SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 **OPEN DATE:** 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the third (3) and final renewal option for the purchase of janitorial supplies to the vendors listed below, with Group 3 - Cleaning Supplies with Bernie's Tool and Fasteners Services, Inc., to include a 5% industry wide increase in accordance with the Terms and Conditions and Group 4 – Trash Can Liners with Calico Industrial Supply of Florida to include increases as specified in the attached vendor letter due to an industry wide increase in accordance with the Terms and Conditions. The period of service will be from February 6, 2018 through February 5, 2019. The total annual expenditure for this period not-to-exceed $905,000.00, with a revised award expenditure not-to-exceed $3,380,168.45.

Group (1), Paper Supplies – Interline Brands dba SupplyWorks - $350,000.00
Group (2), Brooms, Mops, etc. – Interline Brands dba SupplyWorks - $60,000.00
Group (3), Cleaning Supplies – Bernie's Tool and Fasteners Services, Inc. - $420,000.00
Group (4), Trash Can Liners – Calico Industrial Supply of Florida - $75,000.00

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Vendor Letters, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: _____
CHELSEY FLEMING

RESPECTFULLY SUBMITTED: _____
for - GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Chrissy Nunziato, Manager of Purchasing Services, Asst.

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

City of Jacksonville, Florida

Lenny Curry, Mayor

Procurement Division
Ed Ball Building
214 N. Hogan Street, Suite 800
Jacksonville, Florida 32202

ONE CITY. ONE JACKSONVILLE.

TO: Gregory Pease, Chief, Procurement Division

FROM: Chrissy Nunziato, Manager of Purchasing Services, Asst.

DATE: January 24, 2018

SUBJECT: Recommendation to exercise third renewal option for SC-0353-15 Janitorial Supplies–Citywide

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Procurement Division is requesting approval to exercise the third (3) and final renewal option for the purchase of janitorial supplies to the below listed vendors.

Group (1), Paper Supplies – Interline Brands dba SupplyWorks - $350,000.00

Group (2), Brooms, Mops, etc. – Interline Brands dba SupplyWorks - $60,000.00

Group (3), Cleaning Supplies – Bernie's Tool and Fasteners Services, Inc. - $420,000.00

Group (4), Trash Can Liners – Calico Industrial Supply of Florida - $75,000.00

Procurement also recommends approval to include increases for the following vendors: Group 3 – Cleaning Supplies with Bernie's Tool and Fasteners Services, Inc., to include a 5% industry wide increase on all items in accordance with the Terms and Conditions. Group 4 – Trash Can Liners with Calico Industrial Supply of Florida to include increases on all items as specified in the attached vendor letter due to an industry wide increase in accordance with the Terms and Conditions

The period of service will be from February 6, 2018 through February 5, 2019. The total annual expenditure for this period not-to-exceed $905,000.00, with a total award not-to-exceed $3,380,168.45.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Thank you for your assistance in this matter.

/clf

Fleming, Chelsey

From: Dallas Clapsaddle <Dallas.Clapsaddle@supplyworks.com>
Sent: Wednesday, December 20, 2017 11:01 AM
To: Fleming, Chelsey
Cc: Lila Martin
Subject: Third Year Option SC-0353-15

Chelsey,
Supplyworks would like to exercise the third option on bid SC-0353-15 groups 1 and 2 and we agree to the terms, conditions and pricing.

Please confirm receipt and let me know if you need anything else.

Happy Holidays!!!!

Thanks,

Dallas Clapsaddle | Account Executive

SupplyWorks
A Home Depot Company

SupplyWorks
6600 Pritchard Rd, Suite 300, Jacksonville, FL 32219
Office: 904.783.0040 x145218 | Mobile: 904.608.8528 | Fax: 904.783.0184
E-mail: dallas.clapsaddle@supplyworks.com | Website: www.supplyworks.com

This e-mail and any files transmitted with it are confidential and intended solely for the individual or entity to whom they are addressed. Please notify the sender immediately by e-mail if you have received this e-mail in error and delete all copies of this message.

From: Dallas Clapsaddle
Sent: Friday, August 11, 2017 2:08 PM
To: mark_a_mcquaig@homedepot.com
Subject: FW: Automatic reply: C.O.J.

Mark,
See below.....My contact is out on maternity leave.

Thanks,

From: Fleming, Chelsey [CFleming@coj.net]
Sent: Wednesday, August 9, 2017 11:05 AM
To: Dallas Clapsaddle
Subject: Automatic reply:

I am currently out of the office on maternity leave. For assistance please contact Steven Burakowski at SBurakowski@coj.net or call Procurement at 904-255-8800.

WARNING: Exercise caution before opening attachments or clicking on any links. Be aware of phishing scams, and do not respond to requests for personal or sensitive information. If you have questions or concerns, please speak with your supervisor or contact Interline Brands IT Security at ITSECURITY@interlinebrands.com.

I would like to renew janitorial bid SC-0353-15. I have demonstrated excellent service to the city these past 2 years. Enclosed is a letter from my supplier stating an 5 percent increase. If you will allow me to increase the bid 5 percent then I would love to continue giving you the great service you have been given. Please ask all your departments that I have delivered to and you will find all should be very satisfied with my delivery time and service.

Thanks,

Bernie Haim
President
Bernie's Tool & Fastener
4211 Highway Avenue
Jacksonville, FL 32254
(904) 545-5678 - Cell
(904) 384-4999 - Office
(800) 940-8005 - Toll Free
(904) 384-0626 - Fax
bhaim@berniestools.com

BERNIE'S
TOOL & FASTENER

Visit our website at www.berniestools.com

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ESSENDANT

January 2017
Price Change Notification

Below is an overview of price changes effective January 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
2XL	TXL	1/1/17	1 – 13%	
AEP INDUSTRIES	WBI	1/1/17	2 – 8%	Can Liners
ANSELL	ANS	1/1/17	6 – 40%	
ATLAS PAPER MILLS	APM	1/1/17	1 – 2%	
BOARDWALK	BWK	1/1/17	2 - 8%	Can Liners
BOARDWALK	BWK	1/1/17	4%	Towel and Tissue
BOARDWALK	BWK	1/1/17	6%	Vinyl Gloves
BUNN-O-MATIC	BUN	1/1/17	0 – 12%	
CASCADES TISSUE GROUP	CSD	1/1/17	1 – 7%	
DART CONTAINER	DCC, SCC	1/1/17	3 – 10%	Foam
DEXTER RUSSELL	DXX	1/1/17	0 – 8%	
GEN	GEN	1/1/17	4%	Towel and Tissue
GEN	GEN	1/1/17	6%	Vinyl Gloves
INTEDGE MFG	ITG, UNS	1/1/17	4 – 6%	
INTEPLAST GROUP (IBS)	IBS, PIT, TRN	1/1/17	0 – 3%	
JAGUAR	JAG	1/1/17	2 – 8%	Can Liners
JM SMUCKER	FOL	1/1/17	2 – 4%	
LAVAZZA	LAV	1/1/17	1 – 9%	
NESTLE	NES	1/1/17	2 – 26%	
NOVOLEX (DURO BAG)	BAG, DRO	1/1/17	3 – 10%	
PENNY LANE	PNL	1/1/17	2 – 8%	Can Liners
PEPSICO	PEP	1/1/17	0 – 1%	
RUBBERMAID	RCP, TEC	1/1/17	4%	Facilities Supply and Air Care
RUBBERMAID	RCP	1/1/17	20%	High Heat Food Pans
SAN JAMAR	SJM	1/1/17	1 – 24%	
THEOCHEM LABORATORIES	TOL	1/1/17	4 – 5%	
WAUSAU PAPER	WAU	1/1/17	0 – 3%	
WINDSOFT	WIN	1/1/17	4%	Towel and Tissue
UNIVERSAL	UFS, UNV	1/1/17	6 – 10%	Packaging

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
DART CONTAINER	DCC SCC	1/1/17	Varies	
KIMBERLY CLARK	KCC	1/1/17	1 – 10%	
RUBBERMAID	RCP, RUB, TEC	1/1/17	Varies	Corrections

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by December 15th.

Please note, these notifications cover most vendors and products within our nationally stocked Facility Essentials portfolio. Business Essentials products, any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

February 2017
Price Change Notification

Below is an overview of price changes effective February 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
AJM Packaging	AJM BAG, LG1	2/1/17	3% - 10%	
Kimberly Clark	KCC	2/1/17	2% - 15%	Impacts 12 Kleenex branded retail items only
Reckitt Benckiser	RAC	2/1/17	8% - 11%	Impacts select Lysol bathroom cleaners, Resolve, Woolite and Old English products only
Wincup Plastics	WCP	2/1/17	5% - 8%	Foam Cups

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Dart Container	DCC SCC	2/1/17	Varies	
Green Mountain	DIE	2/1/17	27%	Correction to Gloria Jeans branded K-Cups
AJM Packaging	AJM BAG, LG1	2/1/17	Varies	Select item facility corrections
Reckitt Benckiser	RAC	2/1/17	5%	Impacts select Mucinex products only

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by January 15th.

