SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17 **OPEN DATE: 2016-11-30**

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to extend the option year one (1) for ninety (90) days.
Recommend approval to not exercise the two (2) one (1) year remaining renewal options with the seven (7) pre-qualified vendors, AEC Electrical Contractors, Inc., Converged Communications now acquired by A3 Communications, Inc., Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W.W. Gay Fire & Integrated Systems, Inc. Period of service will be from December 22, 2020 through March 21, 2021.

Funding for this award to be encumbered by various accounts, to be executed by purchase order(s)

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: _____
RUBEN OLA

RESPECTFULLY SUBMITTED: _____
GREGORY PEASE, CHIEF
PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

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(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING _____ MEMBERS DISAPPROVING _____ DATE: _____

_____ _____ OTHER: _____

_____ _____

_____ _____

_____

ACTION OF AWARDING AUTHORITY DATE _____

APPROVED _____ DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

DATE: **December 2, 2020**

TO: **Greg Pease, Chief of Procurement Division**

THRU: **Kenneth E. Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop — Digitally signed by Kenneth E. Lathrop Date: 2020.12.02 12:44:29 -05'00'

FROM: **Thomas Ossi, Technology Contract and Records Manager** THOMAS OSSI — Digitally signed by THOMAS OSSI Date: 2020.12.02 12:27:31 -05'00'

SUBJECT: **SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications**

Information Technologies Division (ITD) submitted a bid for Full Service Wiring and Cabling Services – Request for Qualifications bid was awarded on December 22, 2016.

The award recommendation pre-qualified seven (7) vendors that successfully met the requirements as specified in the bid documents based on three years prior experience in installing and repairing telephone/data/electrical systems and equipment and performing related work. The vendors provide engineering and design analysis for proposed projects to determine the cost, design, scope of work, and as-built drawings in AutoCAD.

ITD Management awarded all seven vendors on SC-0310-17 Full Service Wiring and Cabling Services; AEC Electrical Contractors, Inc., Professional Telephone Services, Inc. d/b/a Converged Communications, Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W. W. Gay Fire & Integrated Systems, Inc. On September 30, 2019 A3 Communications acquired Converged Communications.

The service contract was awarded for three (3) years from date of award, with three (3) one (1) year renewal options. The awarded vendors exercised the first one (1) year renewal option of three, which began December 22, 2019 through December 21, 2020.

ITD Management advised vendors we will extend this renewal for a (90) ninety-day extension only and not exercise remaining renewal options. The period of service will begin December 22, 2020 through March 21, 2021.

Funding to be encumbered by Purchase Order by various funding sources per project basis.

Your favorable consideration of this request is appreciated.

Attachments: Vendor(s) Renewal Option Letters

CC: Robert Gray, Enterprise Technology Infrastructure Manager
Jeremy McDaniel, Network and Telecom Infrastructure Manager
Alexander Ciprian, IT Contract Administrator

CORPORATE OFFICE
1038 Kinley Road
Building B
Irmo, SC 29063
803.744.5000
803.731.6046 f

CHARLESTON OFFICE
102 Sangaree Park Court
Suite 9
Summerville, SC 29486
843.767.7773
843.767.7775 f

GREENVILLE OFFICE
14 Pelham Ridge Drive
Suite C
Greenville, SC 29615
864.672.0273
803.731.6046 f

CHARLOTTE OFFICE
1911 Associates Lane
Suite G1
Charlotte, NC 28217
704.253.4070
803.731.6046 f

RALEIGH OFFICE
7249 ACC Boulevard
Suite 105
Raleigh, NC 27617
919.948.4690
803.731.6046 f

ATLANTA OFFICE
10700 Abbotts Bridge Road
Suite 140
Duluth, GA 30097
404.382.9490
404.382.9491 f

JACKSONVILLE OFFICE
6316 Greenland Road
Jacksonville, FL 32258
904.886.0020
803.731.6046 f

CHICAGO OFFICE
953 Seton Court
Wheeling, IL 60090
888.809.1473
803.731.6046 f

Inc. 500

A3 COMMUNICATIONS, INC.
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A3 communications

One of America's Fastest Growing Systems Integrators.

