SINGLE SOURCE AWARD **BID # SS-0049-19**

Subject: Software annual maintenance renewal of MAXIMO Enterprise Management software

Department: Information Technologies Division

Description of Purchase: Recommend approval to ratify the period of service from October 1, 2018 to date of award.

Recommend approval of Single Source Award to International Business Machines Corporation (IBM), for the Software annual maintenance renewal of MAXIMO Enterprise Management software for the Information Technologies Division. Period of service will be from date of award through September 30, 2019. Total requested expenditure amount not to exceed $181,126.94.

Funding for this award to be encumbered by account AFIT531CSCS-04662, to be executed by purchase order(s).

Single Source Award To: International Business Machines Corporation (IBM)

Price Justification: See Attached

Total Award: $181,126.94 **Requisition #** 243333

Attachments: Recommendation Memo, Single Source Form; Vendor Letter, Vendor Quote

Certification as to Single Source: Kenneth Lathrop, Chief of Information Technologies Division/CIO

THE ABOVE PURCHASE IS RECOMMENDED FOR AWARD IN ACCORDANCE WITH CHAPTER 126.206.

ANALYST: Ruben Ola

Gregory Pease, Chief
Procurement Division

APPROVAL OF GENERAL GOVERNMENT AWARDS COMMITTEE

"ALL AWARD ACTIONS SUBJECT TO LAWFULLY APPROPRIATED FUNDS"

CHAIRMAN ***DATE***

ACTION OF AWARDING AUTHORITY

DATE: _____

APPROVED _____ **DISAPPROVED** _____

OTHER _____

SIGNATURE OF AUTHENTICATION _____

FORM GB-114, Revised 12/2007

SINGLE SOURCE REQUEST

Pursuant to the City of Jacksonville Procurement Code § 126.206 & § 126.312, when requesting a purchase from a vendor subject to the referenced sections, please complete this form to justify your request and submit to Procurement with applicable attachments.

REQUESTING AGENCY (DEPT./DIVISION): Information Technologies Division

FUNDING SOURCE: AFIT531CSCS - 04662

BRIEF DESCRIPTION OF GOODS/SERVICES:
Software annual maintenance renewal for MAXIMO Enterprise Management software

AMOUNT OF PROJECT (attach quote): $181,126.94

PROVIDE A SUMMARY OF THE SCOPE OF GOODS/SERVICES TO BE PROVIDED; IDENTIFY EACH ITEM, COMPONENT OR SERVICE BEING PROCURED (ATTACH QUOTE/PROPOSAL):
Software maintenance for 369 Licenses for Public Works, Fleet, Parks and Recreation, JFRD and for ITD.

PROVIDE A DETAILED JUSTIFICATION AS TO WHY THE REQUESTED GOODS/SERVICES CAN ONLY BE EFFICIENTLY AND EFFECTIVELY PROCURED THROUGH THE RECOMMENDED SINGLE SOURCE PROVIDER:
MAXIMO is licensed soley by IBM and IBM is the sole source of product updates and new versions and releases. While there are IBM re-sellers that could provide this service, they typically charge 10% more. IBM has provided the support directly since the original installation.

ASSERT THAT YOU HAVE RESEARCHED THE AVAILABILITY OF THE REQUESTED GOODS/SERVICES FROM OTHER SOURCES IN APPLICABLE MARKETS AND HAVE DISCUSSED AND EVALUATED THE SAME WITH COJ'S PROCUREMENT AND EBO DIVISIONS:

Internet searches have revealed no alternative sources to MAXIMO annual software maintenance with the same terms and cost.

10/23/18
10/23/18
10-22-2018

Submitted by: Paul Freeman (Name) — Enterprise Applications Mgr. (Title)

Date: 10/24/18

Requesting Agency's Director's Signature:

INFORMATION TECHNOLOGIES DIVISION

CITY OF JACKSONVILLE

October 31, 2018

TO: **Greg Pease, Chief of Procurement Division**

THRU: **Kenneth Lathrop, Chief of Information Technologies / CIO** Kenneth E. Lathrop

FROM: **Thomas Ossi, Technology Contract and Records Manager, ITD** Thomas Ossi

SUBJECT: **Software Maintenance for Maximo Enterprise Management Software - Award Request**

The Information Technologies Division requests approval of a Proprietary award to International Business Machines Corp. IBM for the maintenance of Maximo Enterprise Software Licenses.