Please note, these notifications cover most vendors and products within our nationally stocked Facility Essentials portfolio. Business Essentials products, any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

March 2017
Price Change Notification

Below is an overview of price changes effective March 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Dart Container	DCC, LG1, SCC	3/1/17	8%	Polystyrene and expanded polystyrene (foam) products (foam cups excluded)
GenPak	GNP	3/1/17	8%	Polystyrene and expanded polystyrene (foam) products
Pactiv	ITR, PCT, RFP	3/1/17	8%	Polystyrene and expanded polystyrene (foam) products and aluminum foil
Handi-Foil	HFA, JIF	3/1/17	8%	
Bagcraft Papercon	BGC, LG1, MCD	3/1/17	5%	
Hoffmaster Group	HFM	3/1/17	6%	
AJM Packaging	AJM, BAG	3/1/17	3 - 8%	
Boardwalk/GEN	BWK, GEN	3/1/17	8%	Expanded polystyrene (foam) products
Boardwalk/GEN	BWK, GEN	3/1/17	3% - 6%	Latex, nitrile, and vinyl gloves
Boardwalk	BWK	3/1/17	8%	Aluminum foil products
GEN	GEN	3/1/17	10%	Cake circles
Pratt Specialties	BOX	3/1/17	10%	

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Honeywell	FND, HOW, NSP, UVX	3/1/17	0 – 7%	Adjustments to select facilities
Dart Container	DCC, SCC	3/1/17	Varies	Adjustments to select facilities

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by February 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Office products, any miscellaneous item facility cost records adjustments by

ESSENDANT

April 2017
Price Change Notification

Below is an overview of price changes effective April 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Boardwalk, Penny Lane, Jaguar, GEN	BWK, PNL, JAG, GEN	4/1/17	5% - 7%	Repro, LDPE, and HDPE Can Liners
Boardwalk, GEN	BWK, GEN	4/1/17	5% - 10%	Foam containers
Boardwalk	BWK	4/1/17	10%	Select boxed cutlery items
Boardwalk	BWK	4/1/17	5%	Butcher paper
Boardwalk, GEN	BWK, GEN	4/1/17	3% - 13%	Disposable gloves
Arvco Container	ARV, BOX	4/1/17	8% - 18%	
Big D Industries	BGD	4/1/17	3%	
Chicopee	CHI	4/1/17	6%	
DMS Holdings	BGH	4/1/17	5% - 35%	
Fabrikal	FAB	4/1/17	8%	
Flexsol / Sigma Plastics	ESX	4/1/17	7%	
Genpak	GNP	4/1/17	5% - 10%	
Dixie	DXE	4/1/17	10%	
Heritage Bag	HER	4/1/17	7%	
Huhtamaki	HUH	4/1/17	5% - 8%	
Inteplast Group	IBS, PIT, TRN	4/1/17	5% - 8%	
Kess Industrial	KES	4/1/17	3% - 6%	
Ludlow Composites	CWN	4/1/17	5%	
Duro Bag	BAG, DRO	4/1/17	5% - 8%	
Pactiv	PCT, RFP	4/1/17	6% - 10%	
Poly Dynamics	PLY	4/1/17	1% - 2%	
Southern Champion	SCH	4/1/17	8%	
Eco Products	ECP	4/1/17	8%	

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Dart Container	DCC, SCC	4/1/17	Varies	
Rubbermaid	PEL, RCP, TEC	4/1/17	4%	Select items missed from Jan 1 price increase

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by March 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Office products, any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

June 2017
Price Change Notification

Below is an overview of price changes effective June 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Boardwalk, GEN, Jaguar, Penny Lane	BWK, GEN, JAG, PNL	6/1/17	4%	LDPE, and HDPE Can Liners
Boardwalk	BWK	6/1/17	3% - 6%	Translucent cups
Heritage Bag	HER	6/1/17	4%	
Koala Kare	KKP	6/1/17	0% - 5%	
Pactiv	PAC	6/1/17	8%	All plastic items
Southern Champion	SCT	6/1/17	3% - 6%	3% on molded fiber/corrugate 6% on folding cartons

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Dart Container	DCC	6/1/17	Varies	
Rubbermaid	RCP	6/1/17	4%	Select items missed from Jan 1 price increase
Dixie	DIX	6/1/17	10% - 18%	Longwood gardens print item only
Boardwalk	BWK	6/1/17	5%	Butcher paper at select facilities
GEN	GEN	6/1/17	7%	Hinged foam containers at select facilities
Cascades	CSD	6/1/17	2% - 16%	Select items; corrections from brand re-launch

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by May 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Office products, any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

July 2017
Price Change Notification

Below is an overview of price changes effective July 1, 2017 unless otherwise stated.

Announced Vendor Price Changes

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Boardwalk	BWK	7/1/17	3% - 8%	Bleach
Boardwalk	BWK	7/1/17	4%	Sweeping compounds
Boardwalk	BWK	7/1/17	0% - 6%	Paper food wraps
Boardwalk	BWK	7/1/17	0% - 8%	Toilet seat covers; Varies by location
Boardwalk	BWK	7/1/17	4%	Wipers
GEN	GEN	7/1/17	8%	Cake and pizza boards
Ansell	ANS	7/1/17	1% - 17%	
Bobrick Washroom Equipment	BOB	7/1/17	2% - 20%	
Clorox	CLO	7/1/17	1% - 2%	Brita brand only
DMS Holding	BGH	7/1/17	1% - 12%	
Eco Products	ECO	7/1/17	2% - 19%	
Energizer Holdings	EVE	7/1/17	7% - 24%	Eveready brand
Ergodyne	EGO	7/1/17	2% - 5%	
Inteplast Group	PIT	7/1/17	2% - 5%	
Johnson and Johnson	JOJ	7/1/17	23%	Select hand lotion items
KIK Products	KIK	7/1/17	3% - 8%	
Kimberly Clark	KCC	7/1/17	6% - 7%	
LBP Manufacturing	LBP	7/1/17	12% - 13%	
Morcon	MOR	7/1/17	2% - 8%	
Proctor and Gamble	PGC	7/1/17	1% - 20%	Charmin branded products only
RB (Reckitt Benckiser)	RAC	7/1/17	2% - 7%	
Reynolds Consumer Products	RFP	7/1/17	8%	
Sterno Group	STE	7/1/17	1% - 2%	
Stout	STO	7/1/17	1% - 7%	
Tatco	TCO	7/1/17	3% - 23%	
Wausau Paper	WAU	7/1/17	0% - 16%	Up to 8% on paper; additional increases on dispensers
Wincup Plastics	WCP	7/1/17	5% - 10%	

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Effective Date	Increase*	Comments
Dart Container	DCC	7/1/17	Varies	
Boardwalk	BWK, GEN	7/1/17	2% - 3%	Select towel and tissue items in select facilities
Georgia Pacific	GPC	7/1/17	Varies	UOM corrections on select items
Heritage Bag	HER	7/1/17	3% - 5%	Corrections on select items
Hospeco	HOS	7/1/17	100%	Change in pricing on 1 item (dispenser)
Waddington Group	WNA	7/1/17	Varies	Corrections to select items

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by June 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Office products, any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

August 2017
Price Increase Notification

Below is an overview of price changes effective August 1, 2017 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
ACCO BRANDS	KMW	39.3%	
ACCO BRANDS	AAG	14.7%	
BOARDWALK	BWK	0% - 8.5%	Butcher paper
BOARDWALK	BWK	5% - 6%	Waste receptacles, carts and trucks, and mop buckets
BOARDWALK	BWK	1% - 8%	Disposable gloves
BOARDWALK	BWK	2.0%	Select Boardwalk Green towel and tissue items
CLOROX	CLO	10.0%	BLEACH
DIVERSEY	DVO	0% - 1%	
EPSON AMERICA	EPS	12% - 19%	
GEN	GEN	7% - 13%	Disposable gloves
GEN	GEN	2.0%	GEN20999 only in towel and tissue
GENPAK	GNP	8.0%	
GEORGIA PACIFIC	GPC	UP TO 8%	Towel/Tissue
GEORGIA PACIFIC	GPC	UP TO 8%	Health/ Personal Care
ICEBERG ENTERPRISES	ICE	0% - 1%	
KIMBERLY CLARK	HUN, JAK, KCC, SMW	5% - 12%	Safety items
LBP MANUFACTURING	LBP	8.20%	
MCR SAFETY	CRW	5% - 100%	
NEWELL (RUBBERMAID)	PEL, RCP, TEC	4% - 12%	
N'JOY	NJO	3.0%	
PRATT SPECIALTIES	BOX	8% - 9%	
SCHNEIDER ELECTRIC	APW	3.90%	
SEVENTH GENERATION/ UNILEVER	SEV	0% - 1%	
STARBUCKS COFFEE	SBK	1% - 5%	
SOLO	SCC	1%-2%	

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
BRITA	CLO	55.9%	Brita cost correction for CLO36089EA
CASCADES TISSUE GROUP	CSD	5.5%	CORRECTIONS TO ITEMS THROUGH CASCADES REBRANDING
Dart Container	DCC	Varies	
Georgia Pacific	GPC	1,100%	1 item (UOM issue)
INTERPLAST GROUP	PIT, IBS	Varies	ERROR OCCURRED ON JULY 1 PRICES CORRECTED AUGUST 1
NESTLE WATER	NLE	Varies	Select items

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by July 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Effective this month, the office product, technology, furniture, and food / beverage categories are also included. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

ESSENDANT

September 2017
Price Increase Notification

Below is an overview of price changes effective September 1, 2017 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
Bagcraft Papercon	BGC	8% - 9%	
National Industries for the Blind	NSN	1% - 11%	
Canon USA	CNM	5% - 7%	Legacy Imaging Supplies
Epson America	EPS	5% - 8%	New consumer ink cart cost adjustment not a true increase
Innovera	IVR	4% - 8%	Surge protectors

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
Kimberly Clark	KCC	0% - 10%	9 items impacted (Gloves)
Inteplast Group	IBS	4% - 5%	9 items impacted (missed from August increase)
Penny Lane	PNL	0-9%	8 items impacted (missed from August increase)
Jaguar	JAG	9%	1 item impacted (missed from August correction)
MCR Safety	CRW	6%	1 item impacted
Honeywell	HWL	300%	1 item impacted (UOM issue)
Elmers Products	EPI	5%	1 item impacted
Kelloggs	KEB	2%	1 item impacted
Newell Rubbermaid	RCP	6%	1 item (reinstated)
Universal	UNV	40%	1 item impacted

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by August 15th.

