SOLE SOURCE AWARD **BID # SS-0414-17**

Subject: Alternative Support Vehicle for Emergency Medical Transport

Department: Jacksonville Fire and Rescue

Description of Purchase:
Recommend approval of Sole Source award to Alternative Support Apparatus LLC (ASAP) for the purchase of one (1) Alternative Support Vehicle for EMS workers to provide effective patient care during outdoor events prior to the arrival of a rescue unit for transport to a nearby hospital. Total estimated amount of expenditure is $61,944.00.

Funding for this award will be encumbered by account FRRS161ES-06401 to be executed by Purchase Order.

Sole Source Award To: Alternative Support Apparatus LLC (ASAP)

Price Justification: See attached

Total Award: $61,944.00 **Requisition #** 206386

Attachments: Sole Source Form; Vendor's Letter; Price List; Requisition

Certification as to Sole Source: Kurtis Wilson, Director of Fire and Rescue

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Steven Burakowski

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

SOLE SOURCE/PROPRIETARY REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Jacksonville Fire and Rescue Department

PROPRIETARY ☐

SOLE SOURCE ☒

FUNDING SOURCE: FRRS161ES-06401 FRR001-11

BRIEF DESCRIPTION OF GOODS/SERVICES:
Alternative Support Apparatus (ASAP) for emergency medical transport

AMOUNT OF PROJECT (attach quote): $61,944

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Alternative Support Apparatus (ASAP) to provide effective patient care during outdoor events prior to the arrival of a hospital transport Rescue Unit. This unit will replace one unit that was previously purchased in 2008 and has now exceeded its expected life expectancy.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED PROPRIETARY/SOLE SOURCE PROVIDER:
See Attached Letter.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:
After careful review and research, the Jacksonville Fire and Rescue Department asserts that Alternative Support Apparatus, LLC. is the only manufacturer/vendor of the ASAP vehicle.

Submitted by: Tamara J. Hedlein (Name) Inventory Control Specialist (Title)

Date: 1/27/17

Requesting Agency's Director's Signature:

April 11, 2016

To Whom it May Concern,

Alternative Support Apparatus LLC (ASAP) of 5609 Gundy Drive, Midvale, Ohio is the only company in the world that builds the ASAP MedStat off-road ambulance vehicle that features a fully enclosed patient compartment. This vehicle is built on the rugged Polaris Ranger 6x6 chassis. ASAP has an exclusive contract with Polaris Industries that allows only ASAP to modify (lengthen) the Polaris Ranger 6x6 chassis and still maintain the Polaris warranty. The Ranger 6x6 chassis is the only true 6x6 chassis in its class with the power and payload capacity to safely carry an enclosed patient compartment.

The ASAP MedStat is the only UTV based off-road ambulance vehicle that holds a US Patent (Patent No. 11/185,486). This vehicle works hand-in-hand with your full-size ambulance and EMS fleet by providing a climate controlled enclosed environment for the patient, securely housing a full size cot, and seating for up to two attendants and a driver. It also features a dedicated battery system to ensure the power you need for scene, search and emergency lights. The ASAP MedStat can meet your needs with its numerous standard features and an extensive list of options.

ASAP and Polaris products are all made in the United States of America.

Scott Carlisle
General Manger
Alternative Support Apparatus LLC

Toll Free: 877 929 2727 Fax: 740 922 9337
5609 Gundy Drive • P.O. Box 556 • Midvale, Ohio 44653 • www.ASAP911.COM

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com

2016 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/o Chief David Castleman