November 30, 2020

Mark Tarrance. RTPM
Infrastructure Engineer
City of Jacksonville
214 N. Hogan St., 9th Floor
Jacksonville, FL 32202

RE: 90 day extension on the current award SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications

Dear Mr. Tarrance,

Please accept this letter that A3 Communications intends to extend the current agreement for an additional 90 days.

Thank you,

Steve Stephens
Branch Manager - Florida
A3 Communications

W.W. GAY
FIRE & INTEGRATED SYSTEMS, INC.

A DIVISION OF:
sciens
Building Solutions

2251 ROSSELLE STREET • JACKSONVILLE, FL 32204 • PH:904-387-7973 • FAX: 904-394-7261
2500 NE 18th Terrace • Gainesville, FL 32609 • PH:352-380-0317 • FAX:352-378-1454
https://sciensbuildingsolutions.com/

November 20, 2020

City of Jacksonville
Re: Full-Service Wiring and Cabling Contract Bid # SC-0310-17

Attention Mark Tarrance:

W. W. Gay Fire & Integrated Systems would like to renew the Full-Service Wiring and Cabling service Contract Bid # SC-0310-17 at current terms and conditions as originally awarded for the period of services that will begin December 22, 2020 through March 21, 2021.

Thank you for allowing *W. W. Gay Fire & Integrated Systems, Inc.* the opportunity to provide service on the Full-Service Wiring and Cabling Contract. If you have any questions, please do not hesitate to call us at (904) 387-7973.

Sincerely,

Davelin Young

Davelin Young, RCDD
Security Solutions Sales Rep
W. W. Gay Fire & Integrated Systems, Inc.

VTG
448 Viking Drive
Suite 350
Virginia Beach, VA 23452

November 19, 2020

City of Jacksonville ITD
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202

Reference: SC-0310-17-Full-Service Wiring and Cabling Services

Dear Mr. Tarrance,

VT Milcom Inc. intends to support the ninety (90) day extension of the above referenced award for a service period beginning December 22, 2020 through March 21, 2021. Please feel free to contact me at (757) 217-0795, Therisa.korom@vtgdefense.com, or Nicole Graves at (757) 217-0724, Nicole.graves@vtgdefense.com if you need anything further.

Sincerely,

Therisa Walker
VT Milcom Inc.

AEC Electrical Contractors, Inc.
Full Service Electrical and Systems Integrator

AEC Electrical Contractors
7005 Lloyd Road West, Jacksonville Fl. 32220
904-766-6848

Attn: Thomas Ossi
Technology Contract and Records Manager
Coty of Jacksonville
Finance & Administration
Information Technologies Division

Re: 90 day renewal

Mr. Ossi,

AEC wished to confirm a 90 extension of the currently awarded SC-01310-17 Full Service Wiring and Cabling Services Contract. For the period or December 22, 2020 through March 21, 2021.

Respectfully,

Cleve R Carter

NCS

NETWORK CABLING SERVICES, INC.

365 College Dr. Middleburg FL 32068
Phone: 904-276-2695 Fax: 904-276-0716
Email: cnobles@ncscabling.com

Date: 11/20/2020

To: City of Jacksonville

Re: SC-0310-17 Full Service Wiring and Cabling Services

To Whom it may concern,

Network Cabling Services fully intends to exercise a 90 day renewal option on this award SC-0310-17

Period of services: 12/22/2020 through 3/21/2021.

Cody Nobles
Project Manager
Network Cabling Services, Inc.

Robin L. Exum

EXUM COMMUNICATIONS

EXUM ELECTRIC, INC. (EC #13007553)

TO: City of Jacksonville DATE: November 24, 2020

ATTN: Mr. Thomas Ossi

SUBJECT: Full-Service Wiring and Cabling Services – Renewal SC-0310-17

Dear: Mr. Ossi,

It is the intent of Exum Communications / Exum Electric, Inc. to confirm a 90-day extension on the current award SC-0310-17 Full Service Wiring and Cabling Services – Request for Qualifications.