ESSENDANT

November 2017
Price Increase Notification

Below is an overview of price changes effective November 1, 2017 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
Boardwalk	BWK	0% - 6.5%	Washroom Deodorizers (mats, screens, blocks)
Boardwalk	BWK	Varies	BWKHURACAN40
Rubbermaid Commercial Products	RCP	8%	Resin based products (effective 10/16)
Fresh Products	FRS	0% - 6.5%	Washroom Deodorizers (mats, screens, blocks)
Poly Dynamics	PLY	3% - 4%	Can Liners
Xerox	XER	3% - 5%	
Universal	UNV	2% - 7%	Select Cut Sheet Paper items
Grupo Portucel Soporcel	SNA	3% - 4%	
Kraft	EZM	4%	
Flexsol	ESX	4%	Can Liners
Essity (SCA / Wausau)	SCA	9% - 17%	Missed increase from July on Dispensers

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
Pactiv	PCT	1% - 4%	Two items; facility level corrections
Georgia Pacific	GPC	6%	One item; correction
Sani Professional	NIC	10%	NICH58195; correction
HON	EFS	1% - 8%	
Alera	ALE	Varies	
Acco Brands	AAG	23%	One item; correction

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by October 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Effective in August, the office product, technology, furniture, and food /

ESSENDANT

December 2017
Price Increase Notification

Below is an overview of price changes effective December 1, 2017 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
Boardwalk Gen	BWK GEN	6%-24%	Food Containers
Inteplast	IBS	0%-24%	Can Liners/Food Service Bags
Clorox	CLO	2%-7%	Disinfecting Wipes
Genpak	GNP	0%-35%	Food Containers
Boardwalk Gen	BWK GEN	1%-13%	Gloves
Poly Dynamics	PLY	2%-3%	Can Liners

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
Kess	KES	1%-5%	
Waddington North America	WNA	3%-35%	
SC Johnson	SJN	5%-8%	
Pactiv	PCT	2%-10%	
Starbucks	SBK	0%-6%	
Dart	DCC	2%-138%	Facility Corrections
Wausau Paper	CS1	2%-3%	Price correction (3 sku's)
SCA	SCA	2%-8%	Price correction (2 sku's)
3M	MMM	5%-11%	Price correction (2 sku's)
Clorox	CLO	25%	Price correction (2 sku's)
Genpak	GNP	91%	Price correction (GNP1015)
Inteplast	IBS	59%	Price correction (IBSFRZIPQRT)
Bagcraft	BGC	6%	Price correction (BGC116030)
HON	HON	1%	Price correction (HONIS107HIMCU10)
Floortex	FLR	49%	Price correction (FLRFR1115227ER)
Kimberly Clark	KCC	7%	Price correction (KCC47031)
Avanti	AVA	5%	Price correction (AVARMS551SS)

**Stated increases are averages*

ESSENDANT

January 2018
Price Increase Notification

Below is an overview of price changes effective January 1, 2018 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
Boardwalk / GEN / Penny Lane / Jag	BWK, GEN, PNL, JAG	1% - 2%	LDPE, HDPE Can Liners
Boardwalk	BWK	13% - 15%	Toilet Seat Covers
Boardwalk	BWK	3.5%	Corrugated Liners
Boardwalk	BWK	2% - 6%	Select Dispensers
Boardwalk	BWK	5%	Facility Items (e.g., Mops, Brooms, Brushes)
GEN	GEN	6%	Select Towel and Tissue items
MCR Safety	CRW	0% - 3%	
Ludlow Composites	CWN	5%	Limited Facility Item Corrections Exceed 5%
Heritage Bag	HER	1% - 2%	Can Liners
Handi-Foil	HFA, JIF	10%	Aluminum Foil
Georgia Pacific	DXE	0% - 6%	
San Jamar	SJM	1% - 6%	Limited Facility Item Corrections Exceed 6%
Hospeco	HOS	3% - 15%	Toilet Seat Covers
Carlisle	CFS	0% - 10%	
Procter & Gamble	PGC	0% - 6%	Limited Facility Item Corrections Exceed 6%
Colgate Palmolive	CPC	3% - 4%	
Waddington Group	WNA, ECO	6% - 10%	Limited Facility Item Corrections Exceed 10%
Specialmade	SGS	3% - 8%	Limited Facility Item Corrections Exceed 8%
Theochem	TOL	2% - 11%	Limited Facility Item Corrections Exceed 11%
Southern Champion	SCH	6% - 7%	
Teh Tung	TEH	6%	
AEP Industries	ATL	7%	Table Covers
Stout	STO	0% - 6%	Limited Facility Item Corrections Exceed 6%
Avalon Paper	AVP	6% - 7%	Exam Table Paper
Rubbermaid Specialty	RUB	5% - 8%	
US Pumice	UPM	2% - 4%	
Georgia Pacific	GPC	0% - 6%	Towel and Tissue

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
SCA Tissue	SCA	0% - 4%	11 items
Rubbermaid	RCP	6% - 15%	7 items
Diversey	DVO, DVS	Varies	6 items
SC Johnson	SJN	5% - 7%	4 items
Medline	MII	7% - 12%	3 items

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by December 15th.

Please note, these notifications cover most vendors and products within our nationally stocked facilities portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or products that are only available in select branches, may not be included.

Due to the annual nature of price changes for many office product, furniture, and technology vendors, we recommend that you review your specific price file for changes associated with the following vendors.

3M	BUNN-O-MATIC	ELMER'S PRODUCTS	OFFICE SNAX
ACCO BRANDS	BUSH INDUSTRIES	EX-CELL KAISER	OKIDATA
ADVANTUS	CARSON-DELLOSA	FELLOWES	PACON
ALBA USA	PUBLISHING	HON	PHILIPS
ALERA	CHARTPAK	HOUSE OF DOOLITTLE	PILOT CORPORATION
AUTOEXEC	CONSOLIDATED STAMP	HOWARD MILLER CLK	PREMIER DIVISION
AVERY	DIVERSIFIED WDCRFTS	IDEASTREAM PRDCTS	ROARING SPRING PPR
AVERY WEIGH-TRONIX	DIXON TICONDEROGA	KARCHER NA INC	SAFCO PRODUCTS
BARRICKS MFG	DMI FURNITURE	LELAND MFG	SOURCEAMERICA
BAUMGARTENS	DMS HOLDINGS	MAYLINE GROUP	STAEDTLER
BIC USA	DOMTAR PAPER	NATIONAL INDUSTRIES	TREND ENTERPRISES
BROWNMED	DURABLE OFFICE PROD	FOR THE BLIND	VELCRO USA
BUGATTI	EKONOMIK SYSTEMS	NEWELL (SANFORD)	

To receive item-specific pricing for your account, please contact your Essendant sales representative or Customer Care.

IMPORTANT: Technology products change pricing more frequently than monthly and as such are subject to change at any time. This price list informs customers of price changes that are known and cannot be considered comprehensive due to price volatility of Technology products.

ESSENDANT

February 2018
Price Increase Notification

Below is an overview of price changes effective February 1, 2018 unless otherwise stated.

Announced Vendor Price Increases

Vendor/Brand	Prefix	Increase*	Comments
Boardwalk, GEN, Windsoft	BWK, GEN, WIN	4% - 7%	Select towel and tissue items
Boardwalk	BWK	6%	Butcher, deli, and freezer paper; Select item facility record adjustments above 6%
Dart	DCC, SCC	8%	Foam and Plastic
Unger	UNG	1% - 4%	
Jarden	HLS, MFE, OSR, SUN	Varies	
Huhtamaki	HUH	5% - 8%	
Reckitt Benckiser	RAC	8% - 9%	Select Lysol items
3M	MMM	1% - 12%	Safety and floor pads
ACCO	AAG, DRN, DTM, FDP	1% - 10%	
Pacon	PAC	2% - 5%	Construction paper
Neenah Paper	NEE, SOU	5% - 10%	Cut sheet paper
Okidata	OKI	1% - 2%	
GN Netcom	JBR	7% - 9%	

**Stated increases are averages*

Vendors with Select Item / Facility Price Corrections

Price corrections may be due to the reactivation of items at a facility, vendor corrections, or other adjustments. Corrections tend to be limited in scope in both the number of items and the number of facilities impacted. We recommend that you review item-specific pricing for your account for the vendors listed below.

Vendor/Brand	Prefix	Increase*	Comments
Dart	DCC, SCC	Varies	Regular manufacturer adjustments to item pricing at the facility level
Pactiv	PCT, RFP	1% - 12%	Price adjustments to 14 items
Fabrikal	FAB	10%	Select item facility records
3M	MMM	Varies	Office products

**Stated increases are averages*

This communication serves as a general notice of anticipated changes to current pricing and provides an average cost change which Essendant was notified of by January 15th.

Please note, these notifications cover most vendors and products within our nationally stocked portfolio. Any miscellaneous item facility cost records adjustments by various vendors, or

