SUBJECT: EMC VNX SAN HARDWARE AND SOFTWARE MAINTENACE RENEWAL

BID #: XF-0348-20 **OPEN DATE: 2019-12-18**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE TIME PURCHASE. PERIOD OF SERVICE WILL BE ONE YEAR FROM THE DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 26 **NUMBER RECEIVED:** 6 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject 3D Printer Technology due to vendor is not an EMC hardware reseller and vendor will not be supported by EMC support as required by the bid specifications.

Recommend approval of award to the next lowest responsive, responsible bidder CDW Government LLC in the amount of $99,809.41 for EMC VNX SAN HARDWARE AND SOFTWARE MAINTENACE RENEWAL. Period of service will be one year from the date of award.

Funding for this award to be encumbered by AFIT531CSCS-04662, to be executed by purchase order(s)

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: Marilyn Rauda FOR RUBEN OLA **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

CITY OF JACKSONVILLE

01/15/20 13:20:02
Procurement Division

January 13, 2020

TO: **Greg Pease, Chief of Procurement Division**

THRU: **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

TG 1/14/20 **FROM:** **Thomas Ossi, Technology Contract and Records Manager** Thomas Ossi

SUBJECT: **XF-0348-20 J.O. EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL**

Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of EMC VNX SAN Hardware and Software Maintenance Renewal Bid # XF-0348-20. J.O.

Procurement Division received six (6) vendor responses and zero (0) no bids open date December 18, 2019. Procurement Division forwarded the bid tabulation sheet and the bid responses for the Information Technologies Division to review.

ITD Management recommends awarding the bid to CDW Government LLC as the second lowest responsive, responsible bidder for the one (1) year total price per bid award amount of $99,809.41.

3-D Printer Technology was not selected based on lowest price. 3-D Technology is not an EMC hardware reseller and will not be supported by EMC.

The term of this agreement will be for one year. Services will be procured via Purchase Order. Funding Source: AFIT531CSCS - 04662

The following table details the responses received:

VENDOR	TOTAL AWARD AMOUNT
3-D Printer Technology	$36,000.00
CDW Government LLC	**$99,809.41**
Kambrian Corporation	$100,081.23
JPT-Tech	$103,842.00
Zones, LLC	$104,144.62
Howard Technology Solution	$271,727.00

Your favorable consideration of our request is greatly appreciated.

Attachment: Bid Tab Sheet

CC: Robert Gray, Enterprise Technology Infrastructure Manager, ITD
Mark Deas, Server Infrastructure Manager, ITD

BID TABULATION SHEET

TITLE:	EMC VNX SAN Hardware and Software Maintenance Renewal		CDW-G	JPT-TECH	ZONES LLC	KAMBRIAN CORP	OWARD TECHNOLOGY SOLUTIO	3-D PRINTER TECHNOLOGY
BID NO.:	XF-0348-20							
OPEN DATE:	12//18/2019							
PURCHASING ANALYST:	RUBEN OLA							
BID ANNOUNCER: P. MITCHELL, BID RECORDER: J. HERNANDEZ								
No. Invited: (26) No. Received (6) No Bids: (0)								
ITEM	DESCRIPTION	QUANTITY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	EMC VNX SAN Hardware and Software Maintenance Renewal	lot	$ 99,809.41	$ 103,842.00	$ 104,144.62	$ 100,081.23	$ 271,727.00	$ 36,000.00
		GRAND TOTAL:	$ 99,809.41	$ 103,842.00	$ 104,144.62	$ 100,081.23	$ 271,727.00	$ 36,000.00
		MINIMUM REQUIREMENTS:						
		TERMS:		NET 2% 30 DAYS	NET 0% 30 DAYS		NET 0% 30 DAYS	
		DELIVERY (Business Days):		10 DAYS	5 DAYS		7-10 DAYS	
		CONFLICT OF INTEREST:	✓	✓	✓	✓	✓	✓
		ADDENDUM(S)(1)		✓	✓	✓	✓	✓
		NOTES:						Bid Rejected-Not compliant with requirements-Not supported by EMC

TERMS AND CONDITIONS

EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to annual software and hardware maintenance for our storage area networks (SAN). The renewal is for the hardware and software maintenance for COJ's EMC VNX SAN. The support will allow ITD access to premium support for all the hardware and software components within the data center. These systems house the data for all the City's critical systems.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

3. TERM OF AGREEMENT

This is a one-time purchase. The term of this agreement is for one (1) year term from date of award.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Warranty must be provided by EMC for all items on Bid Form

c. Contractor shall hold, at a minimum, Gold Partner status with EMC. Bid response must state ALL HARDWARE and SOFTWARE SUPPORT to be provided only by EMC

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

7. DELIVERY

Information Technologies Division, 214 North Hogan Street, 9th Floor, Jacksonville, Florida 32202 (ITD Server Infrastructure Manager). A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of

SPECIFICATIONS

EMC VNX SAN HARDWARE AND SOFTWARE MAINTENANCE RENEWAL

- ***Please see the Bid Proposal Form for specific description and part number Information.***
- ***NO SUBSTITUTIONS on ANY of the listed items for bid.***