The period of services will begin December 22, 2020 through March 21, 2021.

Thank you for the opportunity to provide services to the City of Jacksonville.

Sincerely,

Mary S Exum

Mary S. Exum
Sales / Marketing
procoj2007.doc

3599 Lenox Avenue, Unit 2 Jacksonville, Florida 32254 (904) 646-9917 www.exum.net

TIETJEN TECHNOLOGIES INC.

HONESTY AND QUALITY

Bicsi CORPORATE MEMBER

51 WEST 7th STREET, ATLANTIC BEACH, FLORIDA 32233 Ph: (904) 270-0070 Fax: (904) 246-7240

Daytona, FL (386) 864-2383
FL: EC 0002234

www.cableTTI.com

Brunswick, GA (912) 248-0265
GA: LVU 406220

City of Jacksonville
214 N. Hogan Street, 9th Floor
Jacksonville, FL 32202

Service Contract SC-0310-17 Full-Service Wiring and Cabling Services will expire December 21, 2020. The bid states there is an option for renewal of a ninety day extension if agreed upon by both parties. Please renew Bid SC-0310-17 Full-Service Wiring and Cabling Services for the period December 22, 2020 to March 21, 2021 with the same pricing, terms and conditions as originally awarded.

Respectfully

Mary Jean Littlefield
Office Manager
Tietjen Technologies, Inc.

SUBJECT: FULL SERVICE WIRING AND CABLING SERVICES – REQUEST FOR QUALIFICATIONS

BID #: SC-0310-17

OPEN DATE: 2016-11-30

GENERAL GOVERNMENT AWARDS COMMITTEE

KIND AND BASIS OF CONTRACT:
SERVICE CONTRACT – THREE (3) YEARS FROM DATE OF AWARD, WITH THREE (3) ONE (1) YEAR RENEWAL OPTIONS

AGENCY: INFORMATION TECHNOLOGIES DIVISION

BASIS OF AWARD: PRE-QUALIFICATION

NUMBER OF BIDS INVITED: 12 **NUMBER RECEIVED:** 8 **OTHER:** 1

SUMMARY OF BIDS AND RECOMMENDED ACTIONS:
Recommend approval to ratify the period of service from December 22, 2019 to date of award.

Recommend approval to utilize the first of three (3) one (1) year renewal options to the seven (7) pre-qualified vendors for the FULL SERVICE WIRING AND CABLING SERVICES that have successfully met the requirements as specified in the bid documents: AEC Electrical Contractors, Inc., Converged Communications now acquired by A3 Communications, Inc., Exum Communications d/b/a Exum Electric, Inc., Network Cabling Services, Inc., Tietjen Technologies, Inc., VT Group d/b/a VT Milcom, Inc., and W.W. Gay Fire & Integrated Systems, Inc. Period of service will be from date of award through December 21, 2020.

Funding for this award to be encumbered by various accounts on a project by project basis and to be executed by purchase order(s)

Attachments: Recommendation Memo, Vendor Letter, Previous Award

Analyst: _____ RUBEN OLA

RESPECTFULLY SUBMITTED: _____ GREGORY PEASE, CHIEF PROCUREMENT DIVISION

CONCURRENCE BY: Kenneth Lathrop, Chief of Information Technologies Division

(ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS)
ACTION OF GGAC COMMITTEE ON RECOMMENDATIONS ABOVE

MEMBERS APPROVING 3 MEMBERS DISAPPROVING Ø DATE: 2/6/20

Teresa R. Eichen _____ OTHER: _____

_____

_____

ACTION OF AWARDING AUTHORITY DATE 2/6/20

MR APPROVED ✓ BH DISAPPROVED _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

Brian Hughes
Chief Administrative Officer
For: Mayor Lenny Curry
Under Authority of:
Executive Order No: 2019-02