BERNIE'S TOOL & FASTENERS- JANITORIAL SUPPLIES - CITY WIDE - BID # SC-0353-15

GROUP III - JANITORIAL PRODUCTS - CLEANING SUPPLIES

Item	Product Description	UOM	Current Unit Price	5% Increase Price
1	DISINFECTANT PINE OIL 20%,6/CS #CLO35418 -NO SUBSTITUTE	GAL	$11.60	$12.18
2	BLEACH 5% CHLORINE, 6/CASE #32220061	GAL	$2.10	$2.21
3	CLEANER CLOROX CLEANUP BLEACH SPRAY,32OZ #COL35417 - NO SUBSTITUTE	BTL	$4.10	$4.31
4	COMPOUND OIL ABSORBENT,40/BG #01140	BAG	$6.56	$6.89
5	BLEACH 5% CHLORINE, 6/CASE #J32220061	CS	$12.60	$13.23
6	CLEANER CLOROX WIPES,DISINFECTING,35/PK #CL001593 - NO SUBSTITUTE	PKG	$3.10	$3.26
7	DISINFECTANT HOSPITAL,12/CS #AMR-A221-20	EA	$4.99	$5.24
8	WIPES HAND,SANI-CLOTH PLUS,160/TUB #G-894101	TUBE	$10.03	$10.53
9	CLEANER; GOJO, FOAM, 1250ML, #GOJO5165-03CT, ENVIRONMENTAL GREEN PRODUCT, GREEN SEAL	CS	$50.77	$53.31
10	DISINFECTANT LYSOL AEROSOL, 19OZ #RAC-04650 N - NO SUBSTITUTE	EA	$7.88	$8.27
11	SOAP HAND LIQUID CONCENTRATE,4/CS #GOJO-1845-04 - NO SUBSTITUTE	GAL	$10.55	$11.08
12	SOAP DISHWASHING LIQUID,DAWN,50OZ,6/CS #PGC-45112 - NO SUBSTITUTE	CS	$42.21	$44.32
13	SOAP REFILL,PINK & KLEAN,800ML,12/CS #GOJO-9128-12 - NO SUBSTITUTE	CS	$34.13	$35.84
14	SOAP LAUNDRY,TIDE,33OZ,15/BX #PGC-27782	CS	$90.83	$95.37
15	TRASH PICKUP RETRACTABLE, 36" #UNGNN90	EA	$24.85	$26.09
16	SOAP HAND SANITIZER,PURELL,800MIL,1/EA #GOJ-9652-12 - NO SUBSTITUTE	EA	$4.20	$4.41
17	SOAP HAND SANITIZER WATERLESS,POCKET SIZE,24/CS #GOJ-9651-24 - NO SUBSTITUTE	CS	$51.71	$54.30
18	DISINFECTANT LYSOL LIQUID PUMP,12CN/CS #REAC-75352 - NO SUBSTITUTE	CS	$40.43	$42.45
19	CONTAINER PLASTIC TRIGGER SPRAY,32OZ #11888	EA	$1.94	$2.04
20	FRESHENER,TIMEMIST REFILL - NATIVE MANGO #TMS2960	EA	$4.25	$4.46
21	CLEANER MULTI-PURPOSE CONCENTRATE #G4228235	GAL	$12.81	$13.45
22	CLEANER BOWL,GREEN EMULSION #13005	QT	$3.95	$4.15
23	CLEANER GLASS 18.5OZCAN,W/O AMMONIA #BWK341-A	CS	$26.78	$28.12
24	PAD SCOURING,20PK,60CS #20944	CS	$42.21	$44.32
25	INSECTICIDE WASP,AEROSOL,14OZ,12CN/CS #U17571	CS	$64.08	$67.28
26	GLOVES CLEAR PLASTIC,DSPB,LG,100/BX BWK370L	BOX	$7.72	$8.11
27	CLEANSER SCOURING COMET,24/CS #PGC32987	CS	$36.91	$38.76
28	CLEANER FLOOR, NEUTRAL #32200796	GAL	$11.34	$11.91
29	FRESHENER,GLADE,SUPER-FRESH,13OZ,AEROSOL #DRK94782	CAN	$3.94	$4.14
30	CLEANER SPIC-N-SPAN,12/CS #PGC31973 - NO SUBSTITUTE	CS	$106.79	$112.13
31	SOAP SOFTSOAP, 7.5OZ, PUMP DISPENSER #S-11742 - NO SUBSTITUTE	EA	$3.57	$3.75
32	CLEANER SIMPLE GREEN, GALLON, 6/CS #SMP-30301	CS	$86.26	$90.57
33	URINAL SCREEN W/BLOCK,12/CS #FRS-12-USPB	CS	$25.04	$26.29
34	DISINFECTANT LYSOL AEROSOL,12CN/CS #79329 - NO SUBSTITUTE	CS	$94.50	$99.23
35	SOAP HAND GREASE SOLVENT,17OZ/CN #GOJO-1132-12 - NO SUBSTITUTE	CAN	$3.15	$3.31

BERNIE'S TOOL & FASTENERS- JANITORIAL SUPPLIES - CITY WIDE - BID # SC-0353-15

GROUP III - JANITORIAL PRODUCTS - CLEANING SUPPLIES

Item	Product Description	UOM	Current Unit Price	5% Increase Price
36	SOAP DISHWASHING LIQUID,JOY,50OZ,6/CS #PGC45114 - NO SUBSTITUTE	CS	$41.90	$44.00
37	SOAP HAND SANITIZER,PURELL,800MIL,12/CT #GOJ-965709657-12 - NO SUBSTITUTE	CTN	$122.90	$129.05
38	CLEANER DETERGENT-LIQUID TIDE, 100OZ,4/CT #PGC13878 - NO SUBSTITUTE	CTN	$93.71	$98.40
39	DISINFECTANT LEMON,4BTL/CS #S-7144	CS	$92.40	$97.02
40	GARBAGE CAN PLASTIC,44GAL,W/LID (LID #264500GY) #2645-60	EA	$70.88	$74.42
41	BLEACH CLOROX, 120OZ, 3/CASE #CLO02490 - NO SUBSTITUTE	CS	$15.86	$16.65
42	FRESHENER,TIMEMIST REFILL - BAYBERRY #TMS2521	EA	$4.15	$4.36
43	FRESHENER,TIMEMIST REFILL - VOODOO BERRY #TMS2965	EA	$4.25	$4.46
44	FRESHENER,TIMEMIST REFILL - CHERRY #TMS2517	EA	$4.25	$4.46
45	FRESHENER,TIMEMIST REFILL - BABY POWDER #TMS2512	EA	$4.31	$4.53
46	REPELLENT DEEPWOODS OFF,10HR,6OZ,12CN/CS #HG-53655	CS	$74.76	$78.50
47	POLISH METAL,BRASSO,8OZ #76523 - NO SUBSTITUTE	CAN	$3.41	$3.58
48	FRESHENER,TIMEMIST REFILL - COUNTRY GARDEN #TMS2522	EA	$5.20	$5.46
49	SOAP HAND SANITIZER,2000MIL,4/CT #GOJO-2156-04 - NO SUBSTITUTE	CTN	$47.67	$50.05
50	GARBAGE CAN HD GALVANIZED,20GAL,WO/LID #GGC20	EA	$13.91	$14.61
51	INSECTICIDE ANT&ROACH,AEROSOL,12CN/CS #AMRA 423-70	CS	$54.76	$57.50
52	CLEANER OVEN 19OZ AEROSOL,12/CS #DRK-91206	CS	$33.13	$34.79
53	PLUNGER #UN59201	EA	$3.78	$3.97
54	SOAP HAND SANITIZER,1000MIL,6/CT #GOJO-8803-03	CTN	$85.31	$89.58
55	FRESHENER,TIMEMIST REFILL DISPENSER #TMS19070	EA	$45.94	$48.24
56	WIPES, SANITIZING, LYSOL #REC81146 - NO SUBSTITUTE	PKG	$38.01	$39.91
57	SOAP REFILL,PINK & KLEAN,DISPENSER #GOJO-9034	EA	$28.04	$29.44
58	CLEANER DEGREASER, AEROSOL #03100	CS	$78.75	$82.69
59	SOAP HAND LEMON PUMICE CLEANER,6/CS #GOJO-0915	CS	$108.52	$113.95
60	SOAP BAR, LAVA,4OZ,UNWRAP,48/CS #10383	CS	$75.50	$79.28
61	SOAP REFILL,RICH PINK FOAM,2000ML #GOJO-2157-08 - NO SUBSTITUTE	CTN	$65.26	$68.52
62	REPELLENT SKINTASTIC,PUMP,12CN/CS #CBO183357	CS	$68.88	$72.32
63	GARBAGE CAN HD GALVANIZED,20GAL, W/LID #GGC20	EA	$15.75	$16.54
64	MAT HD RUBBER 32 X 42, OUTDOOR #3242	EA	$37.91	$39.81
65	CLEANER CARPET & RUG SHAMPOO #32210090	GAL	$11.76	$12.35
66	GARBAGE CAN HD GALVANIZED,30GAL, W/LID #12163	EA	$18.01	$18.91
67	SOAP SOFTSOAP, REFILL, 1GAL #CPC01901 - NO SUBSTITUTE	GAL	$15.54	$16.32
68	GLOVES RUBBER,HOUSEHOLD,LG #BWK242L	DZ	$14.70	$15.44
69	POLISH FURNITURE,DUST PLUS,17OZ #DRK94752	CAN	$3.94	$4.14
70	GLOVES CLEAR PLASTIC,DSPB,MED,100/BX #BWK370M	BX	$11.55	$12.13

BERNIE'S TOOL & FASTENERS- JANITORIAL SUPPLIES - CITY WIDE - BID # SC-0353-15

GROUP III - JANITORIAL PRODUCTS - CLEANING SUPPLIES

Item	Product Description	UOM	Current Unit Price	5% Increase Price
71	SPONGE CELLULOSE,4 X 6,24/CS #C31M	CS	$29.40	$30.87
72	POLISH FURNITURE,LEMON PLEDGE,12/CS #DRK5763074	CS	$37.12	$38.98
73	SOAP, GOJO8565-2 - NO SUBSTITUTE	CS	$42.53	$44.66
74	DETERGENT, LAUNDRY, PUREX; EA/5GAL, DIA 06354	EA	$73.08	$76.73
75	GLOVE, BLACK NITRILE, SIZE SMALL, SAFSEM-BKNF102, BOX	BOX	$5.20	$5.46
76	GLOVE, BLACK NITRILE, SIZE MEDIUM, SAFSEM-BKNF103, BOX	BOX	$5.20	$5.46
77	GLOVE, BLACK NITRILE, SIZE LARGE, SAFSEM-BKNF104, BOX	BOX	$5.20	$5.46
78	GLOVE, BLACK NITRILE, SIZE X-LARGE, SAFSEM-BKNF105, BOX	BOX	$5.20	$5.46
79	HAND WASH, LUXURY: GOJ 5162-03	CS	$59.75	$62.74
80	PERMATEX - FAST ORANGE HAND CLEANER, 230-25219, 4 GAL. W/PUMP PER CS.	CS	$104.79	$110.03
81	PUMICE GOJO CLEANER , 0955 GAL W/PUMP	EA	$25.20	$26.46
82	LYSOL CRISP SCENT, REC 74828, 12 PER CASE	CS	$118.13	$124.04
83	C-BORAXO HAND POWDER, DIA 02203, 10ES/5LB BOXES PER CASE	CS	$94.50	$99.23
84	DMQ DAMP MOP CLEANER, SPA 1062-04, 4 PER CASE	CS	$50.40	$52.92
85	RENOWN BLAST CLEANER AND DEGREASER, REN02872, 4 PER CASE	CS	$63.00	$66.15
86	DEGREASER, TOL471, 4GAL/CASE	CS	$47.15	$49.51
87	CLEANER CLASS, WINDOW, 1GAL: BWK 3714A	EA	$9.66	$10.14
88	DISPENSER FOR FOAM SOAP; WHITE; GOJO FMX-12; GOJ515006	EA	$33.60	$35.28
89	DISPENSER FOR FOAM SOAP; BLACK; GOJ515506	EA	$36.80	$38.64

CALICO INDUSTRIAL SUPPLY

1609 Cherrywood Lane, Longwood, FL 32750 • (800) 638-0828 • FAX: (321) 206-7070

January 22, 2018

Chrissy Nunziato
Manager of Purchasing Services, Asst.
Finance and Administration Department
Procurement Division
City of Jacksonville
Ed Ball Building, 8th Floor
214 N. Hogan Street
Jacksonville, FL 32202

Re: Bid SC-0353-15, Can Liners

Dear Ms. Nunziato:

Calico Industrial Supply of Florida LLC thanks you for your reply to our letter of January 12, 2018. We appreciate the City's willingness to work with us. Since the writing our last letter, we've received additional industry correspondence regarding Resin pricing. Our raw material producers have announced the implementation of an additional $0.04 per pound increase in cost effective February 1, 2018. This is in addition to the $0.15 per pound increase indicated in our extension letter. With this announcement, we must stay with our original increase request; however, we will absorb the additional $0.04 taking effect on February 1. Copies of the announced February increase letters are attached for your review.

