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SUBJECT: CAMERA UPGRADES AND INSTALLATION

BID #: XF-0377-23 **OPEN DATE: 2023-05-31**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – PERIOD OF SERVICE WILL BE ONE (1) YEAR FROM THE DATE OF PURCHASE ORDER

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 30 **NUMBER RECEIVED:** 2 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award to the lowest responsive, responsible bidder, MOBILE COMMUNICATIONS AMERICA, INC. in the amount of $74,709.34 for CAMERA UPGRADES AND INSTALLATION. The period of service will be one (1) year from the date of purchase order.

Funding Source: 53101.113402.564290.000000.00000000.00000.0000000, to be executed by purchase order(s).

Attachments: Recommendation Memo, Bid Tabulation Sheet, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
FOR: DUSTIN FREEMAN, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: June 20, 2023

TO: Dustin L. Freeman, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO

Kenneth E. Lathrop Digitally signed by Kenneth E. Lathrop Date: 2023.06.21 09:30:16 -04'00'

FROM: Thomas Ossi, Technology Contract and Records Manager

Thomas Ossi Digitally signed by Thomas Ossi Date: 2023.06.20 09:38:33 -04'00'

SUBJECT: **XF-0377-23 CAMERA UPGRADES AND INSTALLATION**

The Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Camera Upgrades and Installation Bid # XF-0377-23.

The Procurement Division received two (2) supplier responses and zero (0) no bid with an open date of May 31, 2023. The Procurement Division forwarded the bid tabulation sheet and the bid responses to ITD for review.

SUPPLIER	TOTAL AWARD AMOUNT
Mobile Communications America, Inc.	**$74,709.34**
Convergint Technologies	$102,569.00

ITD Management recommends awarding the bid to the lowest responsive, responsible bidder Mobile Communications America, Inc. in the amount of $74,709.34. The period of service will be one (1) year from the date of purchase order. Upon award approval, equipment will be procured via purchase order.

FUNDING SOURCE: 53101.113402.564290.000000.00000000.00000

Tracy Geake Digitally signed by Tracy Geake Date: 2023.06.20 17:56:17 -04'00'

Your favorable consideration of ITD's request is appreciated.

Attachment: Bid Tab Sheet

CC Stephanie M. Barnett, Information Security Officer
Elizabeth Brown, IT Operations Manager
Andre Conyers, IT Contract Administrator

BID TABULATION SHEET

TITLE: CAMERA UPGRADES AND INSTALLATION

BID NO.: XF-0377-23

OPEN DATE: May 31, 2023

ANALYST: RUBEN OLA

No. Invited: (30) No. Received (2) No Bids: (0)

Bid Recorder: M. PIERCE, Announcer: B. KEMP

ITEM	DESCRIPTION	QTY	MOBILE COMMUNICATIONS AMERICA, INC. AMOUNT	CONVERGINT TECHNOLOGIES AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	CAMERA UPGRADES AND INSTALLATION (PART 1 SCOPE OF WORK-EXTERIOR)	1 LOT	$ 62,752.62	$ 87,664.00			
2	CAMERA UPGRADES AND INSTALLATION (PART 2 SCOPE OF WORK-INTERIOR)	1 LOT	$ 11,956.72	$ 14,905.00			
		GRAND TOTAL:	$ 74,709.34	$ 102,569.00			
		TERMS:		0% DISC			
		DELIVERY (Business Days):		180 DAYS			
		CONFLICT OF INTEREST:	✓	✓			
		ADDENDUM( ):					
		NOTES:					

TERMS AND CONDITIONS

CAMERA UPGRADES AND INSTALLATION

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for CAMERA UPGRADES AND INSTALLATION for Animal Care and Protective Services New Exterior Cameras and Replacing Existing Cameras, as listed in the bid documents.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States.

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

The term of the agreement will be one (1) year from the date of purchase order.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements. Failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Contractor must provide evidence of being a Lenel certified VAR (Value Added Reseller).

c. Contractor must provide evidence of having performed a similar sized installation for the City of Jacksonville or other local government.

5. PRE-BID CONFERENCE: MANDATORY

May 19, 2023, 9:00am, 2020 Forest St., Jacksonville, FL 32204

6. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in

whole or in part for such item(s)/service(s).

7. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. DELIVERY

Equipment will be shipped to the on-site location which will be provided at the mandatory pre-bid conference. A packing list shall accompany all shipments, which shall indicate, at a minimum, the following; purchase order number, item number and description, date of shipment, quantity ordered and shipped, unit prices, and unit of measure. INSIDE DELIVERY ONLY at 2020 Forest Street, Jacksonville, FL 32204 and if on pallets must be broken down for delivery. Empty pallets must be taken by the delivery person on the same day as the delivery.

9. ESCALATION/DE-ESCALATION

All pricing submitted shall remain firm for the first year of the initial contract period. After the first year of the contract term (if applicable), a supplier may submit in writing a request for price escalation / de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry-wide increase. The City reserves the right to decline any price increase request.

10. PRICES

All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. COMPLIANCE WITH SPECIFICATIONS

The bidder, by affixing their signature to the bid form submitted, agrees to provide item(s)/service(s) in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

13. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: COJ1CloudInvoices@coj.net. The invoice email subject line **MUST BE**: inv_300000008806179. Invoices can also be submitted through the 1Cloud Supplier Portal.

14. INSURANCE/INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured. Bid number should be listed on certificate. The awarded bidder is required to submit their insurance certificate within ten (10) days after notice of award.

15. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

16. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

SPECIFICATIONS

CAMERA UPGRADES AND INSTALLATION

1. **Scope of Work Part 1**

   Provide and install (14) exterior CCTV cameras at the City of Jacksonville Animal Care and Control facility as an expansion to the existing Lenel Digital Video System. This proposal includes the following scope of work:

   Head End Room Numbers 129 and 413

   i. Provide and install keystone jacks for existing COJ patch panels for the associated cameras being wired to each closet.
   ii. Provide and install patch cables from the patch panel to the COJ designated PoE+ providing network switch ports.
   iii. Provide Lenel Digital Video camera channel licenses (14)
   iv. The City of Jacksonville will provide and install the network video storage and will perform all video management system programming.

   CCTV Cameras (14) – Marked as P1-1 through P1-14 on the design plans

   i. Provide and install (13) 360 Degree Multi-Sensor cameras
      (10) cameras will be building mounted
      (3) cameras will be mounted on poles at 14' AFF
   ii. Provide and install new in-ground conduit from existing hand-holes to each pole camera.
   iii. Provide and install (1) Bullet camera using existing in-ground conduit for cable path.
   iv. Provide and install a 4-port network surge protector for the (3) pole mounted and (1) pedestal mounted cameras.
   v. See design drawing and CCTV schedule for mounting hardware requirements and notes.
   vi. Provide and install all necessary conduits for cable path to cameras. Use existing security alarm system conduits where applicable, sharing the conduit with the existing wiring.
   vii. Provide and install new CAT6 cabling for each camera. Provide and install Gamechanger cabling for cameras that will exceed standard network cabling distance limitations. Abandon the existing Coaxial/Siamese cabling in place. If the existing cabling must be removed to allow for the reuse of an existing cable path or conduit, remove the cabling and dispose.
   viii. Program the customer provided IP address into each camera and perform a final focus and adjust of each camera sensor with a COJ representative.

Line	Qty	Part	Description	Manufacturer
1	Head End Equipment			
2	14.00	SW-LNR-CH1	Lenel Network Video Recorder Camera License	Lenel / S2
3	360 Cameras			
4	13.00	Z4-01500001	P3719-PLE Network Camera, compact, 15MP, four varifocal lenses (4 x Quad HD)	Axis
5	9.00	Z4-01513001	T94N01D PENDANT KIT	Axis
6	6.00	Z4-5504821	T91D61 Wall Mount 1.5 NPS	Axis
7	5.00	Z4-5017641	T91A64 Corner Bracket	Axis
8	3.00	Z4-5507271	T91D62 Telescopic Parapet Mount	Axis
9	1.00	Z4-02341001	Axis P1467-LE Bullet Camera	Axis
10	Wire			
11	4.00	5566030	23-4P Unshielded Solid Plenum Cat6 Ylw Jkt	Windy City Wire
12	2.00	PEC-258300304	Plenum GameChanger Cable, Black, 1000'	Paige Electric
13	3.00	0E-C6YW76	CAT6 Patch Cables, Yellow, 7', 6 Pack	W BOX TECH
14	1.00	DK-WM4NETS	4CH WALL MT NETWORK PROTECTOR	DITEK

2. **Scope of Work Part 2**

Provide and install (6) interior CCTV cameras at the City of Jacksonville Animal Care and Control facility as an expansion to the existing Lenel Digital Video System. This includes the following scope of work:

Head End Room Numbers 129 and 413

a. Provide and install keystone jacks for existing COJ patch panels for the associated cameras being wired to each closet.
b. Provide and install patch cables from the patch panel to the COJ designated PoE+ providing network switch ports.
c. Provide Lenel Digital Video camera channel licenses (6)
d. The City of Jacksonville will provide and install the network video storage.
    i. and will perform all video management system programming.