BID PROPOSAL FORM
EMC VNX SAN Hardware and Software Maintenance Renewal

Item No.	Serial Number	HW Identifier	Model Number	Model Description	Support Option	QTY	Family	Instance ID	Renewal Coverage Start Date	Renewal Coverage End Date	UNIT PRICE	EXTENDED TOTAL
1	03ETA0100024390	15582325	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582325	2-Dec-19	1-Dec-20		
2	03ETA0100024391	15582329	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582329	2-Dec-19	1-Dec-20		
3	03ETA0100024386	15582336	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582336	2-Dec-19	1-Dec-20		
4	03ETA0100024388	15582341	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582341	2-Dec-19	1-Dec-20		
5	03ETA0100024389	15582348	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582348	2-Dec-19	1-Dec-20		
6	03ETA0100024387	15582369	PP-WN-WG	PPATH WINDOWS WGR	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	15582369	2-Dec-19	1-Dec-20		
7	05ETA0700091133	51441505	PP-AIX-DP	PPATH AIX DEP	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	51441505	2-Dec-19	1-Dec-20		
8	05ETA0700091134	51441507	PP-AIX-DP	PPATH AIX DEP	PREMIUM SOFTWARE SUPPORT	1	POWERPATH	51441507	2-Dec-19	1-Dec-20		
9	APM00140649961	APM00140649961	VNXB58DP25M	VNX5800 DPE 25X2.5" DRIVE SLOTS-MIN RA	PREMIUM HW SUPPORT	1	UNIFIED	131089864	2-Dec-19	1-Dec-20		
10		APM00140649961	V4-2S10-600	VNX 600GB 10K SAS 25X2.5 DPE/DAE	PREMIUM HW SUPPORT	222	UNIFIED		2-Dec-19	1-Dec-20		
11		APM00140649961	V4-2S15-300	VNX 300GB 15K SAS 25X2.5 DPE/DAE	PREMIUM HW SUPPORT	4	UNIFIED		2-Dec-19	1-Dec-20		
12		APM00140649961	V4-2S6F-200	VNX 200GB SSD 25X2.5 DPE/DAE	PREMIUM HW SUPPORT	11	UNIFIED		2-Dec-19	1-Dec-20		
13		APM00140649961	V4-VS07-020	VNX 2TB NL SAS 15X3.5 DAE	PREMIUM HW SUPPORT	34	UNIFIED		2-Dec-19	1-Dec-20		
14		APM00140649961	V4-VS15-600	VNX 600GB 15K SAS 15X3.5 DAE	PREMIUM HW SUPPORT	85	UNIFIED		2-Dec-19	1-Dec-20		
15		APM00140649961	V4-VS6FX-400	VNX 400GB FAST VP SSD 15X3.5 DAE	PREMIUM HW SUPPORT	21	UNIFIED		2-Dec-19	1-Dec-20		
16		APM00140649961	VDMBM1GCUA	VNXB 1GBASE-T DM MODULE 4 PORT	PREMIUM HW SUPPORT	2	UNIFIED		2-Dec-19	1-Dec-20		
17		APM00140649961	VNXB58DMEM	VNX5800 DME: 1 DM+FC SLIC-MINI RACK	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
18		APM00140649961	VNXB58DMM	VNX5800 ADD ON DM+FC SLIC-MINI RACK	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
19		APM00140649961	VNXB6GSDAE15F	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	PREMIUM HW SUPPORT	10	UNIFIED		2-Dec-19	1-Dec-20		
20		APM00140649961	VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	PREMIUM HW SUPPORT	8	UNIFIED		2-Dec-19	1-Dec-20		
21		APM00140649961	VNXB6GSDAE25W	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
22		APM00140649961	VNXBCSM	VNXB CONTROL STATION-MINI RACK	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
23		APM00140649961	VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		