The pricing structure provided by IBM for FY2019 services is the lowest and most aggressive pricing that the City can procure.

ITD Management recommends utilizing IBM as a single source for these services. A requisition #243333 was entered in the amount of $181,126.94.

The period of service October 1, 2018 through September 30, 2019.

Funding Source: AFIT531CSCS - 04662

Your favorable approval of this request is appreciated.

CC: **Van P. Stratton, ERP Manager, ITD**

Attachments: Vendor Quote

FINANCE AND ADMINISTRATION DEPARTMENT
214 N. Hogan St. 9th Floor | Jacksonville, FL 32202 | Phone: 904.255.8000 | Fax: 904.232.6932

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

IBM Software Quotation

01-Nov-2018

Attn: Thomas Ossi
CITY OF JACKSONVILLE
214 N HOGAN Street, 9th Floor
JACKSONVILLE FL 32202-4240
UNITED STATES

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Dear Customer:

Thank you for your inquiry regarding IBM Software.

Any and all prices herein are suggested prices only and are subject to change at IBM's sole discretion. Products listed herein are subject to withdrawal or modification by IBM at any time at IBM's sole discretion. Final coverage dates for new license, Software Subscription and Support reinstatement, and Software Subscription and Support renewal part numbers will be based upon IBM's acceptance of the order, and as specified in the applicable agreements, irrespective of the dates which may appear in this quote.

This quotation is valid from 01-Nov-2018 and will expire on 21-Nov-2018.

Your order will be governed by and is subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

Data Processing Protection - IBM's Data Processing Addendum (DPA) at http://ibm.com/dpa and the DPA Exhibit at https://www.ibm.com/mysupport/s/article/support-privacy applies and supplements the Agreement, if and to the extent the European General Data Protection Regulation (EU/2016/679) applies to Client Personal Data, as described in the DPA.

If you need assistance with placing your order or wish to discuss your quotation, please contact the IBM Representative noted below.

Yours sincerely,

GABRIEL SANDIA
Phone Number: 1-770-863-1513
Fax Number:
E-mail Address: gabriel@us.ibm.com

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Quotation Number: 18166876
IBM Contact: GABRIEL SANDIA
Phone Number: 1-770-863-1513

Quote Effective Date: 01-Nov-2018
Quote Expiration Date: 21-Nov-2018

Passport Advantage Agreement Number: 181504
IBM Customer Number: 1221950
Relationship SVP Level: GV

Passport Advantage Site Number: 3239152
Anniversary: 01-Oct
Quotation SVP Level: GV

Customer:
Attn: Thomas Ossi
CITY OF JACKSONVILLE
214 N HOGAN Street, 9th Floor
JACKSONVILLE FL 32202-4240
UNITED STATES

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Control Desk Authorized User Annual SW Subscription & Support Renewal						
001	E0CVILL	50	119.50	470.90	465.83	23,291.50
01-Oct-2018 - 30-Sep-2019						
IBM Control Desk Concurrent User Annual SW Subscription & Support Renewal						
002	E0CVLLL	20	143.00	1,411.00	441.29	8,825.80
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Anywhere per Authorized User Annual SW Subscription & Support Renewal						
003	E0I3NLL	3	5.79	369.80	369.80	1,109.40
01-Oct-2018 - 30-Sep-2019						
IBM Tivoli Maximo Asset Management Internal Service Providers Authorized User Annual SW Subscription & Support Renewal						
004	E05B5LL	4	3.60	171.70	162.03	648.12
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Asset Management Internal Service Providers Install SW Subscription & Support Renewal						
005	E05B6LL	1	18.00	3,451.00	3,259.21	3,259.21
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Asset Management Authorized User Annual SW Subscription & Support Renewal						
006	E0AUULL	175	941.50	1,029.00	456.94	79,964.50
01-Oct-2018 - 30-Sep-2019						