DATE 1/3/2017
QUOTED BY Jayna

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
MS 500 BASE UNIT	$55,905	1	$55,905
CHASSIS AND CAB STANDARD FEATURES			
Polaris Ranger 6 x 6 Chassis - Modified			
Standard White Paint Color - Hood & Dash			
800 EFI, 40 HP, Up to 40 MPH			
On Demand Six Wheel Drive			
Power Steering			
Cab - Steel Mounted to ROPS Roll Bar w/ Windshield and Composite Doors			
Windshield Wiper			
Mirrors - Lt & Rt & Rear View			
Backup Alarm			
Deep Cycle Battery, On Board Charger, Manual Shoreline			
Skirting - Alum Tread Plate w/ Rear Step Bumper			
Switch Panel - Four Position			
Air Conditioning with 4000 Watt Generator 110/120v			
Insulation Package - Cab/Engine			
Siren and Speaker			
Tailpipe			
PATIENT COMPARTMENT STANDARD FEATURES			
All Aluminum Construction			
Heavy Duty Extruded Frame			
Painted Interior - Zolatone Finish (Non-insulated surfaces)			
Painted Exterior - White Standard			
Bench Seat – 60" w/ Seat Belts, Seat Pads, Built in Storage			
Cot Mounting System			
Door - Side Access Door to Bench Storage			
Door - Aluminum Rear Rollup w/Lexan Window Slots			
Grab Handles – Interior (1) Entry Door and (1) Ceiling			
Grab Handles – (2) 30" Exterior Aluminum			
Windows - Tinted Auto Safety Glass w/ Slide Screen			
Insulation - Headliner Panel			
Insulation - Interior Wall Panels			
IV Holder - Rubber Style			
Outlet - 12 Volt Auxiliary			
ALS Cabinets Package – Upper & Lower			
LIGHTING STANDARD FEATURES			
Headlights			
LED Dome Lights - (1) in Cab, (1) in Patient Compartment			
Tail Lights			
LED Rear Scene/Load Light			
Turn Signals			
LED Emergency Lights – (1) Each Side, (2) Rear			
LED Light Bar w/ AC Shield			
TIRES AND WHEELS STANDARD FEATURES			
Aluminum Wheels – 6 Wheels			
Carlisle Off-Road Tires			
CHASSIS AND CAB OPTIONS			
Auto Eject Shoreline in Place of Manual Shoreline	$292	0	$0
Guard - Brush	$286	1	$286
Fire Extinguisher – 2 lb ABC (Max 2)	$65	1	$65
Generator Door - Custom Lettering JFRD	$156	1	$156
Generator Voltage - 220 System Upgrade	$287	0	$0
Heater- Under Dash w/ Defrost Fan (Cab Required)	$1,017	0	$0
Rear Hitch Receiver	$490	0	$0
SCBA Level "A" Seat Back – Driver and Passenger	$1,772	0	$0
Winch – Front 4500 LB	$965	0	$0
Winch - Multi 4500 LB	$1,862	0	$0
PATIENT COMPARTMENT OPTIONS			
110 Volt Heater (generator required)	$1,045	0	$0
Backboard Mounting Brackets	$329	0	$0
Bench Seat – Back Pads - 60" (Wall Mounted)	$297	0	$0
Door - Rear Hinged Double Doors in Place of Alum. Roll Up Door	$2,034	0	$0
Outlet - 110 Volt (Generator Package Required)	$125	0	$0
PAINT OPTIONS			
Custom Paint Color	$522	1	$522
Two Tone Custom Paint Color	$626	0	$0
LIGHTING OPTIONS			

ASAP - OFF ROAD SPECIALTY VEHICLES
5609 GUNDY DRIVE MIDVALE, OH 44653
877-929-2727 www.asap911.com

2016 MEDSTAT MS 500 QUOTE

DEALER: ASAP
CUSTOMER: City of Jacksonville
117 W. Duval Street
Jacksonville, FL 32202
C/o Chief David Castleman

DATE 1/3/2017
QUOTED BY Jayna

	CUSTOMER NET PRICE	QTY	CUSTOMER EXTENDED PRICE
LED Front Scene/Work Lights (Qty 2) (Requires Deep Cycle Battery & Switch Panel)	$261	1	$261
LED Side Scene Lights	$678	1	$678
Mini Blitz LED Light	$422	0	$0
Telescoping Light – 500 Watt (Generator Package Required)	$1,053	0	$0
TIRE OPTIONS			
Carlisle Turf/All-Trail Tires – 6 Tires	$840	1	$840
Sand Tires Mud Lite XL - 6 Tires	$840	0	$0
Sedona Buzz Saw Tires - 6 Tires	$840	0	$0
Surefoot Kevlar Tires - 6 Tires	$1,364	0	$0
SOF 12 Ply Run Flat Tires - 6 Tires	$2,347	0	$0
Spare (1) Front & (1) Rear Tires - Carlisle All Trail w/Painted Black Steel Rims	$365	0	$0
Spare (1) Front & (1) Rear Tires - Surefoot Kevlar w/Painted Black Steel Rims	$469	0	$0
TOTAL MEDSTAT CUSTOMER PRICE			$58,712
CUSTOMER REQUESTED ITEMS			
Windshield Wiper (passenger side)	$360	1	$360
Decals	$575	1	$575
Shipping	$2,296	1	$2,297
TOTAL PRICE TO CUSTOMER			**$61,944**

Terms - 25% Down on Receipt of Order and Payment in Full Upon Delivery
ASAP Prices are valid for 60 Days
FOB Midvale, OH if No Shipping Fee is Quoted

Accepted this_____Day of _____, 2016
Signature _____
Title _____
Purchase Order No. _____