24		APM00140649961	VSPBEXPSASBEA	VNXB SAS BE EXP 4 BUSES	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
25		APM00140649961	VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
26		APM00140649961	VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
27		APM00140649961	VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	PREMIUM HW SUPPORT	1	UNIFIED		2-Dec-19	1-Dec-20		
28	05UKC0100000131	APM00140649961	ESA-VNX5800	EMC STORAGE ANALYTICS VNX5800 SUITE=IC	PREMIUM SW SUPPORT	1	UNIFIED	131090425	2-Dec-19	1-Dec-20		
29		APM00140649961	EXPSAS-V58	UNISPHERE VNX5800 SAS EXP SOFTWARE=IC	PREMIUM SW SUPPORT	1	UNIFIED	131090599	2-Dec-19	1-Dec-20		
30		APM00140649961	FSTS-VNX5800	VNX5800 FAST SUITE=IC	PREMIUM SW SUPPORT	1	UNIFIED	131090602	2-Dec-19	1-Dec-20		
31		APM00140649961	RPS-VNX5800	VNX5800 REMOTE PROTECTION SUITE=IC	PREMIUM SW SUPPORT	1	UNIFIED	131090601	2-Dec-19	1-Dec-20		
32		APM00140649961	UNISU-VNX5800	VNX5800 UNISPHERE UNIFIED SUITE=IC	PREMIUM SW SUPPORT	1	UNIFIED	131090421	2-Dec-19	1-Dec-20		
33	BRCALJ2538H02K	BRCALJ2538H02K	DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH	PREMIUM HARDWARE SUPPORT	1	CONNECTRIX	105950738	2-Dec-19	1-Dec-20		
34	BRCALJ2538H02Y	BRCALJ2538H02Y	DS-300B-8G	DS-300B 8/24P 8G BASE SWITCH	PREMIUM HARDWARE SUPPORT	1	CONNECTRIX	105950746	2-Dec-19	1-Dec-20		
35		BRCALJ2538H02Y	BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	PREMIUM HARDWARE SUPPORT	4	CONNECTRIX		2-Dec-19	1-Dec-20		
36		BRCALJ2538H02Y	C13-PWR-12-B	US/NA 5-15P TO C13 POWER CORD-B	PREMIUM HARDWARE SUPPORT	2	CONNECTRIX		2-Dec-19	1-Dec-20		
37		BRCALJ2538H02Y	DS300B-8G8PU	DS-300B 8G 8PORT UPGRADE KIT	PREMIUM HARDWARE SUPPORT	2	CONNECTRIX		2-Dec-19	1-Dec-20		
38		BRCALJ2538H02Y	DSBRLKT-B	DSB SW GEN RCK KIT - B	PREMIUM HARDWARE SUPPORT	2	CONNECTRIX		2-Dec-19	1-Dec-20		
39	BRCBRW2538H01A	BRCBRW2538H01A	DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	PREMIUM HARDWARE SUPPORT	1	CONNECTRIX	105951283	2-Dec-19	1-Dec-20		
40		BRCBRW2538H01A	BRSFP-8G10KLW	BRCD LBL 8GB 10KM LONG WAVE SFP	PREMIUM HARDWARE SUPPORT	4	CONNECTRIX		2-Dec-19	1-Dec-20		
41		BRCBRW2538H01A	C13-PWR-12-B	US/NA 5-15P TO C13 POWER CORD-B	PREMIUM HARDWARE SUPPORT	2	CONNECTRIX		2-Dec-19	1-Dec-20		
42	BRCBRW2538H01N	BRCBRW2538H01N	DS-6510R-8GB	DS-6510R-B 24P/48P 8GB RTF BASE SWITCH	PREMIUM HARDWARE SUPPORT	1	CONNECTRIX	105951286	2-Dec-19	1-Dec-20		
											GRAND TOTAL:	

ONE CITY, ONE JACKSONVILLE

NOTIFICATION OF RECOMMENDED BID REJECTION

DATE: 1/15/2020

VIA EMAIL: ron@3dcadprinter.com

BIDDER'S NAME: 3D Printer Technology
2480 Windy Hill Road SE
Suite 108, Atlanta, GA 30067

CONTACT NAME: Attn: Ron Robinson / CEO

BID # XF-0348-20

DATE OPENED: 12/18/2019

REASON FOR RECOMMENDED AWARD REJECTION:

To reject the bid for failure to comply with the Minimum Requirement in the Terms and Conditions under Sec. 4.c (page 22), Contractor shall hold, at a minimum, Gold Partner status with EMC. Bid response must state ALL HARDWARE and SOFTWARE SUPPORT to be provided only by EMC.
3D Printer Technology is not an EMC hardware reseller and will not be supported by EMC.

IF YOU WISH TO PROTEST THE RECOMMENDED REJECTION OF THIS BID, PLEASE RESPOND IN ACCORDANCE WITH THE CITY OF JACKSONVILLE BID PROTEST PROCEDURES. DIRECT ALL PROTEST TO THE RESPECTIVE BUYER, FACSIMILE NUMBER (904) 255-8837.

BUYER'S SIGNATURE: Ruben Ola

Ruben Ola

214 N. Hogan St., Suite 800 | Jacksonville, FL 32202 | Phone: 904.255-8815 | Fax: 904.255-8837

Ola, Ruben

From: Ola, Ruben
Sent: Wednesday, January 15, 2020 4:52 PM
To: 'Ron Robinson'
Subject: Notification of recommended Bid Reject-XF-0348-20 EMC VNX SAN HARDWARE AND SOFTWARE MAINTENACE RENEWAL
Attachments: BID REJECT XF-0348-20.pdf

Good Afternoon,

Attached is notification of recommended bid reject for the above subject solicitation. Thank you for participation and appreciate your interest in doing business with the City of Jacksonville.

Sincerely,

Ruben Ola, Buyer
City of Jacksonville
Procurement Division
214 N. Hogan Street, Suite 800
Jacksonville, FL 32202
Phone: 904.255.8823
Fax: 904.255.8837
Email: rubeno@coj.net

One City. One Jacksonville.