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **ibm.com/software/support**

IBM Customer Number: 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount
IBM Maximo Asset Management Limited Use Authorized User Annual SW Subscription & Support Renewal						
007	E0AUTLL	5	13.40	513.40	451.74	2,258.70
01-Oct-2018 - 30-Sep-2019						
IBM Maximo for Transportation Authorized User Annual SW Subscription & Support Renewal						
008	E0AVDLL	100	640.00	1,224.00	551.45	55,145.00
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Linear Asset Manager Authorized User Annual SW Subscription & Support Renewal						
009	E04STLL	3	1.80	113.90	104.59	313.77
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Spatial Asset Management Install Annual SW Subscription & Support Renewal						
010	E0AVYLL	1	30.00	5,729.00	5,401.00	5,401.00
01-Oct-2018 - 30-Sep-2019						
IBM Maximo Spatial Asset Management Authorized User Annual SW Subscription & Support Renewal						
011	E0AVZLL	5	0.90	34.51	32.59	162.95
01-Oct-2018 - 30-Sep-2019						
IBM SPSS Statistics Base Authorized User Annual SW Subscription & Support Renewal						
012	E09NNLL	1	2.54	485.40	479.19	479.19
01-Oct-2018 - 30-Sep-2019						
IBM SPSS Custom Tables Authorized User Annual SW Subscription & Support Renewal						
013	E09PXLL	1	1.40	267.80	267.80	267.80
01-Oct-2018 - 30-Sep-2019						

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

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IBM Customer Number: 1221950

International Business Machines Corporation

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Item	Part Number	Quantity	Points	Unit SVP Price	Discounted Price	Extended Amount

Applicable tax will be recalculated at the time of order processing.

Total Points: 1,921.43

Subtotal in USD: 181,126.94

Total in USD: 181,126.94

Your order is governed by and subject to the terms of your Passport Advantage Agreement or the Passport Advantage Express Agreement, as applicable, against which this transaction will be placed.

Data Processing Protection - IBM's Data Processing Addendum (DPA) at http://ibm.com/dpa and the DPA Exhibit at https://www.ibm.com/mysupport/s/article/support-privacy applies and supplements the Agreement, if and to the extent the European General Data Protection Regulation (EU/2016/679) applies to Client Personal Data, as described in the DPA.

Useful/Important Web resources:

Passport Advantage information, customer secure site access, training, etc.: **ibm.com/software/passportadvantage**

IBM's International Program License Agreement and product License Information documents: **ibm.com/software/sla**

IBM Software Support web site: **ibm.com/software/support**

IBM Customer Number: 1221950

QWS3270X 10/29/2018 1:24 PM
FAML6350 V5.1 ** NW COJ FAMIS PRODUCTION ** 10/29/2018
LINK TO: ACCOUNT SUMMARY INQUIRY 1:23 PM

FISCAL MO/YEAR : 01 2019 CURRENCY CODE :
INDEX CODE : AFIT531CSCS INFORMATION TECHNOLOGIES
SUBOBJECT : 04662 HARDWARE/SOFTWARE MAINTENANCE & LICENSES
PROJECT :
PROJECT DETAIL :
GRANT :
GRANT DETAIL :
USER CODE :

S	OCT 2018	ANNUAL BALANCE	ALL YEARS BALANCE
ESTIMATED REVENUES	.00	.00	.00
REVENUES	.00	.00	.00
UNREALIZED REVENUES	.00	.00	.00
BUDGET	2,469,338.03	2,469,338.03	2,469,338.03
EXPENDITURES	186,056.41	186,056.41	186,056.41
ENCUMBRANCES	452,633.99	452,633.99	452,633.99
PRE-ENCUMBRANCES	911,808.30	911,808.30	911,808.30
REMAINING BALANCE	918,839.33	918,839.33	918,839.33

F1-HELP F2-SELECT F4-PRIOR F5-NEXT
F9-LINK F10-PRIOR-MO F11-NEXT-MO

G014 - RECORD FOUND