Calico thanks you for the opportunity to participate in the City of Jacksonville bidding process. It is a pleasure to be of service. Please do not hesitate to contact us if any additional information is needed. We await your kind reply.

Sincerely,

Christopher Hartnett
Sr. Director, Bids and Contracts

MHolland

Weekly Market Update – January 15, 2018

Energy Update

- Oil prices hit a three-year high last week. WTI closed at $64.30/bbl., up from $61.44 prior week, while Brent crude closed at $69.87/bbl., up from $67.62 prior week.
- OPEC and its allies, particularly Saudi Arabia, have shown discipline in adhering to the recently-extended output cut agreement, but the main factor last week was lingering concern that the US would reimpose sanctions on Iranian oil exports.
- Some market players, including Iran's oil minister, expressed concern last week that sustaining prices at current levels would invite higher production levels from US producers who will capture market share from OPEC.
- That concern appears justified given that the US Department of Energy forecasted last week that US crude production would surpass 11 mm. bbl. per day by November 2019. (Russia surpassed Saudi Arabia in 2017 to become the world's largest oil producer with an annual output of 10.5 mm. bbl./year.)
- The US Energy Information Agency reported a massive 6.3 mm. bbl. draw in propane stocks the week ending January 5, the fifth-largest draw ever recorded.

Polyethylene

- The polyethylene market is little changed from last week. CDI's estimate published on December 27, 2017 reported the market as down by $0.03/Lb. IHS reported the market settled flat.
- All PE suppliers have rejected CDI's position on December pricing and announced an increase of $0.04/Lb. effective February 2, 2018.
- NOVA Chemicals is up and running following simultaneous turnarounds on both their Eastern and Western assets, but remains on sales control as they work to rebuild depleted inventories.
- Celanese and Lyondell Basell are no longer on allocation, and are supplying to forecast.
- Westlake remains under Force Majeure on all autoclave LDPE products.
- ChevronPhillips continues to operate under Force Majeure. Most units at Cedar Bayou are now operational, but the LDPE line has not yet restarted. Plants in Pasadena and Orange Texas are producing normally.

Polypropylene

- Polymer grade propylene monomer (PGP) settled up $.01/Lb. in December to $.50/Lb. In January, the market is bracing for a major upward move, which is anticipated to be in the range of $.06 to $.12/Lb.
- Our best guess is an increase of $.08/Lb., bring PGP up to $.58/Lb.
- Non-fuel use Propylene inventory finished 2017 at 2.53 million barrels which is 45% lower than end of year 2016 inventory. In the last two weeks inventories have quickly declined from that level to 2.43 million barrels, which is a 5-year low.

MHolland

Weekly Market Update – January 15, 2018

Polypropylene (Cont'd.)

- Continued high crude oil and propane prices are combining with low PGP inventory levels to keep upward pressure on PGP pricing.
- As much as 8.6% of propylene cracker and PDH capacity is reported to be offline currently.
- The Enterprise PDH unit is reported to be making on spec product, but is not expected to make a significant impact on PGP supply until the end of Q1 2018.
- Phillips 66 will shut down its PP production unit for two months in February and March, due to a mandatory turnaround at the refinery which supplies PGP to the unit.
- Exxon and Ineos also have previously scheduled maintenance shutdowns in Q1, which will further reduce supply.

Polystyrene

- CDI reported PS prices up by $.05/Lb. for December.
- IHS also reported up by $.05/Lb. for December.
- INEOS Styrolution and Total both kept prices flat for January.
- AmSty announced an increase of $.02/Lb. effective January 1, 2018.
- Benzene traded below the January close last week.

ABS

- IHS expects relative price stability through Q1, along with improving demand across a broad spectrum of markets, notably automotive and durable goods.
- Higher ABS demand and increasing prices in Asia are tightening the arbitrage window for US ABS resin imports, which currently fill between 25% and 30% of US demand.
- All major domestic suppliers have increased ABS prices in December and January. All major domestic suppliers have increased ABS prices in December and January.
- A recap of ABS price increase announcements is below.

ABS Price Increase Announcement Recap

Producer	Effective Date	Increase Amount
INEOS Styrolution	December 15, 2017	$ 0.05/Lb.
Sabic	January 8, 2018	$ 0.05/Lb.
LOTTE	January 1, 2018	$ 0.05/Lb.
ChiMei	December 2, 2017	$ 0.05/Lb.

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Weekly Market Update – January 15, 2018

Polycarbonate

- The end of the manufacturing season in Asia normally leads to softer demand and prices, but demand and PC prices in Asia unexpectedly rose in December, setting off price increases globally.
- The main drivers are tight supply and higher feedstock costs.
- A secondary factor was concern in Asia that anti-dumping penalties might be imposed on China's imports from Thailand of BPA, a key polycarbonate feedstock.
- A recap of PC price increase announcements is below.

PC Price Increase Announcement Recap

Producer	Effective Date	PC	PC/ABS	PC - EXTRUSION
Covestro	January 2, 2018	$ 0.14	$ 0.14	$ 0.23
Sabic	January 8, 2018	$ 0.14	$ 0.11	$ 0.14
Trinseo	January 1, 2018	$ 0.14	$ 0.12	
Mitsubishi	November 1, 2017	$ 0.10		
Lotte	January 1, 2018	$ 0.09		

NOVA Chemicals®

NOVA Chemicals Inc.
1555 Coraopolis Heights Road
Moon Township, PA 15108
(412) 490-4000

January 11, 2018

Dear Customer,

Effective February 1, 2018, NOVA Chemicals will increase the price for all grades of polyethylene resins by four cents ($0.04) USD per pound.

Order acceptance will be based upon adequate lead times and NOVA Chemicals ability to supply.

Should you have any questions regarding product availability, pricing or current orders, please contact your NOVA Chemicals Account Manager. As always, we thank you for the opportunity to service your current and future polyethylene business needs.

Sincerely,

NOVA Chemicals

L. Todd Becker
PE Sales Director

Formosa Plastics®

Formosa Plastics Corporation, U.S.A.
9 Peach Tree Hill Road
Livingston, NJ 07039
Telephone: (973)-992-2090

January 10, 2018

Dear Valued Customer,

Effective February 1, 2018, Formosa Plastics Corporation, U.S.A., hereby informs you, on behalf of Formosa Plastics Corporation, Texas, that there will be an increase in the selling price of all *Formolene*® Polyethylene products by $0.04 (four cents) per pound. This increase is in addition to any previously announced price increases.

All shipments as of February 1, 2018 will reflect this increase. Orders for all products will be subject to our ability to supply, based upon the normal operations of our facilities.

Your Formosa Sales Representative will be in touch with you to answer any questions you may have regarding this announcement.

Sincerely,

Bob Russell

Bob Russell
Director, Polyethylene Sales & Marketing
Polyolefins Division

BR/my

Westlake Chemical

2801 Post Oak Blvd., Suite 600 Houston, Texas 77056
Tel 713.960.9111

1/10/2018

Dear Customer,

Westlake Polymers LLC is announcing a $0.04 per pound price increase effective 2/1/2018 on all polyethylene grades.

Orders will be accepted contingent upon a minimum two week lead time from shipment date and our ability to supply.

If you have any questions regarding product availability or this price increase, please contact your Westlake sales representative. We appreciate your business and look forward to continuing to serve your resin needs.

Sincerely,

Erik J. Keracik
Director Commercial - Polyethylene

Fleming, Chelsey

From: Crystal Neese <cneese@calicoindustrial.com>
Sent: Tuesday, January 30, 2018 5:54 PM
To: Fleming, Chelsey
Subject: FW: Renewal Notice - SC-0353-15 Janitorial Supplies

Importance: High

Dear Ms. Chelsey Fleming,

Our Poly manager created the chart below for more of an explanation as well.

We hope this is helpful as well.

Sincerely,

-Crystal L Neese
Calico Industrial Supply, LLC.
Contract Specialist
P. (800) 638.0828 ext 2329
F. (301) 498-2056
www.calicoindustrial.com

From: Jon M. Jaret [mailto:jjaret@calicoindustrial.com]
Sent: Monday, January 29, 2018 3:47 PM
To: cneese@calicoindustrial.com; chartnett@calicoindustrial.com; 'Keisha'
Cc: JKELLEY@CALICOINDUSTRIAL.COM
Subject: RE: Renewal Notice - SC-0353-15 Janitorial Supplies

Published cost per pound for LLDPE resin at the time the bid was done was $0.780 per pound. At the time of the extension review, the documented cost had escalated to $0.930 per pound. This is an increase of $0.15 per pound or 19.2%.

Calico Industrial Supply of FL LLC
City of Jacksonville, Florida
Contract SC-0353-15
Pricing effective February 5, 2018

line	item	description	old price	new price	=(E7-D7)/D7
1	9950312	40x47 1.7 mil black 100/box	$16.84	$20.07	19.20%
2	9910820	24x24 1.0 mil clear 1000/case	$26.31	$31.36	19.20%
3	9911495	40x46 1.7 mil clear 100/case	$19.70	$23.48	19.20%

4	9911011	40x46 1.5 mil clear 125/case	$17.91	$21.35	19.20%
5	9911599	33x40 1.7 mil clear 200/case	$25.75	$30.69	19.20%
6	9970080	24x23 1.0 mil clear 1000/case	$15.10	$18.00	19.20%
7	9911600	33x40 2.0 mil clear 150/case	$20.40	$24.32	19.20%
8	9911581	33x39 1.7 mil black 150/case	$18.73	$22.33	19.20%
9	9911601	38x60 X-HVY white 30/case	$7.22	$8.61	19.20%
10	9911602	40x46 1.7 mil white 100/case	$19.14	$22.81	19.20%
11	9911390	33x40 1.7 mil black 200/case	$21.13	$25.19	19.20%
12	9970002	10 gal 1.0 mil brown 1000/case	$12.94	$15.42	19.20%

cost / lb.	cost / lb.	
$0.78	$0.93	19.23%

From: Fleming, Chelsey [mailto:CFleming@coj.net]
Sent: Tuesday, January 23, 2018 10:05 AM
To: chartnett@calicoindustrial.com
Cc: Nunziato, Christine <CNunziato@coj.net>
Subject: Renewal Notice - SC-0353-15 Janitorial Supplies

Chris,

My manager, Chrissy Nunziato, advised that she spoke with you concerning the requested increases. What we will need now is to verify the updated pricing for the 12 items that we order. I used the pricing you submitted with the renewal notice in the attached spreadsheet. If you could please verify that this new pricing is correct.

