating, 2 FlexSEAT™ boxes, 4FloatROPES™	**$21,540.00**
2	**GEN3™ ControlCONSOLE™ -** Stronger aluminum material is powder coated, seat is adjustable (front to rear) and tilts up for access to fuel cell and has replaceable cushions. It includes electrical breaker/ switch panel which meets all USCG, NMMA and ABYC safety standards, SafeT® steering system with wheel, and engine remote controls and harnesses.	**$6,560.00**
2	***New design GEN3 DIVERSupport/VictimLIFT***- Deploys in seconds. Built of anodized aluminum, weighs 35lbs, supports 300lbs, removable and folds easily into boat for storage. New design allows it to double as a hoist to lift a victim from the water. Includes two *HOISTlevers™. Fits any Rescue ONE® Connector Boat®*.	**$5,160.00**
2	***NightVISION™* Light Package** – Includes 8 high intensity, submersible LED lights which are flush mounted in the hull with 2 front, 2 back, and 2 on each side. They surround the boat with light on all sides.	**$1,720.00**
2	**Interior Lights** – Two 16' (full length) no-glare soft red LED Gunwale rope interior lights installed in boat.	**$920.00**
2	***WeatherGUARD™ custom console cover***- Custom designed and built for RescueONE® Connector Boats® using only the finest materials.	**$1,000.00**
2	***Humminbird®* Helix 10 (10" screen) with GPS, CHIRP, Mega, G3N, and Side Imaging,** no case. These prices include all hardware, installation, set-up and testing labor and a Ram infinitely adjustable mount.	**$5,120.00**
2	**60hp Mercury Electric Start, Tilt/Trim, Remote Control** equipped with our exclusive RescueONE®ProPower™ monitor system. It tracks and displays RPMs, engine hours (to facilitate accurate maintenance). This system is not available on standard outboard models not sold by us. Notes: These are four	**$15,660.00**

	stroke outboards with electric start, EFI fuel system, power trim/tilt. Included is controls, harness, aluminum prop, and 6-gallon fuel tank and hose. It is protected by a 3-year factory warranty and is serviceable at any authorized dealer.	
2	***ProX 500™ Series Inflatable*** - full bottle inflation and with aluminum floor - 10 persons capacity with 40hp maximum recommended. -Length 16'3", Beam 6' 10", weight 260 lbs., Max Load 2866 lbs. include paddles, foot pump, patch kit, carry bag, and removeable internal, accessory bag	**$9,640.00**
2	**30hp Mercury Manual Start, Gas Assist Tilt, Tiller Control,** equipped with our exclusive RescueONE®ProPower™ monitor system. It tracks and displays RPMs, engine hours (to facilitate accurate maintenance). This system is not available on standard outboard models not sold by us. Notes: These are four stroke outboards with manual start, EFI fuel system. Included is aluminum prop, and 6-gallon fuel tank and hose. It is protected by a 3-year factory warranty and is serviceable at any authorized dealer.	**$10,560.00**
2	**Gen2™ TWINTransport™** trailer stores, transports and launches two Connector Boats® or inflatables AND SpaceSAVER™ design is 2.5' shorter than our original design. Includes front treadplate step platform, tandem axles with 14" radial tires, premium Vault® hybrid lube hubs, adjustable carriage (for proper weight distribution), AutoSURGE™ automatic disc brakes, Heavy Duty 9500lb electric winch with synthetic rope to raise and lower upper boat, Winch Control Module includes HD battery, battery charger/maintainer and storage for remote control, all in a single enclosure. Standard are DOT approved LED running lights, back up and night work lights, lifetime SteelPOLY™ runners, high quality paint, HD tongue jack, plastic coated spring safety cables, spare tire/wheel mounted, 7 pin round connector	**$21,620.00**
2	**Motor SwingRACK™** Standard storage rack(s) (for 30hp and down outboards) swings out for easy loading/unloading	**$1,320.00**
4	**Optional** storage basket(s)- add. per side. (max 2 per trailer)	**$1,440.00**
2	**Optional galvanized** coating in lieu of paint add (#152)	**$3,480.00**
2	**Optional SlideRAMP™** Allows easy removal of an inflatable from the top rack of double trailers without launching bottom boat. Use off rear or either side	**$1,340.00**
2	**Optional *SKYLights™* 108** watts of fully adjustable/ telescopic LED scene lights (pair)	**$1,160.00**
2	**Bunk support system for inflatables** (adjustable). (Top,)	**$1,320.00**
2	**Additional (#2) spare white steel wheel and tire, side mounted left side**	**$500.00**
2	**2 5/16" coupler** to replace std. 2".	**$160.00**
2	***Expanded Metal Mesh Safety Floor*** forward of axles	**$1,280.00**
4	***Storage Locker*** 2.5 CF mounted on front	**$1,040.00**
16	**Stearns Work Master Vest Adult Type III/V PFD's** containing at least 62 sq. in. of 3M Scotchlite Reflective Material and at least 17.5 lbs. of buoyancy.	**$1,120.00**
16	**KENT Child Type 1 PFD's** with SOLAS grade reflective patches and at least 16 lbs. of buoyancy	**$1,040.00**
4	**Throwable Type IV foam boat cushions**	**$88.00**
8	**T-grip aluminum boat paddles** with high impact polypropylene blade.	**$280.00**