FINANCING AVAILABLE*	
Estimated Annual Payment (5 years)	$14,371
Estimated Monthly Payment (60 months)	$1,198
Contact ASAP for a Formal Quote	

*Results received from these estimates are designed for comparative purposes only, and accuracy is not guaranteed. Alternative Support Apparatus, LLC does not guarantee the accuracy of any information available on this financing quote, and is not responsible for any errors, omissions, or misrepresentations. All financing is handled through a third party. This calculator does not have the ability to pre-qualify you for any financing program. Qualification for loan programs may require additional information

Printed: 02/02/2017

REQUISITION

City of Jacksonville
214 N Hogan St
Jacksonville, FL 32202

Date: 02/02/2017	Requisition No.
Required Date:	REQ206386

SHIP TO

515 Julia Street
Basement
Jacksonville, FL 32202
Email: none@coj.net
Phone: 9046302489

BILL TO

City of Jacksonville Finance Department
117 W. Duval Street, Suite 375
Kale Newsome, Accounts Payable Supervisor
Jacksonville, FL 32202
Email: kalen@coj.net
Phone: 9046301212

Requesting Department	Requestor	Phone #	Requisition Type
Fire & Rescue	Alexis York	(904) 630-0280	Open Market

Item	Class-Item and Description	Quantity	Unit	Unit Price	Total
1.00	MS 500 BASE KIT (SEE CHASSIS AND CAB STANDARD FEATURES, PATIENT COMPARTMENT STANDARD FEATURES, LIGHTING STANDARD FEATURES & TIRES AND WHEELS STANDARD FEATURES) LN/FY/Account Code: 1.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 55,905.00	1.00	EA	$ 55,905.00	$ 55,905.00
2.00	CHASSIS AND CAB OPTIONS: GUARD - BRUSH LN/FY/Account Code: 2.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 286.00	1.00	EA	$ 286.00	$ 286.00
3.00	CHASSIS AND CAB OPTIONS: FIRE EXTINGUISHER - 2 LB ABC (MAX 2) LN/FY/Account Code: 3.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 65.00	1.00	EA	$ 65.00	$ 65.00
4.00	CHASSIS AND CAB OPTIONS: GENERATOR DOOR - CUSTOM LETTERING JFRD LN/FY/Account Code: 4.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 156.00	1.00	EA	$ 156.00	$ 156.00
5.00	PAINT OPTIONS: CUSTOM PAINT COLOR LN/FY/Account Code: 5.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 522.00	1.00	EA	$ 522.00	$ 522.00
6.00	LIGHTING OPTIONS: LED FRONT SCENE/ WORK LIGHTS (QTY 2) (REQUIRES DEEP CYCLE BATTERY & SWITCH PANEL) LN/FY/Account Code: 6.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 261.00	1.00	EA	$ 261.00	$ 261.00
7.00	LIGHTING OPTIONS: LED SIDE SCENE LIGHTS LN/FY/Account Code: 7.000 / 17 / FRRS161ES-06401 — Dollar Amount: $ 678.00	1.00	EA	$ 678.00	$ 678.00

NOT A PURCHASE ORDER

8.00	TIRE OPTIONS: CARLISLE TURF/ALL-TRAIL TIRES - 6 TIRES LN/FY/Account Code — Dollar Amount 8.000 / 17 / FRRS161ES-06401 — $ 840.00	1.00	EA	$ 840.00	$ 840.00
9.00	WINDSHIELD WIPER (PASSENGER SIDE) LN/FY/Account Code — Dollar Amount 9.000 / 17 / FRRS161ES-06401 — $ 360.00	1.00	EA	$ 360.00	$ 360.00
10.00	DECALS LN/FY/Account Code — Dollar Amount 10.000 / 17 / FRRS161ES-06401 — $ 575.00	1.00	EA	$ 575.00	$ 575.00
11.00	SHIPPING LN/FY/Account Code — Dollar Amount 11.000 / 17 / FRRS161ES-06401 — $ 2,296.00	1.00	EA	$ 2,296.00	$ 2,296.00
12.00	PO # MUST APPEAR ON INVOICE. CONFIRM DELIVERY ADDRESS WITH TAMI HERTLEIN PRIOR TO DELIVERY. 904-630-0280. LN/FY/Account Code — Dollar Amount / /	0.00		$ 0.00	$ 0.00
				SubTotal:	$ 61,944.00
				Tax:	$ 0.00
				Discount:	$ 0.00
				TOTAL:	$ 61,944.00

I CERTIFY THAT FUNDS FOR THIS PURCHASE WERE AUTHORIZED AND PROVIDED FOR IN THE CURRENT BUDGET.

NOT A PURCHASE ORDER