Chelsey Fleming
Purchasing Analyst
Procurement Division
City of Jacksonville
cfleming@coj.net
Direct 904.255.8826

CITY OF JACKSONVILLE

Fleming, Chelsey

From: Crystal Neese <cneese@calicoindustrial.com>
Sent: Monday, January 29, 2018 9:29 AM
To: Fleming, Chelsey
Subject: RE: Renewal Notice - SC-0353-15 Janitorial Supplies

Importance: High

Dear Ms. Chelsey Fleming,

The requested increase is $0.15 per pound. The amount of increase is calculated by the case weight. The 19% is a mathematical comparison.

Sincerely,

Crystal L Neese
Calico Industrial Supply, LLC.
Contract Specialist
P. (800) 638.0828 ext 2329
F. (301) 498-2056
www.calicoindustrial.com

From: Fleming, Chelsey [mailto:CFleming@coj.net]
Sent: Monday, January 29, 2018 7:48 AM
To: cneese@calicoindustrial.com
Subject: RE: Renewal Notice - SC-0353-15 Janitorial Supplies

We are just trying to better understand how the $0.15/lb increase for the raw material translates into the 19% increase in our pricing. Attached is the spreadsheet of our current pricing and Calico's proposed pricing.

Chelsey Fleming
Purchasing Analyst
Procurement Division
City of Jacksonville
cfleming@coj.net
Direct 904.255.8826

CITY OF JACKSONVILLE

CALICO INDUSTRIAL OF FLORIDA- JANITORIAL SUPPLIES - CITY WIDE - BID # SC-0353-15

GROUP IV - JANITORIAL PRODUCTS - TRASH CAN LINERS

Item	Product Description	UOM	Current Unit Price	Increase Unit Price 15% 19%
1	TRASH CAN LINER 40 X 47, 2 PLY, 1.7 MIL-BLACK, 100/BX, OCEX, X-HEAVY DUTY	BOX	$16.84	19.36 $20.07
2	TRASH CAN LINER CLEAR 24 X 24, 1.0 MIL-CLEAR, 1000/CS, ITEM NO. 2897	CASE	$26.31	$31.36
3	TRASH CAN LINER, 40 X 46, 1.7 MIL-CLEAR, 100/CS, ITEM NO. 2502	CASE	$19.70	$23.48
4	TRASH CAN LINER, 40 X 46, 1.5 MIL-CLEAR, 125/CS; ITEM NO. 6568	CASE	$17.91	$21.35
5	TRASH CAN LINER, 33 X 40, 1.7 MIL-CLEAR, 200/CS, ITEM NO. 2955	CASE	$25.75	$30.69
6	TRASH CAN LINER, 24 X 23, 1.0 MIL-CLEAR, 1000/CS, ITEM NO. 8478	CASE	$15.10	$18.00
7	TRASH CAN LINER, 30 - 33 GALLON, 2.0 MIL-CLEAR, 150/CS; ITEM NO. 9514	CASE	$20.40	$24.32
8	TRASH CAN LINER, 33 X 39, 1.7 MIL- BLACK, 150/CS; ITEM NO. 9267	CASE	$18.73	$22.33
9	TRASH CAN LINER, 36 X 60, X-HEAVY- WHITE, 30/CS, LEAK PROOF, TEAR, PUNCTURE RESISTANCE); ITEM NO. 2502-1	CASE	$7.22	$8.61
10	TRASH CAN LINER, 40 X 46, 1.7MIL- WHITE, 100/CS; ITEM NO. 7176	CASE	$19.14	$22.81
11	TRASH CAN LINER, 33 TO 40 GALS, MIL- BLACK, 200/CS, ITEM NO. 9267-1	CASE	$21.13	$25.19
12	TRASH CAN LINER, 10 GALLON, 1.0 MIL- BROWN, 1000/CS; ITEM NO. 3067	CASE	$12.94	$15.42

BID # SC-0353-15

TERMS AND CONDITIONS
JANITORIAL SUPPLIES – CITY WIDE

1. SCOPE
The City of Jacksonville's Procurement Division is currently accepting bids to obtain a source of supply for the items/services as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these items/services and to obtain pricing commitments for Janitorial Supplies as listed in the bid documents.

2. AWARD
Award will be **BY GROUP** to the lowest responsive, responsible bidder. The City reserves the right to reject any or all bids, whichever is in the best interest of the City. **ALL** awards are subject to the availability of funds.

3. TERM OF AGREEMENT
The term of this agreement is one (1) year from date of award with three (3) one (1) year renewal options. Renewal options may be exercised at the discretion of the City based on supplier performance and adherence to the terms and conditions set forth in the bid documents.

4. PRE-BID CONFERENCE
Monday, December 22, 2014 @ 2:00 PM at the Ed Ball Building, 214 n. Hogan Street, Suite 800, RM. 825

5. COMPLIANCE WITH SPECIFICATIONS
The bidder, by affixing their signature to the bid form submitted, agrees to provide the items/services in accordance with the bid documents provided. Bid only a single offering for each bid item. Multiple offerings, alternates (unless stated) and or stipulations may be cause for bid rejection. Bid only on forms provided herein unless otherwise stated. Bid submissions shall be in ink or typewritten. All corrections must be initialed.

6. STATE CONTRACTS
The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such service(s).

7. QUANTITIES
Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

8. PRICES
A bidder must provide a price on each item listed within the Bid Proposal Form to be considered. All unit prices shall include freight, delivery, and handling charges to the delivery location as outlined in the bid documents. In case of errors, unit prices will govern. Proposals in which the prices obviously are unbalance will be rejected.

9. ESCALATION / DE-ESCALATION

All pricing submitted shall remain firm for the initial term period. Upon renewal (if applicable), a supplier may submit in writing a request for price escalation/de-escalation for the percentage of change as listed in the Consumer Pricing Index (CPI) and/or documentation notifying of an industry wide increase. The City reserves the right to decline any price increase request.

10. DELIVERY

Delivery will be to various city locations within Duval County. A packing list shall accompany all shipments, which shall indicate, at a minimum , the following; purchase order number, item number and description, date of shipment, quantity ordered, and shipped, unit price, and unit of measure.

11. PICK UP AND RETURNS

The City reserves the right to return an order in whole or in part if the merchandise is not in compliance with the bid specifications. The City or its agencies will determine compliance with bid specifications. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

12. SUPPLIER ACCESSIBILITY

The City or its representative must be able to contact, during normal business hours, by telephone or email any supplier providing goods or services to the City or its agencies. Any supplier accessibility requirements outlined in the specifications supersede this section.

13. REPORTING

The City may request, during the term of this bid, reports including but not limited to; usage, pricing, and delivery. Suppliers will be required to provide reports requested in hard copy and electronic format as required.

14. INVOICING

Invoices will be issued once supplies/services are delivered and/or rendered to the City of Jacksonville or its agencies. At a minimum, invoices must include; purchase order number or contract number, item number and description, date of shipment, quantity ordered and shipped, unit prices, unit of measure, and extended totals. Payment terms are Net 30 days. All original invoices shall be submitted to: City of Jacksonville, General Accounting Division, 117 West Duval Street, Suite 375, Jacksonville, Florida 32202.

15. INSURANCE / INDEMNIFICATION

Each supplier shall maintain, for the entire term of this bid, current insurance coverage as stated in the bid documents. All insurance certificates shall list the City of Jacksonville as an additional insured.

SPECIFICATIONS

JANITORIAL SUPPLIES – CITY WIDE

Scope of Work

The City of Jacksonville Procurement Division is soliciting bids from qualified janitorial supply vendors for the supply of, and firm price agreement for various janitorial supplies as outlined in the bid documents. Items include, but are not limited to brooms, brushes, mops, dust pans, trashcan liners, paper towels, tissue, hand soap, cleaning supplies, rubber gloves, cups, plastic ware, etc.

Where not otherwise specified, all items should be standard commercial grade quality, size and dimensions for the janitorial industry. The City reserves the right to make the final determination as to whether products are considered standard, as well as the right to ADD or REMOVE items as needed during the contract period.

The basis of award is by group to the lowest responsive, responsible bidder. Bidders MUST bid on all items in a group to be considered for award of that group. Bidders are to provide one quote for each item. Providing MORE than one quote for any item is just cause for the bidder to be rejected for that group. Freight for all orders shall be the responsibility of the vendor and should be factored into the items quoted on. All awards are subject to availability of funds.

Bidders must provide validation that they have been in the business of providing these items and similar janitorial products for a minimum of twelve (12) months prior to the bid opening date. The REQUESTED information shall be returned within the sealed bid packet.

Bidders MUST maintain a warehouse, and must have stock of at least 50% of the items specified herein (or equivalent items) at the time of bid submission. The City of Jacksonville reserves the right to make a site visit at any time during the contract period to determine if a bidder meets and maintains these requirements.

Ninety (90) percent of all orders must be delivered within three (3) to five (5) business days of receipt of Purchase Order and NO backorders shall extend beyond ten (10) business days. The items to be purchased against this solicitation are utilized citywide. The expectation IS that the successful bidder will maintain sufficient stock in order to facilitate delivery within the specified timeframe. Should the awarded bidder fail to deliver as required, the City reserves the right to make necessary purchases outside of the contract. Continuous failure to deliver product as specified above will be considered justification to rescind the contract and award to the next responsive, responsible bidder.

SPECIFICATIONS

(Cont.)

NO items will be substituted for out of stock items without prior APPROVAL from Procurement. All products shall be delivered in the ordering unit of measure (case, boxes, carton, each, etc.) as per the purchase order or product will be returned. Pick-up and returns will be made within 48 hours of notification at no charge to the City or its agencies.

