SUBJECT: CISCO SMARTNET SUPPORT AND MAINTENANCE

BID #: XF-0281-21 **OPEN DATE: 2020-11-04**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT: SUPPLY CONTRACT – ONE TIME PURCHASE. PERIOD OF SERVICE WILL BE ONE YEAR FROM THE DATE OF AWARD

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: ALL OR NONE TO THE LOWEST RESPONSIVE, RESPONSIBLE BIDDER

NUMBER OF BIDS INVITED: 35 **NUMBER RECEIVED:** 5 **OTHER:** 0

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to retroact the period of service from November 1, 2020 to date of award.

Recommend approval of award to the lowest responsive, responsible bidder Presidio Networked Solutions, LLC in the amount of $414,840.00 for CISCO SMARTNET SUPPORT AND MAINTENANCE. Period of service will be from date of award through October 31, 2021.

Funding for this award to be encumbered by various accounts, to be executed by purchase order(s)

Attachments: Recommendation Memo, Bid Tabulation Sheets, Terms and Conditions, Specifications

ANALYST: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division/CIO

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: November 18, 2020

TO: Greg Pease, Chief of Procurement Division

THRU: Kenneth E. Lathrop, Chief of Information Technologies / CIO — Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2020.11.20 09:28:26 -05'00'

FROM: Thomas Ossi, Technology Contract and Records Manager — THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2020.11.19 11:00:18 -05'00'

SUBJECT: **XF-0281-21 CISCO SMARTNET SUPPORT AND MAINTENANCE**

The Information Technologies Division (ITD) submitted an RFP to Procurement Division for solicitation of Cisco Smartnet Support and Maintenance, BID # XF-0281-21.

Procurement Division received five (5) supplier responses and zero (0) no bids with an open date of November 4, 2020. The Procurement Division forwarded the bid tabulation sheet and the bid responses to the Information Technologies Division for review. The following table details the responses received:

SUPPLIER	TOTAL AWARD AMOUNT
Presidio Networked Solutions LLC	**$414,840.00**
Netsync Network Solutions, Inc	$462,686.90
Vology, Inc.	$468,197.02
Howard Technology Solutions, a division of Howard Industries, Inc.	$477,966.93
CDW Government LLC	$490,059.81

ITD Management recommends awarding the bid to the lowest, responsive, responsible bidder, Presidio Networked Solutions, LLC, in the amount of $414,840.00 for the one-year term. The term of this agreement will be retroactive from November 1, 2020 through October 31, 2021. Procurement Division reached out to Presidio Network Solutions LLC, via email for bid clarification. Presidio confirmed all line items reflected in the bid are covered as indicated on the Bid Proposal Form.

FUNDING SOURCE(S): 53101.113002.546620.000000.00000736 $345,796.00
53101.113001.546620 $69,044.00

Your favorable consideration of ITD's request is appreciated. — Tracy Geake — Digitally signed by Tracy Geake Date: 2020.11.19 15:30:42 -05'00'

Attachment: Bid Tab Sheet

cc: Robert Gray, Enterprise Technology Infrastructure Manager
Jeremy McDaniel, Network & Telecom Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

BID TABULATION SHEET

TITLE:	CISCO SMARTNET SUPPORT AND MAINTENANCE		PRESIDIO NETWORKED SOLUTIONS	HOWARD TECHNOLOGY	NETSYNC	VOLOGY INC.	CDW GOVERNMENT LLC
BID NO.:	XF-0281-21						
OPEN DATE:	November 4, 2020						
PURCHASING ANALYST:	RUBEN OLA						
BID ANNOUNCER: PEARL MITCHELL, BID RECORDER: J. HERNANDEZ							
No. Invited: (35) No. Received (5) No Bids: (0)							
ITEM	DESCRIPTION	QUANTITY	AMOUNT	AMOUNT	AMOUNT	AMOUNT	AMOUNT
1	CISCO SMARTNET SUPPORT AND MAINTENANCE	1 LOT	$ 414,840.00	$ 477,966.93	$ 462,686.90	$ 468,197.02	$ 490,059.81
		GRAND TOTAL:	$ 414,840.00	$ 477,966.93	$ 462,686.90	$ 468,197.02	$ 490,059.81
		MINIMUM REQUIREMENTS:					
		TERMS:	NET 30 DAYS				NET 30 DAYS
		DELIVERY (Business Days):	10 DAYS		2 DAYS	3 DAYS	7 DAYS
		CONFLICT OF INTEREST:	✓	✓	✓	✓	✓
		ADDENDUM(S)(1)	✓	✓	✓	✓	✓
		NOTES:					

TERMS AND CONDITIONS

CISCO SMARTNET SUPPORT AND MAINTENANCE

1. SCOPE

The Information Technologies Division of the City of Jacksonville, Florida is currently accepting bids to obtain source(s) of supply for the items as outlined in the bid documents provided. The purpose of this bid invitation is to obtain information about your firm and its ability to provide these item(s)/ service(s) and to obtain pricing commitments for CISCO SMARTNET SUPPORT AND MAINTENANCE.

2. AWARD

Award will be **ALL OR NONE** to the lowest responsive, responsible bidder grand total amount. Bidders must bid on all items to be considered for award. ALL awards are subject to the availability of funds.

As per Section 126.114 of the City of Jacksonville Ordinance Code, preference will be given to a responsive and responsible vendor offering American manufactured, assembled, or produced goods, and who is within 5% of the lowest responsive and responsible bidder. To receive this preference, the bidder must complete the attached Buy American Preference Compliance Certificate and attach supporting documentation and/or evidence attesting that at least 51% offered in the bid response is manufactured, assembled or produced in the United States..

a. Bidder is not required to submit for the Buy American Preference. Bidders may quote items less than 51% American made but will not be eligible for the preference.

b. Restrictions and exemptions may apply. Please refer to Section 126.114 for specifics.

3. TERM OF AGREEMENT

This is a one-time purchase. The term of this agreement will be one (1) year from date of award.

4. MINIMUM REQUIREMENTS

Bidders should submit or comply with the following requirements; failure to submit any of these requirements may be grounds for rejection:

a. The Contractor shall provide all business licenses required by local, state, and federal law as applicable.

b. Contractor must be an authorized Cisco Partner.

5. STATE CONTRACTS

The City reserves the right to utilize contracts established by the State of Florida and or other governmental agencies for item(s)/service(s) covered under this bid. The city reserves the right to cancel this contract in whole or in part for such item(s)/service(s).

6. QUANTITIES

Quantities indicated reflect the estimated quantities to be purchased throughout the contract period and are subject to fluctuation in accordance with actual requirements. The City reserves the right to add or delete items, or increase the volume of services required, or not to make any purchase against this bid if it so deems necessary at any time during the contract period.

SPECIFICATIONS

CISCO SMARTNET SUPPORT AND MAINTENANCE

- ***Please see the Bid Proposal Form for specific description and part number Information.***
- ***NO SUBSTITUTIONS on ANY of the listed items for bid.***
- ***Authorized Cisco Partners Only***