4	NOCO Genius1 12 volt battery charger/maintainers.	$400.00

ALL THE ABOVE (NOT INCLUDING Delivery) * $115,468.00 *** FOB Southside, AL 35907**
Due to unstable aluminum and steel prices this quote good for 120 days only.

OPTIONAL delivery: 457 miles X $2.25 / loaded mile = $1,028.00 per trailer

Many agencies send someone to pick up here. If you do, we provide one complimentary hotel room and do an orientation session.

ATTACHMENT F
WARRANTIES AND REPRESENTATIONS

Financial Management

The Sub-Recipient's financial management system must comply with 2 C.F.R. §200.302.

Procurements

Any procurement undertaken with funds authorized by this Agreement must comply with the requirements of 2 C.F.R. §200 Part D—Post Federal Award Requirements—Procurement Standards (2 C.F.R. §§200.317 through 200.326).

Codes of conduct

The Sub-Recipient shall maintain written standards of conduct governing the performance of its employees engaged in the award and administration of contracts. No employee, officer, or agent shall participate in the selection, award, or administration of a contract supported by public grant funds if a real or apparent conflict of interest would be involved. Such a conflict would arise when the employee, officer or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of the parties indicated, has a financial or other interest in the firm selected for an award. The officers, employees, and agents of the Sub-Recipient shall neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. The standards of conduct shall provide for disciplinary actions to be applied for violations of the standards by officers, employees, or agents of the Sub-Recipient.

Business Hours

The Sub-Recipient shall have its offices open for business, with the entrance door open to the public, and at least one employee on site from Monday- Friday 8-5

Licensing and Permitting

All subcontractors, employees, and the Sub-Recipient shall have all current licenses and permits required for all of the particular work, tasks, or services required by the Sub-Recipient.

RescueONE®
CONNECTOR BOATS®
Sold exclusively by *MarineONE* Corporation

4500 Highway 77 • Southside, AL 35907• 844-471-2628• www.rescueoneboats.us

RescueONE® 1673 X-3™ Connector Boats®, Trailers and Accessories

Sole Source Certification Letter

25 June, 2020

To: Battalion Chief Michael Trace Barrow, Jacksonville Fire and Rescue and all to Whom It May Concern,

I am Anthony (Tony) P. Lumpkin, the co-owner of Marine One Corporation, which is the sole provider of *RescueONE® Brand 1673 X3™ Connector Boats®*, *RescueONE®* brand *Generation3™ TWINTransport™ trailers* and accessories. These brands are protected by trademarks # 1927286 and #1937884, both of which I own personally.

I invented this boat concept and designed matching trailers and the modular system by which it functions in 1993 and was issued US Patent #5,307,755 for the unique design. These facts can be verified on the website of the United States Patent and Trademark Office at www.USPTO.gov.

We are the sole source, no other company manufactures these unique designs:

RescueONE® GEN3™ 1673 X3 Connector Boats® and RescueONE® generation three *TWINTransport™* trailers, *RescueONE®* GEN3™ brand accessories and equipment, including our *RescueONE® FireBOAT Pump™, GEN 3 DIVERSupport/VictimLift Platform designed to support divers and extricate victims in rescue operations, and unique RescueONE® Light Arch.*

//Anthony P. Lumpkin// (Certified Electronic Signature)

Anthony P. Lumpkin, IDSA, ASME

Founder, designer and owner of intellectual property for *RescueONE® Connector Boats®*

President of Marine One Corporation, 4500 Highway 77, Southside, AL 35907

Toll free phone- 844-471-2628