Delivery of these items will be made to numerous City locations within the Jacksonville/Duval County Area. A current list of possible City delivery locations is enclosed. The list is not inclusive of all locations, therefore the City reserves the right to add to or remove delivery locations as needed during the contract period.

All discrepancies or questions in regards to the Specifications or Bid Proposal Form MUST be submitted in writing to the Purchasing Analyst, ~~Kathy Nasworthy, at knaswort@coj.net~~. The deadline for questions is 7 days prior to bid opening. Chelsey Fleming cfleming@coj.net

All samples required for groups I and IV MUST be delivered seven (7) days prior to bid opening with the following information on the outside of the container:

- Container must be sealed
- Container must have the vendors name and contact information
- Container must be address to the attention of ~~Kathy Nasworthy,~~ Analyst
- Container must be time stamped on delivery Chelsey Fleming

REMAINDER OF THIS PAGE IS LEFT INTENTIONALLY BLANK

GROUPS I thru IV

GROUP I: PAPER SUPPLIES

Vendors must be able to supply the City with paper products for the items listed under group I of the bid proposal form. These items include, but are not limited to tissue, toilet seat covers, paper towels and hand towels, etc. No one brand of paper products is specified, however; vendors MUST submit samples of tissue and paper towels at least seven (7) days prior to bid opening to be considered. Failure to provide samples is justification to reject bid for this group.

Products bid may be as specified or alternate equivalent products. If an alternate product is bid, the manufacturer and identifying item number must be provided in the section of the bid proposal form titled "Description of Item Offered."

The vendor must have automated systems capable of supporting on-line requisition processing. At a minimum, the supplier must have an internet e-mail address prior to being awarded the contract.

Please provide your Internet e-mail address: _____

Vendors bidding on items in Group I will be expected to perform certain value-added functions, which mostly fall outside of the normal receiving /pick and pack environment. These tasks may be handled by current staff, along with normal day to day responsibilities. Unless a project demands exceptional effort, the vendor may be asked to perform these tasks without special compensation. These value-added functions include, but are not limited to:

- Providing disaster recovery relief to using agencies
- Providing short-term storage
- Providing special distributions

GROUP II: BROOMS, MOPS, BRUSHES, BAGS, ETC.

The janitorial supplies listed under Group II include, but are not limited to brooms, dust pans, brushes, mops, buckets, paper bags and accessories of the same. Vendors must be able to supply the City with these items as listed on the bid proposal form for Group II.

Products bid may be as specified or alternate equivalent products. If an alternate product is bid, the manufacturer and identifying item number must be provided in the section of the bid proposal form titled "Description of Item Offered."

GROUP III: CLEANING SUPPLIES

The janitorial supplies listed under Group III include, but are not limited to hand soap, disinfectants, toilet bowl cleaner, scouring pads, gloves, laundry detergent, bleach and fresheners. Vendor MUST be able to provide the Material Safety Data Sheets (MSDS) upon request from Procurement.

Products bid may be as specified or alternate equivalent products. If an alternate product is bid, the manufacturer and identifying item number must be provided in the section of the bid proposal form titled "Description of Item Offered."

GROUP IV: TRASHCAN LINERS

2 words

The janitorial supplies listed under Group IV are specific to trashcan liners. The awarded bidder will be required to maintain approximately one month of inventory for the City, based on the estimated annual quantities provided.

All products MUST be bid in the requested case quantities. Items offered not matching the requested case quantities or thickness of the trashcan liners, will be the responsibility of the bidders to provide a sample and a description in writing of the product being offered. Vendors MUST submit all samples for approval at least seven (7) days prior to bid opening. Failure to provide samples will be justification to reject bid for this group.

JANITORIAL SUPPLIES - CITY WIDE

TITLE:	JANITORIAL SUPPLIES - CITY WIDE	THREEZ COMPANY	CENTRAL POLY CORP	BRUNO'S TOOL AND FASTENER	UNIPAK CORPORATION	GALICO BUSINESS OF FLORIDA	PREPROPO PACKAGING
BID NO:	SC-0333-15						
OPEN DATE:	JANUARY 14, 2015 @2:00 P.M.						
BUYER:	KATHY HASWORTHY, ANALYST						
No. Invited (12)	No. Received (10) No Bids: (8)						
Recorded By:	GAIL SAMPSON						
ITEM NO.	DESCRIPTION						
	PAPER SUPPLIES GROUP 1	$365,322.71	$364,453.00	NO BID	NO BID	NO BID	NO BID
	BROOMS MOPS ETC - GROUP 2	NO BID	NO BID	$45,080.14	NO BID	NO BID	NO BID
	CLEANING SUPPLIES - GROUP 3	NO BID	NO BID	$196,309.25	NO BID	NO BID	NO BID
	TRASH CAN LINERS - GROUP 4	NO BID	$69,510.25	NO BID	$58,148.26	$62,253.68	$59,834.30
	TERMS:	NET 7 DAYS	NET 30	NET 30	NOT STATED	NET 30	NET 30
	DELIVERY:	10 BUSINESS DAYS	7 BUSINESS DAYS	7 BUSINESS DAYS	NOT STATED	30 BUSINESS DAYS	3 TO 5 BUSINESS DAYS
	CONFLICT OF INTEREST:	YES	YES	YES	YES	YES	YES
	ADDENDUM's (1 THRU 4):	1,2,3,4	1,2,3	1,2,3,4	NO	1,2,3,4	1,2,3
	PROVIDED REQUIRED SAMPLES FOR GROUPS 1 & 4:	GROUP 1	GROUP 1 & 4	N/A	YES	YES	YES
	BID ALL ITEMS PER GROUP:	YES	GROUP 4 ONLY	YES	YES	YES	YES
	NOTES:		Reject Group 1, unique sizes bid all items per bid specifications.				

JANITORIAL SUPPLIES - CITY WIDE

TITLE:	JANITORIAL SUPPLIES - CITY WIDE	SOUTHEASTERN PAPER GROUP	ALL AMERICAN POLY	JANPAK	SPA CONCEPT INC		
BID NO:	SC-8353-15						
OPEN DATE:	JANUARY 14, 2015 @2:00 P.M.						
BUYER:	KATHY NASWORTHY, ANALYST						
No. Invited (12)	No. Received (10) No Bids: (0)						
Recorded By:	GAIL SAMPSON						
ITEM NO.	DESCRIPTION						
	PAPER SUPPLIES GROUP 1	$309,448.00	NO BID	$346,560.63	$300,026.59	$	$
	BROOMS MOPS ETC - GROUP 2	$28,493.50	NO BID	$34,545.19	$50,837.05	$	$
	CLEANING SUPPLIES - GROUP 3	$166,253.20	NO BID	NO BID	$221,784.09	$	$
	TRASH CAN LINERS - GROUP 4	$64,532.04	$57,454.85	$93,165.21	$69,128.51	$	$
	TERMS:	1% NET 20	1% NET 10	NET 30	NOT STSTED		
	DELIVERY:	7 BUSINESS DAYS	5-20 BUSINESS DAYS	NOT STATED	NOT STATED		
	CONFLICT OF INTEREST:	YES	YES	YES	YES		
	ADDENDUM's (1 THRU 4):	1,2,3,4	1,2,3,4	1,2,3,4	1,2,3,4		
	PROVIDED REQUIRED SAMPLES FOR GROUPS 1 & 4:	YES	NO	YES	YES		
	BID ALL ITEMS PER GROUP:	YES	YES	YES	YES		
	NOTES:	Vendor did not sign the bid Proposal Form provided in the bid packet. Vendor did not provide samples for groups 1 or 4 as per the bid specifications	Vendor did not provide samples for group 4 as per the specification				

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 **OPEN DATE:** 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award for group three (3), Cleaning Supplies to Bernie's Tool and Fasteners Services Inc., in the amount of $76,000.00 to cover cleaning supply purchases through February 5, 2018. Total revised annual expenditure for Group 3 is $420,724.71, with a revised award expenditure not to exceed $2,475,168.45.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: for SHELSEY FLEMING **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Greg Pease, Chief of Procurement Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12/07/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/07/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of
Executive Order No. 2015-05

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 **OPEN DATE:** 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval of award for Group 4 – Trash Can Liners to Calico Industrial Supply of Florida and ratifying the assignment date back to February 7, 2017, due to acquiring the current contracted vendor Calico Industries of Florida, LLC., for the assumption of continued services under the current terms and conditions. Period of service to remain unchanged through February 5, 2018. The total expenditure to remain at $73,149.26 for Group 4, with the total award expenditure remaining at $2,399,168.45.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Vendor Letter, Terms and Conditions, Previous Awards

Analyst: CHELSEY RENFROE **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 3/02/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 3/02/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

Sam E. Mousa
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No. 2015-05

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15

OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the second (2) of three (3) renewal options for the purchase of janitorial supplies to the vendors listed below, with Group 3 - Cleaning Supplies with Bernie's Tool and Fasteners Services, Inc., to include a 5% industry wide increase in accordance with the Terms and Conditions. The period of service will be from February 6, 2017 through February 5, 2018, with one renewal option remaining. The total annual expenditure for this period not-to-exceed $823,999.79, with a revised award expenditure not-to-exceed $2,399,168.45.