CCTV Cameras (6) – Marked as P2-1 through P2-6 on the design plans

a. Provide and install (6) fixed dome cameras.
b. See design drawing and CCTV schedule for mounting hardware. requirements and notes.
c. Provide and install all necessary conduits for cable path to cameras. Use existing security alarm system conduits where applicable, sharing the conduit with the existing wiring.
d. Provide and install new CAT6 cabling for each camera. Abandon the existing Coaxial/Siamese cabling in place. If the existing cabling must be removed to allow for the reuse of an existing cable path or conduit, remove the cabling and dispose.
e. Program the customer provided IP address into each camera and perform a final focus and adjust of each camera sensor with a COJ representative.

Line	Qty	Part	Description	Manufacturer
1	Head End Equipment			
2	6.00	SW-LNR-CH1	Lenel Network Video Recorder Camera License	Lenel / S2
3	360 Cameras			
4	6.00	Z4-02330001	P3267-LVE 5 MP Dome With IR And Deep Learning	Axis
5	1.00	Z4-01190001	T94S01P CONDUIT BACK BOX	Axis
6	Wire			
7	1.00	5566030	23-4P Unshielded Solid Plenum Cat6 Ylw Jkt	Windy City Wire
8	1.00	0E-C6YW76	CAT6 Patch Cables, Yellow, 7', 6 Pack	W BOX TECH

CAM#	Wire-To	01500-001 - P3719-PLE 360	01513-001 - Pendant Mount	5504-821 - Wall Mount	5017-641 - Corner Mount	5507-271 - Telescoping parapet mount	02060-001 - P3818-PVE 180 Dome	02330-001 - P3267-LVE Dome	01190-001 - Conduit Back Box	02341-001 - P1467-LE Bullet	DTK-WM4NETS	New CAT6 Cabling	Existing Network Cable	Existing Coaxial Cable (not to be used)	Notes
P1-1	IT Room 129	1	1	1	1							1		1	New camera location, corner mounted
P1-2	IT Room 129	1	1	1								1		1	Replace existing wall mount camera
P1-3	IT Room 129	1	1	1	1							1		1	Replace existing corner mount camera
P1-4	IT Room 129	1										1		1	Replace existing surface mounted camera
P1-5	IT Room 413	1											1		Replace existing surface mounted camera, reuse existing box and flex
P1-6	IT Room 413	1	1	1	1							1		1	Remove existing nearby wall-mounted camera and install cover plate over hole
P1-7	IT Room 413	1	1	1	1								1		Replace existing corner mount camera
P1-8	IT Room 413	1	1	1	1							1		1	Remove existing wall camera and install cover plate over hole, install new camera on corner
P1-9	IT Room 413	1										1		1	Remove existing surface mounted camera and install cover plate over hole, surface mount new camera in new location
P1-10	IT Room 129	1										1			New camera location, surface mounted under canopy
P1-11	IT Room 413	1	1			1						1			New pole camera location, no existing cable path, directional boring required
P1-12	IT Room 413	1	1			1					1	1			New pole camera location, no existing cable path, hand dig to nearby hand-hole, may need to go under concrete walkway
P1-13	IT Room 413	1	1			1						1			New pole camera location, no existing cable path, hand dig to nearby hand-hole
P1-14	IT Room 413									1		1		1	Replace existing pedestal mounted camera, existing in-ground conduit path
P2-1	IT Room 129							1				1		1	Replace existing surface mounted camera
P2-2	IT Room 129							1				1		1	Replace existing surface mounted camera
P2-3	IT Room 129							1				1		1	Replace existing surface mounted camera
P2-4	IT Room 129							1				1		1	Replace existing surface mounted camera
P2-5	IT Room 129							1				1		1	Replace existing surface mounted camera
P2-6	IT Room 413							1	1			1		1	Replace existing surface mounted camera
	P1 Totals:	13	9	6	5	3	0	0	0	1	1	12	2	8	
	P2 Totals:	0	0	0	0	0	0	6	1	0	0	6	0	6	
	Totals:	13	9	6	5	3	0	6	1	1	1	18	2	14	