Group (1), Paper Supplies – Interline Brands dba SupplyWorks - $346,580.63
Group (2), Brooms, Mops, etc. – Interline Brands dba SupplyWorks - $59,545.19
Group (3), Cleaning Supplies – Bernie's Tool and Fasteners Services, Inc. - $344,724.71
Group (4), Trash Can Liners – Calico Industries of Florida - $73,149.26

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Vendor Letters, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: CHELSEY RENFROE

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 2/2/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 2/02/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 **OPEN DATE:** 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase the award for group three (3), Cleaning Supplies to Bernie's Tool and Fasteners Services Inc., in the amount of $7,000.00 to cover cleaning supply purchases through February 5, 2017. Total revised annual expenditure for Group 3 is $328,309.25, with a revised award expenditure not to exceed $1,575,168.56.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: CHELSEY RENFROE

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 1/26/17

OTHER:

ACTION OF AWARDING AUTHORITY DATE 1/26/17

APPROVED DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 **OPEN DATE:** 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 10 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for group four (4), Trash Can Liners to Calico Industries of Florida, for a total increase of $15,000.00, to cover the purchase of trash can liners through February 5, 2017. Total revised annual expenditure for Group 4 is $73,149.26, with a revised award expenditure not to exceed $1,566,168.66.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: CHELSEY RENFROE **RESPECTFULLY SUBMITTED:** GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 12-1-16

Teresa R. Eubanks OTHER:

ACTION OF AWARDING AUTHORITY DATE 12/01/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION Dawn Morrison

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for group three (3), Cleaning Supplies to Bernie's Tool and Fasteners Services Inc. for a total increase of $75,000.00. Total revised annual expenditure for Group 3 is $321,309.25, with a revised award expenditure not to exceed $1,553,168.66.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Terms and Conditions, Specifications, Tabulation Sheets, Previous Awards

Analyst: CHELSEY RENFROE RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 11-10-16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 11/11/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for group two (2), Brooms, Mops , etc. to Interline Brands Inc. dba SupplyWorks for a total of $25,000.00 and for group three (3), Cleaning Supplies to Bernie's Tool and Fasteners Services Inc. for a total of $50,000.00. This was originally awarded February 6, 2015 for one (1) year from date of award with three (3) one (1) year renewal options. Total revised annual expenditure is $710,584.33 with a revised estimated expenditure not to exceed $1,478,168.66.

Funding for this award will be encumbered by various index codes and executed by purchase order.

Attachments: Recommendation Memo, Terms and Conditions, Tabulation Sheet, Previous Award

Analyst: KATHERINE NASWORTHY RESPECTFULLY SUBMITTED: for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING 0 DATE: 8-25-16

OTHER:

ACTION OF AWARDING AUTHORITY DATE 8/25/16

APPROVED ✓ DISAPPROVED

OTHER

SIGNATURE OF AUTHENTICATION

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to utilize the first (1) of three (3) renewal options for the purchase of janitorial supplies, Group (1), Paper Supplies – Interline Brands dba SupplyWorks, - $346,590.63, Group (2), Brooms, Mops, etc. – Interline Brands dba SupplyWorks, - $34,545.19, Group (3), Cleaning Supplies - Bernie's Tool and Fasteners Services, Inc., - $156,309.25 Group (4), Trash Can Liners – Calico Industries of Florida - $58,149.26. The period of service is February 6, 2016 through February 5, 2017 with two (2) one (1) renewal options remaining. The total estimated annual expenditure for this period not to exceed $635,594.33 with a total not to exceed expenditure of $1,403,168.66.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Vendor's Memo, Terms and Conditions, Previous Awards

Analyst: KATHERINE NASWORTHY

RESPECTFULLY SUBMITTED: for GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 1-28-16

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 1/28/16

APPROVED ✓ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for group two (2), Brooms, Mops, etc. to Interline Brands, Inc. dba SupplyWorks for a total of $10,000.00, group three (3) Cleaning Supplies to Bernie's Tool and Fasteners Services Inc. for a total of $50,000.00 and group four (4) to Calico Industries of Florida for a total of $15,000.00. This was originally awarded February 6, 2015 for one (1) year from date of award with three (3) one (1) year renewal options. Total expenditure is $75,000.00 with a revised estimated expenditure not to exceed $757,984.33.

Funding for this award will be encumbered by various index codes and executed by purchase orders.

Attachments: Recommendation Memo, Terms and Conditions, Tabulation Sheet, Previous Award

Analyst: K. Naswortha
KATHERINE NASWORTHY

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 12/10/15

OTHER: _____

ACTION OF AWARDING AUTHORITY DATE 12/10/15

APPROVED ✓ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Amy E. Mouser
Chief Administrative Officer
Fort Myers Beach Town
Under Authority of
Resolution Under 15-15-01

SUBJECT: Janitorial Supplies - Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – One (1) Year from Date of Award with Three (3) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to increase award for group two (2), Brooms, Mops , etc. to Interline Brands Inc. dba SupplyWorks for a total of $7,000.00 and for group three (3), Cleaning Supplies to Bernie's Tool and Fasteners Services Inc. for a total of $50,000.00. This was originally awarded February 6, 2015 for one (1) year from date of award with three (3) one (1) year renewal options. Total expenditure is $57,000.00 with a revised estimated expenditure not to exceed $692,584.33.

Funding for this award will be encumbered by various index codes and executed by purchase order.

Attachments: Recommendation Memo, Terms and Conditions, Tabulation Sheet, Previous Award

Analyst: KATHERINE NASWORTHY RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Dan Pearson, Asst. Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 10-22-15

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 10/22/15

APPROVED ✓ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

SUBJECT: JANITORIAL SUPPLIES - CITYWIDE

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PROCUREMENT DIVISION

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to rescind the award to Unipak Corporation for Group 4 as they no longer have the capacity to supply the quantities as required by the City. The next lowest vendor, Interboro Packaging Corporation was contacted and declined based on their ability to provide the quantities required also. The next lowest vendor, Calico Industries of Florida was contacted and agreed to provide the quantities at the original price quoted. Therefore, we are requesting to award Group 4 to Calico Industries of Florida.

The total annual estimated expenditure for the initial term was $635,584.33, with an estimated not-to-exceed of $635,584.33. There is no request for an increase as sufficient funding remains on the Master Blanket.

Funding for this award will be encumbered by various index codes and executed by purchase order.

Attachments: Recommendation Memo, Terms and Conditions, Tabulation Sheet, Vendors Emails

Analyst: K. Nasworthy
KATHERINE NASWORTHY

RESPECTFULLY SUBMITTED:
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Marlene Russell, Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 05/21/15

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE ____

APPROVED ____ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

Cleveland Torquato III
Deputy Chief Administrative Officer
For Mayor Alvin Brown
Under Authority of
Executive Order No. 2010-01

SUBJECT: Janitorial Supplies – Citywide

BID #: SC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
Supply Contract - One (1) Year from Date of Award with Two (2) One (1) Year Renewal Options

AGENCY: Procurement Division

BASIS OF AWARD: By Group to the Lowest Responsive, Responsible Bidder

NUMBER OF BIDS INVITED: (12) NUMBER RECEIVED: (10) OTHER: (0)

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to change the vendor name for group 1 and group 2 from JanPak, Inc. to Interline Brands, Inc. dba SupplyWorks to reflect their corporate name change. Effective date from March 16, 2015 as noted in vendor's letter. All pricing, terms and conditions will remain unchanged. No change in funding is requested. This bid originally executed by Purchase Order and encumbered by various index codes.

ATTACHMENTS: Vendor Letter, W-9, Previous Award

BUYER: KATHY NASWORTHY RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Greg Pease, Chief, Procurement Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 04/02/15

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 4/2/15

APPROVED ____ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____ Claudia J. Ferguson III, Deputy Chief Administrative Officer For Mayor Alvin Brown Under Authority of Executive Order No. 2015-01

SUBJECT: JANITORIAL SUPPLIES - CITYWIDE

BID #: BC-0353-15 OPEN DATE: 01/14/2015

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SUPPLY CONTRACT – ONE (1) YEAR FROM DATE OF AWARD WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: PROCUREMENT DIVISION

BASIS OF AWARD: BY GROUP TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 12 NUMBER RECEIVED: 10 OTHER: 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to reject the following vendors, Central Poly Corporation for not bidding all items in Group (1), All American Poly for not providing required samples for Group (4) and Southeastern Paper Group, all Groups (1 thru 4) for not submitting their bid on the correct Bid Proposal Form provided in the bid packet.

Recommend approval of award to the following vendors as the lowest responsive, responsible bidders, JanPak Inc., Group one (1), Paper Supplies for a total of $346,580.63 and Group two (2), Brooms, Mop, etc. for a total of $34,545.19. Bernie's Tool and Fasteners Services, Inc., Group (3) Cleaning Supplies for $196,309.25 and Unipak Corporation, Group four (4) Trash Can Liners for $58,149.26. Period of service is one (1) year from date of award with three (3) one (1) year renewal options. Total estimated annual expenditure not-to-exceed $635,584.33.

Funding for this award will be encumbered by various index codes and executed by purchase order.

Attachments: Recommendation Memo, Terms and Conditions, Tabulation Sheet, Rejection Notices

Analyst: KATHERINE NASWORTHY

RESPECTFULLY SUBMITTED: GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Marlene Russell, Manager of Purchasing Services

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING ____ DATE: 02/05/15

OTHER: ____

ACTION OF AWARDING AUTHORITY DATE 2/6/15

APPROVED ____ DISAPPROVED ____

OTHER ____

SIGNATURE OF AUTHENTICATION ____

Cleveland Ferguson III
Deputy Chief Administrative Officer
For: Mayor Alvin Brown
Under Authority of
Executive Order No. 2010-01

SC-0353-15	JanPak, Inc. / Interline Brands, Inc. dba SupplyWorks	Bernie's Tools and Fasteners Services, Inc.	Unipak Corp.	Calico Industries of Florida - Calico Industrial Supply of Florida	**Total Awarded Amount**	
2/6/2015	$381,125.82	$196,309.25	$58,149.26		**$635,584.33**	Award
4/2/2015					**$635,584.33**	Name Change Only
5/21/2015			-$58,149.26	$58,149.26	**$635,584.33**	Rescind to Unipak & Award to Calico
10/22/2015	$7,000.00	$50,000.00			**$692,584.33**	Increase #1
12/10/2015	$10,000.00	$50,000.00		$15,000.00	**$767,584.33**	Increase #2
1/28/2016	$381,125.82	$196,309.25		$58,149.26	**$1,403,168.66**	1st Renewal
8/25/2016	$25,000.00	$50,000.00			**$1,478,168.66**	Increase #3
11/11/2016		$75,000.00			**$1,553,168.66**	Increase #4
12/1/2016				$15,000.00	**$1,568,168.66**	Increase #5
1/26/2017		$7,000.00			**$1,575,168.66**	Increase #6
2/2/2017	$406,125.82	$344,724.71		$73,149.26	**$2,399,168.45**	2nd Renewal
3/2/2017					**$2,399,168.45**	Name Change Only
12/7/2017		$76,000.00			**$2,475,168.45**	Increase #7
Pending	$410,000.00	$420,000.00		$75,000.00	**$3,380,168.45**	Increase #8
	$1,620,377.46	**$1,465,343.21**	**$0.00**	**$294,447.78**		